## Introduction of SAP in the HABA FAMILYGROUP at the turn of the year 2022/2023 – The most important questions & answers at a glance

Please note: This information is updated at regular intervals.

With the introduction of SAP, the HABA FAMILYGROUP is taking the next important step on its journey into the future. What will change? What will stay the same? What is there to consider?

Answers to all important questions can be found below:

| General information         |   |
|-----------------------------|---|
| Why are we introducing SAP? | Our system landscape has historically<br>grown out of our HABA, JAKO-O, HABA<br>Pro and HABA Digitalwerkstatt brands. We<br>have decided to bring our multitude of<br>systems together on a common platform<br>under the HABA FAMILYGROUP umbrella.<br>With the introduction of SAP at the turn of<br>the ware 2022/2022, we are taking the |
|                             | the year 2022/2023, we are taking the next important step on our journey into the future.   |

| Topic: article numbers  |   |
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| Are there new article numbers and how are they changing?  | Yes, there are. With the introduction of SAP, all<br>article numbers will be 7 or 10 digits. 7 digits<br>are allocated for the article number; the<br>following 3 digits for variants (language, color,<br>size, etc.). |
| Are there different article numbers for the individual packaging compared to the packaging unit/large containers? | The article number will always be the same – regardless of whether the article is packed as a single item, in a box or on a pallet.   |
| Are there new EAN numbers?  | The EAN numbers of the articles remain<br>unchanged. In the future, bigger containers will<br>have different EANs on the outside for easier<br>processing. However, the single article always<br>stays the same.        |
| When will an overview of the new article numbers be available?  | The overview is in progress, will be prepared and made available by mid-November.   |
| When will the new article numbers be used in the advertising materials (catalogs, etc.)?                          | For 2023, the catalogs and other advertising materials will be gradually converted to the new article numbers.  |

| Topic: outgoing goods/delivery capacities             |  |
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| During which period will orders be affected?          | From 12/22/2022 to 01/08/2023, we will shut<br>down. Incoming orders will be processed again<br>from 01/09/2023.<br>Orders received via the online shops are<br>automatically processed and buffered (except<br>the HABA B2B shop).  |
| During which period will outgoing orders be affected? | From 12/22/2022 to 01/08/2023, no goods will<br>be dispatched.<br>From 01/09/2023 to the beginning of February,<br>dispatch will be gradually restarted. Restrictions<br>on our delivery capacities may also occur in the<br>subsequent period, resulting in longer delivery<br>times. |

| Topic: prices                                     |   |
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| When will the new prices for HABA articles apply? | The new prices for our trading partners apply<br>from 01/01/2023. Orders received in 2022 will<br>be delivered at the old prices (even in the new<br>year). |

| Topic: goods receipt – merchandise  |   |
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|   |   |
| In which period are our goods receipts 4.1 and<br>7.0 and the warehouse in Weitramsdorf<br>closed?<br>When is the last delivery possible in 2022? | Our warehouse gates 4.1 and 7.0 as well as<br>our Weitramsdorf warehouse will be closed<br>from 05.12.2022 to 15.01.2023. During this<br>period, no completed items will be received -<br>not even from other goods receipts. Goods<br>must be delivered punctually by 12:00 noon on<br>Friday, 02.12.2022 at the latest. |
| What are the exceptions?<br>Which regulation applies to the HABA logistics<br>warehouse in Ebern?   | This does not apply the warehouse gates 1.1,<br>1.5, 2.1, 3.3 and the HABA logistics warehouse<br>in Ebern for the delivery of production goods<br>and raw materials. We will convert furniture<br>and toy production to SAP on a later date.   |