

Air Conditioning Lessons

1-A011-01 Air Conditioning Principles of Operation	1-A012-01 Air Conditioning System Operation - Module 1	1-A012-02 Air Conditioning System Operation - Module 2	1-A015-01 Alternative Refrigerants	1-A020-01 HVAC Systems - Automatic	1-A020-02 HVAC Systems - Dual-Zone and Multi-Zone
1-A020-03 HVAC Systems - Auxiliary	1-A029-01 Air Conditioning System Performance: Diagnosis and Repair	1-A030-01 Air Conditioning System Noise: Diagnosis and Repair	1-A040-01 R1234yf Refrigerant	1-A205-01 Asian HVAC System	

Body Electrical Lessons

1-BE002-01 Electrical Diagnosis and Repair - Module 1	1-BE002-02 Electrical Diagnosis and Repair - Module 2	1-BE002-03 Electrical Diagnosis And Repair - Waveform Analysis	1-BE003-01 Advanced Electronics CAN Systems	1-BE004-01 High, Medium and Low Speed CAN Communications	1-BE005-01 Vehicle Communications: General Motors
1-BE005-02 Vehicle Communications: Ford	1-BE005-03 Vehicle Communications: Chrysler	1-BE005-04 Vehicle Communications: Asian	1-BE011-01 Service Information and Programming - Module 1	1-BE011-02 Service Information and Programming - Module 2	1-BE015-01 Crash Avoidance Systems

1-BE016-01 Advanced Driver Assist Systems (ADAS)	1-BE020-01 Advanced Lighting Systems	1-BE030-01 Heated Seats, Mirrors, Steering Wheels and Adjustable Pedals	1-BE031-01 Electrical Accessories Diagnostics: Standard Accessories	1-BE031-02 Electrical Accessories Diagnostics: Optional Accessories	1-BE032-01 Electrical Accessories Diagnostics - Power Seats
1-BE035-01 Glass Electronics	1-BE040-01 Power Sliding Doors - Domestic	1-BE040-02 Power Sliding Doors - Imports and Power Liftgate	1-BE044-01 Wiper Systems	1-BE050-01 SRS/Occupant Protection Systems	1-BE060-01 Push Button and Remote Starting Systems
1-BE070-01 Mastering Automotive Wiring Diagrams: Module 1	1-BE070-02 Mastering Automotive Wiring Diagrams: Module 2	1-BE070-03 Mastering Automotive Wiring Diagrams: Module 3	1-BE101-01 GM Body Control Systems - Module 1	1-BE101-02 GM Body Control Systems - Module 2	1-BE102-01 GM Vehicle Theft and Immobilizer Systems
1-BE111-01 Ford Body Control Systems - Module 1	1-BE111-02 Ford Body Control Systems - Module 2	1-BE112-01 Ford Vehicle Theft and Immobilizer Systems	1-BE121-01 Chrysler Body Control Systems - Module 1	1-BE121-02 Chrysler Body Control Systems - Module 2	1-BE122-01 Chrysler Vehicle Theft and Immobilizer Systems

1-BE202-01 Asian and European Theft Deterrent Systems	1-BE230-01 Honda - Body Control Systems	1-BE240-01 Hyundai - Body Control Systems	1-BE320-01 BMW - Body Control Systems	1-BE400-01 Infotainment Systems	1-BE500-01 Vehicle Body Electrical Accessories
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Brake Lessons

1-B001-01 Computerized Braking Technology - Module 1	1-B001-02 Computerized Braking Technology - Module 2	1-B013-01 Automotive Braking Systems	1-B020-01 Anti-Lock Brakes and Traction Control Systems - Module 1	1-B020-02 Anti-Lock Brakes and Traction Control Systems - Module 2	1-B110-01 Kelsey-Hayes Anti-Lock Braking Systems RWAL/4WAL
1-B110-02 Kelsey-Hayes Anti-Lock Braking Systems 4WAL with Traction Control	1-B111-01 Teves II & IV Anti-Lock Braking System	1-B111-02 Teves Anti-Lock Braking Systems - Continental Teves	1-B112-01 Delphi Anti-Lock Braking Systems - Delphi VI with Traction Control	1-B112-02 Delphi Anti-Lock Braking Systems - Delphi DBC7	1-B114-01 Bosch 5.3 Anti-Lock Braking System
1-B201-01 Electronic Braking Systems - Module 1	1-B201-02 Electronic Braking Systems - Module 2	1-B211-01 Antilock Braking Systems - GM	1-B221-01 Antilock Braking Systems - Ford	1-B231-01 Antilock Braking Systems - Chrysler	1-B320-01 Antilock Braking Systems - Toyota

