

# HY26 Results Presentation

For the six months ended 31 December 2025

Unleashing potential through connectivity  
Enabling better futures for Aotearoa



C H ● R U S

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- Includes statements relating to past performance which should not be regarded as reliable indicators of future performance.
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- Should be read in conjunction with Chorus' interim consolidated financial statements for the six months ended 31 December 2025 and NZX and ASX market releases.
- Includes non-GAAP financial measures such as "EBITDA". These measures do not have a standardised meaning prescribed by GAAP and therefore may not be comparable to similar financial information presented by other entities. They should not be used in substitution for, or isolation of, Chorus' audited consolidated financial statements. We monitor EBITDA as a key performance indicator, and we believe it assists investors in assessing the performance of the core operations of our business. EBITDA is reconciled in the Notes on page 12 of the HY26 interim financial statements.
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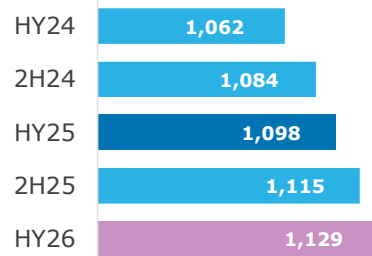
# Agenda

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# HY26 Overview

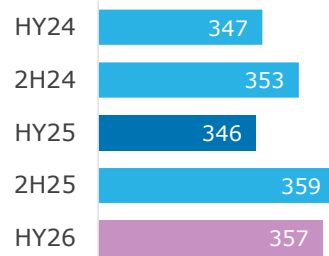
+3% vs HY25

## ↑ FIBRE CONNECTIONS (k)



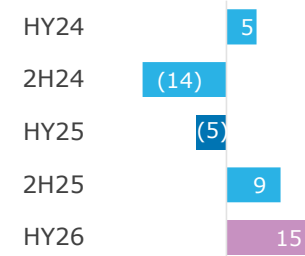
+3% vs HY25

## ↑ EBITDA<sup>1</sup> (\$m)



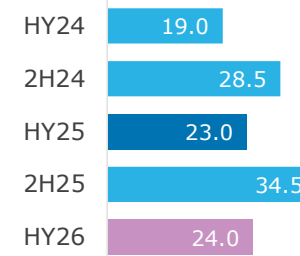
+\$20m vs HY25

## ↑ NET EARNINGS / (LOSS) (\$m)



+4% vs HY25

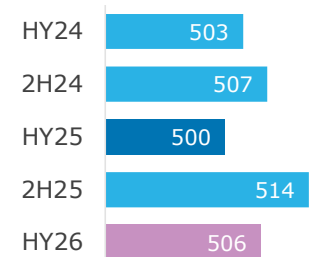
## ↑ DIVIDEND (cps)



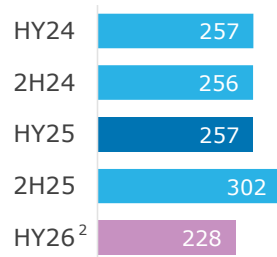
Robust half year performance delivered in HY26 vs HY25 through efficiencies and discipline

- **Fibre revenue growth +7%**, fibre uptake at 72.4%
- Continued **strong cost management** from changed operating model, lower copper, partly offset by non-tradeable inflation
- Underlying **operating cash flows<sup>2</sup>** in line with HY25
- Gross **capex** at \$158m, HY26 projects lower with key project delivery in H2
- Core RAB & Total RAB continue to grow
- **Interim Dividend up 4%** to 24cps for HY26

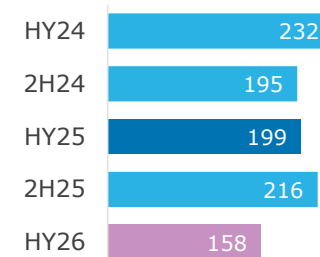
## REVENUE (\$m)



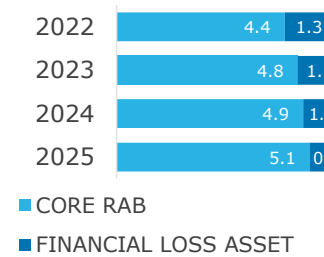
## OPERATING CASH FLOWS (\$m)



## GROSS CAPEX (\$m)



## REGULATORY ASSET BASE-RAB (\$b)<sup>3</sup>



1. Earnings before interest, income tax, depreciation and amortisation (EBITDA) is a non-GAAP profit measure without a standardised meaning for comparison between companies. We monitor EBITDA as a key performance indicator and we believe it assists investors in assessing the performance of the core operations of our business

2. Net cash flows from operating activities was proforma \$257m when adjusted for one customer payment usually received in December but was received in early January 2026

3. Closing amount at 31 December. CY25 RAB unaudited.

# Long term strategy, well set up for Horizon 2



## BUILDING MOMENTUM AS WE ENTER FOUR-YEAR HORIZON 2 PHASE

Foundations set, continuing to build capability through new leadership. Growth options in fibre remain. Alive to infrastructure opportunities but will take time to commercialise.

### PROGRESS

- clear cut-through on brand fibre messaging
- accelerating copper retirement, only 3k copper lines in UFB area
- efficiency & simplicity gains in cost base; strong capital discipline
- solid debt profile; refinanced EMTN at good rate/tight pricing
- positive outlook for regulatory change

### LAUNCHING

- copper recycling trial completed, moving to formal operating programme
- multi-year programme established for property optimisation
- digital equity phase one in roll out
- leveraging core IT infrastructure for AI enablement

### EVALUATING

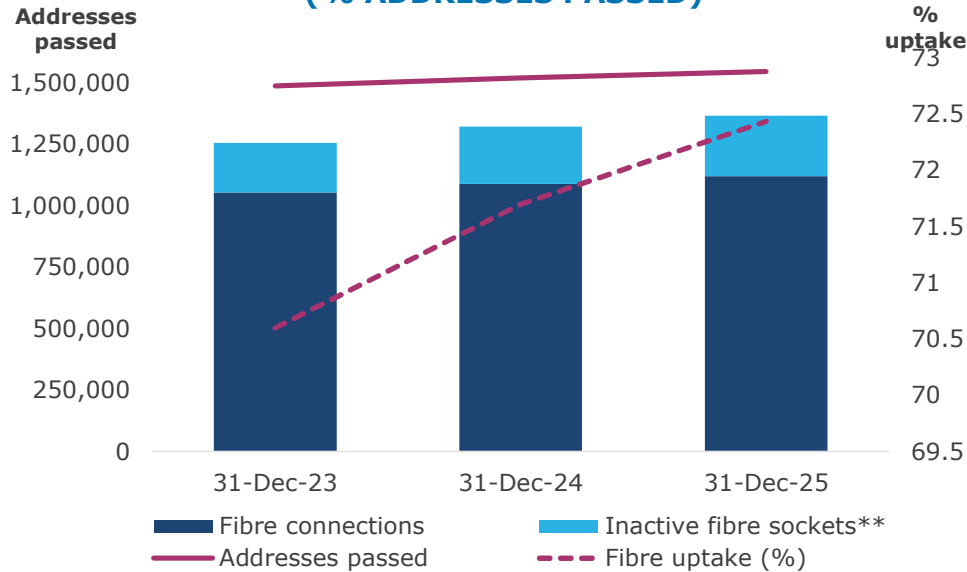
- disciplined approach to infrastructure opportunities. Evaluating and anticipate update at FY
- fibre infill build vs expansion - 200k premises previously passed but not installed



