



# MEMBERSHIP

**APPLICATION**

AMTonline.org

STEP 1: YOUR COMPANY

<hr/> Company Name		<hr/> Year Established	<hr/> Total # of Employees For Your ENTIRE U.S. Workforce:
<hr/> Company Phone		<hr/> No. of Employees	<hr/> Size of Facility (Sq. Ft.)
<hr/> Company Web Address		<hr/> Company E-Mail	
<hr/> Mailing Address			
<hr/> Shipping Address (if different from mailing)			
<hr/> Prefix	<hr/> Title	<hr/> Primary Contact Full Name	
<hr/> Primary Contact Phone		<hr/> Primary Contact E-Mail	

STEP 2: YOUR U.S. PRESENCE

1. What is your U.S. operation’s primary business activity?

Please select your **primary** business activity with the number 1. Then place an X on any other business activity that may apply:

- |  |   |  |  |
|--|---|--|--|
| <input type="checkbox"/> U.S. Manufacturing Technology Builder<br>(Product is manufactured in the USA) | <input type="checkbox"/> Foreign Manufacturing Technology Builder<br>(Foreign manufacturer with a business entity in the USA) | <input type="checkbox"/> Manufacturing Technology Master Distributor<br>(Independent importer of foreign builder product lines distributed/ sold in the USA) | <input type="checkbox"/> U.S. Manufacturing Technology Distributor<br>(A business that sells and/or services the product lines of Builders, Foreign Builders, and Master Distributors to the end user of those products) |
|--|---|--|--|

Please select your **primary** product line with the number 1. Then place an X on any other product lines that apply:

- |   |   |
|---|---|
| <input type="checkbox"/> Additive Process/Advanced Materials  | <input type="checkbox"/> Machine Tool Components/Attachments/Accessories              |
| <input type="checkbox"/> Automated Systems & Cells (Assembly/Forming/Joining/Material Removal/Test) | <input type="checkbox"/> Maintenance/Environmental Cleaning                           |
| <input type="checkbox"/> Controls/CAD/CAM/Software/Manufacturing as a Service                       | <input type="checkbox"/> Material Handling & Feed Equipment                           |
| <input type="checkbox"/> Cutting & Forming Tools  | <input type="checkbox"/> Milling/Boring/Drilling/Tapping                              |
| <input type="checkbox"/> EDM/ECM/Lasers/Welding/Plasma & Waterjet Cutting/Rotary Erosion            | <input type="checkbox"/> Non-Metalworking Machinery & Equipment                       |
| <input type="checkbox"/> Forming Equipment  | <input type="checkbox"/> Sawing   |
| <input type="checkbox"/> Gear Generation  | <input type="checkbox"/> Turning Machines & Centers/Screw Machines/ Thread Generation |
| <input type="checkbox"/> Grinding/Abrasive Machining/Honing, Lapping & Finishing                    | <input type="checkbox"/> Workholding Devices  |
| <input type="checkbox"/> Inspection/Measurement Equipment   |   |

1a. In a few sentences, please describe your U.S. operation’s primary business activity:

**2. Please check all that apply to your company's U.S. facilities.**☐ Manufacturing Facility*(You must check at least one of the boxes below)*☐ For assembly☐ For manufacturing a qualifying product line*(Required)* Foreign cost as percent of U.S. revenue is \_\_\_\_\_%☐ Technical Center/Field Office☐ Sales/Service☐ U.S.-based R&D, product design, or application engineering☐ Other: \_\_\_\_\_**2a. Based on your selection(s) above, please describe the work done at these facilities:****3. Please indicate how you provide service and support to your customers/for your products in the U.S. (Select all that apply.)**☐ Applications engineering☐ Custom engineering/integration Provide field service*(You must check at least one of the boxes below)*☐ Employ field service personnel☐ Sub-contract field service personnel to other firms☐ Training☐ Maintain inventory and/or spare parts☐ Other: \_\_\_\_\_**3a. Based on your selection(s) above, please provide specific ways you deliver service and support to your customers:****4. Please indicate how you support the development of the U.S. manufacturing base through educational initiatives. (Select all that apply.)**☐ Offer internship/apprentice program☐ Involved in STEM program at K-12 schools, vocational schools, and/or technical schools☐ Support engineering programs at 4-year colleges and universities☐ Support workforce development initiatives at community colleges☐ Donate equipment or money to local educational institutions☐ Other: \_\_\_\_\_**4a. Based on your selection(s) above, please provide examples of your efforts:****5. What is your commitment to the current U.S. manufacturing workforce?**

Please detail the composition of your current U.S. workforce by including a breakdown by number.

