

Annual Report and Financial Statements **2021**



ryennia

Table of Contents

| | |
|--|-----------|
| Managing Director's Review | 1 |
| Report of the Board of Directors | 3 |
| Financial Statements | 12 |
| Profit and Loss Account 1.1.2021–31.12.2021 | 12 |
| Balance Sheet 31.12.2021 | 14 |
| Cash Flow Statement..... | 16 |
| Notes to the accounts | 17 |
| Accounting principles | 17 |
| Changes to the accounting principles | 24 |
| Group Companies 31.12.2021..... | 26 |
| Calculation methods for the key figures | 27 |
| Key figures | 30 |
| Investment portfolio at current values..... | 31 |
| Net investment income on invested capital..... | 32 |
| Risks and management of risks and solvency | 33 |
| Notes to the Profit and Loss Account | 48 |
| Premiums written | 48 |
| Items deducted from premiums written..... | 48 |
| Life insurance premiums written and claims paid | 49 |
| Life insurance: bonuses and rebates..... | 50 |
| Net investment income | 51 |
| Balance on technical account by group of insurance class, Parent Company | 53 |
| Operating expenses | 54 |
| Notes to the Balance Sheet | 56 |
| Current value and valuation difference on investments..... | 56 |
| Current value and valuation difference on investments..... | 58 |
| Real estate investments | 60 |
| Investments in affiliated undertakings | 62 |
| Debtors | 62 |
| Group investments in associated undertakings..... | 63 |
| Investments in group companies and affiliated undertakings | 64 |

| | |
|---|-----------|
| Shares and participations in other companies..... | 65 |
| Investments covering unit-linked insurances..... | 69 |
| Changes in intangible and tangible assets..... | 76 |
| Capital and reserves | 78 |
| Creditors..... | 79 |
| Guarantee and liability commitments | 80 |
| Loans to related parties and related party transactions..... | 81 |
| Technical provisions for unit-linked insurances | 81 |
| Notes concerning the Group | 81 |
| Signatures for the Report by the Board of Directors and the Financial Statements. | 82 |
| Auditor's Report to the Annual General Meeting of Fennia Mutual Insurance Company..... | 83 |
| Statement of the Supervisory Board | 88 |
| Fennia's Board of Directors and Management | 89 |

Managing Director's Review

The global Covid-19 pandemic had a considerable impact on the operations of Fennia Group in 2021. Although the operating environment stabilised in many respects compared to the earlier situation, the year as a whole was characterised by uncertainty. We mainly met our customers via remote connections and worked remotely, although to our immense delight, the Covid-19 situation briefly alleviated and enabled us to gradually increase face-to-face contacts in the autumn.



Despite the emergency conditions, we succeeded in maintaining a high level of customer satisfaction. According to EPSI Rating's Insurance 2021 survey, customer satisfaction among our corporate customers is the highest in the insurance sector for the third year in a row. In addition to the EPSI Rating survey, we also improved our ranking in the Customer Index 2021 survey conducted by Asiakkuusmarkkinointiliitto. According to the survey, our ranking improved the most in the combined assessment of customer experience and customer loyalty. Our vision is to offer the best customer experience in the industry, and these results confirm that we are on the right path. I want to extend my warmest thanks to our customers for this feedback.

I am glad that the building of Future Fennia has got off to a great start. By focusing on our brand and culture, we have developed our customer experience. Our objective is to be an easy-to-understand insurance company that has the most proactive and caring customer experience and relationship, as well as excellent digital capabilities.

The most significant step forward last year was selecting the future information systems. We will be building a completely new set of insurance systems jointly with Salesforce and Accenture. This solution can be considered both bold and unconventional. An overhaul of this magnitude is unprecedented in Finland. Both the technology we chose and the partners we selected to implement it enable us to provide the best customer experience in the future together with our expert and motivated personnel.

In non-life insurance, we achieved the expected result. Our premiums earned developed better than forecast and our risk ratio excluding non-recurring items decreased as the economic activity increased. We succeeded in streamlining our operations considerably and maintaining a very moderate cost development despite the large investments.

In life insurance, we succeeded in continuing the positive and stable development. We are focusing on improving our expense ratio and increasing risk insurance, in particular. Our progress in terms of both of these goals was positive.

In the Group's investment activities, we achieved a result that was in line with our goals. In the uncertain investment market, we have been able to ensure our solvency and seize the sparse opportunities offered by the markets. Towards the end of the year, the overall economic situation changed rapidly as a result of the higher inflation and increased interest rate levels, but our position is good and we are well prepared for future developments.

At the end of 2021, we announced that Fennia's managing director will change. Tomi Yli-Kyyny has been appointed the new managing director, and he will start in the position in spring 2022. After serving in managing director positions at Fennia for 20 years, it is time for me to explore new horizons and hand the development of the company over to my successor. It feels good to pass the responsibilities on to Tomi when our solvency is high and we have expert personnel and enjoy the highest customer satisfaction in the industry.

I would like to extend my warmest thanks to our customers and personnel for these years. Fennia's personnel will continue to support and assist our customers every day. Wishing you a successful future!

Antti Kuljukka

Report of the Board of Directors

Fennia Group

Fennia Group's parent company, Fennia Mutual Insurance Company, is a Finnish non-life insurance company owned by its customers with its roots and values deeply embedded in entrepreneurship. Our line of business includes statutory and voluntary non-life insurance, which we offer to companies, entrepreneurs and households.

The Group's subsidiaries are Fennia Life Insurance Company, which offers voluntary life, pension and savings insurance, the service company Fennia-service Ltd, and 12 real estate companies.

The Fennia Group's net sales amounted to EUR 966.3 million (EUR 760.0 million). The increase in net sales was affected the most by the increased net investment income and growth in the premiums earned. The Group's result before appropriations and taxes was EUR 108.8 million (EUR 116.7 million).

The result of the Group's non-life insurance business before appropriations and taxes was EUR 78.3 million (EUR 97.7 million). The Group's balance on the technical account before bonuses and rebates and after the change in the equalisation provision improved compared to the previous year and amounted to EUR 49.5 million (EUR 78.2 million).

The result of the Group's life insurance business before appropriations and taxes was EUR 30.5 million (EUR 19.0 million). The premiums written have increased by EUR 8.4 million; a significant portion of the increase is based on the growth of the premiums written on unit-linked insurances. The costs largely remained at the same level as in the previous year.

The Fennia Group's net investment income at book value increased to EUR 294.6 million (EUR 125.2 million). Among the most significant factors behind the result of investment income at book value compared to the previous year were the increases in the value of unit-linked investments of the life insurance company, smaller impairments, larger value readjustments and higher gains on the realisation of investments.

According to preliminary calculations, the Group's solvency position remained strong throughout 2021, and at the end of the year stood at 231.5 per cent (231.4%).

Group Key Figures

| | | 2021 | 2020 | 2019 |
|---|-------------|-------|-------|--------|
| Turnover | EUR Million | 966.3 | 760.0 | 996.5 |
| Premiums written | EUR Million | 659.9 | 630.5 | 688.5 |
| Operating profit/loss | EUR Million | 115.0 | 120.2 | -136.2 |
| Profit/loss before appropriations and tax | EUR Million | 108.8 | 117.0 | 122.0 |
| Total result | EUR Million | 53.5 | 247.8 | -126.3 |
| Average number of personnel | | 979 | 1,047 | 1,064 |

Significant events during the financial year

The global coronavirus pandemic that spread in spring 2020 continued to impact Fennia's operating environment in 2021. At the same time, economic activity in society increased, which, among other things, was manifested as growth in premiums earned in volume-based insurance products, in particular, and as increased claims due to the increase in the activity. As a result of the pandemic, the operating expenses, particularly those related to travel and representation, continued to be lower in 2021 than the pre-pandemic level.

Despite the pandemic, all of the company's business areas developed favourably, although the spurt in demand experienced in risk life insurance products in the previous year stabilised. The development of pension insurance and investment insurance products was better than in the comparison period, and customer capital increased.

The co-operation negotiations affecting approximately 530 employees of the non-life insurance company started on 11 October 2021. The company's objective was to organise and streamline its operations in order to improve the customer experience and profitability. The most central change to be implemented was the reorganisation of the company's customer service. According to preliminary estimates, the personnel reduction need was a maximum of 137 people. The co-operation negotiations ended on 30 November 2021, resulting in a reduction need of 70 employees. The number of customer visits to offices has decreased considerably over the years, as customers have switched to digital channels. In future, Fennia wants to provide even better service to customers in locations where they are. The changes resulted in Fennia keeping 14 offices in different parts of Finland. The 2021 financial statements include non-recurring expenses related to the co-operation negotiations in the amount of EUR 3.5 million. Of this amount, personnel expenses account for EUR 2.7 million and other expenses account for EUR 0.8 million.

The company updated the calculation principles of the mortality model during the year. As a result, the technical provisions decreased by EUR 25.7 million.

The Group is currently implementing a major business transformation programme, called Future Fennia. According to the programme, which kicked off in 2019, Fennia places even

greater focus on improving the customer experience and its vision is to be the most customer-oriented operator in the insurance sector. The first visible milestone of the transformation programme is the revamped Fennia brand. As part of the Future Fennia transformation programme, Fennia will be building a set of new insurance systems with Salesforce and Accenture in a project spanning several years. The current customer relationship management and insurance systems will be replaced by a completely new set of systems. At the same time, Fennia will be revamping its insurance business. This enables the company to re-think the entire insurance process with the customer perspective in mind. Our objective is to be an easy-to-understand insurance company that has the most proactive and caring customer experience and relationship, as well as excellent digital capabilities.

Non-life insurance business

Fennia Non-Life Insurance Company is Finland's fourth largest non-life insurer. The company offers statutory and voluntary non-life insurance products to companies, entrepreneurs and households. Fennia Non-Life Insurance Company's profit before appropriations and taxes was EUR 84.8 million (EUR 97.5 million).

Fennia's premiums earned increased to EUR 491.6 million (EUR 459.9 million), reflecting growth of 6.9 per cent. The majority of the growth can be attributed to corporate insurance products. The company implemented new calculation principles for perpetual insurance policies, which resulted in an increase of EUR 0.1 million in premium provisions.

Claims incurred increased during the financial year to EUR 355.6 million (EUR 286.5 million). The most significant increase is related to corporate insurance products. The company updated the calculation principles of the mortality model during the year. As a result, the technical provisions decreased by EUR 25.7 million. During the comparison period, the company adopted new collective principles for calculating the provision for outstanding claims, and as a result, the technical provisions decreased by a total of EUR 30.7 million.

Premiums earned on insurances of the person amounted to EUR 156.9 million (EUR 130.4 million) and the risk ratio was 65.8 per cent (36.4%). Excluding the items affecting comparability, the risk ratio was 59.5 per cent (70.1%).

Premiums earned on motor vehicle insurances amounted to EUR 189.6 million (EUR 179.3 million) and the risk ratio was 61.2 per cent (65.3%). Excluding the items affecting comparability, the risk ratio was 71.2 per cent (65.4%).

Premiums earned on property insurances and other insurance lines were EUR 145.0 million (EUR 150.1 million) and the risk ratio was 64.9 per cent (53.1%). Excluding the items affecting comparability, the risk ratio was 64.9 per cent (53.3%).

Operating expenses decreased to EUR 111.7 million (EUR 114.0 million). The result includes non-recurring items totalling EUR 4.3 million, related to the reorganisation of the business operations.

Fennia's combined ratio, excluding unwinding of discount, was 95.0 per cent (87.1%), risk ratio was 63.8 per cent (53.1%) and operating expense ratio was 31.3 per cent (34.0%). The comparable key figures adjusted by non-recurring items were 99.4 per cent (93.7%) for the combined ratio, 69.0 per cent (59.8%) for the risk ratio and 30.4 per cent (34.0%) for the operating expense ratio.

According to preliminary calculations, Fennia's solvency position remained very strong throughout 2021, and at the end of the year stood at 265.9 per cent (270.7%).

Non-life Insurance Key Figures

| | | 2021 | 2020 | 2019 |
|--|-------------|-------|-------|--------|
| Premiums written | EUR Million | 501.9 | 469.6 | 447.5 |
| Loss ratio | % | 72.3 | 62.3 | 131.2 |
| Loss ratio excl. unwinding of discount | % | 72.3 | 62.3 | 128.8 |
| Expense ratio | % | 22.7 | 24.7 | 35.8 |
| Combined ratio | % | 95.1 | 87.1 | 167.0 |
| Combined ratio excl. unwinding of discount | % | 95.0 | 87.0 | 164.6 |
| Operating profit/loss | EUR Million | 83.8 | 99.9 | -186.0 |
| Total result | EUR Million | 113.6 | 133.2 | -93.9 |
| Average number of personnel | | 905 | 918 | 919 |

Life insurance business

Fennia Life specialises in voluntary life, pension and savings insurance and insurance asset management.

Fennia Life is a wholly owned subsidiary of Fennia Mutual Insurance Company. At the end of the financial year, the Fennia Life sub-group comprised five (6) real estate companies wholly owned by the company and one (1) real estate company in which the company's holding was 88 per cent. One (3) real estate company was sold during the year.

The sub-group's operating profit was EUR 28.9 million (EUR 19.8 million), and the company's operating profit was EUR 30.1 million (EUR 19.7 million).

Fennia Life's total premium income, after the reinsurers' share, was EUR 168.3 million (EUR 159.9 million). Claims paid totalled EUR 106.5 million (EUR 105.6 million). Surrenders amounted to EUR 49.7 million (EUR 46.1 million).

Operating expenses totalled EUR 14.8 million (EUR 14.6 million). The company's expense ratio was 73.2 per cent (82.6%), taking into account the fee and commission income from funds which form the investments of the unit-linked insurance.

According to preliminary calculations, Fennia Life's solvency ratio was 193.8 per cent (194.3%).

Life Insurance Key Figures

| | | 2021 | 2020 | 2019 |
|------------------------------------|-------------|-------|-------|-------|
| Premiums written | EUR Million | 169.6 | 160.9 | 241.0 |
| Expense ratio (of expense loading) | % | 85.0 | 92.7 | 100.1 |
| Operating profit/loss | EUR Million | 28.9 | 20.5 | 49.7 |
| Total result | EUR Million | -0.3 | 57.4 | 63.3 |
| Average number of personnel | | 52 | 52 | 53 |

Investments

In the non-life insurance company, net investment income at book value increased to EUR 74.3 million (EUR 48.6 million). Compared to last year, the decreased impairments and higher value readjustments improved the result by EUR 25.6 million. Net investment income on invested capital was 4.6 per cent (3.9 per cent).

The life insurance company's net investment income at book value was EUR 226.7 million (EUR 78.3 million), of which unit-linked insurance products accounted for EUR 207.6 million (EUR 68.0 million) of the net result. Gains on the realisation of investments were EUR 38.3 million higher than in the previous year. Compared to last year, the smaller impairments, higher value readjustments and revaluations also improved the result by EUR 102.1 million. Net investment income on invested capital was -1.5 per cent (6.0 per cent).

Fennia and Fennia Life have an asset-liability management (ALM) strategy in place. As a result, the companies actively hedge against changes in the value of their market-consistent technical provisions using interest rate derivatives. The objective of interest rate hedging is to ensure the achievement of the long-term return requirement on the technical provisions and to reduce the negative impact of a change in market rates on the company's market-consistent result and solvency position.

These interest rate hedges have been implemented as hedging instruments in accounting. Changes in the value of hedging derivatives are not entered through profit or loss when the hedge is within the limits defined by the efficiency calculation. The hedges were efficient throughout 2021. In March 2021, the market-consistent hedge rate was tactically decreased from approximately 80 per cent to 60 per cent in Fennia and kept at approximately 80 per cent in Fennia Life. The decrease of 20 percentage points in the hedge rate in Fennia was implemented by means of contracts through profit or loss. Derivative contracts were implemented with counterparties with a good credit rating. In derivative contracts, variation margin is exchanged daily against changes in market value.

Investment Key Figures

| | | 2021 | 2020 | 2019 |
|--|-------------|-------|------|-------|
| Non-Life Insurance | | | | |
| Return on assets | % | 4.7 | 5.7 | -4.2 |
| Net investment income at current value | EUR Million | 96.9 | 80.5 | 197.2 |
| income on invested capital | % | 4.6 | 3.9 | 11.1 |
| Life Insurance | | | | |
| Return on assets | % | 0.4 | 7.1 | 8.3 |
| Net investment income at current value | EUR Million | -12.0 | 48.6 | 56.6 |
| income on invested capital | % | -1.5 | 6.0 | 7.6 |

Management and personnel

During the year under review, the members of Fennia's Board of Directors were Mikael Ahlbäck (Chair), Jyrki Mäkynen (Vice Chair), Henry Backlund, Johanna Ikäheimo, Juha-Pekka Kallunki, Anni Ronkainen, Risto Tornivaara and Tomi Yli-Kyyny. There were changes in the composition of the Board of Directors as Tomi Yli-Kyyny resigned from board membership on 31 December 2021.

The Board of Directors held a total of 15 meetings during the year under review. The attendance rate of the members was 98 per cent.

Group CEO Antti Kuljukka has served as the company's Managing Director.

The Group had an average of 979 employees (1047) in 2021, some 905 (918) of whom worked for the parent company.

Remuneration

The starting point for remuneration in the Fennia Group is to provide encouraging, fair and reasonable remuneration to management and personnel, in line with the short- and long-term interests of the Group and Group companies. The remuneration schemes are based on achieving pre-defined targets that are derived from the Group's strategic targets. In order to achieve this objective, remuneration principles (including a pay policy) have been drawn up for the Group. Fennia Group's policies define all of the principles related to salary and rewards for Fennia employees. At Fennia, the remuneration principles and the pay policy are viewed as a whole that is influenced not only by an interesting and sufficiently challenging field of tasks, but also by good leadership, personnel benefits and monetary rewards. The remuneration principles and pay policy also define how each Fennia employee can influence the development of their salary by developing themselves and their work, as well as the responsibilities related to salary and rewards within the company.

In building and developing remuneration schemes, the Group's and the company's business strategy, targets and values are taken into account, as are the company's long-term interests and risk management. In addition, the company's business continuity and business practices that are professional and in line with healthy and prudent business principles are taken into account. The remuneration schemes include, among other things, pre-defined maximum amounts of remuneration and a force majeure clause, which gives the Board of Directors the right to amend the schemes during the period if the company's financial position is jeopardised or if the circumstances have otherwise changed considerably. Remuneration decisions are made according to the 'one above' principle, i.e. the person making the decision is the supervisor of the supervisor of the employee in question.

An aspect of remuneration that the Fennia Group also pays attention to is encouraging personnel to act responsibly and in a manner that promotes good governance. Such factors include sustainable products, customer satisfaction, streamlined customer and service processes and regulatory compliance. Any action that violates the regulatory obligations, Fennia Group's principles or guidelines or the ethical code of conduct is excluded from remuneration.

Group structure

The consolidated financial statements of Fennia Mutual Insurance Company include Fennia Life Insurance Company, in which the company has a 100 per cent holding, on the basis of the sub-group financial statements.

Also included in the consolidated financial statements are eFennia, in which Fennia has a 20 per cent holding and 63.6 per cent of the voting rights, and Fennia-service Ltd, which is wholly owned by Fennia. In addition, 12 property companies are included in the consolidated financial statements.

Risk and solvency management

The risk management and solvency management principles that are approved by the Boards of Directors of the Group companies serve as the foundation for the Fennia Group's risk management and solvency management. In the Fennia Group, risk management means co-ordinated strategies, processes, principles and measures to identify, measure, manage, monitor and report risks faced by the Group and Group companies. Solvency management, on the other hand, means strategies, processes, principles and measures to steer and determine the Group's and the Group companies' risk-bearing capacity, risk appetite, risk tolerance and restrictions of their essential risks.

The steering of the risk management system is based on a three-defence-line model, which is described in more detail in the note concerning risk management. The Group has a risk management executive group to prepare, steer and co-ordinate tasks related to risk and solvency management and to communicate information. A group-level asset-liability committee (ALCO) convenes for the insurance companies' balance-sheet management.

Investment activities are based on the asset-liability management (ALM) plan that is approved by the company's Board of Directors and which determines, among other things, the allocation of investments and the rights and responsibilities of those involved in investment activities. The companies' risk-bearing capacity is taken into account in determining the allocation of investments.

A note to the financial statements concerning risks and the management of risks and solvency has been drawn up, detailing Fennia Group's most significant risks and general principles concerning risks and solvency management.

Statement of non-financial information

Fennia publishes a separate statement of non-financial information. The report will be published on the company's website at www.fennia.fi.

Corporate Social Responsibility Report

Fennia publishes a separate Corporate Social Responsibility Report. The report will be published on the company's website at www.fennia.fi.

Solvency and Financial Condition Report

Fennia's, Fennia Life's, Fennia Non-Life Insurance's and Fennia Group's Solvency and Financial Condition Reports will be published, at the latest, on 8 April 2022 on Fennia's website at www.fennia.fi.

Essential events after the end of the financial period

Fennia's Managing Director Antti Kuljukka has announced his resignation from his current position after serving in the position of a managing director in the Group for nearly 20 years. Tomi Yli-Kyyny, M. Sc. (Eng.), who is returning to the insurance sector, has been selected as the new Managing Director and will start in the position in spring 2022. Antti Kuljukka will continue as the Managing Director until the transition.

Outlook for the current year

It is estimated that the non-life insurance business that is part of the Fennia Group will report a combined ratio for 2022 that is at the same level as in the comparison year, excluding items affecting comparability. The operating result for life insurance for 2022 is expected to be on a par with the comparison year. The development of the capital markets will have a significant impact on the Fennia Group's result.

Board of Directors' proposal on the disposal of profit

Fennia Mutual Life Insurance Company's distributable profits totalled EUR 470,401,838.62. The company's profit for the financial year was EUR 67,110,488.28. The Board of Directors proposes to the Annual General Meeting that the profit for the financial period be transferred to the contingency fund.