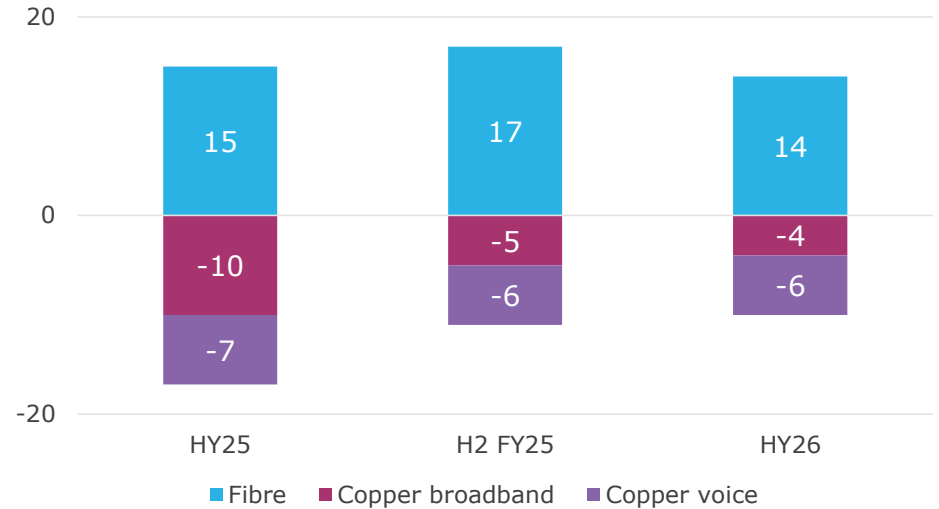
LEAD

# Fibre growth continues with uptake now at 72.4%

**FIBRE UPTAKE IN CHORUS FIBRE AREA (% ADDRESSES PASSED)**



**CHANGE IN MASS MARKET CONNECTIONS IN CHORUS FIBRE AREA ('000s)**



- fibre uptake at 72.4% (HY25:71.7%): later UFB2 areas +3% to 63%; earlier UFB1 areas at 75%
- Porirua fibre uptake at 83%, Auckland & Nelson at 76%
- fibre footprint grew 26k from HY25 to 1,546,000 addresses passed\* at 31 December 2025

- continued growth in Chorus fibre outside of copper withdrawal programme
- lower proportion of fibre connections in HY26 came from copper than in HY25

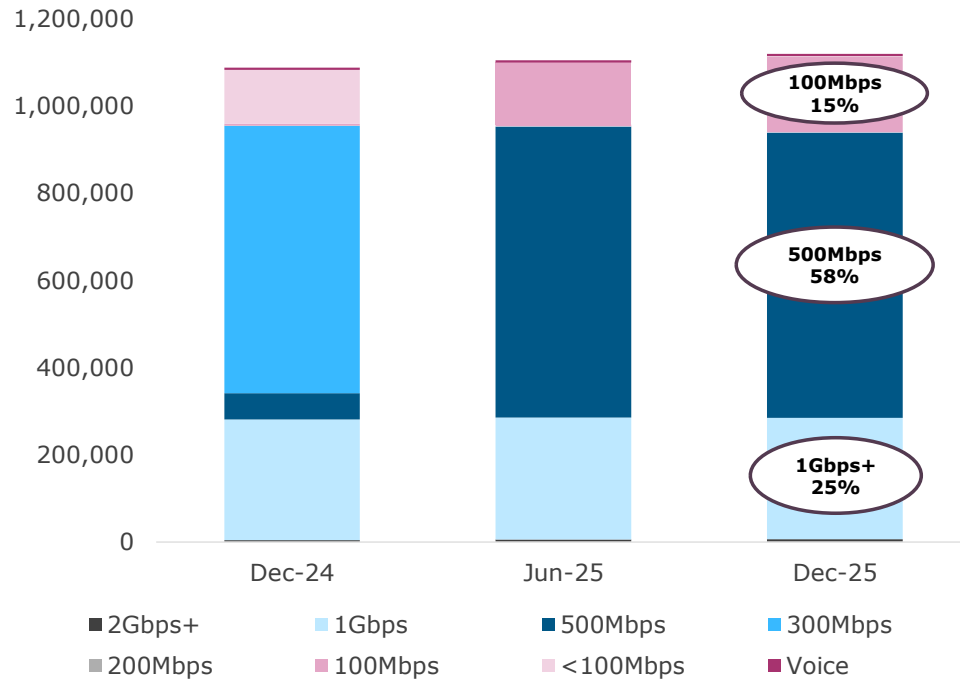
\* based on independent address data and Chorus network data for addresses passed by fibre; excludes Chorus fibre in Local Fibre Company (LFC) areas

\*\* not active at quarter end



# >4 out of 5 customers on 500Mbps plan or higher

**FIBRE CONNECTIONS BY PLAN\***



Fibre connection trends continue to improve

- stable demand for 1Gbps+ and strong demand for HFS
- total fibre churn reducing, plateauing of FWA?
- Residential speed boost mid-June 2025:
  - some RSPs concurrently changed pricing causing movement between providers and plan mix
  - 100Mbps seeing higher reactivation of long term offnet fibre premises (+24% offnet > 3 months, +34% offnet > 1 year, +62% offnet > 2 years)
  - 500Mbps+ plans downgrades stabilising post-boost
  - 500Mbps disconnections reducing, greater appeal of the higher speed mainstream plan
  - 'intention to switch' research continues to highlight fibre tenure over FWA. Fibre at 6.7% (100Mbps) vs 23.6% for FW\*\*

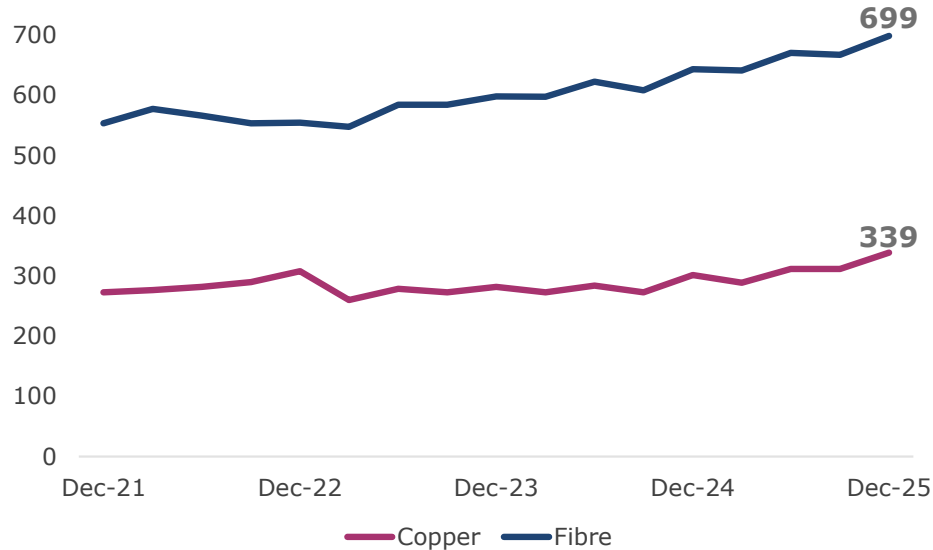
\* Residential 50Mbps & 300Mbps plans were boosted to 100Mbps & 500Mbps respectively in mid-June-25  
 \*\* Consumer Monitor survey, Nov'25; this compares to 8.7% for fibre HFS and 27.0% for FW pre-Boost



