

Fund Update

Fisher Funds KiwiSaver Scheme Conservative Fund

For the quarter ended: 31 December 2017
This fund update was first made publicly available on: 12 February 2018

What is the purpose of this update?

This document tells you how the Conservative Fund has performed and what fees were charged. The document will help you to compare the fund with other funds. Fisher Funds Management Limited prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

Description of this fund

The fund aims to provide protection for your savings, while also generating a moderate level of return over the long term. Invested mainly in income assets with a small amount in growth assets.

Total value of the fund	\$595,167,447
Number of investors in the fund	69,487
The date the fund started	1 Jun 2009

What are the risks of investing?

Risk indicator for the Conservative Fund:



The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at ipq.fisherfunds.co.nz/ffks.

Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for the past 5 years. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates.

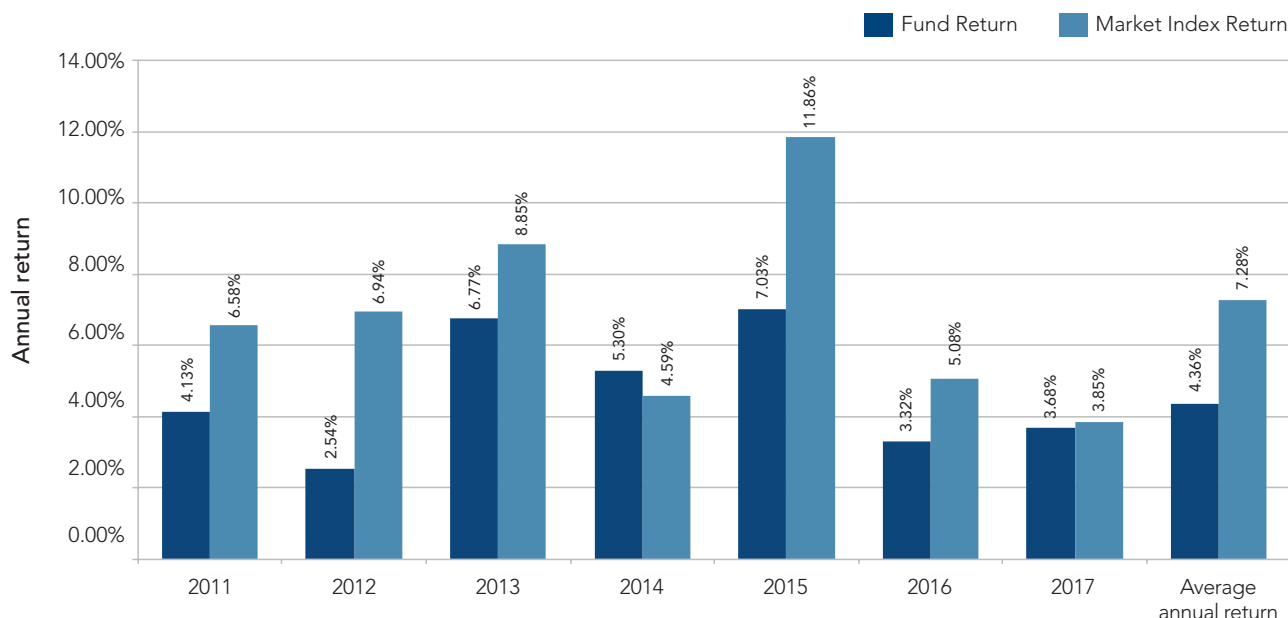
See the [product disclosure statement \(PDS\)](#) for more information about the risks associated with investing in this fund.

How has the fund performed?

	Average over past 5 years	Past year
Annual return (after deductions for charges and tax)	4.97%	5.41%
Annual return (after deductions for charges but before tax)	6.15%	6.48%
Market index annual return (reflects no deduction for charges and tax)	6.57%	6.95%

The market index return reflects a composite of benchmark index returns, weighted for the fund's target asset allocation. The benchmark indices used for each asset class are defined in the Statement of Investment Policy and Objectives (SIPO). Additional information about the market index is available on the offer register at companiesoffice.govt.nz/disclose under Fisher Funds KiwiSaver Scheme or OFR10664.

Annual return graph



This shows the return after fund charges and tax for each year ending 31 March since the fund started. The last bar shows the average annual return since the fund started, up to 31 December 2017.

Important: This does not tell you how the fund will perform in the future.

Returns in this update are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax may be lower. The market index return¹ reflects no deduction for charges and tax.

What fees are investors charged?

Investors in the Conservative Fund are charged fund charges. In the year to 31 March 2017 these were:

	% of net asset value
Total fund charges	0.99%
Which are made up of:	
Total management and administration charges	0.99%
Including :	
Manager's basic fee	0.85%
Other management and administration charges	0.14%
Total performance-based fees	0.00%
Other charges: \$ amount per investor	
Annual membership fee	\$36

Small differences in fees and charges can have a big impact on your investment over the long term.

