## SharingAlpha

"One of the Fintech startups to watch"



"Shaking up the staid world of investment management"



"Where Morningstar meets TripAdvisor"



#### **Problem 1**

Fund ratings don't work

#### **Problem 2**

Advisors don't have a track record

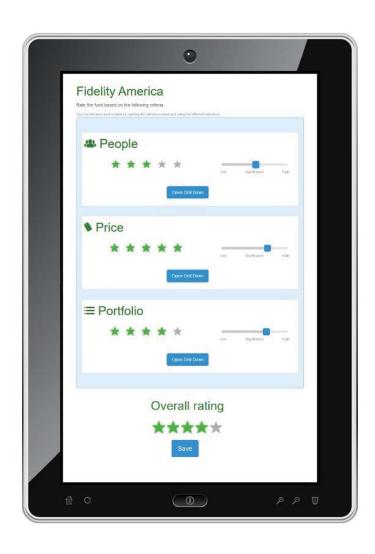
#### The solutions

1. User generated fund rating platform

2. Ranking the raters

#### How does it work?

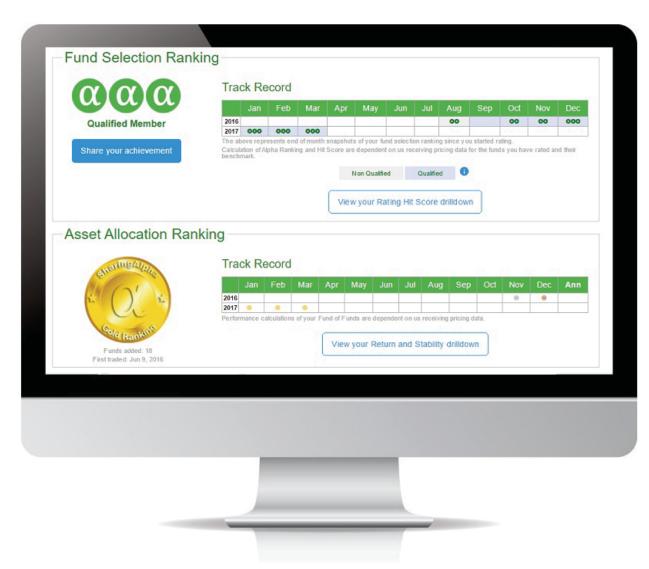
## Stage 1: Users rate funds



## Stage 2: Users build portfolios



#### Stage 3: Users follow their performance



#### **Hit Score**





1<sup>st</sup> decile





1<sup>st</sup> Quartile





Above average



## Who is rating?

#### Our vetting process

1. Only financial industry professionals.

2. Higher weighting to raters having higher ranking.

#### Their location



## Their employers

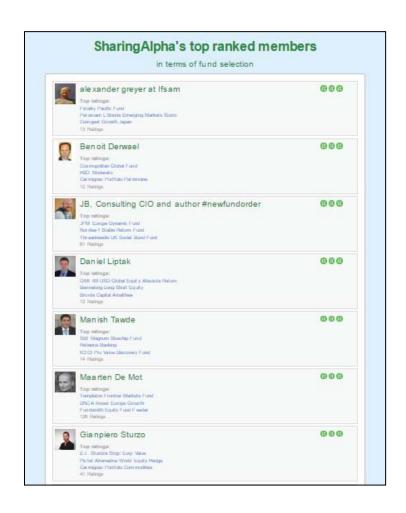
Morningstar	Lipper	Square Mile	Fund Caliber	Citywire	SG	Citi	FE
Deutsche Banl	k UBS	BNP	Morgan Stanle	ey .	GS Wealth	JP Morgan	LVW Advisors
Rating Evidence		Lowes Financial		Banca di Credito Popolare		RCM Wealth	
Risparmio&Previdenza		Abacus Weal	bacus Wealth		apital	OP Wealth	
Willis Towers Watson		Investmentz	RBC Dominion		GLS Bank	Libra Financial	
Market Realist	t	Banca March	Nordicus Ca	pital	Blue Rock Cap	oital 3DAd	visors
Moody Capital		Clarity Capital		Laboral Kutxa	a BBVA	FundsPeople	
Zurich Insurance		Banco Desio	Soprarno	Eurovida	Fuller Researd	ch Cons	ulnor
Sagium	Redington	Caradon Capital		TD Wealth	Informa Inves	tment Solutio	ns
	AZ Andes	Probus Compag	nie Sm	nartMoneyMato	ch Zeni	t Nati	onal Bank Financial
	Pictet	Julius Baer T	TAA-CREF	PAM	FinWi	ire Flexib	le Plan Investments
Green Grass V	Vealth	BCGE	BPI Asset Man	agement	Agenda Inves	t HSBC	
WealthmetRisk		OCEA Gestion	n Edward J	ones Fis	htank Solutions	CS	
Lovewell Blake Financial		Way2Wealth Sun Life Financ		cial	AllFunds Bank	r Fitch Ratir	ngs

#### What information do we share?

## **Top Ranked Asset Allocators**



## **Top Ranked Selectors**



## **Highly Rated Funds**



Fund	Everyone	You
RAM (Lux) Sys L/S European Equities 12 Ratings	4.6 🖈 🖡	Rate
Fundsmith Equity 25 Ratings	4.5 🖈 🕇	Rate
Allianz Europe Equity Growth Fund 27 Ratings	4.5 *	Rate
Invesco Global Targeted Returns Fund 14 Ratings	4.5 *	Rate
Old Mutual Global Equity Absolute Return 23 Ratings	4.4 ★ 🛊	Rate
Nordea-1 Stable Return Fund 35 Ratings	4.4 🖈 🖡	Rate
BGF Global Allocation Fund 10 Ratings	4.4 🖈 🖡	Rate
Legg Mason ClearBridge US Large Cap Gr 12 Ratings	4.3 ★ ♣	Rate
Henderson Hrz Pan-Europ Eq 10 Ratings	4.3 * 1	Rate
M&G Emerging Markets Bond 11 Ratings	4.3 * 1	Rate

## **Most Popular Funds**



# Traditional Ratings verses SharingAlpha

X Rating agencies mainly use quant past performance analysis that doesn't work

✓ Our analysts are able to use qualitative analysis

X Qualitative analysis
focuses on limited number of
funds and they end up with
very similar buy lists

✓ Potential to highlight emerging managers (less than 3Y track record and relatively low AUM)

X Most rating agencies don't cover funds to avoid

✓ Warns investors on funds that are expected to underperform

X Potential conflict of interest ('Pay to play' model)

✓ We don't decide
which funds are rated

X Analysis based on one single Fund Analyst

✓ Leverages on 'wisdom of the crowds'

## Latest development



#### Contact details

Oren Kaplan

CEO and Co-Founder

+972 (0)50 2465303

Skype: oren\_kaplan

oren.kaplan@sharingalpha.com