1-B330-01
Antilock Braking Systems
- Hyundai

1-B340-01
Antilock Braking Systems
- Honda

Chassis Electrical Lessons

1-C050-01
Automatic Transmission -
In-Car Diagnostics

1-C051-01
CVT and Advanced
Automatic Transmissions

1-C052-01
Automatic Transmission
On-Vehicle Diagnosis

1-C055-01
Automatic Four Wheel
Drive - Module 1

1-C055-02
Automatic Four Wheel
Drive - Module 2

1-C056-01
All Wheel Drive

Chassis Lessons

1-CARS-Hunter-01
Modern Alignment and
Wheel Balancing with
Hunter Engineering

1-W002-01
Vibration Diagnosis

1-W010-01
Steering for Installers

1-W011-01
Steering for Technicians

1-W012-01
Magnasteer

1-W013-01
Electric Power Steering

1-W021-01
Suspension Systems for
Technicians - Diagnostics

1-W021-02
Suspension Systems for
Technicians - Electronic
Suspension

1-W021-03
Suspension Systems for
Technicians - Stability
Systems

1-W030-01
Alignment for Installers

1-W111-01
Vehicle Steering:
Operation and Diagnosis

1-W120-01
Vehicle Suspension:
Location and
Components

1-W121-01

Vehicle Suspension:
Operation and Diagnosis

1-W131-01

Wheel Alignment Angles
and Adjustment
Procedures

Emission Lessons
1-E001-01

Five Gas Analysis

1-E003-01

Catalytic Converters
Operation & Testing

1-E004-01

Exhaust Gas
Recirculation (EGR)
Systems Operation &
Testing

1-E005-01

Positive Crankcase
Ventilation (PCV)
Systems Operation &
Testing

1-E007-01

Secondary Air
Management (AIR)
Systems Operation &
Testing

1-E008-01

Intake Air Control
Systems Operation &
Testing

1-E009-01

Direct Fuel Injection

1-E014-01

Oxygen Sensors

1-E014-02

Oxygen Sensors - Air
Fuel Ratio Sensors

1-E016-01

Enhanced Evaporative
Emission Control (EVAP)
Systems

1-E016-02

EVAP System Diagnosis

1-E017-01

EVAP System and
Components

1-E020-01

Interpreting Emission
Test Failures

1-E021-01

Inspection Maintenance
(I/M) Flag Diagnosis

1-E030-01

Misfire Diagnosis -
Module 1

1-E030-02

Misfire Diagnosis -
Module 2

Engine Electrical Lessons

1-CARS-Snapon-01 Maximizing Your Snap-on Scan Tool and Scope Usage	1-U001-01 Engine Control Electronics - Module 1	1-U001-02 Engine Control Electronics - Module 2	1-U005-01 Underhood Diagnostic Procedures	1-U013-01 On-Board Diagnostics II	1-U013-02 Enhanced OBD II
1-U013-03 On-Board Diagnostics Generation II - OBD II Modes	1-U014-01 Scan Tool Usage	1-U014-02 Scan Tool Usage - Snapon	1-U014-03 Scan Tool Usage - OTC	1-U014-04 Scan Tool Usage - Bosch Diagnostics	1-U014-05 Scan Tool Usage - Software Based
1-U021-01 Starter Motors - Operation and Testing	1-U022-01 Electronic Charging Systems Operation & Testing	1-U023-01 Batteries	1-U024-01 Computer Controlled Starting and Charging Systems	1-U025-01 Computerized Charging Systems	1-U028-01 Remote Starters
1-U030-01 No Start Diagnosis - Module 1	1-U030-02 No Start Diagnosis - Module 2	1-U090-01 Computer Control Components - Inputs	1-U090-02 Computer Control Components - Outputs	1-U090-03 Computer Control Components - Electronic Sensor Diagnostics	1-U095-01 Electronic Returnless Fuel Systems

1-U100-01
Idle Start-Stop
Technologies

1-U240-01
Honda Computerized
Charging Systems

Engine Mechanical Lessons

1-EM005-01
Engine Fundamentals
and Diagnosis

1-EM005-02
Engine Measurements

1-EM006-01
Cylinder Heads and Valve
Trains

1-EM120-01
Ford 4.6L, 5.4L and 6.8L
Spark Plug Repair

Hybrid and Electric Vehicles

1-CARS-Snapon2-01
Electric and Hybrid A/C
Service Opportunities -
with Snap-on Tools