Financial Statements

Profit and Loss Account 1.1.2021–31.12.2021

The units of figures presented are thousand euro.

| | Parent com- pany 2021 | Parent company 2020 | Group 2021 | Group 2020 |
|--|--------------------------------|---------------------------|---------------|---------------|
| Technical Account | | | | |
| Non-life insurance | | | | |
| Premiums earned | | | | |
| Premiums written | 501,910 | 469,566 | 501,910 | 469,566 |
| Reinsurers' share | -7,014 | -5,604 | -7,014 | -5,604 |
| | 494,896 | 463,962 | 494,896 | 463,962 |
| Change in the provision for unearned premiums | -3,155 | -4,226 | -3,155 | -4,226 |
| Reinsurers' share | -186 | 139 | -186 | 139 |
| Premiums earned in total | 491,555 | 459,875 | 491,555 | 459,875 |
| Claims incurred in total | | | | |
| Claims paid | -368,627 | -352,061 | -368,551 | -352,061 |
| Reinsurers' share | 1,868 | 2,394 | 1,868 | 2,394 |
| | -366,759 | -349,667 | -366,683 | -349,667 |
| Change in the provision for outstanding claims | 9,031 | 63,277 | 9,031 | 63,277 |
| Reinsurers' share | 2,145 | -97 | 2,145 | -97 |
| | 11,176 | 63,180 | 11,176 | 63,180 |
| Claims incurred in total | -355,583 | -286,486 | -355,507 | -286,486 |
| Net operating expenses | -111,714 | -114,037 | -112,469 | -113,846 |
| Balance on technical account before the change in equalisation provision | 24,258 | 59,352 | 23,580 | 59,543 |
| | - | | | |
| Change in equalisation provision | 5,526,297 | -2,045,062 | -5,526,297 | -2,045,062 |
| Balance on technical account | 18,732 | 57,307 | 18,054 | 57,498 |
| Technical Account | | | | |
| Life insurance | | | | |
| Premiums written | | | | |
| Premiums written | | | 169,615 | 160,941 |
| Reinsurers' share | | | -1,312 | -1,073 |
| Premiums written in total | | | 168,304 | 159,868 |
| Share of net investment income | | | 225,583 | 78,888 |
| Other technical underwriting income | | | | |
| Claims incurred in total | | | | |
| Claims paid | | | -106,528 | -105,804 |
| Reinsurers' share | | | 50 | 166 |
| | | | -106,478 | -105,638 |
| Total change in the provision for outstanding claims | | | -8,638 | -3,168 |
| | | | -8,638 | -3,168 |

Financial Statements

| | Parent com- pany 2021 | Parent company 2020 | Group 2021 | Group 2020 |
|--|--------------------------------|---------------------------|---------------|---------------|
| Claims incurred in total | | | -115,116 | -108,806 |
| Change in the provision for unearned premiums | | | | |
| Portfolio transfer | | | -235,456 | -96,328 |
| | | | -235,456 | -96,328 |
| Net operating expenses | | | -12,556 | -14,383 |
| Balance on technical account | | | 30,758 | 19,240 |
| Non-Technical Account | | | | |
| Balance on technical account, non-life insurance | | | 18,054 | 57,498 |
| Balance on technical account, life insurance | | | 30,758 | 19,240 |
| Investment income | 103,661 | 100,371 | 198,057 | 159,190 |
| Revaluations on investments | 0 | 0 | 164,796 | 91,584 |
| Investment charges | -29,326 | -51,806 | -62,942 | -119,642 |
| Revaluation adjustments on investments | 0 | 0 | -5,271 | -5,886 |
| | 74,335 | 48,564 | 294,641 | 125,246 |
| Transfer of part of net investment income | | | -225,583 | -78,888 |
| Other income | | | | |
| Income from investment services operations | 0 | 0 | 8 | 5,696 |
| Other | -254 | -431 | 1,589 | 1,008 |
| | -254 | -431 | 1,596 | 6,704 |
| Other charges | | | | |
| Investment charges | 0 | 0 | -4 | -4,292 |
| Other | -7,937 | -7,937 | -7,657 | -7,657 |
| Other charges | -42 | -10 | -3,000 | -1,141 |
| | -7,979 | -7,947 | -10,661 | -13,089 |
| Profit/loss on ordinary activities | 84,833 | 97,493 | 108,804 | 116,710 |
| Share of associated undertakings' loss/profit | 0 | 0 | 0 | 5 |
| Profit/loss before appropriations and tax | 84,833 | 97,493 | 108,804 | 116,716 |
| Appropriations | | | | |
| Change in depreciation difference | 70 | 660 | 0 | 0 |
| Tax on profit | | | | |
| Tax for the financial year | -17,914 | -13,983 | -24,153 | -18,532 |
| Tax from previous periods | 122 | 241 | 193 | 350 |
| Deferred tax | | | 459 | -2,468 |
| | -17,792 | -13,742 | -23,502 | -20,650 |
| Minority interests | 0 | 0 | -67 | -258 |
| Profit/loss for the financial year | 67,110 | 84,411 | 85,236 | 95,808 |

Balance Sheet 31.12.2021

Assets

The units of figures presented are thousand euro.

| | Parent company 2021 | Parent company 2020 | Group 2021 | Group 2020 |
|---|---------------------------|---------------------------|---------------|---------------|
| Intangible assets | | | | |
| Intellectual property rights | 54,897 | 62,834 | 0 | 0 |
| Other long-term expenses | 5,865 | 7,544 | 9,567 | 10,818 |
| Goodwill | 0 | 0 | 52,018 | 59,675 |
| Advance payments | 5,014 | 46 | 5,885 | 1,283 |
| | 65,776 | 70,424 | 67,470 | 71,775 |
| Investments | | | | |
| Real estate investments | | | | |
| Land and buildings and real estate shares | 156,493 | 162,516 | 272,558 | 290,783 |
| Real estate investment funds | 45,500 | 45,378 | 54,719 | 53,715 |
| Investment loans to affiliated undertakings | 60,485 | 66,754 | 0 | 0 |
| Loans to associated undertakings | 7,757 | 0 | 12,028 | 2,448 |
| | 270,235 | 274,648 | 339,305 | 346,946 |
| Investments in affiliated and associated undertakings | | | | |
| Shares and participations in affiliated undertakings | 53,222 | 53,222 | 0 | 0 |
| Shares and participations in associated undertakings | 0 | 0 | 0 | 1,477 |
| | 53,222 | 53,222 | 0 | 1,477 |
| Other investments | | | | |
| Shares and participations | 860,410 | 808,631 | 1,083,435 | 1,056,838 |
| Debt securities | 563,240 | 568,666 | 961,908 | 966,346 |
| Loans guaranteed by mortgages | 23,571 | 26,289 | 24,371 | 27,089 |
| Other loans | 30,679 | 33,239 | 31,489 | 34,049 |
| Deposits | 0 | 0 | 0 | 0 |
| | 1,477,900 | 1,436,825 | 2,101,204 | 2,084,322 |
| Deposits with ceding undertakings | 59 | 61 | 59 | 61 |
| Total investments | 1,801,416 | 1,764,756 | 2,440,568 | 2,432,806 |
| Investments covering unit-linked insurances | | | 1,631,277 | 1,367,340 |
| Debtors | | | | |
| Arising out of direct insurance operations | | | | |
| Policyholders | 114,183 | 89,584 | 115,681 | 90,542 |
| Arising out of reinsurance operations | 920 | 563 | 970 | 734 |
| Other debtors | 77,712 | 88,888 | 87,000 | 101,297 |
| Deferred tax receivables | 0 | 0 | 83 | 149 |
| | 192,815 | 179,034 | 203,733 | 192,723 |
| Other assets | | | | |
| Tangible assets | | | | |
| Machinery and equipment | 3,249 | 4,954 | 3,411 | 5,188 |
| Stocks | 339 | 339 | 352 | 352 |
| | 3,588 | 5,293 | 3,762 | 5,539 |
| Cash at bank and in hand | 37,431 | 49,263 | 68,999 | 88,107 |
| | 41,019 | 54,556 | 72,762 | 93,646 |
| Prepayments and accrued income | | | | |
| Interest and rents | 7,810 | 8,833 | 13,568 | 15,012 |
| Other | 10,320 | 9,697 | 18,875 | 12,969 |
| | 18,130 | 18,530 | 32,443 | 27,981 |
| | 2,119,156 | 2,087,300 | 4,448,253 | 4,186,271 |

Liabilities

The units of figures presented are thousand euro.

| | Parent com- pany 2021 | Parent com- pany 2020 | Group 2021 | Group 2020 |
|--|--------------------------|--------------------------|------------|------------|
| Capital and reserves | | | | |
| Initial fund | 7,703 | 7,703 | 7,703 | 7,703 |
| Revaluation reserve | 583 | 583 | 583 | 583 |
| Security reserve | 403,233 | 318,822 | 403,233 | 318,822 |
| At the disposal of the Board | 59 | 59 | 59 | 59 |
| Profit brought forward | 0 | 0 | 104,410 | 93,013 |
| Profit for the financial year | 67,110 | 84,411 | 85,236 | 95,808 |
| | 478,688 | 411,577 | 601,223 | 515,987 |
| Minority interests | 0 | 0 | 1,391 | 1,590 |
| Appropriations | | | | |
| Accumulated depreciation difference | 40 | 110 | 0 | 0 |
| Technical provisions | | | | |
| Non-life insurance: Provision for un-earned premiums | 163,100 | 159,946 | 163,100 | 159,946 |
| Reinsurers' share | -991 | -1,177 | -991 | -1,177 |
| | 162,109 | 158,768 | 162,109 | 158,768 |
| Life insurance: Provision for unearned premiums | | | 369,763 | 388,015 |
| Non-life insurance: Claims outstanding | 1,240,613 | 1,249,644 | 1,240,613 | 1,249,644 |
| Reinsurers' share | -14,939 | -12,794 | -14,939 | -12,794 |
| | 1,225,674 | 1,236,850 | 1,225,674 | 1,236,850 |
| Life insurance: Claims outstanding | 0 | 0 | 151,504 | 152,530 |
| Equalisation provision, non-life insurance | 121,330 | 115,803 | 121,330 | 115,803 |
| Technical provisions in total | 1,509,113 | 1,511,422 | 2,030,379 | 2,051,967 |
| Technical provisions for unit-linked insurances | 0 | 0 | 1,632,154 | 1,368,781 |
| Creditors | | | | |
| Arising out of reinsurance operations | 1,307 | 1,694 | 2,165 | 2,451 |
| Other creditors | 84,618 | 119,370 | 125,479 | 189,971 |
| Deferred tax | 0 | 0 | 6,387 | 6,912 |
| | 85,925 | 121,064 | 134,030 | 199,333 |
| Accruals and deferred income | 45,390 | 43,127 | 49,075 | 48,612 |
| | 2,119,156 | 2,087,300 | 4,448,253 | 4,186,271 |

Cash Flow Statement

Indirect cash flow statement

The units of figures presented are thousand euro.

| | Parent company 2021 | Parent company 2020 | Group 2021 | Group 2020 |
|---|---------------------------|---------------------------|----------------|-----------------|
| Cash flow from business operations | | | | |
| Profit on ordinary activities | 67,041 | 83,751 | 85,236 | 95,808 |
| Adjustments | | | | |
| Change in technical provisions | -2,309 | -57,048 | 241,786 | 42,448 |
| Value adjustments and revaluations on investments | -5,698 | 19,911 | -164,587 | -38,485 |
| Depreciation according to plan | 13,578 | 17,381 | 19,819 | 31,990 |
| Other income and charges, not subject to payment | 0 | 0 | 0 | -5 |
| Other | -30,647 | -55,333 | -58,803 | -24,696 |
| Cash flow before change in net working capital | 41,964 | 8,662 | 123,452 | 107,059 |
| Change in net working capital: | | | | |
| Increase/decrease in non-interest-earning receivables | -34,932 | -16,983 | -31,262 | -11,176 |
| Increase/decrease in non-interest-earning payables | -31,346 | 44,796 | -61,805 | 69,294 |
| Cash flow from business operations before financial items and taxes | -24,314 | 36,475 | 30,385 | 165,178 |
| Interest paid on other financial expenses from operations | -225 | -308 | -106 | -437 |
| Taxes | -19,322 | 16,792 | -31,868 | -21,780 |
| Cash flow from business operations | -43,861 | 52,958 | -1,589 | 142,961 |
| Cash flow from capital expenditures | | | | |
| Capital expenditure on investments (excl. funds) | -11,304 | -88,764 | -93,936 | -175,107 |
| Capital gain from investments (excl. funds) | 48,665 | 41,900 | 82,410 | 45,783 |
| Investments and income from the sale of tangible and intangible assets and other assets (net) | -5,332 | -1,363 | -5,993 | -10,244 |
| Cash flow from capital expenditures | 32,029 | -48,228 | -17,519 | -139,567 |
| Cash flow from financing | | | | |
| Dividends paid/Interest paid on guarantee capital and other profit distribution | 0 | 0 | 0 | 0 |
| Change in funds | -11,832 | 4,730 | -19,108 | 3,394 |
| Funds on 1 Jan. | 49,263 | 44,533 | 88,107 | 84,713 |
| Funds on 31 Dec. | 37,431 | 49,263 | -10,615 | 88,107 |
| | -11,832 | 4,730 | -19,108 | 3,394 |

Notes to the accounts

Accounting principles

The financial statements have been prepared in accordance with the Finnish Accounting Act, Limited Liability Companies Act, Insurance Companies Act and the decisions, regulations and guidelines of the authorities responsible for monitoring insurance companies.

Book value of investments

Buildings and structures are presented in the balance sheet at the lower of acquisition cost less the planned depreciation or current value. Real estate shares and land and water areas are presented at the lower of acquisition cost or current value. Revaluations entered as income arising from buildings are depreciated according to plan.

Stocks and shares in the nature of investments are presented at the lower of acquisition cost or current value. Stocks and shares in the nature of fixed assets are entered at the lower of acquisition cost or current value if the value adjustment is considered permanent. The acquisition cost is calculated using the average price.

Debt securities are entered in the balance sheet at acquisition cost. The acquisition cost is calculated using the average price. The difference between their nominal value and acquisition cost is accrued as interest income, or interest payable, over the life of the debt security instrument, and entered as an increase or decrease in their acquisition cost. Changes in value arising from the variation in interest rates are not entered. Value adjustments relating to the issuer's creditworthiness are entered at profit or loss.

Loan receivables and deposits are presented in the balance sheet at nominal value or at a permanently lower likely realisable value.

Value adjustments that have been made earlier on investments are re-adjusted through profit or loss up to the original acquisition cost if the current value increases.

Derivative contracts are mainly used to hedge the exchange rate risk and price risk in the investment portfolios by applying fair value hedging. In accounting terms, however, derivatives are mainly treated as non-hedging instruments, even though they serve as effective hedging instruments. The profits and losses resulting from the termination or expiry of contracts are entered as income or expenses for the financial year. The negative difference between the current value of the derivative contracts treated as non-hedging and a higher book value/contract rate is entered as an expense. Unrealised income is not entered.

Interest rate derivatives (other than unit-linked) are used to hedge the interest rate risk of market-based technical provisions against future changes in value in accordance with the

company's risk management. In accounting terms, these interest rate derivatives are treated as hedging instruments. When employing hedge accounting, the negative change in the value of derivatives is not entered as an expense insofar as it is covered by the change in the value of the position being hedged, and provided that the hedging is effective. However, if the negative change in the value of the hedging interest rate derivatives is greater than the positive change in the value of the market-consistent technical provisions to be hedged, the excess value is entered under value adjustments on investments. The interest for the financial period from the interest rate derivatives is entered as income or expenses for the financial year based on the contract. Profit or loss arising in connection with the closing of interest rate derivatives treated as hedging instruments in accounting are periodised over the life of each derivative contract.

Investments covering the unit-linked insurances are valued at their current value, and the change in current value is entered in the income statement as income or expenses.

Book value of assets other than investments

Other long-term expenses, which have been capitalised, are basic renovation expenses for real estate and planning expenses for information systems and, in addition, goodwill have been capitalised in the balance sheet. Those expenses, as well as equipment, are entered in the balance sheet at acquisition cost less planned depreciation. Impairment write-offs are entered on the capitalisation of information systems if the capitalisation can no longer be considered to produce income in the future.

Premium receivables are presented in the balance sheet at probable value and other receivables at their par value or at a probable value permanently lower than this. Receivables that, on the basis of experience from previous years, are likely to expire have been deducted from the par value of premium receivables, resulting in their probable value. Receivables that are likely to remain unsettled are entered as a credit loss.

Depreciation according to plan

Depreciation according to plan is calculated as a straight-line depreciation on the acquisition cost based on the estimated economic life of the asset. The average estimated depreciation times are as follows:

- | | |
|--|-------------|
| • Computer software | 3–7 years |
| • Planning expenses for information systems | 3–10 years |
| • Other long-term expenses | 3–10 years |
| • Goodwill | 10 years |
| • Business and industrial premises and offices | 20–75 years |
| • Components in buildings | 10–20 years |
| • Vehicles and computer hardware | 3–5 years |
| • Office machinery and equipment | 7 years |

Revaluations on investments

Revaluations and revaluation adjustments on investments in the nature of investment assets are entered through profit or loss. Investments covering unit-linked insurances are valued at their current value, and the change is entered through profit or loss.

Revaluations on investments in the nature of fixed assets and their reversals are entered in the revaluation reserve under restricted capital and reserves. Revaluations entered as income arising from buildings are depreciated according to plan.

Current value of investments

The value of real estate and shares in real estate is entered at values not exceeding market-based current values. The investments are evaluated using the net present value rule based on cash flow. An external authorised real-estate appraiser and the company's own experts take part in setting the annual fair value of real estate investments.

The current value of shares and participations in a life insurance company that is a subsidiary is based on the Embedded Value (EV) model. The subsidiary's EV is based on the adapted Solvency II balance sheet.

The current value of quoted securities and securities that are otherwise subject to public trading is the last bid price in continuous trading on the balance sheet date or, if this is not available, the latest trading price. Unlisted securities are valued at the estimated market price, the undepreciated portion of acquisition cost or a value based on net asset value. Private equity investment fund shares are valued at the estimated current value of the fund reported by the management company or, if this is not available, at acquisition cost.

Derivative contracts are valued according to their market quotation on the date of closing the accounts, or if this is not available, according to discount and forward contract curves based on swap market quotations on the date of closing the accounts as well as according to the exchange rates on the date of closing the accounts.

Receivables are valued at the lower of par value or probable value.

Foreign currency items

Transactions in foreign currency are entered at the exchange rate of the transaction date. In the annual closing of the accounts, currency-denominated receivables and liabilities and current values of investments have been translated into euro using the European Central Bank's benchmark rate on the date of closing the accounts. Exchange rate gains and losses arising during the financial period and in the closing of the accounts are entered as adjustments to the income and expenses concerned or as investment income and charges, if they are related to financing operations. Currency conversion differences on the technical

account have not been transferred to the investment income/charges in the profit and loss account. This has no impact on the profit and loss account, giving a true and fair view of the results.

Staff pension schemes

Pension insurance cover has been arranged for the staff of the Group companies with Elo Mutual Pension Insurance and with the Veritas Pension Insurance Company. Pension expenditure during the financial year is entered on the accrual basis as an expense.

Appropriations and handling of deferred tax

In the Group companies' financial statements and in the consolidated financial statements, deferred tax is entered in total, and receivables are entered up to an amount of probable taxable income in the future, against which they can be booked. Deferred tax is calculated according to the confirmed rate of tax on the date of closing the accounts.

Premium provision in non-life insurance

The pro rata method is used for the determination of premium provisions. For the determination of premium provisions for latent defects insurances, the pro rata method and an inflation expectation of 4 per cent are used.

For perpetual insurances, fund values have been determined, from which surrenders and claims paid from the insurances are deducted. The company specified the calculation rules of the premium provision of perpetual insurance policies in the 2021 financial statements. As a result, the premium provisions of perpetual insurance policies increased by EUR 0.1 million.

Claims provision in non-life insurance

The calculation of claims provision complies with the regulations and guidelines of the Insurance Companies Act, the Ministry of Social Affairs and Health and the Financial Supervisory Authority.

Claims provision includes the claims payable by the company after the financial year, arising from major losses and other insured events that have occurred during or before the financial year.

In 2021, the company implemented an updated sector model of reference mortality rate (the K2021 model) for population mortality with a 75% confidence level and, for type-specific correction factors of mortality rate at securing confidence levels of 97.5%. As a result, the claims provision decreased by a total of EUR 25.7 million.

The company applies a discount rate of 0.0 per cent in the calculation of technical provisions for pensions (known pension provisions and collective pension provisions) apart from case-by-case pensions provisions in patient insurance. The case-by-case pension provisions in patient insurance are defined in accordance with the calculation criteria for technical provisions, determined by the Finnish Patient Insurance Centre. Discounting is not applied to other parts of claims provision.

The claims provision also includes the equalisation provision, which must be shown separately in the balance sheet. The equalisation provision is a buffer for years when large numbers of losses occur. The amount of the equalisation provision is determined in accordance with the calculation bases prescribed for the company by the Finnish Financial Supervisory Authority. The calculation basis of the equalisation provision was unchanged in 2021.

Technical provisions in life insurance

The calculation of technical provisions complies with the regulations and guidelines of the Insurance Companies Act, the Ministry of Social Affairs and Health and the Financial Supervisory Authority.

No technical rate of interest is applied to unit-linked insurances. For other insurances, the technical provisions are calculated separately for each insurance and the technical rate of interest applied varies as follows:

- For individual life and pension insurance, the technical rate of interest applied is between 1 and 4.5 per cent, depending on the starting date of the insurance. For new pension insurance contracts, the technical rate of interest is 1 per cent.
- For capital redemption contracts, the technical rate of interest applied is between 0 and 1.5 per cent, depending on the starting date and the target group of the contract.
- The technical interest rate for group pension insurance is 0 to 3.5 per cent. An annual interest rate is applied to new group pension insurance policies (the technical rate of interest is 0 per cent).

In order to fulfil the technical interest rate requirement, the technical provisions have been supplemented in previous financial statements. The supplementary provision for the guaranteed interest rate as of 31 December 2021 was approximately EUR 86.8 million. As a result of the supplementary provision, the minimum annual return requirement for investment operations on the part of policies based on technical provisions is 1.0 per cent.

Principle of fairness

According to Chapter 13, Section 2 of the Insurance Companies Act, a principle of fairness must be observed in life insurance with respect to such policies that, according to the insurance contract, entitle to bonuses and rebates granted on the basis of any surplus yielded by the policies. This principle requires that a reasonable part of the surplus be returned to these policies as bonuses, insofar as the solvency requirements do not prevent it.

Fennia Life aims at giving a long-term gross return on policyholders' with-profit insurance savings that is at minimum based on the risk-free interest rate. The surrender right and the duration of the insurance are taken into account in distributing bonuses. The return to be distributed to clients is determined based on the company's long-term net income on investments.