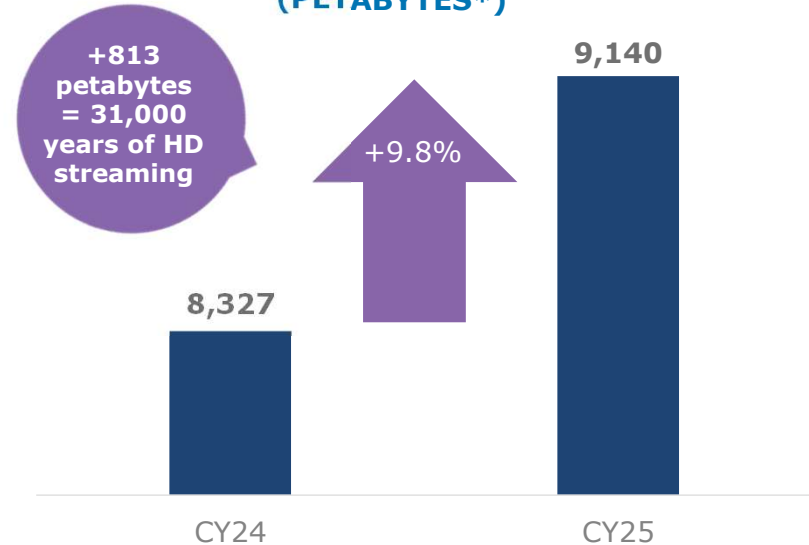
# Data usage continues to accelerate; 722GB in Jan'26

LEAD

**MONTHLY AVERAGE DATA USAGE PER CONNECTION (GIGABYTES)**



**DATA TRAFFIC (PETABYTES\*)**



- monthly average fibre data usage continues to grow: 699GB for Dec'25, up 9% vs 644GB in Dec'24; rising to 722GB in Jan'26, up 12% from Jan'25
- ~20% of fibre customers used >1 terabyte of data in Dec'25 (Dec'24: ~18%)

- average peak usage increased 14% year on year
- 14 peak traffic events in CY25 from large game updates & live sport streaming events, eg All Blacks/Warriors game on same evening; maximum peak traffic peak of 5.4Tbps
- higher average number of internet connected devices per household (13 in 2020 vs 25 in 2025; expected to lift to 44 in 2030)\*\*

\* 1 petabyte = one million gigabytes  
 \*\* source: Omdia



EXPAND

# Infrastructure – disciplined investment approach



## New Property Development:

- 11k+ lots passed in HY26 with 23k+ lots in delivery pipeline for H2. We remain on track to deliver 20-25k p.a run-rate
- pent-up demand during softer economy starting to show up in incoming NPD volumes; building consent volumes up 9.0% (12mths to Dec-25)\*



**Mobile infrastructure:** backhaul demand to new cellsites; 7% growth HY26 in cellsite connections, customers moving from legacy products to new more cost effective products



**Smart locations: e.g. CCTV, traffic lights,** steady demand for fibre to Smart Locations with a clear “fibre first” customer preference



**Legacy services:** near completion of migration of services off Chorus old Regional Ethernet Network. Great partnership with channel partners to deliver to this outcome



## Data centres (DC's):

- *Express Connect* now in 5 DC's giving businesses fast & reliable way to move their data from order to service; growing to 11 sites by end FY26, ~30 by end FY27;
- simplifying our wider backhaul network (cellsite, enterprise & data connectivity) helping Chorus remain competitive to better support growing needs of cloud services, AI & DC-to-DC transport



**Neura:** Proof of value trials completed to assess market and scalability. Subscale, the Neura brand has been divested with investment reprioritised



**Regional Edge Centres:** strategy development underway to assess the role of Chorus exchanges in future regional data centre offering, reflecting reduced internal space requirements & emerging demand for regional capacity

\* source: StatsNZ



ADAPT

# Becoming a great network operator; regulatory update

## OPERATING MODEL EVOLUTION, TEAM CHANGES

- Focus on efficiency and simplicity driving YoY cost reductions, FTE's of 751 vs 849 at Dec'24
- Copper retirement progressing with ~400 additional cabinets powered down in HY26, expect to be fully retired in Chorus UFB area by mid-2026
- Building capability: new executive appointments; building consolidated Data & Analytics function; AI integration



**Ken Walliss**  
Executive GM, Access



**Martin Sharrock**  
Chief Technology Officer

## REGULATION

### Copper services deregulation:

- Actively working with Government to establish a clear, efficient process for retiring copper services outside fibre areas

### Telco sector review:

- Telco sector review completed, recommendations currently with Government
- Opportunity to streamline legacy regulatory settings including TSO framework and Chorus shareholder cap

### Fibre services simplification:

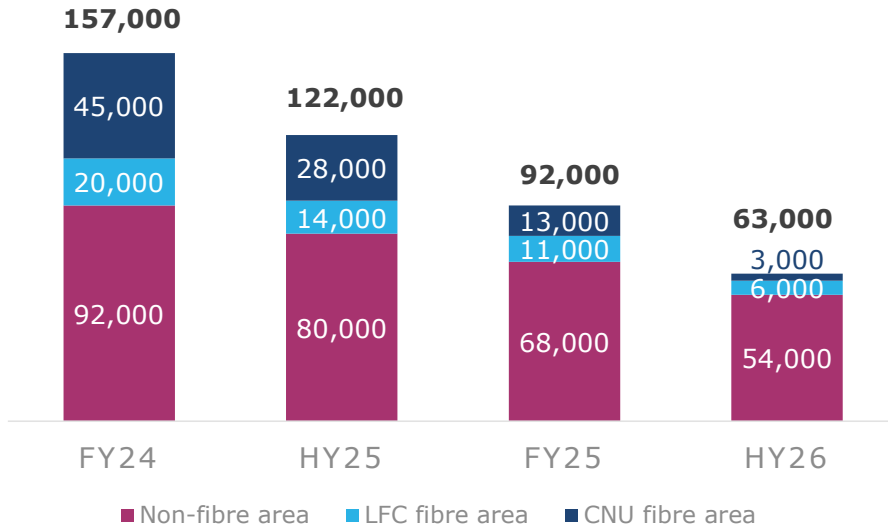
- Input Methodologies review and targeted deregulation reviews (transport and voice) ongoing
- Expect draft decisions on risk-free rate methodology, capital expenditure rules and the deregulation of transport services in the next month



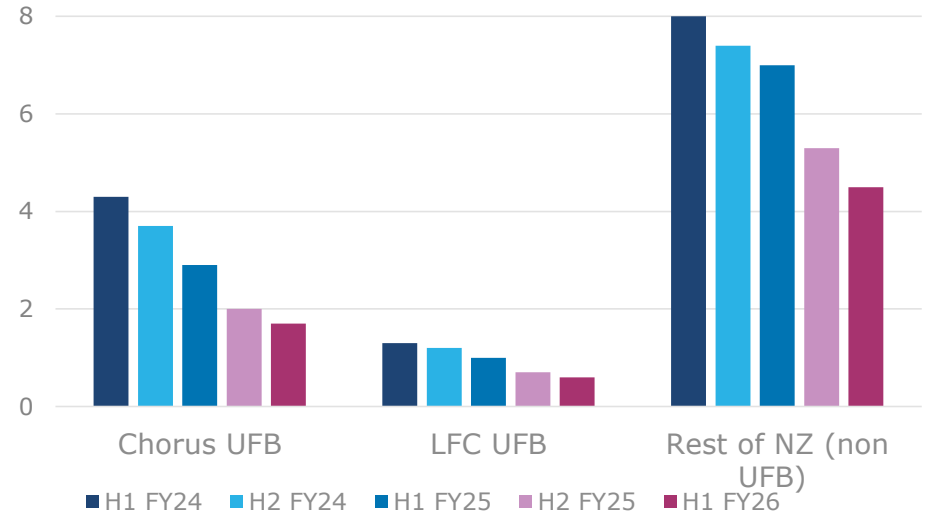
PIONEER

# Chorus fibre area copper retirement by mid-2026

**REMAINING COPPER LINES (CONNECTIONS)**



**COPPER – REACTIVE SPEND BY AREA (\$m)**



- 3k lines remain in service in Chorus fibre areas; shutdown expected by mid-2026
- 60k copper lines outside of Chorus fibre area, down 36% from HY25; LFC shutdown by end-2026, non-UFB shutdown by 2030

