

Partnership Manager to Milkywire's partnership team

Milkywire is a new digital platform for impact. We are working to bridge the gap between trusted grassroots organizations who are working to save our planet and individuals and companies who care about our world and want real change to protect and restore our planet. We believe the solution lies in digital tools and infrastructure that make charity smarter, more efficient and more engaging.

Milkywire's Partnership team is dedicated to partnering with companies who share our vision and want to take an active role in making a positive impact in the world. We support them with everything from sustainability strategies, creation of relevant campaigns, to managing their philanthropy efforts.

We are currently expanding our partnership work and are therefore looking to add a Partnership Manager to the team. The right person is driven and passionate about working with companies to make environmental sustainability a core part of their business. The role is very hands-on and we primarily work in english. Thus, an ability to communicate flawlessly both written and verbal in english is a must. This is a chance for someone who is motivated by the chance of taking full ownership for some of Milkywire's biggest partners and thrives from the opportunity to develop that collaboration and relationship.

The role

- Partner relations and management
- Strategic and conceptual thinking to develop Milkywire's core offering in relation to the partner
- Fast paced with several projects ongoing simultaneously
- Project management, need to drive project with internal stakeholders
- Proactively and strategically work to develop high value offerings to Milkywire's partners

The profile

- Outgoing, a people person
- Proactive and takes full ownership of targets
- Structured, able to work on several project simultaneously
- Creative, strategic and a conceptual thinker. Able to visualize and realistically implement solutions
- Dedicated and gets things done
- Excellent english speaker, both written and spoken, preferably with experience from working in an english speaking company
- A couple of years work experience in a relevant field, likely from an ad or brand agency or management consultancy
- A bachelor's degree in a relevant field
- A masters degree is a merit
- Additional languages is a merit

Next steps

To apply for the role please email me at karolina.heden@milkywire.com and please include your CV.

I look forward to your application!

Karolina Hedén Lind, Partnership Offering and Growth Lead at Milkywire