The total interest rate consists of the technical interest rate and the total amount of bonuses and rebates on the insurance contract in question. The amount of bonuses and rebates is influenced by the level of technical interest on the contract. When the company's net income from investments is low, the level of distributed bonuses is reduced. In this case, the total interest rate on insurance contracts with a low technical rate of interest can remain lower than that on an insurance contract with a high technical rate of interest. When the net income on investments is high, insurance contracts with a low technical rate of interest may achieve a higher total interest rate than insurance contracts with a high technical rate of interest.

The aim is to retain continuity in the level of bonuses paid, as a result of which the surplus from returns on investments can be accrued as distributable bonuses for the group of insurances in question for the coming years.

The level of bonuses is limited by the owner's requirements for return on capital, as well as the company's solvency target. The solvency target is set in such a way that all the solvency limits set by legislation are exceeded and so that the company is able to take risks in its investment operations to the extent required by solvency maintenance, by the return requirement on technical provisions and by the return requirement of the owner.

Fennia Life's Board of Directors decides on the distribution of bonuses to insurance contracts annually. The amount of bonuses confirmed in advance can, however, be changed during the course of a year if necessitated by the company's solvency or the general market situation.

In risk life insurances, the principle of fairness can be applied, on the part of death cover and disability cover, to specified insurance groups in the form of increased compensation.

The bonus targets are not binding and are not part of the insurance contract between the company and the policyholder. The bonus objectives are in force until further notice and the company reserves the right to alter the bonus objectives.

Realisation of the principle of fairness in 2021

Fennia Life's bonuses in 2021 correspond to the targets set by the company in its principle of fairness. The return to be distributed to insurance policies is determined based on the company's long-term net income on investments. The goal in the level of bonuses is continuity. The company's solvency position and the level of interest rates are taken into account when distributing bonuses.

In response to the extremely low interest rate level that has continued for some time, the company has in earlier years transferred part of its result to the supplementary provision for the guaranteed interest rate in order to cover the cost of the technical rate of interest in the coming years. At the closing of the accounts on 31 December 2021, no such transfer was made. The supplementary provision for the guaranteed interest rate was decreased according to plan.

The technical rate of interest for new pension insurance contracts has remained low (0–1 per cent) for several years. In order to ensure continuity in the level of bonuses paid, EUR 3.8 million was transferred from the result for 2017 to the provision for future bonuses to be used to cover the cost of the bonuses on pension insurance contracts with a technical rate of interest of 0 or 1 per cent. The bonuses paid in 2021 were funded from provisions for bonuses reserved earlier.

The risk-free interest rate has remained low for both short-term interest rates and long-term government bonds since 2009. The total interest credited by Fennia Life has clearly exceeded the risk-free interest rate of the corresponding investment period from 2009 to 2021. When distributing bonuses, not only the contract's technical rate of interest, but also the surrender right and the duration of the insurance have been taken into account. For that reason, the total interest credited on pension insurance has been higher than the interest credited on savings insurance. The table below indicates the total interest credited by Fennia Life in 2021:

Total annual interest on with-profit policies in 2021

| Technical rate of interest | Individual savings insurance | Individual pension insurance | Group pension insurance | Capital redemption contract |
|----------------------------|------------------------------|------------------------------|-------------------------|-----------------------------|
| 4.50 % | 4.50 % | 4.50 % | | |
| 3.50 % | 3.50 % | 3.50 % | 3.50 % | |
| 2.50 % | 2.50 % | 2.50 % | 2.50 % | 2.50 % |
| 2.00 % | | | 2.00 % | |
| 1.50 % | 1.50 % | | | 1.50 % |
| 1.00 % | 1.00 % | 1.20 % | 1.20 % | 1.00 % |
| 0.00 % | | | 1.20 % | 0.60 % |

The surplus from risk life insurance is paid out as extra sums to risk life insurance policies in connection with loss events. The extra sums paid in 2021, EUR 843,422, were funded from provisions for bonuses reserved in the previous financial statement. Further, provisions for extra sums were increased by EUR 668,422.

Changes to the accounting principles

The parent company's accounting principles concerning the depreciation of the merger loss (goodwill) are changed; in the 2021 financial statements the depreciation is presented in other expenses. In the 2020 confirmed financial statements, the depreciations were included in operating expenses. The parent company's new principle is aligned with the presentation methods of other Group companies and the Group with regard to depreciation on goodwill. The change does not impact the result for the financial year presented for 2020; the change in the accounting principle decreases the parent company's operating expenses for the period 1 January – 31 December 2020 by EUR 7,936,912.68 and increase other expenses correspondingly. The impact of the said adjustment on the parent company's 2020 figures is shown in the Table below.

Parent Company (1 000 euros)

| | Confirmed financial statements 2020 | Change to the accounting principle | Adjusted comparison data 2020 |
|--------------------|---|---------------------------------------|----------------------------------|
| Operating expenses | 121,974 | -7,937 | 114,037 |
| Other expenses | 10 | 7,937 | 7,947 |

As applicable, the key figures have been corrected to align with the new accounting principle. The new accounting principle impacts the calculation of the following 2020 key figures: expense ratio, combined ratio, combined ratio (excl. unwinding of discount) and operating expense ratio. The Table below presents the key figures provided in the confirmed 2020 financial statements and the key figures as provided in the changed accounting principle.

Key Figures

| | Key figures as provided in the confirmed financial statements 2020 | Adjusted key figures 2020 |
|--|--|---------------------------|
| Expense ratio | 26.5 % | 24.8 % |
| Combined ratio | 88.8 % | 87.1 % |
| Combined ratio excl. unwinding of discount | 88.8 % | 87.0 % |
| Operating expense ratio | 35.7 % | 34.0 % |

Consolidated financial statements

Fennia's consolidated financial statements include all the subsidiaries in which the parent company either directly or indirectly holds the voting rights. Fennia Life is a wholly owned subsidiary of Fennia Mutual Insurance Company. The financial statements of Fennia Life and its subsidiaries are consolidated with the Group's financial statements on the basis of the

consolidated financial statements of the Fennia Life sub-group. Fennia-service Ltd and eFennia Oy are also consolidated to the Group (holding 20 per cent, voting rights 63.6 per cent).

The other subsidiaries included in the consolidated financial statements are real estate companies. At the end of 2021, the Group also included 11 (14) real estate companies, 5 (7) of which belonged to the Fennia Life sub-group. Three real estate companies were sold during the year. The associated undertaking Uudenmaan Pääomarahasto Oy was also consolidated to the Group.

The consolidated financial statements have been drawn up as combinations of the profit and loss accounts, balance sheets and notes of the parent company and the subsidiaries. Minority interests in results and in capital and reserves are presented as separate items. Mutual share ownership is eliminated using the acquisition method. The consolidation difference is entered under the fixed asset items concerned and depreciated according to their depreciation plan. The unallocated part of goodwill on consolidation will be written off in 10 years.

In the accounts of the real estate subsidiaries, the revaluations at the time of acquisition have been reversed, as they have affected the acquisition price of the shares.

The companies in which the Group holds 20–50 per cent of the voting rights have been included in the consolidated financial statements as associated undertakings using the equity method of accounting. However, holdings (20–50 per cent) in mutual real estate undertakings and property companies and in collective investment undertakings are not included. This has no significant impact on the Group's results and unrestricted equity.

The Group's participating interests in the funds are included in the balance sheet as real estate fund units at purchase price and the valuation difference between their current value and purchase price is included in the valuation differences for the Group's investments. Consolidation to the consolidated financial statements is unnecessary in order to give a true and fair view of the consolidated result of operations and of the financial position. From the perspective of the Group, the participating interests are investments, and thus their inclusion in investments gives a true and fair view of the Group.

Group Companies 31.12.2021

The following subsidiaries are included in the consolidated financial statements:

- eFennia Oy
- Fennia-palvelu Oy
- Kiinteistö Oy Eagle Lahti, sold 1.7.2021
- Kiinteistö Oy Joensuun Metropol
- Kiinteistö Oy Kyllikinportti 2
- Kiinteistö Oy Televisiokatu 1
- Kiinteistö Oy Televisiokatu 3
- Kiinteistö Oy Tampereen Rautatienkatu 21
- Kiinteistö Oy Tampereen Ratapihan kulma

Fennia Life Insurance Company Ltd:

- Kiinteistö Oy Teohypo
- Kiinteistö Oy Espoon Niittyrinne 1
- Kiinteistö Oy Sellukatu 5, myyty 15.1.2021
- Kiinteistö Oy Vasaraperän Liikekeskus
- Kiinteistö Oy Koivuhaanportti 1-5
- Kiinteistö Oy Mikkelin Hallituskatu 1
- Munkinseudun Kiinteistö Oy

Associated undertakings included in the consolidated financial statements:

- Uudenmaan Pääomarahasto Oy, sold 4.6.2021

Calculation methods for the key figures

General key figures

Turnover =

Non-life insurance turnover

- + premiums earned before reinsurers' share
- + net investment income on the profit and loss account
- + other income

Life insurance turnover

- + premiums written before reinsurers' share
- + net investment income on the profit and loss account
- + other income

Total result = operating profit (loss) +/- change in off-balance sheet valuation differences

Return on assets at current values (%) =

- +/- operating profit or loss
- + financial expenses
- + unwinding of discount
- +/- change in valuation differences on investments
- + balance sheet total
- technical provisions for unit-linked insurances
- +/- valuation differences on investments

The divisor of the key figure is calculated as an average of values on the balance sheet for the current and previous financial period.

In life insurance, 'unwinding of discount' refers to the technical interest credited to insurances during the year plus/minus any changes in the supplementary liability of the interest.

In non-life insurance, 'unwinding of discount' refers to the effect of the process of unwinding the discounted claims outstanding on the claims incurred, when discounting the capital value of pension liabilities. The rate is calculated by multiplying the discounted provision for claims outstanding at the beginning of the year by the effective technical rate of interest at the end of the previous year.

Net investment income on invested capital at current values (%)

Net investment income at current values in relation to invested capital is calculated by line of investment and for the total amount of investments with reference to cash flows during the period.

Average number of employees = Average number of employees at the end of each calendar month.

Non-life insurance

Premiums written = premiums written before reinsurers' share.

Loss ratio % =

$$\frac{\text{claims incurred}}{\text{premiums earned}}$$

Loss ratio (excl. unwinding of discount) % =

$$\frac{\text{claims incurred (excl. unwinding of discount) \%}}{\text{premiums earned}}$$

Expense ratio % =

$$\frac{\text{operating expenses}}{\text{premiums earned}}$$

Key figures are calculated after reinsurers' share.

Combined ratio % = loss ratio + expense ratio

Combined ratio (excl. unwinding of discount) % =
loss ratio (excl. unwinding of discount) + expense ratio

Life insurance

Premiums written = premiums written before reinsurers' share.

Expense ratio (% of expense loading) =

$$\frac{\begin{aligned} &+ \text{operating expenses before change in deferred acquisition costs} \\ &+ \text{claims settlement expenses} \end{aligned}}{\text{expense loading}}$$

Group analysis of results

The units of figures presented are million euro.

| | 2021 | 2020 | 2019 | 2018 | 2017 |
|--|--------------|--------------|---------------|--------------|-------------|
| Non-life insurance | | | | | |
| Premiums earned | 491.6 | 459.9 | 443.6 | 384.1 | 396.4 |
| Claims incurred | -355.5 | -286.5 | -582.0 | -293.8 | -294.7 |
| Net operating expenses | -112.5 | -113.8 | -153.5 | -102.0 | -100.2 |
| Balance on technical account before the change in equalisation provision | 23.6 | 59.5 | -291.9 | -11.7 | 1.5 |
| Investment income (net) and revaluations | 69.1 | 46.4 | 113.8 | -12.9 | 59.4 |
| Other income (net) | -8.8 | -6.0 | -7.8 | -0.8 | 0.2 |
| Operating profit/loss | 83.8 | 99.9 | -185.9 | -25.5 | 61.0 |
| Change in equalisation provision | -5.5 | -2.0 | 258.7 | -15.7 | -30.5 |
| Non-life insurance profit/loss before extraordinary items | 78.3 | 97.9 | 72.8 | -41.2 | 30.6 |
| Life insurance | | | | | |
| Premiums written | 168.3 | 159.9 | 239.9 | 163.1 | 165.7 |
| Investment income (net), revaluations and revaluation adjustments on investments | 225.6 | 78.9 | 182.9 | -39.6 | 68.6 |
| Claims paid | -106.5 | -105.6 | -177.7 | -95.5 | -104.2 |
| Change in technical provisions before bonuses and rebates and change in equalisation provision | -243.4 | -98.0 | -179.8 | 11.1 | -94.9 |
| Net operating expenses | -12.6 | -14.4 | -15.4 | -14.7 | -14.8 |
| Technical underwriting result before bonuses and rebates and change in equalisation provision | 31.4 | 20.7 | 50.0 | 24.3 | 20.4 |
| Other income (net) | -0.3 | -0.3 | -0.2 | -0.1 | 0.3 |
| Operating profit | 31.2 | 20.5 | 49.7 | 24.2 | 20.7 |
| Bonuses and rebates | -0.7 | -1.5 | -0.5 | 0.0 | -4.4 |
| Life insurance profit/loss before extraordinary items | 30.5 | 19.0 | 49.2 | 24.2 | 16.2 |
| Profit before appropriations and tax | 108.8 | 116.9 | 122.0 | -17.0 | 46.8 |
| Income tax and other direct tax | -23.5 | -20.7 | -18.8 | -1.6 | -6.4 |
| Minority interests | -0.1 | -0.3 | -0.3 | -0.9 | -0.4 |
| Group's profit/loss for the financial year | 85.2 | 96.0 | 102.8 | -19.5 | 40.0 |

Key figures

| | | 2021 | 2020 | 2019 | 2018 | 2017 |
|--|-------------|-------|-------|--------|-------|-------|
| Group Key Figures | | | | | | |
| Turnover | EUR Million | 966.3 | 760.0 | 996.5 | 511.2 | 703.5 |
| Premiums written | EUR Million | 659.9 | 630.5 | 688.5 | 551.0 | 560.4 |
| Operating profit/loss | EUR Million | 115.0 | 120.2 | -136.2 | -1.3 | 81.7 |
| Profit/loss before appropriations and tax | EUR Million | 108.8 | 117.0 | 122.0 | -17.0 | 46.8 |
| Total result | EUR Million | 53.5 | 247.8 | -126.3 | -4.9 | 112.8 |
| Average number of personnel | | 979 | 1,047 | 1,064 | 1,009 | 1,012 |
| Non-life Insurance Key Figures | | | | | | |
| Premiums written | EUR Million | 501.9 | 469.6 | 447.5 | 386.9 | 393.7 |
| Loss ratio, | % | 72.3 | 62.3 | 131.2 | 76.5 | 74.3 |
| Loss ratio excl. unwinding of discount | % | 72.3 | 62.3 | 128.8 | 73.9 | 71.3 |
| Expense ratio, | % | 22.7 | 24.7 | 35.8 | 26.6 | 25.3 |
| Combined ratio, | % | 95.1 | 87.1 | 167.0 | 103.1 | 99.7 |
| Combined ratio excl. unwinding of discount | % | 95.0 | 87.0 | 164.6 | 100.6 | 96.6 |
| Operating profit/loss | EUR Million | 83.8 | 99.9 | -186.0 | -25.5 | 61.1 |
| Total result | EUR Million | 113.6 | 133.2 | -93.9 | 15.4 | 80.7 |
| Return on assets | % | 4.7 | 5.7 | -4.2 | 1.2 | 4.9 |
| Net investment income at current value | EUR Million | 96.9 | 80.5 | 197.2 | 27.2 | 78.9 |
| income on invested capital | % | 5.0 | 3.9 | 11.1 | 1.6 | 4.7 |
| Average number of personnel | | 905 | 918 | 919 | 859 | 892 |
| Life Insurance Key Figures | | | | | | |
| Premiums written | EUR Million | 169.6 | 160.9 | 241.0 | 164.1 | 166.7 |
| Expense ratio (of expense loading) | % | 85.0 | 92.7 | 100.1 | 100.8 | 103.6 |
| Operating profit/loss | EUR Million | 28.9 | 20.5 | 49.7 | 24.2 | 20.7 |
| Total result | EUR Million | -0.3 | 57.4 | 63.3 | 23.0 | 30.9 |
| Return on assets | % | 0.4 | 7.1 | 8.3 | 3.5 | 4.5 |
| Net investment income at current value | EUR Million | -12.0 | 48.6 | 56.6 | 17.8 | 24.8 |
| income on invested capital | % | -1.5 | 6.0 | 7.6 | 2.4 | 3.3 |
| Average number of personnel | | 52 | 52 | 53 | 52 | 52 |

Investment portfolio at current values

| | Basic Distribution | | | | Risk Distribution ⁸⁾ | | |
|---|--------------------|--------------|----------------|--------------|---------------------------------|------------------|------------------|
| | 31.12.2021 | | 31.12.2020 | | 31.12.2021 | | 31.12.2020 |
| | EUR Million | % | EUR Million | % | EUR Million | % ¹⁰⁾ | % ¹⁰⁾ |
| Fixed-income investments, total | 1,308.9 | 60.2 | 1,341.0 | 62.5 | 1,308.9 | 60.2 | 62.5 |
| Loans ¹⁾ | 62.2 | 2.9 | 59.7 | 2.8 | 62.2 | 2.9 | 2.8 |
| Bonds | 1,041.4 | 47.9 | 1,008.9 | 47.0 | 1,041.4 | 47.9 | 47.0 |
| Other money market instruments and deposits ^{1) 2)} | 205.3 | 9.4 | 272.4 | 12.7 | 205.3 | 9.4 | 12.7 |
| Equity investments, total | 408.8 | 18.8 | 319.6 | 14.9 | 408.8 | 18.8 | 14.9 |
| Listed equities ³⁾ | 199.9 | 9.2 | 165.4 | 7.7 | 199.9 | 9.2 | 7.7 |
| Private equity ⁴⁾ | 43.9 | 2.0 | 43.9 | 2.0 | 43.9 | 2.0 | 2.0 |
| Unlisted equities ⁵⁾ | 165.0 | 7.6 | 110.4 | 5.1 | 165.0 | 7.6 | 5.1 |
| Real estate investments, total | 382.4 | 17.6 | 373.4 | 17.4 | 382.4 | 17.6 | 17.4 |
| Direct real estate | 378.9 | 17.4 | 373.0 | 17.4 | 378.9 | 17.4 | 17.4 |
| Real estate funds and UCITS | 3.5 | 0.2 | 0.3 | 0.0 | 3.5 | 0.2 | 0.0 |
| Other investments | 72.9 | 3.4 | 112.3 | 5.2 | 72.9 | 3.4 | 5.2 |
| Hedge funds ⁶⁾ | 16.4 | 0.8 | 12.8 | 0.6 | 16.4 | 0.8 | 0.6 |
| Commodities | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other investments ⁷⁾ | 56.5 | 2.6 | 99.5 | 4.6 | 56.5 | 2.6 | 4.6 |
| Total investments | 2,173.0 | 100.0 | 2,146.3 | 100.0 | 2,173.0 | 100.0 | 100.0 |
| Effect of derivatives ⁹⁾ | | | | | | | |
| Total investments at fair value | 2,173.0 | 100.0 | 2,146.3 | 100.0 | 2,173.0 | 100.0 | 100.0 |
| Modified duration of the bond portfolio | 1.2 | | 1,2 | | | | |

1) Includes accrued interests

2) Including cash at bank and in hand and settlement receivables and settlement liabilities

3) Including mixed funds, if these cannot be allocated elsewhere

4) Including private equity funds, mezzanine funds, and infrastructure investments

5) Including unlisted real-estate investment companies

6) Including all types of hedge fund shares, regardless of the fund's strategy

7) Including derivatives and items that cannot be allocated to other investment types

8) Risk distribution can be presented for comparison periods as the information arises (not retrospectively). If the figures for comparison periods are presented and the periods are not entirely comparable, this should be disclosed.

9) Includes the effect of derivatives on the difference between risk-adjusted breakdown and basic breakdown. The effect of derivatives can be +/- . After the difference is adjusted the final sum of the risk distribution is the same as the basic distribution.

10) The relative proportion is calculated using the total of the line 'Total investments at fair value' as the divisor.

Net investment income on invested capital

| | Market value of net investment returns ^{8) 1)} | Invested capital ⁹⁾ | Yield, % on invested capital | | | | |
|--|---|-----------------------------------|------------------------------|-------------|--------------|--------------|--------------|
| | 2021 | 2021 | 2021 | 2020 | 2019 | 2018 | 2017 |
| | EUR Million | EUR Million | % | % | % | % | % |
| Fixed-income investments, total | -6.6 | 1,294.9 | -0.5 | 0.9 | 3.8 | 1.2 | 0.1 |
| Loans ¹⁾ | 1.5 | 59.0 | 2.6 | 1.3 | 3.0 | 0.0 | 2.7 |
| Bonds | -4.5 | 1,024.8 | -0.4 | 1.2 | 4.5 | 0.1 | -0.1 |
| Other money market instruments and deposits ^{1) 2)} | -3.7 | 211.1 | -1.7 | -0.1 | 1.6 | 2.5 | -0.4 |
| Equity investments, total | 118.0 | 319.8 | 36.9 | 9.5 | 29.2 | 5.2 | 9.3 |
| Listed equities ³⁾ | 46.3 | 173.7 | 26.6 | 4.7 | 44.3 | -10.0 | 9.7 |
| Private equity ⁴⁾ | 10.9 | 39.9 | 27.4 | 4.4 | -2.3 | 13.6 | 24.4 |
| Unlisted equities ⁵⁾ | 60.8 | 106.1 | 57.3 | 18.4 | 23.0 | 47.7 | 1.0 |
| Real estate investments, total | 32.5 | 365.8 | 8.9 | -2.6 | 5.5 | 4.1 | 6.1 |
| Direct real estate | 32.2 | 363.0 | 8.9 | -2.6 | 5.5 | 3.8 | 7.0 |
| Real estate funds and UCITS | 0.4 | 2.8 | 13.4 | 12.3 | 1.6 | 6.2 | 2.5 |
| Other investments | -39.3 | 109.1 | -36.0 | 94.4 | 430.3 | -97.0 | 921.3 |
| Hedge funds ⁶⁾ | 0.7 | 12.9 | 5.1 | 13.5 | 14.6 | -9.7 | 1.6 |
| Commodities | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other investments ⁷⁾ | -40.0 | 96.2 | -41.5 | | | | |
| Total investments | 104.6 | 2,089.5 | 5.0 | 4.2 | 11.4 | 1.9 | 4.9 |
| Sundry income, charges and operating expenses | -7.7 | | | | | | |
| Net investment income at current value | 96.9 | 2,089.5 | 4.6 | 3.9 | 11.2 | 1.6 | 4.7 |

1) Includes accrued interests

2) Including cash at bank and in hand and settlement receivables and settlement liabilities

3) Including mixed funds, if these cannot be allocated elsewhere

4) Including private equity funds, mezzanine funds, and infrastructure investments

5) Including unlisted real-estate investment companies

6) Including all types of hedge fund shares, regardless of the fund's strategy

7) Including derivatives and items that cannot be allocated to other investment types

8) Change in the market values between the end and beginning of the reporting period – cash flows during the period.