- total copper volumes reduced by 5k, ~\$4m reduction in copper spend HY26 vs HY25



PIONEER

# Driving strategic opportunities

## Copper recycling



- Transitioned from successful trial, now operationalised with activity to ramp up from 2H FY26
- Expected net proceeds of \$30m-\$50m over ~3-7 years, subject to market prices, extraction costs etc
- Historic high for metals pricing would see returns at the top end of range

## Fibre Expansion



- Chorus proposed PPP fibre expansion to 95% of population
- Endorsed by Infrastructure Commission as offering significant opportunity, but independent of funding
- Co-ordinated government rural connectivity strategy needed, ongoing conversation with government but moved down priority list with lack of government funding
- Chorus focus switching to fibre infill, connecting addresses previously passed (+200k)

## Property optimisation



- Advancing work on alternative owners for initial tranche of high sites (test case)
- Established a multi-year programme to assess options across the property portfolio as Chorus transitions toward an all-fibre footprint
- Sequencing aligned with copper retirement timetable

# Financial performance



# Income Statement

	H1 FY26 \$m	H2 FY25 \$m	H1 FY25 \$m
Operating revenue	506	514	500
Operating expenses	(149)	(155)	(154)
<b>Earnings before interest, tax, depreciation &amp; amortisation (EBITDA)</b>	<b>357</b>	<b>359</b>	<b>346</b>
Depreciation & amortisation	(216)	(239)	(235)
Earnings before interest & income tax	141	120	111
Net finance expense	(115)	(101)	(109)
Net earnings before income tax	26	19	2
Income tax expense	(11)	(10)	(7)
<b>Net earnings / (loss)</b>	<b>15</b>	<b>9</b>	<b>(5)</b>

## COMMENTARY: H1 FY26 vs H1 FY25

- fibre connection & ARPU growth partially offset by legacy revenue decline
- cost savings from changed op model, lower consulting costs & lower copper costs, partly offset by higher rates & lines charges
- copper asset depreciation accelerated in prior periods
- early tender of the EUR300m Notes with \$9m of settlement costs. Weighted average interest rate fell from 5.7% to 4.9%

# Revenue

	H1 FY26 \$m	H2 FY25 \$m	H1 FY25 \$m
Fibre broadband (GPON)	387	384	361
Fibre premium (P2P)	32	32	32
Copper connection revenues	24	33	42
Field services products	32	30	34
Infrastructure	17	18	17
Value added network services	13	13	13
Other	1	4	1
<b>Total</b>	<b>506</b>	<b>514</b>	<b>500</b>

## COMMENTARY: H1 FY26 vs H1 FY25

- ARPU grew to \$57.73 in HY26 from \$55.34 in HY25 noting that price changes were deferred by a quarter in HY25 to Jan'25; fibre connections +31k / +3%
- copper service revenues reduced \$18m as connection volumes declined 48% to 63k
- greenfields revenue \$9m (HY25: \$12m), roadworks \$5m (HY25: \$6m); partly offset by higher brownfields revenue
- legacy revenues stable
- H2 FY25 included \$3m net gain from copper cable recycling

# Expenses

	H1 FY26 \$m	H2 FY25 \$m	H1 FY25 \$m
Labour	41	42	43
Network maintenance	18	22	25
IT	21	20	20
Other network costs	22	20	17
Rent, rates & property maint.	16	13	14
Electricity	12	11	11
Advertising	5	7	5
Consultants	2	3	6
Regulatory levies	4	6	5
Insurance	3	3	3
Other expenses	5	8	5
<b>Total</b>	<b>149</b>	<b>155</b>	<b>154</b>

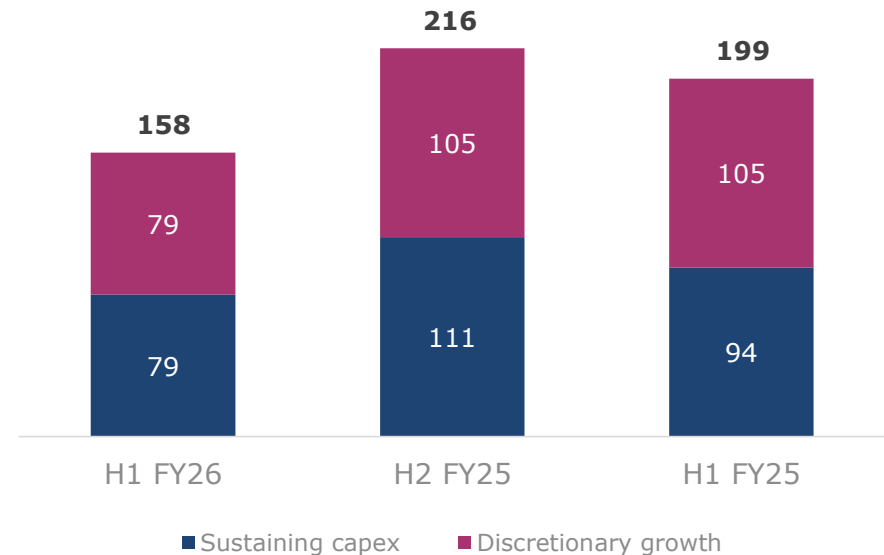
## COMMENTARY: H1 FY26 vs H1 FY25

- lower headcount from operating model changes, partly offset by lower labour capitalisation rate 42% vs HY25:45%
- lower copper faults from lower copper connections (truck rolls -22%)
- upgrading to cloud-based systems partly offset by continued exit of legacy systems
- included higher incentives from better service levels, higher engineering activity & timing differences on project spend
- Auckland & Wellington rate increases by ~60% & ~90% respectively
- increased lines charges partially offset by lower consumption
- lower spend as prior half included expenses related to exploration of new revenue opportunities

# Capex

	H1 FY26 \$m	H2 FY25 \$m	H1 FY25 \$m
Sustaining capex*	79	111	94
Discretionary growth capex	79	105	105
<b>Gross capex</b>	<b>158</b>	<b>216</b>	<b>199</b>
Less: Third-party contributions**	(20)	(16)	(24)
<b>Net capex</b>	<b>138</b>	<b>200</b>	<b>175</b>

## GROSS CAPEX BY CATEGORY



- gross capex reduced 21% H1 FY26 vs H1 FY25 to \$158m
- sustaining capex was 16% lower year on year at \$79m

\* Sustaining capex is investment to maintain, replace or improve an existing asset

\*\* Third-party contributions included \$0.1m of government grants that were applied to the balance sheet for specific projects. Other contributions were recognised as revenue

