



**THE REAL ESTATE BOARD OF NEW YORK**

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NEW YORK CITY RESIDENTIAL SALES REPORT FIRST QUARTER 2016



**REBNY** Stay On Top  
of New York.

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## Executive Summary

### Introduction

The New York City residential sales market continued to post small, healthy increases in both average homes sales price and homes sales volume in the first quarter of 2016 compared to last year's first quarter. The most significant percentage increases in residential sales volume occurred in the Bronx and Staten Island, driven by the sale of one-to-three family dwellings. The sale of one-to-three family dwellings in both boroughs has been on a relative upward trajectory over the last five years since the start of 2011.

The average sales price of an NYC home (cooperatives, condominiums, and one-to-three-family dwellings) increased one percent to \$911,000 compared to \$898,000 in last year's first quarter, despite average home sale price increases of five and eight percent in Manhattan and Brooklyn respectively. Declines in sales volume in Manhattan and Brooklyn, whose average home sale prices are the highest in the city, combined with increasing sales in the Bronx, Staten Island and Queens, whose average home sale prices are considerably lower, moderated average home sales price growth.

The middle segment of the market continued to see average sales price increases despite weak national economic data. The middle 50 percent of the market had an average sales price of \$584,281, which was 4.5 percent greater than the first quarter of last year. Meanwhile, the top 10 percent of the market had an average sales price of \$3,760,000, which was eight percent lower than the first quarter of last year.

The home sales markets in the Bronx, Staten Island and Queens had the largest gains this quarter, compared to the first quarter of 2015. Bronx homes sales rose to 989, a 35 percent increase compared to the last year's first quarter total of 732. Staten Island home sales also increased 35 percent to 1,195, compared to 885 last year. Similarly, home sales in Queens increased six percent to 3,784 from 3,581 in the first quarter of last year.

While Brooklyn sales volume decreased by four percent to 2,806, average home sale prices posted the greatest increase of all the boroughs this quarter and compared to last year. The average sales price of a home in Brooklyn during the first quarter of 2016 was \$809,000, an eight percent increase over the first quarter of last year.

The total consideration for all residential sales in New York City during the first quarter of 2016 was \$10.8 billion, up seven percent from the first quarter of last year.

Total consideration for Manhattan was \$5.69 billion for the first quarter of 2016, up 2.8 percent from the first quarter of last year. In Brooklyn, the total consideration of residential sales was \$2.27 billion, an increase of 3.8 percent compared to the first quarter of last year, while in Queens, the total consideration for home sales was \$1.9 billion, an increase of 13.2 percent. In Staten Island, total consideration was \$527 million, a 41 percent increase year-over-year. The total consideration for home sales in the Bronx was \$374 million, an increase of 34 percent compared to the first quarter of last year.

### All Homes

The average sales price of a home in New York City during the first quarter of 2016 was \$911,000, a one percent increase from the first quarter of last year. The average sales price of a home in Manhattan increased five percent from last year's first quarter to \$1,865,000. When compared to the first quarter of 2015, average sales price of a home in Brooklyn rose by eight percent to \$809,000, while the average sales price of a home in Queens grew seven percent to \$504,000. Homes in the Bronx, with an average sales price of \$378,000, decreased one percent since the first quarter of last year.

### Condominiums

The average sales price of a condominium unit in New York City increased one percent in the first quarter of 2016 from the first quarter of 2015 to \$1,639,000. The average sales price of a condo in Manhattan during the

quarter was \$2,391,000, a two percent increase over the year, while the Brooklyn average sales price declined one percent to \$819,000. The average sales price for a condominium unit in Queens was \$568,000 this quarter, a 22 percent increase from last year's first quarter average.

### **Cooperatives**

The average sales price of a cooperative unit in New York City during the first quarter of 2016 was \$727,000, down three percent from last year's first quarter average. When compared to the first quarter of 2015, the average sales price of a coop in Manhattan increased two percent to \$1,233,000. Brooklyn saw an 11 percent increase in the average coop sales price, growing to \$485,000 since the first quarter of 2015, while the average sales price of a coop in Queens rose six percent to \$261,000. The average sales price of a coop unit in the Bronx decreased eight percent to \$228,000 since last year's first quarter.

### **1-3 Family Dwellings**

The average sales price of a 1-3 family dwelling in New York City during the first quarter of 2016 increased two percent from last year's first quarter average to \$711,000. The Brooklyn average sales price for a 1-3 family home was \$917,000, up eleven percent from the first quarter of 2015. The average sales price in Queens rose by five percent to \$614,000 compared to last year's first quarter, while the average sales price in the Bronx increased five percent to \$440,000. The average sales price of a 1-3 family home in Staten Island was \$468,000 in the first quarter of 2015, an increase of four percent from the average price during the first quarter of last year.

### **Manhattan Neighborhood Highlights**

In the first quarter of 2016, the average sales price of a condominium in Murray Hill increased four percent to \$1,211,000 compared to the first quarter of last year. The number of condo sales in Murray Hill was 62, a 38 percent increase from this quarter last year.

The average sales price of a coop unit in the West Village during the first quarter of 2016, increased eight percent to \$1,136,000 year-over-year. The number of coop sales in the West Village was 66 this quarter compared to 68 in the first quarter of last year.

### **Brooklyn Neighborhood Highlights**

Bedford Stuyvesant saw the average sales price for condominiums increase two percent to \$689,000 from the first quarter of 2015. The number of condominium sales was 33 for this quarter, up from 26 sales when compared to last year's first quarter.

The average sales price of a 1-3 family home in Bushwick / Wyckoff Heights during the first quarter of 2016 increased 33 percent to \$912,000, compared to the first quarter of last year. The number of sales in Bushwick / Wyckoff Heights was 74 in the first quarter of 2016, dropping from 106 sales in the first quarter of last year.

### **Queens Neighborhood Highlights**

The Astoria condominium market during the first quarter of 2016 had 29 condominium sales, an increase from the 14 recorded sales in the first quarter of last year. The average price of a condominium in Astoria was \$595,000, a seven percent decrease from the first quarter of 2015.

The number of 1-3 family home sales in Richmond Hill / South Ozone Park / Woodhaven increased to from 279 to 344 year-over-year, which registered as the most 1-3 family home sales for a Queens neighborhood in the first quarter of 2016. The average sales price of a 1-3 family home in Richmond Hill / South Ozone Park / Woodhaven increased nine percent to \$487,000 in the first quarter of 2016 compared to the first quarter of 2015.

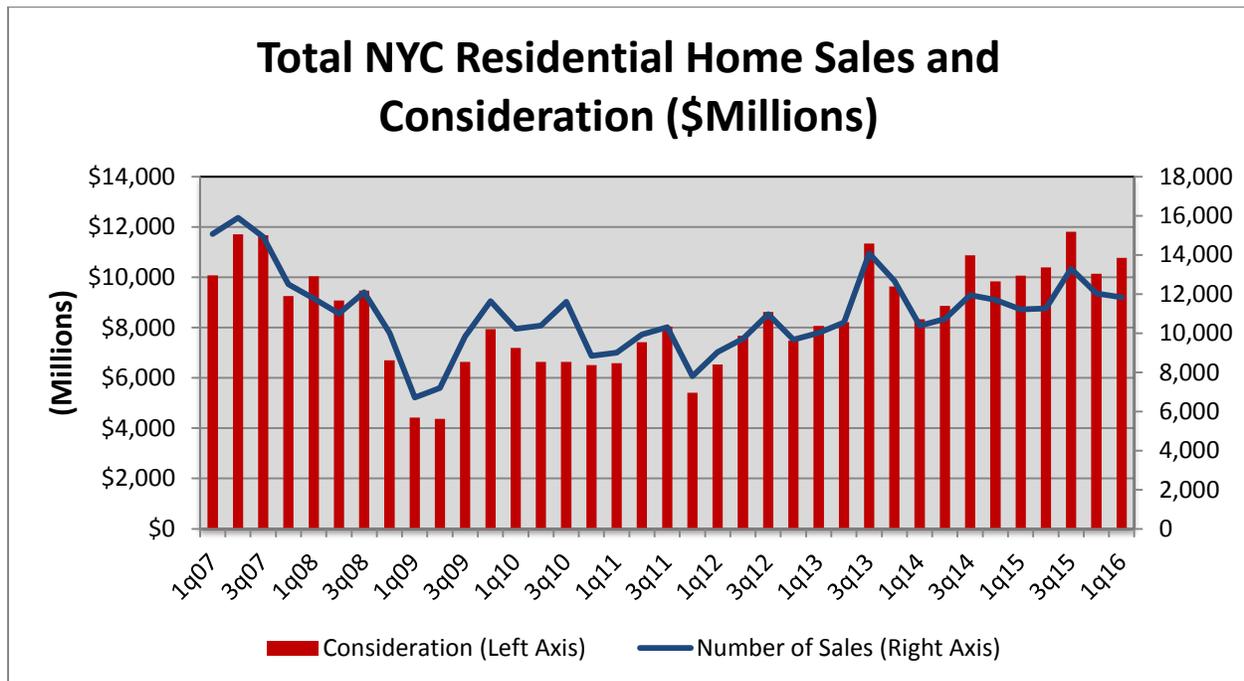
### **Bronx Neighborhood Highlights**

City Island / Pelham Bay / Pelham Strip / Country Club / Throggs Neck / Schuylerville had the most 1-3 family home sales in the Bronx this quarter with 125 sales, a 39 percent increase over the 90 sales in first quarter of 2015. The average sales price of a 1-3 family dwelling in the area was \$457,000, an increase of five percent compared to the first quarter of 2015.

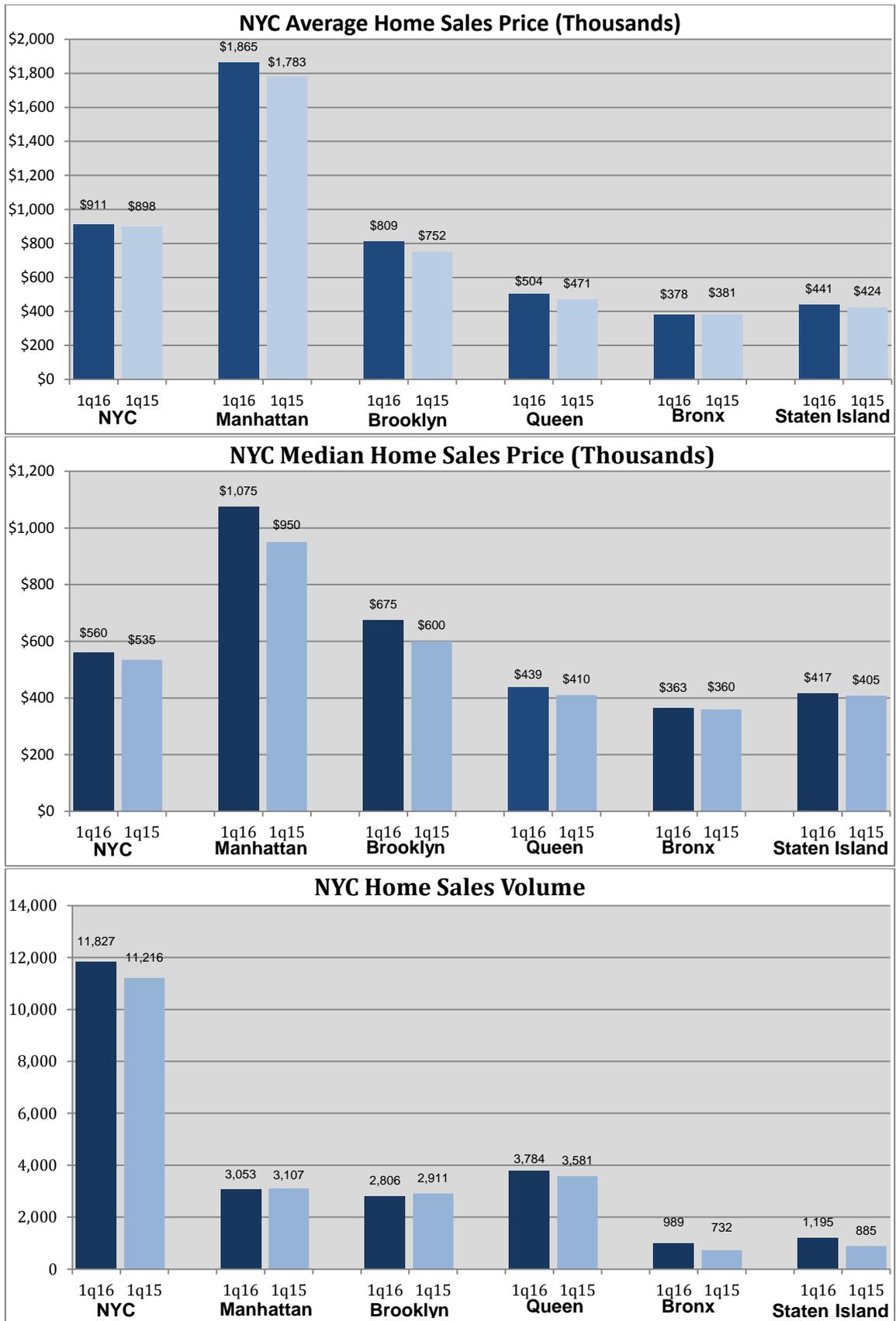
## TOTAL CONSIDERATION

| Borough       | Total Consideration for Residential Sales 1q16  | Total Consideration for Residential Sales 4q15  | Total Consideration for Residential Sales 1q15 |
|---------------|---|---|--|
| Manhattan     | \$5,693,153,511                                 | \$5,015,562,307                                 | \$5,539,304,902                                |
| Bronx         | \$374,132,249                                   | \$327,581,855                                   | \$279,086,710                                  |
| Brooklyn      | \$2,270,360,367                                 | \$2,177,583,439                                 | \$2,188,392,324                                |
| Queens        | \$1,906,555,952                                 | \$2,044,003,008                                 | \$1,684,879,298                                |
| Staten Island | \$527,083,043                                   | \$567,749,225                                   | \$374,808,868                                  |
| NYC           | \$10,771,285,122                                | \$10,132,479,834                                | \$10,066,472,103                               |
| Borough       | Total Consideration Percentage Change From 4q15 | Total Consideration Percentage Change From 1q15 |  |
| Manhattan     | 11.90%  | 2.78%   |  |
| Bronx         | 12.44%  | 34.06%  |  |
| Brooklyn      | 4.09%   | 3.75%   |  |
| Queens        | -7.21%  | 13.16%  |  |
| Staten Island | -7.72%  | 40.63%  |  |
| NYC           | 5.93%   | 7.00%   |  |

## TOTAL CONSIDERATION HISTORY



**SALES CHARTS**



## HOME SALE PRICE

(includes all condominium, cooperative units & 1 – 3 family dwellings)

| <b>AVG PRICE</b>     |               |               |               |                    |             |
|----------------------|---------------|---------------|---------------|--------------------|-------------|
|                      | <b>1q16</b>   | <b>4q15</b>   | <b>1q15</b>   | <b>Change From</b> |             |
|                      |               |               |               | <b>4q15</b>        | <b>1q15</b> |
| <b>New York City</b> | <b>\$911</b>  | <b>\$843</b>  | <b>\$898</b>  | <b>8%</b>          | <b>1%</b>   |
| Manhattan            | \$1,865       | \$1,650       | \$1,783       | 13%                | 5%          |
| Bronx                | \$378         | \$374         | \$381         | 1%                 | -1%         |
| Brooklyn             | \$809         | \$799         | \$752         | 1%                 | 8%          |
| Queens               | \$504         | \$499         | \$471         | 1%                 | 7%          |
| Staten Island        | \$441         | \$443         | \$424         | 0%                 | 4%          |
| <b>MEDIAN PRICE</b>  |               |               |               |                    |             |
|                      | <b>1q16</b>   | <b>4q15</b>   | <b>1q15</b>   | <b>Change From</b> |             |
|                      |               |               |               | <b>4q15</b>        | <b>1q15</b> |
| <b>New York City</b> | <b>\$560</b>  | <b>\$540</b>  | <b>\$535</b>  | <b>4%</b>          | <b>5%</b>   |
| Manhattan            | \$1,075       | \$933         | \$950         | 15%                | 13%         |
| Bronx                | \$363         | \$365         | \$360         | -1%                | 1%          |
| Brooklyn             | \$675         | \$645         | \$600         | 5%                 | 13%         |
| Queens               | \$439         | \$430         | \$410         | 2%                 | 7%          |
| Staten Island        | \$417         | \$416         | \$405         | 0%                 | 3%          |
| <b>AVG PPSF</b>      |               |               |               |                    |             |
|                      | <b>1q16</b>   | <b>4q15</b>   | <b>1q15</b>   | <b>Change From</b> |             |
|                      |               |               |               | <b>4q15</b>        | <b>1q15</b> |
| <b>New York City</b> | <b>\$644</b>  | <b>\$633</b>  | <b>\$651</b>  | <b>2%</b>          | <b>-1%</b>  |
| Manhattan            | \$1,450       | \$1,402       | \$1,423       | 3%                 | 2%          |
| Bronx                | \$249         | \$252         | \$233         | -1%                | 7%          |
| Brooklyn             | \$566         | \$556         | \$522         | 2%                 | 8%          |
| Queens               | \$386         | \$384         | \$357         | 0%                 | 8%          |
| Staten Island        | \$280         | \$287         | \$275         | -2%                | 2%          |
| <b>MEDIAN PPSF</b>   |               |               |               |                    |             |
|                      | <b>1q16</b>   | <b>4q15</b>   | <b>1q15</b>   | <b>Change From</b> |             |
|                      |               |               |               | <b>4q15</b>        | <b>1q15</b> |
| <b>New York City</b> | <b>\$417</b>  | <b>\$415</b>  | <b>\$381</b>  | <b>1%</b>          | <b>10%</b>  |
| Manhattan            | \$1,327       | \$1,254       | \$1,156       | 6%                 | 15%         |
| Bronx                | \$228         | \$232         | \$221         | -2%                | 3%          |
| Brooklyn             | \$481         | \$472         | \$394         | 2%                 | 22%         |
| Queens               | \$349         | \$351         | \$310         | -1%                | 13%         |
| Staten Island        | \$267         | \$268         | \$252         | -1%                | 6%          |
| <b>SALES</b>         |               |               |               |                    |             |
|                      | <b>1q16</b>   | <b>4q15</b>   | <b>1q15</b>   | <b>Change From</b> |             |
|                      |               |               |               | <b>4q15</b>        | <b>1q15</b> |
| <b>New York City</b> | <b>11,827</b> | <b>12,021</b> | <b>11,216</b> | <b>-2%</b>         | <b>5%</b>   |
| Manhattan            | 3,053         | 3,040         | 3,107         | 0%                 | -2%         |
| Bronx                | 989           | 876           | 732           | 13%                | 35%         |
| Brooklyn             | 2,806         | 2,724         | 2,911         | 3%                 | -4%         |
| Queens               | 3,784         | 4,098         | 3,581         | -8%                | 6%          |
| Staten Island        | 1,195         | 1,283         | 885           | -7%                | 35%         |