Cash flows refers to the difference between sales/profits and purchases/costs

9) Invested capital = Market value at the beginning of the reporting period + daily/monthly time-weighted cash flows

Risks and management of risks and solvency

1 Risk and solvency management in general

The Fennia Group's main companies are the parent company Fennia Mutual Insurance Company (hereinafter Fennia) and its subsidiary, Fennia Life Insurance Company (hereinafter Fennia Life). The risk and solvency management framework of Fennia is described in the policy documents approved by the Group companies' Boards of Directors. The most central of these documents is the risk and solvency management policy, which lays down the general principles for managing both risks and solvency in the Group.

In the Fennia Group, risk management means co-ordinated strategies, processes, principles and measures to identify, analyse, measure, manage, monitor and report risks faced by the Group and Group companies. Solvency management, on the other hand, means strategies, processes, principles and measures to determine and steer the Group's and the Group companies' risk-bearing capacity, risk appetite, risk tolerance and restrictions of their essential risks.

2 Organisation of risk and solvency management

Fennia's Board of Directors, in its capacity as the Board of Directors of the Group's parent company, bears the responsibility for risk and solvency management and for its integration into the Group's governance system. It is the responsibility of Fennia's Board of Directors to ensure that the special characteristics of the companies belonging to the Group and the intra-Group connections (including internal transactions, double capital, transferability of capital and use of capital in general) are taken into consideration appropriately.

The Boards of Directors of Fennia and Fennia Life are responsible for ensuring that the company abides by the Group's risk and solvency management policy. In particular, they are responsible for ensuring that the companies have in place a governance system that is adequately organised with regard to the quality, scope and complexity of the operations, including internal control and a risk management system.

The other Group companies abide by the Fennia Group's risk and solvency management policy where applicable. The other Group companies are mostly real estate companies.

The Group has a risk management executive group to prepare, steer and co-ordinate tasks related to risk and solvency management and to communicate information. The group is chaired by the Group's Chief Financial Officer.

For management of the insurance companies' balance sheets, an Asset Liability Committee (ALCO) convenes on the Group level. The main tasks of this committee are to prepare a proposal for the insurance companies' Boards of Directors on an investment strategy (ALM plan), to amend the strategy, if necessary, within the limits set by the Boards of Directors, and to report balance sheet risks to the Boards of Directors. committee is chaired by the managing director of Fennia.

The steering of the risk management system is based on a three-defence-line model, whereby:

1. The first defence line, i.e. business and support functions, has the primary responsibility for daily risk management and reporting in accordance with the agreed policy.
2. The second defence line is responsible for, among other things, the interpretation, development and planning of and reporting on risk and solvency management, and supports, monitors and assesses the implementation of the first defence line's risk and solvency management processes.

In the three-defence-line model, responsibility for risk and solvency management is allocated as follows between the various operators:

- Managing director

Assisted by the acting management, the managing director bears overall responsibility for the appropriate preparation and implementation of risk and solvency management in accordance with the Board of Directors' decisions.

- Business and support functions

Each business and support function is primarily responsible for daily risk management and reporting in accordance with the agreed policy, monitors the overall risk profile of their own area (supported by the second defence line) and ensures that operations in their area comply with the Group's risk and solvency management documentation.

- Actuarial function

The insurance company's responsible actuary is in charge of the actuarial function and sees to it that the actuarial methods applied in pricing and in calculating technical provisions are appropriate. The responsible actuary also determines the level of technical provisions. The actuarial function has a role in both the first and second defence lines. The actuarial function participates in the efficient implementation of the risk management system, in the creation of risk management methods in particular, but also in the implementation of the company's own risk and solvency assessment.

- Risk management

The Fennia Group's risk management function is organised under the risk management, compliance and data protection unit. The risk management function bears the main responsibility for the second line of defence tasks, such as the interpretations, development, planning as well as guidelines and procedures of risk and solvency management. The function is tasked with maintaining an overall view of the risk profile of the Group companies and the Group and to report on it to the company's management. The function also supports the Board of Directors and the managing director as well as the business and support functions in their risk and solvency management work by participating in the development of the risk management system, assessing its operations and preparing analyses to support the decision-making concerning the risk position.

- Compliance

The compliance function, which belongs to the second defence line, is organised under the risk management, compliance and data protection unit. Compliance is responsible for ensuring that the operations comply with regulations, financial sector self-regulation and the Group's internal guidelines, and that customer relationships are managed according to the appropriate procedures. The unit also identifies and assesses the impacts of regulatory changes and the risks related to regulatory non-compliance, as well as the sufficiency of measures taken to prevent and rectify possible shortcomings in regulatory compliance. In addition, the compliance function promotes compliance by providing proactive advice and develops internal procedures with which compliance can be monitored effectively and appropriately.

- Internal audit

The internal audit supports the Group in achieving its goals by offering a systematic approach to the assessment and development of the efficiency of the organisation's risk management, control and leadership and administrative processes.

The task of the internal audit function is to monitor and assess the sufficiency and efficiency of the Group's internal control and other administration in the following areas, among others:

- achievement of the Group's strategy and goals
- scope and reliability of the solvency management process
- efficiency of risk management
- cost-effectiveness and appropriateness of the use of resources
- compliance with laws and regulations and internal operating principles, plans and instructions
- accuracy, sufficiency and appropriateness of information
- securing assets.

The risk management function and the compliance function have been integrated into the Fennia Group's organisation in a manner that ensures their independence from the operational activities. The units are free from influences that might compromise the objective, equal and independent performance of their tasks. The internal audit is independent of both the first and second defence line operations.

3 Risk management

Risk refers to an uncertain event and its consequence, which can be a threat or an opportunity for the company.

The Group's risk management strategies and processes are divided into the following sub-areas:

1. Risk identification

The business and support functions of the first defence line identify and assess the risks that threaten their operations and objectives, in the context of both the annual planning process and daily operational activities.

2. Risk measurement

During the risk measurement process, the severity of the risks and their interdependencies are evaluated to the extent that is possible. The objective of risk measurement is to create commensurable indicators for different risks and to improve the comparability of risks. Risk measurement and comparison are necessary as they allow the targeting of risk management measures on the risks that are most essential for the operations. As a general rule, risk measurement is based on the Value at Risk method. The risk management function co-ordinates the measurement of risk severity and dependency as well as the methods used in measurement.

3. Risk management

During the management process, the risks are prioritised and management measures are planned to control or limit the risks. The first defence line, as the risk owner, carries out appropriate risk management and plans the management measures. The second defence line supports, monitors and assesses the management actions undertaken by the first defence line, but, in order to ensure independence, does not participate in making operational decisions. The management instruments used in the various risk areas are described later in more detail.

4. Risk monitoring

The Group carries out quantitative risk monitoring, consisting of various risk indicators, and qualitative risk monitoring, which includes, among other things, monitoring, assessment and possible testing out of management measures that have been planned and decided upon. The first defence line ensures that appropriate risk monitoring is in place and that sufficient information on risks is obtained for their management. The first defence line monitors the management measures that it has planned and decided upon and assesses their effectiveness. The second defence line carries out independent quantitative and qualitative risk monitoring to support the risk management work of the first defence line.

5. Risk reporting

The materialisation of risks and their effects as well as near-miss situations are reported within the Group in accordance with the agreed reporting process. The risk management, compliance and data protection unit reports on the risks to the relevant Boards of Directors regularly.

The above-mentioned risk management strategies and processes are applied to all of the risk areas of the risk map drawn up to facilitate risk management, which are:

- insurance risks
- financial market risks
- counterparty risks
- operational risks
- risks inherent in quantitative methods
- concentration risks
- liquidity risks
- strategic risks
- reputation risks
- group risks
- sustainability risks.

3.1 Insurance risks

Insurance risks are related to the insurance company's core business, insurance.

The most significant insurance risks relate to risk selection, sales steering and risk pricing, i.e. they involve a loss risk resulting from the costs arising from future claims (incl. operating expenses) exceeding the insurance premiums received. Insurance risks also include major loss risks (e.g. disaster risk) and the risk inherent in the adequacy of reinsurance covers.

Insurance risks also include a loss risk arising from an unfavourable change in the value of the technical provisions, i.e. the technical provisions risk. The technical provisions risk relates to the uncertainty of the assumptions made when calculating the technical provisions and to unfavourable deviations of the estimated claim amounts, operating expenses and their cash flows from the actual expenses.

The actuarial risk factors included in the technical provision risk are, among other things, biometric risks (mortality, longevity, disability and similar risks) and different expiry risks, such as the surrender risk in life insurance.

Certain financial market risks, such as inflation and the discount rate, also apply to the technical provisions.

Insurance operations are based on taking insurance risks, diversifying the risks within the insurance portfolio and managing the risks. The most important instruments for managing insurance risk are appropriate risk selection, pricing, insurance terms and conditions, and the acquisition of reinsurance cover.

Risk selection provides guidance to sales and ensures the profitability of insurance operations. Risk selection is managed by statistical study of previous losses, which also provide the basis for pricing. The risk selection guidelines specify the types of risks that can be insured, and the maximum permitted sums insured.

The objective of underwriting risk pricing is to achieve the desired risk matching: the bigger the risk, the higher the price and vice versa. Pricing requires accurate and adequate information as well as sufficient knowledge about the insured target. Only then can appropriate risk analyses be made and a sufficient level of insurance premiums be decided on.

Insurance terms and conditions play a significant role in limiting the underwriting risk. They determine, for example, the scope of the insurance cover and the restrictions on compensable damages. In managing underwriting risk, it is important to exclude undesired risks or to limit them by way of agreements to a desired level.

Certain non-life insurance lines, such as statutory accident insurance and motor liability insurance, are subject to specific legislation, which determines the scope of the insurance cover, preventing any alterations to the insurance terms and conditions in this respect. Certain provisions applicable to statutory accident insurance and motor liability insurance also restrict the insurance company's liability. In claims pertaining to annuities, the inflation risk and the long-term compensation risks related to medical expenses have been transferred to the pay-as-you-go pool under the joint responsibility of the companies operating in the insurance sector.

In calculating the technical provisions, different quantitative methods are used, which play a key role in the management of the technical provision risk. In addition to the methods used, the sufficiency and quality of the available information and its management essentially affect the nature of the technical provisions risk.

In life insurance, legislation restricts the right of a life insurance company to increase premiums or to alter the insurance terms and conditions. Thus, the duration of the contracts affects the biometric risks inherent in the technical provision risk. If the assumptions made turn out to be insufficient and the insurance premiums cannot be adjusted, the technical provisions must be supplemented by an amount equalling the expected loss.

Reinsurance is used to hedge against and manage major losses and claim events. In managing major loss risks, it is important for the structure of the outward reinsurance and the portion of risks/losses remaining under the company's responsibility to be dimensioned according to the solvency and the insurance liabilities to ensure efficient risk transfer.

The use of reinsurance involves ancillary risks, such as reinsurance availability, price and counterparty risks. In non-life insurance, the reinsurance risk and the related counterparty risk are reduced by only accepting companies with a sufficiently high financial strength rating as reinsurers. Moreover, limits are set on the maximum share of a single reinsurer in any reinsurance programme. In life insurance operations, the use of outward reinsurance is minimal and therefore concentrated on a few counterparties.

Quantitative data on risk variables for technical provisions in Fennia's financial statements

Impact of change on technical provisions, excluding the equalisation provision:

| | | |
|-------------------|--------------------------------|------------------|
| Inflation risk | Increase of 1% | EUR +13 million |
| Mortality | Average age increase of 1 yr | EUR +32 million |
| Discount interest | Increase of 1 percentage point | EUR -146 million |

3.2 Financial market risks

Financial market risk refers to a risk of loss resulting, either directly or indirectly, from fluctuations in the level and volatility of the values of financial market variables, such as interest rates, equities, real estate, exchange rates and interest rate margins.

Investment operations and balance sheet management play a special role in managing financial market risks. The most significant risks are related to a decline in the value of investments and the poor matching of the investments with the nature of the technical provisions (the ALM risk).

The balance sheet management strategy is based on the following principles:

- Operations are guided by the return on market-consistent equity.
- All balance sheet risks and the return for bearing the risks are actively monitored.
- The aim is to safeguard the interests of the insured and the continuity of operations to a high degree of probability.

To achieve the targets, the investment assets have been divided into three parts:

- Hedging portfolio

The hedging portfolio is used to protect against the market risks (mainly interest rate risk) of the market-consistent technical provisions, limiting their movement to within a specified range, and to seek moderate additional returns through active credit risk selection and a tactical view on interest rates. The balance sheet protection that the hedging portfolio provides enables risk taking in the investment portfolio.

The hedging portfolio's assets are invested mainly in short-term corporate bonds with a high credit rating, money market instruments and swap contracts. The hedging portfolio also includes the Group's cash management.

- Investment portfolio

The investment portfolio includes all other investment assets that have not been allocated to the hedging or strategic portfolio. The aim of the investment portfolio is to offer a good risk/return ratio and a good long-term return level. The investment portfolio is further divided into liquid and illiquid parts.

The liquid investment portfolio's assets are mainly targeted to the equity and fixed income markets. In the investment portfolio's liquid part, each asset class will have a set

target weight in the portfolio and a benchmark index that describes the performance of the asset class. The neutral allocation is determined annually in the ALM plan, based on the risk/return view for the coming year and the company's risk-taking capacity and appetite.

The illiquid part of the investment is mainly targeted at properties and unlisted equity and fixed income investments. The purpose of the illiquid part is to bring an absolute return and to improve the excess return/risk ratio.

- Strategic portfolio

Strategic investments also have other objectives besides investment returns. These are, for example, holdings in partner and client companies, client and personnel loans and holdings in subsidiaries.

The main instruments for managing financial market risks are the appropriate selection of investment instruments, the diversification of investments and the limitation of risks. Derivative contracts may also be used to limit risks.

Interest rate derivatives are used to hedge the interest rate risk of (other than unit-linked) market-based technical provisions against future changes in value in accordance with the company's risk management. In accounting terms, these interest rate derivatives are treated as hedging instruments. When employing hedge accounting, the negative change in the value of derivatives is not entered as an expense insofar as it is covered by the change in the value of the position being hedged, and provided that the hedging is effective. However, if the negative change in the value of the hedging interest rate derivatives is greater than the positive change in the value of the market-consistent technical provisions to be hedged, the excess value is entered under value adjustments on investments. The interest for the financial period from the interest rate derivatives is entered as income or expenses for the financial year based on the contract. Profit or loss arising in connection with the closing of interest rate derivatives treated as hedging instruments in accounting are periodised over the life of each derivative contract.

Investments covering the unit-linked insurances are valued at their current value, and the change in current value is entered in the income statement as income or expenses.

A prerequisite for managing financial market risks is to invest assets in property and instruments with risks that can be identified, measured, monitored, managed and reported. In addition, measures are taken concerning new assets and investment instruments prior to their acquisition to ensure that the new assets or investment instruments are manageable and suitable with regard to the business and to risk management.

Sufficient diversification of investments is used to achieve optimal diversification benefits, risk-adjusted returns and asset and liability matching.

A key instrument for managing financial market risks is the limitation of risk from a solvency perspective. Allocation restrictions are used to ensure that investment assets have been allocated sufficiently over different asset classes. In addition, restrictions that are more detailed are determined to ensure sufficient diversification also within asset classes.

Quantitative data on risk variables in Fennia's investment assets

Impact of change on assets at fair values:

| | | |
|--------------------------|-----------------------------------|-----------------|
| Fixed income investments | Interest rate +1 percentage point | EUR -93 million |
| Equity investments | Change in value -20% | EUR -70 million |
| Real estate investments | Change in value -10% | EUR -38 million |

Quantitative data on risk variables in Fennia Life's investment assets

Impact of change on assets at fair values:

| | | |
|--------------------------|-----------------------------------|-----------------|
| Fixed income investments | Interest rate +1 percentage point | EUR -60 million |
| Equity investments | Change in value -20% | EUR -8 million |
| Real estate investments | Change in value -10% | EUR -8 million |

3.3 Counterparty risks

The counterparty risk takes into account possible losses resulting from the unexpected insolvency of the insurance company's counterparties.

As with market risks, a prerequisite for managing counterparty risks is to ensure that the counterparties and related risks can be identified, measured, managed, monitored and reported.

Counterparty risks are mainly caused by (the interest rate margin risk is treated as a financial market risk)

- derivative contract counterparties, in which case only the possible positive market value of the contracts is exposed to the risk
- outstanding reinsurance receivables and the reinsurers' portion of the claims outstanding
- receivables from insurance customers
- customer financing.

In managing the derivative contract counterparty risk, the counterparty risk is assessed prior to concluding a contract with the counterparty. The ratings given by credit rating agencies are the main tool used in assessing the creditworthiness of issuers and counterparties. To limit the counterparty risk, a minimum level has been determined for creditworthiness and limits have been set on maximum liability per counterparty.

In managing the counterparty risk in reinsurance operations, the counterparty risk has been limited by setting requirements on, among other things, the credit ratings of reinsurers and the maximum amount of liability per reinsurer. As with the derivative contract counterparty risk, the ratings given by credit rating agencies are used as a tool in assessing the creditworthiness of reinsurers.

Counterparty risks also arise from receivables from insurance customers. The counterparty risk arising from premium receivables from customers is usually small, because the non-payment of insurance premiums leads to the cancellation or reduction of the insurance cover.

The objective of managing the customer financing counterparty risk is to limit the negative impacts of counterparty risks arising from customer and other liabilities on profit or loss to an acceptable level. The credit process plays a key role in managing these counterparty risks. In managing the credit process, it is important to ensure the reliability of the counterparties by assessing risks and by categorising the counterparty thereafter according to the internally developed model. Customer financing counterparty risks are reduced by determining customer-specific security and covenant terms and conditions.

3.4 Operational risks

Operational risks within the Fennia Group refer to a risk resulting from

- inadequate or failed internal processes
- personnel
- systems
- external factors.

Legal risks are included in operational risks. Risks arising from strategic decisions have been excluded from operational risks.

The objective of managing operational risks at Fennia is to

- reduce, in a cost-effective manner, the likelihood that risks will be realised and the impacts of the realised risks, i.e. to reduce the losses resulting from risks.
- support business and support functions to achieve the targets set for them using risk management.
- help ensure that the Group's operations meet the requirements set for them by authorities and legislation.

The management of operational risks is part of the management of business and support functions. When implemented carefully, the management of operational risks supports the development of operations and the targeting of resources and development efforts.

The management of operational risks is based on identifying operational risks and collecting data on them from various sources, which include, for example, regular risk mapping of business and support functions, internal data on occurrences and losses as well as internal audits. The data collected is also used later in the process to evaluate risks and carry out analyses of the risk position of the Group or parts of the Group.

On the basis of the data collected from various sources, the risk management, compliance and data protection unit develops an overall picture of the Group's and Group companies' operational risks, also taking into account the interdependencies between the risks. The unit monitors the Group's risk profile and reports on it to the acting management and the Boards of Directors.

Within the Fennia Group, operational risks are divided into the following risk classes:

- malpractices and non-compliance with instructions
- risks related to personnel and competence
- legal risks
- risks related to information, telecommunications and communication systems
- risks related to sales and customer relationships
- risks related to products and services
- risks related to processes
- risks related to the activities of external operators.

Preparedness and contingency plans have been drawn up for the key business and support functions to support the management of and recovery from unlikely but severe disturbances.

3.5 Risks inherent in quantitative methods

A quantitative method refers to the creation of numerical estimates by applying statistical, economic, financial or other mathematical theories and methods. Quantitative methods also include methods which aim to produce a numerical outcome and which are partly or fully based on subjective expert appraisal.

A quantitative method can be erroneous and/or misleading and lead to unreliable reporting and incorrect conclusions and thus incorrect measures undertaken by management.

Quantitative method risks are included in operational risks, but due to their special nature and importance and to facilitate their handling, these risks are identified, measured, managed, monitored and reported as their own risk area.

In the management of risks inherent in quantitative methods, the focus is on risks related to

- mathematical theory
- quality of information
- estimation and parametrisation
- documentation
- validation
- personnel
- information systems and
- processes.

A guiding principle in managing the risks inherent in quantitative methods is effective questioning of the methods and processes. This means that an independent and expert party, the risk management function or an external expert critically assesses the methods and processes.

The management of risks inherent in quantitative methods is based on the structure, mathematical theory and logic of each method being well documented and supported as much as possible by scientific research and/or best practices of the insurance sector. In order to be able to identify a method's strengths and weaknesses, it is important that the mathematical simplifications, numerical methods, approximations and the use of subjective expert appraisal are analysed and documented with sufficient accuracy. The owner and developers of the

method must ensure that the various elements of the method function as desired, are suited to the intended purpose and that the method is mathematically correct and the estimated parameters are statistically reliable.

Managing the quality of the data is just as important as managing the structure, theory and logic of the method. Reliability can only be achieved through high-quality data.

The validation of a quantitative method covers processes and procedures which aim to verify that the method is appropriate and reliable and functions in the desired manner. Validation is used to identify possible weaknesses and limitations of the method as well as problems related to its use, and to assess and manage their impacts.

3.6 Concentration risks

Concentration risks refer to all kinds of risk concentrations involving losses which may be high enough to jeopardise the insurance company's solvency or financial position. Concentration risks most often arise from investment operations, but they may also arise from insurance operations, and from the combined effect of these.

The management of investment, financial market and counterparty risks is based on diversification, which basically prevents any significant concentration risks. An exception to this rule is the strategic holdings which may lead to major concentration risks. Holdings in subsidiaries belonging to the Group are treated as strategic holdings.

Insurance operations are based on risk diversification within the insurance portfolio, such that the impacts of a single insurance target under the company's responsibility can be limited. This risk is managed through, among other things, risk selection guidelines and reinsurance.

In customer financing within investments operations in particular, the investment and insurance operations are assessed from a holistic perspective prior to granting credit in order to be able to assess the joint risk concentrations.

3.7 Liquidity risk

Liquidity risk refers to a risk of not being able to meet future payment obligations or of only being able to meet them through special measures.

Liquidity risk is divided into short- and long-term risk. Short-term liquidity risk refers to risks that are related to asset and liability cash flows lasting less than four months (cash management risks). Long-term liquidity risk refers to asset and liability matching risks spanning several years, even decades, into the future.

