

The introduction of SAP in the HABA FAMILYGROUP has been completed – The most important questions & answers at a glance

Please note: This information is updated at regular intervals.

With the introduction of SAP, the HABA FAMILYGROUP has taken the next important step on its journey into the future. What has changed? What has remained the same? What is there to consider?

Answers to all important questions can be found below:

General information	
Why have we introduced SAP?	Our system landscape has historically grown out of our HABA, JAKO-O, HABA Pro, and HABA Digitalwerkstatt (Digital Workshop) brands. We have decided to bring our multitude of systems together on a common platform under the HABA FAMILYGROUP umbrella. With the introduction of SAP at the turn of the year 2022/2023, we have taken the next important step on our journey into the future.

Topic: article numbers	
Are there new article numbers and how are they changing?	Yes, there are. With the introduction of SAP, all article numbers have become 7 or 10 digits. 7 digits are allocated for the article number; the following 3 digits for variants (language, color, size, etc.).
Are there different article numbers for the individual packaging compared to the packaging unit/large containers?	The article number is always the same– regardless of whether the article is packed as a single item, in a box, or on a pallet.
Are there new EAN numbers?	The EAN numbers of the articles remain unchanged for the most part. In the future, bigger containers will also have an additional EAN on the cardboard box for easier handling.
When will an overview of the new article numbers be available?	An overview of the new article numbers is available. The old article numbers remain valid for a transitional period and can be used for ordering. However, in order to facilitate the ordering process, the new article numbers should be used as soon as possible after receipt.

When will the new article numbers be used in the advertising materials (catalogs, etc.)?	For 2023, the catalogs and other advertising materials will be gradually converted to the new article numbers.

Topic: outgoing goods/delivery capacities	
During which period will orders be affected?	Incoming orders have been processed again since 01/09/2023. Orders received via the online shops are automatically processed and buffered (except the HABA B2B shop).
During which period will outgoing orders be affected?	From 01/09/2023 to the beginning of February, dispatch will be gradually restarted. Restrictions on our delivery capacities may also occur in the subsequent period, resulting in longer delivery times. In some article combinations, there are still challenges in the procedural processing. This can lead to partial deliveries for orders.

Topic: prices	
When will the new prices for HABA articles apply?	The new prices for our trading partners have applied since 01/01/2023. Orders received in 2022 will be delivered at the old prices (even in the new year).
When will the new prices for HABA articles that are distributed via JAKO-O apply?	The new prices have applied since 01/09/2023, as orders received via the online shop are processed and buffered automatically.
When will the new prices for HABA Pro articles apply?	The new prices have applied since 01/01/2023.

Topic: sales units	
Why is the sales unit changing for some HABA games?	As part of the SAP introduction, the sales unit of the HABA small gift games Size S was changed from 4 to 3. This change makes it possible to make better use of the packaging boxes and reduce filling material.

Topic: goods receipt	
During which period will goods receipt/collection of goods be impacted?	From January 2-30, 2023 there may be some delays in the processes in goods receipt and the collection of goods.

During which period will orders be affected?	From 01/03/2023 to 02/01/2023, the placement of orders will be affected, as a wide range of settings still need to be made in the SAP system in order to send them.
During which period will payments be affected?	From January 2-30, 2023 there may be some delays in payment.
What needs to be taken into account when invoicing?	In invoicing, a distinction must be made between orders from SAP and orders from the previous system (UPOS). Please do not list these two types of order on one joint document!
What must be observed when specifying the content of packaging boxes (master boxes)?	The general quantity units must be maintained. The following information is absolutely necessary for this: <ul style="list-style-type: none"> ○ Net weight, gross weight, and dimensions of the item ○ Net weight, gross weight, and dimensions of the master box plus number of items in the box
What must be taken into account when processing drop shipment articles?	With reference to the Incoterm FCA, the transport costs for drop shipments are borne by HABA Sales GmbH & Co. KG. Invoices are issued directly to HABA Sales GmbH & Co. KG by the shipping agent or CEP service provider used.