

U.S. MANUFACTURING TECHNOLOGY ORDERS

Press Release

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August Manufacturing Technology Orders Fall Short of 2023; Outlook Optimistic for Remainder of 2024

McLean, Va. (October 14, 2024) — Orders of manufacturing technology, measured by the U.S. Manufacturing Technology Orders (USMTO) report published by AMT – The Association For Manufacturing Technology, totaled \$360.8 million in August 2024. These orders for metalworking machinery increased 22.7% from July 2024 but fell 12% short of August 2023 orders. Year-to-date orders reached \$2.81 billion, a decline of 11.5% compared to the first eight months of 2023.

While orders continue to lag behind those placed in 2023, the level of order activity remains above historic levels. August 2024 orders are 3.8% above those placed in a typical August. This trend indicates the industry is still undergoing a period of normalization following the COVID disruptions rather than a true decline. <u>Historically elevated capacity utilization rates</u> across durable goods manufacturers indicate a very real need for additional investment in manufacturing technology.

- **Contract machine shops**, the largest customers of manufacturing technology, increased both the number of units ordered and the value of their orders for the first time since March 2024. This growth in a key customer segment is a welcome sign after a sluggish July saw the lowest value of orders since May 2020 and the fewest units ordered since July 2010. Since job shops typically absorb elevated capacity needs from OEMs, this buying trend indicates that production could continue to grow.
- Manufacturers in the aerospace sector increased the value of their orders by 13% from July to August 2024, but the number of units increased by nearly 27% in that same time. This indicates their purchases are for additional capacity, which is confirmed by the <u>persistently</u> <u>increasing capacity utilization rates</u> in the sector.

While machinery orders from manufacturers of aerospace parts have been strong in the past few months, the <u>ongoing strike of Boeing machinists</u> has the potential to dampen this demand. It would be tempting to compare this to the 2023 United Autoworkers strike, which had almost no impact on orders for manufacturing technology from the **automotive** sector. However, at that time, the automotive industry had already been pulling back orders after a <u>historically elevated buying cycle</u> over the summer of 2023. Additionally, <u>capacity utilization</u> <u>rates were falling and inventories growing</u> leading into the strike. The aerospace sector is in a

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decidedly different position, with increased orders, a buying cycle on an upswing, and capacity utilization increasing for the past three years. Only time will tell how the Boeing strike could impact machinery orders.

Although August 2024 orders fell short of those placed in 2023, the outlook for the remainder of the year remains optimistic. The <u>electric atmosphere at September's IMTS</u>, the largest manufacturing technology trade show in the Western Hemisphere, was a welcome sign that manufacturers are in need of additional capacity as well as solutions to improve quality and efficiency. With the upcoming U.S. presidential election and the <u>Federal Reserve beginning to reduce interest rates</u> and signaling additional reductions, two of the major issues giving pause to additional capital investment will be alleviated by year's end. Given these factors, as well as the coming expiration of bonus depreciation of capital equipment, the momentum of order activity in the last four months of 2024 will likely accelerate and could carry over into 2025, as forecast by experts at AMT's annual <u>MTForecast conference</u>.



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The United States Manufacturing Technology Orders (USMTO) Report is based on the totals of actual data reported by companies participating in the USMTO program. This report, compiled by AMT – The Association For Manufacturing Technology, provides regional and national U.S. orders data of domestic and imported machine tools and related equipment. Analysis of manufacturing technology orders provides a reliable leading economic indicator as manufacturing industries invest in capital metalworking equipment to increase capacity and improve productivity. <u>USMTO.com</u>.

AMT – The Association For Manufacturing Technology represents U.S.-based providers of manufacturing technology – the advanced machinery, devices, and digital equipment that U.S. manufacturing relies on to be productive, innovative, and competitive. Located in McLean, Virginia, near the nation's capital, AMT acts as the industry's voice to speed the pace of innovation, increase global competitiveness, and develop manufacturing's advanced workforce of tomorrow. With extensive expertise in industry data and intelligence, as well as a full complement of international business operations, AMT offers its members an unparalleled level of support. AMT also produces IMTS – The International Manufacturing Technology Show, the premier manufacturing technology event in North America. <u>AMTonline.org</u>.