Short-term liquidity risk is managed by maintaining a sufficient liquidity reserve and by liquidity planning. The liquidity reserve is managed by, among other things, the following principles:

- A minimum allocation is given to money market investments.
- Convertibility into cash is required of equity and fixed income investments.
- Money market investments are diversified and counterparty limits are set for them.
- The amount of non-liquid investments in the portfolio is limited.
- Liquidity conditions are included in significant reinsurance contracts where necessary.

When planning liquidity, daily forecasts are created on outgoing payments for the next four months. The objective of short-term liquidity risk management is to ensure that there will be no need to realise investments other than money market investments and that there will be no need to use or realise the short-term liquidity reserve built up by asset managers.

Long-term liquidity risk is monitored and reported as a separate risk; however, it is not managed as a separate risk, but instead as part of interest rate risk management.

3.8 Strategic risks

Strategic risks refer to risks that are related to the insurance company's strategy and which result from incorrect business decisions, incorrect or failed implementation of business decisions or from the inability to adjust business operations to changing conditions or so that they are in line with the targeted future state.

Strategy refers to a series of long-term plans and measures used by the insurance company to move from the current state into the desired future state.

Strategic risks entail many different dimensions, and they have been divided into the following groups:

- Strategic macro risks, which are related, for example, to changes in demographic, social security and culture trends, changes in regulation, authority supervision and policy or changes in climate and geopolitical trends.
- Sector-specific strategic risks that relate to changes in competition in the insurance or financial sector and in the demand of policyholders or investors.
- Strategic risks inherent in internal operations, such as risks related to expansion or to internal development or to the availability of additional capitalisation.

The basis for the management of strategic risks is to identify the strategic risks of the Group and each subsidiary, to observe various weak signals and to assess how different events, trends and scenarios will affect the sustainability of operations and the development of the financial position in both the short and long term.

3.9 Reputation risk

Reputation risk refers to a risk of damage to the public image of the Fennia Group or of an individual company belonging to the Group. Reputation risk can also be caused by the actions of partners, if their values and/or operating principles differ from those of the Fennia Group.

Reputation risk is usually a consequence of other materialised risks or events, such as the materialisation of operational risks.

The starting point for the management of reputation risks is to identify the possible events that can negatively affect the Group's or a Group company's reputation. Reputation risk differs in nature from other risks in that risk events can be based on real events or on events that fully or partly have no basis in reality (e.g. a baseless rumour). Reputation risks are often preventable or the effect of the events can usually be reduced.

The management of reputation risk is based on overall knowledge and understanding of the business and its restrictions. Reputation risk cannot be managed as a separate risk area; it is rather an extension of the management of operational risks. When the risks affecting reputation risk have been identified, various risk management measures can be implemented within the organisation. Successful reputation risk management is partly based on clear and well-thought-out external communications.

Reputation risk management also involves compliance with laws, regulations and provisions and operating in accordance with the requirements set by authorities. The public image and reliability of an insurance company may suffer if laws, regulations, provisions and requirements set by authorities are not complied with.

3.10 Group risks

Group risks refer to risks arising from Fennia and its subsidiaries operating in the form of a Group. Group risks can be divided into the following groups:

- transaction risks
- contagion risks
- conflict of interest risks
- concentration risks
- risks related to administration..

Transaction risks refer to risks that relate to intra-Group transactions, for example, appropriate pricing.

Contagion risks include situations in which the problems faced or the risks taken by one company spread to the other Group companies or to the whole Group. This group also includes moral hazard risks, referring to situations in which a risk intentionally and immorally taken by one company and the resulting loss are transferred to be borne by the parent company or other companies either in part or in full.

Conflict of interest risks arise when the interests of some Group companies or those of the entire Group collide.

Concentration risks arise if a single counterparty becomes too significant on the Group level, even though the risk remains within the permitted limits for single companies.

Risks related to administration result from the fact that some of the operations are organised on the Group level and some on the level of individual companies. The differences in the companies' administrative systems can lead to co-ordination challenges and additional risks.

The management of group risks is based on a clear Group structure. In complicated ownership patterns, group risks become more important. In addition, appropriate group risk management is based on planning and monitoring business on the level of both the individual companies and the Group. That is the only way to ensure and monitor the development of the group objectives and their achievement.

The management of group risks is also based on consistent and transparent definition and implementation of the entire Group's internal control system, particularly the risk management system and regulatory compliance monitoring as well as the related reporting procedures. The roles and responsibilities of the various bodies must also be clear and defined from the Group's perspective.

3.11 Sustainability risks

Sustainability risk refers to an event or circumstance related to the environment, society or governance (ESG) that may have a negative impact if realised. The identification and assessment of sustainability risks are part of the risk management system, and sustainability risks are taken into account in both investment and insurance operations.

4 Solvency management

Risk-bearing capacity refers to the company's assets that are available for covering losses. Risk appetite refers to the degree of risk the company is willing to take to achieve its business targets; in other words, the extent to which the company is ready to tie its own assets to risk-taking. Risk tolerance refers to the extent to which the company's assets are allowed to fluctuate when seeking to achieve the business targets.

The objective of risk and solvency management within the Group is to support the achievement of business goals and the continuity of business operations. This is done by ensuring that the risks taken are correctly proportioned in relation to risk-bearing capacity, risk appetite and risk tolerance and by creating conditions for trouble-free operations even in the case of unexpected losses by identifying the threats and opportunities that affect the implementation of the business strategy and the achievement of other targets.

General risk appetite and risk tolerance are managed by setting indicators and target limits for the most significant risks and combined risks. The set risk-specific restrictions must efficiently limit the risk profile to keep solvency and risk-taking under control and within the permitted limits.

Notes to the Profit and Loss Account

The units of figures presented are thousand euro.

Premiums written

| | Parent company 2021 | Parent company 2020 | Group 2021 | Group 2020 |
|---|---------------------------|---------------------------|------------|------------|
| Non-life insurance | | | | |
| Direct insurance | | | | |
| Finland | 501,624 | 469,130 | 501,624 | 469,130 |
| Reinsurance | 286 | 436 | 286 | 436 |
| | 501,910 | 469,566 | 501,910 | 469,566 |
| Life insurance | | | | |
| Direct insurance | | | | |
| Finland | | | 169,615 | 160,941 |
| Reinsurance | | | 0 | 0 |
| | | | 169,615 | 160,941 |
| Gross premiums written before reinsurers' share | 501,910 | 469,566 | 671,525 | 630,507 |

Items deducted from premiums written

| | Parent company 2021 | Parent company 2020 | Group 2021 | Group 2020 |
|-------------------------------------|---------------------------|---------------------------|------------|------------|
| Credit loss on outstanding premiums | 1,679 | 1,775 | 1,683 | 1,791 |
| Pay-as-you-go premiums | 31,875 | 28,871 | 31,875 | 28,871 |
| Premium tax | 80,904 | 79,620 | 80,904 | 79,620 |
| Fire brigade charge | 1,165 | 989 | 1,165 | 989 |
| Traffic safety charge | 808 | 812 | 808 | 812 |
| Industrial safety charge | 1,719 | 1,471 | 1,719 | 1,471 |
| | 118,150 | 113,540 | 118,154 | 113,555 |

Life insurance premiums written and claims paid

Direct insurance premiums written

| | Group 2021 | Group 2020 |
|---|------------|------------|
| Life insurance | | |
| Unit-linked individual life insurance | 64,386 | 66,370 |
| Other individual life insurance | 1,892 | 1,761 |
| Unit-linked capital redemption policy | 48,587 | 39,541 |
| Other capital redemption policy | 94 | 51 |
| Employees' group life insurance | 6,241 | 6,444 |
| Other group life insurance | 14,552 | 14,114 |
| | 135,753 | 128,282 |
| Pension insurance | | |
| Unit-linked individual pension insurance | 4,403 | 4,451 |
| Other individual pension insurance | 3,578 | 3,950 |
| Unit-linked group pension insurance | 14,990 | 12,647 |
| Other group pension insurance | 10,892 | 11,611 |
| | 33,862 | 32,659 |
| Direct insurance premiums written, total | 169,615 | 160,941 |
| Regular premiums | 57,276 | 55,381 |
| Single premiums | 112,339 | 105,561 |
| | 169,615 | 160,941 |
| Premiums from with-profit policies | 37,249 | 37,932 |
| Premiums from unit-linked insurance | 132,366 | 123,009 |
| | 169,615 | 160,941 |

Claims paid

| | Group 2021 | Group 2020 |
|---|------------|------------|
| Direct insurance | | |
| Life insurance | 62,607 | 60,241 |
| Pension insurance | 43,932 | 45,573 |
| | 106,539 | 105,814 |
| Reinsurance | 0 | 0 |
| | 106,539 | 105,814 |
| Of which: | | |
| Surrenders | 49,728 | 46,079 |
| Repayment of benefits | 3,281 | 4,871 |
| Other | 53,531 | 54,864 |
| | 106,539 | 105,814 |
| Share of unit-linked insurances of claims paid | 73,054 | 66,318 |

Life insurance: bonuses and rebates

| | Group 2021 | Group 2020 |
|---|------------|------------|
| Impact of bonuses and rebates attached to life insurance policies on the balance on technical account | 671 | 1,474 |
| Change in the provision for future bonuses for the financial year | -412 | -662 |

Of the technical rate of interest in 2021, EUR 8,788,422 was funded from supplementary provisions for the guaranteed interest rate. Of the client bonuses in 2020, totalling EUR 414,945, EUR 412,132 was funded from provisions for bonuses reserved earlier. For risk life insurance, the extra sums paid amounted to EUR 843,422 and were funded entirely from provisions made for the extra sums. Further, the provisions for the extra sums were increased by EUR 668,422. Client bonuses paid on insurance policies in 2021 corresponded to the bonus objectives for the financial year. In addition, at the closing of the accounts, an additional non-recurring extra bonus of EUR 210,881 was paid to certain group pension insurance policies. The bonus was funded from supplementary provisions for the guaranteed interest rate.

Of the technical rate of interest in 2020, EUR 9,070,037 was funded from supplementary provisions for the guaranteed interest rate. Of the client bonuses in 2020, totalling EUR 665,248, EUR 661,537 was funded from provisions for bonuses reserved earlier. For risk life insurance, the extra sums paid amounted to EUR 977,261 and were funded entirely from provisions made for the extra sums. Client bonuses paid on insurances in 2020 corresponded to the bonus objectives for the financial year. In addition, at the closing of the accounts, an additional non-recurring extra bonus of EUR 315,797 was paid to certain group pension insurances. The bonus was funded from supplementary provisions for the guaranteed interest rate.

Net investment income

Investment income

| | Parent company 2021 | Parent company 2020 | Group 2021 | Group 2020 |
|--|---------------------------|---------------------------|---------------|---------------|
| Income from investments in affiliated undertakings | | | | |
| Dividend income | 4,066 | 12,204 | 0 | 0 |
| Interest income | 0 | 0 | 0 | 0 |
| | 4,066 | 12,204 | 0 | 0 |
| Income from investments in associated undertakings | | | | |
| Interest income | 326 | 0 | 334 | 0 |
| Other income | 30 | 288 | 30 | 439 |
| | 356 | 288 | 364 | 439 |
| Income from real estate investments | | | | |
| Dividend income | 2,349 | 2,257 | 2,834 | 2,743 |
| Interest income | | | | |
| From affiliated undertakings | 513 | 544 | 0 | 0 |
| Other income | 0 | 0 | 230 | 192 |
| From affiliated undertakings | | | | |
| From other undertakings | 15,320 | 14,757 | 19,915 | 20,075 |
| | 18,183 | 17,558 | 22,979 | 23,010 |
| Income from other investments | | | | |
| Dividend income | 6,938 | 2,887 | 30,224 | 19,423 |
| Interest income | 8,134 | 10,190 | 19,772 | 21,352 |
| Other income | 1,573 | 1,088 | 3,949 | 2,889 |
| | 16,646 | 14,165 | 53,945 | 43,663 |
| Total | 39,251 | 44,215 | 77,289 | 67,113 |
| Value readjustments | 11,138 | 1,734 | 26,869 | 7,156 |
| Gains on realisation of investments | 53,272 | 54,422 | 93,899 | 84,921 |
| TOTAL | 103,661 | 100,371 | 198,057 | 159,190 |

Investment charges

| | Parent com- pany 2021 | Parent com- pany 2020 | Group 2021 | Group 2020 |
|--|--------------------------|--------------------------|------------|------------|
| Charges arising from investments in land and buildings | | | | |
| To affiliated undertakings | -5,632 | -5,943 | 0 | 0 |
| To other undertakings | -4,058 | -3,762 | -10,061 | -8,319 |
| Charges arising from other investments | -9,690 | -9,706 | -10,061 | -8,319 |
| Interest and other expenses on liabilities | -7,469 | -5,733 | -11,734 | -8,998 |
| To other undertakings | -225 | -308 | -106 | -437 |
| | -225 | -308 | -106 | -437 |
| Total | -17,385 | -15,748 | -21,900 | -17,754 |
| Value adjustments and depreciations | | | | |
| Value adjustments on investments | -5,440 | -21,645 | -21,808 | -54,369 |
| Planned depreciation on buildings | -1,894 | -1,892 | -7,745 | -8,381 |
| | -7,334 | -23,537 | -29,553 | -62,750 |
| Losses on realisation of investments | -4,607 | -12,522 | -11,489 | -39,138 |
| Total | -29,326 | -51,806 | -62,942 | -119,642 |

Net investment income

| | Parent company 2021 | Parent company 2020 | Group 2021 | Group 2020 |
|---|---------------------------|---------------------------|---------------|---------------|
| Net investment income before revaluations and revaluation adjustments | | | | |
| Revaluations on investments | | | 135,115 | 39,548 |
| Revaluation adjustments on investments | | | 164,796 | 91,584 |
| | | | -5,271 | -5,886 |
| Net investment income on the profit and loss account | 74,335 | 48,564 | 294,641 | 125,246 |
| Share of life insurance of net investment income on the profit and loss account | | | 225,583 | 78,888 |
| Share of unit-linked insurances of net investment income on the profit and loss account | | | | |
| Investment income | | | 55,583 | 28,912 |
| Investment charges | | | -7,690 | -23,121 |
| Net investment income before revaluations and revaluation adjustments as well as write-offs and write-off readjustments | | | | |
| Revaluations on investments | | | 47,893 | 5,791 |
| Revaluations on investments | | | 164,796 | 91,584 |
| Revaluation adjustments on investments | | | -5,271 | -5,886 |
| Value adjustments on investments | | | -13,495 | -27,580 |
| Value readjustments | | | 13,636 | 4,129 |
| Net investment income of unit-linked insurances on the profit and loss account | | | 207,559 | 68,037 |

Balance on technical account by group of insurance class, Parent Company

| Group of insurance class | Year | Gross premiums written before reinsurers' share | Gross premiums earned before reinsurers' share | Claims incurred before reinsurers' share | Operating expenses before reinsurers' commissions and profit participation | Reinsurance balance | Balance on technical account before the change in collective item and equalisation provision |
|--|------|---|--|--|--|---------------------|--|
| Statutory accident insurance (workers' compensation) | 2021 | 103,034 | 103,002 | -71,561 | -16,614 | -284 | 14,542 |
| | 2020 | 86,122 | 86,114 | -41,124 | -12,069 | -139 | 32,782 |
| | 2019 | 78,816 | 86,024 | -200,524 | -18,769 | -181 | -133,449 |
| Non-statutory accident and health | 2021 | 55,224 | 54,294 | -45,434 | -10,739 | -102 | -1,982 |
| | 2020 | 45,342 | 44,632 | -20,844 | -11,915 | -103 | 11,770 |
| | 2019 | 47,156 | 50,815 | -50,293 | -17,168 | -99 | -16,746 |
| Motor liability | 2021 | 83,497 | 83,992 | -38,684 | -23,065 | 2,349 | 24,592 |
| | 2020 | 81,214 | 80,822 | -46,189 | -23,272 | 1,725 | 13,086 |
| | 2019 | 76,251 | 75,311 | -143,037 | -29,402 | 1,629 | -95,499 |
| Motor, other classes | 2021 | 108,698 | 106,472 | -98,398 | -28,283 | -88 | -20,296 |
| | 2020 | 100,998 | 99,374 | -85,401 | -28,252 | -88 | -14,367 |
| | 2019 | 90,524 | 87,361 | -85,405 | -34,293 | -40 | -32,377 |
| Fire and other damage to property | 2021 | 92,163 | 92,613 | -59,306 | -20,184 | -2,678 | 10,446 |
| | 2020 | 103,804 | 106,029 | -68,300 | -29,884 | -1,748 | 6,097 |
| | 2019 | 92,319 | 92,295 | -69,616 | -34,371 | -2,146 | -13,838 |
| General liability | 2021 | 27,478 | 26,558 | -23,772 | -6,312 | -876 | -4,403 |
| | 2020 | 23,557 | 20,804 | -9,401 | -7,437 | -502 | 3,464 |
| | 2019 | 6,711 | 5,510 | 6,166 | -8,451 | -3,838 | -613 |
| Other | 2021 | 31,530 | 31,492 | -20,624 | -6,736 | -1,247 | 2,885 |
| | 2020 | 28,094 | 27,120 | -17,534 | -9,214 | -2,069 | -1,698 |
| | 2019 | 25,813 | 25,699 | -21,101 | -10,552 | 647 | -5,306 |
| Direct insurance total | 2021 | 501,624 | 498,422 | -357,779 | -111,933 | -2,927 | 25,784 |
| | 2020 | 469,130 | 464,894 | -288,793 | -122,043 | -2,924 | 51,134 |
| | 2019 | 417,589 | 423,016 | -563,810 | -153,006 | -4,027 | -297,827 |
| Reinsurance | 2021 | 286 | 333 | -1,817 | -42 | 0 | -1,526 |
| | 2020 | 436 | 446 | 9 | -174 | 0 | 281 |
| | 2019 | 452 | 446 | 414 | -279 | 0 | 581 |
| Total | 2021 | 501,910 | 498,755 | -359,595 | -111,975 | -2,927 | 24,258 |
| | 2020 | 469,566 | 465,340 | -288,784 | -122,217 | -2,924 | 51,415 |
| | 2019 | 418,041 | 423,461 | -563,396 | -153,285 | -4,027 | -297,246 |
| Change in equalisation provision | 2021 | | | | | | -5,526 |
| | 2020 | | | | | | -2,045 |
| | 2019 | | | | | | 258,699 |
| Balance on technical account | 2021 | | | | | | 18,732 |
| | 2020 | | | | | | 49,370 |
| | 2019 | | | | | | -38,547 |

Operating expenses

| | Parent company 2021 | Parent company 2020 | Group 2021 | Group 2020 |
|--|---------------------------|---------------------------|----------------|----------------|
| Total operating expenses by activity | | | | |
| Claims paid | 42,082 | 42,261 | 42,601 | 43,040 |
| Net operating expenses | 111,714 | 114,037 | 125,025 | 136,165 |
| Investment charges | 8,002 | 6,080 | 9,704 | 5,945 |
| Other charges | 309 | 469 | 2,644 | 1,534 |
| Total | 162,107 | 162,847 | 179,973 | 186,686 |
| Depreciation according to plan by activity | | | | |
| Claims paid | 466 | 1,931 | 618 | 2,083 |
| Net operating expenses | 2,088 | 12,818 | 2,847 | 13,369 |
| Investment charges | 1,193 | 741 | 1,193 | 741 |
| Total | 3,747 | 15,489 | 4,658 | 16,193 |
| Operating expenses in the Profit and Loss Account | | | | |
| Policy acquisition costs | | | | |
| Direct insurance commissions | 10,295 | 11,229 | 12,743 | 13,809 |
| Commissions on reinsurance assumed and profit sharing | 42 | 64 | 42 | 64 |
| Other policy acquisition costs | 58,393 | 54,933 | 63,134 | 59,681 |
| | 68,731 | 66,226 | 75,919 | 73,553 |
| Policy management expenses | 23,574 | 27,139 | 29,158 | 32,476 |
| Administrative expenses | 19,670 | 20,915 | 20,479 | 30,566 |
| Commissions on reinsurance ceded and profit sharing | -261 | -243 | -531 | -430 |
| Total | 111,714 | 114,037 | 125,025 | 136,165 |

Staff expenses, personnel and executives

| | Parent company 2021 | Parent company 2020 | Group 2021 | Group 2020 |
|--|---------------------------|---------------------------|---------------|---------------|
| Staff expenses | | | | |
| Salaries and commissions | 63,830 | 61,894 | 69,563 | 70,678 |
| Pension expenses | 10,952 | 9,129 | 12,200 | 10,811 |
| Other social expenses | 4,552 | 2,719 | 4,822 | 3,117 |
| Total | 79,334 | 73,743 | 86,586 | 84,606 |
| Executives' salaries and commissions | | | | |
| Managing Director and substitute for the Managing Director | 1,256 | 1,046 | 1,826 | 1,974 |
| Supervisory Board | 159 | 127 | 159 | 127 |
| | 1,415 | 1,173 | 1,985 | 2,100 |
| Average number of personnel during the financial year | 905 | 918 | 979 | 1,047 |

The age of retirement of the Managing Director is defined according to TyEL.

Auditors' commissions

| | Parent com- pany 2021 | Parent com- pany 2020 | Group 2021 | Group 2020 |
|----------------|--------------------------|--------------------------|------------|------------|
| Audit | | | | |
| KPMG Ltd | 78 | 127 | 121 | 205 |
| Other | 0 | 0 | 10 | 10 |
| Tax consulting | 21 | 1 | 21 | 1 |
| Other services | 0 | 68 | 18 | 73 |
| | 99 | 197 | 170 | 290 |

Service, other than audit services, provided by KPMG Oy Ab to the companies in the Fennia Group in the financial year 2021 totalled EUR 39,006.68.