## CONDOMINIUM SALE PRICE

| <b>AVG PRICE</b>     |                |                |                |                    |             |
|----------------------|----------------|----------------|----------------|--------------------|-------------|
|                      | <b>1q16</b>    | <b>4q15</b>    | <b>1q15</b>    | <b>Change From</b> |             |
|                      |                |                |                | <b>4q15</b>        | <b>1q15</b> |
| <b>New York City</b> | <b>\$1,639</b> | <b>\$1,473</b> | <b>\$1,617</b> | <b>11%</b>         | <b>1%</b>   |
| Manhattan            | \$2,391        | \$2,185        | \$2,344        | 9%                 | 2%          |
| Bronx                | \$234          | \$260          | \$270          | -10%               | -13%        |
| Brooklyn             | \$819          | \$879          | \$824          | -7%                | -1%         |
| Queens               | \$568          | \$526          | \$468          | 8%                 | 22%         |
| Staten Island        | \$299          | \$310          | \$250          | -4%                | 20%         |
| <b>MEDIAN PRICE</b>  |                |                |                |                    |             |
|                      | <b>1q16</b>    | <b>4q15</b>    | <b>1q15</b>    | <b>Change From</b> |             |
|                      |                |                |                | <b>4q15</b>        | <b>1q15</b> |
| <b>New York City</b> | <b>\$945</b>   | <b>\$872</b>   | <b>\$905</b>   | <b>8%</b>          | <b>4%</b>   |
| Manhattan            | \$1,600        | \$1,400        | \$1,392        | 14%                | 15%         |
| Bronx                | \$149          | \$143          | \$186          | 4%                 | -20%        |
| Brooklyn             | \$730          | \$750          | \$727          | -3%                | 0%          |
| Queens               | \$495          | \$464          | \$410          | 7%                 | 21%         |
| Staten Island        | \$265          | \$290          | \$232          | -9%                | 14%         |
| <b>AVG PPSF</b>      |                |                |                |                    |             |
|                      | <b>1q16</b>    | <b>4q15</b>    | <b>1q15</b>    | <b>Change From</b> |             |
|                      |                |                |                | <b>4q15</b>        | <b>1q15</b> |
| <b>New York City</b> | <b>\$1,207</b> | <b>\$1,209</b> | <b>\$1,231</b> | <b>0%</b>          | <b>-2%</b>  |
| Manhattan            | \$1,648        | \$1,633        | \$1,632        | 1%                 | 1%          |
| Bronx                | \$232          | \$241          | \$274          | -4%                | -15%        |
| Brooklyn             | \$795          | \$826          | \$800          | -4%                | -1%         |
| Queens               | \$614          | \$597          | \$536          | 3%                 | 15%         |
| Staten Island        | \$259          | \$289          | \$271          | -10%               | -4%         |
| <b>MEDIAN PPSF</b>   |                |                |                |                    |             |
|                      | <b>1q16</b>    | <b>4q15</b>    | <b>1q15</b>    | <b>Change From</b> |             |
|                      |                |                |                | <b>4q15</b>        | <b>1q15</b> |
| <b>New York City</b> | <b>\$1,152</b> | <b>\$1,148</b> | <b>\$1,135</b> | <b>0%</b>          | <b>2%</b>   |
| Manhattan            | \$1,517        | \$1,462        | \$1,440        | 4%                 | 5%          |
| Bronx                | \$188          | \$180          | \$208          | 5%                 | -9%         |
| Brooklyn             | \$806          | \$785          | \$808          | 3%                 | 0%          |
| Queens               | \$553          | \$545          | \$499          | 2%                 | 11%         |
| Staten Island        | \$258          | \$262          | \$247          | -1%                | 5%          |
| <b>SALES</b>         |                |                |                |                    |             |
|                      | <b>1q16</b>    | <b>4q15</b>    | <b>1q15</b>    | <b>Change From</b> |             |
|                      |                |                |                | <b>4q15</b>        | <b>1q15</b> |
| <b>New York City</b> | <b>2,488</b>   | <b>2,134</b>   | <b>2,242</b>   | <b>17%</b>         | <b>11%</b>  |
| Manhattan            | 1,422          | 1,149          | 1,284          | 24%                | 11%         |
| Bronx                | 64             | 55             | 42             | 16%                | 52%         |
| Brooklyn             | 523            | 450            | 540            | 16%                | -3%         |
| Queens               | 333            | 340            | 295            | -2%                | 13%         |
| Staten Island        | 146            | 140            | 81             | 4%                 | 80%         |

## COOPERATIVE SALE PRICE

| <b>AVG PRICE</b>     |              |              |              |                    |             |
|----------------------|--------------|--------------|--------------|--------------------|-------------|
|                      | <b>1q16</b>  | <b>4q15</b>  | <b>1q15</b>  | <b>Change From</b> |             |
|                      |              |              |              | <b>4q15</b>        | <b>1q15</b> |
| <b>New York City</b> | <b>\$727</b> | <b>\$742</b> | <b>\$753</b> | <b>-2%</b>         | <b>-3%</b>  |
| Manhattan            | \$1,233      | \$1,226      | \$1,211      | 1%                 | 2%          |
| Bronx                | \$228        | \$245        | \$248        | -7%                | -8%         |
| Brooklyn             | \$485        | \$489        | \$436        | -1%                | 11%         |
| Queens               | \$261        | \$259        | \$247        | 1%                 | 6%          |
| Staten Island        | \$184        | \$184        | \$176        | 0%                 | 4%          |
| <b>MEDIAN PRICE</b>  |              |              |              |                    |             |
|                      | <b>1q16</b>  | <b>4q15</b>  | <b>1q15</b>  | <b>Change From</b> |             |
|                      |              |              |              | <b>4q15</b>        | <b>1q15</b> |
| <b>New York City</b> | <b>\$400</b> | <b>\$395</b> | <b>\$390</b> | <b>1%</b>          | <b>2%</b>   |
| Manhattan            | \$760        | \$725        | \$695        | 5%                 | 9%          |
| Bronx                | \$180        | \$200        | \$201        | -10%               | -10%        |
| Brooklyn             | \$365        | \$365        | \$295        | 0%                 | 24%         |
| Queens               | \$230        | \$230        | \$218        | 0%                 | 6%          |
| Staten Island        | \$153        | \$171        | \$148        | -11%               | 3%          |
| <b>AVG PPSF</b>      |              |              |              |                    |             |
|                      | <b>1q16</b>  | <b>4q15</b>  | <b>1q15</b>  | <b>Change From</b> |             |
|                      |              |              |              | <b>4q15</b>        | <b>1q15</b> |
| <b>New York City</b> | <b>\$785</b> | <b>\$830</b> | <b>\$802</b> | <b>-5%</b>         | <b>-2%</b>  |
| Manhattan            | \$1,219      | \$1,255      | \$1,201      | -3%                | 2%          |
| Bronx                | \$285        | \$306        | \$285        | -7%                | 0%          |
| Brooklyn             | \$596        | \$650        | \$566        | -8%                | 5%          |
| Queens               | \$349        | \$368        | \$326        | -5%                | 7%          |
| Staten Island        | \$266        | \$265        | \$225        | 0%                 | 18%         |
| <b>MEDIAN PPSF</b>   |              |              |              |                    |             |
|                      | <b>1q16</b>  | <b>4q15</b>  | <b>1q15</b>  | <b>Change From</b> |             |
|                      |              |              |              | <b>4q15</b>        | <b>1q15</b> |
| <b>New York City</b> | <b>\$636</b> | <b>\$667</b> | <b>\$676</b> | <b>-5%</b>         | <b>-6%</b>  |
| Manhattan            | \$1,100      | \$1,076      | \$1,047      | 2%                 | 5%          |
| Bronx                | \$256        | \$276        | \$272        | -7%                | -6%         |
| Brooklyn             | \$467        | \$508        | \$434        | -8%                | 8%          |
| Queens               | \$326        | \$341        | \$310        | -4%                | 5%          |
| Staten Island        | \$216        | \$245        | \$213        | -12%               | 2%          |
| <b>SALES</b>         |              |              |              |                    |             |
|                      | <b>1q16</b>  | <b>4q15</b>  | <b>1q15</b>  | <b>Change From</b> |             |
|                      |              |              |              | <b>4q15</b>        | <b>1q15</b> |
| <b>New York City</b> | <b>3,553</b> | <b>3,985</b> | <b>3,595</b> | <b>-11%</b>        | <b>-1%</b>  |
| Manhattan            | 1,577        | 1,850        | 1,775        | -15%               | -11%        |
| Bronx                | 226          | 205          | 128          | 10%                | 77%         |
| Brooklyn             | 585          | 622          | 569          | -6%                | 3%          |
| Queens               | 1,137        | 1,284        | 1,099        | -11%               | 3%          |
| Staten Island        | 28           | 24           | 24           | 17%                | 17%         |

## ONE – THREE FAMILY DWELLING SALE PRICE

| <b>AVG PRICE</b>     |              |              |              |                    |             |
|----------------------|--------------|--------------|--------------|--------------------|-------------|
|                      | <b>1q16</b>  | <b>4q15</b>  | <b>1q15</b>  | <b>Change From</b> |             |
|                      |              |              |              | <b>4q15</b>        | <b>1q15</b> |
| <b>New York City</b> | <b>\$711</b> | <b>\$683</b> | <b>\$695</b> | <b>4%</b>          | <b>2%</b>   |
| Manhattan            | \$6,437      | \$5,785      | \$7,887      | 11%                | -18%        |
| Bronx                | \$440        | \$427        | \$420        | 3%                 | 5%          |
| Brooklyn             | \$917        | \$895        | \$830        | 3%                 | 11%         |
| Queens               | \$614        | \$620        | \$583        | -1%                | 5%          |
| Staten Island        | \$468        | \$464        | \$449        | 1%                 | 4%          |
| <b>MEDIAN PRICE</b>  |              |              |              |                    |             |
|                      | <b>1q16</b>  | <b>4q15</b>  | <b>1q15</b>  | <b>Change From</b> |             |
|                      |              |              |              | <b>4q15</b>        | <b>1q15</b> |
| <b>New York City</b> | <b>\$540</b> | <b>\$540</b> | <b>\$525</b> | <b>0%</b>          | <b>3%</b>   |
| Manhattan            | \$5,345      | \$3,500      | \$6,360      | 53%                | -16%        |
| Bronx                | \$425        | \$406        | \$391        | 5%                 | 9%          |
| Brooklyn             | \$767        | \$720        | \$665        | 7%                 | 15%         |
| Queens               | \$569        | \$575        | \$549        | -1%                | 4%          |
| Staten Island        | \$435        | \$430        | \$425        | 1%                 | 2%          |
| <b>AVG PPSF</b>      |              |              |              |                    |             |
|                      | <b>1q16</b>  | <b>4q15</b>  | <b>1q15</b>  | <b>Change From</b> |             |
|                      |              |              |              | <b>4q15</b>        | <b>1q15</b> |
| <b>New York City</b> | <b>\$393</b> | <b>\$381</b> | <b>\$371</b> | <b>3%</b>          | <b>6%</b>   |
| Manhattan            | \$1,787      | \$1,427      | \$2,051      | 25%                | -13%        |
| Bronx                | \$243        | \$243        | \$221        | 0%                 | 10%         |
| Brooklyn             | \$505        | \$487        | \$444        | 4%                 | 14%         |
| Queens               | \$371        | \$370        | \$346        | 0%                 | 7%          |
| Staten Island        | \$283        | \$287        | \$276        | -1%                | 2%          |
| <b>MEDIAN PPSF</b>   |              |              |              |                    |             |
|                      | <b>1q16</b>  | <b>4q15</b>  | <b>1q15</b>  | <b>Change From</b> |             |
|                      |              |              |              | <b>4q15</b>        | <b>1q15</b> |
| <b>New York City</b> | <b>\$328</b> | <b>\$324</b> | <b>\$308</b> | <b>1%</b>          | <b>6%</b>   |
| Manhattan            | \$1,380      | \$1,096      | \$1,761      | 26%                | -22%        |
| Bronx                | \$228        | \$227        | \$210        | 0%                 | 9%          |
| Brooklyn             | \$445        | \$437        | \$380        | 2%                 | 17%         |
| Queens               | \$338        | \$339        | \$317        | 0%                 | 7%          |
| Staten Island        | \$271        | \$270        | \$264        | 0%                 | 3%          |
| <b>SALES</b>         |              |              |              |                    |             |
|                      | <b>1q16</b>  | <b>4q15</b>  | <b>1q15</b>  | <b>Change From</b> |             |
|                      |              |              |              | <b>4q15</b>        | <b>1q15</b> |
| <b>New York City</b> | <b>5,786</b> | <b>5,899</b> | <b>5,379</b> | <b>-2%</b>         | <b>8%</b>   |
| Manhattan            | 54           | 41           | 48           | 32%                | 13%         |
| Bronx                | 699          | 616          | 562          | 13%                | 24%         |
| Brooklyn             | 1,698        | 1,652        | 1,802        | 3%                 | -6%         |
| Queens               | 2,314        | 2,474        | 2,187        | -6%                | 6%          |
| Staten Island        | 1,021        | 1,116        | 780          | -9%                | 31%         |

## CONDOMINIUM SALE PRICE

| AVERAGE             |                |                |                |                |            |
|---------------------|----------------|----------------|----------------|----------------|------------|
|                     | 1q16           | 4q15           | 1q15           | Percent Change |            |
|                     |                |                |                | 4q15           | 1q15       |
| <b>Manhattan</b>    | <b>\$2,391</b> | <b>\$2,185</b> | <b>\$2,344</b> | <b>9%</b>      | <b>2%</b>  |
| Battery Park City   | \$2,283        | \$1,287        | \$1,448        | 77%            | 58%        |
| Chelsea/Flatiron    | \$3,243        | \$3,005        | \$2,257        | 8%             | 44%        |
| East Harlem         | \$652          | \$671          | \$690          | -3%            | -6%        |
| East Village        | \$1,298        | \$1,574        | \$1,755        | -18%           | -26%       |
| Financial/Seaport   | \$1,309        | \$1,286        | \$1,256        | 2%             | 4%         |
| Gramercy/Kips Bay   | \$2,642        | \$2,098        | \$2,116        | 26%            | 25%        |
| Greenwich Village   | \$4,158        | \$2,522        | \$2,138        | 65%            | 95%        |
| Inwood              | \$340          | \$488          | \$345          | -30%           | -1%        |
| Lower East Side     | \$3,696        | \$2,548        | \$1,634        | 45%            | 126%       |
| Midtown East        | \$2,202        | \$1,917        | \$1,773        | 15%            | 24%        |
| Midtown West        | \$2,257        | \$2,359        | \$4,077        | -4%            | -45%       |
| Morningside Heights |                | \$815          | \$123          |                |            |
| Murray Hill         | \$1,211        | \$1,183        | \$1,159        | 2%             | 4%         |
| Roosevelt Island    | \$1,039        | \$960          | \$848          | 8%             | 23%        |
| SoHo                | \$6,245        | \$3,177        | \$3,267        | 97%            | 91%        |
| TriBeCa             | \$2,972        | \$4,384        | \$4,383        | -32%           | -32%       |
| Upper East Side     | \$1,968        | \$2,195        | \$2,593        | -10%           | -24%       |
| Upper West Side     | \$2,158        | \$2,672        | \$2,299        | -19%           | -6%        |
| Washington Heights  | \$536          | \$680          | \$613          | -21%           | -13%       |
| West Harlem         | \$853          | \$1,122        | \$1,097        | -24%           | -22%       |
| West Village        | \$5,531        | \$2,325        | \$2,287        | 138%           | 142%       |
| MEDIAN              |                |                |                |                |            |
|                     | 1q16           | 4q15           | 1q15           | Percent Change |            |
|                     |                |                |                | 4q15           | 1q15       |
| <b>Manhattan</b>    | <b>\$1,600</b> | <b>\$1,400</b> | <b>\$1,392</b> | <b>14%</b>     | <b>15%</b> |
| Battery Park City   | \$2,115        | \$950          | \$872          | 123%           | 143%       |
| Chelsea/Flatiron    | \$2,520        | \$2,135        | \$1,623        | 18%            | 55%        |
| East Harlem         | \$666          | \$555          | \$530          | 20%            | 26%        |
| East Village        | \$1,143        | \$1,540        | \$1,693        | -26%           | -32%       |
| Financial/Seaport   | \$1,175        | \$1,152        | \$1,150        | 2%             | 2%         |
| Gramercy/Kips Bay   | \$1,850        | \$1,410        | \$1,705        | 31%            | 9%         |
| Greenwich Village   | \$2,463        | \$1,748        | \$1,538        | 41%            | 60%        |
| Inwood              | \$260          | \$488          | \$345          | -47%           | -25%       |
| Lower East Side     | \$1,763        | \$1,800        | \$1,350        | -2%            | 31%        |
| Midtown East        | \$1,669        | \$999          | \$983          | 67%            | 70%        |
| Midtown West        | \$1,671        | \$1,300        | \$1,550        | 29%            | 8%         |
| Morningside Heights |                | \$815          | \$123          |                |            |
| Murray Hill         | \$1,143        | \$995          | \$1,030        | 15%            | 11%        |
| Roosevelt Island    | \$1,140        | \$960          | \$848          | 19%            | 35%        |
| SoHo                | \$4,835        | \$3,050        | \$2,450        | 59%            | 97%        |
| TriBeCa             | \$2,772        | \$3,475        | \$3,106        | -20%           | -11%       |
| Upper East Side     | \$1,456        | \$1,720        | \$1,660        | -15%           | -12%       |
| Upper West Side     | \$1,507        | \$1,483        | \$1,260        | 2%             | 20%        |
| Washington Heights  | \$495          | \$625          | \$572          | -21%           | -13%       |
| West Harlem         | \$854          | \$933          | \$1,025        | -9%            | -17%       |
| West Village        | \$4,960        | \$2,375        | \$1,825        | 109%           | 172%       |

Note: Sale price in thousands

## CONDOMINIUM SALE PRICE PER SQUARE FOOT

| AVERAGE             |                |                |                |                |           |
|---------------------|----------------|----------------|----------------|----------------|-----------|
|                     | 1q16           | 4q15           | 1q15           | Percent Change |           |
|                     |                |                |                | 4q15           | 1q15      |
| <b>Manhattan</b>    | <b>\$1,648</b> | <b>\$1,633</b> | <b>\$1,632</b> | <b>1%</b>      | <b>1%</b> |
| Battery Park City   | \$1,642        | \$1,229        | \$1,291        | 34%            | 27%       |
| Chelsea/Flatiron    | \$2,008        | \$1,922        | \$1,716        | 4%             | 17%       |
| East Harlem         | \$854          | \$830          | \$743          | 3%             | 15%       |
| East Village        | \$1,516        | \$1,395        | \$1,645        | 9%             | -8%       |
| Financial/Seaport   | \$1,254        | \$1,310        | \$1,276        | -4%            | -2%       |
| Gramercy/Kips Bay   | \$1,839        | \$1,955        | \$1,775        | -6%            | 4%        |
| Greenwich Village   | \$2,138        | \$1,996        | \$1,599        | 7%             | 34%       |
| Inwood              | \$377          | \$560          | \$520          | -33%           | -27%      |
| Lower East Side     | \$1,529        | \$1,527        | \$1,595        | 0%             | -4%       |
| Midtown East        | \$1,623        | \$1,549        | \$1,648        | 5%             | -1%       |
| Midtown West        | \$1,880        | \$1,767        | \$2,118        | 6%             | -11%      |
| Morningside Heights |                | \$1,058        | \$196          |                |           |
| Murray Hill         | \$1,321        | \$1,432        | \$1,250        | -8%            | 6%        |
| Roosevelt Island    | \$1,092        |                | \$907          |                | 20%       |
| SoHo                | \$2,271        | \$2,019        | \$2,364        | 13%            | -4%       |
| TriBeCa             | \$1,780        | \$1,914        | \$2,026        | -7%            | -12%      |
| Upper East Side     | \$1,430        | \$1,643        | \$1,641        | -13%           | -13%      |
| Upper West Side     | \$1,673        | \$1,803        | \$1,613        | -7%            | 4%        |
| Washington Heights  | \$675          | \$751          | \$658          | -10%           | 3%        |
| West Harlem         | \$901          | \$1,028        | \$994          | -12%           | -9%       |
| West Village        | \$2,780        | \$2,319        | \$2,277        | 20%            | 22%       |
| MEDIAN              |                |                |                |                |           |
|                     | 1q16           | 4q15           | 1q15           | Percent Change |           |
|                     |                |                |                | 4q15           | 1q15      |
| <b>Manhattan</b>    | <b>\$1,517</b> | <b>\$1,462</b> | <b>\$1,440</b> | <b>4%</b>      | <b>5%</b> |
| Battery Park City   | \$1,642        | \$1,229        | \$1,291        | 34%            | 27%       |
| Chelsea/Flatiron    | \$1,891        | \$1,877        | \$1,646        | 1%             | 15%       |
| East Harlem         | \$866          | \$797          | \$685          | 9%             | 26%       |
| East Village        | \$1,483        | \$1,660        | \$1,571        | -11%           | -6%       |
| Financial/Seaport   | \$1,254        | \$1,310        | \$1,276        | -4%            | -2%       |
| Gramercy/Kips Bay   | \$1,841        | \$1,803        | \$1,759        | 2%             | 5%        |
| Greenwich Village   | \$1,900        | \$1,913        | \$1,676        | -1%            | 13%       |
| Inwood              | \$346          | \$560          | \$520          | -38%           | -34%      |
| Lower East Side     | \$1,399        | \$1,607        | \$1,489        | -13%           | -6%       |
| Midtown East        | \$1,506        | \$1,337        | \$1,366        | 13%            | 10%       |
| Midtown West        | \$1,734        | \$1,552        | \$1,675        | 12%            | 4%        |
| Morningside Heights |                | \$1,058        | \$196          |                |           |
| Murray Hill         | \$1,329        | \$1,373        | \$1,215        | -3%            | 9%        |
| Roosevelt Island    | \$1,100        |                | \$907          |                | 21%       |
| SoHo                | \$2,030        | \$2,023        | \$1,818        | 0%             | 12%       |
| TriBeCa             | \$1,751        | \$1,835        | \$1,887        | -5%            | -7%       |
| Upper East Side     | \$1,379        | \$1,435        | \$1,462        | -4%            | -6%       |
| Upper West Side     | \$1,573        | \$1,520        | \$1,386        | 3%             | 14%       |
| Washington Heights  | \$635          | \$765          | \$637          | -17%           | 0%        |
| West Harlem         | \$927          | \$992          | \$912          | -7%            | 2%        |
| West Village        | \$2,749        | \$2,275        | \$2,109        | 21%            | 30%       |

