

FISHER FUNDS MANAGED FUNDS FUND UPDATE

Conservative Fund

For the quarter ended: 30 September 2019

This fund update was first made publicly available on:
29 October 2019

WHAT IS THE PURPOSE OF THIS UPDATE?

This document tells you how the Conservative Fund has performed and what fees were charged. The document will help you to compare the fund with other funds. Fisher Funds Management Limited prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

DESCRIPTION OF THIS FUND

The fund aims to provide moderate protection for your investment, while also providing a modest level of return over the medium term. Invests in mainly income assets with a small amount in growth assets.

Total value of the fund	\$24,366,572
Number of investors in the fund	527
The date the fund started	31 Jul 2018

WHAT ARE THE RISKS OF INVESTING?

Risk indicator for the Conservative Fund¹:



The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at ipq.fisherfunds.co.nz/ffmf.

Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for the past 5 years. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates.

See the [product disclosure statement \(PDS\)](#) for more information about the risks associated with investing in this fund.

HOW HAS THE FUND PERFORMED?

	Past year
Annual return (after deductions for charges and tax)	5.70%
Annual return (after deductions for charges but before tax)	7.21%
Market index annual return (reflects no deduction for charges and tax)	10.32%

The market index return reflects a composite of benchmark index returns, weighted for the fund's target asset allocation. The benchmark indices used for each asset class are defined in the Statement of Investment Policy and Objectives (SIPO). Additional information about the market index is available on the offer register at companiesoffice.govt.nz/disclose under Fisher Funds Managed Funds or OFR10667.

WHAT FEES ARE INVESTORS CHARGED?

Investors in the Conservative Fund are charged fund charges that include GST. In the year to 31 March 2019 these were:

	% of net asset value
Total fund charges²	1.40%
Which are made up of:	
Total management and administration charges	1.40%
Including :	
Manager's basic fee	1.10%
Other management and administration charges	0.30%
Total performance-based fees	0.00%

Small differences in fees and charges can have a big impact on your investment over the long term.

EXAMPLE OF HOW THIS APPLIES TO AN INVESTOR

Katie had \$10,000 in the fund at the start of the year and did not make any further contributions. At the end of the year, Katie received a return after fund charges were deducted of \$570 (that is 5.70% of her initial \$10,000). Katie did not pay other charges. This gives Katie a total return after tax of \$570 for the period.

Currency hedging

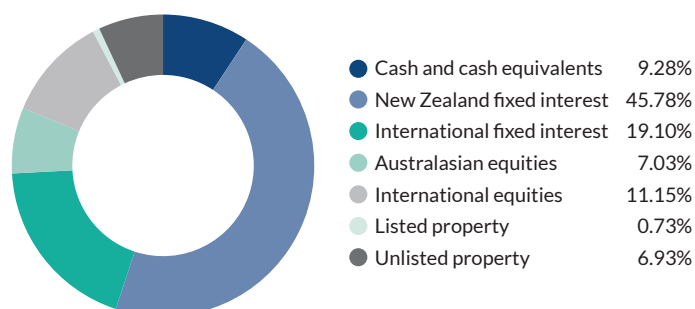
The currency hedge ratios for each asset class (hedged into NZD) at quarter end are:

	Benchmark	Actual
International fixed interest	100%	99.7%
Australian equities	70%	70.8%
International equities	50%	29.3%
Listed property (overseas portion)	70%	70.7%

WHAT DOES THE FUND INVEST IN?

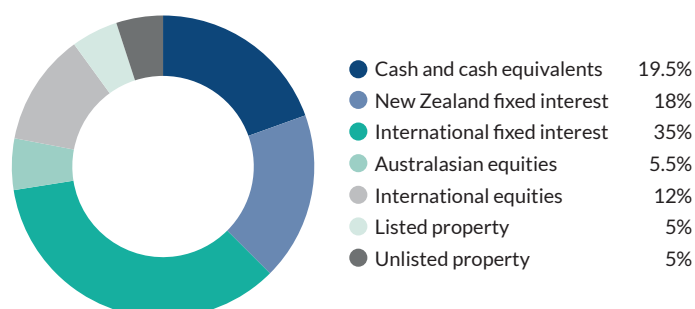
Actual investment mix

This shows the types of assets that the fund invests in.



Target investment mix

This shows the mix of assets that the fund generally intends to invest in.



Top 10 Investments

Name	% of fund net assets	Type	Country	Credit rating (if applicable)
BAYFAIR MALL	3.08%	Unlisted property	NZ	NA
GOVERNMENT OF NEW ZEALAND 3.5% 14-APR-2033	2.19%	New Zealand fixed interest	NZ	Aaa
ANZ 10 A/C - CURRENT ACCOUNTS 30/09/2019	2.16%	Cash and cash equivalents	NZ	NA
GOVERNMENT OF NEW ZEALAND 4.5% 15-APR-2027	1.76%	New Zealand fixed interest	NZ	Aaa
2Y T-NOTE (CBT) DEC 19 31/12/2019	1.67%	International fixed interest	NZ	NA
10Y JAPAN GOVT BOND (OSE) DEC 19 12/12/2019	1.66%	International fixed interest	NZ	NA
GOVERNMENT OF NEW ZEALAND 2.75% 15-APR-2025	1.34%	New Zealand fixed interest	NZ	Aaa
MERIVALE MALL	1.26%	Unlisted property	NZ	NA
WESTPAC NEW ZEALAND LTD. FRN 14-FEB-2022	1.16%	New Zealand fixed interest	NZ	AA-
INTERNATIONAL FINANCE CORPORATION 3.625% 20-MAY-2020	1.13%	New Zealand fixed interest	NZ	AAA

The top 10 investments make up 17.41% of the fund.

KEY PERSONNEL

Name	Current position	Time in current position	Previous or other position	Time in previous or other position
Frank Jasper	Chief Investment Officer	2 Years, 2 Months	Director, Fisher Funds Management Limited	12 Years, 4 Months
Mark Brighthouse	Chief Investment Strategist	2 Years, 2 Months	Chief Investment Officer, Fisher Funds Management Limited	5 Years, 9 Months
David McLeish	Senior Portfolio Manager, Fixed Interest	8 Years, 6 Months	Executive Director, Goldman Sachs International, London	3 Years, 0 Months
Sam Dickie	Senior Portfolio Manager, NZ Equities	2 Years, 7 Months	Portfolio Manager, Moore Capital Asia Limited	5 Years, 10 Months
Brent Buchanan	Head of Direct Property	11 Years, 4 Months	Portfolio Manager, Commercial & Industrial, AMP Capital Management	8 Years, 0 Months

FURTHER INFORMATION

You can also obtain this information, the PDS for the Fisher Funds Managed Funds, and some additional information from the offer register at companiesoffice.govt.nz/disclose under Fisher Funds Managed Funds or OFR10667.

NOTES

- ¹ Market index returns as well as the fund's actual returns have been used to fill in the risk indicator, as the fund commenced less than 5 years ago. As a result of market index returns being used, the risk indicator may provide a less reliable indicator of the potential future volatility of the fund. Market index returns were used for the period from 1 October 2014 to 31 July 2018.
- ² The Conservative Fund was introduced on 31 July 2018. The annual fund charges have been estimated by annualising the eight months fees and expenses to 31 March 2019 and using the 30 June 2019 net asset value for the fund.