



General Counsel (m/f/d)

Full time, part time possible

Frankfurt (Germany)

€120-150k per year

Perks included. Loot on top!

Company shares (equity) optional

For our tech company, we are looking for a capable General Counsel to join our growing executive team in Frankfurt, Germany.

You will champion our corporate values, negotiate on our behalf, uphold our business interests, and manage a broad portfolio of legal matters. As General Counsel, you will be responsible for all legal matters and the overall legal strategy of the company, shaping our internal and external relationships.

Key responsibilities & tasks

Legal executive and catalyst for Yatta

- Take overall responsibility for all legal matters of the company.
- Act as wingman, counsel and right hand to the co-founders, especially the CEO and COO.
- Advocate for and embody our corporate values while considering and balancing them with all legal concerns and long-term business interests.
- Aid in strategically optimizing our effectiveness and scalability.

Drive business through all legal matters

- Negotiate with business partners and service providers to create and develop mutually beneficial business relationships wherever possible.
- Defend and promote our corporate values and interests by taking a firm stand when necessary while fostering win-win relationships with all parties involved.
- Brief, lead and coordinate all external lawyers (incl. international law firms) and domain experts (e.g., privacy officers) to ensure all legal projects are managed effectively and efficiently.

Deliver high-quality legal results

- Provide legal advice and involve top-notch experts to create, develop, deliver, and maintain legal frameworks, agreements, terms and conditions.
- Conduct legal research, provide continuous legal advice, and participate in all relevant strategic business decisions.

Areas of interest and expertise

- Further develop, implement, and pursue Yatta's business terms and conditions (e.g., terms of service, enterprise and vendor agreements).
- Re-engineer employment contracts in accordance with our company values and our culture code.
- Develop a legal foundation for a fair employee stock ownership plan and our future shareholder path for teammates.
- Negotiate and develop our investment and shareholders' agreement, especially in case of further VC rounds.
- Develop and protect our IP policy and our trademark to help us build the Yatta brand.
- Uphold and evolve Yatta's privacy policy, especially specifics regarding the platform business and affecting our product development.
- Ensure data security and compliance without paralyzing entrepreneurial spirit or implementing legal obstacles.
- Steer the company decisively through any potential legal conflicts and litigation.

Required qualifications

Education & skills

- First and second German state examination in law
 - With above average or, ideally, outstanding grades—or a proven track record
 - Nice to have: LL.M. or MBA (ideally from the US)
- At least 3 years of relevant work experience—preferably in:
 - Leading international law firm(s)
 - M&A with a focus on venture capital or private equity
 - In-house experience only in large companies is insufficient, but startup experience is very welcome!
- Legal practice in:
 - Challenging business negotiations with a proven track record
 - Drafting legal contracts and contract architectures (contracts, business terms)
 - Coordinating and communicating with different stakeholders

Taking entrepreneurial action

- Understands our business model, company vision and corporate values, and is interested in sustainable, long-term results. Furthermore, prepared to take a stand and defend our interests.
- Proactively shares and debates ideas to achieve highest-quality results and drive continuous improvement, including self-improvement.
- Team player who leads by example, setting high expectations and backing them with unwavering commitment. Willing to assertively advance our vision and mission.

Brilliant analytical mind

- Possesses analytical thinking with a sharp intellect.
- Excels at synthesizing great ideas and concepts into scalable action plans with results, displaying a balance of thoughtful reflection and decisive action.
- More fearless than over-ambitious, more thoughtful than hopeful, more of a leader than a talker, more of a comrade than a follower.
- Strong affinity with tech, preferably with a basic understanding and handling of various software tools (i.e., more than just Word, but no development skills required).

Holistic leadership approach

- Embraces clear and candid communication, allowing objectives, not ego, to drive discussions. Willing to engage in discussions when helpful.
- Prefers making weighted decisions, aligning interests, and promoting mutual growth and development—not afraid to act decisively and strive for success.
- Connects with people on a deep level, displaying genuine interest in understanding the human being behind the professional.
- Not erratic or jumpy but someone who enjoys being a sparring partner with an open mind.

Come for the vision, stay for the team

Top locations, prime equipment

Our offices in the hearts of Frankfurt and Kassel are designed to foster connection, collaboration and community.

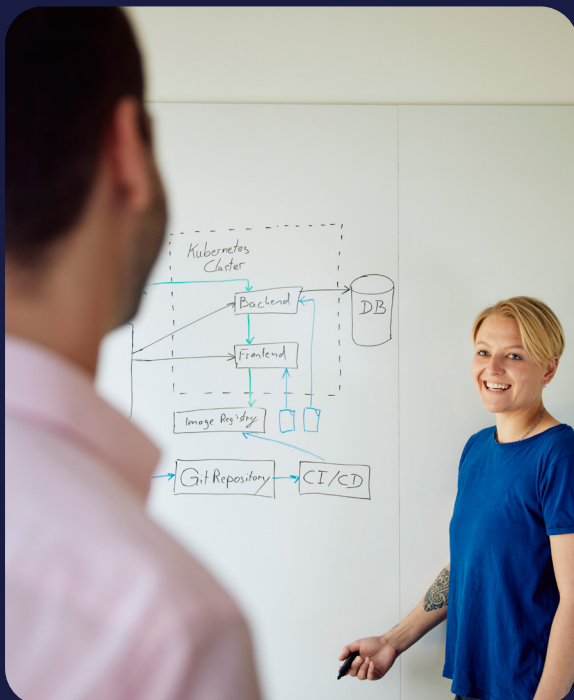
Together, we make sure we have the very best tools for our daily work—and when it comes to tech and equipment, we are picky.



Frankfurt



Kassel



Teamwork on and off the field

Creativity and camaraderie are key to innovation. That's why in-person collaboration is at the core of how we work.

Outside the office, our Christmas and summer parties, and team events offer plenty of chances to connect with each other.

Continuous improvement

Self-reflection and continuous improvement are an essential pillar of our work. It's important to keep learning and experimenting; have a spirited debate over coffee, borrow a book from our library and participate in our Academy to deepen your knowledge in tech, communication, design, economics and more.



...and we've got all the other perks and benefits

Flextime, fruit and fantastic coffee—not to mention our team breakfasts and parties—we have it all because someone like you took the initiative.

And if you need to relocate to join us, we support you through the entire process.





Yatta is a tech startup and software company located in Kassel and Frankfurt (Germany). We believe that software is changing the world for the better. That's why we strive to improve software engineering. Our mission is to enable developers by providing them with state-of-the-art tooling, for now and tomorrow.

Locations

Office Frankfurt
Bockenheimer Anlage 46
60322 Frankfurt

Office Kassel
Universitätsplatz 12
34127 Kassel

Contact

This search is conducted by **Heidrick & Struggles**.

Jennifer Corvers
jcorvers@heidrick.com

We are eager to meet you!