1-HE001-01
Hybrid Technologies -
Safety

1-HE001-02
Hybrid Technologies -
Components and
Operation

1-HE001-03
Hybrid Technologies -
Toyota Hybrids

1-HE001-04
Hybrid Technologies -
General Motors BAS
Hybrid System

1-HE001-05
Hybrid Technologies -
Honda Hybrid System

1-HE002-01
Hybrid and Electric
Vehicle Safety

1-HE003-01
Hybrid and Electric
Vehicles: Braking
Systems

1-HE010-01
Hybrid & Electric
Vehicles: Air Conditioning
Systems

1-HE220-01
Toyota Hybrid Systems

1-HE400-01
Dual Mode Hybrid
Systems

1-HE500-01
Tesla Service Essentials

Inspection & Installation Lessons

1-DriveOn-01 DriveON Program Enrollment: Transitioning to Ontario's Modern Vehicle Inspection System	1-I001-01 Seasonal Inspection	1-I010-01 Preventative Maintenance Service	1-I011-01 Vehicle Servicing and Maintenance	1-I015-01 Cooling Systems	1-I020-01 Tire Maintenance/Repair
1-I030-01 Chassis Electronic Systems Overview	1-I041-01 Automotive Chemicals	1-I045-01 Automotive Engine Oil	1-I050-01 Vehicle Hoist Operation and Safety	1-I051-01 Lifting Devices Operation and Safety	1-I055-01 Diagnostic Tool Usage - Measuring and Interpretation
1-MTO-2016-02 MTO Passenger/Light Duty Vehicle Inspection Standard - July 2016 Updates					

Powertrain Lessons

1-PT001-01 Powertrain Control Systems - Diagnostics 1	1-PT001-02 Powertrain Control Systems - Diagnostics 2	1-PT001-03 Powertrain Control Systems - Diagnostics 3	1-PT010-01 No Code Diagnosis - Module 1	1-PT010-02 No Code Diagnosis - Module 2	1-PT018-01 Variable Valve Timing - Overview - Module 1
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1-PT018-02 Variable Valve Timing - Diagnosis - Module 2	1-PT020-01 Displacement on Demand	1-PT021-01 Superchargers and Turbochargers	1-PT023-01 Electronic Throttle Systems with Cruise Control	1-PT100-01 GM Ignition Systems - HVS & Optispark	1-PT100-02 GM Waste Spark Ignition Systems
1-PT101-01 Waste Spark Systems	1-PT101-02 Coil-On Plug	1-PT101-03 Ford Ignition Systems	1-PT101-04 Chrysler Ignition Systems	1-PT103-01 General Motors V6 Ignition Systems	1-PT104-01 Ford Integrated Electronic Ignition System
1-PT111-01 GM Powertrain Control Systems - Diagnostics 1	1-PT111-02 GM Powertrain Control Systems - Diagnostics 2	1-PT111-03 GM Powertrain Control Systems - Diagnostics 3	1-PT111-04 GM Powertrain Control Systems - Gen III V8	1-PT120-01 Introduction to J2534 Flash Programming	1-PT121-01 Ford Powertrain Control Systems - Diagnostics 1
1-PT121-02 Ford Powertrain Control Systems - Diagnostics 2	1-PT121-03 Ford Powertrain Control Systems - Diagnostics 3	1-PT122-01 Ford J2534 Module Programming	1-PT123-01 General Motors Direct Injection Fuel System - Low Pressure Side	1-PT123-02 General Motors Direct Injection Fuel System - High Pressure Side	1-PT124-01 Chrysler J2534 Module Programming

