

AMT

INTELLIGENCE 

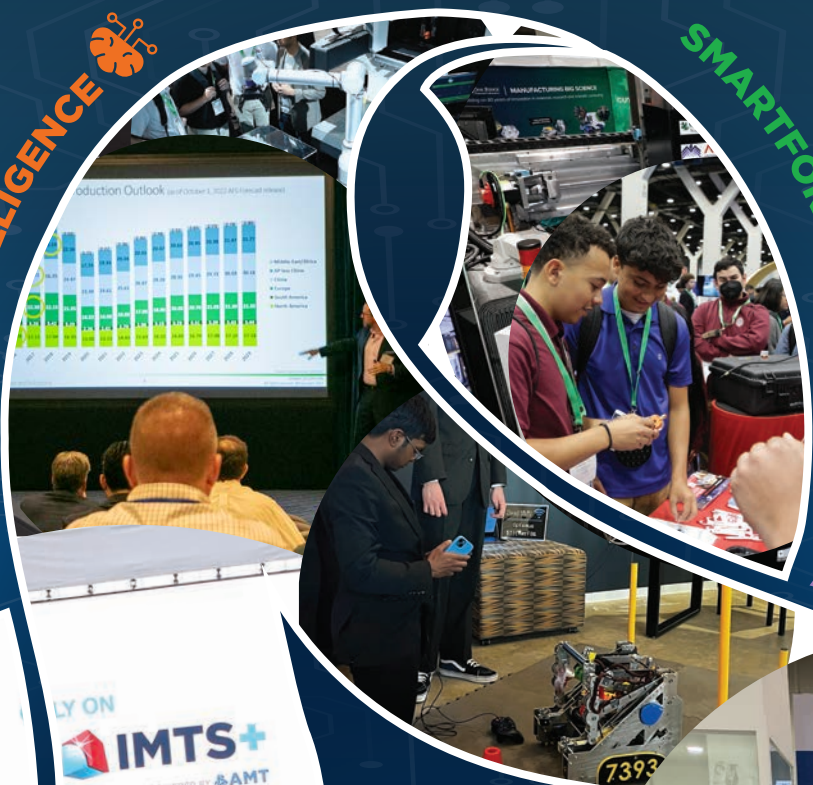
SMARTFORCE 

ADVOCACY 

TECHNOLOGY 

COMMUNITY 

INTERNATIONAL 



YES, WE DO THAT!



 **AMT DOES...**



INNOVATION



People working together in a strong community with shared goals and a common purpose can make the impossible possible. AMT provides the thought leadership, market access, and industry intelligence necessary to unite the manufacturing community. Our job is to inspire discovery, innovation, and growth through the awareness and adoption of manufacturing technology. This enables our members to move forward together with their customers to advance our industry.”

DOUGLAS K. WOODS
PRESIDENT, AMT

COMMITTED.
TRUSTED.
PROVEN.
VITAL.

AMT.
YES, WE DO THAT!

“Our experience with AMT has far exceeded expectations.”

NOEL GREIS
PRESIDENT, Kinefac Corp.

MTCONNECT
VERSION 2.0

TECHNOLOGY

This open-source standard serves as a single language for manufacturing technology, allowing computers, software, and machines from different makers and brands to seamlessly communicate. AMT is committed to MTConnect's continued evolution to move industry forward.

USMTO

INTELLIGENCE

The U.S. Manufacturing Technology Orders program offers key intelligence on the manufacturing technology industry. This monthly survey collects sales and orders data from hundreds of builders and distributors, which we then analyze to determine the industry's health, trends, and direction.

SMARTFORCE
**STUDENT
SUMMIT**

SMARTFORCE

AMT's capstone workforce advocacy event inspires students to learn more about manufacturing and the cutting-edge technologies that define the careers of today and tomorrow.

**MANUFACTURING
MANDATE**

ADVOCACY

Aimed at legislators, the presidential administration, and other government bodies, the Manufacturing Mandate outlines AMT's policy recommendations to strengthen the manufacturing technology industry.

**GLOBAL
SERVICES**

INTERNATIONAL

AMT's Global Services provides the resources and expertise members need to operate successfully in international markets. Our global facilities offer the on-site support you need – everything from proxy hires to warehousing.

IMTS

COMMUNITY

AMT produces the International Manufacturing Technology Show, the largest manufacturing technology trade show in the Western Hemisphere. IMTS connects the manufacturing technology community and showcases the newest and most innovative manufacturing.

AMT DOES...

MANUFACTURING TECHNOLOGY

AMT focuses on supporting manufacturers with vital information on technological developments, developing winning business models, advocating for a next-generation Smartforce, and building dynamic ecosystems that nurture new concepts and solutions.

20+ **Best-in-Class Events and Products**
Our products and events are exclusively tailored to the industry's needs.

650+ **Member Companies**
Our members span the manufacturing technology industry from transformative technologies to metalworking and more.

OVER 120 **Years of Expertise**
Founded in 1902, AMT has grown with the manufacturing technology industry.

1M+ **Community Engagement**
AMT actively develops community through an integrated media strategy.