IMTS – The International Manufacturing Technology Show is where the creators, builders, sellers, and drivers of manufacturing technology come to connect and be inspired. Attendees discover advanced manufacturing solutions that include innovations in CNC machining, automation, robotics, additive, software, inspection, and transformative digital technologies that drive our future forward. Powered by AMT – The Association For Manufacturing Technology, IMTS is the largest manufacturing technology show and marketplace in the Western Hemisphere. With more than 1.2 million square feet of exhibit space, the show attracts visitors from more than 110 countries. IMTS 2022 had 86,307 registrants, featured 1,816 exhibiting companies, saw over 7,600 people attend educational events, and included a Student Summit that introduced the next generation to manufacturing. Be the change at IMTS 2024, Sept. 9-14, 2024. Inspiring the Extraordinary. IMTS.com.

(USMTO data is also available at www.AMTonline.org.)

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U.S. MANUFACTURING TECHNOLOGY ORDERS

								24
	AUG 2024(P)	Previous Month	% Change	Year Ago Month	% Change	YTD 24 (P)	YTD 23 (R)	% Change YTD
National								
Metal Cutting	354.44	287.02	23.5%	401.42	-11.7%	2,810.89	3,176.09	-11.5%
Metal Forming & Fabricating	6.40	7.15	-10.5%	8.72	-26.6%	53.28	60.23	-11.5%
Total	360.84	294.17	22.7%	410.15	-12.0%	2,864.17	3,236.32	-11.5%
Regional	58.31	50.65		80.17		466.93	566.10	
Northeast								
Metal Cutting			15.1%		-27.3%			-17.5%
Metal Forming & Fabricating	D	D	D	D	934.6%	D	D	-54.6%
Total	D	D	16.3%	D	-26.6%	D	D	-18.2%
Southeast								
Metal Cutting	51.89	33.22	56.2%	58.03	-10.6%	391.99	377.70	3.8%
Metal Forming & Fabricating	#DIV/0!	D	D	D	D	D	D	-63.8%
Total	D	D	55.8%	D	-11.6%	D	D	2.2%
North Central-East Metal								
Cutting	69.86	71.27	-2.0%	97.64	-28.4%	655.08	848.53	-22.8%
Metal Forming & Fabricating	D	4.28	D	D	-56.3%	D	D	-24.4%
Total	D	75.55	D	D	-29.6%	D	D	-22.8%
North Central-West Metal								
Cutting	74.21	59.24	25.3%	62.08	19.5%	547.14	606.14	-9.7%
Metal Forming & Fabricating	2.97	D	D	D	D	23.20	D	D
Total	77.18	D	D	D	D	570.34	D	D
South Central Metal								
Cutting	33.53	24.24	38.3%	40.73	-17.7%	249.18	316.33	-21.2%
Metal Forming & Fabricating	D	D	D	D	-24.4%	D	D	-35.3%
Total	D	D	38.9%	D	-17.7%	D	D	-21.4%
West				a		F00		<i>.</i>
Metal Cutting	66.64	48.40	37.7%	62.77	6.2%	500.57	461.29	8.5%
Metal Forming & Fabricating	D	D	99.1%	D	73.5%	D	D	12.5%
Total	D	D	38.2%	D	6.7%	D	D	8.6%



Northeast Southeast North Central - East North Central - West South Central West

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Net New Orders for U.S. Consumption	Aug-24

Total National Orders (Thousands of Dollars)