1-PT131-01 Chrysler Powertrain Control Systems - Diagnostics 1	1-PT131-02 Chrysler Powertrain Control Systems - Diagnostics 2	1-PT131-03 Chrysler Powertrain Control Systems - Diagnostics 3	1-PT131-04 Chrysler Powertrain Control Systems - Diagnostics 4	1-PT201-01 Asian Ignition Systems	1-PT203-01 Hyundai Ignition Systems
1-PT204-01 Honda Ignition Systems	1-PT210-01 Mazda Powertrain Control Systems - Diagnostics 1	1-PT210-02 Mazda Powertrain Control Systems - Diagnostics 2	1-PT220-01 Toyota Powertrain Control Systems - Diagnostics 1	1-PT220-02 Toyota Powertrain Control Systems - Diagnostics 2	1-PT230-01 Hyundai Powertrain Systems - Diagnostics 1
1-PT230-02 Hyundai Powertrain Systems - Diagnostics 2	1-PT230-03 Hyundai Powertrain Systems - Diagnostics 3	1-PT240-01 Honda Powertrain Control Systems - Diagnostics 1	1-PT240-02 Honda Powertrain Control Systems - Diagnostics 2	1-PT240-03 Honda Powertrain Control Systems - Diagnostics 3	1-PT250-01 Nissan Powertrain Control Systems - Diagnostics 1
1-PT250-02 Nissan Powertrain Control Systems - Diagnostics 2	1-PT251-01 Nissan Ignition Systems	1-PT301-01 European Ignition Systems: Diagnostics	1-PT310-01 Volkswagen Powertrain Control Systems - Diagnostics 1	1-PT310-02 Volkswagen Powertrain Control Systems - Diagnostics 2	1-PT320-01 BMW Powertrain Control Systems - Diagnostics 1

1-PT320-02

BMW Powertrain Control
Systems - Diagnostics 2

Rim and Tire Lessons**1-TR001-01**

Tires and Rims - Tire
Technology

1-TR001-02

Tires and Rims - Trucks

1-TR001-03

Tires and Rims - Tire
Installation

1-TR001-04

Tires and Rims - Tire
Repair and Maintenance

1-TR020-01

Tire Pressure Monitoring
Systems

1-TR060-01

Balancing and Vibration
Diagnosis

1-TR105-01

Winter Tires - Assembly
and Accessories

1-TR110-01

Rim Fitment

Small Engines Lessons**1-SE001-01**

All Terrain Vehicles
(ATVs) - Safety

1-SE001-02

All Terrain Vehicles
(ATVs) - Troubleshooting

1-SE001-03

All Terrain Vehicles
(ATVs) - Maintenance

Truck Air Conditioning Lessons

1-TH001-01
HVAC System Operation

1-TH005-01
HVAC Control Systems

Truck Brake Lessons

1-TB001-01
Brake System
Fundamentals

Truck Chassis Lessons

1-TC010-01
Suspension Systems -
Overview

1-TC020-01
Steering Systems

1-TC030-01
Alignments

1-TC035-01
Air Suspension

Truck Diesel Engines Lessons

1-TD001-01
Introduction to Diesel
Engines

1-TD005-01
Diesel Engine Repair

1-TD008-01
Diesel Engine Diagnosis

1-TD020-01
Diesel Emission Systems

1-TD021-01
Diesel Emission Testing

1-TD022-01
Diesel Particulate Filter
System

1-TD023-01
Diesel Emissions and Maintenance

1-TD030-01
Diesel Cooling System

1-TD040-01
Diesel Engine Turbochargers

1-TD055-01
Compression and Exhaust Brake Systems - Engine Retarder

1-TD111-01
GM Duramax - 6.6L

1-TD111-02
GM Duramax - LBZ & LMM

1-TD121-01
Ford Powerstroke - 7.3L

1-TD121-02
Ford Powerstroke - 6.0L

1-TD131-01
Dodge Cummins - 5.9 L

1-TD131-02
Dodge Cummins - 6.7L

1-TD150-01
Electronic Unit Injector (EUI)

1-TD155-01
Hydraulically Actuated Electronic Unit Injector (HEUI)

1-TD160-01
Common Rail Systems (CR)

Truck Drivetrain Lessons

1-TP001-01
Driveline Diagnosis

1-TP002-01
Vibration Diagnosis

1-TP010-01
Clutches

1-TP020-01
Manual Transmission Diagnosis

1-TP031-01
Differentials

1-TP032-01
Limited Slip and Locking Differentials

1-TP050-01 Mechanical Four Wheel Drive Systems	1-TP051-01 Electrical Four Wheel Drive Systems - Module 1	1-TP051-02 Electrical Four Wheel Drive Systems - Module 2	1-TP051-03 Electrical Four Wheel Drive Systems - Module 3	1-TP055-01 Introduction to Automatic Transmissions - Module 1	1-TP055-02 Introduction to Automatic Transmissions - Module 2
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1-TP060-01 Allison Transmission Diagnosis - Module 1	1-TP060-02 Allison Transmission Diagnosis - Module 2	1-TP065-01 GM Transmission Electrical Diagnosis	1-TP066-01 Ford Transmission Electrical Diagnosis
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Truck Electrical Accessories Lessons