## COOPERATIVE SALE PRICE

| AVERAGE             |                |                |                |                |           |
|---------------------|----------------|----------------|----------------|----------------|-----------|
|                     | 1q16           | 4q15           | 1q15           | Percent Change |           |
|                     |                |                |                | 4q15           | 1q15      |
| <b>Manhattan</b>    | <b>\$1,233</b> | <b>\$1,226</b> | <b>\$1,211</b> | <b>1%</b>      | <b>2%</b> |
| Battery Park City   |                |                |                |                |           |
| Chelsea/Flatiron    | \$1,254        | \$1,382        | \$1,092        | -9%            | 15%       |
| East Harlem         | \$687          | \$543          | \$559          | 27%            | 23%       |
| East Village        | \$840          | \$953          | \$874          | -12%           | -4%       |
| Financial/Seaport   | \$751          | \$974          | \$670          | -23%           | 12%       |
| Gramercy/Kips Bay   | \$863          | \$869          | \$995          | -1%            | -13%      |
| Greenwich Village   | \$1,365        | \$1,587        | \$1,319        | -14%           | 4%        |
| Inwood              | \$407          | \$424          | \$377          | -4%            | 8%        |
| Lower East Side     | \$884          | \$653          | \$675          | 35%            | 31%       |
| Midtown East        | \$1,068        | \$944          | \$1,109        | 13%            | -4%       |
| Midtown West        | \$976          | \$1,000        | \$949          | -2%            | 3%        |
| Morningside Heights | \$895          | \$763          | \$845          | 17%            | 6%        |
| Murray Hill         | \$636          | \$612          | \$557          | 4%             | 14%       |
| Roosevelt Island    | \$720          | \$387          | \$844          | 86%            | -15%      |
| SoHo                | \$3,201        | \$3,252        | \$2,526        | -2%            | 27%       |
| TriBeCa             | \$2,130        | \$3,240        | \$2,389        | -34%           | -11%      |
| Upper East Side     | \$1,563        | \$1,622        | \$1,694        | -4%            | -8%       |
| Upper West Side     | \$1,489        | \$1,314        | \$1,320        | 13%            | 13%       |
| Washington Heights  | \$489          | \$477          | \$457          | 2%             | 7%        |
| West Harlem         | \$439          | \$355          | \$352          | 24%            | 25%       |
| West Village        | \$1,136        | \$1,080        | \$1,054        | 5%             | 8%        |
| MEDIAN              |                |                |                |                |           |
|                     | 1q16           | 4q15           | 1q15           | Percent Change |           |
|                     |                |                |                | 4q15           | 1q15      |
| <b>Manhattan</b>    | <b>\$760</b>   | <b>\$725</b>   | <b>\$695</b>   | <b>5%</b>      | <b>9%</b> |
| Battery Park City   |                |                |                |                |           |
| Chelsea/Flatiron    | \$975          | \$940          | \$810          | 4%             | 20%       |
| East Harlem         | \$539          | \$585          | \$376          | -8%            | 43%       |
| East Village        | \$775          | \$697          | \$660          | 11%            | 17%       |
| Financial/Seaport   | \$710          | \$963          | \$699          | -26%           | 2%        |
| Gramercy/Kips Bay   | \$683          | \$695          | \$675          | -2%            | 1%        |
| Greenwich Village   | \$1,200        | \$1,010        | \$1,061        | 19%            | 13%       |
| Inwood              | \$364          | \$384          | \$350          | -5%            | 4%        |
| Lower East Side     | \$715          | \$633          | \$575          | 13%            | 24%       |
| Midtown East        | \$730          | \$688          | \$819          | 6%             | -11%      |
| Midtown West        | \$710          | \$616          | \$596          | 15%            | 19%       |
| Morningside Heights | \$663          | \$640          | \$660          | 4%             | 0%        |
| Murray Hill         | \$485          | \$463          | \$480          | 5%             | 1%        |
| Roosevelt Island    | \$775          | \$410          | \$660          | 89%            | 17%       |
| SoHo                | \$2,700        | \$1,500        | \$1,600        | 80%            | 69%       |
| TriBeCa             | \$2,163        | \$2,433        | \$2,360        | -11%           | -8%       |
| Upper East Side     | \$850          | \$830          | \$750          | 2%             | 13%       |
| Upper West Side     | \$875          | \$800          | \$825          | 9%             | 6%        |
| Washington Heights  | \$406          | \$430          | \$405          | -6%            | 0%        |
| West Harlem         | \$375          | \$325          | \$315          | 15%            | 19%       |
| West Village        | \$904          | \$850          | \$824          | 6%             | 10%       |

Note: Sale price in thousands

## COOPERATIVE SALE PRICE PER SQUARE FOOT

| AVERAGE             |                |                |                |                |           |
|---------------------|----------------|----------------|----------------|----------------|-----------|
|                     | 1q16           | 4q15           | 1q15           | Percent Change |           |
|                     |                |                |                | 4q15           | 1q15      |
| <b>Manhattan</b>    | <b>\$1,219</b> | <b>\$1,255</b> | <b>\$1,201</b> | <b>-3%</b>     | <b>2%</b> |
| Battery Park City   |                |                |                |                |           |
| Chelsea/Flatiron    | \$1,408        | \$1,353        | \$1,303        | 4%             | 8%        |
| East Harlem         |                |                |                |                |           |
| East Village        | \$1,316        | \$1,385        | \$1,143        | -5%            | 15%       |
| Financial/Seaport   | \$1,098        | \$1,086        | \$692          | 1%             | 59%       |
| Gramercy/Kips Bay   | \$1,174        | \$1,187        | \$1,091        | -1%            | 8%        |
| Greenwich Village   | \$1,587        | \$1,591        | \$1,518        | 0%             | 5%        |
| Inwood              | \$505          | \$568          | \$614          | -11%           | -18%      |
| Lower East Side     | \$1,156        | \$827          | \$785          | 40%            | 47%       |
| Midtown East        | \$1,024        | \$1,157        | \$1,246        | -11%           | -18%      |
| Midtown West        | \$1,170        | \$1,181        | \$1,091        | -1%            | 7%        |
| Morningside Heights | \$1,145        | \$951          | \$848          | 20%            | 35%       |
| Murray Hill         | \$997          | \$1,039        | \$992          | -4%            | 1%        |
| Roosevelt Island    |                |                |                |                |           |
| SoHo                | \$1,466        | \$1,964        | \$1,450        | -25%           | 1%        |
| TriBeCa             | \$1,266        | \$1,797        | \$1,360        | -30%           | -7%       |
| Upper East Side     | \$1,252        | \$1,286        | \$1,207        | -3%            | 4%        |
| Upper West Side     | \$1,258        | \$1,366        | \$1,313        | -8%            | -4%       |
| Washington Heights  | \$662          | \$703          | \$641          | -6%            | 3%        |
| West Harlem         | \$729          | \$390          | \$509          | 87%            | 43%       |
| West Village        | \$1,549        | \$1,757        | \$1,654        | -12%           | -6%       |
| MEDIAN              |                |                |                |                |           |
|                     | 1q16           | 4q15           | 1q15           | Percent Change |           |
|                     |                |                |                | 4q15           | 1q15      |
| <b>Manhattan</b>    | <b>\$1,100</b> | <b>\$1,076</b> | <b>\$1,047</b> | <b>2%</b>      | <b>5%</b> |
| Battery Park City   |                |                |                |                |           |
| Chelsea/Flatiron    | \$1,248        | \$1,297        | \$1,282        | -4%            | -3%       |
| East Harlem         |                |                |                |                |           |
| East Village        | \$1,223        | \$1,336        | \$1,090        | -8%            | 12%       |
| Financial/Seaport   | \$1,098        | \$1,086        | \$692          | 1%             | 59%       |
| Gramercy/Kips Bay   | \$1,113        | \$1,118        | \$1,056        | 0%             | 5%        |
| Greenwich Village   | \$1,550        | \$1,423        | \$1,369        | 9%             | 13%       |
| Inwood              | \$490          | \$536          | \$554          | -9%            | -12%      |
| Lower East Side     | \$1,004        | \$763          | \$756          | 32%            | 33%       |
| Midtown East        | \$962          | \$966          | \$1,003        | 0%             | -4%       |
| Midtown West        | \$1,059        | \$1,113        | \$1,026        | -5%            | 3%        |
| Morningside Heights | \$1,018        | \$980          | \$792          | 4%             | 29%       |
| Murray Hill         | \$945          | \$1,008        | \$1,003        | -6%            | -6%       |
| Roosevelt Island    |                |                |                |                |           |
| SoHo                | \$1,491        | \$1,574        | \$1,520        | -5%            | -2%       |
| TriBeCa             | \$1,196        | \$1,796        | \$1,453        | -33%           | -18%      |
| Upper East Side     | \$1,068        | \$1,036        | \$962          | 3%             | 11%       |
| Upper West Side     | \$1,109        | \$1,104        | \$1,123        | 0%             | -1%       |
| Washington Heights  | \$633          | \$667          | \$617          | -5%            | 3%        |
| West Harlem         | \$673          | \$312          | \$514          | 116%           | 31%       |
| West Village        | \$1,575        | \$1,700        | \$1,504        | -7%            | 5%        |

## CONDOMINIUM SALE PRICE

| AVERAGE                             |              |              |              |                |            |
|-------------------------------------|--------------|--------------|--------------|----------------|------------|
|                                     | 1q16         | 4q15         | 1q15         | Percent Change |            |
|                                     |              |              |              | 4q15           | 1q15       |
| <b>Brooklyn</b>                     | <b>\$819</b> | <b>\$879</b> | <b>\$824</b> | <b>-7%</b>     | <b>-1%</b> |
| Bath Beach                          | \$630        | \$559        | \$465        | 13%            | 36%        |
| Bay Ridge / Fort Hamilton           | \$466        | \$520        | \$541        | -10%           | -14%       |
| Bedford Stuyvesant                  | \$689        | \$665        | \$677        | 4%             | 2%         |
| Bensonhurst                         | \$594        | \$636        | \$559        | -7%            | 6%         |
| Bergen Beach                        | \$513        | \$405        | \$406        | 27%            | 26%        |
| Boerum Hill                         | \$908        | \$1,012      | \$1,012      | -10%           | -10%       |
| Borough Park                        | \$572        | \$579        | \$534        | -1%            | 7%         |
| Brighton Beach                      | \$689        | \$683        | \$782        | 1%             | -12%       |
| Brooklyn Heights                    | \$1,633      | \$2,377      | \$1,225      | -31%           | 33%        |
| Brownsville / Ocean Hill            | \$345        | \$430        | \$230        | -20%           | 50%        |
| Bushwick / Wyckoff Heights          | \$515        | \$556        | \$549        | -7%            | -6%        |
| Canarsie                            | \$254        | \$289        | \$221        | -12%           | 15%        |
| Carroll Gardens                     | \$1,218      | \$1,210      | \$939        | 1%             | 30%        |
| Clinton Hill                        | \$897        | \$798        | \$701        | 12%            | 28%        |
| Cobble Hill                         | \$1,292      | \$1,105      | \$673        | 17%            | 92%        |
| Columbia Street Waterfront District | \$891        | \$601        | \$866        | 48%            | 3%         |
| Coney Island                        | \$415        | \$411        | \$316        | 1%             | 31%        |
| Crown Heights                       | \$761        | \$725        | \$616        | 5%             | 24%        |
| Cypress Hills                       |              |              |              |                |            |
| Downtown                            | \$874        | \$1,066      | \$1,021      | -18%           | -14%       |
| Dyker Heights                       | \$483        | \$570        | \$525        | -15%           | -8%        |
| East Flatbush                       |              | \$250        |              |                |            |
| East New York / Spring Creek        | \$273        | \$229        | \$252        | 19%            | 8%         |
| Flatbush / Prospect Park South      | \$466        | \$545        | \$526        | -14%           | -11%       |
| Flatlands                           |              |              |              |                |            |
| Fort Greene                         | \$1,056      | \$1,133      | \$1,204      | -7%            | -12%       |
| Gerritsen Beach                     |              |              |              |                |            |
| Gowanus                             | \$1,072      | \$803        | \$556        | 34%            | 93%        |
| Gravesend / Mapleton                | \$479        | \$582        | \$415        | -18%           | 15%        |
| Greenpoint                          | \$796        | \$884        | \$894        | -10%           | -11%       |
| Kensington / Parkville              | \$487        | \$537        | \$606        | -9%            | -20%       |
| Manhattan Beach                     | \$892        | \$847        |              | 5%             |            |
| Marine Park / Madison               | \$463        | \$498        | \$373        | -7%            | 24%        |
| Midwood                             | \$452        | \$373        | \$342        | 21%            | 32%        |
| Mill Basin                          |              |              | \$325        |                |            |
| Park Slope                          | \$1,239      | \$927        | \$1,122      | 34%            | 10%        |
| Prospect Heights                    | \$886        | \$1,010      | \$916        | -12%           | -3%        |
| Prospect Park Lefferts Gardens      | \$497        | \$395        | \$513        | 26%            | -3%        |
| Red Hook                            |              |              |              |                |            |
| SeaGate                             | \$299        |              |              |                |            |
| Sheepshead Bay                      | \$443        | \$442        | \$373        | 0%             | 19%        |
| Sunset Park                         | \$794        | \$472        | \$621        | 68%            | 28%        |
| Vinegar Hill / Dumbo                | \$1,322      | \$1,399      | \$1,261      | -6%            | 5%         |
| Williamsburg                        | \$927        | \$1,010      | \$975        | -8%            | -5%        |
| Windsor Terrace                     | \$863        | \$615        | \$768        | 40%            | 12%        |

Note: Sale price in thousands

## CONDOMINIUM SALE PRICE

| MEDIAN                              |              |              |              |                |           |
|-------------------------------------|--------------|--------------|--------------|----------------|-----------|
|                                     | 1q16         | 4q15         | 1q15         | Percent Change |           |
|                                     |              |              |              | 4q15           | 1q15      |
| <b>Brooklyn</b>                     | <b>\$730</b> | <b>\$750</b> | <b>\$727</b> | <b>-3%</b>     | <b>0%</b> |
| Bath Beach                          | \$629        | \$540        | \$442        | 17%            | 42%       |
| Bay Ridge / Fort Hamilton           | \$432        | \$550        | \$573        | -21%           | -25%      |
| Bedford Stuyvesant                  | \$695        | \$588        | \$617        | 18%            | 13%       |
| Bensonhurst                         | \$623        | \$640        | \$538        | -3%            | 16%       |
| Bergen Beach                        | \$490        | \$416        | \$445        | 18%            | 10%       |
| Boerum Hill                         | \$948        | \$963        | \$944        | -2%            | 0%        |
| Borough Park                        | \$589        | \$558        | \$560        | 6%             | 5%        |
| Brighton Beach                      | \$575        | \$655        | \$804        | -12%           | -29%      |
| Brooklyn Heights                    | \$1,290      | \$2,396      | \$1,188      | -46%           | 9%        |
| Brownsville / Ocean Hill            | \$345        | \$397        | \$230        | -13%           | 50%       |
| Bushwick / Wyckoff Heights          | \$545        | \$531        | \$497        | 3%             | 10%       |
| Canarsie                            | \$245        | \$289        | \$164        | -15%           | 49%       |
| Carroll Gardens                     | \$1,075      | \$1,263      | \$750        | -15%           | 43%       |
| Clinton Hill                        | \$770        | \$772        | \$664        | 0%             | 16%       |
| Cobble Hill                         | \$1,499      | \$1,243      | \$483        | 21%            | 210%      |
| Columbia Street Waterfront District | \$780        | \$512        | \$906        | 52%            | -14%      |
| Coney Island                        | \$395        | \$430        | \$316        | -8%            | 25%       |
| Crown Heights                       | \$713        | \$675        | \$625        | 6%             | 14%       |
| Cypress Hills                       |              |              |              |                |           |
| Downtown                            | \$833        | \$956        | \$925        | -13%           | -10%      |
| Dyker Heights                       | \$513        | \$578        | \$525        | -11%           | -2%       |
| East Flatbush                       |              | \$250        |              |                |           |
| East New York / Spring Creek        | \$278        | \$225        | \$258        | 23%            | 7%        |
| Flatbush / Prospect Park South      | \$416        | \$545        | \$550        | -24%           | -24%      |
| Flatlands                           |              |              |              |                |           |
| Fort Greene                         | \$1,140      | \$1,098      | \$1,030      | 4%             | 11%       |
| Gerritsen Beach                     |              |              |              |                |           |
| Gowanus                             | \$999        | \$770        | \$540        | 30%            | 85%       |
| Gravesend / Mapleton                | \$431        | \$438        | \$400        | -2%            | 8%        |
| Greenpoint                          | \$798        | \$928        | \$970        | -14%           | -18%      |
| Kensington / Parkville              | \$449        | \$311        | \$560        | 44%            | -20%      |
| Manhattan Beach                     | \$992        | \$847        |              | 17%            |           |
| Marine Park / Madison               | \$436        | \$500        | \$373        | -13%           | 17%       |
| Midwood                             | \$452        | \$295        | \$344        | 53%            | 32%       |
| Mill Basin                          |              |              | \$325        |                |           |
| Park Slope                          | \$1,163      | \$959        | \$995        | 21%            | 17%       |
| Prospect Heights                    | \$740        | \$1,040      | \$865        | -29%           | -14%      |
| Prospect Park Lefferts Gardens      | \$515        | \$294        | \$575        | 75%            | -11%      |
| Red Hook                            |              |              |              |                |           |
| SeaGate                             | \$299        |              |              |                |           |
| Sheepshead Bay                      | \$410        | \$423        | \$370        | -3%            | 11%       |
| Sunset Park                         | \$707        | \$495        | \$586        | 43%            | 21%       |
| Vinegar Hill / Dumbo                | \$1,212      | \$1,560      | \$1,168      | -22%           | 4%        |
| Williamsburg                        | \$825        | \$873        | \$837        | -5%            | -1%       |
| Windsor Terrace                     | \$835        | \$615        | \$810        | 36%            | 3%        |