	Tota Orde		Metal C Machines	utting	Metal Forming & Fabricating Machines		
Date	Units	Value	Units	Value	Units	Value	
2023 AUG	1,854	\$410,145	1,835	\$401,423	19	\$8,722	
2023 SEP	1,662	\$393,168	1,629	\$379,041	33	\$14,126	
2023 OCT	1,764	\$407,274	1,742	\$402,095	22	\$5 <i>,</i> 179	
2023 NOV	1,793	\$399,274	1,773	\$394,089	20	\$5,184	
2023 DEC	2,005	\$487,548	1,985	\$468,814	20	\$18,735	
2024 JAN	1,566	\$337,608	1,551	\$333,946	15	\$3,663	
2024 FEB	1,488	\$344,986	1,475	\$341,884	13	\$3,102	
2024 MAR	1,832	\$426,566	1,811	\$421,760	21	\$4,806	
2024 APR	1,577	\$317,407	1,565	\$303,096	12	\$14,311	
2024 MAY	1,583	\$384,603	1,562	\$379,238	21	\$5,365	
2024 JUN	1,465	\$397,989	1,453	\$389,506	12	\$8,483	
2024 JUL	1,406	\$294,171	1,391	\$287,021	15	\$7,149	
2024 AUG	1,612	\$360,844	1,598	\$354,444	14	\$6,401	
Average	1,662	\$381,660	1,644	\$373,566	18	\$8,094	

Regional

Northeast Region (Thousands of Dollars)

	Total Orders		Metal (Machines	Cutting	Metal Forming & Fabricating Machines		
Date	Units		Units	Value	Units	Value	
2023 AUG	326	D	325	\$80,170	1	D	
2023 SEP	285	D	285	\$72,009	0	D	
2023 OCT	309	D	305	\$68,878	4	D	
2023 NOV	390	D	386	\$78,317	4	D	
2023 DEC	403	D	402	\$90,399	1	D	
2024 JAN	238	D	238	\$45,269	0	D	
2024 FEB	253	D	253	\$42,035	0	D	
2024 MAR	344	D	341	\$78,972	3	D	
2024 APR	261	D	260	\$44,638	1	D	
2024 MAY	297	D	296	\$76,012	1	D	
2024 JUN	241	D	239	\$71,047	2	D	
2024 JUL	270	D	270	\$50,652	0	D	
2024 AUG	280	D	278	\$58,307	2	D	
Average	300	\$66,481	298	\$65,900	1	D	

Note on fields marked D: Dollar values are not disclosed (as well as percent changes which would reveal a dollar value not disclosed), in accordance with established confidentiality rules, when necessary to protect the confidentiality of individual participant data.

Net New Orders for U.S. Consumption

Aug-24

Southeast Region (Thousands of Dollars)

U.S. MANUFACTURING TECHNOLOGY ORDER

	To Orc	tal lers	Metal (Machines	Cutting	Metal Forming & Fabricating Machines		
Date	Units	Value	Units	Value	Units	Value	
2023 AUG	371	D	369	\$58,026	2	D	
2023 SEP	249	D	227	\$43,906	22	D	
2023 OCT	256	\$62,145	257	\$63,063	-1	D	
2023 NOV	240	D	239	\$73,002	1	D	
2023 DEC	299	D	299	\$67,808	0	D	
2024 JAN	232	D	230	\$48,294	2	D	
2024 FEB	190	D	189	\$51,666	1	D	
2024 MAR	260	D	256	\$68,236	4	D	
2024 APR	240	D	240	\$43,979	0	D	
2024 MAY	223	D	219	\$38,187	4	D	
2024 JUN	212	D	210		2	D	
2024 JUL	178	D	177		1	D	
2024 AUG	221	D	221	\$51,895	0	D	
Average	244	\$54,740	241	\$53,676	3	\$1,064	

North Central-East Region (Thousands of Dollars)

		tal ders	Metal Machines	Cutting	Metal Forming & Fabricating Machines		
Date	Units	Value	Units	Value	Units	Value	
2023 AUG	371	D	367	\$97,639	4	D	
2023 SEP	379	\$104,691	372	\$103,025	7	\$1,667	
2023 OCT	414	\$102,439	406	\$100,536	8	\$1,904	
2023 NOV	383	\$86,681	376	\$85,190	7	\$1,491	
2023 DEC	409	D	401	\$99,414	8	D	
2024 JAN	368	D	363	\$94,913	5	D	
2024 FEB	317	D	311	\$90,150	6	D	
2024 MAR	400	D	394	\$93,826	6	D	
2024 APR	374	D	371	\$61,820	3	D	
2024 MAY	345	\$92,354	340	\$91,308	5	\$1,046	
2024 JUN	370	D	369	\$81,928	1	D	
2024 JUL	326	\$75,550	318	\$71,273	8	\$4,277	
2024 AUG	334	D	333	\$69,863	1	D	
Average	368	\$90,585	363	\$87,760	5	\$2,825	

