

**ONEX**

Q3 2019 Interim Report

# MANAGEMENT’S DISCUSSION AND ANALYSIS

Throughout this interim MD&A, all amounts are in U.S. dollars unless otherwise indicated.

The interim Management’s Discussion and Analysis (“MD&A”) provides a review of Onex Corporation’s (“Onex”) unaudited interim consolidated financial results for the nine months ended September 30, 2019 and assesses factors that may affect future results. The financial condition and results of operations are analyzed noting the significant factors that impacted the unaudited interim consolidated statements of earnings, unaudited interim consolidated statements of comprehensive earnings, unaudited interim consolidated balance sheets, unaudited interim consolidated statement of equity and unaudited interim consolidated statements of cash flows of Onex. As such, this interim MD&A should be read in conjunction with the unaudited interim consolidated financial statements and notes thereto included in this report. The financial results have been prepared using accounting policies that are consistent with International Financial Reporting Standards (“IFRS”) to provide information about Onex and should not be considered as providing sufficient information to make an investment or lending decision in regard to any particular Onex operating business, private equity fund, credit strategy or other investments.

The following interim MD&A is the responsibility of management and is as of November 7, 2019. Preparation of the interim MD&A includes the review of the disclosures by senior management of Onex and by the Onex Disclosure Committee. The Board of Directors carries out its responsibility for the review of this disclosure through its Audit and Corporate Governance Committee, comprised exclusively of independent directors. The Audit and Corporate Governance Committee has reviewed and recommended approval of the interim MD&A by the Board of Directors. The Board of Directors has approved this disclosure.

The interim MD&A is presented in the following sections:

<b>3</b>	Company Overview	<b>20</b>	Financial Review
<b>11</b>	2019 Year-to-Date Activity	<b>48</b>	Glossary

Onex’ financial filings, including the Q3 2019 Interim Report, and the 2018 Annual Report, Annual Information Form and Management Information Circular, are available on Onex’ website, [www.onex.com](http://www.onex.com), and on the Canadian System for Electronic Document Analysis and Retrieval (“SEDAR”) at [www.sedar.com](http://www.sedar.com).

## Forward-Looking/Safe Harbour Statements

This interim MD&A may contain, without limitation, statements concerning possible or assumed future operations, performance or results preceded by, followed by or that include words such as “believes”, “expects”, “potential”, “anticipates”, “estimates”, “intends”, “plans” and words of similar connotation, which would constitute forward-looking statements. Forward-looking statements are not guarantees. The reader should not place undue reliance on forward-looking statements and information because they involve significant and diverse risks and uncertainties that may cause actual operations, performance or results to be materially different from those indicated in these forward-looking statements. Except as may be required by Canadian securities law, Onex is under no obligation to update any forward-looking statements contained herein should material facts change due to new information, future events or other factors. These cautionary statements expressly qualify all forward-looking statements in this interim MD&A.

### **Non-GAAP Financial Measures**

This interim MD&A contains non-GAAP financial measures which have been calculated using methodologies that are not in accordance with IFRS. The presentation of financial measures in this manner does not have a standardized meaning prescribed under IFRS and is therefore unlikely to be comparable to similar financial measures presented by other companies. Onex management believes these financial measures provide helpful information to investors. Reconciliations of the non-GAAP financial measures to information contained in the unaudited interim consolidated financial statements have been presented where practical.

### **References**

References to **Onex** or the **Company** represent Onex Corporation. References to the **Onex management team** include the management of Onex, Onex Partners, ONCAP, Onex Credit and Gluskin Sheff + Associates Inc. ("Gluskin Sheff"). References to management without the use of "team" include only the relevant group. For example, Onex management does not include management of Onex Partners, ONCAP, Onex Credit or Gluskin Sheff.

References to an **Onex Partners Group** represent Onex, including co-investments made by Onex, the limited partners of the relevant Onex Partners Fund, the Onex management team and, where applicable, certain other limited partners as co-investors. References to an **ONCAP Group** represent Onex, including co-investments made by Onex, the limited partners of the relevant ONCAP Fund, the Onex management team and, where applicable, certain other limited partners as co-investors. For example, references to the Onex Partners IV Group represent Onex, the limited partners of Onex Partners IV, the Onex management team and, where applicable, certain other limited partners as co-investors.

A glossary of terms commonly used within the interim MD&A is included on page 48.

## COMPANY OVERVIEW

Onex is a public company, the shares of which trade on the Toronto Stock Exchange under the symbol ONEX. The Company manages and invests capital in its private equity, credit and wealth management platforms on behalf of shareholders, institutional investors and high net worth families from its offices in Toronto, New York, New Jersey and London.



Onex is an investor first and foremost, with \$7.0 billion of shareholder capital (\$67.77 or C\$89.75 per share) primarily invested in or committed to its private equity and credit platforms. Onex also manages \$31.0 billion of invested and committed capital on behalf of institutional investors and high net worth families from around the world, including public and private pension plans, sovereign wealth funds, insurance companies and family offices that have chosen to invest alongside us. Onex' policy is to maintain a financially strong parent company with funds available to meet capital commitments to its investing platforms and to support the growth of its asset and wealth management businesses.

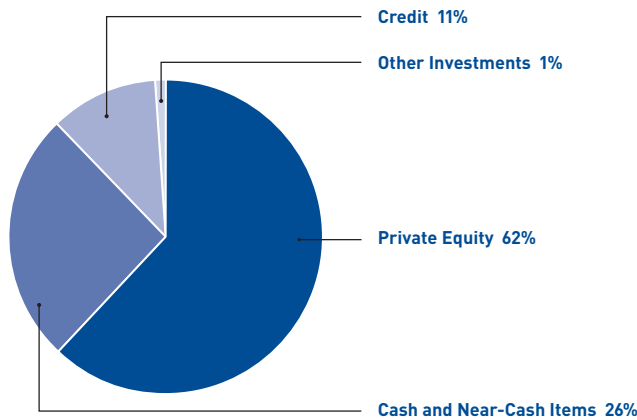
Critical to Onex' success is the strong alignment of interests between shareholders, limited partners, clients and the Onex management team. Onex' distinctive ownership culture is evidenced by the Onex management team's \$1.9 billion investment in Onex shares, DSUs and various Onex funds.

With an experienced management team, significant financial resources and no external debt, Onex is well-positioned to continue building shareholder value through its investment activities and its asset and wealth management platforms.

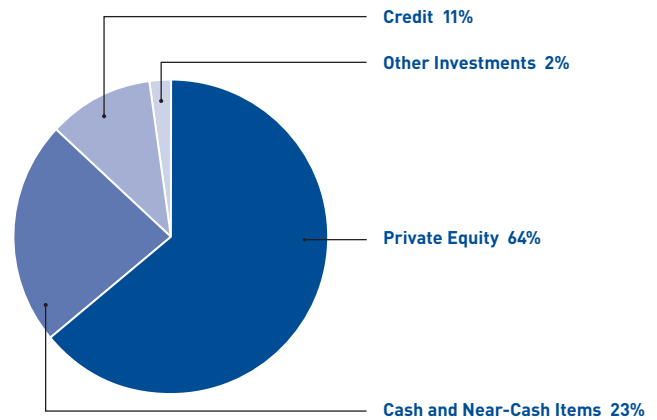
## INVESTING

At September 30, 2019, substantially all of Onex' investing capital was invested in or committed to its private equity and credit platforms.

Onex' Investment Allocation at September 30, 2019



Onex' Investment Allocation at December 31, 2018



### Private Equity

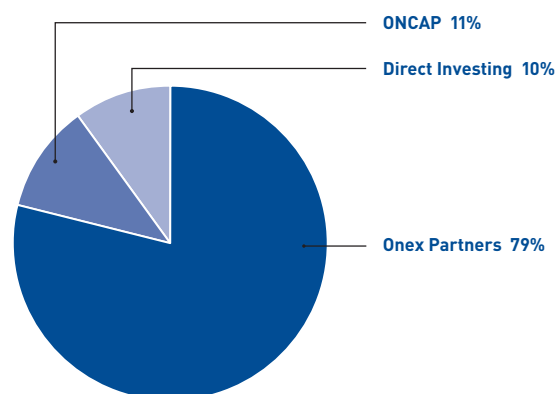
Founded in 1984, Onex is one of the oldest and most successful private equity firms. Today, the Company primarily invests in its two private equity platforms: Onex Partners for larger transactions and ONCAP for middle-market and smaller transactions. Onex' private equity funds acquire and build high-quality businesses in partnership with talented management teams and focus on execution theses rather than macro-economic or industry trends. Onex has always been the largest limited partner in each of its private equity funds.

Onex' private equity funds typically acquire control positions, which allow the funds to drive important strategic decisions and effect change at the operating businesses. The Onex management team and Onex private equity funds do not get involved in the daily decisions of the operating businesses.

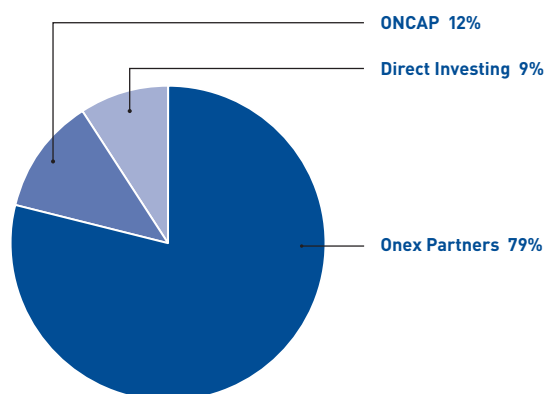
Over 35 years, Onex has built more than 100 operating businesses, completing about 645 acquisitions with a total value of \$80 billion. Since inception, Onex has generated a Gross MOC of 2.6 times, resulting in a 27% Gross IRR on realized, substantially realized and publicly traded investments.

As at September 30, 2019, Onex' investments in private equity totalled \$3.9 billion (December 31, 2018 – \$4.0 billion).

Onex' \$3.9 billion Investment in Private Equity at September 30, 2019



Onex' \$4.0 billion Investment in Private Equity at December 31, 2018



## Credit

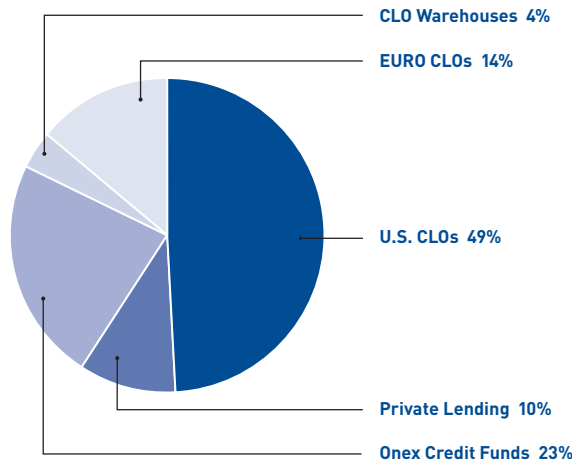
Established in 2007, Onex Credit invests primarily in non-investment grade debt through collateralized loan obligations (“CLOs”), private debt and other credit strategies. Onex Credit practises value-oriented investing, employing a bottom-up, fundamental and structural analysis of the underlying borrowers. Stringent oversight of portfolio profile and construction risk, along with liquidity management, complement Onex Credit's approach to investment research. The Onex Credit team maintains disciplined risk management, with a focus on capital preservation across all strategies, and targets strong risk-adjusted and absolute returns across market cycles. Onex is a significant investor across its private credit strategies.

Onex Credit's senior loan strategies, which represent the vast majority of its assets under management, have generated strong risk-adjusted returns, low defaults and low loan losses. Since December 2007 and up to December 2018, Onex Credit has invested \$27 billion across more than 830 borrowers in North America and, selectively, in Europe. During this period, those strategies experienced very few defaults, representing an annualized principal default rate of 0.34%<sup>(1)</sup>, well below the leveraged loan market default rate of 2.86%<sup>(1)</sup> over the same period.

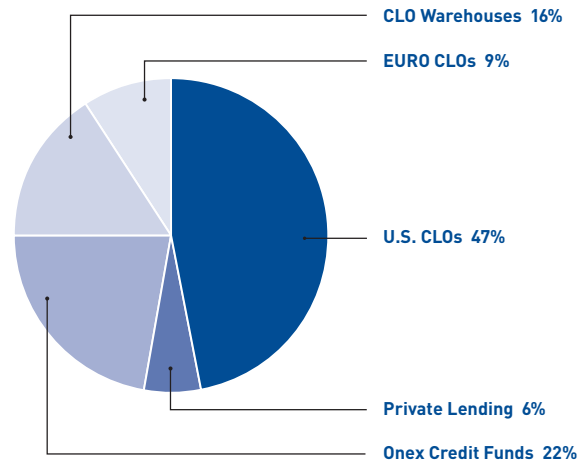
(1) The annualized principal and leveraged loan market default rates are calculated as the average default rate for each 12-month period since December 2007. The leveraged loan market default rate is based on historical default rates reported by J.P. Morgan's U.S. High-Yield and Leveraged Loan Strategy.

As at September 30, 2019, Onex' investments in Onex Credit strategies totalled \$716 million (December 31, 2018 – \$726 million). In addition, Onex had \$96 million (December 31, 2018 – \$89 million) invested in an Onex Credit strategy included in cash and near-cash items.

**Onex' \$716 million Investment in Onex Credit Strategies at September 30, 2019**



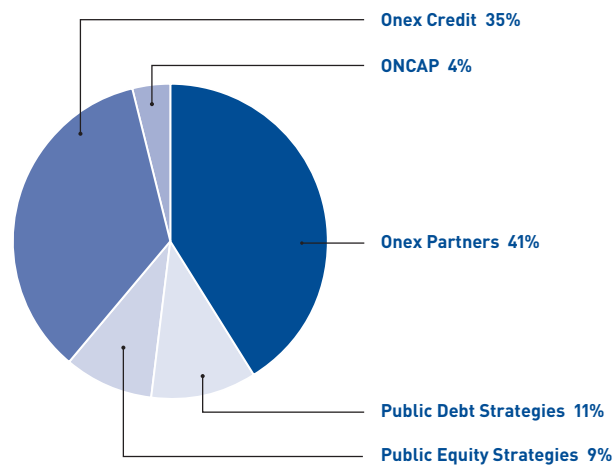
**Onex' \$726 million Investment in Onex Credit Strategies at December 31, 2018**



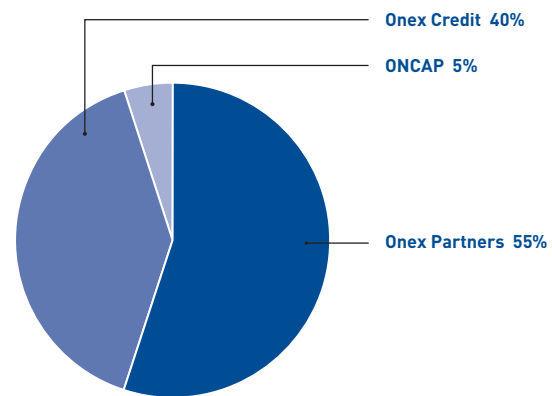
**ASSET MANAGEMENT**

As of September 30, 2019, Onex managed \$31.0 billion (December 31, 2018 – \$23.2 billion) of invested and committed capital on behalf of institutional investors and high net worth families from around the world.

**Onex' \$31.0 billion of Investor Capital at September 30, 2019**



**Onex' \$23.2 billion of Investor Capital at December 31, 2018**



Investor capital includes capital managed on behalf of co-investors and the Onex management team.

Managing investor capital provides Onex with two significant financial benefits: (i) a committed stream of annual management fees and (ii) the opportunity to share in investors' gains. Onex has run-rate management fees of \$269 million, consisting of \$142 million from private equity, \$72 million from public equity and public debt strategies and \$55 million from private credit. Onex had \$25.8 billion of assets under management subject to carried interest or performance fees at September 30, 2019.

### Private Equity

In private equity, Onex has raised nine Onex Partners and ONCAP Funds since 1999 and is currently investing Onex Partners V, a \$7.15 billion fund, and ONCAP IV, a \$1.1 billion fund.

During the initial fee period of the Onex Partners and ONCAP Funds, Onex receives a management fee based on limited partners' committed capital. At September 30, 2019, the management fees of Onex Partners V and ONCAP IV were determined on this basis, with management fee rates of 1.7% and 2.0%, respectively.

Following the termination of the initial fee period, Onex is entitled to a management fee based on limited partners' net funded commitments. At September 30, 2019, management fees were determined on this basis for Onex Partners III (1.0%), Onex Partners IV (1.0%), ONCAP II (2.0%) and ONCAP III (1.5%). As realizations occur in these funds, the management fees earned by Onex will decrease.

The General Partner of each Onex Partners and ONCAP Fund is entitled to 20% of the realized net gains of the limited partners in such Fund provided the limited partners have achieved a minimum 8% net compound annual return on their investment. This performance-based capital allocation of realized net gains is referred to as carried interest. Onex is entitled to 40% of the carried interest realized in the Onex Partners and ONCAP Funds. Onex and Onex Partners management are entitled to the remaining 60% of the carried interest realized in the Onex Partners Funds and ONCAP management is entitled to 60% of the carried interest realized in the ONCAP Funds and an equivalent carried interest on Onex' realized net gains from the ONCAP Funds. Once the ONCAP IV investors achieve a net return of two times their aggregate capital contributions, carried interest participation increases from 20% to 25% of the realized net gains in ONCAP IV. The following table presents carried interest received by Onex since 2015.

<i>(Unaudited) (\$ millions)</i>	<b>Carried Interest Received</b>
2015	\$ 1
2016	14
2017	121
2018	37
2019 (up to September 30)	41
Total	<b>\$ 214</b>

The amount of carried interest ultimately received by Onex is based on realizations, the timing of which can vary significantly from year to year.



Onex' ability to raise new private equity capital is primarily dependent on the general fundraising environment and Onex' investment track record. The following table summarizes the performance of the Onex Partners and ONCAP Funds from their inception up to September 30, 2019. The Net IRR and Net MOC represent the performance for fee-paying limited partners of the Onex Partners and ONCAP Funds.

<b>Performance Returns<sup>(1)</sup></b>					
	Vintage	Gross IRR	Net IRR <sup>(2)</sup>	Gross MOC	Net MOC <sup>(2)</sup>
<b>Onex Partners Funds – Invested</b>					
Onex Partners I <sup>(3)</sup>	2003	55%	38%	4.0x	3.1x
Onex Partners II	2006	17%	13%	2.3x	1.9x
Onex Partners III	2009	18%	12%	2.1x	1.8x
Onex Partners IV	2014	9%	5%	1.3x	1.1x
<b>Total Onex Partners Funds – Invested<sup>(4)</sup></b>		26%	n/a	2.0x	n/a
<b>ONCAP Funds – Invested</b>					
ONCAP I <sup>(3)(5)</sup>	1999	43%	33%	4.1x	3.1x
ONCAP II <sup>(5)</sup>	2006	30%	21%	4.0x	2.7x
ONCAP III <sup>(5)</sup>	2011	24%	18%	2.9x	2.2x
<b>Total ONCAP Funds – Invested<sup>(4)(5)</sup></b>		39%	n/a	3.5x	n/a
<b>Onex Partners and ONCAP Funds – Investing</b>					
Onex Partners V <sup>(6)</sup>	2017	–	–	1.0x	–
ONCAP IV	2016	11%	1%	1.1x	1.0x

(1) Performance returns are non-GAAP financial measures. Onex management believes that performance returns are useful to investors since Onex' ability to raise capital in new funds may be materially impacted by the performance returns of current and prior funds.

(2) Net IRR and Net MOC are presented for limited partners in the Onex Partners and ONCAP Funds and exclude the capital contributions and distributions attributable to Onex' commitment as a limited partner in each fund.

(3) Onex Partners I is substantially realized and ONCAP I has been fully realized.

(4) Represents the aggregate performance returns for all invested Onex Partners and ONCAP Funds. Invested funds are those funds that do not have uncalled commitments outstanding that can be used for future Onex-sponsored investments. Net IRR and Net MOC are not calculable across the aggregate Onex Partners and ONCAP Funds.

(5) Performance returns are calculated in Canadian dollars, the functional currency of these ONCAP Funds.

(6) Performance returns reflect the short operating period of Onex Partners V. Cash outflows occurred in November 2018 to fund the first investment made by the Fund. The Gross IRR, Net IRR and Net MOC are not presented as they are not meaningful.

### Private Credit

Onex Credit continues to grow the product lines and distribution channels for its non-investment grade credit investing. To date, Onex Credit has closed 20 CLOs, raised its first private debt fund with an investing capacity of \$1.1 billion and has several other active credit strategies.

As of September 30, 2019, Onex Credit earns run-rate management fees of \$55 million on \$10.5 billion of fee-generating client capital:

As at September 30, 2019	Fee-Generating Assets Under Management	Management Fee Basis	Management Fee %
CLOs	\$ 9,102	Collateral principal balance	up to 0.50%
Onex Credit Funds	\$ 836	Net asset value or Gross invested assets	0.45% to 1.50% 0.55%
Private debt	\$ 549	Funded commitments Unfunded commitments	up to 1.25% up to 0.50%

Onex Credit is also entitled to performance fees on \$9.9 billion of client capital it manages as at September 30, 2019. Performance fees range between 15% and 20% of net gains and are generally subject to a hurdle or minimum preferred return to investors.

### WEALTH MANAGEMENT

In June 2019, Onex acquired Gluskin Sheff, a Canadian wealth management firm serving high net worth families and institutional investors, as described on page 26 of this interim MD&A. Gluskin Sheff invests the capital of its clients across a number of public debt and public equity strategies and derives its revenues primarily from base management fees and performance fees. As at September 30, 2019, Gluskin Sheff had total fee-generating client capital of \$6.2 billion (C\$8.2 billion).

As of September 30, 2019, Gluskin Sheff earns base management fees of up to 1.50% on assets under management, with run-rate management fees of \$72 million (C\$96 million). Gluskin Sheff is also entitled to performance fees on \$5.2 billion (C\$6.8 billion) of assets under management, which range between 10% and 25% and may be subject to performance hurdles.

## FIRM RESOURCES

### Experienced team with significant depth

Onex is led by an Executive Committee comprised of the firm's founder and CEO, Gerry Schwartz, and four Senior Managing Directors. Collectively, these executives have more than 155 years of investing experience and have worked at Onex for an average of 28 years. Onex' stability results from its ownership culture, rigorous recruiting standards and highly collegial environment.

Onex' 119 investment professionals are each dedicated to a separate investment platform: Onex Partners (52), ONCAP (21), Onex Credit (24) and Wealth Management (22). These investment teams are supported by approximately 150 professionals dedicated to Onex' corporate functions and investment platforms.

### Substantial financial resources available for future growth

Onex seeks to maintain a financially strong parent company with funds available to meet its capital commitments to its investing platforms and to support the growth of its asset and wealth management businesses. Onex' financial strength comes from both its own capital as well as the capital committed by its investors. Today, Onex has substantial financial resources available to support its investing platforms with:

- approximately \$1.6 billion of cash and near-cash items and no external debt;
- \$4.8 billion of limited partner uncalled capital available for future Onex Partners V investments; and
- \$306 million of limited partner uncalled capital available for future ONCAP IV investments.

### Strong alignment of interests

Critical to Onex' success is the strong alignment of interests between shareholders, limited partners and the Onex management team. In addition to Onex being the largest limited partner in each private equity fund and having meaningful investments in its private credit platform, the Company's distinctive ownership culture requires the Onex management team to have a significant ownership in Onex shares and to invest meaningfully in each private equity investment. At September 30, 2019, the Onex management team:

- was the largest shareholder in Onex, with a combined holding of approximately 15.9 million shares, or 16% of outstanding shares, and 0.8 million DSUs;
- had a total investment in Onex' private equity investments at market value of approximately \$500 million;
- had a total investment in Onex Credit strategies at market value of approximately \$300 million; and
- had a total investment managed by Gluskin Sheff at market value of approximately \$60 million.

Onex and Onex Partners management are also required to reinvest 25% of all Onex Partners carried interest and MIP distributions in Onex shares until they individually own at least one million shares and must hold these shares until retirement.

## OUR OBJECTIVE

Onex works to create long-term value for shareholders and to have that value reflected in its share price. Onex delivers this value by (i) investing Onex' shareholder capital primarily in Onex' private equity funds and Onex Credit strategies and (ii) managing and growing the third-party capital invested in and committed to its private equity, public equity and credit platforms. Onex believes it has the investment philosophy, talent, financial resources and track record to continue to deliver on this objective.

## 2019 YEAR-TO-DATE ACTIVITY

### PRIVATE EQUITY INVESTING

#### Capital Deployment

The table below presents the significant private equity investments made since January 1, 2019.

(Unaudited)

<b>Fund</b>	<b>Company</b>	<b>Transaction</b>	<b>Period</b>	<b>Onex' Share</b> (\$ millions)
Onex Partners V	Convex	Original investment	Apr '19	\$ 124
Direct investment	RSG	Add-on investment	Mar '19	25
ONCAP IV	ILAC	Original investment	Aug '19	7
Total				\$ 156

In March 2019, Onex invested an additional \$25 million in common equity of RSG to support the company's acquisition activities.

In April 2019, Onex invested \$124 million in Onex Partners V as its share of the fund's investment in Convex, a de novo specialty property and casualty insurance company.

In May 2019, Onex Partners V entered into an agreement to acquire WestJet, a Canadian airline based in Calgary, Alberta. Under the terms of the agreement, Onex Partners V and its affiliates will acquire all of the outstanding shares of WestJet for C\$31.00 per share. On July 23, 2019, the shareholders of WestJet approved the transaction, which is expected to close later in 2019, subject to customary closing conditions and regulatory approvals.

In August 2019, Onex invested \$7 million in ONCAP IV as its share of the fund's investment in ILAC, an English language school in Canada.

At September 30, 2019, Onex had uncalled committed capital of \$1.8 billion to Onex Partners V, which includes uncalled committed capital related to the pending WestJet acquisition, and \$211 million to ONCAP IV.

#### Realizations

The table below presents the significant private equity realizations and distributions to date in 2019.

(Unaudited)

<b>Fund</b>	<b>Company</b>	<b>Transaction</b>	<b>Period</b>	<b>Onex' Share<sup>(1)</sup></b> (\$ millions)
Onex Partners IV	Jack's	Sale of business and distributions	Various	\$ 227 <sup>(2)</sup>
Onex Partners IV	Clarivate Analytics	Secondary offering	Sep '19	161
Onex Partners IV	SIG	Secondary offering and dividend	Various	147
Onex Partners I	BrightSpring Health	Sale of business	Mar '19	99
Onex Partners III	BrightSpring Health	Sale of business	Mar '19	92
Direct investment	RSG	Distributions	Various	15
ONCAP II	PURE Canadian Gaming	Distribution	Jul '19	14
ONCAP III	PURE Canadian Gaming	Distribution	Jul '19	3
Onex Partners III	BBAM	Distributions	Various	7
Total				\$ 765

(1) Includes carried interest received by Onex and is reduced for amounts paid under management incentive programs, if applicable. Includes Onex' share of proceeds as a co-investor, if applicable.

(2) Excludes amounts held in escrow.

In March 2019, the Onex Partners I and Onex Partners III Groups sold BrightSpring Health (formerly ResCare), a provider of residential, training, educational and support services for people with disabilities and special needs in the United States, for an enterprise value of approximately \$1.3 billion. Onex' share of the net proceeds from Onex Partners I and Onex Partners III was \$99 million and \$92 million, respectively, including carried interest of \$39 million and net of the MIP distribution of \$12 million. The investment in BrightSpring Health generated a Gross MOC of 5.7 times and a Gross IRR of 17%.

In August 2019, the Onex Partners IV Group sold Jack's, a regional quick-service restaurant operator. Onex' share of the net proceeds from Onex Partners IV as a result of this sale was \$220 million, net of the MIP distribution of \$12 million. The investment in Jack's generated a Gross MOC of 3.6 times and a Gross IRR of 38%.

In September 2019, the Onex Partners IV Group sold approximately 30.0 million shares of SIG at a price of CHF 12.00 per share. SIG is a leading systems and solutions provider for aseptic carton packaging. Onex' share of the net proceeds from the Onex Partners IV Group was CHF 126 million (\$127 million). No amounts were paid on account of the MIP as the required realized investment return hurdle for Onex was not met on realizations to date.

In September 2019, the Onex Partners IV Group sold approximately 27.5 million ordinary shares of Clarivate Analytics at a price of \$16.00 per share. Clarivate Analytics is a global analytics provider. Onex' share of the net proceeds from the Onex Partners IV Group was \$161 million. No amounts were paid on account of the MIP as the required realized investment return hurdle for Onex was not met on realizations to date.

#### **Fund-level Developments**

During the nine months ended September 30, 2019, the Onex Partners and ONCAP operating businesses continued to execute on their investment theses:

- completing follow-on acquisitions for total consideration of approximately \$210 million;
- collectively raising or refinancing approximately \$1.2 billion of debt;
- paying down debt totalling approximately \$250 million;
- in Onex Partners III, York was acquired by Sedgwick Claims Management Services in exchange for equity in the combined business;
- in Onex Partners IV, Clarivate Analytics merged with Churchill Capital Corp and publicly listed its shares on the New York Stock Exchange under the symbol CCC. Additionally, in early October 2019, SMG merged with AEG Facilities to form ASM Global; and
- in Onex Partners IV and Onex Partners V, KidsFoundation proposed to acquire Partou Holding B.V., the second-largest childcare provider in the Netherlands. The acquisition is expected to close later in 2019, subject to customary closing conditions and regulatory approvals.

## Performance

During the three and nine months ended September 30, 2019, Onex' investment segment had net gains from private equity investments of \$146 million and \$538 million, respectively. The following table presents the recent gross performance of Onex' private equity investments:

	Nine Months Ended September 30, 2019	Twelve Months Ended September 30, 2019
Increase (decrease) in value of Onex' private equity investments in U.S. dollars <sup>(1)</sup> :		
Onex Partners	20 %	8 %
ONCAP	(6)%	(9)%
Direct investments	1 %	(4)%
Total private equity investments	15 %	4 %

(1) Adjusted for capital deployed, realizations and distributions. Performance results are gross of management incentive programs and an allocation of management fees and carried interest on Onex' capital.

## PRIVATE CREDIT INVESTING

### Capital Deployment

During the first nine months of 2019, Onex invested \$175 million in Onex Credit strategies, including \$13 million and \$23 million in the equity of its sixteenth and seventeenth CLOs denominated in U.S. dollars ("CLO-16" and "CLO-17"), respectively, €35 million (\$40 million) in the equity of its third CLO denominated in euros ("EURO CLO-3"), \$20 million and €10 million (\$11 million) to support the warehouse facilities for its eighteenth CLO denominated in U.S. dollars ("CLO-18") and fourth CLO denominated in euros ("EURO CLO-4"), respectively, and \$28 million in OCLP I. On closing, Onex received approximately \$50 million and \$24 million plus interest for the investments that supported the warehouse facilities for CLO-16 and CLO-17, respectively, and €55 million (\$61 million) plus interest for the investment that supported the warehouse facility for EURO CLO-3. As a result, at September 30, 2019, Onex had a net investment of \$510 million in its CLOs, including \$31 million in two warehouse facilities.

### Realizations

Onex receives regular quarterly distributions from its CLO investments, including \$58 million during the nine months ended September 30, 2019 (2018 – \$44 million). Additionally, Onex received distributions of \$4 million from CLO-2, which was redeemed in November 2018, and distributions totalling \$5 million from OCLP I.

### Performance

During the three and nine months ended September 30, 2019, Onex had net losses of \$18 million and net gains of \$52 million, respectively, on its Onex Credit strategies investments.