# RAB and Non-RAB capex, total RAB \$5.98b\*

RAB capex*	H1 FY26 \$m	H2 FY25 \$m	H1 FY25 \$m	Non-RAB capex*	H1 FY26 \$m	H2 FY25 \$m	H1 FY25 \$m
Extending the network – growth	27	43	45	Copper - growth	-	(1)	2
Installations – growth	49	59	54	Copper – sustaining	3	4	4
IT & Support – sustaining	29	34	27	Other – growth	2	2	4
Network capacity – sustaining	19	28	35	Other – sustaining***	11	19	10
Network sustain & enhance - sustaining	17	26	18	<b>Gross non-RAB capex</b>	<b>16</b>	<b>24</b>	<b>20</b>
Network sustain & enhance – growth	1	2	-	Less: Third-party contributions**	(3)	(3)	(6)
<b>Gross RAB capex</b>	<b>142</b>	<b>192</b>	<b>179</b>	<b>Net non-RAB capex</b>	<b>13</b>	<b>21</b>	<b>14</b>
Less: Third-party contributions**	(17)	(13)	(18)				
<b>Net RAB capex</b>	<b>125</b>	<b>179</b>	<b>161</b>				

- copper capex reduced to \$3m and includes \$3m of contribution-funded activity, eg roadworks, rural connectivity upgrade
- lower RAB capex in some categories; RAB growth sustained by 3.1% indexation for the CY25 year

\* CY25 closing RAB and H1 FY26 capex unaudited. Final allocation for H1 FY26 to be determined for 2026 Information Disclosure; H2 FY25 allocations unaudited and subject to 2025 ID

\*\* Third-party contributions are deducted from RAB capex when calculating the value of RAB assets

\*\*\* Some 'Other-sustaining' capex may be reallocated to the RAB over time

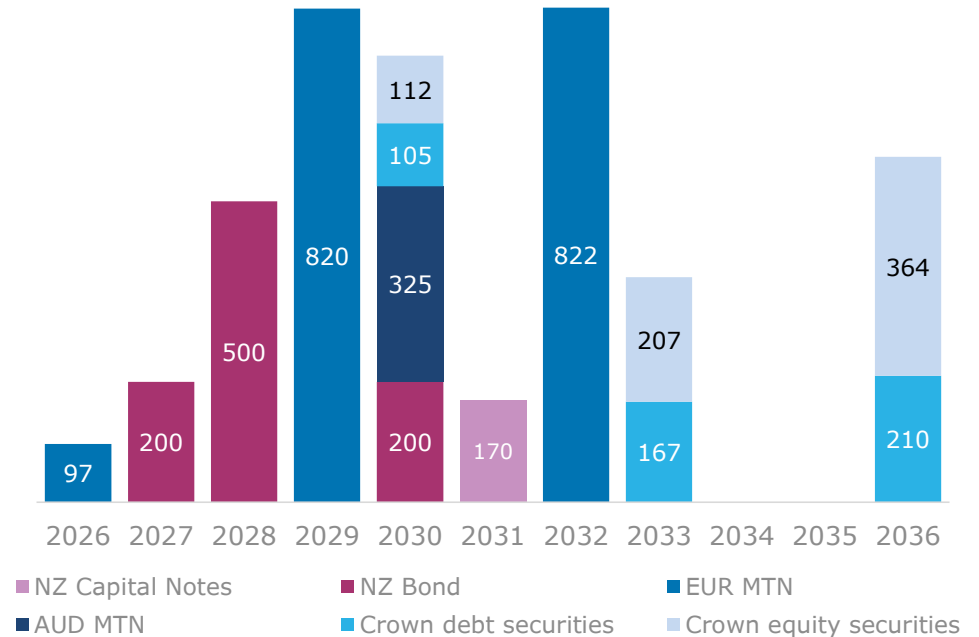
# Leverage Profile

Bank Covenant Calculation* As at	31 Dec 2025 \$m	30 Jun 2025 \$m
Borrowings	2,963	2,779
+ PV of CIP debt securities (senior)	252	242
+ Net leases payable	158	162
Sub total	3,373	3,183
- Cash	161	81
<b>Total net debt</b>	<b>3,212</b>	<b>3,102</b>
Net debt/EBITDA	4.49x	4.40x

- prior periods ND/EBITDA: FY25 4.40x; HY25 4.54x
- current ratings agency thresholds:
  - **Moody's 5.25x Debt/EBITDA (~4.8x at HY26)**
  - S&P introduced new digital infrastructure rating criteria, now measured using a FFO-to-debt ratio with downside trigger of below 9% (c.7.0x ND/EBITDA)
  - S&P FFO-to-debt ratio: HY26 17.0%; FY25 16.9%
- financial covenants require senior debt ratio to be no greater than 5.5x

\* Table based on bank covenant senior debt calculation that excludes capital notes

## DEBT MATURITY PROFILE (\$m)



- Chorus issued EUR400m notes in Nov'25 and repaid EUR243m of the EUR300m due in Dec'26
- Revolving credit facility available: \$450m (\$0m drawn)
- ~70% of interest rate exposure fixed for 3 years

# Crown Funding Securities – divestment

On 17 December 2025, the NZ Government announced that they would proceed with the sale process for UFB funding securities

- The Minister of Finance and the Minister for Infrastructure accepted a recommendation from the board of National Infrastructure Funding and Financing (NIFFCo) to commence a sale process in relation to the securities NIFFCo holds in Chorus Limited.
- If the sale proceeds, it is expected to be completed in the second quarter of CY2026

## Chorus perspective

- Undertaken due diligence, Chorus is not participating in the the NIFFCo transaction
- Ambivalent as to who owns the securities
- A new holder cannot alter the terms of the securities without Chorus’ agreement
- If equity securities are sold to a non-crown entity, S&P may treat equity securities as debt rather than equity, increasing leverage to ~6.0x
- We believe Moody’s will maintain the status quo with their equity attribution (ie 50/50 debt/equity)

## NIFFCo equity securities

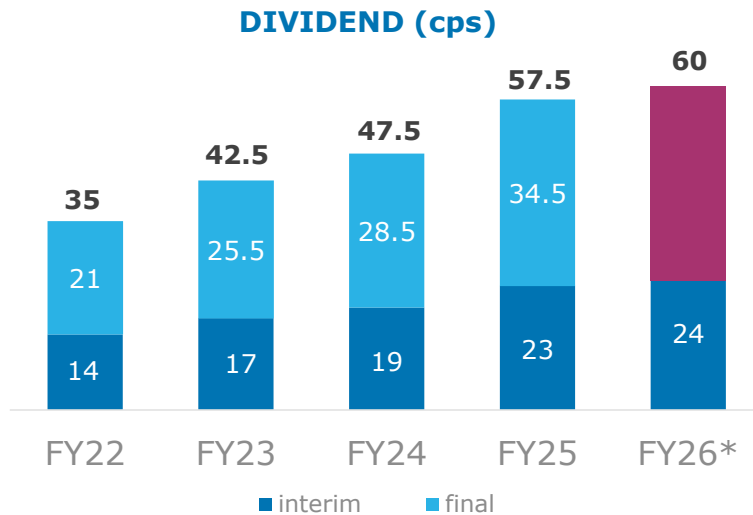
- Unique class of security with no voting rights but a repayment preference on liquidation
- Dividends become payable in tranches from 30 June 2030 to 2036 at a rate of 6 pct over 180-day BKBM (likely to be refinanced before dividends become payable)
- Redeemable by cash payment of total issue price or the issue of Chorus shares (at a 5% discount to the 20-day VWAP for Chorus shares)

## NIFFCo debt securities

- Unsecured, non-interest bearing and carry no voting rights
- To be redeemed in tranches from 30 June 2030 to 2036 by repaying the issue price to the holder

Crown securities (\$m)	30 June 2030	30 June 2033	30 June 2036	TOTAL
<b>Equity securities</b> (cumulative total)	111.7	292.3	683.1	683.1
<b>Debt securities</b> (maturity profile)	104.7	166.7	210.2	481.6
<b>TOTAL</b>				1,164.7