1-TA001-01 Single and Dual Charging Systems	1-TA002-01 Gauge Diagnosis	1-TA005-01 Electrical Diagnosis	1-TA025-01 Accessory Lighting	1-TA030-01 Electrical Accessories - Module 1	1-TA030-02 Electrical Accessories - Module 2
1-TA035-01 Supplemental Restraint Systems	1-TA040-01 Vehicle Computer Systems and Programming				

Truck Gasoline Engines Lessons

1-TG111-01

General Motors Gasoline
Engines - 6.0L, 6.2L &
8.1L

1-TG111-02

General Motors Gasoline
Engines - GEN IV

1-TG121-01

Ford Gasoline Engines -
5.4 - 6.8L

1-TG122-01

Ford EcoBoost Engine
Family

1-TG131-01

Dodge Gasoline Engines

1-TG221-01

Toyota Gasoline Engines
- 4.7L - 5.7L

1-TG251-01

Nissan Gasoline Engines
- 5.6L

Truck Inspection and Maintenance Lessons**1-TM001-01**

Maintenance

TIA Basic Automotive Tire Service Certification Training

1-TIA200-01

TIA Basic Automotive Tire
Service (ATS)
Certification Training -
Part A

1-TIA200-02

TIA Basic Automotive Tire
Service (ATS)
Certification Training -
Part B

Pre-apprenticeship Staff

1-K005-01 Introduction to Shop Safety	1-K035-01 Automobile Fundamentals	1-K045-01 Automotive Filters	1-K050-01 Introduction to Vehicle Lifting	1-K055-01 Shop Equipment Basics - Module 1	1-K055-02 Shop Equipment Basics - Module 2
1-K080-01 Service Information, Procedures and Documentation	1-K090-01 Automotive Fluids	1-K101-01 Vehicle Inspection Basics	1-K105-01 Preventive Maintenance Basics	1-K205-01 Oil and Filter Change Basics	1-K215-01 Belts Basics
1-K305-01 Tire Basics	1-K306-01 Tire Service	1-K501-01 Electrical Fundamentals	1-K505-01 Battery Basics		