Onex primarily invests in the equity tranches of its CLOs. Market pricing for CLO equity is more volatile than the underlying leveraged loan market due to the leverage employed in a CLO and the relative illiquidity of CLO equity. CLO equity pricing may also be affected by changes in fixed income market sentiment and investors' general appetite for risk. Onex' long-term target Net IRR for its CLO equity investments is 12%.

Onex incurred mark-to-market losses of \$19 million on its CLO investments during the three months ended September 30, 2019 (2018 – gains of \$4 million) and generated mark-to-market gains of \$32 million during the nine months ended September 30, 2019 (2018 – losses of \$7 million). All of the Onex Credit CLOs remain onside with their various coverage tests and Onex remains a long-term investor in its CLOs. To date, Onex has fully realized three CLOs, generating a Net IRR of approximately 12%.

## INVESTMENT SEGMENT EARNINGS

During the three months ended September 30, 2019, Onex' investing segment generated net earnings of \$130 million (\$1.26 per share), which was primarily driven by \$146 million of net gains from private equity investments, partially offset by \$18 million of net losses from Onex Credit strategies. Onex' investing segment net earnings for the three months ended September 30, 2019 were reduced by a net allocation to the asset and wealth management segment of \$10 million, representing management fees and a net reversal of carried interest that would have been earned by the asset and wealth management segment had Onex' capital been subject to management fees and carried interest under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds. These allocations were made in accordance with IFRS as this presentation of segmented results is used by management, in part, to assess the performance of Onex.

During the nine months ended September 30, 2019, Onex' investing segment generated net earnings of \$596 million (\$5.79 per share), which was primarily driven by \$538 million and \$52 million of net gains from private equity and Onex Credit strategies investments, respectively. Onex' investing segment net earnings for the nine months ended September 30, 2019 were reduced by a net allocation to the asset and wealth management segment of \$41 million, representing management fees and a net reversal of carried interest, as described above.

## ASSET AND WEALTH MANAGEMENT

In June 2019, Onex acquired Gluskin Sheff for C\$445 million (\$329 million). Gluskin Sheff is a pre-eminent Canadian wealth management firm serving high net worth families and institutional investors with fee-generating client capital of C\$8.2 billion (\$6.2 billion) at September 30, 2019. Gluskin Sheff invests the capital of its clients primarily across a number of public debt and public equity strategies and derives its revenues mainly from base management fees, calculated as a percentage of fee-generating assets under management, and performance fees.

At September 30, 2019, Onex' third-party assets under management totalled \$31.0 billion (December 31, 2018 – \$23.2 billion), of which \$27.2 billion was fee-generating (December 31, 2018 – \$20.6 billion). Onex' fee-generating investor capital under management increased to \$27.2 billion at September 30, 2019 from \$20.6 billion at December 31, 2018. The increase was primarily driven by the acquisition of Gluskin Sheff.

### Investor Capital Under Management<sup>(1)(2)</sup>

(Unaudited) (\$ millions)	Total		Change in Total	Fee-Generating		Change in Total
	September 30, 2019	December 31, 2018		September 30, 2019	December 31, 2018	
Onex Partners Funds	\$ 12,902	\$ 12,681	2 %	\$ 9,767	\$ 10,534	(7)%
Onex Credit Strategies	10,714	9,230	16 %	10,487	9,010	16 %
Public Debt Strategies <sup>(3)</sup>	3,298	–	n/a	3,253	–	n/a
Public Equity Strategies <sup>(3)</sup>	2,851	–	n/a	2,669	–	n/a
ONCAP Funds <sup>(4)</sup>	1,213	1,269	(4)%	1,018	1,057	(4)%
Total	\$ 30,978	\$ 23,180	34 %	\$ 27,194	\$ 20,601	32 %

(1) Capital under management is a non-GAAP financial measure.

(2) Invested amounts included in investor capital under management are presented at fair value and include investor co-investments and capital invested by the Onex management team, as applicable.

(3) Capital under management for Gluskin Sheff's public debt and public equity strategies is in Canadian dollars and has been converted to U.S. dollars using the exchange rate on September 30, 2019.

(4) Capital under management for ONCAP II and III is in Canadian dollars and has been converted to U.S. dollars using the exchange rates on September 30, 2019 and December 31, 2018, respectively.

Since the June 2019 acquisition, Gluskin Sheff clients have been provided access to Onex' private equity and credit strategies. At September 30, 2019, Gluskin Sheff clients had invested their capital across the following strategies:

<i>((Unaudited) (\$ millions))</i>	<b>Gluskin Sheff Client Capital</b>			
	<b>Total</b>		<b>Fee-Generating</b>	
	<b>September 30, 2019</b>	December 31, 2018 <sup>(1)</sup>	<b>September 30, 2019</b>	December 31, 2018 <sup>(1)</sup>
Public Debt Strategies	<b>\$ 3,298</b>	\$ 3,088	<b>\$ 3,253</b>	\$ 3,067
Public Equity Strategies	<b>2,851</b>	3,095	<b>2,669</b>	2,936
Onex Credit Strategies	<b>199</b>	-	<b>199</b>	-
Onex Private Equity	<b>52</b>	-	<b>51</b>	-
<b>Total</b>	<b>\$ 6,400</b>	\$ 6,183	<b>\$ 6,172</b>	\$ 6,003

(1) Gluskin Sheff client capital at December 31, 2018 does not represent Onex' assets under management as Gluskin Sheff was acquired by Onex in June 2019.

During the three and nine months ended September 30, 2019, Onex' asset and wealth management segment generated net earnings of \$1 million (\$0.01 per share) and \$29 million (\$0.27 per share), respectively, as described on pages 27 and 28 of this interim MD&A. These amounts include contributions of \$9 million and \$13 million during the three and nine months ended September 30, 2019, respectively, from Wealth Management since the acquisition of Gluskin Sheff on June 1, 2019. Onex' asset and wealth management segment would have generated net earnings of approximately \$43 million (\$0.41 per share) for the nine months ended September 30, 2019 had Gluskin Sheff been acquired on January 1, 2019.

Onex' asset and wealth management segment net earnings for the three months ended September 30, 2019 include allocations from the investing segment of \$15 million (2018 – \$11 million) of management fees partially offset by a net reversal of carried interest of \$5 million (2018 – \$2 million) that would have been recognized by the asset and wealth management segment had Onex' capital been subject to management fees and carried interest under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds. For the nine months ended September 30, 2019, these management fee and carried interest allocations from the investing segment were \$46 million (2018 – \$33 million) and a net reversal of \$5 million (2018 – net increase of \$3 million), respectively. These allocations were made in accordance with IFRS as this presentation of segmented results is used by management, in part, to assess the performance of Onex.



Segment management and advisory fees during the three and nine months ended September 30, 2019 totalled \$82 million (2018 – \$48 million) and \$220 million (2018 – \$142 million), respectively. A net reversal of segment carried interest was recognized during the three and nine months ended September 30, 2019 of \$17 million (2018 – \$13 million) and \$15 million (2018 – \$2 million), respectively, primarily as a result of changes in fair value of certain underlying investments in Onex Partners III.

#### Segment Management and Advisory Fees

<i>(Unaudited)</i> (\$ millions)	Three Months Ended September 30, 2019	Three Months Ended September 30, 2018	Change in Total	Nine Months Ended September 30, 2019	Nine Months Ended September 30, 2018	Change in Total
Onex Partners Funds <sup>(1)</sup>	\$ 44	\$ 29	\$ 15	\$ 136	\$ 83	\$ 53
Onex Credit Strategies	14	13	1	39	37	2
ONCAP Funds <sup>(2)</sup>	6	6	–	20	22	(2)
Public Debt Strategies <sup>(3)</sup>	11	–	11	15	–	15
Public Equity Strategies <sup>(3)</sup>	7	–	7	10	–	10
<b>Total</b>	<b>\$ 82</b>	<b>\$ 48</b>	<b>\$ 34</b>	<b>\$ 220</b>	<b>\$ 142</b>	<b>\$ 78</b>

(1) Includes advisory fees from the Onex Partners operating businesses.

(2) Includes advisory fees from the ONCAP operating businesses.

(3) Management and advisory fees for the public debt and public equity strategies include the results of Gluskin Sheff since its acquisition by Onex in June 2019, as described on page 26 of this interim MD&A.

The increase in management and advisory fees for Onex Partners was driven by Onex Partners V beginning to accrue management fees in late 2018. During the three and nine months ended September 30, 2019, management and advisory fees also increased as a result of the acquisition of Gluskin Sheff in June 2019.

Carried interest is typically received only on the realization of underlying fund investments. During the nine months ended September 30, 2019, Onex received \$41 million of carried interest primarily from the sale of BrightSpring Health, as described on page 12 of this interim MD&A. The General Partner of Onex Partners IV elected to defer the receipt of carried interest related to the sale of Jack's and the secondary offerings by Clarivate Analytics and SIG, as described on page 12 of this interim MD&A. At September 30, 2019, unrealized carried interest outstanding totalled \$59 million (December 31, 2018 – \$110 million).

#### Unrealized Carried Interest<sup>(1)</sup>

<i>(Unaudited)</i> (\$ millions)	As at December 31, 2018	Realizations	Change in Fair Value	As at September 30, 2019
Onex Partners	\$ 89	\$ (39)	\$ (7)	\$ 43
ONCAP	21	(2)	(3)	16
<b>Total</b>	<b>\$ 110</b>	<b>\$ (41)</b>	<b>\$ (10)</b>	<b>\$ 59</b>

(1) Excludes unrealized carried interest related to Onex' capital. The actual amount of carried interest earned by Onex will depend on the ultimate performance of each underlying fund.

Over the past five years, fee-generating capital under management has increased at a compound annual growth rate (“CAGR”) of 16%, which includes the fee-generating capital of Gluskin Sheff acquired in June 2019.

**Fee-Generating Capital Under Management (September 30, 2014 to September 30, 2019)**



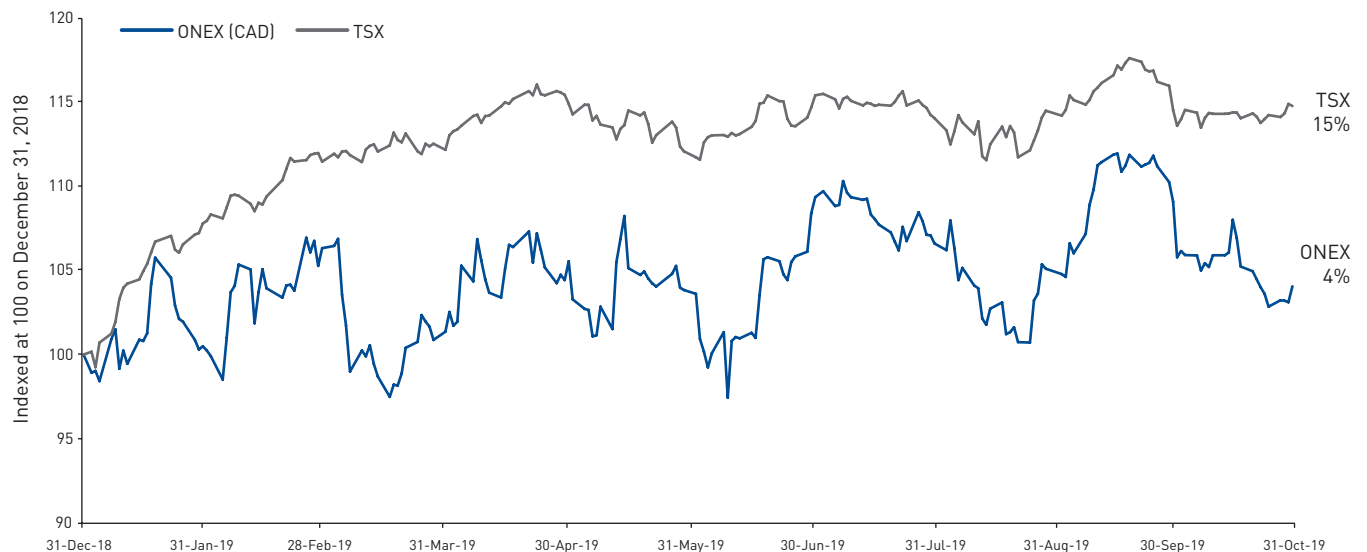
**SHARE PRICE**

Onex' objective is to have the value of its investing and asset and wealth management activities reflected in its share price. These efforts are supported by a long-standing quarterly dividend and an active stock buyback program. In May 2019, Onex increased its quarterly dividend by 14% to C\$0.10 per SVS beginning in July 2019. This increase follows similar increases in the previous six years and reflects Onex' continued growth and ongoing commitment to its shareholders. Year-to-date through October 31, 2019, \$28 million was returned to shareholders through dividends and Onex repurchased and cancelled 629,027 SVS at a total cost of \$34 million (C\$46 million), or an average purchase price of \$54.80 (C\$73.59) per share.

At October 31, 2019, Onex' SVS closed at C\$77.43, a 4% increase from December 31, 2018. This compares to a 15% increase in the S&P/TSX Composite Index ("TSX").

The following chart shows the performance of Onex' SVS in Canadian dollars during the first 10 months of 2019 relative to the TSX.

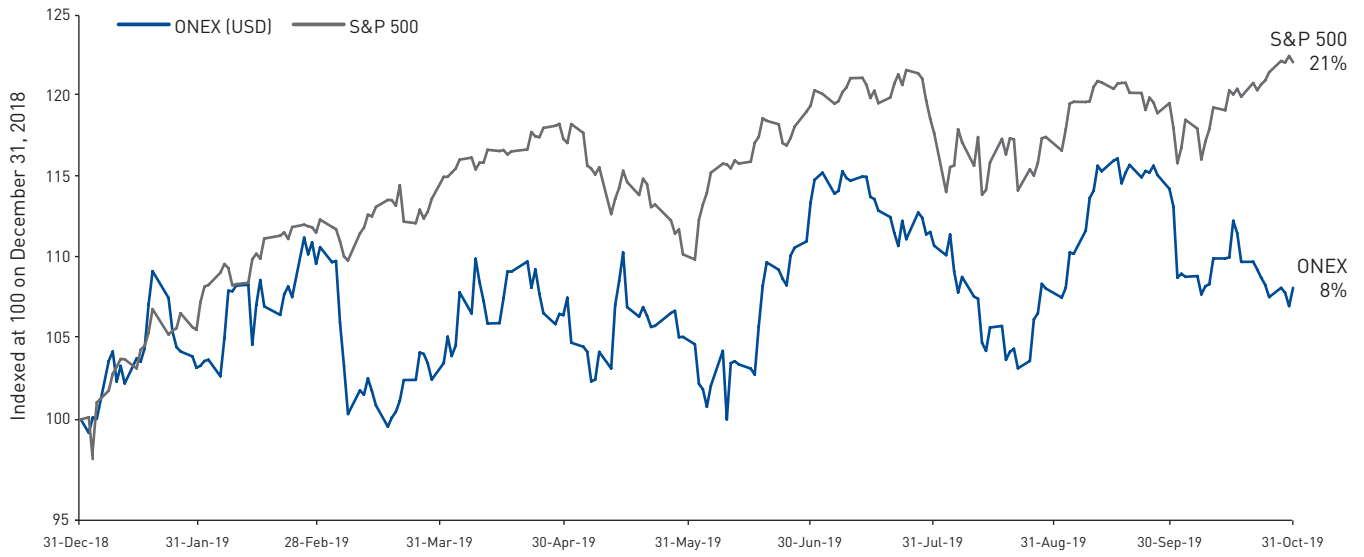
**Onex Relative Performance (CAD) (December 31, 2018 to October 31, 2019)**



As a substantial portion of Onex' investments and management fees are denominated in U.S. dollars, Onex' Canadian dollar share price will also be impacted by the change in the exchange rate between the U.S. dollar and Canadian dollar. During the 10 months ended October 31, 2019, the value of Onex' SVS increased by 8% in U.S. dollars compared to a 21% increase in the Standard & Poor's 500 Index ("S&P 500").

The chart below shows the performance of Onex' SVS in U.S. dollars during the first 10 months of 2019 relative to the S&P 500.

**Onex Relative Performance (USD) (December 31, 2018 to October 31, 2019)**



## FINANCIAL REVIEW

This section discusses the significant changes in Onex' unaudited interim consolidated statements of earnings for the three and nine months ended September 30, 2019 compared to those for the same periods ended September 30, 2018, the unaudited interim consolidated statements of cash flows for the nine months ended September 30, 2019 compared to the same period in 2018, and compares Onex' financial condition at September 30, 2019 to that at December 31, 2018.

In simple terms, Onex is an investor and asset manager. As discussed below, Onex' financial and operating information for the three and nine months ended September 30, 2019 is presented in a manner that more closely reflects its business and activities.

**Investments and investing activity** refer to the investment of Onex' shareholder capital primarily in its private equity funds, Onex Credit strategies and certain investments held outside the private equity funds and credit strategies. These investments are held directly or indirectly through wholly-owned subsidiaries of Onex, which are referred to as **Investment Holding Companies**. While there are a number of Investment Holding Companies, substantially all of these companies are direct or indirect subsidiaries of Onex Private Equity Holdings LLC, Onex CLO Holdings LLC or Onex Credit Holdings LLC. These three companies, which are referred to as the **Primary Investment Holding Companies**, are wholly-owned subsidiaries of Onex and are the holding companies for substantially all of Onex' investments, excluding intercompany loans receivable from Onex and the Asset Managers.

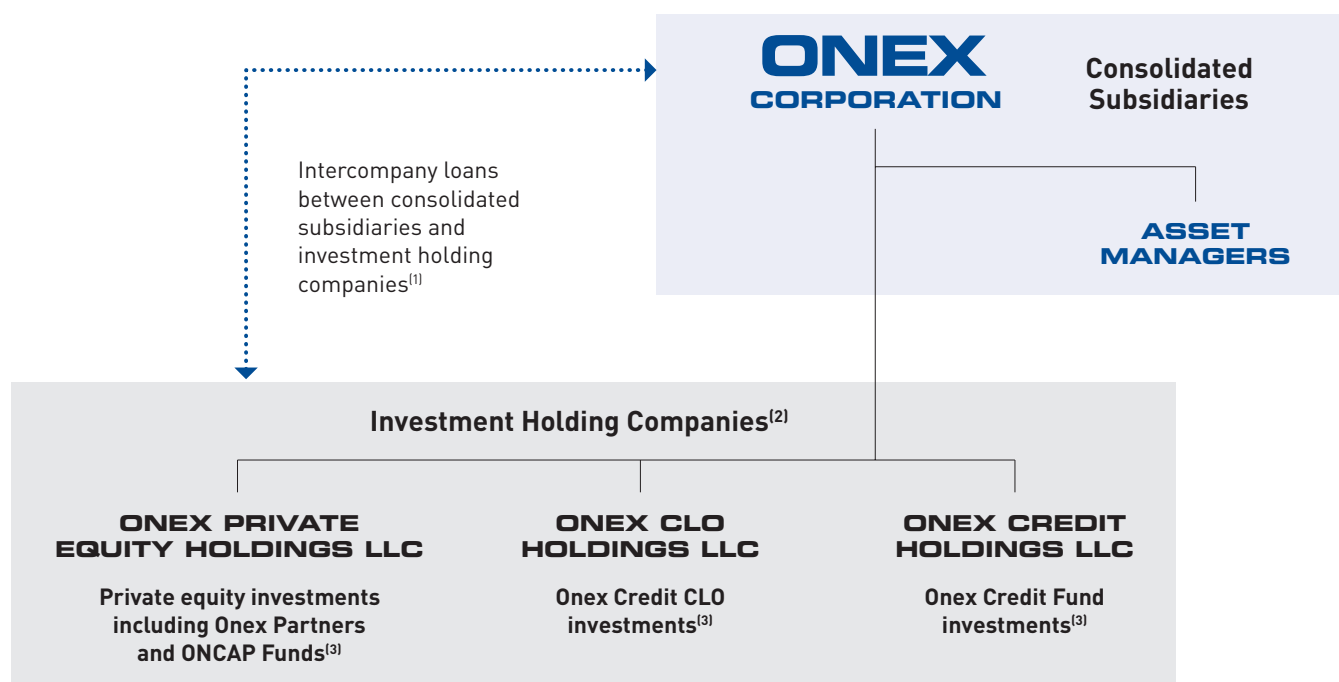
**Asset management** refers to the activity of managing capital in Onex' private equity funds, private credit strategies, public debt strategies and public equity strategies. This activity is conducted through wholly-owned subsidiaries of Onex, which are the managers of the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and Gluskin Sheff strategies. These subsidiaries are referred to as Onex' **Asset Managers** and are consolidated by Onex.

Users of the unaudited interim consolidated financial statements may note detailed line-item disclosures relating to **intercompany loans**. IFRS requires specific disclosures and presentation of intercompany loans between Onex and the Asset Managers, and the Investment Holding Companies. Specifically, IFRS requires that:

- intercompany loans payable by Onex and the Asset Managers to the Investment Holding Companies are recognized as liabilities in Onex' unaudited interim consolidated balance sheet. A corresponding and offsetting amount is recognized within corporate investments in Onex' unaudited interim consolidated balance sheet, representing the related loan receivable from Onex and the Asset Managers; and
- intercompany loans payable by Investment Holding Companies to Onex and the Asset Managers are part of the fair value measurement of Onex' corporate investments in the unaudited interim consolidated balance sheet, which reduces the fair value of Onex' corporate investments. Onex classifies the corresponding loan receivable from Investment Holding Companies within corporate investments in its unaudited interim consolidated balance sheet, which increases the value of Onex' corporate investments by the same amount as the related loans payable.

There is no impact to net assets or net earnings from these intercompany loans in Onex' unaudited interim consolidated financial statements.

The simplified diagram below illustrates the types of subsidiaries included within Onex' corporate structure and the basis on which they are accounted for following the change in Onex' investment entity status on January 1, 2019.



(1) Onex Corporation and the consolidated asset management subsidiaries enter into intercompany loans that, in aggregate, have no net effect on Onex' financial position. Intercompany loans payable by Onex and the consolidated subsidiaries to the Investment Holding Companies are recognized as liabilities in the unaudited interim consolidated balance sheet, with the corresponding loans receivable classified as an asset within corporate investments in the unaudited interim consolidated balance sheet.

(2) Onex' investments in the Investment Holding Companies are recorded as corporate investments at fair value through profit or loss.

(3) Onex' investments in private equity, CLOs and Onex Credit Funds are typically held directly or indirectly through wholly-owned investment holding companies, which are subsidiaries of the Primary Investment Holding Companies identified above. Onex Private Equity Holdings LLC also includes Onex' investment in private debt.

As discussed in the investment entity status section on the following page, on January 1, 2019, Onex determined that it met the definition of an investment entity, as defined by IFRS 10, *Consolidated financial statements* ("IFRS 10"). While this does not represent a change in accounting standards, this change in status has fundamentally altered how Onex prepares, presents and discusses its financial results relative to periods ending on or before December 31, 2018. **Accordingly, users of this interim MD&A and the unaudited interim consolidated financial statements to which it relates should exercise significant caution in reviewing,**

**considering and drawing conclusions from period-to-period comparisons and changes.** Onex is required to provide comparative financial statements and to discuss in the accompanying interim MD&A both the current and prior period information and the changes therein. However, the change in Onex' investment entity status and, as a result, the presentation of its financial results can cause direct comparisons between dates or across periods to be inappropriate or not meaningful if not carefully considered in this context. Prior periods have not been restated to reflect the change in Onex' investment entity status.

## CONSOLIDATED OPERATING RESULTS

This section should be read in conjunction with Onex' unaudited interim consolidated statements of earnings for the three and nine months ended September 30, 2019 and 2018, the corresponding notes thereto and the December 31, 2018 audited annual consolidated financial statements.

## INVESTMENT ENTITY STATUS

On January 1, 2019, Onex determined that it met the definition of an investment entity, as defined by IFRS 10. This change in status resulted from the change in how Onex measures and evaluates the performance of its investments, which are now performed on a fair value basis for substantially all of Onex' investments. This change was driven primarily by the following factors: (i) performance metrics reviewed by Onex management have evolved over time and now primarily focus on the fair value of Onex' investments; (ii) growth of Onex' investment in Onex Credit strategies (\$815 million as at January 1, 2019), for which the measurement and evaluation have always been performed on a fair value basis; and (iii) Onex' disposition of certain investments that were not measured and evaluated on a fair value basis.

As a result of this change in status, the assets and liabilities of Onex' subsidiaries that do not provide investment-related services are no longer included in Onex' consolidated balance sheet and Onex' investments in these subsidiaries are instead presented as corporate investments at fair value as at January 1, 2019 totalling \$9.2 billion, including intercompany loans receivable from Investment Holding Companies. Onex recorded a net gain on the transition to investment entity status of \$3.5 billion on January 1, 2019, including items reclassified from accumulated other comprehensive loss, reflecting the difference between the corporate investments' fair values and their previous carrying values. These corporate investments are subsequently measured at fair value through profit or loss. The change in investment entity status has been accounted for prospectively from January 1, 2019 in accordance with IFRS 10.

In June 2019, Onex management updated its assessment of whether Onex, the parent company, meets the definition of an investment entity under IFRS 10 following the acquisition of Gluskin Sheff, as described on page 26 of this interim MD&A. Onex management concluded that Onex, the parent company, remains an investment entity as defined by IFRS 10 subsequent to its acquisition of Gluskin Sheff.

As a result of the change in Onex' investment entity status, the following financial statement line items are now recognized within Onex' unaudited interim consolidated financial statements.

### Treasury investments

Treasury investments include commercial paper, federal and municipal debt instruments, corporate obligations and structured products. Treasury investments are measured at fair value through profit or loss in the unaudited interim consolidated statement of earnings in accordance with IFRS 9, *Financial instruments* ("IFRS 9").

### Corporate investments

Corporate investments include Onex' investments in its subsidiaries, primarily consisting of Investment Holding Companies, that meet the investment entity exception to consolidation criteria in IFRS 10. These subsidiaries primarily invest Onex' shareholder capital in the Onex Partners Funds, ONCAP Funds and Onex Credit strategies. Corporate investments are measured at fair value through profit or loss in accordance with IFRS 9. The fair value of the corporate investments includes the fair value of both intercompany loans receivable from and payable to Onex and the Asset Managers. In addition, the fair value of corporate investments includes Onex' portion of the carried interest earned on investments made by the Onex Partners and ONCAP Funds and the liability associated with management incentive programs, including the Management Investment Plan (the "MIP"), as described in note 33(d) to the 2018 audited annual consolidated financial statements.

At September 30, 2019, substantially all of the Company's corporate investments, excluding intercompany loans, consisted of investments made in the Primary Investment Holding Companies and investments made in operating businesses directly by Onex.

### Intercompany loans with Investment Holding Companies

Intercompany loans payable to Investment Holding Companies represent financial liabilities that are payable to subsidiaries of Onex and are recorded at fair value in the unaudited interim consolidated financial statements. Intercompany loans receivable from Investment Holding Companies are classified as corporate investments and represent loans receivable from subsidiaries of Onex, which are recorded at fair value in the unaudited interim consolidated financial statements. Onex has elected to measure these financial instruments at fair value through profit or loss in accordance with IFRS 9.

### Management and advisory fees

Onex earns management and advisory fees for managing limited partner and client capital through its private equity funds, private credit strategies, public debt strategies and public equity strategies, and for services provided directly to certain underlying operating businesses. Onex accounts for management and advisory fees as revenue from contracts with customers using the five-step model outlined in note 1 to the 2018 audited annual consolidated financial statements. Asset management services are provided over time and the amount earned is generally calculated based on a percentage of the collateral principal balance, gross invested assets, limited partners' committed capital, limited partners' net funded commitments, net asset value or unfunded commitments of the respective strategies. Revenues earned from management and advisory fees are recognized over time as services are provided.

### Reimbursement of expenses from investment funds and operating businesses

Certain deal investigation, research and other expenses incurred by the Asset Managers are recoverable from the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and the operating businesses of the Onex Partners and ONCAP Funds. These expense reimbursements are recognized as revenue in accordance with IFRS 15, *Revenue from contracts with customers* ("IFRS 15").

### Performance fees

Onex accounts for performance fees as revenue from contracts with customers using the five-step model outlined in note 1 to the 2018 audited annual consolidated financial statements. Performance fees are recognized as revenue to

the extent the fees are highly probable to not reverse, which is typically at the end of each performance year, or upon closure of an account or transfer of assets to a different investment model.

Performance fees associated with the management of the Gluskin Sheff Funds include both performance fees and performance allocations. Performance fees are determined by applying an agreed-upon formula to the growth in the net asset value of clients' assets under management. Performance allocations are a net profit or net loss allocated to the Company as a General Partner of certain Gluskin Sheff Funds. Performance fees associated with the Gluskin Sheff Funds range between 10% and 25% and may be subject to performance hurdles.

Onex is also entitled to performance fees on investor capital it manages within the Onex Credit strategies. Performance fees for these strategies range between 15% and 20% of net gains and are generally subject to a hurdle or minimum preferred return to investors.

## Use of judgements and estimates

### Investment entity status

Judgement is required when determining whether Onex, the parent company, meets the definition of an investment entity, which IFRS 10 defines as an entity that: (i) obtains funds from one or more investors for the purpose of providing those investors with investment management services; (ii) commits to its investors that its business purpose is to invest funds solely for returns from capital appreciation, investment income, or both; and (iii) measures and evaluates the performance of substantially all of its investments on a fair value basis. When determining whether Onex met the definition of an investment entity under IFRS 10, Onex management applied significant judgement when assessing whether the Company measures and evaluates the performance of substantially all of its investments on a fair value basis.

Onex conducts its business primarily through controlled subsidiaries, which consist of entities providing asset management services, investment holding companies and General Partners of private equity funds, credit funds and limited partnerships. Certain of these subsidiaries were formed for legal, regulatory or similar reasons by Onex and share a common business purpose. The assessment of whether Onex, the parent company, meets the definition of an investment entity was performed on an aggregate basis with these subsidiaries.



### Corporate investments

The measurement of corporate investments is significantly impacted by the fair values of the investments held by the Onex Partners Funds, ONCAP Funds and Onex Credit strategies. The fair value of corporate investments is assessed at each reporting date with changes in fair value recognized through profit or loss.

The valuation of non-public investments requires significant judgement due to the absence of quoted market values, inherent lack of liquidity and the long-term nature of such investments. Valuation methodologies include discounted cash flows and observations of the trading multiples of public companies considered comparable to the private companies being valued. The valuations take into consideration company-specific items, the lack of liquidity inherent in a non-public investment and the fact that comparable public companies are not identical to the companies being valued. Such considerations are necessary since, in the absence of a committed buyer and completion of due diligence procedures, there may be company-specific items that are not fully known that may affect the fair value. A variety of additional factors are reviewed, including, but not limited to, financing and sales transactions with third parties, current operating performance and future expectations of the particular investment, changes in market outlook and the third-party financing environment. In determining changes to the fair value of the underlying private equity investments, emphasis is placed on current company performance and market conditions.

For publicly traded investments, the valuation is based on closing market prices less adjustments, if any, for regulatory and/or contractual sale restrictions.

The fair value of underlying investments in Onex Credit strategies that are not quoted in an active market may be determined by using reputable pricing sources (such as pricing agencies) or indicative prices from bond/debt market makers. Broker quotes as obtained from the pricing sources may be indicative and not executable or binding. Judgement and estimates are exercised to determine the quantity and quality of the pricing sources used.

Where no market data is available, positions may be valued using models that include the use of third-party pricing information and are usually based on valuation methods and techniques generally recognized as standard within the industry. Models use observable data to the extent practicable. However, areas such as credit risk (both own and counterparty), volatilities and correlations may require estimates to be made. Changes in assumptions about these factors could affect the reported fair value of the underlying investments in Onex Credit strategies.

