

Development Manager, US West (Seattle, Washington)

About Us

Recognized as a leader in innovative energy solutions, Creative Energy designs, builds, owns, and operates sustainable district energy systems across North America. Our team has a client-focused, community-vested approach to projects that deliver outstanding quality and service while providing tangible value for continued growth.

In addition to owning and operating one of Canada's largest thermal networks in downtown Vancouver, Canada, we provide value to developers, landowners, end-users and the broader community through flexible thermal neighborhood energy systems. Our projects focus on innovation, resiliency, and sustainability, and span across a broad spectrum of technologies including geo-exchange, ocean exchange, cogeneration, microgrids, solar PVs, and sewer heat recovery.

Serving customers for over 55 years with a reliability rate of 99.99%, we're developing more than a dozen new low-carbon district energy systems across North America, including the revitalization and decarbonization of our downtown Vancouver steam plant which will be one of North America's largest thermal fuel-switch projects and provide downtown Vancouver with renewable energy infrastructure for decades to come.

The Opportunity:

Reporting to the Director, Development, you are a key member of the Development team. You will focus on advancing low-carbon district energy systems in both new and existing buildings. You will work closely with stakeholders, developers, and world-class consultants, bringing to life unique energy infrastructure that provides low-carbon heating and cooling to buildings.

You will:

- Provide technical design input and review throughout the design process as the owner's representative, balancing technical design, financial modelling, and business development, often developing projects from the ground up.
- Assist in evaluating technical and financial feasibility of potential opportunities.
- Work closely with our Projects and Finance teams and be exposed to the engineering, commercial, financial, operational and regulatory considerations of projects.
- Communicate and collaborate with project stakeholders to identify and define requirements, scope and objectives.
- Assist in marketing and business development and contribute positively to the overall brand of Creative Energy by maintaining a strong presence within the local architecture, engineering and construction community.
- Coordinate with external resources and key stakeholders.
- Represents Creative Energy as a brand ambassador, advancing the Creative Energy brand within target markets.

Qualifications and Experience:

You have 5+ years of experience in technical design or optimization of hydronic heating and cooling HVAC systems and experience working on projects more than \$5M. You achieved a degree or diploma in a relevant Engineering discipline, with a background in thermal energy and/or building design and an affinity for energy/financial modelling, as well as experience or desire to participate in business development.

Specialized Skills and Knowledge:

- Desire to participate in business development, including but not limited to the preparation of pitch decks, presentations, and relationship development.
- Experience in stakeholder engagement and management.
- Familiarity with private development, institutional and/or healthcare sector projects is an asset.
- Exceptional collaborative and interpersonal skills. with the ability to build and maintain strong working relationships; able to collaborate with colleagues, project teams, customers and external stakeholders.
- Excellent written and verbal communication skills.
- Highly knowledgeable in the use of Excel.
- Solid time management, organizational and planning skills and demonstrated flexibility coping effectively with changing priorities in a fast-paced work environment.

What We Offer

- Competitive starting salary - \$86,500 - \$108,000 - placement on the range is dependent on your applicable experience, qualifications, skills and knowledge.
- Performance based bonus.
- 15 days of vacation and statutory holidays.
- Comprehensive health and benefits package, including employer match 401(k) plan.
- Support to maintain your professional credentials.

Interested?

This is an exciting opportunity with a growing firm and innovative leader in District Energy Systems and decarbonization. Please send your application to careers@creative.energy.

We thank all applicants for their interest; however, we will only be contacting selected candidates for follow-up.