ASE Preparation Series

1-ASE0A10-01

ASE L3 Light Duty
Hybrid/Electric Vehicle -
Test Preparation

1-ASE0A1-01

ASE A1 Engine Repair -
Test Preparation

1-ASE0A2-01

ASE A2 Automatic
Transmission/Transaxle -
Test Preparation

1-ASE0A3-01

ASE A3 Manual Drivetrain
and Axles - Test
Preparation

1-ASE0A4-01

ASE A4 Suspension and
Steering - Test
Preparation

1-ASE0A5-01

ASE A5 Brakes - Test
Preparation

1-ASE0A6-01

ASE A6
Electrical/Electronics
Systems - Test
Preparation

1-ASE0A7-01

ASE A7 Heating and Air
Conditioning - Test
Preparation

1-ASE0A8-01

ASE A8 Engine
Performance - Test
Preparation

1-ASE0A9-01

ASE A9 Light Vehicle
Diesel Engines - Test
Preparation

Safety and the Environment**1-COVID-01**

Operating Auto Repair Shops During COVID-19

1-V210-01

Accessible Customer Service

1-V250-01

Bill 168 - Workplace Violence and Harassment

1-V305-01

WHMIS for the Collision Shop

1-V306-01

WHMIS Workplace Hazardous Materials Information System

1-V400-01

Basic Health and Safety Awareness Training For Workers

1-V401-01

Basic Health and Safety Awareness Training for Supervisors

1-V500-01

Bill 132: Workplace Sexual Harassment

Transportation of Dangerous Goods**1-V310-01**

Transportation of Dangerous Goods - Module 1

1-V310-02

Transportation of Dangerous Goods - Module 2

Business Management

1-M010-01
Human Resources
Management - Module 1

1-M010-02
Human Resources
Management - Module 2

1-M012-01
New Employee
Orientation

1-M013-01
Managing the
Generations

1-M020-01
Recruiting & Selecting
Employees

1-M021-01
Integrating & Motivating
Employees

1-M022-01
Disciplining & Terminating
Employees

1-M023-01
Managing Employees
Strategically

1-M024-01
Coaching

1-M026-01
Empowerment

1-M030-01
Working in a Family
Business

1-M040-01
Hiring Excellent
Employees - Module 1

1-M040-02
Hiring Excellent
Employees - Module 2

1-M041-01
Retaining Excellent
Employees

1-M042-01
Creating a Motivating
Environment

1-M044-01
Teamwork

1-M046-01
Handling Difficult People

1-M050-01
Writing A Business Plan

1-M060-01
Time Management

1-M065-01
Training - The Road to
Success

Computers

1-GC020-01 Computer Basics	1-GC021-01 Online Research	1-GC022-01 Online Transactions	1-GC030-01 Web Site Planning / Evaluation	1-GC031-01 Search Engine Optimization	1-K100-01 Microsoft Office - Introduction to Word
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1-K100-02 Microsoft Office - Advanced Word

Customer Relations

1-R025-01 Customer Service Essentials	1-R030-01 Customer Service Skills	1-R035-01 Creating a Culture of Customer Care - Module 1	1-R035-02 Creating a Culture of Customer Care - Module 2	1-R037-01 Diversity in the Work Place	1-R045-01 Telephone Skills for Professionals
1-R055-01 Inspection Process	1-R060-01 Communication	1-R062-01 Relationship Building	1-RC050-01 Technical Information for Frontline Staff – Engine and HVAC Systems	1-RC050-02 Technical Information for Frontline Staff – Chassis Systems	1-RC050-03 Technical Information for Frontline Staff – Electrical, Accessory and Restraint Systems

1-RC050-04

Technical Information for Frontline Staff – Emission, Fuel and Exhaust Systems

1-RC050-05

Technical Information for Frontline Staff – Driveline Systems

1-RC051-01

Technical Information for Frontline Truck Staff - Engines

1-RC051-02

Technical Information for Frontline Truck Staff - Chassis

1-RC060-01

Frontline Staff Essentials - Engines, Lubrication, Cooling and HVAC

Financial Practices
1-F001-01

Financial Statements Analysis

1-F002-01

Principles & Transactions

1-F002-02

Income Statements

1-F002-03

Cash Flow

1-F002-04

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1-F010-01

Personal Finance

1-F011-01

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1-F020-01

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1-F021-01

Tax Planning - Module 1

1-F021-02

Tax Planning - Module 2

1-F040-01

Financial Management Reporting

1-MF050-01

Budgeting/ Forecasting/ Cashflow

Legal Matters

1-L001-01 Working with a Lawyer	1-L002-01 Protecting Your Assets	1-L003-01 Real Estate - Commercial and Residential	1-L004-01 Business Entities and Agreements	1-L005-01 Effective Collection Practices	1-L006-01 Wills and Powers of Attorney
1-L007-01 Family Law - The Ties That Bind	1-L007-02 Family Law - Child and Spousal Support	1-L008-01 Asset and Share Perspectives	1-L009-01 Employment Standards & Related Legislation	1-L010-01 Consumer Protection Legislation	1-L010-02 Privacy and Protection in the Marketplace
1-L011-01 Business Agreements	1-L012-01 Equipment Leasing	1-L013-01 Debtor & Creditor Perspectives	1-L015-01 Dealing with the Police	1-L015-02 Criminal Law - The Criminal Justice System	1-L016-01 Motor Vehicles
Mentor Coach					
1-M001-01 Applied Organizational Techniques - Module 1	1-M001-02 Applied Organizational Techniques - Module 2	1-M001-03 Applied Organizational Techniques - Module 3	1-M002-01 Applied Communication Techniques - Module 1	1-M002-02 Applied Communication Techniques - Module 2	1-M004-01 Applied Coaching Techniques - Module 1

1-M004-02

Applied Coaching
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1-M005-01

Applied Mentoring
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1-M006-01

Applied Leadership
Techniques

1-M007-01

Applied Human Relations
Techniques

1-M008-01

Applied Personal
Development Techniques

Office Administration
1-A031-01

Collecting and Billing

Operations Management
1-O010-01

Shop Flow Management

1-O020-01

Parts Profitability
Performance Indicators

1-O030-01

Productivity and Profit

1-O050-01

Business Skills
Development Workshop -
Module 1

1-O050-02

Business Skills
Development Workshop -
Module 2

Sales and Marketing
1-S002-01

Merchandising To
Increase Sales

1-S010-01

ecoEnergy for Personal
Vehicles: Understanding
Fuel Consumption

1-S010-02

ecoEnergy for Personal
Vehicles: Selling
"Win-Win" Services

1-S020-01

Prioritizing Maintenance &
Repairs

1-S030-01

Selling Skills

1-S031-01

Maximizing Your Tire
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1-S035-01
Product Benefit Selling

