Altus Group

ARGUS EstateMaster

Development Feasibility Advanced

Course overview

The Development Feasibility Advanced training is a 1-day course designed for advanced users familiar with the Development Feasibility software.

The objective of this course is to provide participants with the knowledge to:

1. Learn to read and interpret joint venture funding scenarios.
2. Set up links between MS Office applications for powerful and flexible reporting.
3. Set up different financing scenarios and apply them to a development feasibility model.
4. Set up and report on multi-staged developments.
5. Model BTR and mixed use developments, reviewing KPIs for development and investment phases.
6. Set up the ability to create an advanced development program to link multiple cashflows.

At the successful completion of this course you will receive an industry recognised certificate for the use of ARGUS EstateMaster Development Feasibility software.

This course is highly recommended for:

- Property developers with multiple financing partners, projects being developed across multiple stages and BTR or mixed-use asset creation.
- Valuers and appraisers who provide 'As is' and 'As if' complete for multi-stage developments for desktop analysis and valuation advice.
- Financiers and investors who are providing debt or equity funding for development projects.

For more information please contact us by email at atraining@altusgroup.com or by phone on +61 2 9262 1332

Agenda

09:00–09:15 Introduction

09:15–10:30 Explore advanced financing
Model multiple loan sources, finance preferences, maturity levels, profit shares and funding partners. Set up parri passu and refinance one funding source across multiple sources.

10:30–10:45 Morning tea

10:45–11:30 Understanding joint ventures
Explore different joint venture scenarios, change preferences and inputs depending on the desired outcome.

11:30–12:30 Mixed-use developments
Model detailed input assumptions within the tenancy sheet. Review the development vs investment phase, run yields and capitalised values of a new asset.

12:30–13:15 Lunch

13:15–14:00 Project milestones
Dynamically link input assumptions for better reporting and ease of use when inputs change.

14:00–15:00 Staging a development
Understand different preferences, input assumptions and report on different stages within a development. Fund each stage independently to understand the finance cost breakdown per stage.

15:00–15:30 Linking to MS Office
Extend functionality and reporting by adding additional sheets and links for MS Excel or Word.

15:30–16:00 Risk analysis
Conduct a detailed risk assessment including three way sensitivity analysis and report on the outcomes.