# Interim dividend 24cps; FY26 guidance range unchanged



- **FY26 interim dividend: 24cps, unimputed**
  - record date: 17 March 2026
  - payment date: 14 April 2026
  - Dividend Reinvestment Plan not available
- **FY26 dividend guidance\*: 60cps**
  - dividends remain unimputed in the near term

Capital Management (\$m)	H1 FY26 \$m	H2 FY25 \$m	H1 FY25 \$m
Net cash flows from operating activities*	228	302	257
Less: Sustaining capex	(79)	(113)	(92)
<b>Free cash flow for capital allocation</b>	<b>149</b>	<b>189</b>	<b>165</b>

- **FY26 EBITDA \$710m to \$730m\*\*, tracking to upper half of range**
  - includes copper recycling at similar level to FY25
  - fibre price changes applies from January 2026
  - disciplined cost management
- **FY26 gross capex \$375m to \$415m, tracking to lower half of range**
  - range reflects allowances for potential offnet installation initiatives and growth opportunities
- **FY26 sustaining capex \$195m to \$215m, tracking to lower half of range**

\* net cash flows from operating activities was proforma \$257m when adjusted for one customer payment usually received in December but was received in early January 2026

\*\* subject to no material adverse changes in circumstances or outlook

# Outlook





LEAD

# Driving digital equity

## OUR PURPOSE

Unleashing potential  
through connectivity.  
Enabling better  
futures for Aotearoa

## ENABLING BETTER FUTURES THROUGH ACCESS AND AFFORDABILITY

- **Opportunity for scaled impact:** fibre foundational to NZ's social and economic wellbeing; nearly 400,000 households unable to afford **meaningful** digital access\*
- **Clear role for Chorus:** Chorus well positioned to make a meaningful contribution to digital inclusion
- **From evaluation to launch:** extensive research and engagement informing *Equity Fibre 100*; actively engaging with retailers
- **Community-led design:** shaped by deep collaboration with community, who will play a key role identifying and connecting eligible families
- **Industry collaboration essential:** early interest from smaller, community-focused RSPs; scaled impact dependent on broader RSP participation, complementing their existing digital inclusion approaches

\* [2023 Affordable Connectivity in Aotearoa report](#) - Digital Equity Coalition Aotearoa (DECA)

# Optimising for an all-fibre future



LEAD

- fibre **price change** 1 January 2026
- scalability of fibre handles **demand shift**, eg increased software updates & AI
- continuing to **target specific segments**, eg multi-dwelling, retirement, 200k premises uninstalled
- phase one launch of **digital equity**



EXPAND

- pent-up demand during softer economy has started to show up in incoming NPD volumes; **consent volumes increasing**
- next phase of simplification of legacy services will start to **retire older products**
- continuing to explore, select and form revenue opportunity pools; **disciplined approach to taking projects forward**



ADAPT

- expect **clarity on regulatory settings** with decisions pending by Q3
- ongoing iteration of **operating model** as Chorus settles into four-year Horizon 2 phase



PIONEER

- UFB area **copper retirement** expected by mid-2026, LFC area by end-2026, non-UFB by 2030
- **copper recycling** in operational mode from H2 FY26; **\$30m-\$50m net proceeds**
- **property optimisation:** significant & complex portfolio; continuing to explore options for exchanges and exit options for high sites aligned with copper exit journey

# Simpler, more efficient, more competitive

- Robust results against current macro backdrop
- Accelerating Horizon 2 with focus on growth, simplicity & efficiency
- Continue to target 80% fibre uptake by 2030
- Copper retirement tangibly in sight
- Innovation is a key differentiator in fibre's superiority; macro trends will only exacerbate this
- An investment in digital infrastructure is for today and future generations



# Appendix



# Our strategy

OUR PURPOSE

Unleashing potential through connectivity. Enabling better futures for Aotearoa

OUR ASPIRATION

Simplified all fibre business with 80% uptake by 2030

OUR PRIORITIES

**LEAD**  
Leading fibre uptake

**EXPAND**  
Expand new revenues

**ADAPT**  
Achieve operational excellence

**PIONEER**  
Pioneer an all-fibre business

OUR MINDSETS

Be bold, ignite growth

Connect communities, empower people

Honour our legacy, reimagine our future

C H ● R U S

# Pricing data

Product / Service	Price prior to 1 Jan'26	Price from 1 Jan'26
Home Fibre Starter (100/20Mbps)	\$38.00 (Retail price cap \$65)	\$40.50 (Retail price cap \$70)
Home Fibre 100Mbps	\$53.96	\$57.52
Home Fibre 500Mbps	\$56.28	\$58.73
Home Fibre 920Mbps	\$66.19	\$69.50
Home Hyperfibre 2000Mbps	\$74.90	\$76.90
Home Hyperfibre 4000Mbps	\$90.95	\$93.38

# Connections

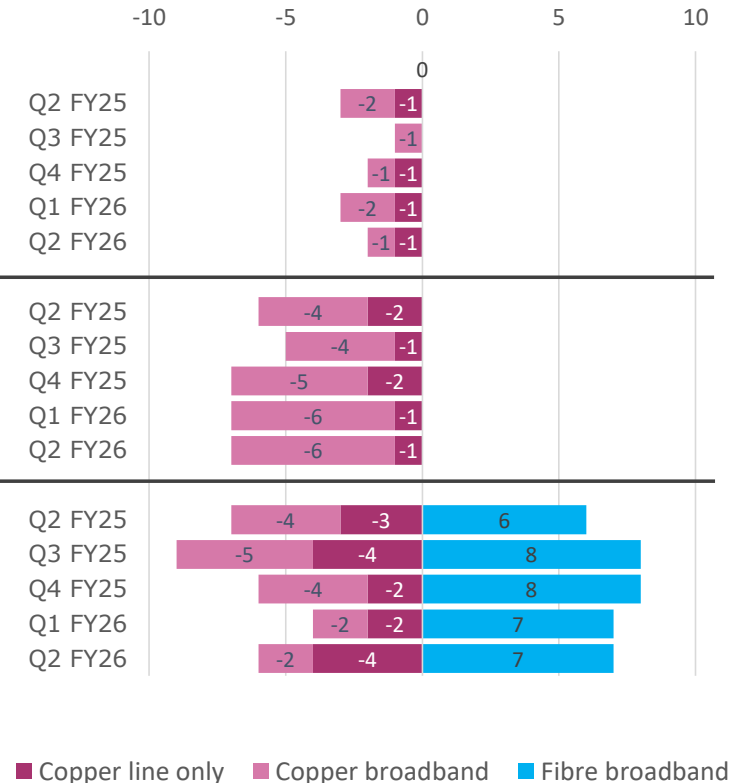
	30 Sep 2024	31 Dec 2024	31 Mar 2025	30 Jun 2025	30 Sep 2025	31 Dec 2025	Variance 31 Dec 2025 vs 30 Sep 2025
Baseband copper (no broadband)	40,000	34,000	29,000	24,000	20,000	14,000	(6,000)
Copper ADSL (includes naked)	49,000	44,000	39,000	34,000	29,000	24,000	(5,000)
VDSL (includes naked)	49,000	44,000	39,000	34,000	29,000	25,000	(4,000)
Data services (copper)	1,000	1,000	NM	NM	NM	NM	-
<b>Total copper</b>	<b>139,000</b>	<b>123,000</b>	<b>107,000</b>	<b>92,000</b>	<b>78,000</b>	<b>63,000</b>	<b>(15,000)</b>
Fibre broadband (GPON)	1,083,000	1,089,000	1,098,000	1,106,000	1,113,000	1,120,000	7,000
Fibre premium (P2P)	9,000	9,000	9,000	9,000	9,000	9,000	-
<b>Total Fibre</b>	<b>1,092,000</b>	<b>1,098,000</b>	<b>1,107,000</b>	<b>1,115,000</b>	<b>1,122,000</b>	<b>1,129,000</b>	<b>7,000</b>
<b>Total connections*</b>	<b>1,231,000</b>	<b>1,221,000</b>	<b>1,214,000</b>	<b>1,207,000</b>	<b>1,200,000</b>	<b>1,192,000</b>	<b>(8,000)</b>