Note: Sale price in thousands

## CONDOMINIUM SALE PRICE PER SQUARE FOOT

| AVERAGE                             |              |              |              |                |            |  |
|-------------------------------------|--------------|--------------|--------------|----------------|------------|--|
|                                     | 1q16         | 4q15         | 1q15         | Percent Change |            |  |
|                                     |              |              |              | 4q15           | 1q15       |  |
| <b>Brooklyn</b>                     | <b>\$795</b> | <b>\$826</b> | <b>\$800</b> | <b>-4%</b>     | <b>-1%</b> |  |
| Bath Beach                          | \$485        |              | \$442        |                | 10%        |  |
| Bay Ridge / Fort Hamilton           | \$664        | \$586        | \$542        | 13%            | 22%        |  |
| Bedford Stuyvesant                  | \$790        | \$591        | \$649        | 34%            | 22%        |  |
| Bensonhurst                         | \$512        | \$526        | \$508        | -3%            | 1%         |  |
| Bergen Beach                        | \$260        | \$384        | \$367        | -32%           | -29%       |  |
| Boerum Hill                         | \$851        | \$1,020      | \$938        | -17%           | -9%        |  |
| Borough Park                        | \$471        | \$436        | \$419        | 8%             | 12%        |  |
| Brighton Beach                      | \$557        | \$557        | \$646        | 0%             | -14%       |  |
| Brooklyn Heights                    | \$1,180      | \$1,364      | \$1,125      | -14%           | 5%         |  |
| Brownsville / Ocean Hill            | \$269        | \$480        | \$249        | -44%           | 8%         |  |
| Bushwick / Wyckoff Heights          | \$786        | \$882        | \$647        | -11%           | 22%        |  |
| Canarsie                            | \$289        | \$277        | \$211        | 5%             | 37%        |  |
| Carroll Gardens                     | \$1,038      | \$1,106      | \$851        | -6%            | 22%        |  |
| Clinton Hill                        | \$924        | \$905        | \$857        | 2%             | 8%         |  |
| Cobble Hill                         | \$1,429      | \$1,043      | \$860        | 37%            | 66%        |  |
| Columbia Street Waterfront District | \$799        | \$619        | \$969        | 29%            | -18%       |  |
| Coney Island                        | \$500        | \$444        | \$335        | 13%            | 49%        |  |
| Crown Heights                       | \$816        | \$752        | \$615        | 9%             | 33%        |  |
| Cypress Hills                       |              |              |              |                |            |  |
| Downtown                            | \$1,182      | \$1,073      | \$1,139      | 10%            | 4%         |  |
| Dyker Heights                       | \$551        | \$563        | \$462        | -2%            | 19%        |  |
| East Flatbush                       |              | \$268        |              |                |            |  |
| East New York / Spring Creek        | \$324        | \$319        | \$295        | 2%             | 10%        |  |
| Flatbush / Prospect Park South      | \$642        | \$732        | \$548        | -12%           | 17%        |  |
| Flatlands                           |              |              |              |                |            |  |
| Fort Greene                         | \$1,036      | \$1,077      | \$1,214      | -4%            | -15%       |  |
| Gerritsen Beach                     |              |              |              |                |            |  |
| Gowanus                             | \$1,045      | \$1,124      | \$688        | -7%            | 52%        |  |
| Gravesend / Mapleton                | \$511        | \$530        | \$459        | -4%            | 11%        |  |
| Greenpoint                          | \$1,173      | \$1,051      | \$997        | 12%            | 18%        |  |
| Kensington / Parkville              | \$575        | \$521        | \$558        | 10%            | 3%         |  |
| Manhattan Beach                     | \$682        | \$512        |              | 33%            |            |  |
| Marine Park / Madison               | \$446        | \$451        | \$435        | -1%            | 2%         |  |
| Midwood                             | \$543        | \$531        | \$355        | 2%             | 53%        |  |
| Mill Basin                          |              |              | \$312        |                |            |  |
| Park Slope                          | \$1,033      | \$958        | \$992        | 8%             | 4%         |  |
| Prospect Heights                    | \$779        | \$931        | \$881        | -16%           | -12%       |  |
| Prospect Park Lefferts Gardens      | \$296        | \$299        | \$284        | -1%            | 4%         |  |
| Red Hook                            |              |              |              |                |            |  |
| SeaGate                             | \$589        |              |              |                |            |  |
| Sheepshead Bay                      | \$446        | \$483        | \$427        | -8%            | 5%         |  |
| Sunset Park                         | \$757        | \$646        | \$698        | 17%            | 8%         |  |
| Vinegar Hill / Dumbo                | \$1,263      | \$1,223      | \$1,061      | 3%             | 19%        |  |
| Williamsburg                        | \$891        | \$1,042      | \$920        | -15%           | -3%        |  |
| Windsor Terrace                     | \$828        | \$696        | \$848        | 19%            | -2%        |  |

## CONDOMINIUM SALE PRICE PER SQUARE FOOT

| MEDIAN                              |              |              |              |                |           |  |
|-------------------------------------|--------------|--------------|--------------|----------------|-----------|--|
|                                     | 1q16         | 4q15         | 1q15         | Percent Change |           |  |
|                                     |              |              |              | 4q15           | 1q15      |  |
| <b>Brooklyn</b>                     | <b>\$806</b> | <b>\$785</b> | <b>\$808</b> | <b>3%</b>      | <b>0%</b> |  |
| Bath Beach                          | \$466        |              | \$452        |                | 3%        |  |
| Bay Ridge / Fort Hamilton           | \$684        | \$620        | \$537        | 10%            | 27%       |  |
| Bedford Stuyvesant                  | \$853        | \$486        | \$718        | 75%            | 19%       |  |
| Bensonhurst                         | \$512        | \$520        | \$538        | -2%            | -5%       |  |
| Bergen Beach                        | \$260        | \$388        | \$399        | -33%           | -35%      |  |
| Boerum Hill                         | \$836        | \$1,011      | \$1,010      | -17%           | -17%      |  |
| Borough Park                        | \$464        | \$442        | \$443        | 5%             | 5%        |  |
| Brighton Beach                      | \$574        | \$551        | \$654        | 4%             | -12%      |  |
| Brooklyn Heights                    | \$1,235      | \$1,493      | \$1,138      | -17%           | 9%        |  |
| Brownsville / Ocean Hill            | \$269        | \$384        | \$249        | -30%           | 8%        |  |
| Bushwick / Wyckoff Heights          | \$840        | \$882        | \$674        | -5%            | 25%       |  |
| Canarsie                            | \$270        | \$277        | \$211        | -2%            | 28%       |  |
| Carroll Gardens                     | \$1,045      | \$1,068      | \$830        | -2%            | 26%       |  |
| Clinton Hill                        | \$962        | \$898        | \$826        | 7%             | 16%       |  |
| Cobble Hill                         | \$1,434      | \$1,188      | \$693        | 21%            | 107%      |  |
| Columbia Street Waterfront District | \$871        | \$598        | \$958        | 46%            | -9%       |  |
| Coney Island                        | \$497        | \$461        | \$335        | 8%             | 48%       |  |
| Crown Heights                       | \$850        | \$797        | \$661        | 7%             | 29%       |  |
| Cypress Hills                       |              |              |              |                |           |  |
| Downtown                            | \$1,164      | \$1,084      | \$1,139      | 7%             | 2%        |  |
| Dyker Heights                       | \$613        | \$563        | \$462        | 9%             | 33%       |  |
| East Flatbush                       |              | \$268        |              |                |           |  |
| East New York / Spring Creek        | \$339        | \$316        | \$293        | 7%             | 16%       |  |
| Flatbush / Prospect Park South      | \$681        | \$732        | \$545        | -7%            | 25%       |  |
| Flatlands                           |              |              |              |                |           |  |
| Fort Greene                         | \$1,014      | \$1,135      | \$1,083      | -11%           | -6%       |  |
| Gerritsen Beach                     |              |              |              |                |           |  |
| Gowanus                             | \$992        | \$1,177      | \$660        | -16%           | 50%       |  |
| Gravesend / Mapleton                | \$456        | \$509        | \$472        | -11%           | -3%       |  |
| Greenpoint                          | \$1,061      | \$1,063      | \$1,105      | 0%             | -4%       |  |
| Kensington / Parkville              | \$739        | \$533        | \$590        | 39%            | 25%       |  |
| Manhattan Beach                     | \$687        | \$512        |              | 34%            |           |  |
| Marine Park / Madison               | \$381        | \$473        | \$422        | -19%           | -10%      |  |
| Midwood                             | \$543        | \$531        | \$355        | 2%             | 53%       |  |
| Mill Basin                          |              |              | \$312        |                |           |  |
| Park Slope                          | \$1,040      | \$1,024      | \$1,007      | 2%             | 3%        |  |
| Prospect Heights                    | \$965        | \$890        | \$919        | 8%             | 5%        |  |
| Prospect Park Lefferts Gardens      | \$179        | \$309        | \$352        | -42%           | -49%      |  |
| Red Hook                            |              |              |              |                |           |  |
| SeaGate                             | \$589        |              |              |                |           |  |
| Sheepshead Bay                      | \$450        | \$482        | \$432        | -7%            | 4%        |  |
| Sunset Park                         | \$779        | \$660        | \$690        | 18%            | 13%       |  |
| Vinegar Hill / Dumbo                | \$1,276      | \$1,260      | \$1,063      | 1%             | 20%       |  |
| Williamsburg                        | \$998        | \$1,115      | \$1,010      | -10%           | -1%       |  |
| Windsor Terrace                     | \$890        | \$696        | \$832        | 28%            | 7%        |  |

## COOPERATIVE SALE PRICE

| AVERAGE                             |              |              |              |                |            |
|-------------------------------------|--------------|--------------|--------------|----------------|------------|
|                                     | 1q16         | 4q15         | 1q15         | Percent Change |            |
|                                     |              |              |              | 4q15           | 1q15       |
| <b>Brooklyn</b>                     | <b>\$485</b> | <b>\$489</b> | <b>\$436</b> | <b>-1%</b>     | <b>11%</b> |
| Bath Beach                          | \$244        | \$262        | \$233        | -7%            | 4%         |
| Bay Ridge / Fort Hamilton           | \$311        | \$290        | \$236        | 7%             | 32%        |
| Bedford Stuyvesant                  |              |              |              |                |            |
| Bensonhurst                         | \$206        | \$268        | \$216        | -30%           | -4%        |
| Bergen Beach                        |              |              |              |                |            |
| Boerum Hill                         | \$761        | \$636        | \$792        | 16%            | -4%        |
| Borough Park                        | \$323        | \$258        | \$263        | 20%            | 23%        |
| Brighton Beach                      | \$330        | \$298        | \$263        | 10%            | 25%        |
| Brooklyn Heights                    | \$914        | \$1,097      | \$779        | -20%           | 17%        |
| Brownsville / Ocean Hill            |              |              |              |                |            |
| Bushwick / Wyckoff Heights          | \$239        | \$199        |              | 17%            |            |
| Canarsie                            | \$135        |              |              |                |            |
| Carroll Gardens                     | \$790        | \$887        | \$709        | -12%           | 11%        |
| Clinton Hill                        | \$591        | \$625        | \$469        | -6%            | 26%        |
| Cobble Hill                         | \$746        | \$799        | \$969        | -7%            | -23%       |
| Columbia Street Waterfront District |              |              |              |                |            |
| Coney Island                        | \$319        | \$319        | \$283        | 0%             | 12%        |
| Crown Heights                       | \$787        | \$552        | \$615        | 30%            | 28%        |
| Cypress Hills                       |              |              |              |                |            |
| Downtown                            | \$490        | \$505        | \$409        | -3%            | 20%        |
| Dyker Heights                       |              |              |              |                |            |
| East Flatbush                       | \$183        | \$218        | \$214        | -19%           | -15%       |
| East New York / Spring Creek        |              |              |              |                |            |
| Flatbush / Prospect Park South      | \$431        | \$464        | \$396        | -8%            | 9%         |
| Flatlands                           | \$173        | \$145        | \$183        | 16%            | -5%        |
| Fort Greene                         | \$641        | \$622        | \$636        | 3%             | 1%         |
| Gerritsen Beach                     |              |              |              |                |            |
| Gowanus                             | \$733        |              |              |                |            |
| Gravesend / Mapleton                | \$214        | \$220        | \$207        | -3%            | 4%         |
| Greenpoint                          |              | \$385        | \$1,053      |                |            |
| Kensington / Parkville              | \$367        | \$347        | \$304        | 5%             | 21%        |
| Manhattan Beach                     |              |              |              |                |            |
| Marine Park / Madison               | \$186        | \$182        | \$182        | 2%             | 2%         |
| Midwood                             | \$231        | \$199        | \$208        | 14%            | 11%        |
| Mill Basin                          | \$144        | \$154        | \$119        | -7%            | 21%        |
| Park Slope                          | \$867        | \$1,010      | \$894        | -16%           | -3%        |
| Prospect Heights                    | \$784        | \$710        | \$786        | 9%             | 0%         |
| Prospect Park Lefferts Gardens      | \$122        | \$394        | \$278        | -223%          | -56%       |
| Red Hook                            |              |              |              |                |            |
| SeaGate                             |              |              |              |                |            |
| Sheepshead Bay                      | \$195        | \$201        | \$186        | -3%            | 5%         |
| Sunset Park                         | \$471        | \$321        | \$443        | 32%            | 6%         |
| Vinegar Hill / Dumbo                | \$1,450      | \$1,375      | \$1,475      | 5%             | -2%        |
| Williamsburg                        | \$342        | \$265        | \$308        | 23%            | 11%        |
| Windsor Terrace                     | \$546        | \$650        | \$476        | -19%           | 15%        |

Note: Sale price in thousands

## COOPERATIVE SALE PRICE

| MEDIAN                              |              |              |              |                |            |  |
|-------------------------------------|--------------|--------------|--------------|----------------|------------|--|
|                                     | 1q16         | 4q15         | 1q15         | Percent Change |            |  |
|                                     |              |              |              | 4q15           | 1q15       |  |
| <b>Brooklyn</b>                     | <b>\$365</b> | <b>\$365</b> | <b>\$295</b> | <b>0%</b>      | <b>24%</b> |  |
| Bath Beach                          | \$239        | \$250        | \$225        | -4%            | 6%         |  |
| Bay Ridge / Fort Hamilton           | \$275        | \$261        | \$227        | 5%             | 21%        |  |
| Bedford Stuyvesant                  |              |              |              |                |            |  |
| Bensonhurst                         | \$206        | \$268        | \$225        | -30%           | -8%        |  |
| Bergen Beach                        |              |              |              |                |            |  |
| Boerum Hill                         | \$660        | \$547        | \$750        | 17%            | -12%       |  |
| Borough Park                        | \$315        | \$255        | \$178        | 19%            | 77%        |  |
| Brighton Beach                      | \$270        | \$290        | \$240        | -7%            | 13%        |  |
| Brooklyn Heights                    | \$707        | \$798        | \$569        | -13%           | 24%        |  |
| Brownsville / Ocean Hill            |              |              |              |                |            |  |
| Bushwick / Wyckoff Heights          | \$239        | \$180        |              | 25%            |            |  |
| Canarsie                            | \$135        |              |              |                |            |  |
| Carroll Gardens                     | \$793        | \$868        | \$835        | -9%            | -5%        |  |
| Clinton Hill                        | \$529        | \$550        | \$475        | -4%            | 11%        |  |
| Cobble Hill                         | \$665        | \$770        | \$925        | -16%           | -28%       |  |
| Columbia Street Waterfront District |              |              |              |                |            |  |
| Coney Island                        | \$337        | \$325        | \$265        | 3%             | 27%        |  |
| Crown Heights                       | \$499        | \$528        | \$600        | -6%            | -17%       |  |
| Cypress Hills                       |              |              |              |                |            |  |
| Downtown                            | \$396        | \$530        | \$305        | -34%           | 30%        |  |
| Dyker Heights                       |              |              |              |                |            |  |
| East Flatbush                       | \$176        | \$200        | \$194        | -13%           | -9%        |  |
| East New York / Spring Creek        |              |              |              |                |            |  |
| Flatbush / Prospect Park South      | \$447        | \$435        | \$355        | 3%             | 26%        |  |
| Flatlands                           | \$172        | \$145        | \$178        | 16%            | -3%        |  |
| Fort Greene                         | \$475        | \$520        | \$536        | -9%            | -11%       |  |
| Gerritsen Beach                     |              |              |              |                |            |  |
| Gowanus                             | \$733        |              |              |                |            |  |
| Gravesend / Mapleton                | \$210        | \$225        | \$205        | -7%            | 2%         |  |
| Greenpoint                          |              | \$385        | \$1,053      |                |            |  |
| Kensington / Parkville              | \$350        | \$339        | \$284        | 3%             | 23%        |  |
| Manhattan Beach                     |              |              |              |                |            |  |
| Marine Park / Madison               | \$175        | \$175        | \$157        | 0%             | 12%        |  |
| Midwood                             | \$220        | \$169        | \$215        | 23%            | 3%         |  |
| Mill Basin                          | \$133        | \$142        | \$119        | -6%            | 12%        |  |
| Park Slope                          | \$808        | \$815        | \$759        | -1%            | 6%         |  |
| Prospect Heights                    | \$685        | \$653        | \$782        | 5%             | -12%       |  |
| Prospect Park Lefferts Gardens      | \$122        | \$334        | \$283        | -173%          | -57%       |  |
| Red Hook                            |              |              |              |                |            |  |
| SeaGate                             |              |              |              |                |            |  |
| Sheepshead Bay                      | \$179        | \$187        | \$171        | -4%            | 5%         |  |
| Sunset Park                         | \$506        | \$315        | \$400        | 38%            | 27%        |  |
| Vinegar Hill / Dumbo                | \$1,450      | \$1,375      | \$1,475      | 5%             | -2%        |  |
| Williamsburg                        | \$355        | \$265        | \$331        | 25%            | 7%         |  |
| Windsor Terrace                     | \$540        | \$598        | \$483        | -11%           | 12%        |  |

Note: Sale price in thousands

## COOPERATIVE SALE PRICE PER SQUARE FOOT

| AVERAGE                             |              |              |              |                |           |
|-------------------------------------|--------------|--------------|--------------|----------------|-----------|
|                                     | 1q16         | 4q15         | 1q15         | Percent Change |           |
|                                     |              |              |              | 4q15           | 1q15      |
| <b>Brooklyn</b>                     | <b>\$596</b> | <b>\$650</b> | <b>\$566</b> | <b>-9%</b>     | <b>5%</b> |
| Bath Beach                          | \$355        | \$350        | \$348        | 1%             | 2%        |
| Bay Ridge / Fort Hamilton           | \$449        | \$428        | \$379        | 5%             | 18%       |
| Bedford Stuyvesant                  |              |              |              |                |           |
| Bensonhurst                         | \$209        | \$348        | \$322        | -67%           | -35%      |
| Bergen Beach                        |              |              |              |                |           |
| Boerum Hill                         | \$1,088      | \$844        | \$996        | 22%            | 9%        |
| Borough Park                        | \$420        | \$304        | \$403        | 28%            | 4%        |
| Brighton Beach                      | \$392        | \$409        | \$341        | -4%            | 15%       |
| Brooklyn Heights                    | \$988        | \$1,127      | \$902        | -14%           | 9%        |
| Brownsville / Ocean Hill            |              |              |              |                |           |
| Bushwick / Wyckoff Heights          |              |              |              |                |           |
| Canarsie                            |              |              |              |                |           |
| Carroll Gardens                     | \$1,138      | \$1,059      | \$1,204      | 7%             | -5%       |
| Clinton Hill                        | \$809        | \$894        | \$861        | -10%           | -6%       |
| Cobble Hill                         | \$1,174      | \$1,121      | \$1,113      | 5%             | 5%        |
| Columbia Street Waterfront District |              |              |              |                |           |
| Coney Island                        | \$403        | \$412        | \$372        | -2%            | 8%        |
| Crown Heights                       | \$844        | \$914        | \$876        | -8%            | -4%       |
| Cypress Hills                       |              |              |              |                |           |
| Downtown                            | \$765        | \$744        | \$752        | 3%             | 2%        |
| Dyker Heights                       |              |              |              |                |           |
| East Flatbush                       | \$277        | \$290        | \$291        | -5%            | -5%       |
| East New York / Spring Creek        |              |              |              |                |           |
| Flatbush / Prospect Park South      | \$569        | \$587        | \$524        | -3%            | 9%        |
| Flatlands                           | \$216        | \$174        | \$218        | 19%            | -1%       |
| Fort Greene                         | \$728        | \$833        | \$770        | -14%           | -5%       |
| Gerritsen Beach                     |              |              |              |                |           |
| Gowanus                             | \$951        |              |              |                |           |
| Gravesend / Mapleton                | \$291        | \$303        | \$278        | -4%            | 5%        |
| Greenpoint                          |              | \$561        | \$907        |                |           |
| Kensington / Parkville              | \$506        | \$611        | \$490        | -21%           | 3%        |
| Manhattan Beach                     |              |              |              |                |           |
| Marine Park / Madison               | \$260        | \$240        | \$261        | 8%             | 0%        |
| Midwood                             | \$342        | \$335        | \$300        | 2%             | 14%       |
| Mill Basin                          | \$190        | \$185        | \$160        | 3%             | 19%       |
| Park Slope                          | \$1,036      | \$1,290      | \$932        | -25%           | 11%       |
| Prospect Heights                    | \$1,013      | \$970        | \$911        | 4%             | 11%       |
| Prospect Park Lefferts Gardens      |              | \$402        | \$305        |                |           |
| Red Hook                            |              |              |              |                |           |
| SeaGate                             |              |              |              |                |           |
| Sheepshead Bay                      | \$269        | \$269        | \$260        | 0%             | 3%        |
| Sunset Park                         | \$721        | \$553        | \$568        | 23%            | 27%       |
| Vinegar Hill / Dumbo                |              | \$1,146      | \$1,069      |                |           |
| Williamsburg                        | \$904        |              | \$625        |                | 45%       |
| Windsor Terrace                     | \$832        | \$804        | \$712        | 3%             | 17%       |