1-S038-01
The Write Up Process

1-S040-01
Marketing your Business
for Success

1-S060-01
Finding and Selling what
Vehicles Need -
Introduction (Shops with
Technicians)

1-S060-02
Finding and Selling what
Vehicles Need -
Owner/Manager's Role
(Shops with Technicians)

1-S060-03
Finding and Selling what
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Technician & Service
Advisor Roles (Shops
with Technicians)

1-S070-01
Finding and Selling what
Vehicles Need -
Introduction (Aftermarket
Tire Shops)

1-S070-02
Finding and Selling what
Vehicles Need -
Owner/Manager's Role
(Aftermarket Tire Shops)

1-S070-03
Finding and Selling what
Vehicles Need -
Technician & Service
Advisor Roles
(Aftermarket Tire Shops)

3M

1-CP204-01
Plastics and Composite
Repair Systems (3M)

1-V302-01
Respirators (3M)

BASF

1-O120-01
Introduction to Vision Plus
Online (BASF)

1-R210-01
Glasurit Undercoats
(BASF)

1-R211-01
Glasurit Topcoats (BASF)

1-R212-01
Glasurit Clearcoats
(BASF)

1-R213-01
Glasurit Blend-in
Techniques (BASF)

1-R214-01
Glasurit Painting Plastic
Parts (BASF)

1-R215-01
Glasurit Colour Sand and
Buff (BASF)

1-R216-01
Glasurit Preparation
(BASF)

CAR-O-Liner

1-CS201-01
Measuring (CAR-O-Liner)

Dupont

1-F041-01 Knowing Your Numbers (DuPont)	1-O110-01 Pre-Repair Management (DuPont)	1-R201-01 Automotive Refinishing Basics (DuPont)	1-R204-01 Troubleshooting (DuPont)	1-R204-02 Troubleshooting (DuPont) - Module 2	1-R208-01 Dupont Waterborne and Low VOC Finishes (DuPont)
1-R221-01 Waterborne Paint Application and Blending (DuPont)	1-R222-01 Colour Theory (DuPont)	1-R223-01 Colour Tinting (DuPont)	1-S201-01 Sales (DuPont)	1-S210-01 Marketing (DuPont)	1-S402-01 Damage Analysis (DuPont) - Module 1
1-S402-02 Damage Analysis (DuPont) - Module 2	1-V202-01 Safety and the Environment (DuPont)				

PPG

1-O100-01 Cycle Time (PPG) - Module 1	1-O100-02 Cycle Time (PPG) - Module 2	1-R202-01 Refinishing (PPG) - Module 1	1-R202-02 Refinishing (PPG) - Module 2	1-R203-01 Colour Adjustment (PPG) - Module 1	1-R203-02 Colour Adjustment (PPG) - Module 2
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1-S401-01

Estimate Plus (PPG) -
Module 1

1-S401-02

Estimate Plus (PPG) -
Module 2

Sherwin Williams**1-S101-01**

Road to Sales Success
(Sherwin Williams) -
Module 1

1-S101-02

Road to Sales Success
(Sherwin Williams) -
Module 2

Part Sales and Marketing

1-PS222-01 Outside Sales	1-PS230-01 Inside Sales	1-PS232-01 Selling Over the Phone	1-PS234-01 Value Added Selling	1-PS238-01 Drivers - Our Ambassadors	1-PS240-01 Customer Retention and Maintenance
1-PS245-01 Sales Management - Module 1	1-PS245-02 Sales Management - Module 2	1-PS250-01 Championing Presentations and Communications	1-PS260-01 Organizational and Time Management Skills	1-PS270-01 Growing your Business through Marketing	1-PS270-02 Targeted Marketing
1-PS275-01 Maximizing the Installer Business	1-PS280-01 Developing Company Culture	1-PS300-01 Keys to Success - An Industry Perspective	1-PS320-01 Transitioning your Business to the Next Generation	1-S220-01 Inside Sales for Jobber Facilities	1-S221-01 Outside Sales For Jobber Facilities - Module 1
1-S221-02 Outside Sales For Jobber Facilities - Module 2					