

Partnership strategist to Milkywire's partnership team

Milkywire is a new digital platform for impact. We are working to bridge the gap between trusted grassroots organizations who are working to save our planet and individuals and companies who care about our world and want real change to protect and restore our planet.

We believe the solution lies in the right combination of digital tools and infrastructure that make charity smarter, more efficient and more engaging

Milkywire's Partnership team is dedicated to partnering with companies who share our vision and want to take an active part in making a positive impact in the world. We team up with companies to support them with everything from forming a sustainability and impact strategy, to creating relevant campaigns and assets, to managing their philanthropy efforts.

We are currently expanding our partnership work and are therefore looking to add a Partnership Strategist to the team. The right person shares our vision and gets excited over the chance to work with companies to help excel their sustainability work. This person is always two steps ahead, loves learning new things and solving problems in a fast paced working environment.

The role

- Create leads, pitch and acquire new corporate partners
- Develop strategic partnership work: understand partner's sustainability ambition and develop strategies and plans accordingly
- Think creatively to create plans for ongoing programs and campaigns
- Work with other teams to drive project internally
- Proactively and strategically work to develop high value offerings to Milkywire's partners

The profile

- Outgoing, a people person
- Proactive and takes full ownership of targets
- Structured, able to work on several project simultaneously
- Creative, strategic and a conceptual thinker. Able to visualize and realistically implement solutions
- Dedicated and gets things done
- Excellent english speaker, both written and spoken, preferably with experience from working in an english speaking company
- A couple of years work experience in a relevant field, likely from an ad or brand agency or management consultancy
- A bachelor's degree in a relevant field
- A masters degree is a merit
- Additional languages is a merit

Next steps

To apply for the role please email me at karolina.heden@milkywire.com. Please include your CV but no personal letter. I look forward to your application!

Karolina Hedén Lind
Manager of Partnerships at Milkywire