## COOPERATIVE SALE PRICE PER SQUARE FOOT

| MEDIAN                              |              |              |              |                |           |
|-------------------------------------|--------------|--------------|--------------|----------------|-----------|
|                                     | 1q16         | 4q15         | 1q15         | Percent Change |           |
|                                     |              |              |              | 4q15           | 1q15      |
| <b>Brooklyn</b>                     | <b>\$467</b> | <b>\$508</b> | <b>\$434</b> | <b>-9%</b>     | <b>8%</b> |
| Bath Beach                          | \$363        | \$356        | \$338        | 2%             | 7%        |
| Bay Ridge / Fort Hamilton           | \$436        | \$414        | \$367        | 5%             | 19%       |
| Bedford Stuyvesant                  |              |              |              |                |           |
| Bensonhurst                         | \$209        | \$348        | \$323        | -67%           | -35%      |
| Bergen Beach                        |              |              |              |                |           |
| Boerum Hill                         | \$1,063      | \$653        | \$900        | 39%            | 18%       |
| Borough Park                        | \$388        | \$325        | \$358        | 16%            | 8%        |
| Brighton Beach                      | \$396        | \$413        | \$365        | -4%            | 8%        |
| Brooklyn Heights                    | \$1,000      | \$1,077      | \$898        | -8%            | 11%       |
| Brownsville / Ocean Hill            |              |              |              |                |           |
| Bushwick / Wyckoff Heights          |              |              |              |                |           |
| Canarsie                            |              |              |              |                |           |
| Carroll Gardens                     | \$1,197      | \$1,019      | \$1,204      | 15%            | -1%       |
| Clinton Hill                        | \$804        | \$967        | \$915        | -20%           | -12%      |
| Cobble Hill                         | \$1,174      | \$1,121      | \$1,179      | 5%             | 0%        |
| Columbia Street Waterfront District |              |              |              |                |           |
| Coney Island                        | \$401        | \$412        | \$346        | -3%            | 16%       |
| Crown Heights                       | \$844        | \$906        | \$933        | -7%            | -10%      |
| Cypress Hills                       |              |              |              |                |           |
| Downtown                            | \$749        | \$718        | \$699        | 4%             | 7%        |
| Dyker Heights                       |              |              |              |                |           |
| East Flatbush                       | \$271        | \$266        | \$295        | 2%             | -8%       |
| East New York / Spring Creek        |              |              |              |                |           |
| Flatbush / Prospect Park South      | \$536        | \$621        | \$508        | -16%           | 6%        |
| Flatlands                           | \$216        | \$174        | \$221        | 19%            | -2%       |
| Fort Greene                         | \$656        | \$717        | \$740        | -9%            | -11%      |
| Gerritsen Beach                     |              |              |              |                |           |
| Gowanus                             | \$951        |              |              |                |           |
| Gravesend / Mapleton                | \$298        | \$297        | \$260        | 0%             | 14%       |
| Greenpoint                          |              | \$561        | \$907        |                |           |
| Kensington / Parkville              | \$479        | \$503        | \$533        | -5%            | -10%      |
| Manhattan Beach                     |              |              |              |                |           |
| Marine Park / Madison               | \$221        | \$232        | \$209        | -5%            | 5%        |
| Midwood                             | \$353        | \$334        | \$295        | 5%             | 19%       |
| Mill Basin                          | \$185        | \$190        | \$160        | -2%            | 16%       |
| Park Slope                          | \$993        | \$1,049      | \$914        | -6%            | 9%        |
| Prospect Heights                    | \$1,042      | \$971        | \$890        | 7%             | 17%       |
| Prospect Park Lefferts Gardens      |              | \$369        | \$302        |                |           |
| Red Hook                            |              |              |              |                |           |
| SeaGate                             |              |              |              |                |           |
| Sheepshead Bay                      | \$210        | \$257        | \$243        | -22%           | -13%      |
| Sunset Park                         | \$673        | \$556        | \$562        | 17%            | 20%       |
| Vinegar Hill / Dumbo                |              | \$1,146      | \$1,069      |                |           |
| Williamsburg                        | \$904        |              | \$625        |                | 45%       |
| Windsor Terrace                     | \$820        | \$810        | \$702        | 1%             | 17%       |

## ONE – THREE FAMILY DWELLING SALE PRICE

| AVERAGE                             |              |              |              |                |            |
|-------------------------------------|--------------|--------------|--------------|----------------|------------|
|                                     | 1q16         | 4q15         | 1q15         | Percent Change |            |
|                                     |              |              |              | 4q15           | 1q15       |
| <b>Brooklyn</b>                     | <b>\$917</b> | <b>\$895</b> | <b>\$830</b> | <b>3%</b>      | <b>11%</b> |
| Bath Beach                          | \$966        | \$932        | \$847        | 4%             | 14%        |
| Bay Ridge / Fort Hamilton           | \$1,051      | \$1,084      | \$926        | -3%            | 14%        |
| Bedford Stuyvesant                  | \$1,078      | \$969        | \$882        | 11%            | 22%        |
| Bensonhurst                         | \$960        | \$935        | \$895        | 3%             | 7%         |
| Bergen Beach                        | \$719        | \$668        | \$643        | 8%             | 12%        |
| Boerum Hill                         | \$2,262      | \$3,554      | \$2,649      | -36%           | -15%       |
| Borough Park                        | \$1,087      | \$1,052      | \$1,027      | 3%             | 6%         |
| Brighton Beach                      | \$743        | \$544        | \$496        | 37%            | 50%        |
| Brooklyn Heights                    | \$5,600      | \$5,720      | \$4,155      | -2%            | 35%        |
| Brownsville / Ocean Hill            | \$617        | \$540        | \$553        | 14%            | 12%        |
| Bushwick / Wyckoff Heights          | \$912        | \$876        | \$686        | 4%             | 33%        |
| Canarsie                            | \$435        | \$436        | \$417        | 0%             | 4%         |
| Carroll Gardens                     | \$2,709      | \$2,742      | \$2,753      | -1%            | -2%        |
| Clinton Hill                        | \$2,078      | \$2,132      | \$2,189      | -3%            | -5%        |
| Cobble Hill                         | \$3,300      | \$3,740      | \$3,250      | -12%           | 2%         |
| Columbia Street Waterfront District | \$1,450      | \$3,185      | \$1,000      | -54%           | 45%        |
| Coney Island                        | \$455        | \$435        | \$400        | 4%             | 14%        |
| Crown Heights                       | \$1,043      | \$899        | \$787        | 16%            | 32%        |
| Cypress Hills                       | \$484        | \$459        | \$423        | 5%             | 14%        |
| Downtown                            | \$4,111      | \$2,220      | \$3,115      | 85%            | 32%        |
| Dyker Heights                       | \$981        | \$923        | \$897        | 6%             | 9%         |
| East Flatbush                       | \$493        | \$520        | \$415        | -5%            | 19%        |
| East New York / Spring Creek        | \$433        | \$427        | \$382        | 1%             | 13%        |
| Flatbush / Prospect Park South      | \$760        | \$900        | \$932        | -16%           | -18%       |
| Flatlands                           | \$438        | \$463        | \$427        | -5%            | 3%         |
| Fort Greene                         | \$2,535      | \$1,370      | \$1,610      | 85%            | 57%        |
| Gerritsen Beach                     | \$402        | \$369        | \$335        | 9%             | 20%        |
| Gowanus                             | \$1,748      | \$1,908      | \$1,635      | -8%            | 7%         |
| Gravesend / Mapleton                | \$901        | \$1,096      | \$981        | -18%           | -8%        |
| Greenpoint                          | \$1,967      | \$1,625      | \$1,424      | 21%            | 38%        |
| Kensington / Parkville              | \$1,157      | \$1,205      | \$978        | -4%            | 18%        |
| Manhattan Beach                     | \$1,153      | \$1,595      | \$1,857      | -28%           | -38%       |
| Marine Park / Madison               | \$650        | \$623        | \$600        | 4%             | 8%         |
| Midwood                             | \$944        | \$858        | \$956        | 10%            | -1%        |
| Mill Basin                          | \$661        | \$589        | \$537        | 12%            | 23%        |
| Park Slope                          | \$2,388      | \$2,273      | \$2,213      | 5%             | 8%         |
| Prospect Heights                    | \$2,812      | \$3,679      | \$2,144      | -24%           | 31%        |
| Prospect Park Lefferts Gardens      | \$752        | \$718        | \$752        | 5%             | 0%         |
| Red Hook                            | \$949        | \$1,325      | \$1,532      | -28%           | -38%       |
| SeaGate                             | \$499        | \$423        | \$372        | 18%            | 34%        |
| Sheepshead Bay                      | \$719        | \$724        | \$543        | -1%            | 32%        |
| Sunset Park                         | \$1,086      | \$1,008      | \$933        | 8%             | 16%        |
| Vinegar Hill / Dumbo                |              |              |              |                |            |
| Williamsburg                        | \$1,538      | \$1,698      | \$1,493      | -9%            | 3%         |
| Windsor Terrace                     | \$1,277      | \$1,291      | \$1,215      | -1%            | 5%         |

Note: Sale price in thousands

## ONE – THREE FAMILY DWELLING SALE PRICE

| MEDIAN                              |              |              |              |                |            |  |
|-------------------------------------|--------------|--------------|--------------|----------------|------------|--|
|                                     | 1q16         | 4q15         | 1q15         | Percent Change |            |  |
|                                     |              |              |              | 4q15           | 1q15       |  |
| <b>Brooklyn</b>                     | <b>\$767</b> | <b>\$720</b> | <b>\$665</b> | <b>7%</b>      | <b>15%</b> |  |
| Bath Beach                          | \$880        | \$855        | \$843        | 3%             | 4%         |  |
| Bay Ridge / Fort Hamilton           | \$955        | \$955        | \$900        | 0%             | 6%         |  |
| Bedford Stuyvesant                  | \$930        | \$900        | \$850        | 3%             | 9%         |  |
| Bensonhurst                         | \$968        | \$937        | \$888        | 3%             | 9%         |  |
| Bergen Beach                        | \$750        | \$650        | \$650        | 15%            | 15%        |  |
| Boerum Hill                         | \$2,250      | \$3,500      | \$2,060      | -36%           | 9%         |  |
| Borough Park                        | \$985        | \$962        | \$975        | 2%             | 1%         |  |
| Brighton Beach                      | \$775        | \$530        | \$475        | 46%            | 63%        |  |
| Brooklyn Heights                    | \$6,400      | \$5,200      | \$5,650      | 23%            | 13%        |  |
| Brownsville / Ocean Hill            | \$558        | \$553        | \$577        | 1%             | -3%        |  |
| Bushwick / Wyckoff Heights          | \$895        | \$858        | \$680        | 4%             | 32%        |  |
| Canarsie                            | \$440        | \$435        | \$436        | 1%             | 1%         |  |
| Carroll Gardens                     | \$2,710      | \$2,600      | \$2,550      | 4%             | 6%         |  |
| Clinton Hill                        | \$2,010      | \$2,300      | \$2,144      | -13%           | -6%        |  |
| Cobble Hill                         | \$2,945      | \$3,740      | \$3,539      | -21%           | -17%       |  |
| Columbia Street Waterfront District | \$1,450      | \$3,185      | \$1,000      | -54%           | 45%        |  |
| Coney Island                        | \$465        | \$430        | \$392        | 8%             | 19%        |  |
| Crown Heights                       | \$1,012      | \$900        | \$734        | 12%            | 38%        |  |
| Cypress Hills                       | \$495        | \$440        | \$462        | 13%            | 7%         |  |
| Downtown                            | \$4,111      | \$2,220      | \$3,115      | 85%            | 32%        |  |
| Dyker Heights                       | \$963        | \$890        | \$870        | 8%             | 11%        |  |
| East Flatbush                       | \$480        | \$512        | \$403        | -6%            | 19%        |  |
| East New York / Spring Creek        | \$427        | \$437        | \$403        | -2%            | 6%         |  |
| Flatbush / Prospect Park South      | \$760        | \$900        | \$932        | -16%           | -18%       |  |
| Flatlands                           | \$433        | \$452        | \$440        | -4%            | -2%        |  |
| Fort Greene                         | \$2,500      | \$1,153      | \$1,750      | 117%           | 43%        |  |
| Gerritsen Beach                     | \$404        | \$380        | \$345        | 6%             | 17%        |  |
| Gowanus                             | \$1,728      | \$1,500      | \$1,610      | 15%            | 7%         |  |
| Gravesend / Mapleton                | \$887        | \$842        | \$830        | 5%             | 7%         |  |
| Greenpoint                          | \$1,938      | \$1,669      | \$1,550      | 16%            | 25%        |  |
| Kensington / Parkville              | \$1,029      | \$997        | \$875        | 3%             | 18%        |  |
| Manhattan Beach                     | \$1,098      | \$1,611      | \$1,548      | -32%           | -29%       |  |
| Marine Park / Madison               | \$650        | \$623        | \$600        | 4%             | 8%         |  |
| Midwood                             | \$900        | \$918        | \$825        | -2%            | 9%         |  |
| Mill Basin                          | \$516        | \$535        | \$520        | -4%            | -1%        |  |
| Park Slope                          | \$2,189      | \$2,040      | \$2,125      | 7%             | 3%         |  |
| Prospect Heights                    | \$3,185      | \$3,700      | \$2,570      | -14%           | 24%        |  |
| Prospect Park Lefferts Gardens      | \$568        | \$630        | \$550        | -10%           | 3%         |  |
| Red Hook                            | \$878        | \$1,325      | \$1,560      | -34%           | -44%       |  |
| SeaGate                             | \$489        | \$420        | \$413        | 16%            | 19%        |  |
| Sheepshead Bay                      | \$700        | \$690        | \$575        | 1%             | 22%        |  |
| Sunset Park                         | \$990        | \$980        | \$950        | 1%             | 4%         |  |
| Vinegar Hill / Dumbo                |              |              |              |                |            |  |
| Williamsburg                        | \$1,597      | \$1,795      | \$1,490      | -11%           | 7%         |  |
| Windsor Terrace                     | \$1,240      | \$1,303      | \$1,325      | -5%            | -6%        |  |

Note: Sale price in thousands

## CONDOMINIUM SALE PRICE

| AVERAGE   |              |              |              |                        |            |
|---|--------------|--------------|--------------|------------------------|------------|
|   | 1q16         | 4q15         | 1q15         | Percent Change<br>4q15 | 1q15       |
| <b>Queens</b>   | <b>\$568</b> | <b>\$526</b> | <b>\$468</b> | <b>8%</b>              | <b>22%</b> |
| Astoria   | \$595        | \$507        | \$554        | 18%                    | 7%         |
| Bayside   | \$593        | \$525        | \$534        | 13%                    | 11%        |
| Beechhurst/Whitestone                                   | \$606        | \$565        | \$497        | 7%                     | 22%        |
| Breezy Point/Belle Harbor/ Rockaway Park                | \$403        | \$365        |              | 10%                    |            |
| Briarwood/Jamaica Hills/Hillcrest                       | \$390        | \$410        | \$383        | -5%                    | 2%         |
| College Point   | \$499        | \$479        | \$461        | 4%                     | 8%         |
| Corona/East Elmhurst                                    | \$354        | \$375        | \$281        | -6%                    | 26%        |
| Douglaston/Little Neck                                  | \$581        | \$567        | \$432        | 2%                     | 34%        |
| Floral Park/Bellerose                                   |              |              |              |                        |            |
| Flushing  | \$563        | \$525        | \$424        | 7%                     | 33%        |
| Fresh Meadows/Oakland Gardens                           | \$370        | \$439        | \$365        | -16%                   | 1%         |
| Howard Beach/Broadchannel                               | \$267        | \$224        | \$200        | 19%                    | 33%        |
| Jackson Heights/Elmhurst                                | \$396        | \$384        | \$358        | 3%                     | 10%        |
| Jamaica Estates/Holliswood                              | \$425        |              |              |                        |            |
| Laurelton/Cambria Heights/ St. Albans/Rosedale          |              |              |              |                        |            |
| Long Island City  | \$1,134      | \$932        | \$992        | 22%                    | 14%        |
| Middle Village/Maspeth                                  | \$447        | \$480        | \$317        | -7%                    | 41%        |
| Queens Village/Hollis                                   |              |              |              |                        |            |
| Rego Park/Forest Hills/Kew Gardens                      | \$570        | \$521        | \$511        | 9%                     | 12%        |
| Richmond Hill/ South Ozone Park/Woodhaven               | \$285        | \$265        | \$267        | 7%                     | 7%         |
| Ridgewood/Glendale                                      | \$455        | \$432        | \$407        | 5%                     | 12%        |
| Rockaways/Averne  | \$285        | \$410        | \$273        | -30%                   | 4%         |
| Springfield Gardens/Jamaica/ South Jamaica/Baisley Park | \$250        | \$298        |              | -16%                   |            |
| Sunnyside/Woodside                                      | \$366        | \$433        | \$386        | -16%                   | -5%        |
| MEDIAN  |              |              |              |                        |            |
|   | 1q16         | 4q15         | 1q15         | Percent Change<br>4q15 | 1q15       |
| <b>Queens</b>   | <b>\$495</b> | <b>\$464</b> | <b>\$410</b> | <b>7%</b>              | <b>21%</b> |
| Astoria   | \$575        | \$495        | \$513        | 16%                    | 12%        |
| Bayside   | \$628        | \$475        | \$520        | 32%                    | 21%        |
| Beechhurst/Whitestone                                   | \$450        | \$535        | \$595        | -16%                   | -24%       |
| Breezy Point/Belle Harbor/ Rockaway Park                | \$380        | \$365        |              | 4%                     |            |
| Briarwood/Jamaica Hills/Hillcrest                       | \$393        | \$425        | \$389        | -8%                    | 1%         |
| College Point   | \$568        | \$482        | \$480        | 18%                    | 18%        |
| Corona/East Elmhurst                                    | \$365        | \$369        | \$254        | -1%                    | 44%        |
| Douglaston/Little Neck                                  | \$611        | \$520        | \$312        | 18%                    | 96%        |
| Floral Park/Bellerose                                   |              |              |              |                        |            |
| Flushing  | \$535        | \$485        | \$404        | 10%                    | 32%        |
| Fresh Meadows/Oakland Gardens                           | \$370        | \$364        | \$341        | 2%                     | 8%         |
| Howard Beach/Broadchannel                               | \$205        | \$219        | \$200        | -6%                    | 3%         |
| Jackson Heights/Elmhurst                                | \$395        | \$393        | \$345        | 1%                     | 14%        |
| Jamaica Estates/Holliswood                              | \$425        |              |              |                        |            |
| Laurelton/Cambria Heights/ St. Albans/Rosedale          |              |              |              |                        |            |
| Long Island City  | \$935        | \$860        | \$903        | 9%                     | 4%         |
| Middle Village/Maspeth                                  | \$468        | \$440        | \$317        | 6%                     | 47%        |
| Queens Village/Hollis                                   |              |              |              |                        |            |
| Rego Park/Forest Hills/Kew Gardens                      | \$401        | \$450        | \$491        | -11%                   | -18%       |
| Richmond Hill/ South Ozone Park/Woodhaven               | \$250        | \$265        | \$335        | -6%                    | -25%       |
| Ridgewood/Glendale                                      | \$426        | \$430        | \$430        | -1%                    | -1%        |
| Rockaways/Averne  | \$248        | \$452        | \$290        | -45%                   | -15%       |
| Springfield Gardens/Jamaica/ South Jamaica/Baisley Park | \$250        | \$332        |              | -25%                   |            |
| Sunnyside/Woodside                                      | \$400        | \$475        | \$379        | -16%                   | 6%         |