OUR MEMBERS

Our members make, sell, service, and support cutting-edge manufacturing technology in a global market. We provide programs and services that grow members' businesses and represent manufacturing technology to the world at large.

As a driver of manufacturing technology innovation for more than a century, we're committed to providing our members with valuable support services, innovative opportunities for business growth, and market resources.

AMT members gain a competitive edge through:



Technology Insights



Manufacturing Advocacy



Industry Intelligence



International Market Access



Smartforce Development



Community Development



ADDITIVE MANUFACTURING



DIGITAL MANUFACTURING



FINISHING & CLEANING



FORMING & FABRICATING



METALCUTTING & MACHINING



ROBOTS & AUTOMATION



TOOLING & WORKHOLDING



QUALITY & METROLOGY



MAKING AN

IMPACT

YES, WE DO THAT!



“AMT provides world-class manufacturing technology value. There is no question about the ROI gained from AMT membership and its many opportunities — from global technology centers to the largest manufacturing technology show in the Americas; from unique, data-centric products to networking events providing access to industry leaders and innovators; from custom research services to transformative technology trends.

We have a passionate team whose main focus every day is quite direct and simple: to create products and services that help our members increase sales, lower costs, and simultaneously drive growth in the manufacturing technology industry in the United States!

TRAVIS EGAN
CHIEF REVENUE OFFICER, AMT

“AMT’s laser focus on driving innovation at the intersection of manufacturing and technology brings unparalleled value to the industry.”

GLYNN FLETCHER
PRESIDENT, EOS North America

AMT DOES... **TECHNOLOGY**

We support the advancement of transformative technologies, data-driven manufacturing, and building the manufacturing technology community.

100,000+

Installations of the MTConnect Standard
AMT furthers the MTConnect standard, a core industry standard driving the digital manufacturing revolution. MTConnect offers a semantic vocabulary for manufacturing equipment to provide structured, contextualized data with no proprietary format.

15+ Technology White Papers

To advance transformative technologies, we’ve written and published over 15 in-depth white papers on transformative technologies, digital manufacturing, and MTConnect use cases in the past few years.

 **Frequent Technology Insights**

We generate regular technology insights via the weekly Tech Report, the Tech Trends podcast, webinars, the AMT Tech Forum, and other key content.

 **San Francisco Tech Lab**

The San Francisco Tech Lab provides crucial relationship-building across the manufacturing, technology, and investment communities in and around the Bay Area. We facilitate collaboration between companies to codevelop new ideas and prototypes, meet with VCs, and forge new connections to accelerate the development of market-driven products, solutions, and business models.

“Our relationship with AMT has been a key ingredient to our success.”

JOSEPH BRAUN
SENIOR VICE PRESIDENT, Hurco Companies Inc.



AMT DOES... **INTELLIGENCE**

We empower better business strategies through economic insights, market data, and industry expertise.

200+ **Individual Requests Per Year**
Our analysts answer the pressing questions from our audience, from insights into market share to breaking into new markets.

10+ **Business Intelligence Products in MTInsight**
Our MTInsight products provide intuitive visuals and powerful analytics on market data and manufacturing industry trends.

3 **Key Benchmarking Surveys**
We support three key industry benchmarking surveys: USMTO, Cutting Tool Product Group, and Advanced Workholding Technology. These surveys are vital indicators of how the manufacturing technology industry is performing.

12+ **Economic and Industry Updates per Year**
Regular economic webinars, our annual MTForecast conference, “Hear from the Economists” segments, and monthly USMTO updates provide valuable insights into industries and markets.

200+ **USMTO Participants**
USMTO provides up-to-date statistics for the U.S., Mexican, and Canadian manufacturing technology market. Manufacturers and distributors of 232 technologies participate in the USMTO program.

 **Research Days**
An expansion of AMT’s standard market research offerings, Research Day engagements deliver data-driven analyses and executive insights to support management decision-making.



The Summit is a unique opportunity for students and educators to collaborate not only with educational representatives from the manufacturing industry but also with the actual industry itself. It is an incredible tool for recruitment, as our students are shoulder to shoulder with industry leaders from across the United States and beyond, interacting and learning together in a collaborative environment.

LINDSAY CLINE
VICE PRESIDENT, EDUCATION BUSINESS DEVELOPMENT,
Phillips Corp.

AMT DOES... **SMARTFORCE**

We hold the Smartforce Student Summit at IMTS, where educators and students meet the latest technology from best-in-class industry partners. This fun and illuminating learning experience highlights our vision of the classroom of the future and sparks excitement for manufacturing career pathways.

25

Years of Impact

Launched in 1998, the Smartforce Student Summit is celebrating 25 years of inspiring students from across the United States.

80,000+

Summit visitors

To date, the Summit has hosted more than 80,000 students, educators, and administrators from all education levels and backgrounds.

11,715

Summit visitors at IMTS 2022

The latest Summit welcomed students and educators from 41 states, with 7,700+ from grades K-12 and 3,900+ from colleges and universities.