The MIP is included in the fair value of corporate investments and is measured using an internally developed valuation model. The critical assumptions and estimates used in the valuation model include the fair value of the underlying investments, the time to expected exit from each investment, a risk-free rate and an industry comparable historical volatility for each investment. The fair value of the underlying investments includes the same critical assumptions and estimates previously described.

The changes in fair value of corporate investments are further described on page 29 of this interim MD&A.

The Company assessed whether its underlying subsidiaries met the definition of an investment entity, as defined under IFRS 10. In certain circumstances, this assessment was performed together with other entities that were formed in connection with each other for legal, regulatory or similar reasons. Similarly, where a subsidiary's current business purpose was to facilitate a common purpose with a group of entities, the assessment of whether those subsidiaries met the definition of an investment entity was performed on an aggregated basis.

Certain subsidiaries were formed for various business purposes that, in certain circumstances, have evolved since their formation. When the Company assessed whether these subsidiaries met the definition of an investment entity, as defined under IFRS 10, professional judgement was exercised to determine the primary business purpose of these subsidiaries and the measurement basis, which were significant factors in determining their investment entity status.

## CHANGES IN ACCOUNTING POLICIES

The Company has adopted the following new accounting standard, along with any consequential amendments, effective January 1, 2019. This change was made in accordance with applicable transitional provisions.

### IFRS 16 – Leases

IFRS 16, *Leases* (“IFRS 16”) supersedes IAS 17, *Leases* (“IAS 17”) and requires lessees to recognize a right-of-use asset and a lease liability for substantially all lease contracts. On January 1, 2019, Onex adopted IFRS 16 on a modified retrospective basis and has chosen to not restate comparative information in accordance with the transitional provisions in IFRS 16. As a result, the comparative information continues to be presented in accordance with the Company's previous accounting policies.

On adoption of IFRS 16, Onex recognized lease liabilities totalling \$72 million in relation to leases which had previously been classified as operating leases under IAS 17. The lease liabilities were measured at the present value of the remaining lease payments, discounted using Onex' incremental borrowing rates as at January 1, 2019. Onex' weighted-average incremental borrowing rate applied to the lease liabilities on January 1, 2019 was 3.20%.

The associated right-of-use assets recognized at January 1, 2019 totalled \$71 million and were measured at an amount equal to the recognized lease liabilities, adjusted for previously recognized lease accruals, in accordance with the transitional provisions of IFRS 16, and consist entirely of real estate premises. There was no impact to retained earnings on January 1, 2019 as a result of adopting IFRS 16.

In applying IFRS 16, the Company used the following practical expedients as permitted by the standard:

- Previous assessments were relied on to determine whether leases were onerous;
- Operating leases with a remaining lease term of less than 12 months at January 1, 2019 were treated as short-term leases under IFRS 16;
- Initial direct costs were excluded from the measurement of right-of-use assets at the date of initial application; and
- Payments associated with leases of low-value assets are recognized on a straight-line basis as an expense in the unaudited interim consolidated statement of earnings.

The Company also elected to not reassess whether a contract is or contains a lease as at January 1, 2019, as permitted by IFRS 16.

From January 1, 2019, leases are recognized as a right-of-use asset and a corresponding lease liability at the date at which the leased asset is available for use, with the exception of leases of low-value assets or leases with a term of 12 months or less, which are recognized on a straight-line basis as an expense. For leases recognized in the interim consolidated balance sheet, each lease payment is allocated between the repayment of the lease liability and the finance cost. The finance cost is charged to the unaudited interim consolidated statement of earnings over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the lease liability for each period. The right-of-use asset is depreciated on a straight-line basis over the shorter of the asset's useful life and the lease term. Right-of-use assets and lease liabilities arising from a lease are initially measured on a present value basis. Right-of-use assets are included within property and equipment in the unaudited interim consolidated balance sheet at September 30, 2019.

## VARIABILITY OF RESULTS

Onex' unaudited interim consolidated operating results may vary substantially from quarter to quarter and year to year for a number of reasons. Those reasons may be significant with respect to (i) Onex' asset and wealth management activities and the fees and carried interest associated therewith; (ii) the aggregate fair value of its investments in and related to the private equity funds, including the underlying private equity operating businesses, and credit strategies as the result of not only changes in specific underlying values but also new investments or realizations by those funds; or (iii) Onex' cash position or the amount and value of its treasury investments. More broadly, Onex' results may be materially affected by such factors as changes in the economic or political environment, foreign exchange and interest rates, the value of stock-based compensation, and tax and trade legislation or its application, for example. Given the diversity of Onex' asset and wealth management businesses and of the Onex Partners and ONCAP Funds' operating businesses and Onex Credit investments, the exposures, risks and contingencies that could impact Onex' investments may be

many, varied and material. Certain of those matters are discussed under the heading "Risk Factors" in Onex' 2018 Annual Information Form.

In addition, the fair values of Onex' underlying investments in Onex Credit strategies are impacted by the CLO market, leveraged loan market and credit risk (both own and counterparty), which may vary substantially from quarter to quarter and year to year.

## ACQUISITION OF GLUSKIN SHEFF

In June 2019, Onex acquired 100% of Gluskin Sheff for C\$445 million (\$329 million). Gluskin Sheff is a Canadian wealth management firm serving high net worth families and institutional investors. The Company acquired Gluskin Sheff to diversify and expand its distribution channels and to grow its fee-generating assets under management. As part of the acquisition, certain members of the Gluskin Sheff management team exchanged their Gluskin Sheff common shares for Onex SVS and limited partnership units from a subsidiary of Onex. In connection with this transaction, Onex issued 247,359 SVS, with a fair value of \$13 million (C\$18 million), and limited partnership units of an Onex consolidated subsidiary with a fair value of \$8 million (C\$11 million), in addition to cash consideration paid of \$308 million (C\$416 million). Gluskin Sheff's revenues and expenses are substantially denominated in Canadian dollars.

Onex determined that Gluskin Sheff and the wholly-owned subsidiaries that were formed to acquire the company did not meet the definition of an investment entity under IFRS 10 and that the entities' primary business purpose, as a whole, is to provide investment-related services. As such, Onex consolidates the financial results of Gluskin Sheff and the wholly-owned subsidiaries that were formed to acquire the company.

## REVIEW OF UNAUDITED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

The discussions that follow identify those material factors that affected Onex' unaudited interim consolidated financial results for the three and nine months ended September 30, 2019. As a result of the change in Onex'

investment entity status, Onex has two reportable segments as of January 1, 2019, and most financial statement line items are not comparable to the financial results for the three and nine months ended September 30, 2018, as described in the following sections.

### Consolidated net earnings (loss)

Onex recorded consolidated net earnings of \$100 million and diluted net earnings per share of \$0.99 during the third quarter of 2019. During the same period in 2018, Onex recorded a consolidated net loss of \$458 million and the net loss attributable to equity holders of Onex was \$425 million (\$4.22 diluted net loss per share).

Onex recorded consolidated net earnings of \$4.1 billion and diluted net earnings per share of \$40.90 during the first nine months of 2019, which included a non-recurring net gain of \$3.5 billion as a result of the derecognition of previously consolidated corporate investments following the change in Onex' investment entity status, as described on page 22 of this interim MD&A. During the same period in 2018, Onex recorded a consolidated net loss of \$884 million and the net loss attributable to equity holders of Onex was \$836 million (\$8.28 diluted net loss per share).

Tables 1 and 2 present the segmented results for the three and nine months ended September 30, 2019, respectively. Onex' segmented results include allocations of management fees and carried interest that would have been recognized on Onex' capital in the Onex Partners and ONCAP Funds had Onex' capital been subject to the same terms as third-party limited partners. These allocations are made as this presentation of segmented results is used by Onex management, in part, to assess Onex' performance. During both periods, these allocations, on a net basis, reduced Onex' investing segment income and increased Onex' asset and wealth management segment income, with no net impact to total segment net earnings.

Onex' segmented results exclude revenues and expenses associated with recoverable expenses from the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and the operating businesses of Onex Partners and ONCAP. Onex management excludes these amounts when assessing Onex' performance given the nature of these expenses, which are recoverable at cost.

<i>(Unaudited) (\$ millions)</i>				
TABLE 1	Three months ended September 30, 2019	Investing	Asset and Wealth Management <sup>(a)</sup>	Total
	Net gains (losses) on corporate investments (including a decrease in carried interest)	\$ 127 <sup>(b)(c)</sup>	\$ (17) <sup>(b)</sup>	\$ 110 <sup>(b)(c)</sup>
	Management and advisory fees	-	82 <sup>(c)</sup>	82 <sup>(c)</sup>
	Interest and net treasury investment income	3	-	3
	Other income	-	2	2
	<b>Total segment income</b>	<b>130</b>	<b>67</b>	<b>197</b>
	Compensation	-	(46)	(46)
	Amortization of right-of-use assets	-	(3)	(3)
	Other expense	-	(17)	(17)
	<b>Segment net earnings</b>	<b>\$ 130</b>	<b>\$ 1</b>	<b>\$ 131</b>
	Stock-based compensation			(18)
	Amortization of property, equipment and intangible assets, excluding right-of-use assets			(12)
	Integration expense			(1)
	<b>Net earnings</b>			<b>\$ 100</b>
	Segment net earnings per share <sup>(d)</sup>			\$ 1.27
	<b>Net earnings per share – diluted</b>			<b>\$ 0.99</b>

(a) The asset and wealth management segment includes the costs of Onex' corporate functions.

(b) The asset and wealth management segment includes an allocation of \$5 million from the investing segment, representing a net reversal of carried interest that would have been recognized by the asset and wealth management segment had Onex' capital been subject to carried interest under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds. This allocation was made in accordance with IFRS 8, *Operating segments* ("IFRS 8") as this presentation is used by management, in part, to assess the performance of Onex.

(c) The asset and wealth management segment includes an allocation of \$15 million from the investing segment, representing management fees that would have been earned by the asset and wealth management segment had Onex' capital been subject to management fees under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds. This allocation was made in accordance with IFRS 8 as this presentation is used by management, in part, to assess the performance of Onex.

(d) Calculated on a fully diluted basis.

Net earnings in the investing segment for the three months ended September 30, 2019 were primarily driven by net gains on corporate investments of \$127 million. Net earnings in the asset and wealth management segment for the three months ended September 30, 2019 were primarily driven by management and advisory fees of \$82 million, substantially offset by \$46 million of compensation expense and a net reversal of carried interest of \$17 million.

Net earnings (loss) for the three months ended September 30, 2018 are presented by industry segment in note 18 to the unaudited interim consolidated financial statements and are not comparable to the results above following the change in Onex' investment entity status, as described on page 22 of this interim MD&A.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

TABLE 2	<i>(Unaudited) (\$ millions)</i> Nine months ended September 30, 2019	Asset and Wealth Management <sup>(a)</sup>		Total
		Investing		
	Net gains (losses) on corporate investments (including a decrease in carried interest)	\$ 587 <sup>(b)(c)</sup>	\$ (15) <sup>(b)</sup>	\$ 572 <sup>(b)(c)</sup>
	Management and advisory fees	-	220 <sup>(c)</sup>	220 <sup>(c)</sup>
	Interest and net treasury investment income	10	-	10
	Other income	-	3	3
	<b>Total segment income</b>	<b>597</b>	<b>208</b>	<b>805</b>
	Compensation	-	(130)	(130)
	Amortization of right-of-use assets	-	(7)	(7)
	Other expense	(1)	(42)	(43)
	<b>Segment net earnings</b>	<b>\$ 596</b>	<b>\$ 29</b>	<b>\$ 625</b>
	Stock-based compensation			(53)
	Amortization of property, equipment and intangible assets, excluding right-of-use assets			(23)
	Acquisition and integration expenses <sup>(d)</sup>			(45)
	Gain on derecognition of previously consolidated corporate investments			3,719
	Reclassification from accumulated other comprehensive loss on derecognition of previously consolidated corporate investments			(170)
	Earnings before income taxes			4,053
	Recovery of income taxes			37
	<b>Net earnings</b>			<b>\$ 4,090</b>
	Segment net earnings per share <sup>(e)</sup>			\$ 6.06
	Net earnings per share – diluted			\$ 40.90

(a) The asset and wealth management segment includes the costs of Onex' corporate functions.

(b) The asset and wealth management segment includes an allocation of \$5 million from the investing segment, representing a net reversal of carried interest that would have been recognized by the asset and wealth management segment had Onex' capital been subject to carried interest under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds. This allocation was made in accordance with IFRS 8 as this presentation is used by management, in part, to assess the performance of Onex.

(c) The asset and wealth management segment includes an allocation of \$46 million from the investing segment, representing management fees that would have been earned by the asset and wealth management segment had Onex' capital been subject to management fees under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds. This allocation was made in accordance with IFRS 8 as this presentation is used by management, in part, to assess the performance of Onex.

(d) Primarily relates to expenses associated with the pending retirement of the Onex Credit chief executive officer, as described on page 32 of this interim MD&A.

(e) Calculated on a fully diluted basis.

Net earnings in the investing segment for the nine months ended September 30, 2019 were primarily driven by net gains on corporate investments of \$587 million. Net earnings in the asset and wealth management segment for the nine months ended September 30, 2019 were primarily driven by management and advisory fees of \$220 million, partially offset by \$130 million of compensation expense. Onex' asset and wealth management segment would have generated net earnings of approximately \$43 million (\$0.41 per share) for the nine months ended September 30, 2019 had Gluskin Sheff been acquired on January 1, 2019, and the investing segment

net earnings would have remained unchanged. Total segment net earnings would have been \$639 million (\$6.20 per share) for the nine months ended September 30, 2019 had Gluskin Sheff been acquired on January 1, 2019.

Net earnings (loss) for the nine months ended September 30, 2018 are presented by industry segment in note 18 to the unaudited interim consolidated financial statements and are not comparable to the results above following the change in Onex' investment entity status, as described on page 22 of this interim MD&A.

### Consolidated income for the three and nine months ended September 30, 2019

Consolidated income for the three and nine months ended September 30, 2019 primarily consisted of: (i) net gains on corporate investments, which primarily consisted of Onex' share of the net gains (losses) in the Onex Partners Funds, ONCAP Funds and Onex Credit strategies; and (ii) management and advisory fees, which Onex earns primarily from

managing client and limited partner capital through its private equity funds, private credit strategies, public debt strategies and public equity strategies. During the three and nine months ended September 30, 2018, Onex did not recognize any income for gains (losses) on corporate investments in its unaudited interim consolidated statement of earnings given its investment entity status during this time, as described on page 22 of this interim MD&A.

Net gains on corporate investments in the investing segment of \$127 million and \$587 million for the three and nine months ended September 30, 2019, respectively, were primarily attributable to the following private equity investments and Onex Credit strategies:

TABLE 3   (Unaudited) (\$ millions)	Investing Segment Net Gains (Losses) on Corporate Investments	
	Three Months Ended September 30, 2019	Nine Months Ended September 30, 2019
<b>Onex Partners Funds<sup>(a)</sup></b>		
Onex Partners I	\$ 1	\$ 1
Onex Partners II	(21)	(21)
Onex Partners III	(49)	(21)
Onex Partners IV	235	685
Onex Partners V	3	2
Management incentive programs	(17)	(48)
<b>Total net gains from Onex Partners Funds</b>	<b>152</b>	<b>598</b>
<b>ONCAP Funds<sup>(a)</sup></b>		
ONCAP II	(10)	(7)
ONCAP III	(3)	(4)
ONCAP IV	8	(19)
Management incentive programs	(1)	6
<b>Total net losses from ONCAP Funds</b>	<b>(6)</b>	<b>(24)</b>
<b>Net gains from other private equity investments</b>	<b>10</b>	<b>5</b>
<b>Management fees on Onex' capital<sup>(b)</sup></b>	<b>(15)</b>	<b>(46)</b>
<b>Carried interest on Onex' capital<sup>(c)</sup></b>	<b>5</b>	<b>5</b>
<b>Total net gains from private equity</b>	<b>\$ 146</b>	<b>\$ 538</b>
<b>Onex Credit Strategies</b>		
U.S. CLOs	\$ (17)	\$ 26
EURO CLOs	(2)	(2)
CLO warehouses	–	8
Private lending	1	5
OCP Senior Floating Income Fund	1	7
Onex Debt Opportunity Fund	(1)	2
Onex Senior Credit Fund	–	6
<b>Total net gains (losses) from Onex Credit Strategies</b>	<b>\$ (18)</b>	<b>\$ 52</b>

(a) Onex' investments in the Onex Partners and ONCAP Funds include co-investments, where applicable.

(b) Represents management fees that would have been incurred had Onex' capital been subject to management fees under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds. These management fees reduce Onex' investing segment income in the periods and increase Onex' asset and wealth management segment income.

(c) Represents a net reversal in carried interest that would have been recognized had Onex' capital been subject to carried interest under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds. The carried interest reversals increase Onex' investing segment income in the periods and decrease Onex' asset and wealth management segment income.

During the three and nine months ended September 30, 2019, net gains on corporate investments were primarily driven by the net increase in fair value of Onex' investment in Onex Partners IV. The net increase in the fair value of Onex' investment in Onex Partners IV was primarily driven by increases in the underlying fair values of Clarivate Analytics, Jack's and SIG. During the nine months ended September 30, 2019, the net increase in the fair value of Onex' investment in Onex Partners IV was partially offset by a decrease in the fair value of Save-A-Lot and Survitec.

Management and advisory fees for the three and nine months ended September 30, 2019 were generated from the following sources:

	Management and Advisory Fees	
	Three Months Ended September 30, 2019	Nine Months Ended September 30, 2019
<b>Source of management and advisory fees</b>		
Onex Partners Funds <sup>(a)</sup>	\$ 31	\$ 98
Onex Credit Strategies	14	39
Public Debt Strategies <sup>(b)</sup>	11	15
ONCAP Funds <sup>(c)</sup>	4	12
Public Equity Strategies <sup>(b)</sup>	7	10
<b>Total management and advisory fees earned</b>	<b>67</b>	<b>174</b>
Management fees on Onex' capital <sup>(d)</sup>	15	46
<b>Total segment management and advisory fees</b>	<b>\$ 82</b>	<b>\$ 220</b>

(a) Includes advisory fees earned from Onex Partners operating businesses.

(b) Includes management fees earned from Gluskin Sheff since June 2019, when Onex acquired the company, as described on page 26 of this interim MD&A.

(c) Includes advisory fees earned from ONCAP operating businesses.

(d) Represents management fees that would have been earned had Onex' capital been subject to management fees under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds. These management fees reduce Onex' investing segment income in the period and increase Onex' asset and wealth management segment income.

Certain deal investigation, research and other costs incurred by the Asset Managers are recoverable from the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and the operating businesses of Onex Partners and ONCAP. These cost reimbursements are recognized as revenue in accordance with IFRS 15. During the three and nine months ended September 30, 2019, Onex recognized \$4 million and \$16 million, respectively, in revenues and expenses associated with these reimbursements.

### Consolidated revenues and cost of sales for the three and nine months ended September 30, 2018

Consolidated revenues and cost of sales for the three and nine months ended September 30, 2018 were primarily derived from products sold and services rendered by the controlled operating companies of the Onex Partners and ONCAP Funds. During the three and nine months ended September 30, 2019, Onex did not recognize in its unaudited interim consolidated statement of earnings any revenues or cost of sales from the controlled operating companies of the Onex Partners and ONCAP Funds following the change in the Company's investment entity status on January 1, 2019, as described on page 22 of this interim MD&A.

Table 5 provides revenues and cost of sales by industry segment for the three and nine months ended September 30, 2018.

### Revenues and Cost of Sales by Industry Segment for the Three and Nine Months Ended September 30, 2018

	Revenues		Cost of Sales	
	Three Months Ended September 30, 2018	Nine Months Ended September 30, 2018	Three Months Ended September 30, 2018	Nine Months Ended September 30, 2018
Electronics Manufacturing Services	\$ 1,711	\$ 4,906	\$ 1,579	\$ 4,532
Healthcare Imaging	388	1,180	240	702
Insurance Services	199	596	-	-
Packaging Products and Services <sup>(a)</sup>	649	1,932	425	1,274
Business and Information Services <sup>(b)</sup>	410	1,243	127	533
Food Retail and Restaurants <sup>(c)</sup>	1,110	3,371	942	2,859
Credit Strategies <sup>(d)</sup>	1	3	-	-
Other <sup>(e)</sup>	1,637	4,464	1,131	3,096
<b>Total</b>	<b>\$ 6,105</b>	<b>\$ 17,695</b>	<b>\$ 4,444</b>	<b>\$ 12,996</b>

Results are reported in accordance with IFRS and may differ from those reported by the individual operating companies.

(a) The packaging products and services segment consisted of IntraPac, Precision (since August 2018), sgsco and SIG.

(b) The business and information services segment consisted of Clarivate Analytics, Emerald Expositions and SMG.

(c) The food retail and restaurants segment consisted of Jack's and Save-A-Lot.

(d) The credit strategies segment consisted of (i) Onex Credit Manager, (ii) Onex Credit Collateralized Loan Obligations, (iii) Onex Credit Funds and (iv) Private Lending. Costs of the credit strategies segment are recorded in operating expenses.

(e) Other included Flushing Town Center, Meridian Aviation, Parkdean Resorts, SCP Health (formerly Schumacher), Survitec, WireCo, the operating companies of ONCAP II, III and IV (excluding IntraPac and Precision) and the parent company.

### Compensation

Compensation expense for the three and nine months ended September 30, 2019 was \$46 million and \$130 million, respectively, and included the compensation expense of Onex Partners, ONCAP, Onex Credit, Gluskin Sheff (since June 2019) and Onex corporate, excluding stock-based compensation. During the three and nine months ended September 30, 2018, compensation expense was classified as cost of sales and operating expenses in the unaudited interim consolidated statement of earnings and included the compensation expense for employees of the Onex controlled operating companies, Onex Partners, ONCAP, Onex Credit and Onex corporate. The change in classification of compensation expense in the unaudited interim consolidated statement of earnings was a result of the change in the Company's investment entity status, as described on page 22 of this interim MD&A.

### Stock-based compensation

During the three and nine months ended September 30, 2019, Onex recorded consolidated stock-based compensation expense of \$18 million and \$53 million, respectively, compared to a recovery of \$28 million and an expense of \$60 million, respectively, during the same periods in 2018. The stock-based compensation expense recognized during the three and nine months ended September 30, 2019 relate to Onex, the parent company, for its stock options and Director DSUs. The recovery and expense recognized during the same periods in 2018 also included the expense associated with the MIP equity interests and stock-based compensation plans at the controlled operating companies. The expense associated with the MIP equity interests during the three and nine months ended September 30, 2019 is included as a component of the net gains on corporate investments following the change in Onex' investment entity status. The expense and recovery associated with the stock-based compensation plans at the previously consolidated operating companies is no longer recognized following the change in Onex' investment entity status.



Table 6 details the change in stock-based compensation.

### Stock-Based Compensation

	Three Months Ended September 30			Nine Months Ended September 30		
	2019	2018	Change	2019	2018	Change
Onex, the parent company, stock options	\$ 18	\$ (50)	\$ 68	\$ 53	\$ (13)	\$ 66
Onex, the parent company, MIP equity interests	-	2	(2)	-	11	(11)
Onex operating companies	-	20	(20)	-	62	(62)
Total stock-based compensation expense (recovery)	\$ 18	\$ (28)	\$ 46	\$ 53	\$ 60	\$ (7)

### Amortization of property, equipment and intangible assets

Amortization of property, equipment and intangible assets for the three and nine months ended September 30, 2019 was \$15 million and \$30 million, respectively, and consisted primarily of amortization expense of right-of-use assets and leasehold improvements related to Onex' leased premises. During the three and nine months ended September 30, 2018, amortization expense totalled \$335 million and \$1.0 billion, respectively, and was classified as amortization of property, plant and equipment and amortization of intangible assets and deferred charges in the unaudited interim consolidated statement of earnings, and included the expenses of the controlled operating companies as well as Onex. The decrease in amortization expense and the change in classification were primarily driven by the derecognition of previously consolidated controlled operating companies on January 1, 2019, as described on page 22 of this interim MD&A.

### Acquisition, integration and other expenses

During the second quarter of 2019, the chief executive officer of Onex Credit ("Onex Credit CEO") announced his retirement from the Company, which will be effective later in 2019. The Onex Credit CEO holds an interest in Onex Credit that entitles him to distributions from the business through 2034 (the "CEO's Participation").

Distributions associated with the CEO's Participation were previously recognized as compensation expense. Following the Onex Credit CEO's retirement, Onex will no longer receive services associated with the CEO's Participation. As a result, Onex recorded an expense of \$41 million for the nine months ended September 30, 2019, representing a discounted value of the future distributions in respect of the CEO's Participation. Onex has a total of \$45 million recorded in other liabilities, including a previously recognized retirement obligation, which economically represents Onex' cost to ultimately acquire the CEO's Participation.

### Interest expense

Consolidated interest expense for the three and nine months ended September 30, 2019 was \$1 million and \$2 million, respectively, relating to lease liabilities, and is classified as other expense in the unaudited interim consolidated statement of earnings. Consolidated interest expense for the three and nine months ended September 30, 2018 was \$342 million and \$980 million, respectively, and included the consolidated interest expense of the previously consolidated operating companies and credit strategies. The decrease in interest expense was primarily driven by the derecognition of previously consolidated controlled operating companies and credit strategies on January 1, 2019, as described on page 22 of this interim MD&A.

### **Gain on derecognition of previously consolidated corporate investments**

As a result of a change in Onex' investment entity status on January 1, 2019, as described on page 22 of this interim MD&A, a non-recurring gain on derecognition of previously consolidated corporate investments of \$3.7 billion was recorded in the unaudited interim consolidated statement of earnings for the nine months ended September 30, 2019. The gain represents the difference between the fair value of previously consolidated corporate investments and their carrying values on January 1, 2019.

### **Reclassification from accumulated other comprehensive loss on derecognition of previously consolidated corporate investments**

As a result of a change in Onex' investment entity status on January 1, 2019, a non-recurring \$170 million loss was reclassified from accumulated other comprehensive loss to net earnings for the nine months ended September 30, 2019 as a result of the derecognition of previously consolidated corporate investments, as described on page 22 of this interim MD&A. The accumulated other comprehensive loss primarily consisted of currency translation adjustments.

### **Decrease in value of investments in joint ventures and associates at fair value, net**

During the three and nine months ended September 30, 2019, Onex did not have any investments classified as investments in joint ventures and associates as a result of the change in its investment entity status on January 1, 2019, as described on page 22 of this interim MD&A. During the three and nine months ended September 30, 2018, investments in joint ventures and associates represented those investments in operating businesses over which Onex had joint control or significant influence, but not control. These investments were measured at fair value with both realized and unrealized gains and losses recognized in the unaudited interim consolidated statement of earnings as a result of increases or decreases in fair value. Investments deemed to be investments in joint ventures or associates and measured at fair value through earnings during the three and

nine months ended September 30, 2018 primarily consisted of AIT, BBAM, JELD-WEN, Mavis Discount Tire (up to March 2018), Pinnacle Renewable Energy (since February 2018), PowerSchool (since August 2018) and Venanpri Group.

During the three months ended September 30, 2018, Onex recorded a net decrease in the fair value of investments in joint ventures and associates of \$46 million. The decrease was primarily due to a decrease in the public share price of JELD-WEN.

Of the total net fair value decrease recorded during the third quarter of 2018, \$39 million was attributable to the limited partners in the Onex Partners and ONCAP Funds, which impacted the Limited Partners' Interests charge. Onex' share of the total net fair value decrease was \$7 million.

During the nine months ended September 30, 2018, Onex recorded a net decrease in the fair value of investments in joint ventures and associates of \$201 million. The decrease was primarily due to a decrease in the public share price of JELD-WEN.

Of the total net fair value decrease recorded during the nine months ended September 30, 2018, \$177 million was attributable to the limited partners in the Onex Partners and ONCAP Funds, which impacted the Limited Partners' Interests charge. Onex' share of the total fair value decrease was \$24 million.

### **Other gain**

In February 2018, Pinnacle Renewable Energy completed an initial public offering. As a result of this transaction, the ONCAP II Group no longer controlled Pinnacle Renewable Energy and a gain of \$82 million was recorded during the nine months ended September 30, 2018 based on the interest retained at fair value over the historical accounting carrying value of the investment. The gain was entirely attributable to the equity holders of Onex, as the interests of the Limited Partners were recorded as a financial liability at fair value. Following Onex' change in its investment entity status on January 1, 2019, as described on page 22 of this interim MD&A, Onex no longer recognizes gains from the loss of control of operating companies as Onex no longer consolidates controlled operating companies.

### Impairment of goodwill, intangible assets and long-lived assets, net

Onex did not recognize an impairment of goodwill, intangible assets or long-lived assets during the three and nine months ended September 30, 2019. Table 7 provides a breakdown of the net impairment of goodwill, intangible assets and long-lived assets by operating company for the three and nine months ended September 30, 2018. Onex no longer recognizes in its interim consolidated statement of earnings any potential impairments of goodwill, intangible assets and long-lived assets of its controlled operating companies as a result of the change in Onex' investment entity status on January 1, 2019, as described on page 22 of this interim MD&A.

### Impairment of Goodwill, Intangible Assets and Long-Lived Assets, Net

TABLE 7	<i>(Unaudited) (\$ millions)</i> Three and nine months ended September 30, 2018
Parkdean Resorts	\$ 170
Save-A-Lot	70
Schumacher	50
Other, net	13
<b>Total</b>	<b>\$ 303</b>

### Limited Partners' Interests charge

Onex did not recognize a Limited Partners' Interest charge during the three and nine months ended September 30, 2019 as a result of the change in its investment entity status on January 1, 2019, as described on page 22 of this interim MD&A.

The Limited Partners' Interests charge in Onex' unaudited interim consolidated statement of earnings for the three and nine months ended September 30, 2018 primarily represented the change in the fair value of the underlying investments in the Onex Partners Funds, ONCAP Funds and Onex Credit strategies that was allocated to the limited partners and recorded as Limited Partners' Interests liability in Onex' unaudited interim consolidated balance sheet. The Limited Partners' Interests charge for the Onex Partners and ONCAP Funds includes the fair value changes of consolidated operating companies, investments in joint ventures and associates and other investments that are held in the Onex Partners and ONCAP Funds. The

Limited Partners' Interests charge for the credit strategies includes the fair value changes of the underlying investments in the Onex Credit Lending Partners and Onex Credit Funds that were consolidated by Onex.

During the three and nine months ended September 30, 2018, Onex recorded a charge of \$138 million and \$198 million, respectively, for Limited Partners' Interests for the Onex Partners and ONCAP Funds. The net increase in the fair value of certain of the investments held in the Onex Partners and ONCAP Funds contributed to the Limited Partners' Interests charge for the Onex Partners and ONCAP Funds recorded during the three and nine months ended September 30, 2018.

Included in the Limited Partners' Interests charge for the Onex Partners and ONCAP Funds was a decrease of \$26 million and \$12 million in carried interest for the three and nine months ended September 30, 2018, respectively. Onex' share of the change in carried interest for the third quarter of 2018 was a decrease of \$11 million. For the first nine months of 2018, Onex' share of the change in carried interest was a decrease of \$5 million. The ultimate amount of carried interest realized will be dependent on the actual realizations for each fund in accordance with the limited partnership agreements.

During the three and nine months ended September 30, 2018, Onex recorded a charge of \$18 million and \$35 million, respectively, for Limited Partners' Interests for the credit strategies.

### Recovery of income taxes

As a result of the acquisition of Gluskin Sheff in June 2019, Onex recognized a deferred tax liability attributable to the acquired limited life intangible assets of Gluskin Sheff, which was included in the acquired net assets of Gluskin Sheff, as described in note 2 to the unaudited interim consolidated financial statements. In connection with this transaction, Onex recognized a deferred tax asset relating to income tax losses that are available to offset this future income tax liability, resulting in a \$37 million deferred income tax recovery recognized during the nine months ended September 30, 2019. The deferred tax liability and deferred tax asset will be amortized over the useful life of the limited life intangible assets.