Notes to the Balance Sheet

The units of figures presented are thousand euro

Current value and valuation difference on investments

| | Investments 31 Dec. 2021 | | | Investments 31 Dec. 2020 | | |
|---|----------------------------|------------|---------------|----------------------------|------------|---------------|
| | Remaining acquisition cost | Book value | Current value | Remaining acquisition cost | Book value | Current value |
| Real estate investments | | | | | | |
| Real estate | 6,249 | 7,521 | 49,042 | 7,838 | 9,395 | 50,142 |
| Real estate shares in affiliated undertakings | 56,831 | 56,831 | 112,664 | 61,460 | 61,460 | 107,003 |
| Real estate shares in associated undertakings | 51,271 | 51,271 | 53,449 | 51,033 | 51,033 | 53,381 |
| Other real estate shares | 40,169 | 40,870 | 53,390 | 38,939 | 40,627 | 48,838 |
| Real estate investment funds | 45,500 | 45,500 | 48,552 | 45,378 | 45,378 | 46,143 |
| Investment loans to affiliated undertakings | 60,485 | 60,485 | 60,485 | 66,754 | 66,754 | 66,754 |
| Loans to associated undertakings | 7,757 | 7,757 | 7,757 | 0 | 0 | 0 |
| Investments in affiliated undertakings | | | | | | |
| Shares and participations | 53,222 | 53,222 | 162,710 | 53,222 | 53,222 | 106,048 |
| Other investments | | | | | | |
| Shares and participations | 860,410 | 860,410 | 910,202 | 808,631 | 808,631 | 864,407 |
| Debt securities | 563,240 | 563,240 | 563,094 | 568,666 | 568,666 | 569,928 |
| Loans guaranteed by mortgages | 23,571 | 23,571 | 23,571 | 26,289 | 26,289 | 26,289 |
| Other loans | 30,679 | 30,679 | 30,679 | 33,239 | 33,239 | 33,239 |
| Deposits with ceding undertakings | 59 | 59 | 59 | 61 | 61 | 61 |
| | 1,799,442 | 1,801,416 | 2,075,655 | 1,761,511 | 1,764,756 | 1,972,232 |

Financial Statements

| | Investments 31 Dec. 2021 | | | Investments 31 Dec. 2020 | | |
|--|----------------------------------|---------------|------------------|----------------------------------|---------------|------------------|
| | Remaining acquisition cost | Book value | Current value | Remaining acquisition cost | Book value | Current value |
| The remaining acquisition cost of debt securities comprises the difference between the amount payable at maturity and purchase price, which has been released to interest income (+) or charged to interest income (-) | -1,447 | | | -3,651 | | |
| Book value comprises | | | | | | |
| Revaluations entered as income | | 1,340 | | | 2,612 | |
| Other revaluations | | 634 | | | 634 | |
| | | <u>1,974</u> | | | <u>3,245</u> | |
| Valuation difference (difference between current value and book value) | | | 274,238 | | | 207,475 |
| Current value and valuation difference of derivatives | | | | | | |
| Hedging derivatives | 0 | 0 | 46,931 | 0 | 0 | 93,894 |
| Non-hedging derivatives | 0 | 0 | 3,132 | 0 | 0 | 0 |
| Non-hedging derivatives, options | 0 | 563 | 830 | 0 | 0 | 0 |
| Valuation difference (difference between current value and book value) | | | <u>50,330</u> | | | <u>93,894</u> |
| Valuation difference, total | | | 324,568 | | | 301,370 |

Current value and valuation difference on investments

| | Investments 31.12.2021 | | | Investments 31.12.2020 | | |
|--|----------------------------|------------|---------------|----------------------------|------------|---------------|
| | Remaining acquisition cost | Book value | Current value | Remaining acquisition cost | Book value | Current value |
| Real estate investments | | | | | | |
| Real estate | 162,654 | 163,927 | 266,370 | 179,777 | 181,335 | 270,722 |
| Real estate shares in associated undertakings | 66,185 | 66,185 | 68,364 | 67,246 | 67,246 | 70,132 |
| Other real estate shares | 41,744 | 42,446 | 55,586 | 40,514 | 42,202 | 50,413 |
| Real estate investment funds | 54,719 | 54,719 | 58,401 | 53,715 | 53,715 | 54,479 |
| Loans to associated undertakings | 12,028 | 12,028 | 12,028 | 2,448 | 2,448 | 2,448 |
| Investments in affiliated undertakings | | | | | | |
| Shares and participations in associated undertakings | 0 | 0 | 0 | 1,477 | 1,477 | 1,477 |
| Other investments | | | | | | |
| Shares and participations | 1,083,435 | 1,083,435 | 1,158,017 | 1,056,838 | 1,056,838 | 1,134,560 |
| Debt securities | 961,908 | 961,908 | 961,667 | 966,346 | 966,346 | 968,347 |
| Loans guaranteed by mortgages | 24,371 | 24,371 | 24,371 | 27,089 | 27,089 | 27,089 |
| Other loans | 31,489 | 31,489 | 31,489 | 34,049 | 34,049 | 34,049 |
| Deposits | 0 | 0 | 0 | 0 | 0 | 0 |
| Deposits with ceding undertakings | 59 | 59 | 59 | 61 | 61 | 61 |
| | 2,438,594 | 2,440,568 | 2,636,351 | 2,429,561 | 2,432,806 | 2,613,777 |
| The remaining acquisition cost of debt securities comprises the difference between the amount repayable at maturity and purchase price, which has been released to interest income (+) or charged to interest income (-) | -6,659 | | | -7,808 | | |
| Book value comprises | | | | | | |
| Revaluations entered as income | | 1,340 | | | 2,612 | |
| Other revaluations | | 634 | | | 634 | |
| | | 1,974 | | | 3,245 | |
| Valuation difference (difference between current value and book value) | | | 194,271 | | | 180,971 |

Financial Statements

| | Investments 31.12.2021 | | | Investments 31.12.2020 | | |
|---|---------------------------------|------------|---------------|---------------------------------|------------|------------------|
| | Remaining ac- quisition cost | Book value | Current value | Remaining acqui- sition cost | Book value | Current value |
| Current value and valuation difference of derivatives | | | | | | |
| Hedging derivatives | 0 | 0 | 78,514 | 0 | 0 | 156,751 |
| Non-hedging derivatives | 0 | 0 | 3,132 | 0 | 0 | 0 |
| Non-hedging derivatives, options | 0 | 677 | 999 | 0 | 0 | 0 |
| Valuation difference (difference between current value and book value) | | | 81,968 | | | 156,751 |
| Valuation difference, total | | | 276,239 | | | 337,723 |

Real estate investments

| | | Parent Company | | | | Group | | |
|---|--|-------------------------------------|---|--|--|--|-------------------------------------|--|
| | Land and buildings and real estate shares | Real estate investment trusts | Loan receivables in affiliated undertakings | Loan receivables in associated undertakings | | Land and buildings and real estate shares | Real estate investment trusts | Loan receivables in associated undertakings |
| Acquisition cost, 1 Jan. | 208,361 | 45,500 | 66,754 | 0 | | 427,988 | 53,853 | 2,448 |
| Increase | 3,921 | 0 | 41,435 | 7,757 | | 4,302 | 867 | 9,579 |
| Decrease | -9,427 | 0 | -47,704 | 0 | | -20,535 | 0 | 0 |
| Transfers between accounts | 0 | 0 | 0 | 0 | | -7,488 | 0 | 0 |
| Acquisition cost, 31 Dec. | 202,856 | 45,500 | 60,485 | 7,757 | | 404,266 | 54,719 | 12,028 |
| Accumulated depreciation, 1 Jan. | -29,155 | | | | | -107,086 | | |
| Accumulated depreciation related to decreases | 0 | | | | | -7,745 | | |
| | -1,894 | | | | | 5,624 | | |
| Depreciation for the financial year | 0 | | | | | -4,402 | | |
| Accumulated depreciation, 31 Dec. | -31,049 | | | | | -113,609 | | |
| Value adjustments, 1 Jan. | 779 | | | | | 11,874 | | |
| Value adjustments related to de- creases and transfers | -621 | 122 | | | | -2,114 | 139 | |
| Value adjustments during the finan- cial year | 2,206 | | | | | 3,229 | | |
| Value readjustments | -26,106 | 0 | | | | -28,892 | 0 | |
| Value adjustments, 31 Dec. | 11,779 | | | | | 11,779 | | |
| Revaluations, 1 Jan. | 0 | | | | | 0 | | |
| Increase | -986 | | | | | -986 | | |
| Decrease | 10,793 | | | | | 10,793 | | |
| Revaluations, 31 Dec. | 156,493 | 45,500 | 60,485 | 7,757 | | 272,558 | 54,719 | 12,028 |

Financial Statements

| | Parent Company | | | | Group | | |
|--|---|-------------------------------|---|---|---|-------------------------------|---|
| | Land and buildings and real estate shares | Real estate investment trusts | Loan receivables in affiliated undertakings | Loan receivables in associated undertakings | Land and buildings and real estate shares | Real estate investment trusts | Loan receivables in associated undertakings |
| Land and buildings and real estate shares occupied for own activities: | | | | | | | |
| Remaining acquisition cost | 16,549 | | | | | | |
| Book value | 16,582 | | | | | | |
| Current value | 23,664 | | | | | | |

Investments in affiliated undertakings

Changes in investments in affiliated undertakings

1. Jan. 2021 - 31. Dec. 2021, Parent Company

| | Shares and participations in affiliated undertakings |
|--|---|
| Acquisition cost, 1 Jan. | 53,414 |
| Decrease | 0 |
| Acquisition cost, 31 Dec. | 53,414 |
| Accumulated value adjustments 1 Jan. | -192 |
| Value adjustments | 0 |
| Accumulated value adjustments, 31 Dec. | -192 |
| Book value, 31 Dec. | 53,222 |

Other investments

Other loans by security

| | 2021 | 2020 |
|----------------|--------|--------|
| Other security | 30,679 | 33,239 |

Debtors

| | Parent company 2021 | Parent company 2020 | Group 2021 | Group 2020 |
|-------------------------|---------------------------|---------------------------|---------------|---------------|
| Other debtors | | | | |
| Affiliated undertakings | 2,274 | 1,372 | | |
| Deferred tax assets | | | | |
| Write-downs | | | 0 | 66 |
| Other | | | 83 | 83 |
| | | | 83 | 149 |

Group investments in associated undertakings

Shares and participations in associated undertakings

| | Changes in associated undertakings 1.1.2021–31.12.2021 |
|---------------------------|--|
| Acquisition cost, 1 Jan. | 1,477 |
| Decrease | -1,477 |
| Acquisition cost, 31 Dec. | 0 |
| Book value, 31 Dec. | 0 |

Other investments

| | 2021 | 2020 |
|-------------------------|--------|--------|
| Other loans by security | | |
| Other security | 31,489 | 34,049 |

Investments covering unit-linked insurances

| | 2021 | | 2020 | |
|--|---------------------------|---------------|---------------------------|---------------|
| | Original acquisition cost | Current value | Original acquisition cost | Current value |
| Shares and participations | 1,072,491 | 1,360,253 | 977,795 | 1,145,247 |
| Debt securities | 189,536 | 191,610 | 178,172 | 165,831 |
| Cash at bank and in hand | 79,414 | 79,414 | 56,262 | 56,262 |
| | 1,341,441 | 1,631,277 | 1,212,228 | 1,367,340 |
| Investments corresponding to the technical provisions for unit-linked insurances | 1,341,441 | 1,631,277 | 1,212,228 | 1,367,340 |
| Cash at bank and in hand, and other debtors include net insurance premiums that have not yet been invested | | 2,984 | | 2,403 |

Investments in group companies and affiliated undertakings

| | Parent company holding % | Group holding % |
|---|-----------------------------|-----------------|
| Group companies | | |
| Fennia Life Insurance Company | 100 % | 100 % |
| Fennia-service Ltd | 100 % | 100 % |
| eFennia Oy (Share of voting rights 63.6%) | 20 % | 20 % |
| Kiinteistö Oy Joensuun Metropol | 100 % | 100 % |
| Kiinteistö Oy Kyllikinportti 2 | 100 % | 100 % |
| Kiinteistö Oy Televisiokatu 1 | 100 % | 100 % |
| Kiinteistö Oy Televisiokatu 3 | 100 % | 100 % |
| Kiinteistö Oy Tampereen Rautatienkatu 21 | 100 % | 100 % |
| Kiinteistö Oy Tampereen Ratapihan kulma | 100 % | 100 % |
| Kiinteistö Oy Teohypo | 0 % | 100 % |
| Kiinteistö Oy Espoon Niittyrinne 1 | 0 % | 100 % |
| Kiinteistö Oy Vasaraperän Liikekeskus | 0 % | 100 % |
| Kiinteistö Oy Koivuhaanportti 1-5 | 0 % | 100 % |
| Kiinteistö Oy Mikkelin Hallituskatu 1 | 0 % | 88 % |
| Munkinseudun Kiinteistö Oy | 0 % | 100 % |
| Affiliated undertakings | | |
| Töölön Pysäköintilaitos Oy | 38 % | 38 % |
| Vierumäen hotellikiinteistö Ky | 50 % | 50 % |
| Vierumäen hotelli GP Oy | 50 % | 50 % |
| FEA Fund Management Oy | 50 % | 50 % |
| Asunto Oy Helsingin Tuulensuoja | 50 % | 50 % |
| Kauppakeskuskiinteistöt FEA Ky | 50 % | 50 % |
| Keskinäinen KOy Vanajanlinnan Golf Suites | 35 % | 35 % |
| Kiinteistö Oy Joensuun Kauppakatu 32 | 45 % | 45 % |
| Tyvene Oy | 0 % | 25 % |
| Kiinteistö Oy Gigaherts | 0 % | 33 % |

Shares and participations in other companies

Other investments

Shares and participations

| | Holding, parent company | Book value 31.12.2021, parent company | Current value 31.12.2021, parent company | Holding, group | Book value 31.12.2021, group | Current value 31.12.2021, group |
|---|----------------------------|---|--|-------------------|------------------------------------|---------------------------------------|
| Domestic shares and participations | | | | | | |
| Amplus Holding Oy | | | | 19,97 % | 130 | 10,400 |
| Evli Bank PLC | 1,07 % | 457 | 1,773 | 1,60 % | 685 | 2,660 |
| Fingrid Oyj , sarja B | | | | 13,22 % | 203 | 1,500 |
| Nordia Rahasto Oy | 19,52 % | 1,062 | 1,528 | 19,52 % | 1,062 | 1,528 |
| Panostaja OYJ | 6,50 % | 2,546 | 2,546 | 6,50 % | 2,546 | 2,546 |
| Pihlajalinna Oyj | 8,84 % | 25,267 | 25,267 | 10,00 % | 28,604 | 28,604 |
| Purmo Group Oyj | 1,24 % | 5,000 | 7,075 | 1,24 % | 5,000 | 7,075 |
| Tulikivi A | 3,01 % | 500 | 717 | 3,01 % | 500 | 717 |
| Other | | 678 | 898 | | 1,035 | 1,826 |
| Foreign shares and participations | | | | | | |
| Sweden | | | | | | |
| K III Sweden AB - B | | 39 | 312 | | 73 | 581 |
| Other | | 39 | 39 | | 64 | 102 |

Unit trusts

| | Book value 31.12.2021, parent company | Current value 31.12.2021, parent company | Book value 31.12.2021, group | Current value 31.12.2021, group |
|--|---|--|------------------------------------|---------------------------------------|
| Domestic unit trusts: | | | | |
| Nordea Moderate Yield Fund Class S Acc | 22,422 | 22,422 | 22,422 | 22,422 |
| S-Bank Emerging Markets ESG Equity A | 4,920 | 5,441 | 6,419 | 7,142 |
| S-Bank Emerging Markets Yield A | 6,000 | 6,045 | 8,000 | 8,061 |
| S-Bank Euro Government Bond Yield A | 9,733 | 9,733 | 12,722 | 12,722 |
| S-Bank Europe Equity A | 6,468 | 8,198 | 8,456 | 10,599 |
| S-Bank Fenno Equity A | 3,402 | 4,719 | 4,490 | 6,221 |
| S-Bank Forest C | 1,000 | 1,368 | 1,000 | 1,368 |
| S-Bank High Yield Europe ESG Yield A | 3,600 | 4,172 | 4,600 | 5,337 |
| S-Bank Passive Europe ESG Equity A | 4,148 | 5,548 | 5,582 | 7,287 |
| S-Bank Passive USA ESG Equity A | 4,935 | 7,095 | 6,460 | 9,283 |
| S-Bank USA Equity A | 6,178 | 9,172 | 8,219 | 12,011 |
| S-Pankki Toimitila A | 0 | 0 | 713 | 756 |
| S-Pankki Toimitila C | 31,000 | 33,075 | 39,353 | 42,005 |
| S-Pankki Tontti C | 14,500 | 15,477 | 14,500 | 15,477 |
| Other | 0 | 0 | 153 | 162 |
| Foreign unit trusts: | | | | |
| Cayman Islands | | | | |
| Cassiopeia Fund Class C EUR | 4,000 | 4,337 | 4,000 | 4,337 |
| Golden China Fund Restricted | 6,408 | 6,654 | 6,408 | 6,654 |
| Ireland | | | | |
| BlackRock ICS Euro Liquid Environmentally Aware | 2,249 | 2,249 | 2,987 | 2,987 |
| BlackRock ICS Euro Liquidity Fund Premier Acc | 4,957 | 4,957 | 5,536 | 5,536 |
| BlackRock ICS Ultra Short Bond Fund Premier Acc | 51,520 | 51,520 | 64,779 | 64,779 |
| db x-trackers MSCI USA Index UCITS ETF DR - 1C | 3,922 | 5,245 | 5,250 | 6,958 |
| Granahan US Focused Growth Fund | 6,293 | 6,293 | 8,257 | 8,257 |
| iShares Core MSCI Emerging Markets IMI UCITS ETF | 9,079 | 9,370 | 11,954 | 12,305 |
| iShares Edge MSCI Europe Value Factor UCITS ETF EU | 18,743 | 20,219 | 18,743 | 20,219 |
| iShares MSCI EM ESG Enhanced UCITS ETF | 827 | 827 | 1,070 | 1,070 |

Financial Statements

| | Book value 31.12.2021, parent company | Current value 31.12.2021, parent company | Book value 31.12.2021, group | Current value 31.12.2021, group |
|--|---|--|------------------------------------|---------------------------------------|
| iShares MSCI EM SRI UCITS ETF | 3,885 | 4,034 | 5,012 | 5,236 |
| iShares MSCI Europe ESG Enhanced UCITS ETF | 3,298 | 3,335 | 4,297 | 4,345 |
| iShares MSCI Europe SRI UCITS ETF | 9,079 | 12,824 | 11,781 | 16,844 |
| iShares MSCI USA ESG Enhanced UCITS ETF | 2,462 | 2,530 | 3,215 | 3,304 |
| iShares MSCI USA SRI UCITS ETF | 2,906 | 4,395 | 3,841 | 5,778 |
| M&G European Loan Fund Class C EUR Acc | 17,623 | 19,474 | 23,078 | 25,417 |
| Muzinich EM Short Duration HDGE EUR Acc A | 35,173 | 35,173 | 46,128 | 46,128 |
| Luxembourg | | | | |
| Alma Platinum IV-CQS Asian Macro | 2,979 | 2,979 | 2,979 | 2,979 |
| Ashmore SICAV - EM LC Bond Fund Class IH EUR ACC | 27,964 | 27,964 | 36,947 | 36,947 |
| BNP Paribas InstiCash EUR 1D Class I | 3,967 | 3,967 | 3,967 | 3,967 |
| BNP Paribas InstiCash Money 3M EUR Class I | 57,604 | 57,604 | 80,063 | 80,063 |
| db x-trackers MSCI EUR SM CP ETF | 7,899 | 9,260 | 10,358 | 12,143 |
| db x-trackers MSCI EUROPE UCITS ETF | 9,832 | 11,810 | 12,870 | 15,485 |
| Fidelity Funds - EM Corporate Debt Fund Class I | 9,267 | 9,267 | 12,206 | 12,206 |
| iShares EM Government Bond Index Fund | 13,821 | 13,821 | 18,328 | 18,328 |
| JPMorgan Funds - EU Government Bond | 67,800 | 67,800 | 89,871 | 89,871 |
| M&G European Credit Investment Fund Class E | 99,001 | 104,412 | 132,140 | 139,211 |
| M&G European High Yield Credit Investment Class E | 21,751 | 23,370 | 27,951 | 29,965 |
| NN L Liquid - EUR | 12,988 | 12,988 | 19,982 | 19,982 |
| NN L Liquid - Euribor 3M | 70,160 | 70,160 | 81,571 | 81,571 |
| ODDO BHF Euro Corporate Bond Class CI-EUR | 41,515 | 41,836 | 53,682 | 54,143 |
| ODDO BHF Euro High Yield Bond Class CI-EUR | 12,830 | 14,099 | 18,579 | 20,458 |
| Robeco Capital Growth Funds - Euro Government Bond | 39,749 | 39,749 | 52,524 | 52,524 |
| Sweden | | | | |
| Brummer & Partners Lynx Fund | 2,004 | 2,462 | 2,004 | 2,428 |
| Germany | | | | |
| iShares STOXX Europe 600 ETF | 9,545 | 10,349 | 9,545 | 10,349 |
| United States | | | | |
| iShares US Financials ETF | 6,411 | 7,192 | 6,423 | 7,271 |
| iShares S&P 500 Value ETF | 6,423 | 7,271 | 6,411 | 7,192 |
| Vanguard Value ETF | 6,099 | 6,883 | 6,099 | 6,883 |
| Other | 5 | 5 | 5 | 5 |

Capital trusts

| | Book value 31.12.2021, parent company | Current value 31.12.2021, parent com- pany | Book value 31.12.2020, group | Current value 31.12.2020, group |
|---|---|---|------------------------------------|---------------------------------------|
| Capital trusts, domestic | | | | |
| Armada Fund V Ky | 6,178 | 6,501 | 6,178 | 6,501 |
| Avara Residential Fund II KY | 2,925 | 3,342 | 2,925 | 3,342 |
| Avara Vuokrakodit I Ky | 0 | 0 | 1,003 | 1,003 |
| Butterfly Venture Fund III Ky | 709 | 963 | 709 | 963 |
| Fennia Avainrahasto II Ky | 5,010 | 5,841 | 5,010 | 5,841 |
| Fennia Avainrahasto Ky | 1,608 | 1,608 | 1,608 | 1,608 |
| Juuri Rahasto I Ky | 7,919 | 8,084 | 7,919 | 8,084 |
| Kasvurahastojen Rahasto III Ky | 2,068 | 2,068 | 2,068 | 2,068 |
| Korona Fund III Ky | 674 | 3,285 | 674 | 3,285 |
| WasaGroup Fund I Ky | 0 | 0 | 351 | 535 |
| Muut | 260 | 1,004 | 260 | 1,551 |
| Ulkomaiset pääomarahasto-osuudet | | | | |
| Iso-Britannia | | | | |
| Euro Choice IV GB Limited | 104 | 1,081 | 208 | 2,162 |
| Guernsey | | | | |
| Partners Group European Buyout | 502 | 688 | 1,167 | 1,167 |
| Partners Group European Mezzanine | 558 | 558 | 837 | 1,146 |
| The Triton Fund II L.P. | 456 | 456 | 761 | 761 |
| The Triton Fund III L.P. | 1,754 | 2,036 | 3,289 | 3,818 |
| Jersey | | | | |
| Triton Smaller Mid-Cap Fund I L.P. | 2,654 | 3,023 | 2,654 | 3,023 |
| Yhdysvallat | | | | |
| Kayne Anderson Senior Credit Fund | 6,445 | 6,792 | 6,445 | 6,792 |
| Other | 153 | 153 | 251 | 251 |
| | 905,910 | 958,788 | 1,138,155 | 1,216,418 |

