

REBNY
Real Estate Board of New York

REBNY ANNUAL **127th**
HONORING NYC CIVIC LEADERS

MEET OUR 2023
HONOREES

The Bernard H. Mendik Lifetime Leadership in Real Estate Award

BARRY M. GOSIN

Chief Executive Officer
Newmark Group, Inc.



Barry M. Gosin, the Chief Executive Officer of Newmark Group, Inc., has led the business which operates as Newmark, one of the world's leading commercial real estate advisory firms, since 1979. Mr. Gosin guides the firm's national and global expansion initiatives and oversees all facets of its day-to-day operations.

Mr. Gosin spearheaded Newmark's IPO in 2017 and the company's spin-off from BGC Partners, Inc. in 2018 after leading the sale of Newmark in 2011. Mr. Gosin continues to captain the firm's growth and has led Newmark in the acquisition of over 50 companies and its increase in annual revenues of over 1,100 percent. An active industry and community leader, Mr. Gosin's roster of memberships and honors includes:

- Member of the Executive Committee of the Board of Directors, Partnership of New York City
- Member of the Executive Committee of the Board of Governors, Real Estate Board of New York
- Trustee of Pace University, Recipient of "Leaders in Management" award

Mr. Gosin is a graduate of Indiana University.

The Harry B. Helmsley Distinguished New Yorker Award

MARY ANN TIGHE

Chief Executive Officer
New York Tri-State Region, CBRE



During her remarkable career of more than three decades in commercial real estate, Mary Ann Tighe has been at the forefront of the transformation of New York's skyline. She has played a catalytic role in the rezoning that is strengthening and renewing East Midtown, the westward expansion of Midtown, the rebuilding of Downtown after 9/11, as well as revitalization of Times Square.

Mary Ann has conceived, structured and negotiated virtually every form of deal, having been responsible for more than 120 million square feet of commercial transactions. Moreover, her deals have anchored more than 14.4 million square feet of new construction in the New York region.

Mary Ann has been CEO of CBRE's New York Tri-State Region since 2002. She is a nine-time winner of REBNY's Deal of the Year Award for ingenious brokerage. For a three-year term starting in January 2010, Mary Ann served as Chairman of the Real Estate Board of New York, the first woman to hold this position in REBNY's then 114-year history.

The Kenneth R. Gerrety Humanitarian Award

JOHN C. SANTORA

Chairman
New York Tri-State,
Cushman & Wakefield



John C. Santora is one of the commercial real estate industry's most experienced global executives having deep trusted relationships with leading real estate executives and multinational clients throughout the world.

John currently serves as Chairman, New York Tri-State at Cushman & Wakefield Inc. Previously he served as President of the Tri-State Region where he was responsible for driving forward the execution of Cushman & Wakefield's strategic plan for the Region. A 40+ year veteran of the firm, John was a member of Cushman & Wakefield's Board of Directors for over 20 years. He previously served as Global Chief Operating Officer and Chief Integration Officer for the company.

Prior to the integration, John was CEO of North America, Cushman & Wakefield's largest global operating region. In this role, he further integrated service lines in the regions across Leasing, Capital Markets, Valuation & Advisory and the Corporate Occupier & Investor Services (CIS) group.

John currently is a member of the Borough President of Staten Island's transition team and ongoing advisor. John is a past fellow of the University of Pennsylvania Wharton School, Chairman of the Realty Advisory Board, the Executive Board of the Real Estate Board of New York (REBNY), and a member of the Board of Trustees for Local 32BJ-Health and Benefit Funds. John attended New York City Community College and the College of Staten Island, majoring in engineering and fire science. He is also a certified Property Manager by the Institute of Real Estate Management (IREM), LEED GA.

John sits on the Board of the FDNY Foundation and Richmond University Medical Center. John also serves on a number of non-profit boards and has been the recipient of many prestigious industry and charity honors.

The John E. Zuccotti Public Service Award

DAN DOCTOROFF

Founder & Chairman
of Target ALS



Daniel L. Doctoroff recently stepped down as Chairman and CEO of Sidewalk Labs, Alphabet's pioneering urban innovation company that provides products and services that integrate smart design with cutting edge technology to radically improve urban life, upon discovering that he has ALS. He founded Sidewalk Labs in 2014 with Google founder Larry Page.