Note: Sale price in thousands

## CONDOMINIUM SALE PRICE PER SQUARE FOOT

| AVERAGE   |              |              |              |                |            |
|---|--------------|--------------|--------------|----------------|------------|
|   | 1q16         | 4q15         | 1q15         | Percent Change |            |
|   |              |              |              | 4q15           | 1q15       |
| <b>Queens</b>   | <b>\$614</b> | <b>\$597</b> | <b>\$536</b> | <b>3%</b>      | <b>15%</b> |
| Astoria   | \$884        | \$744        | \$695        | 19%            | 27%        |
| Bayside   | \$616        | \$566        | \$604        | 9%             | 2%         |
| Beechhurst/Whitestone                                   | \$398        | \$443        | \$389        | -10%           | 2%         |
| Breezy Point/Belle Harbor/ Rockaway Park                | \$315        | \$387        |              | -19%           |            |
| Briarwood/Jamaica Hills/Hillcrest                       | \$480        | \$476        | \$452        | 1%             | 6%         |
| College Point   | \$405        | \$371        | \$293        | 9%             | 38%        |
| Corona/East Elmhurst                                    | \$488        | \$518        | \$443        | -6%            | 10%        |
| Douglaston/Little Neck                                  | \$442        | \$443        | \$450        | 0%             | -2%        |
| Floral Park/Bellerose                                   |              |              |              |                |            |
| Flushing  | \$634        | \$656        | \$499        | -3%            | 27%        |
| Fresh Meadows/Oakland Gardens                           | \$566        | \$488        | \$489        | 16%            | 16%        |
| Howard Beach/Broadchannel                               | \$229        | \$229        | \$226        | 0%             | 1%         |
| Jackson Heights/Elmhurst                                | \$505        | \$502        | \$423        | 1%             | 19%        |
| Jamaica Estates/Holliswood                              | \$2,125      |              |              |                |            |
| Laurelton/Cambria Heights/ St. Albans/Rosedale          |              |              |              |                |            |
| Long Island City  | \$1,081      | \$1,045      | \$1,016      | 3%             | 6%         |
| Middle Village/Maspeth                                  | \$524        | \$518        | \$530        | 1%             | -1%        |
| Queens Village/Hollis                                   |              |              |              |                |            |
| Rego Park/Forest Hills/Kew Gardens                      | \$584        | \$570        | \$565        | 2%             | 3%         |
| Richmond Hill/ South Ozone Park/Woodhaven               | \$321        | \$276        | \$231        | 16%            | 39%        |
| Ridgewood/Glendale                                      | \$382        | \$468        | \$374        | -19%           | 2%         |
| Rockaways/Averne  | \$249        | \$563        | \$302        | -56%           | -18%       |
| Springfield Gardens/Jamaica/ South Jamaica/Baisley Park | \$309        | \$356        |              | -13%           |            |
| Sunnyside/Woodside                                      | \$533        | \$478        | \$546        | 12%            | -2%        |
| MEDIAN  |              |              |              |                |            |
|   | 1q16         | 4q15         | 1q15         | Percent Change |            |
|   |              |              |              | 4q15           | 1q15       |
| <b>Queens</b>   | <b>\$553</b> | <b>\$545</b> | <b>\$499</b> | <b>2%</b>      | <b>11%</b> |
| Astoria   | \$895        | \$721        | \$762        | 24%            | 18%        |
| Bayside   | \$630        | \$612        | \$614        | 3%             | 3%         |
| Beechhurst/Whitestone                                   | \$398        | \$443        | \$389        | -10%           | 2%         |
| Breezy Point/Belle Harbor/ Rockaway Park                | \$316        | \$387        |              | -19%           |            |
| Briarwood/Jamaica Hills/Hillcrest                       | \$490        | \$485        | \$449        | 1%             | 9%         |
| College Point   | \$439        | \$377        | \$276        | 16%            | 59%        |
| Corona/East Elmhurst                                    | \$506        | \$516        | \$470        | -2%            | 8%         |
| Douglaston/Little Neck                                  | \$443        | \$463        | \$450        | -4%            | -2%        |
| Floral Park/Bellerose                                   |              |              |              |                |            |
| Flushing  | \$621        | \$626        | \$518        | -1%            | 20%        |
| Fresh Meadows/Oakland Gardens                           | \$566        | \$534        | \$502        | 6%             | 13%        |
| Howard Beach/Broadchannel                               | \$240        | \$235        | \$220        | 2%             | 9%         |
| Jackson Heights/Elmhurst                                | \$485        | \$510        | \$419        | -5%            | 16%        |
| Jamaica Estates/Holliswood                              | \$2,125      |              |              |                |            |
| Laurelton/Cambria Heights/ St. Albans/Rosedale          |              |              |              |                |            |
| Long Island City  | \$1,101      | \$1,033      | \$1,016      | 7%             | 8%         |
| Middle Village/Maspeth                                  | \$505        | \$518        | \$530        | -3%            | -5%        |
| Queens Village/Hollis                                   |              |              |              |                |            |
| Rego Park/Forest Hills/Kew Gardens                      | \$534        | \$533        | \$566        | 0%             | -6%        |
| Richmond Hill/ South Ozone Park/Woodhaven               | \$306        | \$276        | \$237        | 11%            | 29%        |
| Ridgewood/Glendale                                      | \$379        | \$501        | \$438        | -24%           | -13%       |
| Rockaways/Averne  | \$241        | \$483        | \$315        | -50%           | -24%       |
| Springfield Gardens/Jamaica/ South Jamaica/Baisley Park | \$309        | \$407        |              | -24%           |            |
| Sunnyside/Woodside                                      | \$535        | \$478        | \$526        | 12%            | 2%         |

## COOPERATIVE SALE PRICE

| AVERAGE   |              |              |              |                |           |
|---|--------------|--------------|--------------|----------------|-----------|
|   | 1q16         | 4q15         | 1q15         | Percent Change |           |
|   |              |              |              | 4q15           | 1q15      |
| <b>Queens</b>   | <b>\$261</b> | <b>\$259</b> | <b>\$247</b> | <b>1%</b>      | <b>6%</b> |
| Astoria   | \$301        | \$333        | \$310        | -9%            | -3%       |
| Bayside   | \$250        | \$252        | \$259        | -1%            | -3%       |
| Beechhurst/Whitestone                                   | \$286        | \$263        | \$262        | 8%             | 9%        |
| Breezy Point/Belle Harbor/ Rockaway Park                | \$190        | \$162        | \$201        | 18%            | -5%       |
| Briarwood/Jamaica Hills/Hillcrest                       | \$186        | \$187        | \$173        | -1%            | 7%        |
| College Point   |              |              |              |                |           |
| Corona/East Elmhurst                                    | \$193        | \$168        | \$154        | 15%            | 26%       |
| Douglaston/Little Neck                                  | \$232        | \$216        | \$199        | 8%             | 16%       |
| Floral Park/Bellerose                                   | \$339        | \$392        | \$345        | -14%           | -2%       |
| Flushing  | \$243        | \$228        | \$226        | 7%             | 8%        |
| Fresh Meadows/Oakland Gardens                           | \$205        | \$200        | \$202        | 2%             | 1%        |
| Howard Beach/Broadchannel                               | \$184        | \$146        | \$162        | 26%            | 14%       |
| Jackson Heights/Elmhurst                                | \$307        | \$279        | \$247        | 10%            | 24%       |
| Jamaica Estates/Holliswood                              | \$168        | \$201        | \$159        | -16%           | 6%        |
| Laurelton/Cambria Heights/ St. Albans/Rosedale          | \$131        | \$109        | \$119        | 20%            | 10%       |
| Long Island City  | \$762        | \$674        | \$499        | 13%            | 53%       |
| Middle Village/Maspeth                                  | \$244        | \$190        | \$207        | 28%            | 18%       |
| Queens Village/Hollis                                   | \$160        | \$174        |              | -8%            |           |
| Rego Park/Forest Hills/Kew Gardens                      | \$273        | \$275        | \$265        | -1%            | 3%        |
| Richmond Hill/ South Ozone Park/Woodhaven               | \$120        |              |              |                |           |
| Ridgewood/Glendale                                      | \$192        | \$186        | \$184        | 3%             | 5%        |
| Rockaways/Averne  | \$143        |              |              |                |           |
| Springfield Gardens/Jamaica/ South Jamaica/Baisley Park | \$149        | \$151        | \$134        | -1%            | 12%       |
| Sunnyside/Woodside                                      | \$282        | \$296        | \$253        | -5%            | 11%       |
| MEDIAN  |              |              |              |                |           |
|   | 1q16         | 4q15         | 1q15         | Percent Change |           |
|   |              |              |              | 4q15           | 1q15      |
| <b>Queens</b>   | <b>\$230</b> | <b>\$230</b> | <b>\$218</b> | <b>0%</b>      | <b>6%</b> |
| Astoria   | \$295        | \$307        | \$266        | -4%            | 11%       |
| Bayside   | \$230        | \$239        | \$239        | -4%            | -4%       |
| Beechhurst/Whitestone                                   | \$238        | \$235        | \$225        | 1%             | 6%        |
| Breezy Point/Belle Harbor/ Rockaway Park                | \$185        | \$141        | \$190        | 32%            | -3%       |
| Briarwood/Jamaica Hills/Hillcrest                       | \$180        | \$181        | \$164        | -1%            | 10%       |
| College Point   |              |              |              |                |           |
| Corona/East Elmhurst                                    | \$195        | \$150        | \$151        | 30%            | 29%       |
| Douglaston/Little Neck                                  | \$227        | \$215        | \$213        | 6%             | 7%        |
| Floral Park/Bellerose                                   | \$263        | \$275        | \$248        | -4%            | 6%        |
| Flushing  | \$230        | \$225        | \$218        | 2%             | 6%        |
| Fresh Meadows/Oakland Gardens                           | \$210        | \$187        | \$206        | 13%            | 2%        |
| Howard Beach/Broadchannel                               | \$190        | \$145        | \$155        | 31%            | 23%       |
| Jackson Heights/Elmhurst                                | \$270        | \$249        | \$220        | 8%             | 23%       |
| Jamaica Estates/Holliswood                              | \$146        | \$205        | \$152        | -29%           | -4%       |
| Laurelton/Cambria Heights/ St. Albans/Rosedale          | \$120        | \$109        | \$119        | 10%            | 1%        |
| Long Island City  | \$705        | \$645        | \$492        | 9%             | 43%       |
| Middle Village/Maspeth                                  | \$245        | \$175        | \$235        | 40%            | 4%        |
| Queens Village/Hollis                                   | \$161        | \$170        |              | -5%            |           |
| Rego Park/Forest Hills/Kew Gardens                      | \$245        | \$249        | \$232        | -2%            | 6%        |
| Richmond Hill/ South Ozone Park/Woodhaven               | \$120        |              |              |                |           |
| Ridgewood/Glendale                                      | \$175        | \$175        | \$173        | 0%             | 1%        |
| Rockaways/Averne  | \$143        |              |              |                |           |
| Springfield Gardens/Jamaica/ South Jamaica/Baisley Park | \$135        | \$149        | \$135        | -9%            | 0%        |
| Sunnyside/Woodside                                      | \$272        | \$275        | \$236        | -1%            | 15%       |

Note: Sale price in thousands

## COOPERATIVE SALE PRICE PER SQ. FT.

| AVERAGE   |              |              |              |                |           |
|---|--------------|--------------|--------------|----------------|-----------|
|   | 1q16         | 4q15         | 1q15         | Percent Change |           |
|   |              |              |              | 4q15           | 1q15      |
| <b>Queens</b>   | <b>\$349</b> | <b>\$368</b> | <b>\$326</b> | <b>-5%</b>     | <b>7%</b> |
| Astoria   | \$476        | \$560        | \$514        | -15%           | -7%       |
| Bayside   | \$318        | \$343        | \$320        | -7%            | -1%       |
| Beechhurst/Whitestone                                   | \$361        | \$339        | \$319        | 6%             | 13%       |
| Breezy Point/Belle Harbor/ Rockaway Park                | \$268        | \$371        | \$341        | -28%           | -21%      |
| Briarwood/Jamaica Hills/Hillcrest                       | \$270        | \$438        | \$320        | -38%           | -16%      |
| College Point   |              |              |              |                |           |
| Corona/East Elmhurst                                    | \$253        | \$229        | \$177        | 11%            | 42%       |
| Douglaston/Little Neck                                  | \$275        | \$274        | \$263        | 1%             | 5%        |
| Floral Park/Bellerose                                   | \$402        | \$435        | \$409        | -8%            | -2%       |
| Flushing  | \$322        | \$325        | \$295        | -1%            | 9%        |
| Fresh Meadows/Oakland Gardens                           | \$349        | \$320        | \$320        | 9%             | 9%        |
| Howard Beach/Broadchannel                               | \$213        | \$186        | \$176        | 14%            | 21%       |
| Jackson Heights/Elmhurst                                | \$405        | \$394        | \$331        | 3%             | 23%       |
| Jamaica Estates/Holliswood                              | \$197        | \$232        | \$189        | -15%           | 4%        |
| Laurelton/Cambria Heights/ St. Albans/Rosedale          |              |              |              |                |           |
| Long Island City  |              | \$616        | \$566        |                |           |
| Middle Village/Maspeth                                  | \$343        | \$323        | \$288        | 6%             | 19%       |
| Queens Village/Hollis                                   |              | \$350        |              |                |           |
| Rego Park/Forest Hills/Kew Gardens                      | \$376        | \$383        | \$343        | -2%            | 10%       |
| Richmond Hill/ South Ozone Park/Woodhaven               | \$150        |              |              |                |           |
| Ridgewood/Glendale                                      | \$270        | \$262        | \$245        | 3%             | 10%       |
| Rockaways/Averne  | \$197        |              |              |                |           |
| Springfield Gardens/Jamaica/ South Jamaica/Baisley Park | \$215        | \$206        | \$220        | 4%             | -2%       |
| Sunnyside/Woodside                                      | \$430        | \$447        | \$377        | -4%            | 14%       |
| MEDIAN  |              |              |              |                |           |
|   | 1q16         | 4q15         | 1q15         | Percent Change |           |
|   |              |              |              | 4q15           | 1q15      |
| <b>Queens</b>   | <b>\$326</b> | <b>\$341</b> | <b>\$310</b> | <b>-4%</b>     | <b>5%</b> |
| Astoria   | \$468        | \$570        | \$494        | -18%           | -5%       |
| Bayside   | \$305        | \$331        | \$303        | -8%            | 1%        |
| Beechhurst/Whitestone                                   | \$325        | \$325        | \$297        | 0%             | 9%        |
| Breezy Point/Belle Harbor/ Rockaway Park                | \$268        | \$371        | \$341        | -28%           | -21%      |
| Briarwood/Jamaica Hills/Hillcrest                       | \$235        | \$255        | \$250        | -8%            | -6%       |
| College Point   |              |              |              |                |           |
| Corona/East Elmhurst                                    | \$234        | \$222        | \$171        | 6%             | 37%       |
| Douglaston/Little Neck                                  | \$265        | \$258        | \$252        | 3%             | 5%        |
| Floral Park/Bellerose                                   | \$444        | \$472        | \$421        | -6%            | 5%        |
| Flushing  | \$314        | \$312        | \$297        | 1%             | 6%        |
| Fresh Meadows/Oakland Gardens                           | \$365        | \$332        | \$330        | 10%            | 11%       |
| Howard Beach/Broadchannel                               | \$214        | \$183        | \$176        | 17%            | 22%       |
| Jackson Heights/Elmhurst                                | \$381        | \$380        | \$325        | 0%             | 17%       |
| Jamaica Estates/Holliswood                              | \$193        | \$240        | \$198        | -19%           | -3%       |
| Laurelton/Cambria Heights/ St. Albans/Rosedale          |              |              |              |                |           |
| Long Island City  |              | \$616        | \$566        |                |           |
| Middle Village/Maspeth                                  | \$344        | \$323        | \$300        | 6%             | 15%       |
| Queens Village/Hollis                                   |              | \$350        |              |                |           |
| Rego Park/Forest Hills/Kew Gardens                      | \$358        | \$366        | \$323        | -2%            | 11%       |
| Richmond Hill/ South Ozone Park/Woodhaven               | \$150        |              |              |                |           |
| Ridgewood/Glendale                                      | \$292        | \$251        | \$245        | 16%            | 19%       |
| Rockaways/Averne  | \$197        |              |              |                |           |
| Springfield Gardens/Jamaica/ South Jamaica/Baisley Park | \$212        | \$196        | \$212        | 8%             | 0%        |
| Sunnyside/Woodside                                      | \$411        | \$419        | \$360        | -2%            | 14%       |

## ONE – THREE FAMILY DWELLING SALE PRICE

| AVERAGE   |              |              |              |                |           |
|---|--------------|--------------|--------------|----------------|-----------|
|   | 1q16         | 4q15         | 1q15         | Percent Change |           |
|   |              |              |              | 4q15           | 1q15      |
| <b>Queens</b>   | <b>\$614</b> | <b>\$620</b> | <b>\$583</b> | <b>-1%</b>     | <b>5%</b> |
| Astoria   | \$1,014      | \$915        | \$909        | 11%            | 11%       |
| Bayside   | \$844        | \$912        | \$800        | -8%            | 5%        |
| Beechhurst/Whitestone                                   | \$864        | \$774        | \$773        | 12%            | 12%       |
| Breezy Point/Belle Harbor/ Rockaway Park                | \$701        | \$848        | \$577        | -17%           | 21%       |
| Briarwood/Jamaica Hills/Hillcrest                       | \$691        | \$697        | \$665        | -1%            | 4%        |
| College Point   | \$703        | \$716        | \$654        | -2%            | 7%        |
| Corona/East Elmhurst                                    | \$720        | \$674        | \$605        | 7%             | 19%       |
| Douglaston/Little Neck                                  | \$1,028      | \$961        | \$863        | 7%             | 19%       |
| Floral Park/Bellerose                                   | \$513        | \$537        | \$480        | -5%            | 7%        |
| Flushing  | \$840        | \$867        | \$757        | -3%            | 11%       |
| Fresh Meadows/Oakland Gardens                           | \$794        | \$866        | \$700        | -8%            | 13%       |
| Howard Beach/Broadchannel                               | \$545        | \$519        | \$494        | 5%             | 10%       |
| Jackson Heights/Elmhurst                                | \$773        | \$772        | \$709        | 0%             | 9%        |
| Jamaica Estates/Holliswood                              | \$896        | \$906        | \$844        | -1%            | 6%        |
| Laurelton/Cambria Heights/ St. Albans/Rosedale          | \$393        | \$396        | \$366        | -1%            | 7%        |
| Long Island City  | \$943        | \$1,983      | \$1,071      | -52%           | -12%      |
| Middle Village/Maspeth                                  | \$655        | \$639        | \$638        | 3%             | 3%        |
| Queens Village/Hollis                                   | \$434        | \$433        | \$392        | 0%             | 11%       |
| Rego Park/Forest Hills/Kew Gardens                      | \$981        | \$1,024      | \$1,002      | -4%            | -2%       |
| Richmond Hill/ South Ozone Park/Woodhaven               | \$487        | \$475        | \$446        | 2%             | 9%        |
| Ridgewood/Glendale                                      | \$697        | \$641        | \$608        | 9%             | 15%       |
| Rockaways/Averne  | \$435        | \$440        | \$463        | -1%            | -6%       |
| Springfield Gardens/Jamaica/ South Jamaica/Baisley Park | \$414        | \$374        | \$357        | 11%            | 16%       |
| Sunnyside/Woodside                                      | \$836        | \$780        | \$703        | 7%             | 19%       |
| MEDIAN  |              |              |              |                |           |
|   | 1q16         | 4q15         | 1q15         | Percent Change |           |
|   |              |              |              | 4q15           | 1q15      |
| <b>Queens</b>   | <b>\$569</b> | <b>\$575</b> | <b>\$549</b> | <b>-1%</b>     | <b>4%</b> |
| Astoria   | \$978        | \$937        | \$868        | 4%             | 13%       |
| Bayside   | \$800        | \$875        | \$799        | -9%            | 0%        |
| Beechhurst/Whitestone                                   | \$773        | \$719        | \$700        | 7%             | 10%       |
| Breezy Point/Belle Harbor/ Rockaway Park                | \$683        | \$725        | \$593        | -6%            | 15%       |
| Briarwood/Jamaica Hills/Hillcrest                       | \$680        | \$683        | \$653        | 0%             | 4%        |
| College Point   | \$725        | \$665        | \$673        | 9%             | 8%        |
| Corona/East Elmhurst                                    | \$725        | \$648        | \$595        | 12%            | 22%       |
| Douglaston/Little Neck                                  | \$878        | \$890        | \$828        | -1%            | 6%        |
| Floral Park/Bellerose                                   | \$500        | \$526        | \$471        | -5%            | 6%        |
| Flushing  | \$827        | \$840        | \$745        | -1%            | 11%       |
| Fresh Meadows/Oakland Gardens                           | \$821        | \$825        | \$705        | 0%             | 16%       |
| Howard Beach/Broadchannel                               | \$565        | \$540        | \$513        | 5%             | 10%       |
| Jackson Heights/Elmhurst                                | \$760        | \$715        | \$720        | 6%             | 6%        |
| Jamaica Estates/Holliswood                              | \$867        | \$841        | \$833        | 3%             | 4%        |
| Laurelton/Cambria Heights/ St. Albans/Rosedale          | \$395        | \$390        | \$365        | 1%             | 8%        |
| Long Island City  | \$916        | \$1,410      | \$920        | -35%           | 0%        |
| Middle Village/Maspeth                                  | \$640        | \$637        | \$631        | 1%             | 1%        |
| Queens Village/Hollis                                   | \$430        | \$440        | \$395        | -2%            | 9%        |
| Rego Park/Forest Hills/Kew Gardens                      | \$915        | \$910        | \$925        | 1%             | -1%       |
| Richmond Hill/ South Ozone Park/Woodhaven               | \$475        | \$460        | \$430        | 3%             | 10%       |
| Ridgewood/Glendale                                      | \$663        | \$640        | \$620        | 4%             | 7%        |
| Rockaways/Averne  | \$385        | \$383        | \$416        | 1%             | -7%       |
| Springfield Gardens/Jamaica/ South Jamaica/Baisley Park | \$400        | \$365        | \$345        | 10%            | 16%       |
| Sunnyside/Woodside                                      | \$780        | \$730        | \$685        | 7%             | 14%       |