Investments covering unit-linked insurances

Domestic shares

| | Book value 31.12.2021 | Current value 31.12.2021 |
|---------------------|--------------------------|-----------------------------|
| Aktia Bank OYJ | 539 | 539 |
| Anora Group Oyj | 720 | 720 |
| Cargotec Oyj | 6,606 | 6,606 |
| Citycon OYJ | 778 | 778 |
| Consti Yhtiot Oyj | 6,298 | 6,298 |
| EAB Group Oyj | 578 | 578 |
| Elisa OYJ | 961 | 961 |
| Fortum OYJ | 13,819 | 13,819 |
| Huhtamaki OYJ | 776 | 776 |
| Kemira OYJ | 892 | 892 |
| Kesko OYJ | 1,177 | 1,177 |
| Kone OYJ | 2,760 | 2,760 |
| Konecranes OYJ | 803 | 803 |
| Metsa Board OYJ | 549 | 549 |
| Neste Oyj | 2,833 | 2,833 |
| Nokia OYJ | 7,796 | 7,796 |
| Nokian Renkaat OYJ | 1,184 | 1,184 |
| Nordea Bank Abp | 9,564 | 9,564 |
| Oriola Oyj | 8,442 | 8,442 |
| Orion Oyj | 1,123 | 1,123 |
| Outokumpu OYJ | 4,783 | 4,783 |
| Outotec OYJ | 1,813 | 1,813 |
| Pihlajalinna Oyj | 729 | 729 |
| PUUULO OYJ | 561 | 561 |
| Revenio Group OYJ | 2,140 | 2,140 |
| Sampo Oyj | 10,983 | 10,983 |
| Sanoma OYJ | 857 | 857 |
| Stockmann OYJ Abp | 1,063 | 1,063 |
| Stora Enso OYJ | 3,112 | 3,112 |
| Suominen OYJ | 518 | 518 |
| Taaleri Oyj | 16,591 | 16,591 |
| Terveystalo Oyj | 868 | 868 |
| Tieto OYJ | 3,031 | 3,031 |
| Tokmanni Group Corp | 1,481 | 1,481 |
| UPM-Kymmene OYJ | 8,733 | 8,733 |
| Uponor OYJ | 7,738 | 7,738 |
| Valmet OYJ | 827 | 827 |
| Wartsila OYJ Abp | 1,272 | 1,272 |
| YIT OYJ | 730 | 730 |
| Other | 9,441 | 9,441 |
| | 145,466 | 145,466 |

Foreign shares

| | Book value 31.12.2021 | Current value 31.12.2021 |
|-------------------------------|--------------------------|-----------------------------|
| Netherlands | | |
| Ing Groep Nv | 671 | 671 |
| Nn Group Nv | 546 | 546 |
| Unilever Nv-Cva | 1,142 | 1,142 |
| Marshall Islands | | |
| Star Bulk Carriers Corp | 721 | 721 |
| Norway | | |
| Europris Asa | 1,830 | 1,830 |
| Sweden | | |
| Cibus Nordic Real Estate Ab | 1,045 | 1,045 |
| Eltel Ab | 8,853 | 8,853 |
| Endomines Ab | 2,007 | 2,007 |
| Enea Ab | 770 | 770 |
| Essity Aktiebolag-B | 601 | 601 |
| Instalco Intressenter Ab | 23,538 | 23,538 |
| Ssab Ab - B Shares (Helsinki) | 1,324 | 1,324 |
| Teliasonera Ab Shs (Ruotsi) | 2,112 | 2,112 |
| Volvo Ab B-Shs | 893 | 893 |
| U.S.A. | | |
| Abbvie Inc | 592 | 592 |
| Cisco Systems Inc. | 595 | 595 |
| Pfizer Inc | 809 | 809 |
| Other | 20,694 | 20,694 |
| | 68,743 | 68,743 |

Unit trusts, domestic

| | Book value 31.12.2021 | Current value 31.12.2021 |
|--|--------------------------|-----------------------------|
| Aj Eab Value Hedge A | 1,984 | 1,984 |
| Aj Eab Value Hedge C | 589 | 589 |
| Aktia A100 (A) | 9,803 | 9,803 |
| Aktia A25 Kasvu (A) | 648 | 648 |
| Aktia A50 (A) | 6,512 | 6,512 |
| Aktia Arvo Rein A | 33,912 | 33,912 |
| Aktia Asunnot+ (A) | 1,341 | 1,341 |
| Aktia Asunnot+ (E) | 3,294 | 3,294 |
| Aktia Asunnot+ Tuotto A Raha | 794 | 794 |
| Aktia Asunnot+ Tuotto E Raha | 988 | 988 |
| Aktia Asunnot+ Tuotto I Raha | 584 | 584 |
| Aktia Capital L | 5,926 | 5,926 |
| Aktia Corporate Bond+ | 2,442 | 2,442 |
| Aktia Emerging Market Local Currency Frontier Bond | 3,819 | 3,819 |
| Aktia Euroopan Kassakoneet (A) | 9,572 | 9,572 |
| Aktia Europe Small Cap | 4,240 | 4,240 |
| Aktia Impakti (A) | 1,902 | 1,902 |
| Aktia Likvida+ B | 4,258 | 4,258 |
| Aktia Likvida+ D | 2,596 | 2,596 |
| Aktia Maltillinen Omistaja (A) | 3,565 | 3,565 |
| Aktia Mikro Markka (A) | 15,204 | 15,204 |
| Aktia Mikro Rein (A) | 9,972 | 9,972 |
| Aktia Nordic High Yield (A) | 8,523 | 8,523 |
| Aktia Nordic Micro Cap Fund | 6,940 | 6,940 |

Financial Statements

| | Book value 31.12.2021 | Current value 31.12.2021 |
|--|--------------------------|-----------------------------|
| Aktia Nordic/Finland | 12,591 | 12,591 |
| Aktia Rohkea Omistaja (A) | 3,489 | 3,489 |
| Aktia Short-Term Corporate Bond+ | 1,211 | 1,211 |
| Aktia Vaihtoehtoiset (A) | 2,471 | 2,471 |
| Aktia Vakaa Korko (A) | 2,091 | 2,091 |
| Aktia Varovainen Omistaja (A) | 2,897 | 2,897 |
| Alfred Berg - Optimaalivarainhoito | 716 | 716 |
| Danske Institutional Liquidity Fund | 913 | 913 |
| Danske Invest China K | 825 | 825 |
| Danske Invest High Yield K | 636 | 636 |
| Eab Aktiivinen Fokus A | 1,239 | 1,239 |
| Eab Eurooppa Fokus A Kasvu | 1,340 | 1,340 |
| Eab Korko A | 6,295 | 6,295 |
| Eab Korko C | 9,203 | 9,203 |
| Eab Korko E | 731 | 731 |
| Eab Optimaalivarainhoito A Kasvu | 1,805 | 1,805 |
| Eab Osake A | 7,117 | 7,117 |
| Eab Osake C | 12,209 | 12,209 |
| Eab Pääomarahastot I Ky | 563 | 563 |
| Eab Suomi Fokus A Kasvu | 2,367 | 2,367 |
| Eab Value Added Fund Iii Sr Ii Ky | 4,580 | 4,580 |
| Eab Vastllst Sijoitukset A1 | 1,432 | 1,432 |
| Eab Vuokratuotto A | 25,660 | 25,660 |
| Eab Vuokratuotto D | 4,990 | 4,990 |
| Elite Alf Kiinteistökehitys Ii Syöttörahasto Iv Ky | 4,677 | 4,677 |
| Elite Alfred Berg Optimaalivarainhoito | 15,048 | 15,048 |
| Elite Alfred Berg Optimaalivarainhoito A | 7,641 | 7,641 |
| Elite Alfred Berg Suomi Fokus A | 2,681 | 2,681 |
| Elite Alfred Berg Uusiutuva Energia Ii Sr Ii Ky | 660 | 660 |
| Elite Alfred Berg Vastuulliset Sijoitukset A2 | 1,158 | 1,158 |
| Elite Aurinkotuotto I Ky | 5,199 | 5,199 |
| Elite Aurinkotuotto Ii Ky | 3,060 | 3,060 |
| Elite Finland Value Added Fund Ii Syöttörahasto Ii | 14,753 | 14,753 |
| Elite Kiinteistökehitys Ii Syöttörahasto Iii Ky | 18,198 | 18,198 |
| Elite Osake Sijoitusrahasto | 853 | 853 |
| Elite Rental Yield Fund Non-Ucits | 3,899 | 3,899 |
| Elite Älyenergia I Ky | 2,760 | 2,760 |
| Eq Liikekiinteistöt 1 T | 5,529 | 5,529 |
| Eq Mandaatti | 4,130 | 4,130 |
| Eq Pohjoismaat Pienyhtiö 2K | 736 | 736 |
| Eq Yhteiskuntakiinteistöt T | 13,709 | 13,709 |
| Evli - Emerging Frontier Fund | 1,854 | 1,854 |
| Evli Corporate Bond B | 2,284 | 2,284 |
| Evli Emerging Markets Credit Class B | 3,942 | 3,942 |
| Evli Equity Factor Usa Fund | 11,669 | 11,669 |
| Evli Euro Government Bond B | 5,576 | 5,576 |
| Evli Euro Likvidi | 16,743 | 16,743 |
| Evli Europe B | 14,375 | 14,375 |
| Evli European High Yield | 17,585 | 17,585 |
| Evli European Investment Grade Class B | 12,678 | 12,678 |
| Evli Finland Select B | 22,402 | 22,402 |
| Evli Finnish Small Cap | 36,139 | 36,139 |

Financial Statements

| | Book value 31.12.2021 | Current value 31.12.2021 |
|---|--------------------------|-----------------------------|
| Evli Gem | 2,547 | 2,547 |
| Evli Global B | 3,700 | 3,700 |
| Evli Green Corporate Bond Fund | 1,826 | 1,826 |
| Evli Impact Forest Fund | 896 | 896 |
| Evli Infrastructure Fund I Ky Limited Partnership | 1,036 | 1,036 |
| Evli Japan B | 4,579 | 4,579 |
| Evli Nordic Corporate Bond Class B | 12,578 | 12,578 |
| Evli Nordic Dividend B | 3,223 | 3,223 |
| Evli North America B | 3,512 | 3,512 |
| Evli Osakefaktori B | 3,754 | 3,754 |
| Evli Rental Yield Fund | 1,781 | 1,781 |
| Evli Short Corporate Bond | 12,663 | 12,663 |
| Evli Swedish Small Cap B | 1,945 | 1,945 |
| Evli Varainhoito 50 B | 1,077 | 1,077 |
| Evli Wealth Manager B | 4,966 | 4,966 |
| Fondita Nord. Small Cap B | 540 | 540 |
| Fondita Nordic Micro Cap B | 582 | 582 |
| Innovestor Kasvurahasto li Ky | 856 | 856 |
| Innovestor Technology Fund Ky | 672 | 672 |
| Nordea Eurooppalaiset Tähdet A | 875 | 875 |
| Nordea Global High Yield/Finland | 1,757 | 1,757 |
| Nordea Global Index Fund B Kasvu | 1,463 | 1,463 |
| Nordea Kehittyvät Osakemarkkinat Kasvu | 596 | 596 |
| Nordea Lyhyt Korko B Kasvu | 10,933 | 10,933 |
| Nordea Maaailma Fund | 1,142 | 1,142 |
| Nordea Nordic Small Cap K/100 | 1,560 | 1,560 |
| Nordea North America | 1,381 | 1,381 |
| Nordea Savings 30 Fund | 2,945 | 2,945 |
| Nordea Savings 50 | 7,862 | 7,862 |
| Nordea Savings 75 | 7,116 | 7,116 |
| Nordea Savings Fixed Income Fund | 680 | 680 |
| Nordea Suomi | 1,308 | 1,308 |
| Nordea Vakaa Tuotto Kasvu A | 1,612 | 1,612 |
| Open Ocean Fund 2015 Ky | 1,079 | 1,079 |
| Project First Ky | 1,000 | 1,000 |
| Pyn Elite A | 1,768 | 1,768 |
| S-Bank Asset Management 100 A | 3,665 | 3,665 |
| S-Bank Asset Management 30 A Growth | 1,014 | 1,014 |
| S-Bank Brands Equity A | 7,353 | 7,353 |
| S-Bank Emerging Markets Esg Equity A | 14,929 | 14,929 |
| S-Bank Emerging Markets Yield A | 8,292 | 8,292 |
| S-Bank Euro Government Bond Yield A | 13,812 | 13,812 |
| S-Bank Europe Equity A | 7,893 | 7,893 |
| S-Bank Fenno Equity A | 7,950 | 7,950 |
| S-Bank Fixed-Income Asset Management A Growth | 2,734 | 2,734 |
| S-Bank Forest A | 3,711 | 3,711 |
| S-Bank Forest C | 7,390 | 7,390 |
| S-Bank Fossil Free Europe Esg Equity Fund | 3,775 | 3,775 |
| S-Bank Frontier Markets Equity A | 700 | 700 |
| S-Bank Global Private Assets B | 2,182 | 2,182 |
| S-Bank Global Private Assets C | 1,071 | 1,071 |
| S-Bank Green Corporate Bond Esg Yield A | 11,185 | 11,185 |

Financial Statements

| | Book value 31.12.2021 | Current value 31.12.2021 |
|---|--------------------------|-----------------------------|
| S-Bank High Yield Europe Esg Yield A | 5,669 | 5,669 |
| S-Bank Housing A | 19,030 | 19,030 |
| S-Bank Passive Europe Esg Equity A | 4,594 | 4,594 |
| S-Bank Passive Usa Esg Equity A | 17,278 | 17,278 |
| S-Bank Short-Term Bond A | 4,672 | 4,672 |
| S-Bank Top Yield A | 904 | 904 |
| S-Bank Usa Equity A | 14,331 | 14,331 |
| Seligson & Co Eurooppa-Indeksirahasto A | 3,604 | 3,604 |
| Seligson & Co Global Top 25 Brands A | 6,742 | 6,742 |
| Seligson & Co Omx Helsinki 25-Indeksiosuus Etf | 1,362 | 1,362 |
| Seligson & Co Pohjois-Amerikka-Indeksirahasto A | 6,742 | 6,742 |
| Seligson & Co Rahamarkkinarahasto Aaa | 593 | 593 |
| Seligson & Co Suomi-Indeksirahasto A | 3,900 | 3,900 |
| Sijoitusrahasto Titanium Kasvuosinko | 2,306 | 2,306 |
| S-Pankki Asunto C | 16,419 | 16,419 |
| S-Pankki Toimitila A | 42,096 | 42,096 |
| S-Pankki Toimitila B | 10,255 | 10,255 |
| S-Pankki Tontti B | 9,358 | 9,358 |
| Säästöpankki Eurooppa B (Kasvu) | 2,339 | 2,339 |
| Säästöpankki Itämeri B (Kasvu) | 2,324 | 2,324 |
| Säästöpankki Kotimaa B (Kasvu) | 3,570 | 3,570 |
| Säästöpankki Ryhti B (Kasvu) | 1,480 | 1,480 |
| Taaleri Afrikka Rahasto I Ky | 5,151 | 5,151 |
| Taaleri Tonttirahasto Ky I B | 2,983 | 2,983 |
| Taaleri Tonttirahasto Ky li B 16.09.2015 | 680 | 680 |
| Taaleri Tonttirahasto Ky lii A 16.12.2015 | 755 | 755 |
| Taaleri Tonttirahasto Ky lii B 16.12.2015 | 604 | 604 |
| Taaleri Tuulitehdas li Ky | 4,894 | 4,894 |
| Titanium Baltia Kiinteistö Erikoissijoitusrahasto | 974 | 974 |
| Ub High Yield | 800 | 800 |
| Ub Lyhyt Korko | 553 | 553 |
| Ub Nordic Proberity A-Sarja | 1,277 | 1,277 |
| Ub Pohjoismaiset Liikekiinteistöt I | 2,652 | 2,652 |
| Ub Smart | 2,225 | 2,225 |
| Ub Timberland Fund Aif | 1,056 | 1,056 |
| Wip Technology Fund Aif | 1,254 | 1,254 |
| Ws Solar Energy Fund I Ky | 691 | 691 |
| Other | 26,689 | 26,689 |
| | 934,993 | 934,993 |

Unit trusts, foreign

| | Book value 31.12.2021 | Current value 31.12.2021 |
|--|--------------------------|-----------------------------|
| Ireland | | |
| db x-trackers MSCI World Health Care Index UCITS E | 3,345 | 3,345 |
| Fidelity MSCI Japan Index Fund | 1,072 | 1,072 |
| First Trust Cloud Computing UCITS ETF | 826 | 826 |
| Hermes Global Emerging Markets Fund | 1,256 | 1,256 |
| iShares Automation & Robotics UCITS ETF | 703 | 703 |
| iShares Core MSCI Emerging Markets IMI UCITS ETF | 1,204 | 1,204 |
| iShares Core MSCI Japan IMI UCITS ETF | 7,380 | 7,380 |
| iShares Core S&P 500 UCITS ETF | 17,221 | 17,221 |
| iShares Edge MSCI Europe Quality Factor UCITS ETF | 2,515 | 2,515 |
| iShares Edge MSCI USA Value Factor UCITS ETF | 2,889 | 2,889 |
| iShares EUR High Yield Corp Bond UCITS ETF | 605 | 605 |
| iShares MSCI EMU Mid Cap UCITS ETF | 621 | 621 |
| iShares MSCI Europe ESG Enhanced UCITS ETF | 1,976 | 1,976 |
| iShares MSCI Europe SRI UCITS ETF | 3,254 | 3,254 |
| iShares MSCI USA ESG Enhanced UCITS ETF | 6,057 | 6,057 |
| iShares MSCI USA ESG Screened UCITS USD ETF | 1,605 | 1,605 |
| iShares MSCI USA Small Cap UCITS ETF | 956 | 956 |
| Polen Capital Investment Funds plc - Focus US Grow | 665 | 665 |
| SPDR MSCI EM Asia ETF | 1,203 | 1,203 |
| SPDR S&P 500 UCITS ETF | 1,117 | 1,117 |
| UBS Irl ETF plc - S&P 500 ESG UCITS ETF | 1,892 | 1,892 |
| Xtrackers ESG MSCI Japan UCITS ETF | 2,864 | 2,864 |
| Xtrackers EUR Corporate Green Bond UCITS ETF | 700 | 700 |
| Xtrackers MSCI Emerging Markets ESG UCITS ETF | 1,093 | 1,093 |
| Luxembourg | | |
| Accendo Capital | 762 | 762 |
| AGCM Fund - Asia Growth Sub-Fund | 1,747 | 1,747 |
| AMUNDI ETF BBB EURO CORPORATE INVESTMENT GRADE UCI | 586 | 586 |
| AMUNDI ETF MSCI NORDIC | 1,432 | 1,432 |
| Amundi Index Euro Agg Corporate Sri - Ucits Etf Dr | 2,749 | 2,749 |
| Amundi Msci Europe Quality Factor UCITS ETF | 1,172 | 1,172 |
| BNP ASIA EX-JAPAN EQ-CC EUR | 1,551 | 1,551 |
| BNP CHINA EQUITY-C-E | 1,079 | 1,079 |
| BNP EMERGING EQ-C ACC EU | 520 | 520 |
| BNP EQT US GROWTH-CLACC EUR | 2,750 | 2,750 |
| BNP INDIA EQUITY-CCAPEUR | 1,118 | 1,118 |
| BNP Paribas Funds Climate Impact | 1,968 | 1,968 |
| BNP Paribas Funds US Value Multi-Factor Equity | 11,946 | 11,946 |
| Carnegie Nordic Markets (Kasvu) | 2,068 | 2,068 |
| Carnegie WorldWide (Kasvu) | 3,821 | 3,821 |
| Carnegie Worldwide Emerging Mark.Eq EUR | 1,015 | 1,015 |
| Carnegie Worldwide Healthcare Select | 3,687 | 3,687 |
| Carnegie Worldwide Stable Equity EUR | 1,336 | 1,336 |
| db x-trackers MSCI EUR SM CP ETF | 526 | 526 |
| db x-trackers MSCI EUROPE UCITS ETF | 565 | 565 |
| DWS Invest ESG Euro Bonds Short | 1,007 | 1,007 |
| DWS Invest ESG European Small/Mid Cap | 1,887 | 1,887 |
| Eleva UCITS Fund - Eleva European Selection Fund | 3,712 | 3,712 |
| Global Evolution Funds - Frontier Markets | 577 | 577 |

Financial Statements

| | Book value 31.12.2021 | Current value 31.12.2021 |
|---|--------------------------|-----------------------------|
| Hamilton Lane Global Private Assets Fund/Luxembourg | 651 | 651 |
| JPMorgan Funds - Emerging Markets Opportunities | 1,105 | 1,105 |
| Lyxor MSCI EM ESG Trend Leaders UCITS ETF | 732 | 732 |
| Morgan Stanley Investment Funds - US Advantage Fun | 602 | 602 |
| Nordea 1 SICAV - Climate and Environment Equity Fu | 2,299 | 2,299 |
| NORDEA 1 SICAV - Global Stable Equity Fund - Euro | 814 | 814 |
| Parvest - Aqua | 2,352 | 2,352 |
| Parvest Bond Euro Government | 7,253 | 7,253 |
| Parvest Equity Energy World Classic Cap (EUR) | 3,115 | 3,115 |
| Parvest Equity Europe Small Cap | 4,605 | 4,605 |
| Parvest Equity USA Growth (USD) | 20,966 | 20,966 |
| Threadneedle Lux - American Fund | 5,738 | 5,738 |
| Titanium Asunto Erikoissijoitusrahasto | 1,634 | 1,634 |
| Titanium Hoivakiinteistö Erikoissijoitusrahasto | 8,942 | 8,942 |
| Xtrackers II Eurozone Government Bond UCITS ETF | 842 | 842 |
| Xtrackers II US Treasuries UCITS ETF | 796 | 796 |
| Norway | | |
| Nordea Savings 10 Fund | 835 | 835 |
| ODIN Norden C EUR | 589 | 589 |
| ODIN Global C (EUR) | 510 | 510 |
| France | | |
| Amundi ETF Nasdaq-100 UCITS ETF | 2,928 | 2,928 |
| Sweden | | |
| Carnegie Rysslandsfond | 1,820 | 1,820 |
| Other | 29,322 | 29,322 |
| | 211,051 | 211,051 |
| | 1,360,253 | 1,360,253 |