With that diagnosis, his focus will shift to scaling up Target ALS, the organization that he founded in 2010 which has pioneered a new, collaborative approach to ALS research. Target ALS funds research by cross-disciplinary and cross-sectoral teams to discover promising approaches to accelerate scientific progress into clinical trials. It also funds research tools that lower the barriers to entry for researchers.

From 2008 to 2014, Dan was President and Chief Executive Officer of Bloomberg L.P., the leading provider of news and information to the global financial community.

Prior to joining Bloomberg L.P., Dan served as Deputy Mayor for Economic Development and Rebuilding for the City of New York. With Mayor Michael R. Bloomberg, he led the city's dramatic economic resurgence after 9/11, spearheading the effort to reverse New York's fiscal crisis through a comprehensive five-borough economic development strategy. In that role, Dan oversaw the creation of PlaNYC, New York's pathbreaking sustainability plan. His memoir-manifesto, *Greater than Ever: New York's Big Comeback*, chronicled his experience in City Hall. It was recently named by *The Economist* as one of the four essential books to read to understand New York.

Before joining the Bloomberg Administration, Dan was Managing Partner of the private equity investment firm Oak Hill Capital Partners. While at Oak Hill, Dan founded NYC2012, the organization that spearheaded efforts to bring the Olympic Games to the city.

Dan serves on the Boards of several of the companies created by Sidewalk Labs, the University of Chicago and Bloomberg Philanthropies.

The George M. Brooker Management Executive of the Year Award

ELLY PATERAS

Executive Managing Director
Douglas Elliman



Elly Pateras is an Executive Managing Director of Douglas Elliman Property Management. In addition to her responsibilities overseeing the operations of DEPM, Ms Pateras oversees a team of Account Executives who are responsible for managing over 60 of the finest buildings in New York City including many notable Fifth and Park Avenue addresses.

Elly represented DEPM this past year working with the Realty Advisory Board on the contract negotiations with Local 32bj.

Prior to joining Douglas Elliman in 1999, Elly was Vice President & Director of Management of R.A. Cohen & Associates, Inc. where she was responsible for developing the company's co-op and condominium business and supervising the management of the ownership's real estate holdings.

Elly has served on the board of (REBNY) for 19 years and was the recipient of the 2008 Management Executive of the year award.

The Louis Smadbeck Memorial Broker Recognition Award

RICK MAREK

Vice-Chairman,
Helmsley Spear LLC.



Rick Marek brings more than four decades of New York City commercial real estate experience with him to Helmsley Spear LLC. Rick is dedicated to advising tenants in the NYC office market, with a heavy focus on those in the legal and financial service industries.

Prior to joining Helmsley Spear LLC and his short tenure at Avison Young, Rick spent 15 years as the President and co-founder of The Vortex Group, a boutique commercial real estate advisory company. Almost immediately after earning an MBA degree from Syracuse University and at only 21 years old, Mr. Marek began his career at Julien J. Studley, Inc, a company he went on to invest 34 years of his career in.

Rick's main focus throughout the entirety of his career has been utilizing his vast knowledge and commercial real estate experience to advise tenants and assist them with their office space requirements.

Rick has been an active member of the Real Estate Board of New York (REBNY) since the inception of his career. Mr. Marek spent 22 years as chair of REBNY's Plaza committee, participated for two terms on the group's Commercial Board of Directors and since 2015, the REBNY Board of Governors.

Rick is active in other areas of the community as well. He co-founded the DirectEffect research program at Rockefeller University in 1992 and is a member of the university's Council. Rick has also been a trustee of Educational Alliance, a member agency of the United Jewish Appeal (UJA), for more than 20 years.

Mr. Marek attended Syracuse University and earned a Master of Business Administration, Marketing.

The Young Real Estate Professional of the Year Award

JAMES NELSON

Principal and Head of
Avison Young's Tri-State
Investment Sales



Highly acclaimed investment sales broker James Nelson is Principal and Head of Avison Young's Tri-State Investment Sales group in New York City. During his 25-year career, Nelson has sold more than 500 properties and loans totaling over \$5 billion. His accolades include being named Commercial Observer's Power 100, CoStar's Power Broker, and receiving the Deal of the Year award by REBNY.

Nelson is also a serial real estate investor and has launched two real estate funds with total capitalizations of over \$350 million. He is passionate about helping others achieve real estate success and offers regular training through his podcast "The Insider's Edge To Real Estate Investing." He regularly lectures at Columbia, Fordham, NYU, Wharton, and his alma mater Colgate.

Nelson's greatest joy stems from spending time with his wife Allison and their three sons.