Note: Sale price in thousands

## CONDOMINIUM SALE PRICE

| AVERAGE  |              |              |              |                |             |
|--|--------------|--------------|--------------|----------------|-------------|
|  | 1q16         | 4q15         | 1q15         | Percent Change |             |
|  |              |              |              | 4q15           | 1q15        |
| <b>Bronx</b>   | <b>\$234</b> | <b>\$260</b> | <b>\$270</b> | <b>-10%</b>    | <b>-13%</b> |
| Bathgate / Crotona Park / East Tremont   |              |              |              |                |             |
| Baychester / Coop City   |              |              |              |                |             |
| Bronxdale / Pelham Gardens / Pelham Parkway North                                    | \$157        | \$145        | \$205        | 8%             | -24%        |
| City Island / Pelham Bay / Pelham Strip / Country Club / Throgs Neck / Schuylerville | \$247        | \$379        | \$354        | -35%           | -30%        |
| Fordham / Belmont / Kingsbridge Heights / University Heights                         |              |              |              |                |             |
| Highbidge / Morris Heights / Mount Hope  |              |              |              |                |             |
| Kingsbridge / Jerome Park /Bedford Park / Norwood                                    | \$457        | \$519        | \$569        | -12%           | -20%        |
| Melrose / Morrisania   | \$220        | \$142        | \$180        | 55%            | 22%         |
| Mott Haven / Port Morris / Hunts Point   |              |              |              |                |             |
| Parkchester / Westchester Square / Castle Hill / Soundview                           | \$145        | \$135        | \$151        | 7%             | -4%         |
| Pelham Parkway South / Morris Park / Van Nest  |              |              |              |                |             |
| Riverdale / Fieldston  | \$783        | \$776        | \$496        | 1%             | 58%         |
| Woodlawn / Williamsbridge  |              |              |              |                |             |
| MEDIAN   |              |              |              |                |             |
|  | 1q16         | 4q15         | 1q15         | Percent Change |             |
|  |              |              |              | 4q15           | 1q15        |
| <b>Bronx</b>   | <b>\$149</b> | <b>\$143</b> | <b>\$186</b> | <b>4%</b>      | <b>-20%</b> |
| Bathgate / Crotona Park / East Tremont   |              |              |              |                |             |
| Baychester / Coop City   |              |              |              |                |             |
| Bronxdale / Pelham Gardens / Pelham Parkway North                                    | \$157        | \$145        | \$205        | 8%             | -24%        |
| City Island / Pelham Bay / Pelham Strip / Country Club / Throgs Neck / Schuylerville | \$259        | \$390        | \$350        | -34%           | -26%        |
| Fordham / Belmont / Kingsbridge Heights / University Heights                         |              |              |              |                |             |
| Highbidge / Morris Heights / Mount Hope  |              |              |              |                |             |
| Kingsbridge / Jerome Park /Bedford Park / Norwood                                    | \$457        | \$589        | \$569        | -22%           | -20%        |
| Melrose / Morrisania   | \$220        | \$142        | \$180        | 55%            | 22%         |
| Mott Haven / Port Morris / Hunts Point   |              |              |              |                |             |
| Parkchester / Westchester Square / Castle Hill / Soundview                           | \$125        | \$115        | \$140        | 9%             | -11%        |
| Pelham Parkway South / Morris Park / Van Nest  |              |              |              |                |             |
| Riverdale / Fieldston  | \$670        | \$665        | \$363        | 1%             | 85%         |
| Woodlawn / Williamsbridge  |              |              |              |                |             |

Note: Sale price in thousands

## CONDOMINIUM SALE PRICE PER SQUARE FOOT

| AVERAGE  |              |              |              |                |             |
|--|--------------|--------------|--------------|----------------|-------------|
|  | 1q16         | 4q15         | 1q15         | Percent Change |             |
|  |              |              |              | 4q15           | 1q15        |
| <b>Bronx</b>   | <b>\$232</b> | <b>\$241</b> | <b>\$274</b> | <b>-4%</b>     | <b>-15%</b> |
| Bathgate / Crotona Park / East Tremont   |              |              |              |                |             |
| Baychester / Coop City   |              |              |              |                |             |
| Bronxdale / Pelham Gardens / Pelham Parkway North                                    | \$235        | \$170        | \$256        | 38%            | -8%         |
| City Island / Pelham Bay / Pelham Strip / Country Club / Throgs Neck / Schuylerville | \$276        | \$328        | \$285        | -16%           | -3%         |
| Fordham / Belmont / Kingsbridge Heights / University Heights                         |              |              |              |                |             |
| Highbidge / Morris Heights / Mount Hope  |              |              |              |                |             |
| Kingsbridge / Jerome Park / Bedford Park / Norwood                                   | \$444        | \$456        |              | -3%            |             |
| Melrose / Morrisania   | \$196        | \$132        | \$175        | 48%            | 12%         |
| Mott Haven / Port Morris / Hunts Point   |              |              |              |                |             |
| Parkchester / Westchester Square / Castle Hill / Soundview                           | \$181        | \$177        | \$190        | 3%             | -5%         |
| Pelham Parkway South / Morris Park / Van Nest  |              |              |              |                |             |
| Riverdale / Fieldston  | \$559        | \$532        | \$475        | 5%             | 18%         |
| Woodlawn / Williamsbridge  |              |              |              |                |             |
| MEDIAN   |              |              |              |                |             |
|  | 1q16         | 4q15         | 1q15         | Percent Change |             |
|  |              |              |              | 4q15           | 1q15        |
| <b>Bronx</b>   | <b>\$188</b> | <b>\$180</b> | <b>\$208</b> | <b>5%</b>      | <b>-9%</b>  |
| Bathgate / Crotona Park / East Tremont   |              |              |              |                |             |
| Baychester / Coop City   |              |              |              |                |             |
| Bronxdale / Pelham Gardens / Pelham Parkway North                                    | \$235        | \$170        | \$256        | 38%            | -8%         |
| City Island / Pelham Bay / Pelham Strip / Country Club / Throgs Neck / Schuylerville | \$276        | \$347        | \$308        | -20%           | -10%        |
| Fordham / Belmont / Kingsbridge Heights / University Heights                         |              |              |              |                |             |
| Highbidge / Morris Heights / Mount Hope  |              |              |              |                |             |
| Kingsbridge / Jerome Park / Bedford Park / Norwood                                   | \$444        | \$499        |              | -11%           |             |
| Melrose / Morrisania   | \$196        | \$132        | \$175        | 48%            | 12%         |
| Mott Haven / Port Morris / Hunts Point   |              |              |              |                |             |
| Parkchester / Westchester Square / Castle Hill / Soundview                           | \$179        | \$179        | \$165        | 0%             | 9%          |
| Pelham Parkway South / Morris Park / Van Nest  |              |              |              |                |             |
| Riverdale / Fieldston  | \$594        | \$571        | \$502        | 4%             | 19%         |
| Woodlawn / Williamsbridge  |              |              |              |                |             |

## COOPERATIVE SALE PRICE

| AVERAGE  |              |              |              |                |             |
|--|--------------|--------------|--------------|----------------|-------------|
|  | 1q16         | 4q15         | 1q15         | Percent Change |             |
|  |              |              |              | 4q15           | 1q15        |
| <b>Bronx</b>   | <b>\$228</b> | <b>\$245</b> | <b>\$248</b> | <b>-7%</b>     | <b>-8%</b>  |
| Bathgate / Crotona Park / East Tremont   | \$118        | \$115        |              | 3%             |             |
| Baychester / Coop City   | \$130        | \$145        | \$175        | -10%           | -26%        |
| Bronxdale / Pelham Gardens / Pelham Parkway North                                    | \$171        | \$177        | \$183        | -4%            | -6%         |
| City Island / Pelham Bay / Pelham Strip / Country Club / Throgs Neck / Schuylerville | \$352        | \$114        | \$152        | 208%           | 132%        |
| Fordham / Belmont / Kingsbridge Heights / University Heights                         | \$148        | \$153        | \$150        | -3%            | -1%         |
| Highbridge / Morris Heights / Mount Hope   | \$125        | \$166        | \$191        | -25%           | -35%        |
| Kingsbridge / Jerome Park / Bedford Park / Norwood                                   | \$153        | \$169        | \$181        | -10%           | -16%        |
| Melrose / Morrisania   | \$190        | \$244        | \$166        | -22%           | 14%         |
| Mott Haven / Port Morris / Hunts Point   |              |              |              |                |             |
| Parkchester / Westchester Square / Castle Hill / Soundview                           | \$150        | \$169        | \$133        | -11%           | 13%         |
| Pelham Parkway South / Morris Park / Van Nest  | \$154        | \$151        | \$154        | 2%             | 0%          |
| Riverdale / Fieldston  | \$282        | \$285        | \$306        | -1%            | -8%         |
| Woodlawn / Williamsbridge  | \$162        | \$140        |              | 16%            |             |
| MEDIAN   |              |              |              |                |             |
|  | 1q16         | 4q15         | 1q15         | Percent Change |             |
|  |              |              |              | 4q15           | 1q15        |
| <b>Bronx</b>   | <b>\$180</b> | <b>\$200</b> | <b>\$201</b> | <b>-10%</b>    | <b>-10%</b> |
| Bathgate / Crotona Park / East Tremont   | \$118        | \$115        |              | 3%             |             |
| Baychester / Coop City   | \$130        | \$145        | \$175        | -10%           | -26%        |
| Bronxdale / Pelham Gardens / Pelham Parkway North                                    | \$159        | \$115        | \$183        | 38%            | -13%        |
| City Island / Pelham Bay / Pelham Strip / Country Club / Throgs Neck / Schuylerville | \$219        | \$115        | \$152        | 90%            | 45%         |
| Fordham / Belmont / Kingsbridge Heights / University Heights                         | \$150        | \$134        | \$150        | 12%            | 0%          |
| Highbridge / Morris Heights / Mount Hope   | \$125        | \$166        | \$191        | -25%           | -35%        |
| Kingsbridge / Jerome Park / Bedford Park / Norwood                                   | \$143        | \$141        | \$153        | 1%             | -7%         |
| Melrose / Morrisania   | \$165        | \$210        | \$172        | -21%           | -4%         |
| Mott Haven / Port Morris / Hunts Point   |              |              |              |                |             |
| Parkchester / Westchester Square / Castle Hill / Soundview                           | \$161        | \$185        | \$126        | -13%           | 27%         |
| Pelham Parkway South / Morris Park / Van Nest  | \$138        | \$145        | \$153        | -5%            | -9%         |
| Riverdale / Fieldston  | \$244        | \$243        | \$255        | 0%             | -5%         |
| Woodlawn / Williamsbridge  | \$155        | \$155        |              | 0%             |             |

Note: Sale price in thousands

## COOPERATIVE SALE PRICE PER SQ. FT.

| AVERAGE  |              |              |              |                |            |
|--|--------------|--------------|--------------|----------------|------------|
|  | 1q16         | 4q15         | 1q15         | Percent Change |            |
|  |              |              |              | 4q15           | 1q15       |
| <b>Bronx</b>   | <b>\$285</b> | <b>\$306</b> | <b>\$285</b> | <b>-7%</b>     | <b>0%</b>  |
| Bathgate / Crotona Park / East Tremont   |              |              |              |                |            |
| Baychester / Coop City   |              |              | \$153        |                |            |
| Bronxdale / Pelham Gardens / Pelham Parkway North                                    | \$215        | \$253        | \$217        | -15%           | -1%        |
| City Island / Pelham Bay / Pelham Strip / Country Club / Throgs Neck / Schuylerville | \$370        | \$250        | \$364        | 48%            | 2%         |
| Fordham / Belmont / Kingsbridge Heights / University Heights                         | \$228        | \$133        | \$179        | 71%            | 28%        |
| Highbidge / Morris Heights / Mount Hope  |              |              |              |                |            |
| Kingsbridge / Jerome Park / Bedford Park / Norwood                                   | \$191        | \$204        | \$220        | -6%            | -13%       |
| Melrose / Morrisania   | \$350        | \$323        | \$226        | 8%             | 55%        |
| Mott Haven / Port Morris / Hunts Point   |              |              |              |                |            |
| Parkchester / Westchester Square / Castle Hill / Soundview                           | \$169        |              | \$152        |                | 11%        |
| Pelham Parkway South / Morris Park / Van Nest  | \$178        | \$180        | \$141        | -1%            | 26%        |
| Riverdale / Fieldston  | \$307        | \$340        | \$324        | -10%           | -5%        |
| Woodlawn / Williamsbridge  | \$222        | \$185        |              | 20%            |            |
| MEDIAN   |              |              |              |                |            |
|  | 1q16         | 4q15         | 1q15         | Percent Change |            |
|  |              |              |              | 4q15           | 1q15       |
| <b>Bronx</b>   | <b>\$256</b> | <b>\$276</b> | <b>\$272</b> | <b>-7%</b>     | <b>-6%</b> |
| Bathgate / Crotona Park / East Tremont   |              |              |              |                |            |
| Baychester / Coop City   |              |              | \$153        |                |            |
| Bronxdale / Pelham Gardens / Pelham Parkway North                                    | \$216        | \$210        | \$217        | 3%             | -1%        |
| City Island / Pelham Bay / Pelham Strip / Country Club / Throgs Neck / Schuylerville | \$370        | \$151        | \$364        | 145%           | 2%         |
| Fordham / Belmont / Kingsbridge Heights / University Heights                         | \$216        | \$134        | \$179        | 61%            | 21%        |
| Highbidge / Morris Heights / Mount Hope  |              |              |              |                |            |
| Kingsbridge / Jerome Park / Bedford Park / Norwood                                   | \$197        | \$196        | \$233        | 1%             | -15%       |
| Melrose / Morrisania   | \$347        | \$331        | \$243        | 5%             | 43%        |
| Mott Haven / Port Morris / Hunts Point   |              |              |              |                |            |
| Parkchester / Westchester Square / Castle Hill / Soundview                           | \$169        |              | \$163        |                | 3%         |
| Pelham Parkway South / Morris Park / Van Nest  | \$162        | \$186        | \$141        | -13%           | 15%        |
| Riverdale / Fieldston  | \$299        | \$310        | \$314        | -4%            | -5%        |
| Woodlawn / Williamsbridge  | \$222        | \$180        |              | 24%            |            |

## ONE – THREE FAMILY DWELLING SALE PRICE

| AVERAGE  |              |              |              |                |           |
|--|--------------|--------------|--------------|----------------|-----------|
|  | 1q16         | 4q15         | 1q15         | Percent Change |           |
|  |              |              |              | 4q15           | 1q15      |
| <b>Bronx</b>   | <b>\$440</b> | <b>\$427</b> | <b>\$420</b> | <b>3%</b>      | <b>5%</b> |
| Bathgate / Crotona Park / East Tremont   | \$307        | \$341        | \$386        | -10%           | -21%      |
| Baychester / Coop City   | \$396        | \$376        | \$370        | 5%             | 7%        |
| Bronxdale / Pelham Gardens / Pelham Parkway North                                    | \$455        | \$429        | \$428        | 6%             | 6%        |
| City Island / Pelham Bay / Pelham Strip / Country Club / Throgs Neck / Schuylerville | \$457        | \$464        | \$434        | -2%            | 5%        |
| Fordham / Belmont / Kingsbridge Heights / University Heights                         | \$346        | \$306        | \$318        | 13%            | 9%        |
| Highbidge / Morris Heights / Mount Hope  | \$457        | \$407        | \$492        | 12%            | -7%       |
| Kingsbridge / Jerome Park / Bedford Park / Norwood                                   | \$402        | \$456        | \$356        | -12%           | 13%       |
| Melrose / Morrisania   | \$376        | \$350        | \$390        | 8%             | -3%       |
| Mott Haven / Port Morris / Hunts Point   | \$370        | \$358        | \$327        | 3%             | 13%       |
| Parkchester / Westchester Square / Castle Hill / Soundview                           | \$438        | \$405        | \$384        | 8%             | 14%       |
| Pelham Parkway South / Morris Park / Van Nest  | \$461        | \$446        | \$441        | 3%             | 5%        |
| Riverdale / Fieldston  | \$1,110      | \$970        | \$1,074      | 14%            | 3%        |
| Woodlawn / Williamsbridge  | \$383        | \$387        | \$349        | -1%            | 10%       |
| MEDIAN   |              |              |              |                |           |
|  | 1q16         | 4q15         | 1q15         | Percent Change |           |
|  |              |              |              | 4q15           | 1q15      |
| <b>Bronx</b>   | <b>\$425</b> | <b>\$406</b> | <b>\$391</b> | <b>5%</b>      | <b>9%</b> |
| Bathgate / Crotona Park / East Tremont   | \$305        | \$342        | \$387        | -11%           | -21%      |
| Baychester / Coop City   | \$392        | \$360        | \$351        | 9%             | 12%       |
| Bronxdale / Pelham Gardens / Pelham Parkway North                                    | \$455        | \$415        | \$421        | 10%            | 8%        |
| City Island / Pelham Bay / Pelham Strip / Country Club / Throgs Neck / Schuylerville | \$435        | \$425        | \$421        | 2%             | 3%        |
| Fordham / Belmont / Kingsbridge Heights / University Heights                         | \$365        | \$307        | \$315        | 19%            | 16%       |
| Highbidge / Morris Heights / Mount Hope  | \$390        | \$410        | \$425        | -5%            | -8%       |
| Kingsbridge / Jerome Park / Bedford Park / Norwood                                   | \$380        | \$420        | \$292        | -10%           | 30%       |
| Melrose / Morrisania   | \$350        | \$365        | \$392        | -4%            | -11%      |
| Mott Haven / Port Morris / Hunts Point   | \$388        | \$440        | \$338        | -12%           | 15%       |
| Parkchester / Westchester Square / Castle Hill / Soundview                           | \$450        | \$400        | \$381        | 13%            | 18%       |
| Pelham Parkway South / Morris Park / Van Nest  | \$460        | \$439        | \$430        | 5%             | 7%        |
| Riverdale / Fieldston  | \$795        | \$795        | \$999        | 0%             | -20%      |
| Woodlawn / Williamsbridge  | \$397        | \$394        | \$350        | 1%             | 14%       |