Changes in intangible and tangible assets

Parent Company

| | Intellectual property rights | Other long-term expenses | Goodwill | Advance payments | Equipment |
|---|---------------------------------|-----------------------------|----------|---------------------|-----------|
| Acquisition cost, 1 Jan. 2021 | 76,062 | 147,127 | 46 | 15 609 | 238 844 |
| Fully depreciated in the previous financial year | 0 | -460 | 0 | 0 | -460 |
| Increase | 0 | 194 | 5 097 | 546 | 5 837 |
| Decrease | 0 | 0 | -130 | -862 | -992 |
| Acquisition cost, 31 Dec. 2021 | 76,062 | 146,861 | 5 014 | 15 293 | 243 230 |
| Accumulated depreciation, 1 Jan. 2021 | -13,228 | -83,184 | 0 | -10 655 | -107 067 |
| Fully depreciated in the previous financial year | 0 | 460 | 0 | 0 | 460 |
| Accumulated depreciation related to decreases and transfers | 0 | 0 | 0 | 486 | 486 |
| Depreciation for the financial year | -7,937 | -1,873 | 0 | -1 874 | -11 684 |
| Accumulated depreciation, 31 Dec. 2021 | -21,165 | -84,596 | 0 | -12 043 | -117 805 |
| Value adjustments, 1 Jan. 2021 | 0 | -56,400 | 0 | 0 | -56 400 |
| Value adjustments, 31 Dec. 2021 | 0 | -56,400 | 0 | 0 | -56 400 |
| Book value, 31 Dec. 2021 | 54,897 | 5,865 | 5 014 | 3 249 | 69 025 |

Group

| | Other long-term expenses | Goodwill | Advance payments | Equipment | Total |
|---|-----------------------------|----------|---------------------|-----------|----------|
| Acquisition cost, 1 Jan. 2021 | 154,557 | 76,569 | 1,283 | 15,954 | 248,363 |
| Fully depreciated in the previous financial year | -460 | 0 | 0 | 0 | -460 |
| Increase | 1,477 | 0 | 5,969 | 546 | 7,992 |
| Decrease | 0 | 0 | -1,366 | -902 | -2,268 |
| Acquisition cost, 31 Dec. 2021 | 155,574 | 76,569 | 5,885 | 15,598 | 253,626 |
| Accumulated depreciation, 1 Jan. 2021 | -86,179 | -16,895 | 0 | -10,767 | -113,840 |
| Fully depreciated in the previous financial year | 460 | 0 | 0 | 0 | 460 |
| Accumulated depreciation related to decreases and transfers | 0 | 0 | 0 | 510 | 510 |
| Depreciation for the financial year | -2,728 | -7,657 | 0 | -1,930 | -12,315 |
| Accumulated depreciation, 31 Dec. 2021 | -88,446 | -24,551 | 0 | -12,187 | -125,185 |
| Value adjustments, 1 Jan. 2021 | -57,560 | 0 | 0 | 0 | -57,560 |
| Value adjustments, 31 Dec. 2021 | -57,560 | 0 | 0 | 0 | -57,560 |
| Book value, 31 Dec. 2021 | 9,567 | 52,018 | 5,885 | 3,411 | 70,881 |

Capital and reserves

| | Parent company | Group |
|---|----------------|----------------|
| Restricted | | |
| Initial fund 1 Jan./31 Dec. | 7,703 | 7,703 |
| Revaluation reserve 1 Jan./31 Dec. | 583 | 583 |
| Restricted in total | 8,286 | 8,286 |
| Non-restricted | | |
| Security reserve, 1 Jan. | 318,822 | 318,822 |
| Transfer from profit brought forward | 84,411 | 84,411 |
| Security reserve, 31 Dec. | 403,233 | 403,233 |
| At the disposal of the Board 1 Jan./31 Dec. | 59 | 59 |
| Profit brought forward | 0 | 93,013 |
| Profit for the previous financial year | 84,411 | 95,808 |
| Transfer to contingency fund | -84,411 | -84,411 |
| Profit brought forward | 0 | 104,410 |
| Profit for the financial year | 67,110 | 85,236 |
| Non-restricted in total | 470,402 | 592,937 |
| Capital and reserves in total | 478,688 | 601,223 |
| Revaluation reserve, 31 Dec. 2021 | | |
| Revaluations on investments | 583 | 583 |
| | 583 | 583 |
| Distributable profit, 31 Dec. 2021 | | |
| Profit for the financial year | 67,110 | |
| Security reserve | 403,233 | |
| At the disposal of the Board | 59 | |
| | 470,402 | |

Creditors

Other creditors

| | Parent company 2021 | Parent company 2020 |
|----------------------------|------------------------|------------------------|
| To affiliated undertakings | 586 | 976 |

Deferred tax liabilities

| | Group 2021 | Group 2020 |
|-----------------------------|---------------|---------------|
| Of consolidation difference | 3,858 | 4,407 |
| Of depreciation difference | 2,048 | 1,984 |
| Other | 480 | 521 |
| | 6,387 | 6,912 |

Guarantee and liability commitments

Own liabilities

Liabilities from derivative contracts

| | Parent company 2021 | Parent company 2020 | Group 2021 | Group 2020 |
|--------------------------------|---------------------------|---------------------------|---------------|---------------|
| Non-hedging | | | | |
| Forward and futures contracts | | | | |
| Value of underlying instrument | 107,699 | 0 | 107,699 | 107,699 |
| Current value | 3,132 | 0 | 3,132 | 3,132 |
| Equity derivatives | | | | |
| Option contracts | | | | |
| Purchased put options | | | | |
| Value of underlying instrument | 1,151 | 0 | 1,385 | 1,151 |
| Fair value | 1,151 | 0 | 1,385 | 1,151 |
| Sold put options | | | | |
| Value of underlying instrument | -588 | 0 | -708 | 0 |
| Fair value | -321 | 0 | -386 | 0 |
| Hedging | | | | |
| Interest rate derivatives | | | | |
| Interest rate swaps | | | | |
| Open | | | | |
| Value of underlying asset | 573,220 | 536,923 | 1,026,100 | 573,220 |
| Current value | 46,931 | 93,894 | 78,514 | 46,931 |

The results of closed and matured non-hedging derivatives are entered in full with impact on the result.

The realised result of closed and matured hedging derivatives is accrued in the result over the original life of the derivative contract.

During previous financial periods, the accrued return from the closed interest rate derivatives for the financial period was EUR 610,411.40 and the respective loss was EUR 816,500.90.

Negative valuation differences from non-hedging derivative contracts are entered with impact on the result.

Guarantee and liability commitments

| | Parent company 2021 | Parent company 2020 | Group 2021 | Group 2 020 |
|--|---------------------------|---------------------------|---------------|----------------|
| Securities received in derivatives trading | | | | |
| Danske Bank A/S | 13,240 | 23,550 | 15,600 | 28,160 |
| Nordea Bank Abp | 41,600 | 73,910 | 74,620 | 134,790 |
| Leasing and leasehold commitments | 3,350 | 4,020 | 4,331 | 5,089 |
| Securities for rent payments | | | | |
| Real estate mortgages | | | 206 | 206 |
| Other liabilities | | | | |
| For the company itself | 664 | 167 | 755 | 289 |
| For other companies | 91 | 122 | | |
| Adjustment liability of real estate investments according to Section 120 of the Value Added Tax Act | 725 | 824 | 2,526 | 3,222 |
| Investment commitments | | | | |
| Commitment to invest in equity funds | 21,043 | 27,193 | 26,970 | 32,417 |
| Commitment to pay out shares in property investments | 11,571 | 8,104 | 11,571 | 8,104 |
| Investments covering unit-linked insurances | | | 11,971 | |
| Outstanding instalments of contract price for unfinished construction projects | | 112 | | 112 |

As regards group registering for VAT taxation, the company is responsible for the value-added tax payable by the group jointly with the other members of the value-added tax liability group of Fennia Mutual Insurance Company.

Loans to related parties and related party transactions

The company has granted a total of EUR 3,465,654.74 in loans to related parties. The company has no liabilities or contingent liabilities to related parties. The company has no related party transactions conducted according to other than standard business practices.

Technical provisions for unit-linked insurances

| | Group 2021 | Group 2020 |
|--------------------|---------------|---------------|
| Premium provisions | 1,585,376 | 1,331,667 |
| Claims provisions | 46,778 | 37,114 |
| | 1,632,154 | 1,368,781 |

Notes concerning the Group

Copies of Fennia's Consolidated Financial Statements are available at the company's headquarters, Kyllikinportti 2, Helsinki.

Signatures for the Report by the Board of Directors and the Financial Statements

Helsinki, 17 march 2022

Mikael Ahlbäck

Jyrki Mäkynen

Henry Backlund

Johanna Ikäheimo

Juha-Pekka Kallunki

Anni Ronkainen

Risto Tornivaara

Antti Kuljukka
toimitusjohtaja

Auditor's note

For the audit, an Auditor's Report was submitted today.

Helsinki, 17 march 2022

KPMG OY AB

Mikko Haavisto

KHT

Auditor's Report to the Annual General Meeting of Fennia Mutual Insurance Company

This document is an English translation of the Finnish auditor's report. Only the Finnish version of the report is legally binding.

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Fennia Mutual Insurance Company (business identity code 0196826-7) for the year ended 31 December, 2021. The financial statements comprise the balance sheets, profit and loss accounts, cash flow statements and notes for the group as well as for the parent company.

In our opinion, the financial statements give a true and fair view of the group's and the company's financial performance and financial position in accordance with the laws and regulations governing the preparation of financial statements in Finland and comply with statutory requirements.

Our opinion is consistent with the additional report submitted to the Audit Committee.

Basis for Opinion

We conducted our audit in accordance with good auditing practice in Finland. Our responsibilities under good auditing practice are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report.

We are independent of the parent company and of the group companies in accordance with the ethical requirements that are applicable in Finland and are relevant to our audit, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

In our best knowledge and understanding, the non-audit services that we have provided to the parent company and group companies are in compliance with laws and regulations applicable in Finland regarding these services, and we have not provided any prohibited non-audit services referred to in Article 5(1) of regulation (EU) 537/2014. The non-audit services that we have provided have been disclosed in note Auditors' commissions to the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Materiality

The scope of our audit was influenced by our application of materiality. The materiality is determined based on our professional judgement and is used to determine the nature, timing and extent of our audit procedures and to evaluate the effect of identified misstatements on the financial statements as a whole. The level of materiality we set is based on our assessment

of the magnitude of misstatements that, individually or in aggregate, could reasonably be expected to have influence on the economic decisions of the users of the financial statements. We have also taken into account misstatements and/or possible misstatements that in our opinion are material for qualitative reasons for the users of the financial statements.

Most significant assessed risks of material misstatement

Below we have described our assessment of the most significant risks of material misstatement, including risks of material misstatement due to fraud, and presented a summary of our response to those risks.

We have also addressed the risk of management override of internal controls. This includes consideration of whether there was evidence of management bias that represented a risk of material misstatement due to fraud.

Valuation of investment assets (Accounting Principles)

Most significant assessed risks of material misstatement

The investment assets of the Group including investments covering unit-linked insurance contracts constitute the most significant component of assets in the balance sheet.

In general investment assets are valued at acquisition cost or as real estate properties at the lower of acquisition cost less depreciations according to plan or the lower fair value of the aforementioned. Investment assets covering unit-linked insurance contracts are measured at fair value. In addition the fair values of the investments and the net income of the investments at fair value are disclosed in the notes to the financial statements.

Fair values of the investment assets are based either on market quotations or on estimates determined in accordance with the general fair value principles. For those assets for which market value is not available from public markets, the determination of fair value may require management judgement. Such investments include, for example, unlisted capital investments and real estate investments.

Auditor's response to the risks

We assessed the appropriateness of the accounting principles and valuation methods applied.

We tested the internal controls over posting and valuation process of securities, derivatives and real estate properties.

We compared the values used in valuation of investment assets to external quotations and to results generated by other valuation methods applied as well as assessed the appropriateness of the company's own valuation procedures.

In addition we considered appropriateness of the notes on investment assets.

Calculation of technical provisions (Accounting principles)

Most significant assessed risks of material misstatement

The technical provisions as specified in Chapter 9 of the Insurance Companies Act forms the most significant balance sheet liability item of both the parent company and the Group.

For the parent company operating as non-life insurance company the major risk in terms of technical provisions is the sufficiency of the claim provision. The determination of the discount rate used in the calculation of the pension liabilities and the valuation of the loss events shall be made conservatively.

The subsidiary Fennia Life Insurance Company Ltd has a portfolio of savings and pension insurance policies that have a guaranteed interest rate (technical rate). The promised technical rate of interest involves risk of return on investments, which will be partly managed by the interest rate fulfillment in the technical provision. The discounting rate applied in calculation of technical provisions shall be chosen conservatively.

Due to the significant book value, related assumptions involving management judgement and complexity of the actuarial models, technical provision has been identified as an item containing risk of material misstatement.

Auditor's response to the risks

Our audit procedures included the assessment of the recognition and calculation principles and processes in respect of the technical provisions.

We involved our own actuary to evaluate the appropriateness of the assumptions and methods used, by assessing the technical bases applied and considering the appropriateness of the calculation models to verify sufficiency of the technical provisions, among others.

In addition we considered the accuracy of the technical provisions from the accounting perspective and assessed the accuracy of the notes concerning the technical provisions.

Responsibilities of the Board of Directors and the Managing Director for the Financial Statements

The Board of Directors and the Managing Director are responsible for the preparation of financial statements that give a true and fair view in accordance with the laws and regulations governing the preparation of financial statements in Finland and comply with statutory requirements. The Board of Directors and the Managing Director are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors and the Managing Director are responsible for assessing the parent company's and the group's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting. The financial statements are prepared using the going concern basis

of accounting unless there is an intention to liquidate the parent company or the group or cease operations, or there is no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with good auditing practice will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with good auditing practice, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the parent company's or the group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of the Board of Directors' and the Managing Director's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the parent company's or the group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the parent company or the group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events so that the financial statements give a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Other Reporting Requirements

Information on our audit engagement

We were first appointed as auditors by the Annual General Meeting on the year 2007, and our appointment represents a total period of uninterrupted engagement of 15 years.

Other Information

The Board of Directors and the Managing Director are responsible for the other information. The other information comprises the report of the Board of Directors. Our opinion on the financial statements does not cover the other information.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. Our responsibility also includes considering whether the report of the Board of Directors has been prepared in accordance with the applicable laws and regulations.

In our opinion, the information in the report of the Board of Directors is consistent with the information in the financial statements and the report of the Board of Directors has been prepared in accordance with the applicable laws and regulations.

If, based on the work we have performed, we conclude that there is a material misstatement of the report of the Board of Directors, we are required to report that fact. We have nothing to report in this regard

Helsinki, 17 March 2022
KPMG Oy Ab

Mikko Haavisto
KHT

Statement of the Supervisory Board

The Supervisory Board of Fennia Mutual Insurance Company has examined the Company's Financial Statements for the year 2021 and the Consolidated Financial Statements as well as the Auditors' Report. We have no objections concerning them.

The Supervisory Board proposes that the Annual General Meeting of Fennia Mutual Insurance Company adopts the financial statements and the consolidated financial statements as well as the proposal of the Board of Directors for the disposal of the result for the financial year.

Helsinki, 17 March 2022

On behalf of the Supervisory Board

Janne Ylinen

Chairman of the Supervisory Board

Fennia's Board of Directors and Management

Supervisory board

1.1.2022

Chairman

Janne Ylinen

Managing Director

Kokkolan Halpa-Halli Oy

Kokkola

Vice Chairman

Marianne Kaasalainen

Managing Director

Oy Patrol Trading Ab

Espoo

Board Members

Clarisse Berggårdh

Managing Director

Helsinki Partners Oy

Helsinki

Stefan Björkman

Managing Director

Föreningen Konstsamfundet

Helsinki

Michael Cedercreutz

Executive Chairman

Oy Victor Ek Ab

Helsinki

Risto Finne

Chairman of the Board

Kuopion Konepaja Oy

Kuopio

Virve Groning

Executive Manager

UFF

Klaukkala

Jarmo Halonen

Managing Director

Elecster Oyj

Akaa

Jukka Hyryläinen

Managing Director

Katko Oy

Helsinki

Juha Järvi

Managing Director

Ka-Mu Oy

Karstula

Pia Kauma

Member of Parliament

Espoo

Hannu Kekäläinen

Chairman of the Board

Check Point Finland Oy

Piikkiö

Jenni Keskinen

CEO

Ravintolakolmio Oy

Helsinki

Jaana Kokko

CEO Oulun Autokuljetus Oy

Oulu

Petteri Kolin

CEO

Punda Brands Oy

Helsinki

Perttu Kouvalainen

CEO

Fabrik Oy

Joensuu

Pekka Kuivalainen

Managing Director

Pisla Oy

Viitasaari

Matti Kurttio

Chairman of the Board

Tormets Oy

Tornio

Mari Laaksonen

Managing Director

CleanMarin Oy

Helsinki

Tommi Latva

Director, Finance and Administration

Rotator Oy

Tampere

Maunu Lehtimäki

Managing Director

Evli Pankki Oyj

Helsinki

Markus Lindblom

Chairman of the Board

RTV-Yhtymä Oy

Riihimäki

Heli Lindqvist

CEO

Lukko ja Kone oy

Pori

Markus Lohi

Member of Parliament

Rovaniemi

Hannu Löytönen

Industrial Counsellor (Finnish honorary title)

Chairman of the Boards

Betset Oy

Kyyjärvi

Tauno Maksniemi

CEO

Broadview Oy

Nummela

Matti Manner

CEO

Prohoc

Vaasa

Jouko Manninen

Mayor

Town of Kuusamo

Kuusamo

Mikko Markkanen

CEO

Crazy Town Oy

Jyväskylä

Anna Mollberg

Director, HR and Sales

Kymppi-Maukkaat Oy

Akaa

Juha Murtopuro

Managing Director

Alltime Oy/Eteläranta Capital Oy

Helsinki

Antti Mykkänen

Fennia's personnel representative

Lahti

Heikki Nikku

Tusby

Ari Penttilä

Managing Director

Matkapojat

Tampere

Tero Pesu

HR Director

Stora Enso Oyj

Helsinki

Pekka Rantamäki

CEO

Rantamäki Advisors Oy

Hyvinkää

Tarleena Rinta-Jouppi

business controller

Rinta-Joupin Autoliike

Turku

Ali U. Saadetdin

Chairman of the Board

A. Saadetdin Oy

Tampere

Kalle Saajos

CEO

Saajos Group

Lohja

Kaj Ström

Chairman of the Board

Motoral Oy

Helsinki

Antti Tiitola

CEO

Broman Group Oy

Helsinki

Juhana Tikka

CEO

Länsi-Savo Oy

Mikkeli

Tapio Tommila

Managing Director

Panostaja

Tampere

Virpi Utriainen

CEO

Nuori Yrittäjyys ry

Helsinki

Heikki Vauhkonen

Managing Director

Tulikivi Corporation

Juuka

Jens Österberg

Managing Director

Oy Petsmo Products Ab

Vaasa

Board of Directors

1.1.2022

Chairman

Mikael Ahlbäck

Industrial Counsellor, Group CEO

Ab Rani Plast Oy

Teerijärvi

Board Members

Henry Backlund

Chairman of the Board

Dermoshop Oy

Korsnäs

Johanna Ikäheimo

Chairman of the Board

Lappset Group Oy

Juha-Pekka Kallunki

Professor of Accounting

University of Oulu, Aalto University School of Business

Oulu

Jyrki Mäkynen

Managing Director

Oy HM Profiili Ab

Seinäjoki

Anni Ronkainen

Executive Vice President, Chief Digital Officer

Kesko Corporation

Helsinki

Risto Tornivaara

Senior Advisor

Sitra

Vantaa

Secretary to the Board

Sanna Elg

Chief Legal Officer

Fennia

Espoo

Auditors

KPMG Oy Ab

Mikko Haavisto

KHT

Deputy Auditor

KPMG Oy Ab

Fredrik Westerholm

KHT

Management of Fennia Group

1.1.2022

Antti Kuljukka

Managing Director

Antti Huhtala

Deputy CEO, COO, Fennia Mutual Insurance Company

Sanna Elg (Secretary)

Chief Legal Officer

Mika Manninen

Group CFO

Alexander Schoschkoff

Managing Director, Fennia Life Insurance

Management of Fennia Mutual Insurance Company

1.1.2022

Antti Huhtala

Deputy Managing Director, COO

Mikko Lempiäinen

Director, Property Insurance and Claims Services

Mikko Kokko

Director, Personal Insurance and Claims Services

Sanna Kämäri

Director, Financial Administration

Hanna Lämsivuori

Director, Digital Operations and Customer Experience

Jarkko Mattinen

Director, Private Customers

Petteri Miinalainen

Director, Data Administration

Anu Nurro

Personnel Director, People and Culture

Antti Näreaho

Director, Business Operations Legal and Support

Patrik Serén

Director, Development Operations

Pekka Sihvonen

Chief Actuary

Physicians

1.1.2022

Sari Anthoni

Doctor of Medical Science

Specialist in Occupational Health

Mikael Hedenborg

Doctor of Medical Science

Specialist in Occupational Health

Chief Physician

Special competence in insurance medicine

Tero Järvinen

Professor, Specialist in Orthopaedics and Traumatology

Lauri Keso

Doctor of Medical Science

Specialist in Internal Medicine and Rheumatology

Special competence in insurance medicine

Juha Liira

Doctor of Medical Science

Specialist in Occupational Health and Medicine

Special competence in insurance medicine

Heikki Mäenpää

Senior lecturer, Doctor of Medical Science

Orthopaedics and Traumatology

Mika Paavola

Doctor of Medical Science

Specialist in Orthopaedics and Traumatology

Tove Palmgren-Soppela

Licentiate of Medicine,

specialist in hand surgery

Timo Yrjönen

Doctor of Medical Science

Specialist in Orthopaedics

Heikki Österman

Licentiate of Medicine

Specialist in Orthopaedics and Traumatology