During the three and nine months ended September 30, 2018, the consolidated provision for income taxes was \$146 million and \$174 million, respectively, and included the consolidated provision for income taxes of the previously consolidated operating companies.

### Other comprehensive earnings (loss)

During the three months ended September 30, 2019, Onex recorded an other comprehensive loss of \$4 million due to unfavourable currency translation adjustments associated with the consolidation of Gluskin Sheff's net assets.

Other comprehensive earnings of \$177 million for the nine months ended September 30, 2019 are due to the \$170 million reclassification of accumulated other comprehensive loss of the previously consolidated operating companies to the unaudited interim consolidated statement of earnings as a result of the change in Onex' investment entity status under IFRS 10, as described on page 22 of this interim MD&A, as well as favourable currency translation adjustments of \$7 million.

Other comprehensive losses for the three and nine months ended September 30, 2018 represent the unrealized gains or losses, net of income taxes, related to cash flow hedges, remeasurements for post-employment benefit

plans and foreign exchange gains or losses on foreign self-sustaining operations. During the three and nine months ended September 30, 2018, Onex reported other comprehensive losses of \$52 million and \$262 million, respectively. The losses recorded during the three and nine months ended September 30, 2018 were largely due to unfavourable currency translation adjustments on foreign operations.

### SUMMARY OF QUARTERLY INFORMATION

Tables 8 and 9 summarize Onex' key consolidated financial information for the last eight quarters. Historical financial information has been restated for the discontinued operations of BrightSpring Health.

Onex' quarterly consolidated financial results following the change in Onex' investment entity status on January 1, 2019, as described on page 22 of this interim MD&A, are not comparable to the historical results. In addition, Onex' quarterly consolidated results up to December 31, 2018 did not follow any specific trends due to the acquisitions or dispositions of businesses by Onex, and the varying business activities and cycles at Onex' operating businesses and Onex Credit strategies.

### Consolidated Quarterly Financial Information

TABLE 8   <i>(Unaudited) (\$ millions except per share amounts)</i>	September 2019	June 2019	March 2019
Total segment income	\$ 197	\$ 355	\$ 253
Total segment expenses	(66)	(56)	(58)
Segment net earnings	131	299	195
Other non-segment items	(31)	(41)	3,537
Net earnings	\$ 100	\$ 258	\$ 3,732
Segment net earnings per share <sup>(i)</sup>	\$ 1.27	\$ 2.90	\$ 1.91
Net earnings per share – basic and diluted	\$ 0.99	\$ 2.58	\$ 37.37

(i) Calculated on a fully diluted basis.

## Consolidated Quarterly Results Prior to Change in Investment Entity Status

TABLE 9	(Unaudited) (\$ millions except per share amounts)	2018				2017
		Dec.	Sept.	June	March	Dec.
		\$ 6,090	\$ 6,105	\$ 5,999	\$ 5,591	\$ 5,844
		\$ 73	\$ (470)	\$ (272)	\$ (177)	\$ 268
		\$ 88	\$ (458)	\$ (262)	\$ (164)	\$ 304
	<b>Net earnings (loss) attributable to:</b>					
	Equity holders of Onex	\$ 173	\$ (425)	\$ (253)	\$ (158)	\$ 276
	Non-controlling Interests	(85)	(33)	(9)	(6)	28
	Net earnings (loss)	\$ 88	\$ (458)	\$ (262)	\$ (164)	\$ 304
	<b>Earnings (loss) per share</b>					
	Earnings (loss) from continuing operations	\$ 1.57	\$ (4.33)	\$ (2.59)	\$ (1.69)	\$ 2.37
	Earnings from discontinued operations	0.14	0.11	0.09	0.13	0.36
	Net earnings (loss)	\$ 1.71	\$ (4.22)	\$ (2.50)	\$ (1.56)	\$ 2.73

## SHAREHOLDER CAPITAL

As at September 30, 2019, Onex' shareholder capital was \$7.0 billion (\$67.77 or C\$89.75 per share). Shareholder capital and shareholder capital per share are non-GAAP financial measures used by Onex management to, in part, assess Onex' performance. A reconciliation of total segmented assets to shareholder capital is included in the following table:

TABLE 10	(Unaudited) (\$ millions except per share amounts) As at September 30, 2019	Investing	Asset and Wealth Management	Total
		Total segmented assets	\$ 6,386	\$ 949
Accounts payable and accrued liabilities	-	(25)	(25)	
Accrued compensation	-	(78)	(78)	
Lease and other liabilities	-	(135)	(135)	
DSU hedge assets	-	(84)	(84)	
Total shareholder capital	\$ 6,386	\$ 627	\$ 7,013	
Shareholder capital per share (U.S. dollars) <sup>(i)</sup>	\$ 62.07	\$ 5.70	\$ 67.77	
Shareholder capital per share (Canadian dollars) <sup>(i)</sup>	\$ 82.20	\$ 7.55	\$ 89.75	

(i) Calculated on a fully diluted basis.

**CASH AND NEAR-CASH**

Table 11 provides a breakdown of cash and near-cash at Onex at September 30, 2019.

**Cash and Near-Cash**

TABLE 11	(Unaudited) (\$ millions) As at September 30, 2019	
Cash and cash equivalents <sup>(a)</sup>		<b>\$ 827</b>
Cash and cash equivalents within		
Investment Holding Companies <sup>(b)</sup>		<b>368</b>
Treasury investments		<b>48</b>
Treasury investments within		
Investment Holding Companies		<b>89</b>
Management fees receivable <sup>(c)</sup>		<b>212</b>
OCP Senior Floating Income Fund		<b>96</b>
Cash and near-cash <sup>(a)</sup>		<b>\$ 1,640</b>

(a) Excludes cash and cash equivalents allocated to the asset and wealth management segment related to accrued incentive compensation and the liability relating to the pending retirement of the Onex Credit chief executive officer, as described on page 32 of this interim MD&A.

(b) Includes restricted cash and cash equivalents of \$22 million for which the Company can readily remove the external restriction.

(c) Includes management fees receivable from the Onex Partners and ONCAP Funds.

Table 12 provides a reconciliation of the change in cash and near-cash at Onex from December 31, 2018 to September 30, 2019.

**Change in Cash and Near-Cash**

TABLE 12	(Unaudited) (\$ millions)	Amount
<b>Cash and near-cash at December 31, 2018<sup>(a)</sup></b>		<b>\$ 1,439</b>
Private equity realizations:		
Jack's sale and distributions	<b>227</b>	
BrightSpring Health sale	<b>191</b>	
Clarivate Analytics secondary offering	<b>161</b>	
SIG secondary offering and dividend	<b>147</b>	
PURE Canadian Gaming distribution	<b>17</b>	
RSG distributions	<b>15</b>	
Other	<b>17</b>	<b>775</b>
Private equity investments:		
Convex	<b>(124)</b>	
RSG	<b>(25)</b>	
ILAC	<b>(7)</b>	<b>(156)</b>
Flushing Town Center distributions		<b>46</b>
Net Onex Credit Strategies investment activity, including warehouse facilities		<b>55</b>
Acquisition of Gluskin Sheff		<b>(297)</b>
Onex share repurchases, options exercised and dividends		<b>(96)</b>
Net other, including capital expenditures, management fees, operating costs and treasury income <sup>(b)</sup>		<b>(126)</b>
<b>Cash and near-cash at September 30, 2019<sup>(a)</sup></b>		<b>\$ 1,640</b>

(a) Includes \$137 million (December 31, 2018 – \$279 million) of treasury investments, \$96 million (December 31, 2018 – \$89 million) invested in an Onex Credit unlevered senior secured loan strategy fund and \$212 million (December 31, 2018 – \$205 million) of management fees.

(b) Other includes the impact of incentive compensation payments paid in 2019 related to the 2018 fiscal year, acquisition and integration expenses and foreign exchange on cash.

**CONSOLIDATED FINANCIAL POSITION****Consolidated assets**

Consolidated assets totalled \$11.3 billion at September 30, 2019 compared to \$45.4 billion at December 31, 2018. The decrease in consolidated assets was primarily driven by the derecognition of previously consolidated corporate investments and credit strategies on January 1, 2019 following the change in Onex' investment entity status, as described on page 22 of this interim MD&A.

Table 13 presents consolidated assets by reportable segment as at September 30, 2019.

**Consolidated Assets by Reportable Segment**

TABLE 13	<i>(Unaudited) (\$ millions)</i> As at September 30, 2019	Investing		Asset and Wealth Management	Total
		<b>\$ 827</b>		<b>\$ 123<sup>(a)</sup></b>	<b>\$ 950</b>
Cash and cash equivalents		<b>48</b>		<b>-</b>	<b>48</b>
Treasury investments		<b>212<sup>(b)</sup></b>		<b>112</b>	<b>324</b>
Management and advisory fees, recoverable fund expenses and other receivables		<b>5,299</b>		<b>-</b>	<b>5,299</b>
Corporate investments		<b>-</b>		<b>106</b>	<b>106</b>
Other assets		<b>-</b>		<b>186</b>	<b>186</b>
Property and equipment		<b>-</b>		<b>164</b>	<b>164</b>
Intangible assets		<b>-</b>		<b>258</b>	<b>258</b>
Goodwill		<b>\$ 6,386</b>		<b>\$ 949</b>	<b>\$ 7,335</b>
Total segment assets					
Intercompany loans receivable, comprising part of the fair value of Investment Holding Companies					<b>3,994</b>
Total assets					<b>\$ 11,329</b>

(a) Cash and cash equivalents allocated to the asset and wealth management segment relate to accrued employee incentive compensation and the liability relating to the pending retirement of the Onex Credit chief executive officer, as described on page 32 of this interim MD&A.

(b) Represents management fees receivable that Onex has elected to defer cash receipt from the Onex Partners and ONCAP Funds.

Table 14 presents consolidated assets by reportable segment as at December 31, 2018.

### Consolidated Assets by Reportable Segment

TABLE 14   <i>(Unaudited) (\$ millions)</i>	As at December 31, 2018	Percentage Breakdown
Electronics Manufacturing Services	\$ 3,738	9%
Healthcare Imaging	1,192	3%
Insurance Services	1,487	3%
Packaging Products and Services <sup>(a)</sup>	6,771	15%
Business and Information Services <sup>(b)</sup>	6,526	15%
Food Retail and Restaurants <sup>(c)</sup>	1,784	4%
Credit Strategies <sup>(d)</sup>	10,247	23%
Other <sup>(e)</sup>	12,524	28%
Assets held by continuing operations	44,269	100%
Other – assets held by discontinued operations <sup>(f)</sup>	1,148	
<b>Total consolidated assets</b>	<b>\$ 45,417</b>	

(a) The packaging products and services segment consisted of IntraPac, Precision, sgsco and SIG.

(b) The business and information services segment consisted of Clarivate Analytics, Emerald Expositions and SMG.

(c) The food retail and restaurants segment consisted of Jack's and Save-A-Lot.

(d) The credit strategies segment consisted of (i) Onex Credit Manager, (ii) Onex Credit Collateralized Loan Obligations, (iii) Onex Credit Funds and (iv) Private Lending.

(e) Other included Flushing Town Center, KidsFoundation, Meridian Aviation, Parkdean Resorts, SCP Health (formerly Schumacher), Survitec, WireCo, the operating companies of ONCAP II, III and IV (excluding IntraPac and Precision) and the parent company. In addition, other included the following investments, which were accounted for at fair value: AIT, BBAM, JELD-WEN, Incline Aviation Fund, Pinnacle Renewable Energy, PowerSchool, RSG, Ryan, Venanpri Group and Wyse.

(f) At December 31, 2018, the assets of BrightSpring Health were included in the other segment and have been presented as a discontinued operation.



## Corporate investments

At September 30, 2019, the Company's interests in Investment Holding Companies were recorded at fair value through profit or loss. The Investment Holding Companies directly or indirectly invest the Company's capital in the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and other investments. The Company's corporate investments include the following amounts at September 30, 2019:

TABLE 15	(Unaudited) (\$ millions)	January 1, 2019	Capital Deployed	Realizations and Distributions	Change in Fair Value	September 30, 2019
		\$ 3,050	\$ 124	\$ (697)	\$ 598	\$ 3,075
		458	7	(17)	(24)	424
		375	25	(20)	5	385
		110	n/a	(41)	(10)	59
		3,993	156	(775)	569	3,943
		815	175	(230)	52	812
		148	-	(46)	(3)	99
		434	(618)	629	-	445
		5,390	(287)	(422)	618	5,299
		3,766	307	(79)	-	3,994
		(414)	(21)	2	-	(433)
		414	21	(2)	-	433
		\$ 9,156	\$ 20	\$ (501)	\$ 618	\$ 9,293

(a) Other net assets consist of the assets (primarily cash, cash equivalents and treasury investments) and liabilities of the Investment Holding Companies, excluding investments in private equity, Onex Credit strategies, real estate and intercompany loans receivable from and payable to Onex and the Asset Managers. Capital deployed and realizations and distributions of other net assets represent the cash flows of the Investment Holding Companies associated with investments in private equity, Onex Credit strategies, real estate and intercompany loans receivable from and payable to Onex and the Asset Managers.

At September 30, 2019, Onex' corporate investments, which are more fully described in note 5 to the unaudited interim consolidated financial statements, totalled \$9.3 billion (January 1, 2019 – \$9.2 billion).

During the nine months ended September 30, 2019, Onex' investment of capital primarily consisted of investments made in Onex Partners V, RSG and certain CLOs, as described on pages 11 and 13 of this interim MD&A.

During the nine months ended September 30, 2019, realizations and distributions to Onex primarily consisted of Onex' share of the proceeds from the Onex Partners IV Group's sale of Jack's and the secondary offerings by

Clarivate Analytics and SIG, as described on page 12 of this interim MD&A, proceeds from the Onex Partners I and Onex Partners III sale of BrightSpring Health, as described on page 12 of this interim MD&A, and the return of CLO warehouse investments and distributions received from Onex' CLOs, as described on page 13 of this interim MD&A.

During the nine months ended September 30, 2019, the change in fair value of Onex' corporate investments totalled \$618 million, which was primarily driven by changes in the fair value of Onex' private equity investments and Onex Credit strategies investments, which are more fully described on page 29 of this interim MD&A.

### Intercompany loans payable to Investment Holding Companies as at September 30, 2019

Onex and the Asset Managers have intercompany loans payable to the Investment Holding Companies as at September 30, 2019. The loans are primarily due on demand and are non-interest bearing. At September 30, 2019, intercompany loans payable to the Investment Holding Companies totalled \$4.0 billion and the corresponding receivable of \$4.0 billion was included in the fair value of the Investment Holding Companies within corporate investments. There is no impact on net assets or net earnings from these intercompany loans.

At December 31, 2018, intercompany loans payable to the Investment Holding Companies were eliminated in the Company's consolidated balance sheet, as Onex consolidated the financial results of all Investment Holding Companies. The accounting treatment for Investment Holding Companies changed on January 1, 2019 as a result of the change in Onex' investment entity status, as described on page 22 of this interim MD&A.

### Equity

Table 16 provides a reconciliation of the change in equity from December 31, 2018 to September 30, 2019.

#### Change in Equity

TABLE 16 | (Unaudited) (\$ millions)

Balance – December 31, 2018	\$ 5,637
Derecognition of consolidated corporate investments	<b>(2,905)</b>
Dividends declared	<b>(22)</b>
Options exercised	<b>1</b>
Repurchase and cancellation of shares	<b>(34)</b>
Equity issued in connection with the acquisition of Gluskin Sheff <sup>(a)</sup>	<b>21</b>
Net earnings	<b>4,090</b>
Currency translation adjustments included in other comprehensive earnings	<b>7</b>
Equity as at September 30, 2019	<b>\$ 6,795</b>

(a) Includes \$13 million and \$8 million, respectively, related to the issuance of Onex SVS and limited partnership units of an Onex subsidiary in June 2019 in connection with the acquisition of Gluskin Sheff, as described on page 26 of this interim MD&A.

### Derecognition of consolidated corporate investments

As a result of the change in Onex' investment entity status on January 1, 2019, as described on page 22 of this interim MD&A, the non-controlling interests and accumulated other comprehensive loss associated with controlled operating companies that were previously consolidated by Onex were derecognized from the unaudited interim consolidated statement of equity.

### Dividend policy

In May 2019, Onex announced that it had increased its quarterly dividend by 14% to C\$0.10 per SVS beginning with the dividend declared by the Board of Directors payable in July 2019.

Table 17 presents Onex' dividend paid per share for the twelve months ended September 30 during the past five years. The table reflects the increase in the dividend per share over this time.

TABLE 17   (Unaudited) (\$ per share amounts)	Dividend Paid per Share
Last twelve months ended September 30:	
2015	<b>C\$ 0.21</b>
2016	<b>C\$ 0.26</b>
2017	<b>C\$ 0.28</b>
2018	<b>C\$ 0.31</b>
2019	<b>C\$ 0.36</b>

### Shares outstanding

At September 30, 2019, Onex had 100,000 Multiple Voting Shares outstanding, which have a nominal paid-in value reflected in Onex' unaudited interim consolidated financial statements. Onex also had 100,034,838 SVS issued and outstanding. Note 9 to the unaudited interim consolidated financial statements provides additional information on Onex' share capital. There was no change in the Multiple Voting Shares outstanding during the first nine months of 2019.

Table 18 shows the change in the number of SVS outstanding from December 31, 2018 to October 31, 2019.

TABLE 18   (\$ millions except per share amounts)	Number of SVS	Average Price per Share		Total Cost	
		(USD)	(CAD)	(USD)	(CAD)
SVS outstanding at December 31, 2018	100,403,493				
Shares repurchased and cancelled:					
Normal Course Issuer Bids	<b>(629,027)</b>	<b>\$ 54.80</b>	<b>\$ 73.59</b>	<b>\$ 34</b>	<b>\$ 46</b>
Issuance of shares:					
Acquisition of Gluskin Sheff	<b>247,359</b>	<b>\$ 54.71</b>	<b>\$ 74.01</b>	<b>\$ 13</b>	<b>\$ 18</b>
Options exercised	<b>6,840</b>	<b>\$ 60.35</b>	<b>\$ 78.99</b>	<b>less than \$ 1</b>	<b>\$ 1</b>
Dividend Reinvestment Plan	<b>6,173</b>	<b>\$ 57.85</b>	<b>\$ 77.50</b>	<b>less than \$ 1</b>	<b>less than \$ 1</b>
SVS outstanding at October 31, 2019	<b>100,034,838</b>				

### Shares repurchased and cancelled

The NCIB enables Onex to repurchase up to 10% of its public float of SVS during the period of the relevant Bid. Onex believes that it is advantageous for Onex and its shareholders to continue to repurchase Onex' SVS from time to time when the SVS are trading at prices that reflect a discount to their value as perceived by Onex, while taking into account other opportunities to invest Onex' cash.

On April 18, 2019, Onex renewed its NCIB following the expiry of its previous NCIB on April 17, 2019. Under the new NCIB, Onex is permitted to purchase up to 10% of its public float of SVS, or 8,213,787 SVS. Onex may purchase up to 36,400 SVS during any trading day, being 25% of its average daily trading volume for the six months ended March 31, 2019. Onex may also purchase SVS from time to time under the Toronto Stock Exchange's block purchase exemption, if available, or by way of private agreement pursuant to an issuer bid exemption order, if sought and received, under the new NCIB. The new NCIB commenced on April 18, 2019 and will conclude on the earlier of the date on which purchases under the NCIB have been completed and April 17, 2020. A copy of the Notice of Intention to make the NCIB filed with the Toronto Stock Exchange is available at no charge to shareholders by contacting Onex.

Under the previous NCIB that expired on April 17, 2019, Onex repurchased 1,536,532 SVS at a total cost of \$94 million (C\$124 million) or an average purchase price of \$61.39 (C\$81.02) per share.

### Issuance of shares – Dividend Reinvestment Plan

Onex' Dividend Reinvestment Plan enabled Canadian shareholders to reinvest cash dividends to acquire new SVS of Onex at a market-related price at the time of reinvestment. During the period from January 1, 2019 to September 30, 2019, Onex issued 6,173 SVS at an average cost of C\$77.50 per SVS.

The Company's Dividend Reinvestment Plan was suspended effective September 2019.

### Issuance of equity instruments – Acquisition of Gluskin Sheff

As part of the acquisition of Gluskin Sheff in June 2019, certain members of the Gluskin Sheff management team exchanged their Gluskin Sheff common shares for 247,359 SVS of Onex with a fair value when issued of \$13 million (C\$18 million), as described on page 26 of this interim MD&A, and limited partnership units of an Onex consolidated subsidiary. Subject to certain terms and conditions, the limited partnership units include the right for the unit holder to require Onex to redeem the partnership units in exchange for 144,579 SVS of Onex or cash consideration which approximates the market value of 144,579 SVS of Onex at the time of redemption. Onex has the option to settle the redemption request by paying cash consideration or issuing SVS. The fair value of these limited partnership units when issued in June 2019 was \$8 million (C\$11 million) and was recorded as an increase to share capital.

### Stock Option Plan

At September 30, 2019, Onex had 11,739,800 options outstanding to acquire SVS, of which 7,869,700 options were vested and exercisable. During the third quarter of 2019, 742,000 options were surrendered at a weighted average exercise price of C\$48.75 for aggregate cash consideration of \$19 million (C\$24 million), 11,000 options were exercised at a weighted average exercise price of C\$29.29 and 157,700 options expired. During the first nine months of 2019, 1,490,917 options were surrendered at a weighted average exercise price of C\$46.07 for aggregate cash consideration of \$38 million (C\$50 million), 11,000 options were exercised at a weighted average exercise price of C\$29.29 and 270,200 options expired.

### Director Deferred Share Unit Plan

During the second quarter of 2019, a grant of 34,014 DSUs was issued to directors having an aggregate value, at the date of grant, of \$2 million (C\$3 million). At September 30, 2019, there were 698,463 Director DSUs outstanding. Onex has economically hedged 586,503 of the outstanding Director DSUs with a counterparty financial institution.

### Management Deferred Share Unit Plan

In early 2019, 14,472 DSUs were issued to the Onex management team having an aggregate value, at the date of grant, of \$1 million (C\$1 million) in lieu of that amount of cash compensation for Onex' 2018 fiscal year. At September 30, 2019, there were 760,310 Management DSUs outstanding (December 31, 2018 – 743,139).

Forward agreements were entered into with a counterparty financial institution to economically hedge Onex' exposure to changes in the value of all outstanding Management DSUs. Forward agreements with a fair value of \$84 million at September 30, 2019, including those associated with Director DSUs, are recorded within other assets in the unaudited interim consolidated balance sheet.

### Management of capital

Onex considers the capital it manages to be the amounts it has invested in cash and cash equivalents, near-cash investments, treasury investments managed by third-party investment managers, investments made in the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and other investments. Onex also manages capital from other investors in the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and Gluskin Sheff strategies. Onex' objectives in managing capital have not changed since December 31, 2018.

At September 30, 2019, Onex had \$1.6 billion of cash and near-cash items, including \$368 million of cash and cash equivalents held within Investment Holding Companies, and \$445 million of near-cash items at fair value. Near-cash items included \$137 million of treasury investments managed by third-party investment managers, as described below, \$96 million invested in an unlevered fund managed by Onex Credit and \$212 million of management fees receivable from limited partners of its private equity platforms.

Onex has a conservative cash management policy driven towards maintaining liquidity and preserving principal in all its treasury investments.

At September 30, 2019, the fair value of treasury investments, including cash yet to be deployed, was \$137 million (December 31, 2018 – \$279 million). The decrease in treasury investments was primarily driven by the acquisition of Gluskin Sheff and investments made in Convex, ILAC and RSG. Treasury investments are managed in a mix of short-term and long-term portfolios. Short-term investments consist of liquid investments and include money market instruments and commercial paper with original maturities of three months to one year. Long-term investments consist of securities and include money market instruments, federal and municipal debt instruments, corporate obligations and structured products with maturities of one to five years. The short- and long-term investments have current Standard & Poor's ratings ranging from BBB to AAA. The portfolio concentration limits range from a maximum of 10% for BBB investments to 100% for AAA investments. The investments are managed to maintain an overall weighted average duration of two years or less.

Today, Onex has access to uncalled committed limited partner capital for investments through Onex Partners V (\$4.8 billion) and ONCAP IV (\$306 million). In addition, Onex has uncalled committed capital of \$351 million from other Onex Partners and ONCAP Funds that may be used for possible future funding of existing businesses and funding of partnership expenses.

## LIQUIDITY AND CAPITAL RESOURCES

### Major cash flow components

This section should be read in conjunction with the unaudited interim consolidated statements of cash flows and the corresponding notes thereto. Table 19 summarizes the major consolidated cash flow components for the nine months ended September 30, 2019 and 2018.

## Major Cash Flow Components

TABLE 19	<i>(Unaudited) (\$ millions)</i>		2018
	Nine months ended September 30		
	2019		
Cash provided by operating activities	\$ 388		\$ 1,090
Cash provided by financing activities	\$ 163		\$ 1,751
Cash used in investing activities	\$ (135)		\$ (3,614)
Decrease in cash due to the derecognition of previously consolidated corporate investments	\$ (2,169)		\$ -
Consolidated cash and cash equivalents held by continuing operations	\$ 950		\$ 2,553

## Cash provided by operating activities

Table 20 provides a breakdown of cash provided by operating activities by cash generated from operations and changes in non-cash working capital items, other operating activities and operating activities of discontinued operations for the nine months ended September 30, 2019 and 2018.

## Components of Cash from Operating Activities

TABLE 20	<i>(Unaudited) (\$ millions)</i>		2018
	Nine months ended September 30		
	2019		
Cash generated from operations	\$ 454		\$ 1,194
Changes in non-cash working capital items:			
Management and advisory fees, recoverable fund expenses and other receivables	(41)		-
Other assets	(2)		(11)
Accounts receivable	-		(19)
Inventories	-		(350)
Accounts payable, accrued liabilities and other liabilities	(17)		217
Accrued compensation	(5)		-
Decrease in cash and cash equivalents due to changes in non-cash working capital items	(65)		(163)
Decrease in other operating activities	(1)		(38)
Cash from operating activities of discontinued operations	-		97
Cash from operating activities	\$ 388		\$ 1,090

Cash generated from operations includes net earnings (loss) from continuing operations before interest and income taxes, adjusted for cash taxes paid and items not

affecting cash and cash equivalents, in addition to cash flows from Onex' investments in and loans made to the Investment Holding Companies. The significant changes in non-cash working capital items for the nine months ended September 30, 2019 were:

- a \$41 million increase in management and advisory fees, recoverable fund expenses and other receivables, driven by an increase in fees earned but not yet received from the limited partners of the Onex Partners and ONCAP Funds. This compares to no change during the nine months ended September 30, 2018 as this change was eliminated on consolidation prior to the change in Onex' investment entity status on January 1, 2019, as described on page 22 of this interim MD&A;
- a \$17 million decrease in accounts payable, accrued liabilities and other liabilities primarily as a result of the payment of transaction-related liabilities acquired with Gluskin Sheff. This compares to an increase in accounts payable, accrued liabilities and other liabilities of \$217 million during the nine months ended September 30, 2018, which included the previously consolidated controlled operating companies of Onex prior to the change in Onex' investment entity status, as described on page 22 of this interim MD&A; and
- a \$5 million decrease in accrued compensation as a result of the payment of incentive compensation related to the 2018 fiscal year and accrued compensation acquired with Gluskin Sheff, substantially offset by accrued incentive compensation related to the 2019 fiscal year. This compares to no change during the nine months ended September 30, 2018 as this change was part of accounts payable, accrued liabilities and other liabilities prior to the change in Onex' investment entity status on January 1, 2019, as described on page 22 of this interim MD&A.

## Cash provided by financing activities

Cash provided by financing activities was \$163 million for the first nine months of 2019 compared to \$1.8 billion for the same period in 2018. Cash provided by financing activities for the nine months ended September 30, 2019 primarily consisted of \$226 million of net loan issuances with the Investment Holding Companies, partially offset by \$36 million of cash used to repurchase Onex stock, as described on page 42 of this interim MD&A, and \$20 million of cash dividends paid.

For the nine months ended September 30, 2018, cash provided by financing activities was \$1.8 billion and included:

- \$1.9 billion of net new long-term debt primarily from new long-term debt at Precision, SMG and Walter Surface Technologies, the closing of a new CLO and an increase in outstanding debt at Celestica primarily related to an acquisition;
- \$1.3 billion of contributions received primarily from the limited partners of the Onex Partners and ONCAP Funds; and
- \$120 million of proceeds from the Onex Partners III Group's sale of a portion of its shares in Emerald Expositions' March 2018 secondary offering.

Partially offsetting these were:

- \$901 million of cash interest paid;
- \$658 million of distributions primarily to the limited partners of the Onex Partners and ONCAP Funds; and
- \$75 million of cash used for share repurchases primarily by Celestica.

### Cash used in investing activities

Cash used in investing activities totalled \$135 million for the nine months ended September 30, 2019 compared to \$3.6 billion during the same period in 2018. Cash used in investing activities during the nine months ended September 30, 2019 primarily consisted of \$297 million of net cash consideration for the acquisition of Gluskin Sheff, as described on page 26 of this interim MD&A, partially offset by the net sales of treasury investments totalling \$156 million.

Cash used in investing activities during the nine months ended September 30, 2018 primarily consisted of:

- \$1.9 billion used to fund acquisitions primarily related to the Onex Partners IV Group's investment in SMG, the ONCAP IV Group's investments in AutoSource, Precision and Walter Surface Technologies and Celestica's acquisition of Atrenne Integrated Solutions;
- \$1.8 billion of net purchases of investments and securities by the credit strategies;
- \$899 million for investments in joint ventures and associates, of which \$872 million related to the Onex Partners IV Group's investment in PowerSchool; and
- \$507 million used for the purchase of property, plant and equipment primarily at Carestream Health, Celestica, Parkdean Resorts, Save-A-Lot, SIG and Survitec.

Partially offsetting these were:

- \$590 million of net proceeds received primarily from third-party investment managers from the sales of investments and securities primarily by Onex, the parent company, partially offset by Onex' and Onex management's \$175 million investment in RSG;
- \$570 million from the sale of investments in joint ventures and associates, representing the sale of Mavis Discount Tire and the sale of common stock of Pinnacle Renewable Energy; and
- \$375 million of cash interest received primarily by the CLOs in credit strategies.

### Decrease in cash due to the derecognition of previously consolidated corporate investments

During the nine months ended September 30, 2019, cash decreased by \$2.2 billion due to the derecognition of previously consolidated corporate investments on January 1, 2019 as a result of the change in Onex' investment entity status, as described on page 22 of this interim MD&A.

### Consolidated cash resources

At September 30, 2019, consolidated cash and cash equivalents held by continuing operations decreased to \$950 million from \$2.7 billion at December 31, 2018. The significant decrease in consolidated cash was driven by the derecognition of previously consolidated operating companies as a result of the change in Onex' investment entity status on January 1, 2019, as described on page 22 of this interim MD&A, as well as Onex' acquisition of Gluskin Sheff, as described on page 26 of this interim MD&A.

At September 30, 2019, Onex had \$1.6 billion of cash and near-cash on hand, as discussed on page 37 of this interim MD&A. Onex management reviews the amount of cash and near-cash on hand when assessing the liquidity of the Company.