60+

Industry partners at the 2022 Summit

Exhibits featured more than 80 robots and cobots, the highest-profile manufacturing tech OEMs, their clients in aerospace and robotics, such as NASA and Boston Dynamics, and education groups ranging from high school robotics teams to MIT.

AMT DOES...

ADVOCACY

We work with Congress, government agencies, the presidential administration, and others to advocate for policies that promote growth in U.S. manufacturing technology.



Policies That Benefit Manufacturers

Victories for AMT members include increased funding for manufacturing technology programs and STEM, the 2017 tax cuts, 100% bonus depreciation, and a permanent R&D tax credit and Section 179 expensing.



Government Resources and Updates

We provide timely resources to our members regarding key legislation impacting the manufacturing technology industry. Currently, we are tracking major developments, including innovation, trade, and regulatory initiatives.



Manufacturing Mandate

The Mandate outlines policy recommendations that promote manufacturing strength and job creation.



Rebuilding the Domestic Supply Chain

Through white papers, webinars, events, and articles, we provide insights into how manufacturing supply chains are changing and offer practical suggestions for the industry.

“If you have a question about a government policy and regulation impacting your business, AMT is quick to respond to help find the answer.”

MIKE CICCIO

PRESIDENT & CEO, FANUC America Corp.



“The toolbox of products and services that AMT offers is invaluable to a company like ours.”

FRITZ CARLSON
PRESIDENT & CEO, Acme Manufacturing

AMT DOES... **INTERNATIONAL**

We provide resources to help our members operate successfully in an international marketplace.



6 Tech Centers and Offices
Our international Tech Centers and offices are in China, Europe, India, Mexico, and the United States. AMT's headquarters is located in the Washington, D.C., metropolitan area, and our Tech Lab is in the San Francisco Bay Area. These facilities offer services ranging from market access to field service support.

290+ **Companies Utilized Tech Centers**
AMT members joining our Tech Centers have access to the full suite of Tech Center offerings to successfully operate in international markets.

200+ **Proxy Hires**
The proxy hire program allows members to direct hire local employees and have boots on the ground without getting entangled in red tape. All salary, benefits, taxes, and expenses are handled through AMT.

4 International Event Pavilions
AMT offers members an international presence at key trade shows around the world in Mexico, Brazil, India, and China. We also undertake regular international trade missions to introduce members to new markets.

“One of the greatest benefits of attending AMT events like MTForecast and The MFG Meeting is the networking value they offer. Being able to meet and get to know key industry players in a relaxed environment builds relationships that go far beyond anything that can be achieved through traditional sales calls.

I've always been impressed with the kindness and openness of the attendees, and many of them have been instrumental in helping to shape my professional career over the past 30+ years. If you're on the fence about attending an AMT event, just do it – you won't be disappointed!

TOM SHERIDAN
PRESIDENT, Royal Products

AMT DOES... COMMUNITY

AMT creates industry events and media channels that bring together leaders and innovators in manufacturing technology from around the world.

IMTS2022
POWERED BY **AMT**

MT MANUFACTURING TECHNOLOGY

Manufacturing Technology

Through our magazine, website, white papers, and newsletters, AMT provides key thought leadership to the industry.

IMTS

IMTS

IMTS connects the manufacturing community together through the largest manufacturing trade show in the Americas and provides key content through IMTS+.

MFGMEETING

The MFG Meeting

The MFG Meeting, AMT's annual spring event, brings together the entire manufacturing ecosystem of our membership.

MTFORECAST

MTForecast

MTForecast is held every fall and focuses on the manufacturing economy and the industry trends that will drive business over the next few years.

MANUFACTURING TECHNOLOGY SERIES

MT Series Events

AMT and SME jointly co-sponsor the Manufacturing Technology Series, five regional trade shows that address education, technologies, and applications.

SVR

Silicon Valley Robotics

By joining forces, AMT and Silicon Valley Robotics bring together the proven manufacturing technology community and the innovative tech community to enable the commercialization of new and upcoming robotics automation in the United States.

formnext
CHICAGO

Formnext Chicago

Poised to be the leading North American event in industrial additive manufacturing, Formnext Chicago 2025 will be the only event to bring together the entire additive manufacturing ecosystem in the United States.

sps
smart production solutions

Smart Production Solutions

The Smart Production Solutions inaugural event will host exhibits from simple sensors to intelligent solutions, from what is feasible today to the vision of a fully digitalized industrial world.



AMT DOES...

CONNECTION

Connecting the manufacturing technology community is an important focus at AMT. Our premier event, the International Manufacturing Technology Show, leads the way in bringing all facets of the manufacturing community together to share advancements in technology. Through our other conferences, events, and online activities, including IMTS+ and AMT Online, AMT continues to build the relationships and connections that advance global manufacturing.

PETER EELMAN
CHIEF EXPERIENCE OFFICER, AMT

THE ASSOCIATION FOR
**MANUFACTURING
TECHNOLOGY**



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LEARN MORE ABOUT AMT MEMBERSHIP AT [AMTONLINE.ORG](https://www.amtonline.org)