

DEAL HIGHLIGHTS

2021/22

Deal activity buoyant during FY22

Operating across M&A, capital transactions and equity capital markets, our team of experts has worked with clients in various sectors including energy, technology, automotive, property and financial services to drive value through growth, bolt-on synergies and divestiture. We invite you to explore our recent deal highlights in more detail below.



Advising **Tesserent** on the acquisition of Pearson Corporation and Claricent.



Advising **Racing Australia Consolidated Enterprises** on the acquisition of Supercars Championship from private equity firm Archer Capital.



Advising **Next Green Group** (holding company of Next Business Energy) on the acquisition of The Green Guys Group, a specialist in energy efficiency solutions and renewable energy generation.



Advising **AMCS International** on the acquisition of Utilibill from the Utilities Group Trust and the Green Family Trust.



Advising **FibreCycle** on the simultaneous acquisitions of pet brands Our Bird and Lovitts Group.



Advising **Taoglas Holdings** on the acquisition of Smartsensor Holdings and its subsidiary Smartsensor Technologies via a competitive sale process.



Advising **GPC Asia Pacific** on its partnership arrangement with Campfire Creative Agency and on the acquisition of Snatch Clothing.



Advising **Arena Minerals** on the acquisition of Centaur Resources Holdings.



Advising **ComfortDelGro Corporation Australia** on the acquisition of the business and assets of Youngs Bus Service.



Advising **Gallagher** on the acquisition of broking businesses Woodridge Insurance Services and Mitchell Insurance Management.



Advising **Reece Australia** on Project Fluid - the acquisition of a fire and mechanical services distributor.



Advising **Flavour Makers Health & Wellbeing**, a food development and manufacturing business, on the acquisition of PranaOn.



Advising US-based **enChoice** on the acquisition of AI software platform Syph.



Advising **GIC** on the acquisition of a 49.9% interest in the Wee Hur PBSA Master Trust, which owns a profile of purpose-built student accommodation in Australia.



Advising the shareholders of **BCA Logic** on the sale to Jensen Hughes, including conducting reverse due diligence on the buyer.



B E R R Y
Funeral Directors

Advising the shareholder of **Charles Berry & Son** on the sale of the funeral business and associated real property holdings to ASX-listed Propel Funeral Partners.



Advising **Greensync Holdings** on the sale of its operating entity to Intellihub.



Advising **ClearView Wealth** on the sale of various financial advice businesses to, and acquiring a 25% stake in, Centrepoint Alliance (ASX:CAF).



GLOBAL
SPECIALISED SERVICES
FINE ART & EXHIBITION SHIPPERS

Advising **Global Specialised Services'** founder on the sale of the business to Horus International.



Advising the shareholders of **Synchron Adviser** on the sale to ASX-listed WT Financial Group.



Advising **Permira** on the Australian law aspects of its sale of Tricor Group.



Advising **Next Green Group** (holding company of Next Business Energy) on the capital raising to partly fund the acquisition of The Green Guys Group.



Advising **Locafy** on its IPO and listing on NASDAQ with a market capitalisation of approximately USD85m.



Advising **Racing Australia Consolidated Enterprises** on the raising of equity and debt to fund the acquisition of Supercars Championship.

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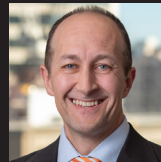
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