\*includes ~2.5k broadband connections Chorus is subsidising for lower socio-economic households

# Connections by zone\*

<b>Other fibre company (LFC) zone</b>	Copper lines (no broadband)	3,000	Copper connections are declining as Chorus retires its copper network and customers migrate to Local Fibre Company and fixed wireless networks.
	Copper broadband lines	3,000	
	Fibre broadband lines (GPON)	4,000	
	<b>TOTAL</b>	<b>10,000</b>	
<b>Non-fibre addresses (i.e. Chorus fibre not available)</b>	Copper lines (no broadband)	10,000	Ongoing decline in copper connections as customers migrate to alternative mobile/fixed wireless/satellite networks.
	Copper broadband lines	44,000	
	<b>TOTAL</b>	<b>54,000</b>	
<b>Chorus fibre zone</b>	Copper lines (no broadband)	1,000	Covers all addresses outside of LFC UFB rollout zone where Chorus fibre is available. Fibre footprint is growing as a result of network expansion and new property development. Copper connections are reducing as Chorus retires its copper network.
	Copper broadband lines	2,000	
	Fibre broadband lines (GPON)	1,113,000	
	<b>TOTAL</b>	<b>1,116,000</b>	

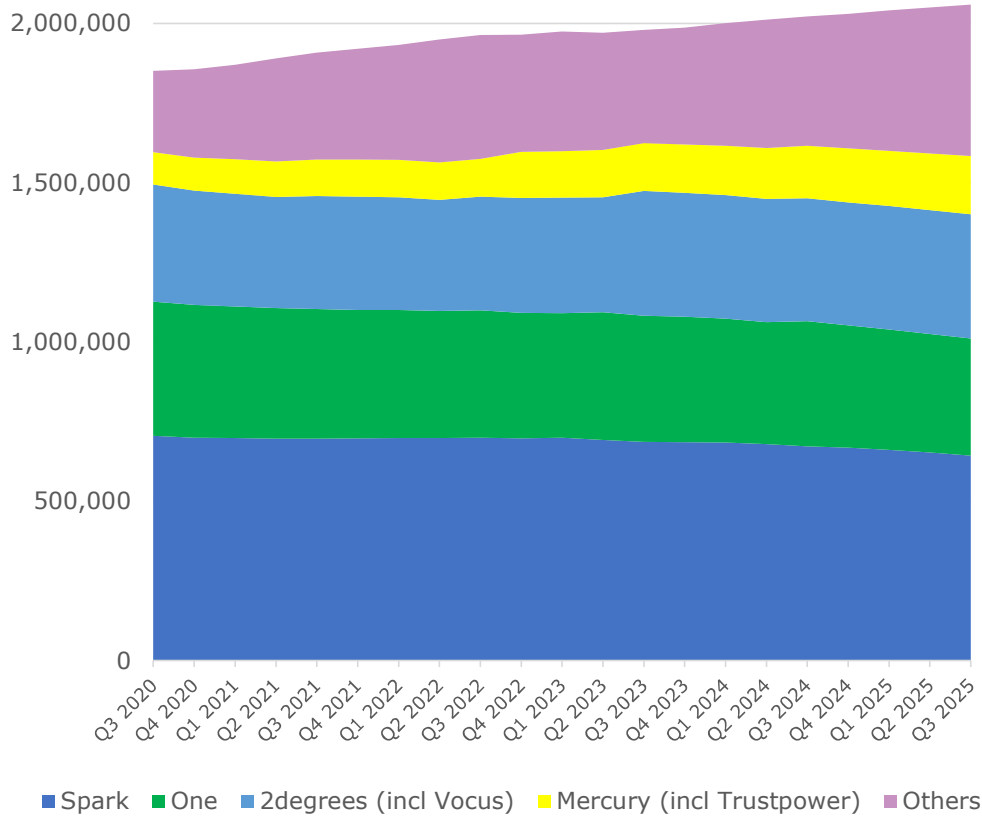
## QUARTERLY CHANGE ('000s) BY ZONE



\* Indicative as at 31 Dec'25, excludes ~12k fibre premium and smart location connections

