

Who We Are

Sheridan Capital Partners is a Chicago-based lower middle market private equity firm focused exclusively on building leading companies within the healthcare industry.

- Founded in 2012
- Partners have over 50 years of collective private equity experience
- Since inception, our team of investment professionals has sourced and executed over 100 platform and add-on investments across selected healthcare sectors

Our Approach

Sheridan Capital Partners is a Chicago-based lower middle market private equity firm focused exclusively on building leading companies within the healthcare industry.

- We partner with strong management teams to implement a value creation framework and drive profitable growth:
- Support and supplement existing management talent where required
- Establish the operating model necessary to effectively scale the business
- Identify accretive M&A opportunities provide capital and strategy necessary for integration

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Investment Criteria

TRANSACTION TYPES

Control positions in N. American based healthcare businesses

Partial recapitalizations or buyouts

INDUSTRY FOCUS + PREFERRED SUBSECTORS

Healthcare Providers

Healthcare Outsourced Services

Consumer Health & Products

TRANSACTION SIZE

Target platform EBITDA of \$3 to \$20 million

Target equity investments of \$15 to \$100 million (including add-ons)

COMPANY CHARACTERISTICS

Founder-owned, entrepreneurially-led businesses

Strong business model, with a history of consistent growth and profitability

Attractive underlying secular growth trends and market fragmentation

Diversified client bases, with no/limited FDA approval risk or biopharmaceutical risk

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 <p>ASCEND PLASTIC SURGERY</p> <p>Plastic Surgery & Aesthetics October 2023 <i>Add-On Criteria US or Canada</i></p>	 <p>FirstEnroll</p> <p>HC Third Party Administration June 2023 <i>Add-On Criteria US or Canada</i></p>	 <p>FUTURE CARE CONSULTANTS</p> <p>Revenue Cycle Management January 2023 <i>Add-On Criteria US or Canada</i></p>	 <p>ADVI</p> <p>Pharma Services November 2022 <i>Add-On Criteria Global</i></p>
 <p>RSA</p> <p>Medical Device Repair May 2022 <i>Add-On Criteria Global</i></p>	 <p>SimiTree</p> <p>Post Acute Consulting & RCM May 2021 <i>Add-On Criteria US or Canada</i></p>	 <p>DAShealth</p> <p>Healthcare MSP February 2021 <i>Add-On Criteria US or Canada</i></p>	 <p>TARRYTOWN EXPOCARE PHARMACY</p> <p>IDD Pharmacy December 2019 <i>Add-On Criteria US</i></p>
 <p>ORAL SURGERY PARTNERS</p> <p>Oral Surgery May 2019 <i>Add-On Criteria Central/Eastern US</i></p>	 <p>ATLANTIC VISION PARTNERS</p> <p>Ophthalmology & Optometry April 2019 <i>Add-On Criteria Southeastern US</i></p>	 <p>EMPOWER PHYSICAL THERAPY</p> <p>Physical Therapy August 2018 <i>Add-On Criteria Southwestern US</i></p>	 <p>SPEND MEND</p> <p>Cost Cycle Management January 2018 <i>Add-On Criteria US or Canada</i> <i>Recapitalized in 2022</i></p>
 <p>DOCS DERMATOLOGY</p> <p>Dermatology April 2017 <i>Realized</i></p>	 <p>COP canadian orthodontic partners</p> <p>Orthodontics November 2016 <i>Realized</i></p>	 <p>EUROPA LONE STAR</p> <p>Sports Nutrition Distribution February 2016 <i>Realized</i></p>	 <p>Smile Doctors Orthodontics</p> <p>Orthodontics September 2015 <i>Realized</i></p>
 <p>Progenicare BETTER BIOLOGICS</p> <p>Biologics September 2013 <i>Realized</i></p>	 <p>DIAMONDBACK DRUGS</p> <p>Veterinary Pharmacy December 2012 <i>Realized</i></p>		

HEALTHCARE PROVIDERS

- Behavioral Health
- Dental Specialties
- ENT
- Reconstructive Surgery
- Women's Health
- Specialty Veterinary Services
- Primary Care + Rural Health

HEALTHCARE OUTSOURCED SERVICES

- HCIT / Tech-enabled Services
- Cost Management
- Training and Education
- Payor / Provider / Laboratory Services
- Pharma Services
- Contract Manufacturing

CONSUMER HEALTH & PRODUCTS

- Personal Care
- Medical Devices
- Nutraceuticals / Probiotics / Better-for-you Foods
- Consumables
- Dental Products
- Veterinary Equipment