### Onex' commitment to the Funds

At September 30, 2019, Onex' total uncalled committed capital to the Onex Partners and ONCAP Funds was \$2.2 billion, including approximately \$1.8 billion to Onex Partners V and \$211 million to ONCAP IV, which will be primarily deployed for future new investments. Of the remaining uncalled committed capital at September 30, 2019, \$165 million may be used for possible future funding of existing businesses and funding of partnership

expenses. Onex' total uncalled committed capital to the Onex Partners and ONCAP Funds excludes remaining commitments to funds solely for possible future funding of partnership expenses. At September 30, 2019, Onex also had uncalled committed capital of \$26 million to OCLPI.

## RELATED-PARTY TRANSACTIONS

### Revenues

Onex receives management fees on limited partners' and clients' capital within the Onex Partners Funds, ONCAP Funds and Onex Credit strategies, and advisory fees directly from certain operating businesses. Onex also receives performance fees from the Onex Credit strategies and recovers certain deal investigation, research and other expenses from the Onex Partners Funds, ONCAP Funds,

Onex Credit strategies and the operating businesses of the Onex Partners and ONCAP Funds. Onex indirectly controls the Onex Partners Funds, ONCAP Funds and Onex Credit strategies, and therefore revenues earned from these sources represent related-party transactions. Furthermore, Onex indirectly controls, jointly controls or has significant influence over certain operating businesses held by the Onex Partners and ONCAP Funds, and as such, revenues earned from these operating businesses represent related-party transactions.

Gluskin Sheff has agreements to manage its pooled fund vehicles, where it generally acts as the trustee, manager, transfer agent and principal distributor. In the case of those pooled fund vehicles that are limited partnerships, Gluskin Sheff or an affiliate of Gluskin Sheff is the General Partner. As such, the Gluskin Sheff pooled fund vehicles are related parties of the Company.

Related-party revenues recognized during the three and nine months ended September 30, 2019 included the following:

TABLE 21   (Unaudited) (\$ millions)	Related-Party Management and Advisory Fees		Related-Party Reimbursement of Expenses	
	Three Months Ended September 30, 2019	Nine Months Ended September 30, 2019	Three Months Ended September 30, 2019	Nine Months Ended September 30, 2019
<b>Source of revenues</b>				
Onex Partners Funds	\$ 31	\$ 98	\$ 3	\$ 14
Onex Credit Strategies	14	39	1	1
Gluskin Sheff pooled fund vehicles <sup>(i)</sup>	17	23	1	1
ONCAP Funds	4	12	-	1
Total related-party revenues	\$ 66	\$ 172	\$ 5	\$ 17
Non-related-party revenues	1	2	-	-
Total revenues	\$ 67	\$ 174	\$ 5	\$ 17

(i) Revenues associated with the reimbursement of expenses from the Gluskin Sheff pooled fund vehicles are included within other income.

Onex recognized less than \$1 million in performance fees from the Onex Credit strategies during the three and nine months ended September 30, 2019 and \$1 million in performance fees from the Gluskin Sheff pooled fund vehicles during the three and nine months ended September 30, 2019.

At September 30, 2019, related-party receivables included the following:

TABLE 22	(Unaudited) (\$ millions) As at September 30, 2019	Related-Party Management and Advisory Fees Receivable	Related-Party Recoverable Fund and Operating Expenses Receivable	Other Related-Party Receivables
Onex Partners Funds		\$ 200	\$ 71	\$ 4
ONCAP Funds		12	5	1
Onex Credit Strategies		10	-	1
Gluskin Sheff pooled fund vehicles		7	-	1
Onex Partners and ONCAP operating businesses		1	-	-
Total related-party receivables		\$ 230	\$ 76	\$ 7
Non-related-party receivables		1	-	10
Total		\$ 231	\$ 76	\$ 17

### Services received from operating companies

During the three and nine months ended September 30, 2019, Onex received services from certain operating businesses, the value of which was not significant.

### DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROLS OVER FINANCIAL REPORTING

The Chief Executive Officer and the Chief Financial Officer have designed, or caused to be designed under their supervision, internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. The Chief Executive Officer and the Chief Financial Officer have also designed, or caused to be designed under their supervision, disclosure controls and procedures to provide reasonable assurance that information required to be disclosed by the Company in its corporate filings has been recorded, processed, summarized and reported within the time periods specified in securities legislation.

A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that its objectives are met. Due to the inherent limitations in all such systems, no evaluation of controls can provide absolute assurance that all control issues, if any, within a company have been detected. Accordingly, Onex' internal controls over financial reporting and disclosure controls and procedures are effective in providing reasonable, not absolute, assurance that the objectives of Onex' control systems have been met.

### Limitation on scope of design

Management has limited the scope of the design of internal controls over financial reporting and disclosure controls and procedures to exclude the controls, policies and procedures of Gluskin Sheff (acquired in June 2019), the operating results of which are included in the September 30, 2019 unaudited interim consolidated financial statements of Onex. The scope limitation is in accordance with National Instrument 52-109, *Certification of Disclosure in Issuer's Annual and Interim Filings*, which allows an issuer to limit its design of internal controls over financial reporting and disclosure controls and procedures to exclude the controls, policies and procedures of a company acquired not more than 365 days before the end of the financial period to which the certificate relates.

Table 23 shows a summary of the financial information for Gluskin Sheff, which is included in the September 30, 2019 unaudited interim consolidated financial statements of Onex.

TABLE 23	(Unaudited) (\$ millions) Three months ended September 30, 2019	Gluskin Sheff
Total income		\$ 21
Net earnings		\$ -
Nine months ended September 30, 2019		
Total income		\$ 28
Net earnings		\$ 1
As at September 30, 2019		
Total assets		\$ 386
Total liabilities		\$ 48



## GLOSSARY

The following is a list of commonly used terms in Onex' interim MD&A and unaudited interim consolidated financial statements and their corresponding definitions.

**Adjusted EBITDA** is a non-GAAP financial measure and is based on the local accounting standards of the individual operating businesses. The metric is based on earnings before interest, taxes, depreciation and amortization as well as other adjustments. Other adjustments can include non-cash costs of stock-based compensation and retention plans, transition and restructuring expenses including severance payments, annualized pro-forma adjustments for acquisitions, the impact of derivative instruments that no longer qualify for hedge accounting, the impacts of purchase accounting and other similar amounts.

**Assets under management** are the sum of the fair value of invested assets and uncalled committed capital that Onex manages on behalf of investors, including Onex' own uncalled committed capital in excess of cash and cash equivalents.

**Carried interest** is an allocation of part of an investor's gains to Onex and its management team after the investor has realized a preferred return.

**CLO warehouse** is a leveraged portfolio of credit investments that Onex establishes in anticipation of raising a new CLO. The leverage is typically provided by a financial institution that serves as the placement agent for the relevant CLO. The leverage provided by a financial institution may be in the form of a total return swap that transfers the credit and market risk of specified securities. Onex provides capital to establish the CLO warehouses.

**Co-investment** is a direct investment made by limited partners alongside a fund.

**Collateral principal amount** is the aggregate principal balance of the CLO investments in debt obligations, excluding defaulted debt obligations, and also includes the principal balance of cash deposits.

**Collateralized Loan Obligation ("CLO")** is a structured investment fund that invests in non-investment grade debt. Interests in these funds are sold in rated and unrated tranches that have rights to the CLO's collateral and payment streams in descending order of priority. The yield to investors in each tranche decreases as the level of priority increases.

**Committed capital** is the amount contractually committed by limited partners that a fund may call for investments or to pay management fees and other expenses.

**Deferred Share Units ("DSUs")** are synthetic investments made by directors and the Onex management team, where the gain or loss mirrors the performance of the SVS. DSUs may be issued to directors in lieu of director fees and to senior management in lieu of a portion of their annual short-term incentive compensation.

**Discontinued operation** is a component of Onex that has either been disposed of or is currently classified as held for sale and represents either a major line of business or geographical area of operations, a single coordinated plan to dispose of a separate line of business or geographical area of operations, or a subsidiary acquired exclusively with a view to near-term resale.

**Fee-generating capital** is the assets under management on which the Company receives management fees, performance fees and/or carried interest.

**Fully diluted shares** include all outstanding SVS as well as outstanding stock options where Onex' share price exceeds the exercise price of the stock options and the stock options have a dilutive impact. Fully diluted shares used in the calculations of segment net earnings (loss) per share are calculated using the treasury stock method.

**General Partner** is a partner that determines most of the actions of a partnership and can legally bind the partnership. The General Partners of Onex-sponsored funds are Onex-controlled subsidiaries.

**Gross internal rate of return ("Gross IRR")** is the annualized percentage return achieved on an investment or fund, taking time into consideration. This measure does not reflect a limited partner's return since it is calculated without deducting carried interest, management fees, taxes and expenses.

**Gross multiple of capital ("Gross MOC")** is an investment's or fund's total value divided by the capital that has been invested. This measure does not reflect a limited partner's multiple of capital since it is calculated without deducting carried interest, management fees, taxes and expenses.

**Hurdle** or **preferred return** is the minimum return required from an investment or fund before entitlement to payments under the MIP, carried interest or performance fees.

**International Financial Reporting Standards ("IFRS")** are a set of standards adopted by Onex to determine accounting policies for the consolidated financial statements that were formulated by the International Accounting Standards Board, and allows for comparability and consistency across businesses. As a publicly listed entity in Canada, Onex is required to report under IFRS.

**Investing capital** represents Onex' investing assets that are invested in private equity, Onex Credit strategies, treasury investments, cash and cash equivalents and near-cash available for investing. Investing capital is determined on the same basis as segmented assets for Onex' investing segment.

**Investing capital per share** is Onex investing capital divided by the number of fully diluted shares outstanding.

**Investor capital** is the invested and committed uncalled capital of third-party investors.

**Joint ventures** are a type of business arrangement in which two or more parties agree to share control over key decisions in order to reach a common objective, typically profit generation or cost reduction.

**Leveraged loans** refer to the non-investment grade senior secured debt of relatively highly leveraged borrowers. A leveraged loan is often issued by a company in connection with it being acquired by a private equity or corporate investor.

**Limited partner** is an investor whose liability is generally limited to the extent of their share of the partnership.

**Limited Partners' Interests charge** primarily represents the change in the fair value of the underlying investments in the Onex Partners, ONCAP and credit strategies funds, net of carried interest, which is allocated to the limited partners and recorded as Limited Partners' Interests liability.

**Limited Partners' Interests liability** represents the fair value of limited partners' invested capital in the Onex Partners, ONCAP and credit strategies funds and is affected primarily by the change in the fair value of the underlying investments in those funds, the impact of the carried interest, as well as any contributions by and distributions to the limited partners in those funds.

**LTM Adjusted EBITDA** is Adjusted EBITDA of a business over the last twelve months.

**Management investment plan ("MIP")** is a plan that requires Onex and Onex Partners management to invest in each of the operating businesses acquired or invested in by Onex. Management's required cash investment is 1.5% of Onex' interest in each acquisition or investment. Management is allocated 7.5% of Onex' realized gain from an operating business investment, subject to Onex realizing the full return of its investment plus a net 15% internal rate of return on the investment. The plan also has vesting requirements, certain limitations and voting requirements.

**Multiple Voting Shares** of Onex are the controlling class of shares, which entitle Mr. Gerald W. Schwartz to elect 60% of Onex' directors and to 60% of the total shareholder vote on most matters. The shares have no entitlement to distribution on wind-up or dissolution above their nominal paid-in value and do not participate in dividends or earnings.

**Near-cash** are investment holdings in readily marketable investments that can be converted to cash in an orderly market. In addition, near-cash includes management fees receivable from the limited partners of Onex' private equity funds.

**Net internal rate of return ("Net IRR")** is the annualized percentage return earned by the limited partners of a fund, excluding Onex as a limited partner, after the deduction of carried interest, management fees, taxes and expenses, taking time into consideration.

**Net multiple of capital ("Net MOC")** is the investment distributions and unrealized value, net of carried interest and taxes, to limited partners subject to carried interest and management fees in the funds, excluding Onex as a limited partner, divided by the limited partners' total contributions for investments, fees and expenses.

**Non-controlling interests** represent the ownership interests in Onex' controlled operating companies by shareholders other than Onex and the limited partners in the Onex Partners and ONCAP Funds.

**Normal Course Issuer Bid(s) ("NCIB" or the "Bids")** is an annual program(s) approved by the Board of Directors that enables Onex to repurchase SVS for cancellation.

**ONEX** is the share symbol for Onex Corporation on the Toronto Stock Exchange.

**Onex Credit Funds** are the actively managed, diversified portfolio investment funds of Onex Credit, which include two closed-end funds listed on the Toronto Stock Exchange (TSX: OCS-UN and OSL-UN). Onex controls certain funds managed by Onex Credit in which Onex holds an investment.

**Onex Credit Lending Partners ("OCLP")** is a private debt fund which provides credit to middle-market, upper middle-market and large private equity sponsor-owned portfolio companies and, selectively, other corporate borrowers predominantly in the United States and, selectively, in Canada and Europe. The strategy invests the majority of its capital in senior secured loans of companies primarily in less cyclical and less capital-intensive industries, with a focus on capital preservation. The fund employs a buy-and-hold approach to investing, with a goal of owning a diversified pool of investments.

**Performance fees** include performance allocations and are generated on high net worth clients and institutional investors' capital managed by Onex Credit and Gluskin Sheff, some of which are subject to a hurdle or preferred return to investors.

**Private equity platform** refers to Onex' investing and asset management activities carried on through the Onex Partners and ONCAP Funds.

**Private Lending** consists of Onex Credit Lending Partners and private debt originated by Onex.

**Shareholder capital** represents Onex' total assets adjusted to include accounts payable and accrued liabilities, and lease and other liabilities, and to exclude associated DSU hedge assets.

**Shareholder capital per share** is shareholder capital divided by the number of fully diluted shares outstanding.

**Subordinate Voting Shares ("SVS")** are the non-controlling share capital of Onex. SVS shareholders are entitled to elect 40% of Onex' directors and to 40% of the total shareholder vote on most matters. These shares are the only class of stock that economically participates in Onex Corporation. The SVS trade on the Toronto Stock Exchange.

**Wealth management** is a platform that includes capital managed by Gluskin Sheff in its public equity and debt strategies.

Throughout the interim MD&A and unaudited interim consolidated financial statements, the following operating businesses are referenced as follows:

- **“AIT”** – Advanced Integration Technology LP
- **“AutoSource”** – AutoSource Holdings, Inc.
- **“BBAM”** – BBAM Limited Partnership
- **“Bradshaw”** – Bradshaw International, Inc.
- **“BrightSpring Health”** – Res-Care, Inc.
- **“Carestream Health”** – Carestream Health, Inc.
- **“Celestica”** – Celestica Inc.
- **“Chatters”** – Chatters Canada
- **“Clarivate Analytics”** – Clarivate Analytics Plc
- **“Convex”** – Convex Group Limited
- **“Davis-Standard”** – Davis-Standard Holdings, Inc.
- **“Emerald Expositions”** – Emerald Expositions Events, Inc.
- **“EnGlobe”** – EnGlobe Corp.
- **“Flushing Town Center”** – Flushing Town Center
- **“FLY Leasing Limited”** – FLY Leasing Limited
- **“Hopkins”** – Hopkins Manufacturing Corporation
- **“ILAC”** – International Language Academy of Canada
- **“Incline Aviation Fund”** – Incline Aviation Fund
- **“IntraPac”** – IntraPac International Corporation
- **“Jack’s”** – Jack’s Family Restaurants
- **“JELD-WEN”** – JELD-WEN Holding, Inc.
- **“KidsFoundation”** – KidsFoundation Holdings B.V.
- **“Laces”** – Laces Group
- **“Mavis Discount Tire”** – Mavis Tire Supply LLC
- **“Meridian Aviation”** – Meridian Aviation Partners Limited and affiliates
- **“Parkdean Resorts”** – Parkdean Resorts
- **“Pinnacle Renewable Energy”** – Pinnacle Renewable Holdings, Inc.
- **“PowerSchool”** – PowerSchool Group LLC
- **“Precision”** – Precision Global
- **“PURE Canadian Gaming”** – PURE Canadian Gaming Corp.
- **“RSG”** – Ryan Specialty Group, LLC
- **“Ryan”** – Ryan, LLC
- **“Save-A-Lot”** – Save-A-Lot
- **“SCP Health”** – SCP Health (formerly Schumacher Clinical Partners)
- **“Sedgwick”** – Sedgwick Claims Management Services
- **“sgsco”** – SGS International, LLC
- **“SIG”** – SIG Combibloc Group AG
- **“SMG”** – SMG Holdings Inc.
- **“Survitec”** – Survitec Group Limited
- **“Tecta”** – Tecta America Corporation
- **“Venanpri Group”** – Venanpri Group
- **“Walter”** – Walter Surface Technologies
- **“WestJet”** – WestJet Airlines Ltd.
- **“WireCo”** – WireCo WorldGroup
- **“Wyse”** – Wyse Meter Solutions Inc.
- **“York”** – York Risk Services Holding Corp.

# SEPTEMBER 30, 2019

## INTERIM CONSOLIDATED BALANCE SHEET

(Unaudited)  
(in millions of U.S. dollars)

As at  
September 30, 2019

### Assets

Cash and cash equivalents	\$ 950
Treasury investments (note 3)	48
Management and advisory fees, recoverable fund expenses and other receivables (note 4)	324
Corporate investments (including intercompany loans receivable from Onex and the Asset Managers of \$3,994, comprising part of the fair value of Investment Holding Companies) (note 5)	9,293
Other assets	106
Property and equipment (note 6)	186
Intangible assets (note 7)	164
Goodwill (note 7)	258
<b>Total Assets</b>	<b>11,329</b>
Intercompany loans payable to Investment Holding Companies (note 8)	(3,994)
<b>Total Assets Net of Intercompany Loans Payable to Investment Holding Companies</b>	<b>\$ 7,335</b>

### Other Liabilities

Accounts payable and accrued liabilities	\$ 25
Accrued compensation	78
Stock-based compensation payable	302
Lease and other liabilities (note 12)	135
<b>Total Other Liabilities</b>	<b>540</b>
<b>Net Assets</b>	<b>\$ 6,795</b>

### Equity

Share capital (note 9)	341
Retained earnings and accumulated other comprehensive earnings	6,454
<b>Total Equity</b>	<b>\$ 6,795</b>

See accompanying notes to the unaudited interim consolidated financial statements, including changes to the accounting treatment of certain Onex subsidiaries on January 1, 2019, as described in note 1.

These unaudited interim consolidated financial statements should be read in conjunction with the 2018 audited annual consolidated financial statements.

# DECEMBER 31, 2018

## INTERIM CONSOLIDATED BALANCE SHEET

(Unaudited)  
(in millions of U.S. dollars)

As at  
December 31, 2018

### Assets

#### Current Assets

Cash and cash equivalents	\$ 2,680
Short-term investments	77
Accounts receivable	3,186
Inventories	2,656
Other current assets	1,124
Assets held by discontinued operations	1,148

10,871

Property, plant and equipment	4,913
Long-term investments	12,756
Other non-current assets	616
Intangible assets	8,048
Goodwill	8,213

\$ 45,417

### Liabilities and Equity

#### Current Liabilities

Accounts payable and accrued liabilities	\$ 4,116
Current portion of provisions	151
Other current liabilities	1,800
Current portion of long-term debt, without recourse to Onex Corporation	879
Current portion of Limited Partners' Interests	560
Liabilities held by discontinued operations	775

8,281

Non-current portion of provisions	162
Long-term debt, without recourse to Onex Corporation	21,465
Other non-current liabilities	1,615
Deferred income taxes	1,138
Limited Partners' Interests	7,119

39,780

#### Equity

Share capital (note 9)	320
Non-controlling interests	3,075
Retained earnings and accumulated other comprehensive loss	2,242

5,637

\$ 45,417

See accompanying notes to the unaudited interim consolidated financial statements, including changes to the accounting treatment of certain Onex subsidiaries on January 1, 2019, as described in note 1.

These unaudited interim consolidated financial statements should be read in conjunction with the 2018 audited annual consolidated financial statements.

# SEPTEMBER 30, 2019

## INTERIM CONSOLIDATED STATEMENT OF EARNINGS

<i>(Unaudited)</i> <i>(in millions of U.S. dollars except per share data)</i>	<b>Three months ended September 30, 2019</b>	<b>Nine months ended September 30, 2019</b>
<b>Income</b>		
Net gains on corporate investments (including a decrease in carried interest of \$12 and \$10 during the three and nine months ended September 30, 2019, respectively) (note 5)	\$ 125	\$ 618
Management and advisory fees (note 10)	67	174
Reimbursement of expenses from investment funds and operating businesses	4	16
Interest and net treasury investment income (note 11)	3	10
Other income	2	3
<b>Total Income</b>	<b>201</b>	<b>821</b>
<b>Expenses</b>		
Compensation	(46)	(130)
Stock-based compensation	(18)	(53)
Amortization of property, equipment and intangible assets	(15)	(30)
Recoverable expenses from investment funds and operating businesses	(4)	(16)
Acquisition, integration and other expenses (note 12)	(18)	(88)
<b>Total Expenses</b>	<b>(101)</b>	<b>(317)</b>
Gain on derecognition of previously consolidated corporate investments (note 1)	-	3,719
Reclassification from accumulated other comprehensive loss on derecognition of previously consolidated corporate investments (note 1)	-	(170)
Net gain on derecognition of previously consolidated corporate investments	-	3,549
Earnings before income taxes	100	4,053
Recovery of income taxes (note 13)	-	37
<b>Net Earnings</b>	<b>\$ 100</b>	<b>\$ 4,090</b>
<b>Net Earnings per Subordinate Voting Share of Onex Corporation (note 14)</b>		
Basic	\$ 0.99	\$ 40.92
Diluted	\$ 0.99	\$ 40.90

See accompanying notes to the unaudited interim consolidated financial statements, including changes to the accounting treatment of certain Onex subsidiaries on January 1, 2019, as described in note 1.

These unaudited interim consolidated financial statements should be read in conjunction with the 2018 audited annual consolidated financial statements.

# SEPTEMBER 30, 2018

## INTERIM CONSOLIDATED STATEMENT OF EARNINGS

<i>(Unaudited)</i> <i>(in millions of U.S. dollars except per share data)</i>	Three months ended September 30, 2018	Nine months ended September 30, 2018
<b>Revenues (note 10)</b>	\$ 6,105	\$ 17,695
Cost of sales (excluding amortization of property, plant and equipment, intangible assets and deferred charges)	(4,444)	(12,996)
Operating expenses	(1,045)	(3,040)
Interest income	143	389
Amortization of property, plant and equipment	(156)	(481)
Amortization of intangible assets and deferred charges	(179)	(552)
Interest expense of operating companies and credit strategies	(342)	(980)
Decrease in value of investments in joint ventures and associates at fair value, net	(46)	(201)
Stock-based compensation recovery (expense)	28	(60)
Other gain	-	82
Other income (expense)	71	(65)
Impairment of goodwill, intangible assets and long-lived assets, net	(303)	(303)
Limited Partners' Interests charge	(156)	(233)
<b>Loss Before Income Taxes and Discontinued Operations</b>	(324)	(745)
Provision for income taxes	(146)	(174)
<b>Loss from Continuing Operations</b>	(470)	(919)
Earnings from discontinued operations	12	35
<b>Net Loss</b>	\$ (458)	\$ (884)
<b>Loss from Continuing Operations Attributable to:</b>		
Equity holders of Onex Corporation	\$ (437)	\$ (870)
Non-controlling interests	(33)	(49)
<b>Loss from Continuing Operations</b>	\$ (470)	\$ (919)
<b>Net Loss Attributable to:</b>		
Equity holders of Onex Corporation	\$ (425)	\$ (836)
Non-controlling interests	(33)	(48)
<b>Net Loss</b>	\$ (458)	\$ (884)
<b>Net Earnings (Loss) per Subordinate Voting Share of Onex Corporation (note 14)</b>		
Basic and diluted:		
Continuing operations	\$ (4.33)	\$ (8.61)
Discontinued operations	0.11	0.33
<b>Net Loss per Subordinate Voting Share</b>	\$ (4.22)	\$ (8.28)

See accompanying notes to the unaudited interim consolidated financial statements, including changes to the accounting treatment of certain Onex subsidiaries on January 1, 2019, as described in note 1.

These unaudited interim consolidated financial statements should be read in conjunction with the 2018 audited annual consolidated financial statements.



## INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE EARNINGS

<i>(Unaudited)</i> <i>(in millions of U.S. dollars)</i>	Three months ended September 30		Nine months ended September 30	
	2019	2018	2019	2018
<b>Net Earnings (Loss)</b>	<b>\$ 100</b>	\$ (458)	<b>\$ 4,090</b>	\$ (884)
<b>Other Comprehensive Earnings (Loss), Net of Tax</b>				
Items that may be reclassified to net earnings (loss):				
Currency translation adjustments	(4)	(66)	7	(195)
Change in fair value of derivatives designated as hedges	-	4	-	(10)
Unrealized gains (losses) on financial assets	-	1	-	(1)
Reclassification to net earnings on derecognition of previously consolidated corporate investments (note 1)	-	-	170	-
	(4)	(61)	177	(206)
Items that will not be reclassified to net earnings (loss):				
Remeasurements for post-employment benefit plans	-	9	-	(56)
<b>Other Comprehensive Earnings (Loss), Net of Tax</b>	<b>(4)</b>	(52)	<b>177</b>	(262)
<b>Total Comprehensive Earnings (Loss)</b>	<b>\$ 96</b>	\$ (510)	<b>\$ 4,267</b>	\$ (1,146)
<b>Total Comprehensive Earnings (Loss) Attributable to:</b>				
Equity holders of Onex Corporation	\$ 96	\$ (481)	\$ 4,267	\$ (1,023)
Non-controlling interests	-	(29)	-	(123)
<b>Total Comprehensive Earnings (Loss)</b>	<b>\$ 96</b>	\$ (510)	<b>\$ 4,267</b>	\$ (1,146)

See accompanying notes to the unaudited interim consolidated financial statements, including changes to the accounting treatment of certain Onex subsidiaries on January 1, 2019, as described in note 1.

These unaudited interim consolidated financial statements should be read in conjunction with the 2018 audited annual consolidated financial statements.

# INTERIM CONSOLIDATED STATEMENTS OF EQUITY

<i>(Unaudited)</i> <i>(in millions of U.S. dollars except per share data)</i>	Share Capital (note 9)	Retained Earnings	Accumulated Other Comprehensive Earnings (Loss)	Total Equity Attributable to Equity Holders of Onex Corporation	Non- controlling Interests	Total Equity
<b>Balance – December 31, 2017</b>	\$ 321	\$ 2,547	\$ 25 <sup>(ii)</sup>	\$ 2,893	\$ 2,145	\$ 5,038
Change in accounting policy	–	11	–	11	1	12
Dividends declared <sup>(iii)</sup>	–	(19)	–	(19)	–	(19)
Repurchase and cancellation of shares (note 9)	(2)	(52)	–	(54)	–	(54)
Investments in operating companies by shareholders other than Onex	–	24	–	24	152	176
Distributions to non-controlling interests	–	–	–	–	(17)	(17)
Repurchase of shares of operating companies	–	–	–	–	(75)	(75)
Sale of interest in operating company under continuing control	–	49	–	49	71	120
Non-controlling interests derecognized on loss of control of investment in operating company	–	–	–	–	(48)	(48)
<b>Comprehensive Loss</b>						
Net loss	–	(836)	–	(836)	(48)	(884)
Other comprehensive loss, net of tax:						
Currency translation adjustments	–	–	(184)	(184)	(11)	(195)
Change in fair value of derivatives designated as hedges	–	–	(1)	(1)	(9)	(10)
Unrealized losses on financial assets	–	–	(1)	(1)	–	(1)
Remeasurements for post-employment benefit plans	–	(1)	–	(1)	(55)	(56)
<b>Balance – September 30, 2018</b>	\$ 319	\$ 1,723	\$ (161) <sup>(iii)</sup>	\$ 1,881	\$ 2,106	\$ 3,987
<b>Balance – December 31, 2018</b>	\$ 320	\$ 2,412	\$ (170) <sup>(iv)</sup>	\$ 2,562	\$ 3,075	\$ 5,637
Derecognition of previously consolidated corporate investments (note 1)	–	–	170	170	(3,075)	(2,905)
Dividends declared <sup>(iii)</sup>	–	(22)	–	(22)	–	(22)
Options exercised	1	–	–	1	–	1
Repurchase and cancellation of shares (note 9)	(1)	(33)	–	(34)	–	(34)
Equity issued in connection with the acquisition of Gluskin Sheff <sup>(v)</sup>	21	–	–	21	–	21
Net earnings	–	4,090	–	4,090	–	4,090
Currency translation adjustments included in other comprehensive earnings	–	–	7	7	–	7
<b>Balance – September 30, 2019</b>	\$ 341	\$ 6,447	\$ 7 <sup>(vi)</sup>	\$ 6,795	\$ –	\$ 6,795

- (i) Accumulated Other Comprehensive Earnings as at December 31, 2017 consisted of currency translation adjustments of positive \$33, unrealized losses on the effective portion of cash flow hedges of \$11 and unrealized gains on financial assets of \$3. Accumulated Other Comprehensive Earnings as at December 31, 2017 included \$2 of net losses related to discontinued operations. Income taxes did not have a significant effect on these items.
- (ii) Dividends declared per Subordinate Voting Share were C\$0.2875 for the nine months ended September 30, 2019 (2018 – C\$0.25). In 2019, shares issued under the dividend reinvestment plan amounted to less than \$1 (2018 – less than \$1). There are no tax effects for Onex on the declaration or payment of dividends.
- (iii) Accumulated Other Comprehensive Loss as at September 30, 2018 consisted of currency translation adjustments of negative \$151, unrealized losses on the effective portion of cash flow hedges of \$12 and unrealized gains on financial assets of \$2. Accumulated Other Comprehensive Loss as at September 30, 2018 included \$1 of net losses related to discontinued operations. Income taxes did not have a significant effect on these items.
- (iv) Accumulated Other Comprehensive Loss as at December 31, 2018 consisted of currency translation adjustments of negative \$156 and unrealized losses on the effective portion of cash flow hedges of \$14. Accumulated Other Comprehensive Loss as at December 31, 2018 included \$2 of net losses related to discontinued operations. Income taxes did not have a significant effect on these items.
- (v) In June 2019, Onex issued subordinate voting shares of Onex Corporation and limited partnership units of an Onex subsidiary, as described in notes 2 and 9.
- (vi) Accumulated Other Comprehensive Earnings as at September 30, 2019 consisted of currency translation adjustments of positive \$7. Income taxes did not have a significant effect on this item.

See accompanying notes to the unaudited interim consolidated financial statements, including changes to the accounting treatment of certain Onex subsidiaries on January 1, 2019, as described in note 1.

These unaudited interim consolidated financial statements should be read in conjunction with the 2018 audited annual consolidated financial statements.