\_\_\_\_\_ Engineering

\_\_\_\_\_ Operations

\_\_\_\_\_ Support Staff

\_\_\_\_\_ Sales

\_\_\_\_\_ Service

\_\_\_\_\_ Other: \_\_\_\_\_

\_\_\_\_\_ Production

\_\_\_\_\_ Professionals

\_\_\_\_\_ Total

**6. Based on your selection(s) above, please provide examples of your efforts:**

### STEP 3: BENCHMARKING SURVEYS

One of the best ways to benefit from AMT membership immediately is to participate in one of our benchmarking surveys. As a member, I agree to participate in at least one of the following confidential, statistical programs:

Market Data Programs on a monthly basis (if your company makes/sells a qualifying product line). Please select the survey your company could participate in:

- ☐ Advanced Workholding Technologies Report
- ☐ Cutting Tool Product Group Report
- ☐ U.S. Manufacturing Technology Orders (USMTO)
- ☐ We do not make or sell any of these products

#### Survey Explanation:

**Advanced Workholding Technologies Report:** Provides a dependable, timely estimate on current sales and employment trends in the U.S. workholding market. It also provides information on regional distribution of workholding sales dollars throughout the United States and world.

**Cutting Tool Product Group Report:** Tracks market data for a multitude of prismatic and turning type cutting tools. Market reports display detailed time series figures based on product category and geography, which allows users to benchmark individual performance against the market overall.

**U.S. Manufacturing Technology Orders (USMTO):** Provides timely consumption data that can be customizable by territory area for over 200 machine tool categories and up-to-date statistics for the U.S., Mexican, and Canadian manufacturing technology market. USMTO covers metal cutting, metal forming, and other manufacturing technology.

It is AMT's policy that all survey information is kept confidential; only aggregate data will be reported in the surveys. The AMT Guiding Principle of Confidentiality states: "no one should be able to use these reports to identify a company involved in any survey." Our objective is to encourage a high level of participation in AMT surveys so that the results have quantified and verified statistical relevance. Questions about these surveys can be directed to **Chris Chidzik, Principal Economist**.

### STEP 4: DUES

Please select the correct dues category for your membership (include all companies and locations under **common control**<sup>1</sup>). To determine the correct category, please use the **recognized global revenue**<sup>2</sup> derived from **manufacturing technology**<sup>3</sup> on your company's most recent annual financial statement.

✓	Dues Category	Recognized Global Revenue	Annual Dues
<input type="checkbox"/>	Start-up	\$0 revenue within first year	\$500
<input type="checkbox"/>	I	Less than \$2,500,000	\$750
<input type="checkbox"/>	II	\$2,500,000 to \$7,499,999	\$1,900
<input type="checkbox"/>	III	\$7,500,000 to \$14,999,999	\$3,000
<input type="checkbox"/>	IV	\$15,000,000 to \$29,999,999	\$5,000
<input type="checkbox"/>	V	\$30,000,000 to \$59,999,999	\$7,500
<input type="checkbox"/>	VI	\$60,000,000 to \$99,999,999	\$9,500
<input type="checkbox"/>	VII	\$100,000,000 or \$349,999,999	\$12,900
<input type="checkbox"/>	VIII	\$350,000,000 or \$999,999,999	\$17,500
<input type="checkbox"/>	IX	More than \$1,000,000,000	\$24,000

Annual dues for AMT membership for the year 2023 are based on the dues category noted above. \$5 of this amount is for a one-year subscription to *MT Manufacturing Technology* magazine. This amount has been factored into your annual dues.

### REFERENCE

- Control of a corporation shall be deemed to exist by virtue of the ownership, directly or indirectly, of stock possessing at least 50% of the total combined voting power of all classes of stock entitled to vote.
- Recognized Global Revenue is the revenue recognized by your entity (or division of an entity if you are a subsidiary or division of a larger company) in its audited financial statements in accordance with GAAP.
- Represents the combined elements of "Machine Tools" (power driven manufacturing machinery, not portable by hand, used in the process of transforming man-made materials into discrete durable goods) and "Related Equipment, Products, Software or Services" (any products other than machine tools which are used in manufacturing discrete durable goods, including but not limited to automated assembly, integration, additive technologies, parts and components, accessories, attachments, tools and tooling, software engineering and systems design services, and distribution & service support) and reflects the overall description of the activities conducted by members.

### STEP 5: SUBMIT

By submitting this application you hereby certify, attest and agree that: (a) you have authority on behalf of your organization to submit this application and be bound by the rules of AMT if admitted as a member; (b) that all information provided to AMT is true and correct and that you will notify AMT if any information provided to AMT ceases to be true and correct at any time during your membership in AMT if you are accepted as a member; and (c) that you meet all of the membership criteria to be a member of AMT.

Name \_\_\_\_\_ Date \_\_\_\_\_

The AMT application fee is \$100. Please attached a check for the application fee or fill out the credit card information below.

My \$100 application fee: ☐ Check attached Credit card: ☐ MasterCard ☐ VISA ☐ AMEX

Credit Card Number

Exp. Date

Security Code

Signature

Date

Name (print)

Due to PCI DSS requirements, along with AMT policy, we are unable to process payments of any credit card transmitted over an unprotected medium. For that reason, any company wishing to pay by credit card must fax their application form directly – and ONLY – to AMT's secure fax line at 703-827-5214. You may also call in your information to Chrissie Hahn, Director, Sales & Membership at 703-827-5272.

☐ Please use this credit card to pay my dues upon acceptance to AMT.