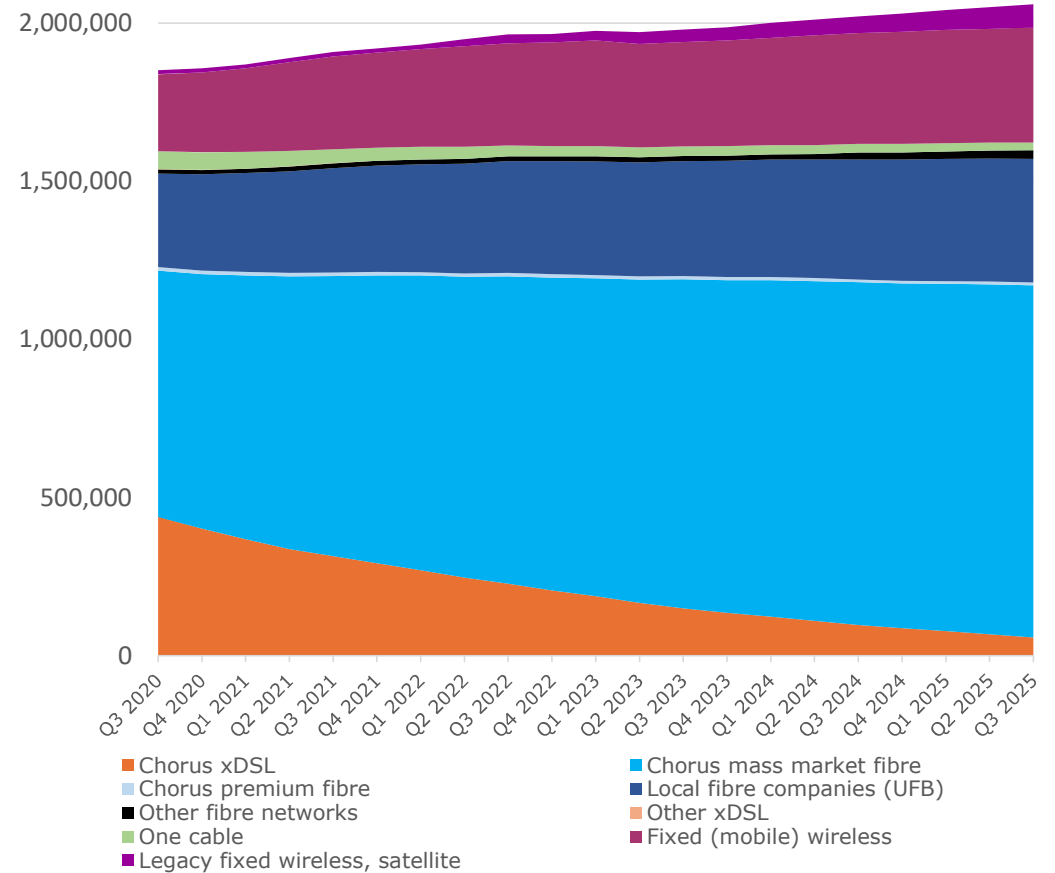
# Market composition

**NZ BROADBAND MARKET – BY RETAILER**

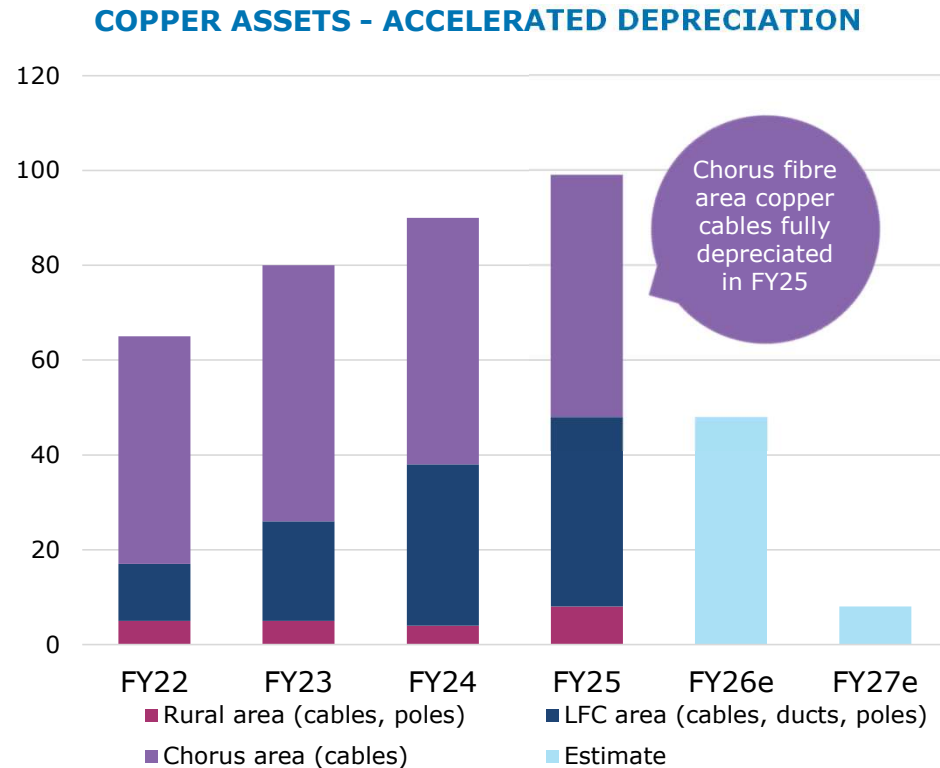


Source: IDC

**NZ BROADBAND MARKET – BY TECHNOLOGY**



# Accelerated depreciation on Copper assets



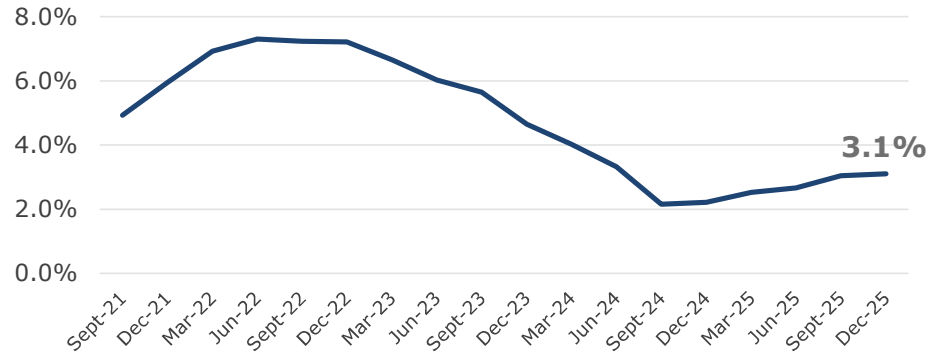
- significant step-down in copper depreciation in FY26 as accelerated copper depreciation rolls off

# Interest rate hedges

Bond	Amount NZ\$m	Current hedge profile
EMTN 2026	97	100% fixed for life of bond at 3.39%
NZD 2027	200	100% fixed for life of bond at 1.98%
NZD 2028	500	100% fixed for life of bond at 6.21% from Dec 2023
EMTN 2029	820	Swapped to a margin over floating (BKBM) through cross currency interest rate swaps. ~67% fixed at 6.17%
NZD 2030	200	100% fixed at 2.5%
AMTN 2030	325	Swapped to a margin of 1.73% over floating (BKBM) through cross currency interest rate swaps. ~30% is fixed using an interest rate collar of 5.48% to 6.05% from March 2025
EMTN 2032	822	Swapped to a margin of 1.28% over floating (BKBM) ~ 25% is fixed at 4.93%
NZD 2056	170	~90% fixed at 5.93% until first call in June 2031

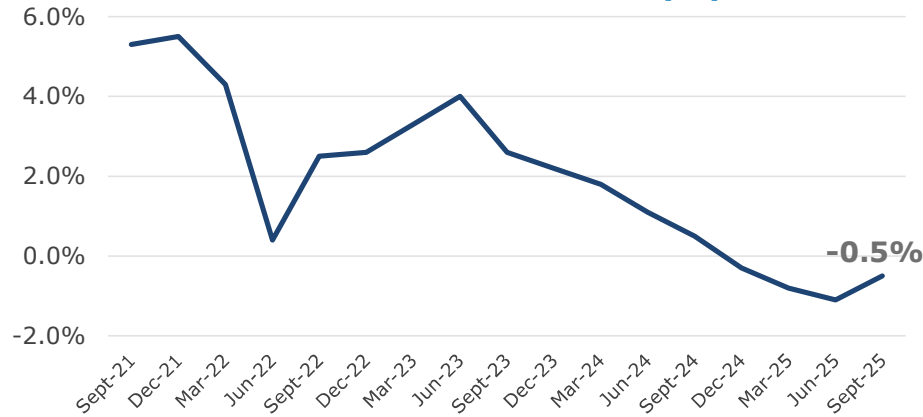
# New Zealand macro-economic data

**Annual CPI (%)**

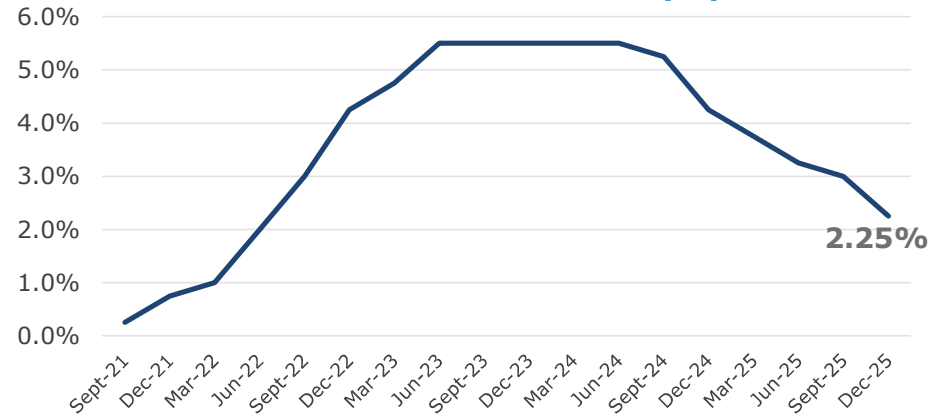


- Unemployment rate: 5.4% (Dec-25)
- Annual inflation rate: 3.1% (Dec-25)
- New dwellings consented: 36,619 (12 months ended Dec-25, up 9.0% vs 12 months ended Dec-24)
- Net migration gain: 10,700 (12 months ended Nov-25)

**12 MONTHLY ROLLING GDP (%)**



**RBNZ OFFICIAL CASH RATE (%)**



Source: StatsNZ, RBNZ