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Net New Orders for U.S. Consumption

Aug-24

North Central-West Region (Thousands of Dollars)

	Tot Ord		Metal Machines	Cutting	Metal Forming & Fabricating Machines		
Date	Units	Value	Units	Value	Units	Value	
2023 AUG	318	D	310	\$62 <i>,</i> 084	8	D	

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2023 SEP 295 D 294 \$74,025 1 D	
2023 OCT 268 D 261 \$52,580 7 D	
2023 NOV 290 D 284 \$56,910 6	D
2023 DEC 337 \$89,091 330 \$87,163 7 \$1,9	29
2024 JAN 274 \$62,892 267 \$61,382 7 \$1,5	10
2024 FEB 246 D 245 \$57,758 1	D
2024 MAR 359 D 354 \$80,803 5 D	
2024 APR 255 D 251 \$60,603 4 D	
2024 MAY 278 \$74,327 271 \$72,105 7 \$2,2	22
2024 JUN 249 D 249 \$81,039 0	D
2024 JUL 218 D 213 \$59,238 5	D
2024 AUG 325 \$77,182 319 \$74,210 6 \$2,9	71
Average 286 \$70,101 281 \$67,685 5 \$2,4	17

				Total Orders		(Thousands of Dollars) Metal			Metal Forming &		
							Cutting Machines			Fabricating Machines	
	Date			Units	Val	ue		Units	Value	Units	Value
	:	2023 AUG		179		D		177	\$40,731	2	D
	:	2023 SEP		173		D		170	\$39,710	3	D
	:	2023 OCT		188		D		184	\$45,844	4	D
	:	2023 NOV		163		D		163	\$34,774	0	D
2023 DEC 195	D)	191	\$35,56	0	4	D				
2024 JAN 187	D	1	187	\$32,29	9	0	D				
	:	2024 FEB		209		D		204	\$39,121	5	D
	:	2024 MAR	ł	187		D		184	\$35,480	3	D
	:	2024 APR		119		D		115	\$24,078	4	D
		2024 MAY	,	137		D		135	\$29,970	2	D
	:	2024 JUN		130		D		128	\$30,466	2	D
	:	2024 JUL		136		D		136	\$24,241	0	D
	:	2024 AUG		160		D		158	\$33,527	2	D
		Avera	age	166	\$3	84,882		164	\$34,292	2	\$589

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Aug-24

U.S. MANUEACTURING TECHNOLOGY OPDERS

			W	est (Thousands	of Dollars)				
			Total Orders			Metal		Metal Forming &		
						Cutting Machir	nes	Fabricating Machines		
	Date		Units	Va	lue	Units	Value	Units	Value	
	2	023 AUG	289		D	287	\$62,773	2	D	
	2	023 SEP	281		D	281	\$46,367	0	D	
	2	023 OCT	329		D	329	\$71,196	0	D	
	2	023 NOV	327		D	325	\$65,896	2	D	
2023 DEC 362	D	362	\$88,471	0	D					
2024 JAN 267	D	266	\$51,788	1	D					
	2	024 FEB	273		D	273	\$61,155	0	D	
	2	024 MAR	282		D	282	\$64,443	0	D	
	2	024 APR	328		D	328	\$67,978	0	D	
	2	024 MAY	303		D	301	\$71,656	2	D	
	2	024 JUN	263		D	258	\$68,511	5	D	
	2	024 JUL	278		D	277	\$48,401	1	D	
	2	024 AUG	292		D	289	\$66,642	3	D	
		Average	298	\$0	64,870	297	\$64,252	1	D	

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U.S. MANUFACTURING TECHNOLOGY ORDERS

Total U.S. Manufacturing Technology Orders Through August 2024