# SEPTEMBER 30, 2019

## INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS

(Unaudited) (in millions of U.S. dollars)

Nine months ended September 30

2019

### Operating Activities

Net earnings	\$ 4,090
Adjustments to net earnings:	
Recovery of income taxes	(37)
Interest and net treasury investment income	(10)
Interest expense	2
<hr/>	
Earnings before interest and provision for income taxes	4,045
Cash taxes paid	(1)
Investments made in and loans made to Investment Holding Companies	(19)
Distributions and loan repayments received from Investment Holding Companies	501
Items not affecting cash and cash equivalents:	
Amortization of property, equipment and intangible assets	30
Net gains on corporate investments (note 5)	(618)
Stock-based compensation	13
Gain on derecognition of previously consolidated corporate investments (note 1)	(3,719)
Reclassification from accumulated other comprehensive loss on derecognition of previously consolidated corporate investments (note 1)	170
Foreign exchange loss	5
Expense related to future Onex Credit asset manager distributions (note 12)	41
Other	6
<hr/>	
	454
Changes in non-cash working capital items:	
Management and advisory fees, recoverable fund expenses and other receivables	(41)
Other assets	(2)
Accounts payable, accrued liabilities and other liabilities	(17)
Accrued compensation	(5)
<hr/>	
Decrease in cash and cash equivalents due to changes in non-cash working capital items	(65)
Decrease in other operating activities	(1)
Cash provided by operating activities	388

### Financing Activities

Cash dividends paid	(20)
Principal elements of lease payments	(5)
Cash interest paid	(2)
Repurchase of share capital of Onex Corporation	(36)
Issuance of loans from Investment Holding Companies	305
Repayment of loans to Investment Holding Companies	(79)
<hr/>	
Cash provided by financing activities	163

### Investing Activities

Acquisition of Gluskin Sheff, net of cash and cash equivalents acquired of \$11 (note 2)	(297)
Purchases of property and equipment	(2)
Cash interest received	9
Net sales of treasury investments	156
Decrease due to other investing activities	(1)
<hr/>	
Cash used in investing activities	(135)

### Increase in Cash and Cash Equivalents

Decrease in cash due to the derecognition of previously consolidated corporate investments, including cash from discontinued operations (note 1)	(2,169)
Decrease in cash due to changes in foreign exchange rates	(4)
Cash and cash equivalents, beginning of the period – continuing operations	2,680
Cash and cash equivalents, beginning of the period – discontinued operations	27
<hr/>	

<b>Cash and Cash Equivalents</b>	<b>\$ 950</b>
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See accompanying notes to the unaudited interim consolidated financial statements, including changes to the accounting treatment of certain Onex subsidiaries on January 1, 2019, as described in note 1.

These unaudited interim consolidated financial statements should be read in conjunction with the 2018 audited annual consolidated financial statements.

# SEPTEMBER 30, 2018

## INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS

(Unaudited) (in millions of U.S. dollars)

Nine months ended September 30	2018
<b>Operating Activities</b>	
Loss for the period from continuing operations	\$ (919)
Adjustments to loss from continuing operations:	
Provision for income taxes	174
Interest income	(389)
Interest expense of operating companies and credit strategies	980
Loss before interest and provision for income taxes	(154)
Cash taxes paid	(183)
Items not affecting cash and cash equivalents:	
Amortization of property, plant and equipment	481
Amortization of intangible assets and deferred charges	552
Decrease in value of investments in joint ventures and associates at fair value, net	201
Stock-based compensation expense	23
Other gain	(82)
Foreign exchange gain	(21)
Impairment of goodwill, intangible assets and long-lived assets, net	303
Limited Partners' Interests charge	233
Change in provisions	33
Change in carried interest	(40)
Other	(152)
	1,194
Changes in non-cash working capital items:	
Accounts receivable	(19)
Inventories	(350)
Other current assets	(11)
Accounts payable, accrued liabilities and other current liabilities	217
Decrease in cash and cash equivalents due to changes in non-cash working capital items	(163)
Decrease in other operating activities	(38)
Cash flows from operating activities of discontinued operations	97
Cash provided by operating activities	1,090
<b>Financing Activities</b>	
Issuance of long-term debt	3,604
Repayment of long-term debt	(1,677)
Cash interest paid	(901)
Cash dividends paid	(18)
Repurchase of share capital of Onex Corporation	(54)
Repurchase of share capital of operating companies	(75)
Contributions by Limited Partners	1,279
Issuance of share capital by operating companies	70
Proceeds from sale of interests in operating companies under continuing control	120
Distributions paid to non-controlling interests and Limited Partners	(658)
Increase due to other financing activities	19
Cash flows from financing activities of discontinued operations	42
Cash provided by financing activities	1,751
<b>Investing Activities</b>	
Acquisitions, net of cash and cash equivalents in acquired companies of \$63	(1,876)
Purchase of property, plant and equipment	(507)
Proceeds from sale of investments in joint ventures and associates	570
Distributions received from investments in joint ventures and associates	51
Purchase of investments in joint ventures and associates	(899)
Cash interest received	375
Cash dividends received	18
Net purchases of investments and securities for credit strategies	(1,777)
Net sales of investments and securities at the parent company and operating companies	590
Decrease due to other investing activities	(23)
Cash flows used in investing activities of discontinued operations	(136)
Cash used in investing activities	(3,614)
<b>Decrease in Cash and Cash Equivalents</b>	(773)
Decrease in cash due to changes in foreign exchange rates	(31)
Cash and cash equivalents, beginning of the period – continuing operations	3,362
Cash and cash equivalents, beginning of the period – discontinued operations	14
<b>Cash and Cash Equivalents</b>	2,572
<b>Cash and Cash Equivalents Held by Discontinued Operations and Disposal Group</b>	19
<b>Cash and Cash Equivalents Held by Continuing Operations</b>	\$ 2,553

See accompanying notes to the unaudited interim consolidated financial statements, including changes to the accounting treatment of certain Onex subsidiaries on January 1, 2019, as described in note 1.

These unaudited interim consolidated financial statements should be read in conjunction with the 2018 audited annual consolidated financial statements.

# NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited) (in millions and in U.S. dollars except per share data)

Onex Corporation and its wholly-owned subsidiaries manage capital invested and committed by investors from around the world. Onex invests its shareholder capital primarily in private equity and non-investment grade credit strategies.

Onex invests in its two private equity platforms: Onex Partners for larger transactions and ONCAP for middle-market and smaller transactions. Onex is currently investing through Onex Partners V, a \$7,150 fund raised in November 2017, and ONCAP IV, a \$1,107 fund raised in November 2016.

Onex also invests in Onex Credit strategies, which consist of non-investment grade debt in collateralized loan obligations ("CLOs"), OCLP I, a \$413 private debt fund raised in November 2018, and other credit strategies.

Throughout these statements the terms "Onex" and the "Company" refer to Onex Corporation, the ultimate parent company.

Onex is a Canadian corporation domiciled in Canada and listed on the Toronto Stock Exchange under the symbol ONEX. Onex' shares are traded in Canadian dollars. The registered address for Onex is 161 Bay Street, Toronto, Ontario. Mr. Gerald W. Schwartz controls Onex through his ownership of all of the outstanding Multiple Voting Shares of the corporation. Mr. Schwartz also indirectly holds 12% of the outstanding Subordinate Voting Shares ("SVS") of the corporation at September 30, 2019.

All amounts included in the notes to the unaudited interim consolidated financial statements are in millions of U.S. dollars unless otherwise noted. The unaudited interim consolidated financial statements were authorized for issue by the Board of Directors on November 7, 2019.

## 1. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

### STATEMENT OF COMPLIANCE

The unaudited interim consolidated financial statements have been prepared in accordance with International Accounting Standard ("IAS") 34, *Interim Financial Reporting*, using accounting policies consistent with International Financial Reporting Standards ("IFRS") and its interpretations adopted by the International Accounting Standards Board ("IASB"). Accordingly, certain information and note disclosures normally included in annual financial statements prepared in accordance with IFRS have been omitted or condensed. These unaudited interim consolidated financial statements were prepared on a going concern basis.

The U.S. dollar is Onex' functional currency and the financial statements have been reported on a U.S. dollar basis.

### BASIS OF PRESENTATION

Throughout the notes to the unaudited interim consolidated financial statements, investments and investing activity of Onex' capital primarily relate to its private equity funds, credit strategies and certain investments held outside the private equity funds and credit strategies. These investments are held directly or indirectly through wholly-owned subsidiaries of Onex, which are referred to as **Investment Holding Companies**. While there are a number of Investment Holding Companies, substantially all of these companies consist of direct or indirect subsidiaries of Onex Private Equity Holdings LLC, Onex CLO Holdings LLC or Onex Credit Holdings LLC. These three companies, which are referred to as the

**Primary Investment Holding Companies**, are wholly-owned subsidiaries of Onex and are the holding companies for substantially all of Onex' investments, excluding intercompany loans receivable from Onex and the Asset Managers, as defined below.

**Asset management** refers to the activity of managing capital in Onex' private equity funds, private credit strategies, public debt strategies and public equity strategies. This activity is conducted through wholly-owned subsidiaries of Onex, which are the managers of the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and Gluskin Sheff + Associates Inc. ("Gluskin Sheff") strategies. These subsidiaries are referred to as Onex' **Asset Managers** and are consolidated by Onex.

References to the Onex management team include the management of Onex, Onex Partners, ONCAP, Onex Credit and Gluskin Sheff. References to management without the use of team include only the relevant group. References to an Onex Partners Group represent Onex, the limited partners of the relevant Onex Partners Fund, the Onex management team and, where applicable, certain other limited partners as investors. References to an ONCAP Group represent Onex, the limited partners of the relevant ONCAP Fund, the Onex management team and, where applicable, certain other limited partners as investors.

On January 1, 2019, Onex determined that it met the definition of an investment entity, as defined by IFRS 10, *Consolidated financial statements* ("IFRS 10"). This change in status resulted from the change in how Onex measures and evaluates the performance of its investments, which are now performed on a fair value basis for substantially all of Onex' investments. This change was driven

primarily by the following factors: (i) performance metrics reviewed by Onex management have evolved over time and now primarily focus on the fair value of Onex' investments; (ii) growth of Onex' investment in credit strategies (\$815 as at January 1, 2019), for which the measurement and evaluation have always been performed on a fair value basis; and (iii) Onex' disposition of certain investments that were not measured and evaluated on a fair value basis.

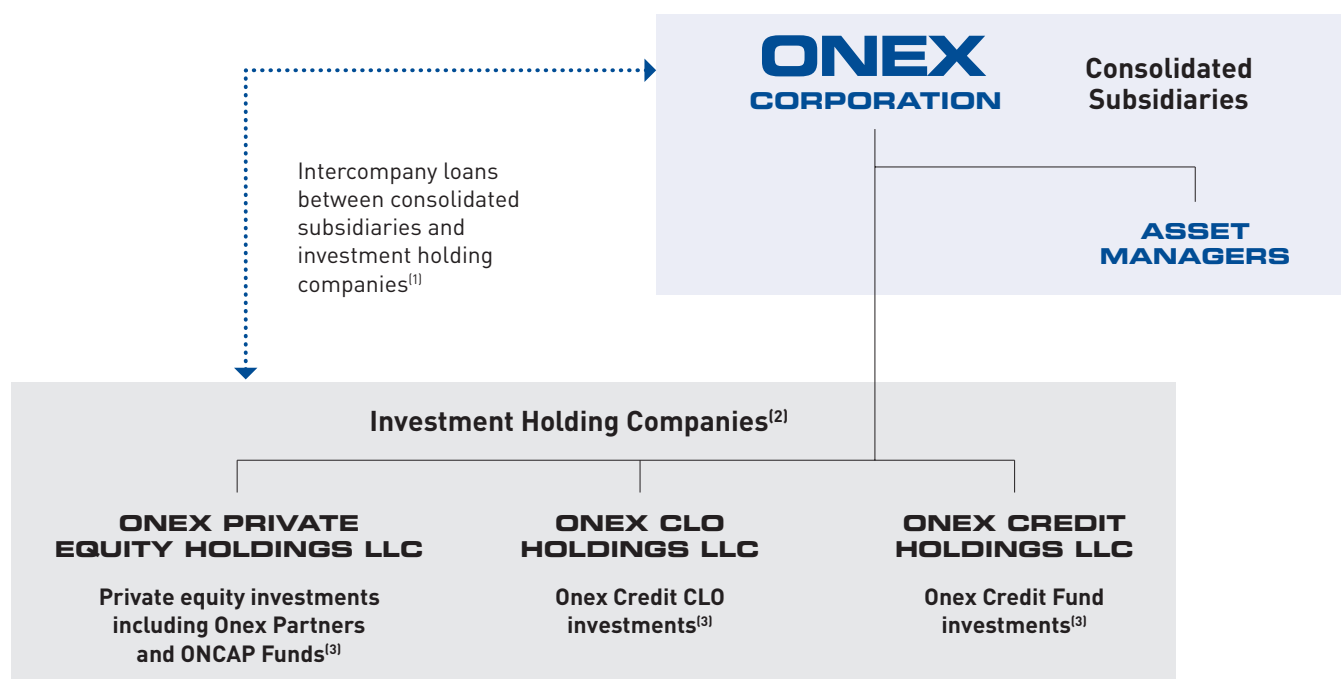
As a result of this change in status, the assets and liabilities of Onex' subsidiaries that do not provide investment-related services have been derecognized from Onex' consolidated balance sheet and Onex' investments in these subsidiaries have been recognized as corporate investments at fair value as at January 1, 2019 totalling \$9,156, including intercompany loans receivable from Investment Holding Companies. Onex recognized a gain on the transition to investment entity status of \$3,549 on January 1, 2019, including items reclassified from accumulated other comprehensive loss, reflecting the difference between the corporate investments' fair values and their previous carrying values. These

corporate investments are subsequently measured at fair value through profit or loss. The change in investment entity status has been accounted for prospectively from January 1, 2019 in accordance with IFRS 10.

The Company has also performed an assessment to determine which of its subsidiaries are investment entities, as defined under IFRS 10. When performing this assessment, the Company considered the subsidiaries' current business purpose along with the business purpose of the subsidiaries' direct and indirect investments. The Company has concluded that the Primary Investment Holding Companies meet the definition of an investment entity.

Throughout these unaudited interim consolidated financial statements, wholly-owned subsidiaries of Onex that are recognized at fair value are referred to as Investment Holding Companies. Investment Holding Companies include subsidiaries determined to be investment entities under IFRS 10, and all other subsidiaries that do not provide investment-related services and are not investment entities.

The simplified diagram below illustrates the types of subsidiaries included within Onex' corporate structure and the basis on which they are accounted for following the change in Onex' investment entity status on January 1, 2019.



(1) Onex Corporation and the consolidated asset management subsidiaries enter into intercompany loans that, in aggregate, have no net effect on Onex' financial position. Intercompany loans payable by Onex and the consolidated subsidiaries to the Investment Holding Companies are recognized as liabilities in the unaudited interim consolidated balance sheet, with the corresponding loans receivable classified as an asset within corporate investments in the unaudited interim consolidated balance sheet.

(2) Onex' investments in the Investment Holding Companies are recorded as corporate investments at fair value through profit or loss.

(3) Onex' investments in private equity, CLOs and Onex Credit Funds are typically held directly or indirectly through wholly-owned investment holding companies, which are subsidiaries of the Primary Investment Holding Companies identified above. Onex Private Equity Holdings LLC also includes Onex' investment in private debt.

In June 2019, Onex management updated its assessment of whether Onex, the parent company, meets the definition of an investment entity under IFRS 10 following the acquisition of Gluskin Sheff, as described in note 2. Onex management concluded that Onex, the parent company, remains an investment entity as defined by IFRS 10 subsequent to its acquisition of Gluskin Sheff.

#### SIGNIFICANT ACCOUNTING POLICIES

The disclosures contained in these unaudited interim consolidated financial statements do not include all the requirements of IFRS for annual financial statements. The unaudited interim consolidated financial statements should be read in conjunction with the audited annual consolidated financial statements for the year ended December 31, 2018.

The unaudited interim consolidated financial statements are based on accounting policies, as described in note 1 to the 2018 audited annual consolidated financial statements, with the exception of new accounting policies related to the change in Onex' investment entity status, as described below and in the basis of presentation section of this note. Certain accounting policies described in this section are unchanged from the 2018 audited annual consolidated financial statements and are provided for clarification following the change in Onex' investment entity status.

#### Treasury investments

Treasury investments include commercial paper, federal and municipal debt instruments, corporate obligations and structured products. Treasury investments are measured at fair value through profit or loss in accordance with IFRS 9, *Financial instruments* ("IFRS 9").

#### Corporate investments

Corporate investments include Onex' investments in its subsidiaries, primarily consisting of Investment Holding Companies, that meet the investment entity exception to consolidation criteria in IFRS 10. These subsidiaries primarily invest Onex' shareholder capital in the Onex Partners Funds, ONCAP Funds and Onex Credit strategies. Corporate investments are measured at fair value through profit or loss in accordance with IFRS 9. The fair value of corporate investments includes the fair value of both intercompany loans receivable from and payable to Onex and the Asset Managers. In addition, the fair value of corporate investments includes Onex' portion of the carried interest earned on investments made by the Onex Partners and ONCAP Funds and the liability associated with management incentive programs, including the Management Investment Plan (the "MIP"), as described in note 33(d) to the 2018 audited annual consolidated financial statements.

At September 30, 2019, substantially all of the corporate investments, excluding intercompany loans, consisted of investments made in the Primary Investment Holding Companies and investments made in operating businesses directly by Onex.

#### Intercompany loans with Investment Holding Companies

Intercompany loans payable to Investment Holding Companies represent financial liabilities that are payable to subsidiaries of Onex. Intercompany loans receivable from Investment Holding Companies are classified as corporate investments and represent loans receivable from subsidiaries of Onex. Onex has elected to measure these financial instruments at fair value through profit or loss in accordance with IFRS 9.

#### Property and equipment

Property and equipment are recorded at cost less accumulated amortization and provisions for impairment, if any. Cost consists of expenditures directly attributable to the acquisition of the asset. Subsequent expenditures for maintenance and repairs are expensed as incurred, while costs related to betterments and improvements that extend the useful lives of property and equipment are capitalized.

Right-of-use assets are amortized over the shorter of the asset's useful life and the term of the lease on a straight-line basis.

Amortization is provided for other property and equipment on a straight-line basis over the estimated useful lives of the assets as follows:

Aircraft	up to 20 years
Leasehold improvements	up to the term of the lease
Furniture and equipment	up to 10 years

When components of an asset have a significantly different useful life or residual value than the primary asset, the components are amortized separately. Residual values, useful lives and methods of amortization are reviewed at each fiscal year-end and adjusted prospectively.

#### Goodwill and intangible assets

Goodwill and intangible assets are recorded at their fair value at the date of acquisition of the related subsidiary or at cost if purchased. Amortization is provided for intangible assets with a limited life on a straight-line basis over their estimated useful lives as follows:

Customer relationships	up to 15 years
Software	up to 5 years

#### *Management and advisory fees*

Onex earns management and advisory fees for managing investor capital through its private equity funds, private credit strategies, public debt strategies and public equity strategies, and for services provided directly to certain underlying operating businesses. Onex accounts for management and advisory fees as revenue from contracts with customers using the five-step model outlined in note 1 to the 2018 audited annual consolidated financial statements. These asset management services are provided over time and the amount earned is generally calculated based on a percentage of the collateral principal balance, gross invested assets, limited partners' committed capital, limited partners' net funded commitments, net asset value or unfunded commitments of the respective strategies. Revenues earned from management and advisory fees are recognized over time as services are provided.

#### *Reimbursement of expenses from investment funds and operating businesses*

Certain deal investigation, research and other expenses incurred by the Asset Managers are recoverable from the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and the operating businesses of the Onex Partners and ONCAP Funds. These expense reimbursements are recognized as revenue in accordance with IFRS 15, *Revenue from contracts with customers*.

#### *Performance fees*

Onex accounts for performance fees as revenue from contracts with customers using the five-step model outlined in note 1 to the 2018 audited annual consolidated financial statements. Performance fees are recognized as revenue to the extent the fees are highly probable to not reverse, which is typically at the end of each performance year, or upon closure of an account or transfer of assets to a different investment model.

Performance fees associated with the management of the Gluskin Sheff Funds include both performance fees and performance allocations. Performance fees are determined by applying an agreed-upon formula to the growth in the net asset value of clients' assets under management. Performance allocations are a net profit or net loss allocated to the Company as a General Partner of certain Gluskin Sheff Funds. Performance fees associated with the Gluskin Sheff Funds range between 10% and 25% and may be subject to performance hurdles.

Onex is also entitled to performance fees on investor capital it manages within the Onex Credit strategies. Performance fees for these strategies range between 15% and 20% of net gains and are generally subject to a hurdle or minimum preferred return to investors.

#### *Stock-based compensation*

The Company follows the fair value-based method of accounting for all stock-based compensation plans. Following the Company's change in investment entity status on January 1, 2019, there are three types of stock-based compensation plans:

- 1) The Company's Stock Option Plan (the "Plan"), which provides that in certain situations the Company has the right, but not the obligation, to settle any exercisable option under the Plan by the payment of cash to the option holder. The Company has recorded a liability for the potential future settlement of the vested options at the balance sheet date by reference to the fair value of the liability. The liability is adjusted each reporting period for changes in the fair value of the options, with the corresponding amount reflected in the unaudited interim consolidated statements of earnings.
- 2) The Company's Director Deferred Share Unit Plan ("Director DSU Plan"), which entitles the holder to receive, upon redemption, a cash payment equivalent to the market value of a SVS at the redemption date. The Director DSU Plan enables Onex directors to apply directors' fees earned to acquire Deferred Share Units ("DSUs") based on the market value of Onex shares at the time. Grants of DSUs may also be made to Onex directors from time to time. The DSUs vest immediately, are redeemable only when the holder retires and must be redeemed within one year following the year of retirement. Additional units are issued for any cash dividends paid on the SVS. The Company has recorded a liability for the future settlement of the DSUs by reference to the value of the underlying SVS at the balance sheet date. On a quarterly basis, the liability is adjusted for the change in the market value of the underlying shares, with the corresponding amount reflected in the unaudited interim consolidated statements of earnings. To economically hedge a portion of the Company's exposure to changes in the trading price of Onex shares, the Company enters into forward agreements with a counterparty financial institution. The change in value of the forward agreements will be recorded to partially offset the amounts recorded as stock-based compensation under the Director DSU Plan.
- 3) The Company's Management Deferred Share Unit Plan ("Management DSU Plan"), which enables the Onex management team to apply all or a portion of their annual compensation earned to acquire DSUs based on the market value of Onex shares at the time in lieu of cash. The DSUs vest immediately and are redeemable only when the holder has ceased to be an officer or employee of the Company, or an affiliate, for a cash payment equal to the then current market price of SVS. Additional units are issued for any cash dividends paid



on the SVS. The Company has recorded a liability for the future settlement of the DSUs by reference to the value of the underlying SVS at the balance sheet date. On a quarterly basis, the liability is adjusted for the change in the market value of the underlying shares, with the corresponding amount reflected in the unaudited interim consolidated statements of earnings. To economically hedge the Company's exposure to changes in the trading price of Onex shares associated with the Management DSU Plan, the Company enters into forward agreements with a counterparty financial institution for all grants under the Management DSU Plan. As such, the change in value of the forward agreements will be recorded to offset the amounts recorded as stock-based compensation under the Management DSU Plan. The administrative costs of those arrangements are borne entirely by participants in the plan. Management DSUs are redeemable only for cash and no shares or other securities of Onex will be issued on the exercise, redemption or other settlement thereof.

Stock-based compensation for the Company no longer includes the expense (recovery) and liability associated with the MIP as it is incorporated in the fair value measurement of corporate investments and the corresponding net gains (losses) on corporate investments (note 5).

### Use of judgements and estimates

#### *Investment entity status*

Judgement is required when determining whether Onex, the parent company, meets the definition of an investment entity, which IFRS 10 defines as an entity that: (i) obtains funds from one or more investors for the purpose of providing those investors with investment management services; (ii) commits to its investors that its business purpose is to invest funds solely for returns from capital appreciation, investment income, or both; and (iii) measures and evaluates the performance of substantially all of its investments on a fair value basis. When determining whether Onex met the definition of an investment entity under IFRS 10, Onex management applied significant judgement when assessing whether the Company measures and evaluates the performance of substantially all of its investments on a fair value basis.

Onex conducts its business primarily through controlled subsidiaries, which consist of entities providing asset management services, investment holding companies and General Partners of private equity funds, credit funds and limited partnerships. Certain of these subsidiaries were formed for legal, regulatory or similar reasons by Onex and share a common business purpose. The assessment of whether Onex, the parent company, meets the definition of an investment entity was performed on an aggregate basis with these subsidiaries.

#### *Corporate investments*

The measurement of corporate investments is significantly impacted by the fair values of the investments held by the Onex Partners Funds, ONCAP Funds and Onex Credit strategies. The fair value of corporate investments is assessed at each reporting date with changes in fair value recognized through profit or loss.

The valuation of non-public investments requires significant judgement due to the absence of quoted market values, inherent lack of liquidity and the long-term nature of such investments. Valuation methodologies include discounted cash flows and observations of the trading multiples of public companies considered comparable to the private companies being valued. The valuations take into consideration company-specific items, the lack of liquidity inherent in a non-public investment and the fact that comparable public companies are not identical to the companies being valued. Such considerations are necessary since, in the absence of a committed buyer and completion of due diligence procedures, there may be company-specific items that are not fully known that may affect the fair value. A variety of additional factors are reviewed, including, but not limited to, financing and sales transactions with third parties, current operating performance and future expectations of the particular investment, changes in market outlook and the third-party financing environment. In determining changes to the fair value of the underlying private equity investments, emphasis is placed on current company performance and market conditions.

For publicly traded investments, the valuation is based on closing market prices less adjustments, if any, for regulatory and/or contractual sale restrictions.

The fair value of underlying investments in Onex Credit strategies that are not quoted in an active market may be determined by using reputable pricing sources (such as pricing agencies) or indicative prices from bond/debt market makers. Broker quotes as obtained from the pricing sources may be indicative and not executable or binding. Judgement and estimates are exercised to determine the quantity and quality of the pricing sources used. Where no market data is available, positions may be valued using models that include the use of third-party pricing information and are usually based on valuation methods and techniques generally recognized as standard within the industry. Models use observable data to the extent practicable. However, areas such as credit risk (both own and counterparty), volatilities and correlations may require estimates to be made. Changes in assumptions about these factors could affect the reported fair value of the underlying investments in the Onex Credit strategies.

The MIP is included in the fair value of corporate investments and is determined using an internally developed valuation model. The critical assumptions and estimates used in the valuation model include the fair value of the underlying investments, the time to expected exit from each investment, a risk-free rate and an industry comparable historical volatility for each investment. The fair value of the underlying investments includes the same critical assumptions and estimates previously described.

Corporate investments are measured with significant unobservable inputs (Level 3 of the fair value hierarchy), which are further described in note 16.

The changes in fair value of corporate investments are further described in note 5.

The Company assessed whether its underlying subsidiaries met the definition of an investment entity, as defined under IFRS 10. In certain circumstances, this assessment was performed together with other entities that were formed in connection with each other for legal, regulatory or similar reasons. Similarly, where a subsidiary's current business purpose is to facilitate a common purpose with a group of entities, the assessment of whether those subsidiaries met the definition of an investment entity was performed on an aggregate basis.

Certain subsidiaries were formed for various business purposes that, in certain circumstances, have evolved since their formation. When the Company assessed whether these subsidiaries met the definition of an investment entity, as defined under IFRS 10, professional judgement was exercised to determine the primary business purpose of these subsidiaries and the measurement basis, which were significant factors in determining their investment entity status.

#### CHANGES IN ACCOUNTING POLICIES

The Company has adopted the following new accounting standard, along with any consequential amendments, effective January 1, 2019. This change was made in accordance with applicable transitional provisions.

#### *IFRS 16 – Leases*

IFRS 16, *Leases* ("IFRS 16") supersedes IAS 17, *Leases* ("IAS 17") and requires lessees to recognize a right-of-use asset and a lease liability for substantially all lease contracts. On January 1, 2019, Onex adopted IFRS 16 on a modified retrospective basis and has chosen to not restate comparative information in accordance with the transitional provisions in IFRS 16. As a result, the comparative information continues to be presented in accordance with the Company's previous accounting policies.

On adoption of IFRS 16, Onex recognized lease liabilities in relation to leases which had previously been classified as operating leases under IAS 17. These lease liabilities were measured at the present value of the remaining lease payments, discounted using Onex' incremental borrowing rates as at January 1, 2019.

Onex' weighted-average incremental borrowing rate applied to the lease liabilities on January 1, 2019 was 3.20%. The details of the lease liabilities recognized as at January 1, 2019 were as follows:

Operating lease commitments disclosed	
as at December 31, 2018	\$ 2,085
Operating lease commitments related	
to subsidiaries no longer consolidated by Onex	
as at January 1, 2019	<b>(1,999)</b>
Discounting of future commitments	
as at January 1, 2019	<b>(12)</b>
Other	<b>(2)</b>
<b>Lease liabilities recognized as at January 1, 2019</b>	<b>\$ 72</b>

The associated right-of-use assets recognized at January 1, 2019 totalled \$71 and were measured at an amount equal to the recognized lease liabilities, adjusted for previously recognized lease accruals, in accordance with the transitional provisions of IFRS 16. The right-of-use assets recognized as a result of adopting IFRS 16 consisted entirely of real estate premises. There was no impact to retained earnings on January 1, 2019 as a result of adopting IFRS 16.

In applying IFRS 16, the Company used the following practical expedients as permitted by the standard:

- Previous assessments were relied on to determine whether leases were onerous;
- Operating leases with a remaining lease term of less than 12 months at January 1, 2019 were treated as short-term leases under IFRS 16;
- Initial direct costs were excluded from the measurement of right-of-use assets at the date of initial application; and
- Payments associated with leases of low-value assets are recognized on a straight-line basis as an expense in the unaudited interim consolidated statement of earnings.

The Company also elected to not reassess whether a contract is or contains a lease as at January 1, 2019, as permitted by IFRS 16.

From January 1, 2019, leases are recognized as a right-of-use asset and a corresponding lease liability at the date at which the leased asset is available for use, with the exception of leases of low-value assets or leases with a term of 12 months or less, which are recognized on a straight-line basis as an expense. For leases recognized in the interim consolidated balance sheet, each lease payment is allocated between the repayment of the lease liability and the finance cost. The finance cost is charged to the unaudited interim consolidated statement of earnings over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the lease liability for each period. The right-of-use asset is depreciated on a straight-line basis over the shorter of the asset's useful life and the term of the lease. Right-of-use assets and lease

liabilities arising from a lease are initially measured on a present value basis. Right-of-use assets are included within property and equipment in the unaudited interim consolidated balance sheet at September 30, 2019.

## 2. ACQUISITION OF GLUSKIN SHEFF

In June 2019, Onex acquired 100% of Gluskin Sheff for C\$445 (\$329). Gluskin Sheff is a Canadian wealth management firm serving high net worth families and institutional investors. The Company acquired Gluskin Sheff to diversify and expand its distribution channels and to grow its fee-generating assets under management. As part of the acquisition, certain members of the Gluskin Sheff management team exchanged their Gluskin Sheff common shares for Onex SVS and limited partnership units of a subsidiary of Onex. In connection with this transaction, Onex issued 247,359 SVS, with a fair value of \$13 (C\$18), and limited partnership units of an Onex consolidated subsidiary with a fair value of \$8 (C\$11), in addition to cash consideration paid of \$308 (C\$416). The Company also incurred \$2 of acquisition-related costs. Gluskin Sheff's expenses and revenues are primarily denominated in Canadian dollars.

Onex determined that Gluskin Sheff and the wholly-owned subsidiaries that were formed to acquire the company did not meet the definition of an investment entity under IFRS 10 and that the entities' primary business purpose, as a whole, is to provide investment-related services. As such, Onex consolidates the financial results of Gluskin Sheff and the wholly-owned subsidiaries that were formed to acquire the company.

Details of the purchase price and allocation to the acquired assets and liabilities of Gluskin Sheff are as follows:

Cash and cash equivalents	\$ 11
Treasury investments	13
Management fees, recoverable fund expenses and other receivables	12
Other assets	8
Property and equipment	18
Intangible assets with a limited life	138
Intangible assets with an indefinite life	14
Goodwill	192
Accounts payable and accrued liabilities	(29)
Lease and other liabilities	(8)
Deferred income taxes	(40)
Net assets acquired	<u>\$ 329</u>

Preliminary estimates have been made for certain assets based on third-party valuations, which could result in a further refinement of the fair value allocation of the Gluskin Sheff purchase price.

