SHERIDAN
CAPITAL PARTNERS

Sheridan Capital Partners
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WHO WE ARE

Sheridan Capital Partners is a Chicago-based lower middle-market-market private equity firm focused exclusively on building leading companies within the healthcare industry.

- Founded in 2012
- Partners have over 34 years of collective private equity experience
- Since inception, our team of investment professionals has sourced and executed over 65 platform and add-on investments across selected healthcare sectors

OUR APPROACH

We partner with strong management teams to implement a value creation framework and drive profitable growth:

- Support and supplement existing management talent where required
- Establish the operating model necessary to effectively scale the business
- Identify accretive M&A opportunities provide capital and strategy necessary for integration

INVESTMENT CRITERIA

Transaction Types

Control positions in N. American based healthcare businesses

Partial recapitalizations or buyouts

Transaction Size

Target platform EBITDA of $3.0 to $15 million

Target equity investments of $15-50 million (including add-ons)

Industry Focus + Preferred Subsectors

Healthcare Providers

Healthcare Outsourced Services

Consumer Health & Products

Company Characteristics

Founder-owned, entrepreneurially led businesses

Strong business model, with a history of consistent growth and profitability

Attractive underlying secular growth trends and market fragmentation

Diversified client bases, with no/limited FDA approval risk or biopharmaceutical risk

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SELECT INVESTMENTS

	INDUSTRY	INVESTMENT DATE	ADD-ON CRITERIA
ATLANTIC VISION PARTNERS	Ophthalmology and Optometry	April 2019	Southeastern US
EMPOWER PHYSICAL THERAPY	Physical Therapy	August 2018	Southwestern US
SPEND MEND	Cost Cycle Management	January 2018	US or Canada
DOCS DERMATOLOGISTS OF CENTRAL STATES	Dermatology Practice Management	April 2017	Central / Midwestern US
CANADIAN ORTHODONTIC PARTNERS	Orthodontic Practice Management	November 2016	Canada
EUROPA / LONE STAR	Sports Nutrition Distribution	February 2016	US
SMILE DOCTORS BRACES	Orthodontic Practice Management	September 2015	N/A
DIAMONDBACK DRUGS	Veterinary Compounding Pharmacy	December 2012 (Realized)	N/A