## ONE – THREE FAMILY DWELLING SALE PRICE

| AVERAGE                 |              |              |              |                |           |  |
|-------------------------|--------------|--------------|--------------|----------------|-----------|--|
|                         | 1q16         | 4q15         | 1q15         | Percent Change |           |  |
|                         |              |              |              | 4q15           | 1q15      |  |
| <b>Staten Island</b>    | <b>\$468</b> | <b>\$464</b> | <b>\$449</b> | <b>1%</b>      | <b>4%</b> |  |
| Annadale                | \$671        | \$633        | \$644        | 6%             | 4%        |  |
| Arden Heights           | \$367        | \$357        | \$326        | 3%             | 12%       |  |
| Arrochar                | \$424        | \$444        | \$520        | -5%            | -18%      |  |
| Arrochar-Shore Acres    | \$428        | \$359        | \$324        | 19%            | 32%       |  |
| Bloomfield              |              |              |              |                |           |  |
| Bulls Head              | \$435        | \$428        | \$410        | 2%             | 6%        |  |
| Castleton Corners       | \$470        | \$477        | \$470        | -2%            | 0%        |  |
| Clove Lakes             | \$489        | \$588        | \$549        | -17%           | -11%      |  |
| Concord                 | \$299        | \$248        | \$299        | 20%            | 0%        |  |
| Concord-Fox Hills       | \$338        | \$326        | \$236        | 4%             | 43%       |  |
| Dongan Hills            | \$501        | \$595        | \$393        | -16%           | 28%       |  |
| Dongan Hills-Colony     | \$761        | \$839        | \$679        | -9%            | 12%       |  |
| Dongan Hills-Old Town   | \$277        | \$304        |              | -9%            |           |  |
| Eltingville             | \$449        | \$471        | \$420        | -5%            | 7%        |  |
| Emerson Hill            |              |              | \$996        |                |           |  |
| Fresh Kills             |              |              |              |                |           |  |
| Grant City              | \$554        | \$519        | \$489        | 7%             | 13%       |  |
| Grasmere                | \$516        | \$539        | \$514        | -4%            | 0%        |  |
| Great Kills             | \$467        | \$448        | \$442        | 4%             | 6%        |  |
| Great Kills-Bay Terrace | \$497        | \$460        | \$473        | 8%             | 5%        |  |
| Grymes Hill             | \$489        | \$1,030      | \$623        | -53%           | -22%      |  |
| Huguenot                | \$642        | \$603        | \$619        | 7%             | 4%        |  |
| La Tourette Park        |              |              |              |                |           |  |
| Livingston              | \$440        | \$415        | \$427        | 6%             | 3%        |  |
| Manor Heights           | \$502        | \$498        | \$433        | 1%             | 16%       |  |
| Mariners Harbor         | \$308        | \$308        | \$263        | 0%             | 17%       |  |
| Midland Beach           | \$436        | \$374        | \$390        | 17%            | 12%       |  |
| New Brighton            | \$332        | \$356        | \$278        | -7%            | 19%       |  |
| New Brighton-St. George |              |              |              |                |           |  |
| New Dorp                | \$494        | \$475        | \$470        | 4%             | 5%        |  |
| New Dorp-Beach          | \$326        | \$331        | \$335        | -2%            | -3%       |  |
| New Dorp-Heights        | \$564        | \$486        | \$478        | 16%            | 18%       |  |
| New Springville         | \$483        | \$482        | \$479        | 0%             | 1%        |  |
| Oakwood                 | \$492        | \$459        | \$479        | 7%             | 3%        |  |
| Oakwood-Beach           | \$443        | \$443        | \$485        | 0%             | -9%       |  |
| Pleasant Plains         | \$716        | \$626        | \$528        | 14%            | 36%       |  |
| Port Ivory              | \$330        | \$192        | \$226        | 72%            | 46%       |  |
| Port Richmond           | \$335        | \$327        | \$304        | 2%             | 10%       |  |
| Princes Bay             | \$566        | \$573        | \$637        | -1%            | -11%      |  |

Note: Sale price in thousands

Continued on next page

## ONE – THREE FAMILY DWELLING SALE PRICE

| AVERAGE                   |         |         |         |                |      |      |
|---------------------------|---------|---------|---------|----------------|------|------|
|                           | 1q16    | 4q15    | 1q15    | Percent Change |      |      |
|                           |         |         |         | 4q15           | 1q15 |      |
| Richmondton               | \$519   | \$580   | \$599   | -11%           |      | -13% |
| Richmondton-Lighthts Hill | \$1,334 | \$701   | \$829   | 91%            |      | 61%  |
| Rosebank                  | \$405   | \$402   | \$368   | 1%             |      | 10%  |
| Rossville                 | \$401   | \$451   | \$388   | -11%           |      | 3%   |
| Rossville-Charleston      | \$500   | \$533   | \$456   | -6%            |      | 10%  |
| Rossville-Port Mobil      |         |         |         |                |      |      |
| Rossville-Richmond Valley | \$1,225 | \$500   | \$630   | 145%           |      | 94%  |
| Silver Lake               | \$522   | \$543   | \$598   | -4%            |      | -13% |
| South Beach               | \$382   | \$416   | \$431   | -8%            |      | -11% |
| Stapleton                 | \$350   | \$433   | \$300   | -19%           |      | 16%  |
| Stapleton-Clifton         | \$366   | \$388   | \$345   | -6%            |      | 6%   |
| Sunnyside                 | \$468   | \$529   | \$409   | -12%           |      | 15%  |
| Todt Hill                 | \$1,238 | \$1,141 | \$1,220 | 8%             |      | 1%   |
| Tompkinsville             | \$451   | \$392   | \$397   | 15%            |      | 14%  |
| Tottenville               | \$578   | \$542   | \$495   | 7%             |      | 17%  |
| Travis                    | \$417   | \$368   | \$379   | 13%            |      | 10%  |
| West New Brighton         | \$385   | \$338   | \$386   | 14%            |      | 0%   |
| Westerleigh               | \$488   | \$485   | \$418   | 1%             |      | 17%  |
| Willowbrook               | \$532   | \$489   | \$425   | 9%             |      | 25%  |
| Willowbrook-Seaview       |         |         |         |                |      |      |
| Woodrow                   | \$478   | \$485   | \$432   | -1%            |      | 11%  |

Note: Sale price in thousands

## ONE – THREE FAMILY DWELLING SALE PRICE

| MEDIAN                  |              |              |              |                |           |  |
|-------------------------|--------------|--------------|--------------|----------------|-----------|--|
|                         | 1q16         | 4q15         | 1q15         | Percent Change |           |  |
|                         |              |              |              | 4q15           | 1q15      |  |
| <b>Staten Island</b>    | <b>\$435</b> | <b>\$430</b> | <b>\$425</b> | <b>1%</b>      | <b>2%</b> |  |
| Annadale                | \$620        | \$640        | \$675        | -3%            | -8%       |  |
| Arden Heights           | \$350        | \$340        | \$304        | 3%             | 15%       |  |
| Arrochar                | \$428        | \$450        | \$450        | -5%            | -5%       |  |
| Arrochar-Shore Acres    | \$440        | \$359        | \$324        | 23%            | 36%       |  |
| Bloomfield              |              |              |              |                |           |  |
| Bulls Head              | \$420        | \$427        | \$400        | -2%            | 5%        |  |
| Castleton Corners       | \$480        | \$450        | \$456        | 7%             | 5%        |  |
| Clove Lakes             | \$423        | \$480        | \$525        | -12%           | -19%      |  |
| Concord                 | \$293        | \$251        | \$298        | 17%            | -2%       |  |
| Concord-Fox Hills       | \$338        | \$360        | \$229        | -6%            | 47%       |  |
| Dongan Hills            | \$473        | \$565        | \$393        | -16%           | 20%       |  |
| Dongan Hills-Colony     | \$670        | \$798        | \$585        | -16%           | 15%       |  |
| Dongan Hills-Old Town   | \$277        | \$304        |              | -9%            |           |  |
| Eltingville             | \$465        | \$436        | \$405        | 7%             | 15%       |  |
| Emerson Hill            |              |              | \$948        |                |           |  |
| Fresh Kills             |              |              |              |                |           |  |
| Grant City              | \$504        | \$530        | \$435        | -5%            | 16%       |  |
| Grasmere                | \$482        | \$523        | \$400        | -8%            | 21%       |  |
| Great Kills             | \$430        | \$450        | \$420        | -4%            | 2%        |  |
| Great Kills-Bay Terrace | \$506        | \$445        | \$464        | 14%            | 9%        |  |
| Grymes Hill             | \$480        | \$320        | \$600        | 50%            | -20%      |  |
| Huguenot                | \$617        | \$582        | \$523        | 6%             | 18%       |  |
| La Tourette Park        |              |              |              |                |           |  |
| Livingston              | \$440        | \$425        | \$425        | 4%             | 4%        |  |
| Manor Heights           | \$480        | \$490        | \$390        | -2%            | 23%       |  |
| Mariners Harbor         | \$303        | \$310        | \$254        | -2%            | 19%       |  |
| Midland Beach           | \$432        | \$385        | \$406        | 12%            | 6%        |  |
| New Brighton            | \$335        | \$359        | \$273        | -7%            | 23%       |  |
| New Brighton-St. George |              |              |              |                |           |  |
| New Dorp                | \$483        | \$432        | \$460        | 12%            | 5%        |  |
| New Dorp-Beach          | \$347        | \$350        | \$335        | -1%            | 3%        |  |
| New Dorp-Heights        | \$559        | \$446        | \$443        | 25%            | 26%       |  |
| New Springville         | \$457        | \$472        | \$451        | -3%            | 1%        |  |
| Oakwood                 | \$470        | \$462        | \$470        | 2%             | 0%        |  |
| Oakwood-Beach           | \$420        | \$401        | \$434        | 5%             | -3%       |  |
| Pleasant Plains         | \$720        | \$500        | \$490        | 44%            | 47%       |  |
| Port Ivory              | \$245        | \$183        | \$226        | 34%            | 9%        |  |
| Port Richmond           | \$334        | \$343        | \$285        | -2%            | 17%       |  |
| Princes Bay             | \$565        | \$536        | \$552        | 5%             | 2%        |  |

Note: Sale price in thousands

Continued on next page

## ONE – THREE FAMILY DWELLING SALE PRICE

| MEDIAN                    |         |         |         |                |      |      |
|---------------------------|---------|---------|---------|----------------|------|------|
|                           | 1q16    | 4q15    | 1q15    | Percent Change |      |      |
|                           |         |         |         | 4q15           | 1q15 |      |
| Richmondton               | \$531   | \$485   | \$548   | 10%            |      | -3%  |
| Richmondton-Lighth Hill   | \$1,334 | \$701   | \$729   | 91%            |      | 83%  |
| Rosebank                  | \$390   | \$378   | \$370   | 3%             |      | 5%   |
| Rossville                 | \$310   | \$470   | \$348   | -34%           |      | -11% |
| Rossville-Charleston      | \$483   | \$530   | \$468   | -9%            |      | 3%   |
| Rossville-Port Mobil      |         |         |         |                |      |      |
| Rossville-Richmond Valley | \$1,225 | \$500   | \$630   | 145%           |      | 94%  |
| Silver Lake               | \$460   | \$539   | \$541   | -15%           |      | -15% |
| South Beach               | \$373   | \$384   | \$425   | -3%            |      | -12% |
| Stapleton                 | \$310   | \$265   | \$240   | 17%            |      | 29%  |
| Stapleton-Clifton         | \$370   | \$370   | \$355   | 0%             |      | 4%   |
| Sunnyside                 | \$455   | \$496   | \$425   | -8%            |      | 7%   |
| Todt Hill                 | \$1,238 | \$1,313 | \$1,340 | -6%            |      | -8%  |
| Tompkinsville             | \$418   | \$401   | \$350   | 4%             |      | 19%  |
| Tottenville               | \$574   | \$512   | \$429   | 12%            |      | 34%  |
| Travis                    | \$420   | \$368   | \$395   | 14%            |      | 6%   |
| West New Brighton         | \$354   | \$350   | \$353   | 1%             |      | 0%   |
| Westerleigh               | \$480   | \$460   | \$370   | 4%             |      | 30%  |
| Willowbrook               | \$496   | \$460   | \$425   | 8%             |      | 17%  |
| Willowbrook-Seaview       |         |         |         |                |      |      |
| Woodrow                   | \$463   | \$439   | \$485   | 5%             |      | -5%  |

Note: Sale price in thousands

## MANHATTAN TOWNHOUSE SALES DATA

| Address              | Recorded Date | Price        | Neighborhood       | Bldg Class | Stories | Bldg Depth (Feet) | Bldg Front (Feet) |
|----------------------|---------------|--------------|--------------------|------------|---------|-------------------|-------------------|
| 7 East 84 Street     | 2/17/16       | \$27,000,500 | Upper East Side    | A7         | 5       | 102               | 25                |
| 146 Waverly Place    | 1/7/16        | \$23,282,933 | West Village       | A7         | 4       | 58                | 22                |
| 46 East 81 Street    | 2/1/16        | \$16,000,000 | Upper East Side    | A4         | 5       | 54                | 20                |
| 400 West Street      | 2/18/16       | \$14,500,000 | West Village       | A9         | 5       | 93                | 22                |
| 21 East 83 Street    | 3/18/16       | \$14,386,848 | Upper East Side    | A4         | 5       | 68                | 18                |
| 14 East 95 Street    | 1/21/16       | \$13,000,000 | Upper East Side    | A9         | 6       | 62                | 16                |
| 172 East 73 Street   | 2/1/16        | \$12,900,000 | Upper East Side    | B1         | 3       | 35                | 25                |
| 123 East 61 Street   | 3/9/16        | \$12,000,000 | Upper East Side    | B9         | 5       | 85                | 19                |
| 231 West 11 Street   | 2/5/16        | \$11,750,000 | West Village       | B3         | 2       | 42                | 20                |
| 171 East 70 Street   | 2/23/16       | \$10,500,000 | Upper East Side    | B1         | 5       | 60                | 16                |
| 235 East 72 Street   | 1/28/16       | \$10,100,000 | Upper East Side    | A4         | 4       | 48                | 18                |
| 154 East 66 Street   | 3/11/16       | \$10,000,000 | Upper East Side    | A4         | 4       | 57                | 18                |
| 134 East 65 Street   | 2/19/16       | \$9,250,000  | Upper East Side    | B1         | 4       | 50                | 20                |
| 243 West 12 Street   | 3/7/16        | \$8,500,000  | West Village       | A4         | 3       | 40                | 22                |
| 16 East 94 Street    | 2/9/16        | \$8,059,218  | Upper East Side    | B1         | 5       | 55                | 17                |
| 131 West 71 Street   | 3/10/16       | \$7,850,000  | Upper West Side    | B1         | 4       | 56                | 19                |
| 121 East 91 Street   | 1/28/16       | \$7,200,000  | Upper East Side    | B1         | 3       | 55                | 15                |
| 156 East 65 Street   | 2/22/16       | \$7,087,500  | Upper East Side    | A4         | 3       | 55                | 16                |
| 112 West 87 Street   | 3/11/16       | \$6,995,000  | Upper West Side    | A4         | 3       | 67                | 18                |
| 627 West End Avenue  | 3/11/16       | \$6,900,000  | Upper West Side    | B9         | 5       | 75                | 18                |
| 64 Horatio Street    | 2/17/16       | \$6,668,000  | West Village       | B3         | 2       | 30                | 18                |
| 166 East 83 Street   | 3/2/16        | \$6,400,000  | Upper East Side    | C0         | 5       | 60                | 15                |
| 307 West 103 Street  | 3/23/16       | \$6,225,000  | Upper West Side    | B1         | 3       | 56                | 20                |
| 327 West 4 Street    | 2/19/16       | \$6,225,000  | West Village       | C0         | 3       | 36                | 22                |
| 331 West 18 Street   | 2/23/16       | \$6,109,000  | Chelsea/Flatiron   | B9         | 3       | 44                | 23                |
| 265 West 90 Street   | 1/5/16        | \$5,937,500  | Upper West Side    | A5         | 4       | 74                | 18                |
| 31 Morton Street     | 3/21/16       | \$5,440,000  | West Village       | B3         | 3       | 20                | 20                |
| 109 East 35 Street   | 1/13/16       | \$5,250,000  | Murray Hill        | A4         | 4       | 60                | 18                |
| 218 East 50 Street   | 3/18/16       | \$4,875,000  | Midtown East       | B9         | 3       | 52                | 15                |
| 202 Lenox Avenue     | 3/8/16        | \$3,780,000  | West Harlem        | C0         | 4       | 64                | 20                |
| 136 West 130 Street  | 3/17/16       | \$3,300,000  | West Harlem        | A9         | 3       | 59                | 20                |
| 230 West 112 Street  | 3/25/16       | \$3,300,000  | West Harlem        | B1         | 3       | 57                | 17                |
| 353 East 19 Street   | 2/22/16       | \$3,125,000  | Gramercy/Kips Bay  | B1         | 3       | 50                | 20                |
| 130 East 38 Street   | 3/8/16        | \$3,100,000  | Murray Hill        | A4         | 4       | 24                | 19                |
| 465 West 141 Street  | 3/8/16        | \$2,900,000  | West Harlem        | A9         | 4       | 87                | 18                |
| 75 West 119 Street   | 2/22/16       | \$2,675,000  | West Harlem        | C0         | 3       | 66                | 18                |
| 43 Hamilton Terrace  | 1/4/16        | \$2,600,000  | West Harlem        | B9         | 4       | 50                | 19                |
| 611 West 146 Street  | 2/2/16        | \$2,600,000  | Washington Heights | B3         | 3       | 50                | 20                |
| 242 West 137 Street  | 3/9/16        | \$2,450,000  | West Harlem        | B9         | 3       | 65                | 18                |
| 401 Manhattan Avenue | 3/23/16       | \$2,345,000  | West Harlem        | A9         | 3       | 40                | 18                |
| 209 West 139 Street  | 2/23/16       | \$2,250,000  | West Harlem        | A5         | 4       | 52                | 19                |
| 225 East 110 Street  | 1/21/16       | \$2,200,000  | East Harlem        | C0         | 3       | 46                | 21                |
| 32 West 119 Street   | 1/5/16        | \$2,100,000  | West Harlem        | C0         | 3       | 50                | 17                |
| 458 West 144 Street  | 2/3/16        | \$2,100,000  | West Harlem        | A4         | 4       | 55                | 17                |
| 223 East 110 Street  | 2/1/16        | \$2,050,000  | East Harlem        | C0         | 3       | 46                | 21                |
| 9 Hamilton Terrace   | 2/29/16       | \$1,925,000  | West Harlem        | A4         | 3       | 45                | 17                |
| 541 West 141 Street  | 2/9/16        | \$1,920,000  | West Harlem        | B1         | 3       | 44                | 19                |
| 39 West 131 Street   | 3/18/16       | \$1,865,000  | West Harlem        | B9         | 3       | 58                | 13                |
| 216 West 137 Street  | 1/4/16        | \$1,800,000  | West Harlem        | B3         | 3       | 52                | 17                |
| 613 West 145 Street  | 1/8/16        | \$1,750,000  | Washington Heights | A9         | 3       | 50                | 14                |
| 12 Sylvan Terrace    | 2/1/16        | \$1,492,500  | Washington Heights | B2         | 2       | 25                | 19                |
| 431 East 84 Street   | 2/10/16       | \$1,355,989  | Upper East Side    | A9         | 3       | 50                | 15                |
| 648 West 158 Street  | 1/13/16       | \$1,200,000  | Washington Heights | B3         | 3       | 50                | 19                |
| 540 West 140 Street  | 2/16/16       | \$1,044,729  | West Harlem        | C0         | 3       | 50                | 28                |