Included in the net assets acquired are gross receivables of \$12, of which all contractual cash flows are expected to be recovered. The fair value of these receivables on the date of acquisition was determined to be \$12.

Goodwill is not deductible for tax purposes and is primarily attributable to Gluskin Sheff's leading position in the Canadian high net worth private client market and the skills and competence of its workforce.

Income and net earnings of Gluskin Sheff from the date of acquisition by the Company to September 30, 2019 were \$28 and \$1, respectively.

The Company estimates it would have reported consolidated income of approximately \$855 and net earnings of approximately \$4,095 for the nine months ended September 30, 2019 had Gluskin Sheff been acquired on January 1, 2019.

## 3. TREASURY INVESTMENTS

Treasury investments as at September 30, 2019 included the following:

	September 30, 2019
Commercial paper	\$ 21
Federal and municipal debt instruments	15
Other	12
Total treasury investments	<u>\$ 48</u>

## 4. MANAGEMENT AND ADVISORY FEES, RECOVERABLE FUND EXPENSES AND OTHER RECEIVABLES

At September 30, 2019, the Company's receivables consisted of the following:

	September 30, 2019
Management and advisory fees <sup>(a)</sup>	\$ 231
Recoverable fund and operating businesses' expenses	76
Other	17
Total management and advisory fees, recoverable fund expenses and other receivables	<u>\$ 324</u>

### a) Management and advisory fees receivable

Management and advisory fees receivable primarily consisted of management fees receivable of \$212 from the Onex Partners and ONCAP Funds. Onex has elected to defer cash receipt of management fees from certain funds until the later stages of each fund's life. At September 30, 2019, the management and advisory fees primarily related to fees due from Onex Partners IV.

## 5. CORPORATE INVESTMENTS

The Company's interests in its Investment Holding Companies are recorded at fair value through profit or loss, in accordance with IFRS 9 and IFRS 10, as described in note 1. The Investment Holding Companies directly or indirectly invest the Company's capital in the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and other investments. The Company's corporate investments included the following amounts at September 30, 2019:

	January 1, 2019	Capital Deployed	Realizations and Distributions	Change in Fair Value	September 30, 2019	Change in Fair Value During the Three Months Ended September 30, 2019
Onex Partners Funds	\$ 3,050	\$ 124	\$ (697)	\$ 598	\$ 3,075	\$ 152
ONCAP Funds	458	7	(17)	(24)	424	(6)
Other private equity	375	25	(20)	5	385	10
Carried interest	110	n/a	(41)	(10)	59	(12)
<b>Total private equity investments<sup>(a)</sup></b>	<b>3,993</b>	<b>156</b>	<b>(775)</b>	<b>569</b>	<b>3,943</b>	<b>144</b>
Onex Credit Strategies <sup>(b)</sup>	815	175	(230)	52	812	(18)
Real estate <sup>(c)</sup>	148	-	(46)	(3)	99	(1)
Other net assets <sup>(d)</sup>	434	(618)	629	-	445	-
<b>Total corporate investments excluding intercompany loans</b>	<b>5,390</b>	<b>(287)</b>	<b>(422)</b>	<b>618</b>	<b>5,299</b>	<b>125</b>
Intercompany loans receivable from Onex and the Asset Managers <sup>(e)</sup>	3,766	307	(79)	-	3,994	-
Intercompany loans payable to Onex and the Asset Managers <sup>(f)</sup>	(414)	(21)	2	-	(433)	-
Intercompany loans receivable from Investment Holding Companies <sup>(f)</sup>	414	21	(2)	-	433	-
<b>Total</b>	<b>\$ 9,156</b>	<b>\$ 20</b>	<b>\$ (501)</b>	<b>\$ 618</b>	<b>\$ 9,293</b>	<b>\$ 125</b>

### a) Private equity investments

The Company's private equity investments consisted of the following amounts at September 30, 2019:

	January 1, 2019	Capital Deployed	Realizations and Distributions	Change in Fair Value	September 30, 2019	Change in Fair Value During the Three Months Ended September 30, 2019
<b>Onex Partners Funds</b>						
Onex Partners I	\$ 90	\$ -	\$ (90)	\$ 1	\$ 1	\$ 1
Onex Partners II	132	-	-	(21)	111	(21)
Onex Partners III	614	-	(82)	(21)	511	(49)
Onex Partners IV	2,262	-	(549)	685	2,398	235
Onex Partners V	30	124	-	2	156	3
Management incentive programs	(78)	n/a	24	(48)	(102)	(17)
<b>Total investment in Onex Partners Funds<sup>(i)</sup></b>	<b>3,050</b>	<b>124</b>	<b>(697)</b>	<b>598</b>	<b>3,075</b>	<b>152</b>
<b>ONCAP Funds</b>						
ONCAP II	113	-	(17)	(7)	89	(10)
ONCAP III	179	-	(3)	(4)	172	(3)
ONCAP IV	206	7	-	(19)	194	8
Management incentive programs	(40)	n/a	3	6	(31)	(1)
<b>Total investment in ONCAP Funds<sup>(iii)</sup></b>	<b>458</b>	<b>7</b>	<b>(17)</b>	<b>(24)</b>	<b>424</b>	<b>(6)</b>
<b>Other private equity investments<sup>(iii)</sup></b>	<b>375</b>	<b>25</b>	<b>(20)</b>	<b>5</b>	<b>385</b>	<b>10</b>
<b>Carried interest<sup>(iv)</sup></b>	<b>110</b>	<b>n/a</b>	<b>(41)</b>	<b>(10)</b>	<b>59</b>	<b>(12)</b>
<b>Total</b>	<b>\$ 3,993</b>	<b>\$ 156</b>	<b>\$ (775)</b>	<b>\$ 569</b>	<b>\$ 3,943</b>	<b>\$ 144</b>

*i) Onex Partners Funds*

At September 30, 2019, the Onex Partners Funds had investments in 19 operating businesses in various industry sectors and geographies. Onex' investments in the Onex Partners Funds include co-investments, where applicable.

**Onex Partners I and Onex Partners III**

In March 2019, the Onex Partners I and Onex Partners III Groups sold BrightSpring Health (formerly ResCare), a provider of residential, training, educational and support services for people with disabilities and special needs in the United States, for an enterprise value of approximately \$1,300. Onex' share of the net proceeds from Onex Partners I and Onex Partners III was \$99 and \$92, respectively, including carried interest of \$39. The MIP distribution as a result of this transaction was \$12.

**Onex Partners IV**

In April 2019, the Onex Partners IV Group received a dividend from SIG Combibloc Group ("SIG"), of which Onex' share was CHF 20 (\$20).

In August 2019, the Onex Partners IV Group sold Jack's, a regional quick-service restaurant operator. Onex' share of the net proceeds from Onex Partners IV was \$220. The MIP distribution as a result of this transaction was \$12.

In September 2019, the Onex Partners IV Group sold approximately 30.0 million shares of SIG at a price of CHF 12.00 per share. SIG is a systems and solutions provider for aseptic carton packaging. Onex' share of the net proceeds from the Onex Partners IV Group was CHF 126 (\$127). No amounts were paid on account of the MIP as the required realized investment return hurdle for Onex was not met on realizations to date.

In September 2019, the Onex Partners IV Group sold approximately 27.5 million ordinary shares of Clarivate Analytics Plc ("Clarivate Analytics") at a price of \$16.00 per share. Clarivate Analytics is a global analytics provider. Onex' share of the net proceeds from the Onex Partners IV Group was \$161. No amounts were paid on account of the MIP as the required realized investment return hurdle for Onex was not met on realizations to date.

**Onex Partners V**

In April 2019, Onex invested \$124 in Onex Partners V as part of the fund's investment in Convex Group Limited, a de novo specialty and casualty insurance company.

*ii) ONCAP Funds*

At September 30, 2019, the ONCAP Funds had investments in 15 operating businesses headquartered in North America. Onex' investments in the ONCAP Funds include co-investments, where applicable.

In July 2019, the ONCAP II and ONCAP III Groups received distributions from PURE Canadian Gaming, of which Onex' share was C\$19 (\$14) and C\$3 (\$3), respectively.

*iii) Other private equity investments*

Other private equity investments primarily consist of Onex' investments in Celestica and Ryan Specialty Group ("RSG"). In March 2019, Onex invested an additional \$25 in common equity of RSG to support the company's acquisition activities.

*iv) Carried interest*

The General Partner of each Onex Partners and ONCAP Fund is entitled to 20% of the realized net gains of the limited partners in such Fund provided the limited partners have achieved a minimum 8% net compound annual return on their investment. This performance-based capital allocation of realized net gains is referred to as carried interest. Onex is entitled to 40% of the carried interest realized in the Onex Partners and ONCAP Funds. Onex and Onex Partners management are entitled to the remaining 60% of the carried interest realized in the Onex Partners Funds and ONCAP management is entitled to 60% of the carried interest realized in the ONCAP Funds and an equivalent carried interest on Onex' realized net gains from the ONCAP Funds. Once the ONCAP IV investors achieve a net return of two times their aggregate capital contributions, carried interest participation increases from 20% to 25% of the realized net gains in ONCAP IV. The amount of carried interest ultimately received by Onex is based on realizations, the timing of which can vary significantly from period to period.

During the nine months ended September 30, 2019, Onex received \$41 of carried interest primarily from the sale of BrightSpring Health, as described above. The General Partner of Onex Partners IV elected to defer the receipt of carried interest from the sale of Jack's and the secondary offerings by Clarivate Analytics and SIG, as described in an earlier section of this note.

Unrealized carried interest is calculated based on the current fair values of the Funds and the overall realized and unrealized gains in each Fund in accordance with its limited partnership agreements.

## b) Onex Credit strategies

The Company's investment in Onex Credit strategies included the following amounts at September 30, 2019:

	January 1, 2019	Capital Deployed	Realizations and Distributions	Change in Fair Value	September 30, 2019	Change in Fair Value During the Three Months Ended September 30, 2019
<b>Onex Credit Strategies</b>						
U.S. CLOs	\$ 344	\$ 35	\$ (54)	\$ 26	\$ 351	\$ (17)
EURO CLOs	68	40	(8)	(2)	98	(2)
CLO warehouses	113	55	(145)	8	31	-
Private lending	46	45	(23)	5	73	1
OCP Senior Floating Income Fund	89	-	-	7	96	1
Onex Debt Opportunity Fund	73	-	-	2	75	(1)
Onex Senior Credit Fund	82	-	-	6	88	-
<b>Total</b>	\$ 815	\$ 175	\$ (230)	\$ 52	\$ 812	\$ (18)

In March 2019, Onex closed its sixteenth U.S. collateralized loan obligation ("CLO-16"), investing \$13 for approximately 30% of the most subordinated capital of CLO-16. On closing, Onex received \$50 plus interest for the investment that supported the warehouse facility for CLO-16.

In May 2019, Onex closed its third European collateralized loan obligation ("EURO CLO-3"), investing €35 (\$40) for all of the most subordinated capital of EURO CLO-3. On closing, Onex received €55 (\$61) plus interest for the investment that supported the warehouse facility for EURO CLO-3.

In July 2019, Onex closed its seventeenth U.S. collateralized loan obligation ("CLO-17"), investing \$23 for approximately 56% of the most subordinated capital of CLO-17. On closing, Onex received approximately \$24 plus interest for the investment that supported the warehouse facility for CLO-17.

In August 2019, Onex invested \$20 to support the warehouse facility for its eighteenth CLO denominated in U.S. dollars ("CLO-18").

In September 2019, Onex invested €10 (\$11) to support the warehouse facility for its fourth CLO denominated in euros ("EURO CLO-4").

During the nine months ended September 30, 2019, Onex invested \$28 in OCLP I.

During the nine months ended September 30, 2019, Onex received distributions of \$58 from CLO investments. Additionally, Onex received distributions of \$4 from CLO-2, which was redeemed in November 2018, and distributions of \$5 from OCLP I.

## c) Real estate

Onex' investment in real estate is comprised of an investment in Flushing Town Center, a commercial and residential complex located in Flushing, New York. During the nine months ended September 30, 2019, Onex received distributions of \$46 from Flushing Town Center, which were primarily funded by the sale of residential condominium units and the receipt of an investment-related tax credit.

## d) Other net assets

Other net assets consist of assets and liabilities of the Investment Holding Companies, excluding investments in private equity, Onex Credit strategies, real estate and intercompany loans receivable from and payable to Onex and the Asset Managers. Capital deployed and realizations and distributions of other net assets represent the cash flows of the Investment Holding Companies associated with investments in private equity, Onex Credit strategies, real estate and intercompany loans receivable from and payable to Onex and the Asset Managers. At September 30, 2019, the non-investment related assets and liabilities consisted of the following:

<b>Assets</b>	
Cash and cash equivalents	\$ 346
Treasury investments	89
Receivables	188
Other assets <sup>(i)</sup>	47
<b>Total assets</b>	<b>\$ 670</b>
<b>Liabilities</b>	
Accounts payable and accrued liabilities	\$ 196
Other liabilities	29
<b>Total liabilities</b>	<b>\$ 225</b>
<b>Net assets</b>	<b>\$ 445</b>

(i) Other assets included \$22 of restricted cash and cash equivalents for which the Company can readily remove the external restriction.

## e) Intercompany loans receivable from Onex and the Asset Managers

The Investment Holding Companies have extended intercompany loans to Onex and the Asset Managers. These intercompany loans receivable totalled \$3,994 as at September 30, 2019 and form part of Onex' net investment in the Investment Holding Companies, which is recorded at fair value through profit or loss. These intercompany loans receivable are the same loans presented as intercompany

loans payable to the Investment Holding Companies in the unaudited interim consolidated balance sheet, which totalled \$3,994 and are described in note 8. These intercompany loans have no impact on net assets or net earnings.

#### f) Intercompany loans payable to Onex and the Asset Managers and intercompany loans receivable from Investment Holding Companies

Onex and the Asset Managers have extended intercompany loans to the Investment Holding Companies totalling \$433 as at September 30, 2019. The corresponding intercompany loans payable to Onex and the Asset Managers, which also totalled \$433 as at September 30, 2019, form part of Onex' net investment in the Investment Holding Companies, which is recorded at fair value through profit or loss. These intercompany loans have no impact on net assets or net earnings.

## 6. PROPERTY AND EQUIPMENT

At September 30, 2019, the Company's property and equipment consisted of the following:

	Cost	Accumulated Amortization	Net Book Value
Right-of-use assets	\$ 76	\$ (7)	\$ 69
Aircraft	72	(16)	56
Leasehold improvements	64	(14)	50
Furniture and equipment	17	(6)	11
Total	\$ 229	\$ (43)	\$ 186

Property and equipment at September 30, 2019 comprised that of Onex and the Asset Managers. The right-of-use assets primarily relate to real estate premises and were recognized by the Company upon the adoption of IFRS 16, as described in note 1, and the acquisition of Gluskin Sheff, as described in note 2.

## 7. GOODWILL AND INTANGIBLE ASSETS

At September 30, 2019, the Company's goodwill and intangible assets consisted of the following:

	Cost	Accumulated Amortization	Net Book Value
Goodwill	\$ 258	\$ -	\$ 258
Customer relationships	182	(34)	148
Tradename	14	-	14
Software	2	-	2
Total	\$ 456	\$ (34)	\$ 422

Goodwill and intangible assets at September 30, 2019 represented those recognized when the Company acquired control of the Onex Credit asset management platform in January 2015 and Gluskin Sheff in June 2019, as described in note 2.

## 8. INTERCOMPANY LOANS PAYABLE TO INVESTMENT HOLDING COMPANIES

Onex and the Asset Managers have intercompany loans payable to the Investment Holding Companies. The loans are primarily due on demand and are non-interest bearing. At September 30, 2019, intercompany loans payable to the Investment Holding Companies totalled \$3,994 and the corresponding receivable of \$3,994 was included in the fair value of the Investment Holding Companies within corporate investments, as described in note 5. These intercompany loans have no impact on net assets or net earnings.

## 9. SHARE CAPITAL

a) At September 30, 2019, the issued and outstanding share capital consisted of 100,000 Multiple Voting Shares (December 31, 2018 – 100,000) and 100,034,838 SVS (December 31, 2018 – 100,403,493). The Multiple Voting Shares have a nominal paid-in value in these unaudited interim consolidated financial statements.

There were no issued and outstanding Senior and Junior Preferred shares at September 30, 2019 or December 31, 2018.

The Company increased its quarterly dividend by 14% to C\$0.10 per SVS beginning with the dividend declared by the Board of Directors in May 2019.

b) During the first nine months of 2019, the Company issued 6,173 SVS (2018 – 5,440) under the Dividend Reinvestment Plan at an average cost of C\$77.50 per share (2018 – C\$93.70). The Company's Dividend Reinvestment Plan was suspended effective September 19, 2019.

During the first nine months of 2019, 11,000 SVS (2018 – nil) were issued upon the exercise of stock options at an average cost of C\$29.29. Onex renewed its Normal Course Issuer Bid in April 2019 for one year, permitting the Company to purchase on the Toronto Stock Exchange up to 10% of the public float of its SVS. The 10% limit represents approximately 8.2 million shares.

During the first nine months of 2019, the Company repurchased and cancelled 629,027 of its SVS under the Normal Course Issuer Bid for a total cost of \$34 (C\$46) or an average cost per share of \$54.80 (C\$73.59). The excess of the purchase cost of these shares over the average paid-in amount was \$33 (C\$44), which was charged to retained earnings.

During the first nine months of 2018, the Company repurchased and cancelled 754,328 of its SVS at a cost of \$54 (C\$69). The excess of the purchase cost of these shares over the average paid-in amount was \$52 (C\$66), which was charged to retained earnings. The shares repurchased were comprised of: (i) 254,328 SVS repurchased under the Normal Course Issuer Bids for a total cost of \$18 (C\$23) or an average cost per share of \$71.60 (C\$89.34); and (ii) 500,000 SVS repurchased in a private transaction for a total cost of \$36 (C\$47) or an average cost per share of \$72.23 (C\$93.00).

During the second quarter of 2019, the Company issued 247,359 SVS in connection with its acquisition of Gluskin Sheff, as described in note 2. The fair value of this SVS issuance was \$13 (C\$18) and was recorded as an increase to share capital.

During the second quarter of 2019, the Company also issued limited partnership units of an Onex consolidated subsidiary, in connection with the acquisition of Gluskin Sheff. Subject to certain terms and conditions, the limited partnership units include the right for the unit holder to require Onex to redeem the partnership units in exchange for 144,579 SVS of Onex or cash consideration which approximates the market value of 144,579 SVS of Onex at the time of redemption. Onex has the option to settle the redemption request by paying cash consideration or issuing SVS. The fair value of these limited partnership units when issued in June 2019 was \$8 (C\$11) and was recorded as an increase to share capital.

c) During the first nine months of 2019, the total cash consideration paid on 1,490,917 options (2018 – 379,475) surrendered was \$38 (C\$50) (2018 – \$20 (C\$26)). This amount represents the difference between the market value of the SVS at the time of surrender and the exercise price, both as determined under Onex' Stock Option Plan, as described in note 20(e) to the 2018 audited annual consolidated financial statements.

In addition, 270,200 options (2018 – 75,180) expired during the first nine months of 2019. At September 30, 2019, the Company had 11,739,800 options (December 31, 2018 – 13,491,917) outstanding to acquire SVS, of which 7,869,700 options were vested and exercisable. The exercisable options at September 30, 2019 had a weighted average exercise price of C\$54.91.

d) The directors have chosen to receive their directors' fees in DSUs in lieu of cash. During the second quarter of 2019, an annual

grant of 34,014 DSUs (2018 – 26,931) was issued to the directors. During the first nine months of 2019 and 2018, no DSUs were redeemed. At September 30, 2019, 698,463 Director DSUs were outstanding (December 31, 2018 – 653,410).

Certain members of the Onex management team have chosen in prior years to apply a portion of their annual compensation earned to acquire DSUs based on the market value of Onex shares at the time. In early 2019, 14,472 DSUs (2018 – 74,646) were issued to certain members of the Onex management team in lieu of a portion of cash compensation for the prior fiscal year. At September 30, 2019, 760,310 Management DSUs were outstanding (December 31, 2018 – 743,139).

The Company has entered into forward agreements with a counterparty financial institution to hedge the Company's exposure to changes in the market value of Onex' SVS associated with 84% of the outstanding Director DSUs and all of the outstanding Management DSUs, as described in note 1. The forward agreements, which have a fair value of \$84 at September 30, 2019, are included in other assets.

## 10. REVENUES

During the three and nine months ended September 30, 2019, the Company derived revenues from the provision of asset management and advisory services from the following sources:

	<b>Management and Advisory Fees</b>	
	<b>Three Months Ended September 30, 2019</b>	<b>Nine Months Ended September 30, 2019</b>
<b>Source of revenues</b>		
Onex Partners Funds <sup>(i)</sup>	<b>\$ 31</b>	<b>\$ 98</b>
Onex Credit Strategies	<b>14</b>	<b>39</b>
Public Debt Strategies <sup>(ii)</sup>	<b>11</b>	<b>15</b>
ONCAP Funds <sup>(iii)</sup>	<b>4</b>	<b>12</b>
Public Equity Strategies <sup>(iii)</sup>	<b>7</b>	<b>10</b>
<b>Total</b>	<b>\$ 67</b>	<b>\$ 174</b>

(i) Includes advisory fees from Onex Partners operating businesses.

(ii) Includes management fees earned from the Gluskin Sheff strategies since June 2019, when Onex acquired the company, as described in note 2.

(iii) Includes advisory fees from ONCAP operating businesses.

Revenues from management and advisory services, and the reimbursement of expenses from investment funds and operating businesses, are recognized over time.

In addition, segment income (note 18) includes allocations of \$15 and \$46 of management fees on Onex' capital for the three and nine months ended September 30, 2019, respectively. These management fees reduce Onex' investing segment income in the period and increase Onex' asset and wealth management segment income.



## NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

During the three and nine months ended September 30, 2018, the Company's consolidated revenue included revenue from its various controlled operating businesses which had ceased to be consolidated by the Company on January 1, 2019, as described in note 1. These revenues were primarily derived from the transfer of goods and services and were comprised of the following:

Three months ended September 30, 2018	Electronics Manufacturing Services	Healthcare Imaging	Insurance Services	Packaging Products and Services	Business and Information Services	Food Retail and Restaurants	Credit Strategies	Other	Consolidated Total
<b>Type of revenue</b>									
Revenue from product sales	\$ 1,647	\$ 300	\$ -	\$ 560	\$ 34	\$ 605	\$ -	\$ 827	\$ 3,973
Revenue from the provision of services	64	88	198	62	376	13	1	628	1,430
Revenue from bundled product sales and services	-	-	-	-	-	492	-	162	654
Leasing revenue	-	-	1	22	-	-	-	20	43
Royalties	-	-	-	5	-	-	-	-	5
<b>Total revenues</b>	<b>\$ 1,711</b>	<b>\$ 388</b>	<b>\$ 199</b>	<b>\$ 649</b>	<b>\$ 410</b>	<b>\$ 1,110</b>	<b>\$ 1</b>	<b>\$ 1,637</b>	<b>\$ 6,105</b>

### Timing of revenue recognition

Revenue recognized at a point in time	\$ 81	\$ 388	\$ -	\$ 589	\$ 170	\$ 1,110	\$ -	\$ 886	\$ 3,224
Revenue recognized over time	1,630	-	199	60	240	-	1	751	2,881
<b>Total revenues</b>	<b>\$ 1,711</b>	<b>\$ 388</b>	<b>\$ 199</b>	<b>\$ 649</b>	<b>\$ 410</b>	<b>\$ 1,110</b>	<b>\$ 1</b>	<b>\$ 1,637</b>	<b>\$ 6,105</b>

Nine months ended September 30, 2018	Electronics Manufacturing Services	Healthcare Imaging	Insurance Services	Packaging Products and Services	Business and Information Services	Food Retail and Restaurants	Credit Strategies	Other	Consolidated Total
<b>Type of revenue</b>									
Revenue from product sales	\$ 4,731	\$ 907	\$ -	\$ 1,672	\$ 123	\$ 1,812	\$ -	\$ 2,268	\$ 11,513
Revenue from the provision of services	175	273	594	177	1,120	43	3	1,712	4,097
Revenue from bundled product sales and services	-	-	-	-	-	1,515	-	418	1,933
Leasing revenue	-	-	2	64	-	1	-	65	132
Royalties	-	-	-	19	-	-	-	1	20
<b>Total revenues</b>	<b>\$ 4,906</b>	<b>\$ 1,180</b>	<b>\$ 596</b>	<b>\$ 1,932</b>	<b>\$ 1,243</b>	<b>\$ 3,371</b>	<b>\$ 3</b>	<b>\$ 4,464</b>	<b>\$ 17,695</b>

### Timing of revenue recognition

Revenue recognized at a point in time	\$ 233	\$ 1,180	\$ -	\$ 1,755	\$ 561	\$ 3,370	\$ -	\$ 2,248	\$ 9,347
Revenue recognized over time	4,673	-	596	177	682	1	3	2,216	8,348
<b>Total revenues</b>	<b>\$ 4,906</b>	<b>\$ 1,180</b>	<b>\$ 596</b>	<b>\$ 1,932</b>	<b>\$ 1,243</b>	<b>\$ 3,371</b>	<b>\$ 3</b>	<b>\$ 4,464</b>	<b>\$ 17,695</b>

## 11. INTEREST AND NET TREASURY INVESTMENT INCOME

Interest and net treasury investment income recognized by the Company consists of income earned from investments recognized at fair value through profit or loss.

## 12. ACQUISITION, INTEGRATION AND OTHER EXPENSES

During the second quarter of 2019, the chief executive officer of Onex Credit ("Onex Credit CEO") announced his retirement from the Company, which will be effective later in 2019. The Onex Credit CEO holds an interest in Onex Credit that entitles him to distributions from the business through 2034 (the "CEO's Participation"). Distributions associated with the CEO's Participation were previously recognized as compensation expense. Following the Onex Credit CEO's retirement, Onex will no longer receive services associated with the CEO's Participation. As a result, Onex recorded an expense of \$41 for the nine months ended September 30, 2019, representing a discounted value of the future distributions in respect of the CEO's Participation. Onex has a total of \$45 recorded in other liabilities, including a previously recognized retirement obligation, which economically represents Onex' cost to ultimately acquire the CEO's Participation.

### 13. INCOME TAXES

As at September 30, 2019, Onex and the Asset Managers have income tax losses that are available to offset current and future taxable income when realized. However, a net deferred tax asset has not been recognized in respect of these income tax losses since it is not probable as of September 30, 2019 that sufficient taxable income or taxable temporary differences will arise in the future to utilize these losses prior to their expiry, with the exception of taxable temporary differences associated with the acquired limited life intangible assets of Gluskin Sheff, as described below. The Company will continue to assess the likelihood of sufficient future taxable income being recognized to utilize available tax losses.

During the nine months ended September 30, 2019, no deferred tax provision was recognized on income from Onex' investments in foreign Investment Holding Companies given

the Company has determined that, as of September 30, 2019, it is probable these earnings will be indefinitely reinvested. In addition, foreign realized and unrealized gains are typically not subject to taxation in the foreign tax jurisdictions.

As a result of the acquisition of Gluskin Sheff in June 2019, Onex recognized a deferred tax liability attributable to the acquired limited life intangible assets of Gluskin Sheff, which was included in the acquired net assets of the company, as described in note 2. In connection with this transaction, Onex recognized a deferred tax asset relating to income tax losses that are available to offset this future income tax liability, resulting in a \$37 deferred income tax recovery recognized during the nine months ended September 30, 2019. The deferred tax liability and deferred tax asset will be amortized over the useful life of the limited life intangible assets.

### 14. NET EARNINGS (LOSS) PER SUBORDINATE VOTING SHARE

The weighted average number of SVS for the purpose of the earnings (loss) per share calculations was as follows:

	Three Months Ended September 30		Nine Months Ended September 30	
	2019	2018	2019	2018
Weighted average number of shares outstanding <i>(in millions)</i> :				
Basic	100	101	100	101
Diluted	100	101	100	101

### 15. FINANCIAL INSTRUMENTS

Financial assets held by the Company, presented by financial statement line item, were as follows:

	Fair Value through Profit or Loss		Amortized Cost	Total
	Recognized	Designated		
<b>September 30, 2019</b>				
<b>Assets as per balance sheet</b>				
Cash and cash equivalents	\$ 950	\$ -	\$ -	\$ 950
Treasury investments	48	-	-	48
Management and advisory fees, recoverable fund expenses and other receivables	-	-	324	324
Corporate investments	8,860	433	-	9,293
Other assets	96	-	-	96
<b>Total</b>	<b>\$ 9,954</b>	<b>\$ 433</b>	<b>\$ 324<sup>(i)</sup></b>	<b>\$ 10,711</b>

(i) The carrying value of financial assets at amortized cost approximates their fair value.

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	Fair Value through Profit or Loss		Fair Value through OCI	Amortized Cost	Total
	Recognized	Designated			
<b>December 31, 2018</b>					
<b>Assets as per balance sheet</b>					
Cash and cash equivalents	\$ 2,680	\$ -	\$ -	\$ -	\$ 2,680
Short-term investments	60	-	17	-	77
Accounts receivable	63	-	-	3,123	3,186
Other current assets	197	-	2	431	630
Long-term investments	11,603	780	32	-	12,415
Other non-current assets	78	-	4	90	172
Financial assets held by discontinued operations	27	-	-	247	274
<b>Total</b>	<b>\$ 14,708</b>	<b>\$ 780</b>	<b>\$ 55</b>	<b>\$ 3,891<sup>(i)</sup></b>	<b>\$ 19,434</b>

(i) The carrying value of financial assets at amortized cost approximates their fair value.

Financial liabilities held by the Company, presented by financial statement line item, were as follows:

	Fair Value through Profit or Loss – Designated	Amortized Cost	Total
<b>September 30, 2019</b>			
<b>Liabilities as per balance sheet</b>			
Intercompany loans payable to Investment Holding Companies	\$ 3,994	\$ -	\$ 3,994
Accounts payable and accrued liabilities	-	25	25
Lease liabilities	-	73	73
Other liabilities	-	6	6
<b>Total</b>	<b>\$ 3,994</b>	<b>\$ 104</b>	<b>\$ 4,098</b>

	Fair Value through Profit or Loss		Amortized Cost	Total
	Recognized	Designated		
<b>December 31, 2018</b>				
<b>Liabilities as per balance sheet</b>				
Accounts payable and accrued liabilities	\$ -	\$ -	\$ 4,057	\$ 4,057
Other current liabilities	96	-	295	391
Long-term debt <sup>(i)</sup>	-	7,506	15,078	22,584
Obligations under finance leases	-	-	351	351
Other non-current liabilities	176	21	151	348
Limited Partners' Interests	-	7,679	-	7,679
Financial liabilities held by discontinued operations	1	-	602	603
<b>Total</b>	<b>\$ 273</b>	<b>\$ 15,206</b>	<b>\$ 20,534</b>	<b>\$ 36,013</b>

(i) Long-term debt is presented gross of financing charges.

## 16. FAIR VALUE MEASUREMENTS

### Fair values of financial instruments

The estimated fair values of financial instruments as at September 30, 2019 are based on relevant market prices and other information available at that date. The carrying values of receivables, accounts payable and accrued liabilities (including accrued compensation) approximate the fair values of these financial instruments due to the short maturity of these instruments.

The estimated fair values of financial instruments as at December 31, 2018 are based on relevant market prices and other information available at that date. The carrying values of accounts receivable, accounts payable and accrued liabilities approximate the fair values of these financial instruments due to the short maturity of these instruments. The fair value of consolidated long-term debt at December 31, 2018 was \$21,621 compared to a carrying value of \$22,344. The fair value of consolidated long-term debt that is measured at amortized cost is substantially a Level 2 measurement in the fair value hierarchy and is calculated by discounting the expected future cash flows using an observable discount rate for instruments of similar maturity and credit risk.

