

## WHO WE ARE

Sheridan Capital Partners is a Chicago-based lower middle market private equity firm focused exclusively on building leading companies within the healthcare industry.

- Founded in 2012
- Partners have over 50 years of collective private equity experience
- The principals of Sheridan are dedicated to an open, synergistic approach to partnership
- We pride ourselves on the long-term relationships we build with our partners

## OUR APPROACH

We partner with strong management teams to implement a value creation framework and drive profitable growth:

- Support and supplement existing management talent where required
- Establish the operating model necessary to effectively scale the business
- Identify accretive M&A opportunities provide capital and strategy necessary for integration

## INVESTMENT CRITERIA



### Transaction Types

Control positions in N. American based healthcare businesses

Partial recapitalizations or buyouts



### Transaction Size

Target platform EBITDA of \$3 to \$20 million

Target equity investments of \$15 to \$100 million (including add-ons)



### Industry Focus + Preferred Subsectors

Healthcare Providers

Healthcare Outsourced Services

Consumer Health & Products



### Company Characteristics

Founder-owned, entrepreneurially led businesses

Strong business model, with a history of consistent growth and profitability

Attractive underlying secular growth trends and market fragmentation

Diversified client bases, with no/limited FDA approval risk or biopharmaceutical risk

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	INDUSTRY HC Third Party Administration	INVESTMENT DATE June 2023	ADD-ON CRITERIA US or Canada
	INDUSTRY Revenue Cycle Management	INVESTMENT DATE January 2023	ADD-ON CRITERIA US or Canada
	INDUSTRY Pharma Services	INVESTMENT DATE December 2022	ADD-ON CRITERIA Global
	INDUSTRY Medical Equipment Servicing	INVESTMENT DATE May 2022	ADD-ON CRITERIA Global
	INDUSTRY Post-acute consulting and RCM	INVESTMENT DATE May 2021	ADD-ON CRITERIA US or Canada
	INDUSTRY Healthcare MSP	INVESTMENT DATE February 2021	ADD-ON CRITERIA US or Canada
	INDUSTRY IDD Pharmacy	INVESTMENT DATE December 2019	ADD-ON CRITERIA US
	INDUSTRY Oral Surgery	INVESTMENT DATE May 2019	ADD-ON CRITERIA Central/Eastern US
	INDUSTRY Ophthalmology and Optometry	INVESTMENT DATE April 2019	ADD-ON CRITERIA Southeastern US
	INDUSTRY Physical Therapy	INVESTMENT DATE August 2018	ADD-ON CRITERIA Southwestern US
	INDUSTRY Cost Cycle Management	INVESTMENT DATE January 2018	ADD-ON CRITERIA US or Canada <i>Recapitalized in 2022</i>
	INDUSTRY Dermatology	INVESTMENT DATE April 2017	ADD-ON CRITERIA <i>Realized</i>
	INDUSTRY Orthodontics	INVESTMENT DATE November 2016	ADD-ON CRITERIA <i>Realized</i>
	INDUSTRY Sports Nutrition Distribution	INVESTMENT DATE February 2016	ADD-ON CRITERIA <i>Realized</i>
	INDUSTRY Orthodontics	INVESTMENT DATE September 2015	ADD-ON CRITERIA <i>Realized</i>
	INDUSTRY Biologics	INVESTMENT DATE September 2013	ADD-ON CRITERIA <i>Realized</i>
	INDUSTRY Veterinary Pharmacy	INVESTMENT DATE December 2012	ADD-ON CRITERIA <i>Realized</i>