Venture Team Lead (m/f/d)

| Full time | Frankfurt || Kassel | €75-110k+ | Perks included. Loot on top! |

Do you see software projects in terms of technology as well as from a business perspective? Are you skilled at orchestrating technologies and the teams behind them?

We are looking for Venture Team Leads who build trusting customer relationships, empower their teams and take ownership; people who understand and thrive in the software development market, and who enjoy leading projects to success—from the initial business case through the entire software lifecycle.

Does this sound like you? Then we look forward to getting to know you!

yatta.de/careers

Yatta

◎ Your key responsibilities

Key account management & customer success

- Develop and expand our key accounts actively and systematically

- Acquire new customers and follow-up projects in close cooperation with the COO and CSO, including initiating and implementing pilot projects with analytically strong, technically skilled and creative teams

- Negotiate contracts in coordination with COO, CSO and Chief Legal Officer

- Manage multiple customer projects together with the respective project managers and development teams

- Take over revenue and prospective budget responsibility in the context of software projects

- Have a holistic and entrepreneurial perspective that considers the consequences of your actions and their impact on the company

- Strengthen our brand and personal networks through active involvement in marketing and networking

Software engineering

- Develop sophisticated software products, systems and services with and for our customers

- Lead multiple small, agile in-house teams (with four to six members each)

- Coordinate cross-functional responsibilities such as QA engineers, UI/UX design, content, legal, strategy, etc.

- Consult independently with our customers at the intersection of business analysis and technical understanding across and beyond all phases of our products and services

- Steer project management to achieve the best possible quantitative and qualitative goals in time, scope and budget

- Orchestrate all contacts and stakeholders from different organizational levels – from developers doing the implementation to decision makers and budget managers

- Host workshops and meetings confidently with internal and external participants

Team development

- Leadership, empowerment, further development and building of teams

- Identification and promotion of strengths and potential

- Leadership and support of project leaders through close exchange (supported by COO)

- Optimization for the best possible joint output as a team

- Contribute to the company-wide development of the entire Yatta team

- Evangelize and live our company culture

- Participate in training and development (Yatta Academy)

- Recruitment, onboarding and offboarding in your own team

🎓 Your qualifications

Education & skills

- Degree in computer science, business informatics or similar with above-average grades (preferably M.Sc., diploma or PhD)

- At least 4 years' experience in software development for platforms or products with responsibility for the quality of outputs and successful project implementation

- At least 2 years of leadership experience as part of a development team with 5 or more people and with cross-functional responsibilities (e.g., engineering, testing, design, content)

- Overview of proven and emerging software development technologies

  - Ideally with experience (as a developer and project lead) in projects with different programming languages (e.g., Java, .NET, Python) for different purposes (e.g., server, cloud, mobile, embedded)

  - Basic knowledge of programming and modern software architecture to coordinate and evaluate projects

Personality and way of working

- Strong team and leadership skills without hierarchical thinking

- Very good conceptual and analytical understanding

- Fast comprehension and empathy for technical topics and human dynamics

- Ability to work well under pressure, highly organized, with a strong sense of ownership and a pinch of idealism

- Good communication skills with high levels of German and English, both written and spoken

- Solution and results oriented with a focus on quality over short-term pragmatism

- Hands on with an understanding of lean management, keeping the software's end user in mind

It's not just your qualifications that matter, but who you are and what you want to learn and achieve in the future.

Come by and get to know us. Drinks are on us! 🍾

▽ Shared beliefs

Technology with heart and mind

- *Analytical thinking:* We love problems. We enjoy thinking through and dissecting them. We analyze and recognize potential while developing and exploring solutions. We take on challenges and achieve results as a team.

- *Progress through continuous development:* We strive to consistently improve and always try to find the local optimum for each situation. We are constantly looking for new opportunities, seek to avoid waste and do not shy away from a challenge.

- *Sustainability through foresight:* We think long term and do not limit ourselves to short-term results. We do not foster egotistic needs but focus on the common good.

- *Lifelong learning:* We are all students. We are all teachers. Natural curiosity and continuous development are part of our DNA. We learn as a team in and outside our Academy, in software development and beyond. We reflect together and continue to grow—as Mensch, team, and organization.

End-user focus

- *Human-centric:* Software development is not an end in itself. We measure our work as developers by the fact that our software ultimately helps and inspires people in real life.

- *Holistic:* We know that software is more than just code. Design, communication, language, accessibility, and usability are just as important as cost-effectiveness, maintainability and utility.

- *Entrepreneurial:* Good development never stops. With lean management and agile processes, we plan, build, and maintain software throughout its lifecycle. We follow this approach to ensure the best possible user experience. For today and tomorrow.
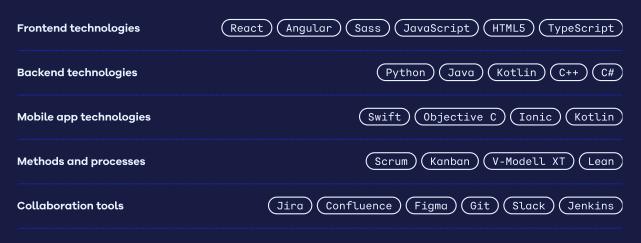
Teamwork and responsibility

- *Teamwork:* A good team is more than the sum of its parts. We believe in the value of intensive, personal collaboration. As directly and immediately as possible, using technology where necessary. Diversity and interdisciplinarity, exchange and synthesis enrich the result.

- *Sportsmanship:* We work as a team, supporting each other to do our best. Some days you're the strongest, some days you're not, but we always have each other's back.

- *Responsibility:* We take responsibility for our users and customers, for our team and our society, for our vision and our values.

Technologies we excel with

We use...

Frontend technologies `React` `Angular` `Sass` `JavaScript` `HTML5` `TypeScript`

Backend technologies `Python` `Java` `Kotlin` `C++` `C#`

Mobile app technologies `Swift` `Objective C` `Ionic` `Kotlin`

Methods and processes `Scrum` `Kanban` `V-Modell XT` `Lean`

Collaboration tools `Jira` `Confluence` `Figma` `Git` `Slack` `Jenkins`

to build...

Cloud platforms & services
AWS · OpenShift · Kubernetes

Mobile apps
iOS · Android

Desktop applications
Windows · Mac · Linux

for enterprise applications and consumer software.

Domains

Banks & financial services **Automotive** **Medical technology** **Housing & energy**

Research & education **Logistics** **Telecommunications** **Software, IT & developer tools**

We develop and leverage our knowledge across many industries and sectors, but we always try to build software that serves real life.

Yatta is a tech startup and software company located in Kassel and Frankfurt (Germany). We believe that software is changing the world for the better. That's why we strive to improve software engineering. Our mission is to enable developers by providing them with state-of-the-art tooling, for now and tomorrow.

Contact

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Next steps

To get in touch, just drop us an email at careers@yatta.de.

Take heart and don't hesitate to apply even if the job description does not fit your profile! We hire people, not titles or positions. Together we'll find out if we have the right role for you to grow with the team.

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