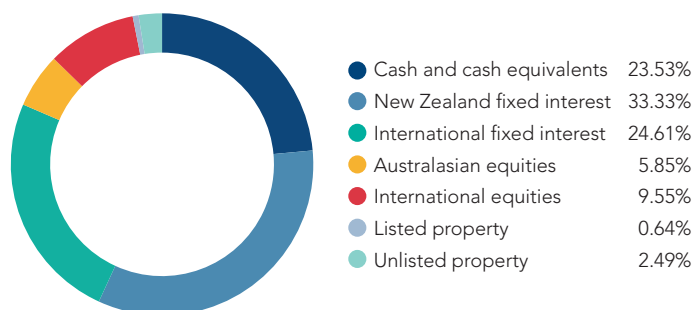
Example of how this applies to an investor

Sarah had \$10,000 in the fund at the start of the year and did not make any further contributions. At the end of the year, Sarah received a return after fund charges were deducted of \$541 (that is 5.41% of her initial \$10,000). Sarah also paid \$36 in other charges. This gives Sarah a total return after tax of \$505 for the year.

What does the fund invest in?

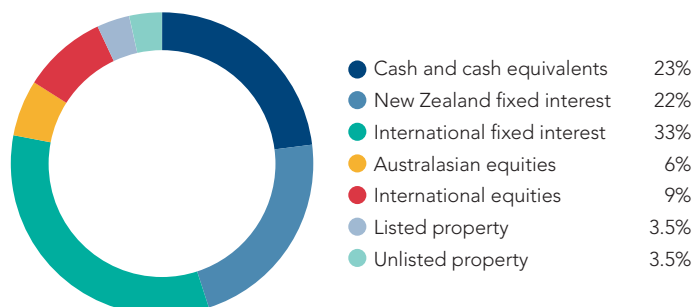
Actual investment mix

This shows the types of assets that the fund invests in.



Target investment mix

This shows the mix of assets that the fund generally intends to invest in.



Currency hedging

The benchmark currency hedge ratios for each asset class (hedged into NZD) are: International fixed interest 100%; Listed property (overseas portion) 70%; Australian equities 70%; International equities 50%.

Top 10 Investments

Name	% of fund net assets	Type	Country	Credit rating (if applicable)
WPAC BANK DEPOSIT AC - DEPOSIT ACCOUNTS	9.12%	Cash and cash equivalents	NZ	NA
ANZ 10 A/C - CURRENT ACCOUNTS	7.00%	Cash and cash equivalents	NZ	NA
GOVERNMENT OF NEW ZEALAND 5.5% 15-APR-2023	3.15%	New Zealand fixed interest	NZ	AA+
GOVERNMENT OF NEW ZEALAND 6.0% 15-MAY-2021	3.00%	New Zealand fixed interest	NZ	AA+
GOVERNMENT OF NEW ZEALAND 4.5% 15-APR-2027	2.93%	New Zealand fixed interest	NZ	AA+
10Y JAPAN GOVT BOND (OSE) MAR 18	2.51%	International fixed interest	JP	NA
GOVERNMENT OF THE UNITED STATES OF AMERICA 2.25% 15-NOV-2024	2.47%	International fixed interest	US	AA+
BNZ BANK DEPOSIT A/C - DEPOSIT ACCOUNTS	2.14%	Cash and cash equivalents	NZ	NA
GOVERNMENT OF NEW ZEALAND 3.5% 14-APR-2033	1.98%	New Zealand fixed interest	NZ	AA+
GOVERNMENT OF THE UNITED STATES OF AMERICA 1.75% 28-FEB-2022	1.91%	International fixed interest	US	AA+

The top 10 investments make up 36.21% of the fund.

Key personnel

Name	Current position	Time in current position	Previous or other position	Time in previous or other position
Frank Jasper	Chief Investment Officer	0 Years, 5 Months	Director, Fisher Funds Management Limited	12 Years, 4 Months
Mark Brighthouse	Chief Investment Strategist	6 Years, 2 Months	Managing Director, Brook Asset Management	5 Years, 0 Months
David McLeish	Senior Portfolio Manager, Fixed Interest	6 Years, 9 Months	Executive Director, Goldman Sachs International, London	3 Years, 0 Months
Ashley Gardyne	Senior Portfolio Manager, International Equities	1 Year, 8 Months	Senior Investment Analyst, International Equities, Fisher Funds Management Limited	2 Years, 11 Months
Sam Dickie	Senior Portfolio Manager, NZ Equities	0 Years, 10 Months	Portfolio Manager, Moore Capital Asia Limited	5 Years, 10 Months

Further information

You can also obtain this information, the PDS for the Fisher Funds KiwiSaver Scheme, and some additional information from the offer register at companiesoffice.govt.nz/disclose under Fisher Funds KiwiSaver Scheme or OFR10664.

Notes

¹ The market index return has changed since the last fund update. The market index return is now calculated using the S&P/NZX50 Gross Index including imputation credits and the S&P/NZX All Real Estate Index including imputation credits for the fund's allocation to New Zealand equities and property. This change has been made to better align the fund return to the market index return.