For certain operating businesses, an adjustment was made by management for that operating business's own credit risk, resulting in a Level 3 measurement in the fair value hierarchy. The long-term debt issued by the CLOs is recognized at fair value using third-party pricing models without adjustment by the Company and is a Level 3 measurement in the fair value hierarchy. The valuation methodology is based on a projection of the future cash flows expected to be realized from the underlying collateral of the CLOs.

Financial instruments measured at fair value are allocated within the fair value hierarchy based on the lowest level of input that is significant to the fair value measurement. Transfers between the three levels of the fair value hierarchy are recognized on the date of the event or change in circumstances that caused the transfer. There were no significant transfers between the three levels of the fair value hierarchy during the third quarter of 2019. The three levels of the fair value hierarchy are as follows:

- Quoted prices in active markets for identical assets ("Level 1");
- Significant other observable inputs ("Level 2"); and
- Significant other unobservable inputs ("Level 3").

The allocation of financial assets in the fair value hierarchy, excluding cash and cash equivalents, at September 30, 2019 was as follows:

	Level 1	Level 2	Level 3	Total
Financial assets at fair value through profit or loss				
Investments in equities	\$ -	\$ -	\$ 8,860	\$ 8,860
Investments in debt	-	48	-	48
Intercompany loans receivable from Investment Holding Companies	-	433	-	433
Restricted cash and other	9	87	-	96
Total financial assets at fair value	\$ 9	\$ 568	\$ 8,860	\$ 9,437

The allocation of financial assets in the fair value hierarchy, excluding cash and cash equivalents, at December 31, 2018 was as follows:

	Level 1	Level 2	Level 3	Total
Financial assets at fair value through profit or loss				
Investments in debt	\$ -	\$ 9,645	\$ 23	\$ 9,668
Investments in equities	40	60	194	294
Investments in joint ventures and associates	-	528	1,885	2,413
Restricted cash and other	248	149	9	406
Financial assets at fair value through OCI				
Investments in debt	10	37	-	47
Investments in equities	2	-	-	2
Other	-	6	-	6
Total financial assets at fair value	\$ 300	\$ 10,425	\$ 2,111	\$ 12,836

Financial liabilities measured at fair value at September 30, 2019 consisted solely of intercompany loans payable to Investment Holding Companies totalling \$3,994, which are a Level 2 measurement in the fair value hierarchy.

The allocation of financial liabilities in the fair value hierarchy at December 31, 2018 was as follows:

	Level 1	Level 2	Level 3	Total
Financial liabilities at fair value through profit or loss				
Limited Partners' Interests for Onex Partners and ONCAP Funds	\$ -	\$ -	\$ 7,179	\$ 7,179
Limited Partners' Interests for credit strategies	-	-	500	500
Unrealized carried interest due to Onex and ONCAP management	-	-	195	195
Long-term debt of credit strategies	-	-	7,506	7,506
Other	5	59	35	99
Total financial liabilities at fair value	\$ 5	\$ 59	\$ 15,415	\$ 15,479

Details of financial assets and liabilities measured at fair value with significant unobservable inputs (Level 3), excluding investments in joint ventures and associates designated at fair value through profit or loss (note 10 to the 2018 audited annual consolidated financial statements) and Limited Partners' Interests designated at fair value (note 17 to the 2018 audited annual consolidated financial statements), were as follows:

	Financial Assets at Fair Value through Profit or Loss	Long-Term Debt of Credit Strategies at Fair Value through Profit or Loss	Other Financial Liabilities at Fair Value through Profit or Loss
Balance – December 31, 2017	\$ 42	\$ 7,575	\$ 356
Change in fair value recognized in net earnings	-	(206)	(48)
Transfer to Level 3	4	-	-
Additions	185	2,147	15
Acquisition of subsidiaries	-	-	11
Settlements	(5)	(1,971)	(111)
Disposition of subsidiaries	-	-	(23)
Foreign exchange	-	(39)	4
Other	-	-	26
Balance – December 31, 2018	226	7,506	230
Derecognition of previously consolidated corporate investments (note 1)	<b>(226)</b>	<b>(7,506)</b>	<b>(230)</b>
Recognition of corporate investments (note 1)	<b>8,742</b>	-	-
Change in fair value recognized in net earnings	<b>618</b>	-	-
Net cash flows related to intercompany loans and distributions	<b>(500)</b>	-	-
Balance – September 30, 2019	<b>\$ 8,860</b>	<b>\$ -</b>	<b>\$ -</b>
Unrealized change in fair value of assets and liabilities held at the end of the reporting period	<b>\$ 618</b>	<b>\$ -</b>	<b>\$ -</b>

During the three and nine months ended September 30, 2019, financial assets measured at fair value with significant unobservable inputs (Level 3) were recognized in the unaudited interim consolidated statement of earnings in the following line items: (i) net gains on corporate investments; (ii) gain on derecognition of previously consolidated corporate investments; and (iii) reclassification from accumulated other comprehensive loss on derecognition of previously consolidated corporate investments.

During the three and nine months ended September 30, 2018, financial assets and liabilities measured at fair value with significant unobservable inputs (Level 3) were recognized in the unaudited interim consolidated statement of earnings in the

following line items: (i) interest expense of operating companies and credit strategies; (ii) decrease in value of investments in joint ventures and associates at fair value, net; (iii) other income (expense); and (iv) Limited Partners' Interests charge.

The valuation of financial assets and financial liabilities measured at fair value with significant unobservable inputs (Level 3) is determined quarterly utilizing company-specific considerations and available market data of comparable public companies. The valuation of investments in the Onex Partners and ONCAP Funds is reviewed and approved by the General Partner of the respective Fund each quarter.

At September 30, 2019, the fair value measurements for corporate investments were primarily driven by the underlying net asset values of Onex' investments in the Onex Partners Funds, ONCAP Funds and Onex Credit strategies. A change to reasonably possible alternative estimates and assumptions used in the valuation of non-public investments in the Onex Partners Funds, ONCAP Funds and investments held in Onex Credit strategies may have a significant impact on the fair value calculated for corporate investments.

The valuation of investments in debt securities is measured at fair value with significant other observable inputs (Level 2) generally determined by obtaining quoted market prices or dealer quotes for identical or similar instruments in inactive markets, or other inputs that are observable or can be corroborated by observable market data.

At December 31, 2018, the fair value measurements for investments in joint ventures and associates, Limited Partners' Interests for the Onex Partners and ONCAP Funds and the unrealized carried interest liability due to Onex and ONCAP management were primarily driven by the underlying fair value of the investments in the Onex Partners and ONCAP Funds. A change to reasonably possible alternative estimates and assumptions used in the valuation of non-public investments in the Onex Partners and ONCAP Funds may have a significant impact on the fair values calculated for these financial assets and liabilities. A change in the valuation of the underlying investments may have multiple impacts on Onex' consolidated financial statements and those impacts are dependent on the method of accounting used for that investment, the

fund(s) within which that investment is held and the progress of that investment in meeting the MIP exercise hurdles.

The fair value measurement of the Limited Partners' Interests for the Onex Credit strategies as at December 31, 2018 was primarily driven by the underlying fair value of the investments in the Onex Credit strategies.

The Company utilized the adjusted net asset method to determine the fair values of its investments in Investment Holding Companies, by reference to the underlying fair values of the Investment Holding Companies' assets and liabilities, along with assessing any required discount or premium to be applied to the net asset values. The discount or premium applied to the net asset values of the Investment Holding Companies was a significant unobservable input. The Company determined that the adjusted net asset method was the appropriate valuation technique to be used, considering the value of the Investment Holding Companies is primarily derived from the assets they hold, which primarily consist of investments in private equity, investments in Onex Credit strategies, treasury investments and intercompany loans receivable from Onex and the Asset Managers. The Company considered a number of factors when assessing whether a discount or premium should be applied to the net asset values of the Investment Holding Companies and determined that no discount or premium was required at September 30, 2019. If a discount of 1% or a premium of 1% were applied to all of the Investment Holding Companies' net asset values, with all other variables remaining constant, the total fair value of the Company's corporate investments at September 30, 2019 would decrease or increase by \$89.

Valuation methodologies for the underlying private equity investments may include observations of the trading multiples of public companies considered comparable to the private companies being valued and discounted cash flows. The following table presents the significant unobservable inputs used to value the private equity funds' underlying private securities at September 30, 2019 that impact the valuation of corporate investments.

Investment Platform	Valuation Technique	Significant Unobservable Inputs	Inputs at September 30, 2019
Onex Partners Funds	Market comparable companies	Adjusted EBITDA multiple	8.4x – 13.0x
Onex Partners Funds	Discounted cash flow	Weighted average cost of capital	11.9% – 16.0%
		Exit multiple	5.3x – 16.0x
ONCAP Funds	Market comparable companies	Adjusted EBITDA multiple	6.9x – 10.8x
ONCAP Funds	Discounted cash flow	Weighted average cost of capital	12.5% – 22.9%
		Exit multiple	7.0x – 10.5x

In addition, at September 30, 2019, an Onex Partners Fund had one investment that was valued using market comparable transactions.

Onex' investments in the Onex Credit CLOs are valued using third-party pricing models without adjustment by the Company and are a Level 3 measurement in the fair value hierarchy. The fair values determined by third parties are reviewed by the Onex Credit management team, who corroborate the fair values with available pricing data and other internal analysis. The third-party pricing models include a number of unobservable inputs, of which certain inputs are significant, including default rates, timing of defaults,

recovery rates, timing of recoveries, discount rates, prepayment rates and reinvestment rates. Significant increases or decreases in any of the unobservable inputs in isolation may result in a significantly lower or higher fair value measurement. The impact on the fair value of corporate investments as a result of a change in one or more of these inputs has not been provided in the following tables as the information is not reasonably available.

The impact to the fair value of corporate investments as at September 30, 2019 from changes in the significant unobservable inputs used to value the private equity funds' underlying private securities included the following:

Investment Platform	Valuation Technique	Significant Unobservable Inputs	Multiple Increase of 0.5	Multiple Decrease of 0.5
Onex Partners Funds	Market comparable companies	Adjusted EBITDA multiple	\$ 68	\$ (68)
ONCAP Funds	Market comparable companies	Adjusted EBITDA multiple	\$ 37	\$ (38)

Investment Platform	Valuation Technique	Significant Unobservable Inputs	Multiple Increase of 0.5	Multiple Decrease of 0.5
Onex Partners Funds	Discounted cash flow	Exit multiple	\$ 38	\$ (37)
ONCAP Funds	Discounted cash flow	Exit multiple	\$ 11	\$ (10)

Investment Platform	Valuation Technique	Significant Unobservable Inputs	Decrease of 0.5%	Increase of 0.5%
Onex Partners Funds	Discounted cash flow	Weighted average cost of capital	\$ 14	\$ (12)
ONCAP Funds	Discounted cash flow	Weighted average cost of capital	\$ 3	\$ (3)

The following table presents the significant unobservable inputs used to value the Company's private securities at December 31, 2018 that impact the valuation of (i) investments in joint ventures and associates; (ii) unrealized carried interest liability due to Onex and ONCAP management; (iii) stock-based compensation liability for the MIP; and (iv) Limited Partners' Interests.

Valuation Technique	Significant Unobservable Inputs	Inputs at December 31, 2018
Market comparable companies	Adjusted EBITDA multiple	7.1x - 12.3x
Discounted cash flow	Weighted average cost of capital	11.3% - 18.5%
	Exit multiple	5.3x - 15.0x

In addition, at December 31, 2018, an Onex Partners Fund had one investment that was valued using market comparable transactions. At December 31, 2018, an Onex Partners Fund also had an investment whose value was based on estimated sales proceeds.

Generally, adjusted EBITDA represents earnings before interest, taxes, depreciation and amortization as well as other adjustments. Other adjustments can include non-cash costs of stock-based compensation and retention plans, transition and restructuring expenses including severance payments, annualized pro-forma adjustments for acquisitions, the impact of derivative instruments

that no longer qualify for hedge accounting, the impacts of purchase accounting and other similar amounts. Adjusted EBITDA is a measurement that is not defined under IFRS.

At December 31, 2018, the long-term debt issued by the CLOs was recognized at fair value using third-party pricing models without adjustments by the Company. The valuation methodology is based on a projection of the future cash flows expected to be realized from the underlying collateral of the CLOs. At September 30, 2019, the fair value of Onex' interest in the CLOs was determined using the same valuation approach.

## 17. RELATED-PARTY TRANSACTIONS

### a) Revenues

Onex receives management fees on limited partners' and clients' capital within the Onex Partners Funds, ONCAP Funds and Onex Credit strategies, and advisory fees directly from certain operating businesses. Onex also receives performance fees from the Onex Credit strategies and recovers certain deal investigation, research and other expenses from the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and the operating businesses of Onex Partners and ONCAP. Onex indirectly controls the Onex Partners Funds, ONCAP Funds and Onex Credit strategies, and therefore

revenues earned from these sources represent related-party transactions. Furthermore, Onex indirectly controls, jointly controls or has significant influence over certain operating businesses of the Onex Partners and ONCAP Funds, and as such, revenues earned from these operating businesses represent related-party transactions.

Gluskin Sheff has agreements to manage its pooled fund vehicles, where it generally acts as the trustee, manager, transfer agent and principal distributor. In the case of those pooled fund vehicles that are limited partnerships, Gluskin Sheff or an affiliate of Gluskin Sheff is the General Partner. As such, the Gluskin Sheff pooled fund vehicles are related parties of the Company.

Related-party revenues recognized during the three and nine months ended September 30, 2019 included the following:

	Related-Party Management and Advisory Fees		Related-Party Reimbursement of Expenses	
	Three Months Ended September 30, 2019	Nine Months Ended September 30, 2019	Three Months Ended September 30, 2019	Nine Months Ended September 30, 2019
<b>Source of revenues</b>				
Onex Partners Funds	\$ 31	\$ 98	\$ 3	\$ 14
Onex Credit Strategies	14	39	1	1
Gluskin Sheff pooled fund vehicles <sup>(i)</sup>	17	23	1	1
ONCAP Funds	4	12	-	1
Total related-party revenues	\$ 66	\$ 172	\$ 5	\$ 17
Non-related-party revenues	1	2	-	-
Total revenues	\$ 67	\$ 174	\$ 5	\$ 17

(i) Revenues associated with the reimbursement of expenses from the Gluskin Sheff pooled fund vehicles are included within other income.

Onex recognized less than \$1 in performance fees from the Onex Credit strategies during the three and nine months ended September 30, 2019 and \$1 in performance fees from the Gluskin Sheff pooled fund vehicles during the three and nine months ended September 30, 2019.

At September 30, 2019, related-party receivables included the following:

	Related-Party Management and Advisory Fees Receivable	Related-Party Recoverable Fund and Operating Expenses Receivable	Other Related-Party Receivables
As at September 30, 2019			
Onex Partners Funds	\$ 200	\$ 71	\$ 4
ONCAP Funds	12	5	1
Onex Credit Strategies	10	-	1
Gluskin Sheff pooled fund vehicles	7	-	1
Onex Partners and ONCAP operating businesses	1	-	-
Total related-party receivables	\$ 230	\$ 76	\$ 7
Non-related-party receivables	1	-	10
Total	\$ 231	\$ 76	\$ 17

### b) Services received from operating companies

During the three and nine months ended September 30, 2019, Onex received services from certain operating businesses, the value of which was not significant.



## 18. INFORMATION BY REPORTABLE SEGMENT

### 2019 Reportable Segments

On January 1, 2019, Onex' status as an investment entity changed, as described in note 1. Prior to this change in status, the controlled private equity operating businesses were included in the consolidated financial results of the Company and the financial results of Onex, the parent company, and the Asset Managers did not separately represent a significant component of the consolidated financial results. Following the change in Onex' status as an investment entity, the controlled operating businesses are no longer consolidated and are instead recorded at fair value through profit or loss. Management has reassessed its reportable segments as a result of this change and has identified the following two reportable segments:

- **Investing**, which comprises the activity of investing Onex' capital; and
- **Asset and wealth management**, which comprises the asset and wealth management activities provided by Onex to support its private equity, public equity and credit investing platforms as well as Onex' corporate functions.

Onex' segmented results include allocations of management fees and carried interest that would have been earned on Onex' capital in the Onex Partners and ONCAP Funds had Onex' capital been subject to the same terms as third-party limited partners. These allocations are made as this presentation of segmented results is used by Onex management, in part, to assess Onex' performance. During the three and nine months ended September 30, 2019, these allocations, on a net basis, reduced Onex' investing segment income and increased Onex' asset and wealth management segment income, with no net impact to total segment net earnings (loss).

Onex' segmented results exclude revenues and expenses associated with recoverable expenses from the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and the operating businesses of Onex Partners and ONCAP. Onex management excludes these amounts when assessing Onex' performance given the nature of these expenses, which are recoverable at cost.

(Unaudited)

Three months ended September 30, 2019

	Investing	Asset and Wealth Management	Total
Net gains (losses) on corporate investments (including a decrease in carried interest)	\$ 127 <sup>(i)(iii)</sup>	\$ (17) <sup>(ii)</sup>	\$ 110 <sup>(i)(iii)</sup>
Management and advisory fees	-	82 <sup>(ii)</sup>	82 <sup>(iii)</sup>
Interest and net treasury investment income	3	-	3
Other income	-	2	2
<b>Total segment income</b>	<b>130</b>	<b>67</b>	<b>197</b>
Compensation	-	(46)	(46)
Amortization of right-of-use assets	-	(3)	(3)
Other expense	-	(17)	(17)
<b>Segment net earnings</b>	<b>\$ 130</b>	<b>\$ 1</b>	<b>\$ 131</b>
Stock-based compensation			(18)
Amortization of property, equipment and intangible assets, excluding right-of-use assets			(12)
Integration expense			(1)
<b>Net earnings</b>			<b>\$ 100</b>

(i) The asset and wealth management segment includes an allocation of \$5 from the investing segment, representing a net reversal of carried interest that would have been recognized by the asset and wealth management segment had Onex' capital been subject to carried interest under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds.

(ii) The asset and wealth management segment includes an allocation of \$15 from the investing segment, representing management fees that would have been earned by the asset and wealth management segment had Onex' capital been subject to management fees under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds.

*(Unaudited)*  
 Nine months ended September 30, 2019

	Investing	Asset and Wealth Management	Total
Net gains (losses) on corporate investments (including a decrease in carried interest)	\$ 587 <sup>(i)(iii)</sup>	\$ (15) <sup>(i)</sup>	\$ 572 <sup>(i)(iii)</sup>
Management and advisory fees	-	220 <sup>(ii)</sup>	220 <sup>(ii)</sup>
Interest and net treasury investment income	10	-	10
Other income	-	3	3
<b>Total segment income</b>	<b>597</b>	<b>208</b>	<b>805</b>
Compensation	-	(130)	(130)
Amortization of right-of-use assets	-	(7)	(7)
Other expense	(1)	(42)	(43)
<b>Segment net earnings</b>	<b>\$ 596</b>	<b>\$ 29</b>	<b>\$ 625</b>
Stock-based compensation			(53)
Amortization of property, equipment and intangible assets, excluding right-of-use assets			(23)
Acquisition and integration expenses <sup>(iii)</sup>			(45)
Gain on derecognition of previously consolidated corporate investments			3,719
Reclassification from accumulated other comprehensive loss on derecognition of previously consolidated corporate investments			(170)
Earnings before income taxes			4,053
Recovery of income taxes			37
<b>Net earnings</b>			<b>\$ 4,090</b>

(i) The asset and wealth management segment includes an allocation of \$5 from the investing segment, representing a net reversal of carried interest that would have been recognized by the asset and wealth management segment had Onex' capital been subject to carried interest under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds.

(ii) The asset and wealth management segment includes an allocation of \$46 from the investing segment, representing management fees that would have been earned by the asset and wealth management segment had Onex' capital been subject to management fees under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds.

(iii) Primarily relates to expenses associated with the pending retirement of the Onex Credit chief executive officer, as described in note 12.

Onex' asset and wealth management segment would have generated net earnings of approximately \$43 for the nine months ended September 30, 2019 had Gluskin Sheff been acquired on January 1, 2019, and the investing segment net earnings would have remained unchanged. Total segment net earnings would have been approximately \$639 for the nine months ended September 30, 2019 had Gluskin Sheff been acquired on January 1, 2019.

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Segmented assets include the following:

<i>(Unaudited)</i> As at September 30, 2019	Investing	Asset and Wealth Management	Total
Cash and cash equivalents	\$ 827	\$ 123 <sup>(i)</sup>	\$ 950
Treasury investments (note 3)	48	-	48
Management and advisory fees, recoverable fund expenses and other receivables (note 4)	212 <sup>(ii)</sup>	112	324
Corporate investments (note 5)	5,299	-	5,299
Other assets	-	106	106
Property and equipment (note 6)	-	186	186
Intangible assets (note 7)	-	164	164
Goodwill (note 7)	-	258	258
<b>Total segment assets</b>	<b>\$ 6,386</b>	<b>\$ 949</b>	<b>\$ 7,335</b>
Intercompany loans receivable, comprising part of the fair value of Investment Holding Companies (note 5)			<b>3,994</b>
<b>Total assets</b>			<b>\$ 11,329</b>

(i) Cash and cash equivalents allocated to the asset and wealth management segment relate to accrued employee incentive compensation and the liability relating to the pending retirement of the Onex Credit chief executive officer, as described in note 12.

(ii) Represents management fees receivable that Onex has elected to defer cash receipt from the Onex Partners and ONCAP Funds.

## 2018 Reportable Segments

<i>(Unaudited)</i> Three months ended September 30, 2018	Electronics Manufacturing Services	Healthcare Imaging	Insurance Services	Packaging Products and Services	Business and Information Services	Food Retail and Restaurants	Credit Strategies	Other <sup>(i)</sup>	Consolidated Total
Revenues	\$ 1,711	\$ 388	\$ 199	\$ 649	\$ 410	\$ 1,110	\$ 1	\$ 1,637	\$ 6,105
Cost of sales (excluding amortization of property, plant and equipment, intangible assets and deferred charges)	(1,579)	(240)	-	(425)	(127)	(942)	-	(1,131)	(4,444)
Operating expenses	(56)	(99)	(175)	(77)	(157)	(148)	(12)	(321)	(1,045)
Interest income	-	-	-	-	-	1	135	7	143
Amortization of property, plant and equipment	(18)	(14)	(2)	(57)	(5)	(24)	-	(36)	(156)
Amortization of intangible assets and deferred charges	(3)	(4)	(12)	(39)	(80)	(4)	(1)	(36)	(179)
Interest expense of operating companies and credit strategies	(7)	(24)	(19)	(57)	(49)	(22)	(86)	(78)	(342)
Decrease in value of investments in joint ventures and associates at fair value, net	-	-	-	-	-	-	-	(46)	(46)
Stock-based compensation recovery (expense)	(7)	-	(2)	(1)	(6)	(1)	-	45	28
Other income (expense)	(19)	(35)	2	49	(17)	(2)	79	14	71
Impairment of goodwill, intangible assets and long-lived assets, net	-	-	-	-	-	(70)	-	(233)	(303)
Limited Partners' Interests charge	-	-	-	-	-	-	(18)	(138)	(156)
Earnings (loss) before income taxes and discontinued operations	22	(28)	(9)	42	(31)	(102)	98	(316)	(324)
Provision for income taxes	(13)	(9)	(1)	(22)	(2)	(79)	-	(20)	(146)
Earnings (loss) from continuing operations	9	(37)	(10)	20	(33)	(181)	98	(336)	(470)
Earnings from discontinued operations <sup>(ii)</sup>	-	-	-	-	-	-	-	12	12
Net earnings (loss)	\$ 9	\$ (37)	\$ (10)	\$ 20	\$ (33)	\$ (181)	\$ 98	\$ (324)	\$ (458)
<b>Net earnings (loss) attributable to:</b>									
Equity holders of Onex Corporation	\$ 1	\$ (34)	\$ (9)	\$ 21	\$ (26)	\$ (181)	\$ 98	\$ (295)	\$ (425)
Non-controlling interests	8	(3)	(1)	(1)	(7)	-	-	(29)	(33)
Net earnings (loss)	\$ 9	\$ (37)	\$ (10)	\$ 20	\$ (33)	\$ (181)	\$ 98	\$ (324)	\$ (458)

(i) Includes Flushing Town Center, Meridian Aviation, Parkdean Resorts, SCP Health (formerly Schumacher), Survitec, WireCo, the operating companies of ONCAP II, III and IV (excluding IntraPac and Precision) and the parent company. Investments in joint ventures and associates recorded at fair value include AIT, BBAM, Incline Aviation Fund, JELD-WEN, Pinnacle Renewable Energy, PowerSchool (since August 2018) and Venanpri Group.

(ii) Represents the after-tax results of BrightSpring Health, which is a discontinued operation.

NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

<i>(Unaudited)</i> Nine months ended September 30, 2018	Electronics Manufacturing Services	Healthcare Imaging	Insurance Services	Packaging Products and Services	Business and Information Services	Food Retail and Restaurants	Credit Strategies	Other <sup>(i)</sup>	Consolidated Total
Revenues	\$ 4,906	\$ 1,180	\$ 596	\$ 1,932	\$ 1,243	\$ 3,371	\$ 3	\$ 4,464	\$ 17,695
Cost of sales (excluding amortization of property, plant and equipment, intangible assets and deferred charges)	(4,532)	(702)	-	(1,274)	(533)	(2,859)	-	(3,096)	(12,996)
Operating expenses	(164)	(316)	(528)	(243)	(367)	(454)	(37)	(931)	(3,040)
Interest income	1	2	-	2	-	1	361	22	389
Amortization of property, plant and equipment	(55)	(47)	(6)	(172)	(12)	(68)	-	(121)	(481)
Amortization of intangible assets and deferred charges	(9)	(22)	(35)	(121)	(237)	(13)	(4)	(111)	(552)
Interest expense of operating companies and credit strategies	(16)	(71)	(55)	(172)	(145)	(64)	(229)	(228)	(980)
Decrease in value of investments in joint ventures and associates at fair value, net	-	-	-	-	-	-	-	(201)	(201)
Stock-based compensation expense	(25)	(4)	(4)	(2)	(16)	(5)	-	(4)	(60)
Other gain	-	-	-	-	-	-	-	82	82
Other income (expense)	(44)	(28)	4	23	(81)	-	83	(22)	(65)
Impairment of goodwill, intangible assets and long-lived assets, net	-	-	-	-	-	(71)	-	(232)	(303)
Limited Partners' Interests charge	-	-	-	-	-	-	(35)	(198)	(233)
Earnings (loss) before income taxes and discontinued operations	62	(8)	(28)	(27)	(148)	(162)	142	(576)	(745)
Provision for income taxes	(23)	(17)	(5)	(28)	(17)	(58)	-	(26)	(174)
Earnings (loss) from continuing operations	39	(25)	(33)	(55)	(165)	(220)	142	(602)	(919)
Earnings from discontinued operations <sup>(ii)</sup>	-	-	-	-	-	-	-	35	35
Net earnings (loss)	\$ 39	\$ (25)	\$ (33)	\$ (55)	\$ (165)	\$ (220)	\$ 142	\$ (567)	\$ (884)
<b>Net earnings (loss) attributable to:</b>									
Equity holders of Onex Corporation	\$ 5	\$ (22)	\$ (29)	\$ (53)	\$ (128)	\$ (221)	\$ 142	\$ (530)	\$ (836)
Non-controlling interests	34	(3)	(4)	(2)	(37)	1	-	(37)	(48)
Net earnings (loss)	\$ 39	\$ (25)	\$ (33)	\$ (55)	\$ (165)	\$ (220)	\$ 142	\$ (567)	\$ (884)

<i>(Unaudited)</i> As at December 31, 2018	Electronics Manufacturing Services	Healthcare Imaging	Insurance Services	Packaging Products and Services	Business and Information Services	Food Retail and Restaurants	Credit Strategies	Other <sup>(i)</sup>	Consolidated Total
Total assets	\$ 3,738	\$ 1,192	\$ 1,487	\$ 6,771	\$ 6,526	\$ 1,784	\$ 10,247	\$ 13,672	\$ 45,417
Long-term debt <sup>(iii)</sup>	\$ 747	\$ 1,149	\$ 950	\$ 2,762	\$ 3,088	\$ 953	\$ 8,420	\$ 4,275	\$ 22,344

(i) Includes Flushing Town Center, Meridian Aviation, Parkdean Resorts, SCP Health (formerly Schumacher), Survitec, WireCo, the operating companies of ONCAP II, III and IV (excluding IntraPac and Precision) and the parent company. Investments in joint ventures and associates recorded at fair value include AIT, BBAM, Incline Aviation Fund, JELD-WEN, Mavis Discount Tire (up to March 2018), Pinnacle Renewable Energy (since February 2018), PowerSchool (since August 2018) and Venanpri Group. Total assets and long-term debt at December 31, 2018 also include KidsFoundation, which was acquired in November 2018.

(ii) Represents the after-tax results of BrightSpring Health, which is a discontinued operation.

(iii) Long-term debt includes current portion, excludes finance leases and is net of financing charges.

# SHAREHOLDER INFORMATION

## Shares

The Subordinate Voting Shares of the Company are listed and traded on the Toronto Stock Exchange.

## Share Symbol

ONEX

## Third Quarter Dividend

A dividend of C\$0.10 per Subordinate Voting Share was paid on October 31, 2019 to shareholders of record as of October 10, 2019. Registered shareholders can elect to receive dividend payments in U.S. dollars by submitting a completed currency election form to AST Trust Company (Canada) five business days before the record date of the dividend. Non-registered shareholders who wish to receive dividend payments in U.S. dollars should contact their broker to submit their currency election.

## Shareholder Dividend Reinvestment Plan

The Company's Dividend Reinvestment Plan was suspended effective September 19, 2019.

## Corporate Governance Policies

A presentation of Onex' corporate governance policies is included in the Management Information Circular that is mailed to all shareholders and is available on Onex' website.

## Registrar and Transfer Agent

AST Trust Company (Canada)  
P.O. Box 700  
Postal Station B  
Montreal, Quebec H3B 3K3  
(416) 682-3860  
or call toll-free throughout Canada and the United States  
1-800-387-0825  
[www.astfinancial.com/ca](http://www.astfinancial.com/ca) or  
[inquiries@astfinancial.com](mailto:inquiries@astfinancial.com)

All questions about accounts, stock certificates or dividend cheques should be directed to the Registrar and Transfer Agent.

## Electronic Communications with Shareholders

We encourage individuals to receive Onex' shareholder communications electronically. You can submit your request online by visiting the AST Trust Company (Canada) website, [www.astfinancial.com/ca](http://www.astfinancial.com/ca), or contacting them at 1-800-387-0825.

## Investor Relations Contact

Requests for copies of this report, other quarterly reports, annual reports and other corporate communications should be directed to:  
Investor Relations  
Onex Corporation  
161 Bay Street  
P.O. Box 700  
Toronto, Ontario M5J 2S1  
(416) 362-7711

## Website

[www.onex.com](http://www.onex.com)

## Auditors

PricewaterhouseCoopers LLP  
Chartered Professional Accountants

## Duplicate Communication

Registered holders of Onex Corporation shares may receive more than one copy of shareholder mailings. Every effort is made to avoid duplication, but when shares are registered under different names and/or addresses, multiple mailings result. Shareholders who receive but do not require more than one mailing for the same ownership are requested to write to the Registrar and Transfer Agent and arrangements will be made to combine the accounts for mailing purposes.

## Shares Held in Nominee Name

To ensure that shareholders whose shares are not held in their name receive all Company reports and releases on a timely basis, a direct mailing list is maintained by the Company. If you would like your name added to this list, please forward your request to Investor Relations at Onex.

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