

Development Manager (Vancouver, BC)

About Us

Recognized as a leader in innovative energy solutions, Creative Energy designs, builds, owns, and operates sustainable district energy systems across Canada and parts of the US. Our team has a client-focused, community-vested approach to projects that deliver outstanding quality and service while providing tangible value for continued growth.

In addition to owning and operating one of Canada's largest thermal networks in downtown Vancouver, we provide value to developers, landowners, end-users and the broader community through flexible thermal neighbourhood energy systems. Our projects focus on innovation, resiliency, and sustainability, and span across a broad spectrum of technologies including geo-exchange, ocean-exchange, cogeneration, microgrids, solar PVs, and sewer heat recovery.

Serving Canadians for over 55 years with a reliability rate of 99.99%, we're developing more than a dozen new low-carbon district energy systems across North America, including the revitalization and decarbonization of our downtown Vancouver steam plant which will be one of North America's largest thermal fuel-switch projects and provide downtown Vancouver with renewable energy infrastructure for decades to come.

The Opportunity:

As Development Manager, you will report to the Director of Development, and be a key member of the Development team in Vancouver. You will handle multiple responsibilities centered around advancing low-carbon district energy systems in new and existing buildings. You will work closely with stakeholders, developers, and world-class consultants, bringing to life a unique energy infrastructure that will provide low-carbon heating and cooling to buildings for decades to come.

The projects and opportunities will require you to balance technical design, financial modeling, and business development, often developing projects from the ground up. You will be exposed to the engineering, commercial, financial, operational, and regulatory considerations of projects. You will be required to communicate and collaborate with sophisticated project stakeholders.

The ideal candidate for this position will be technically minded, with an entrepreneurial spirit with commercial interest, who is ready to roll up their sleeves in a fast-paced environment and appreciate the opportunity to make a difference in the world. Ideally, you are an engineer with a background in thermal energy and/or building design, with an affinity for energy/financial modeling, as well as experience or desire to participate in business development.

What you will be responsible for:

- Providing technical design input and review throughout the design process as owner's representative
- Assisting in evaluating the technical and financial feasibility of potential opportunities
- Working closely with the Projects and Finance teams.
- Liaising with clients to identify and define requirements, scope and objectives.
- Assisting in marketing, business development, and contributing positively to the overall brand of Creative Energy by maintaining a strong presence within the local AEC community.
- Providing project input for regulatory processes.
- Coordinating with external resources and key stakeholders.

Qualifications and Experience:

- Degree or Diploma in an appropriate Engineering discipline.
- Professional Engineer or Engineer in Training designation. ASCT may be considered.
- 5+ years experience technical design of hydronic heating and cooling HVAC systems and working on projects in excess of \$1MM.

Specialized Skills, Knowledge and Experience:

- Desire to participate in business development, including but not limited to preparation of pitch decks, presentations, and relationship development.
- Experience in stakeholder engagement and management.
- Familiarity with private development, institutional and/or healthcare sector projects is an asset.
- Exceptional collaborative and interpersonal skills. with the ability to build and maintain strong working relationships; able to collaborate with colleagues, project teams, customers and external stakeholders.
- Excellent written and verbal communication skills.
- Solid time management, organizational and planning skills and demonstrated flexibility coping effectively with changing priorities in a fast-paced work environment.
- Experience using PowerPoint, including story crafting and an eye for aesthetic design.
- Demonstrates a commitment to health and safety.

What we Offer

- Competitive salary will be based on the experience of the selected candidate;
- Comprehensive benefits package;
- Be part of a nimble team, geared towards hyper growth and opportunities;
- Opportunity to work on high-profile, large-scale development projects within an entrepreneurial organization using cutting-edge technology.

Interested?

This is an exciting opportunity with a growing firm and innovative leader in District Energy Systems. Please send your application to careers@creative.energy.

We thank all applicants for their interest; however, we will only be contacting selected candidates for follow-up.