Venture Team Lead (m/f/d)

Full time · Kassel · €85-120k+ · Perks included. Loot on top!

Do you see software projects in terms of technology as well as from a business perspective? Are you skilled at orchestrating technologies and the teams behind them?

We are looking for Venture Team Leads who build trusting customer relationships, empower their teams and take ownership; people who understand and thrive in the software development market, and who enjoy leading projects to success—from the initial business case through the entire software lifecycle.

Does this sound like you? Then we look forward to getting to know you!

yatta.de/careers

Yatta

◎ Key responsibilities & tasks

Key account management & customer success

- Develop and expand our key accounts actively and systematically

- Acquire new customers and follow-up projects in close cooperation with the COO, including initiating and implementing pilot projects with analytically strong, technically skilled and creative teams

- Negotiate contracts in coordination with CEO and COO

- Manage multiple customer projects together with the respective project managers and development teams

- Take over revenue and prospective budget responsibility in the context of software projects

- Have a holistic and entrepreneurial perspective that considers the consequences of your actions and their impact on the company

- Strengthen our brand and personal networks through active involvement in marketing and networking

Software engineering

- Develop sophisticated software products, systems and services with and for our customers

- Lead multiple small, agile in-house teams (with four to six members each)

- Coordinate cross-functional responsibilities such as QA engineers, UI/UX design, content, legal, strategy, etc.

- Consult independently with our customers at the intersection of business analysis and technical understanding across and beyond all phases of our products and services

- Steer project management to achieve the best possible quantitative and qualitative goals in time, scope and budget

- Orchestrate all contacts and stakeholders from different organizational levels—from developers doing the implementation to decision makers and budget managers

- Host workshops and meetings confidently with internal and external participants

Team development

- Leadership, empowerment, further development and building of teams

- Identification and promotion of strengths and potential

- Leadership and support of project leaders through close exchange (supported by COO)

- Optimization for the best possible joint output as a team

- Contribute to the company-wide development of the entire Yatta team

- Evangelize and live our company culture

- Participate in training and development (Yatta Academy)

- Recruitment, onboarding and offboarding in your own team

🎓 Required qualifications

Education & skills

- Degree in computer science, business informatics or similar with above-average grades (preferably M.Sc., diploma or PhD)

- At least 4 years experience in software development for platforms or products with responsibility for the quality of outputs and successful project implementation

- At least 2 years of leadership experience as part of a development team with 5 or more people and with cross-functional responsibilities (e.g., engineering, testing, design, content)

- Overview of proven and emerging software development technologies

  - Ideally with experience (as a developer and project lead) in projects with different programming languages (e.g., Java, .NET, Python) for different purposes (e.g., server, cloud, mobile, embedded)

  - Basic knowledge of programming and modern software architecture to coordinate and evaluate projects

Personality and way of working

- Strong team and leadership skills without hierarchical thinking

- Very good conceptual and analytical understanding

- Fast comprehension and empathy for technical topics and human dynamics

- Ability to work well under pressure, highly organized, with a strong sense of ownership and a pinch of idealism

- Good communication skills with high levels of German and English, both written and spoken

- Solution and results oriented with a focus on quality over short-term pragmatism

- Hands on with an understanding of lean management, keeping the software's end user in mind

It's not just your qualifications that matter, but who you are and what you want to learn and achieve in the future.

Come by and get to know us. Drinks are on us! 🍸

Come for the vision, stay for the team

Top locations, prime equipment

Our offices in the hearts of Frankfurt and Kassel are designed to foster connection, collaboration and community.

Together, we make sure we have the very best tools for our daily work—and when it comes to tech and equipment, we are picky.
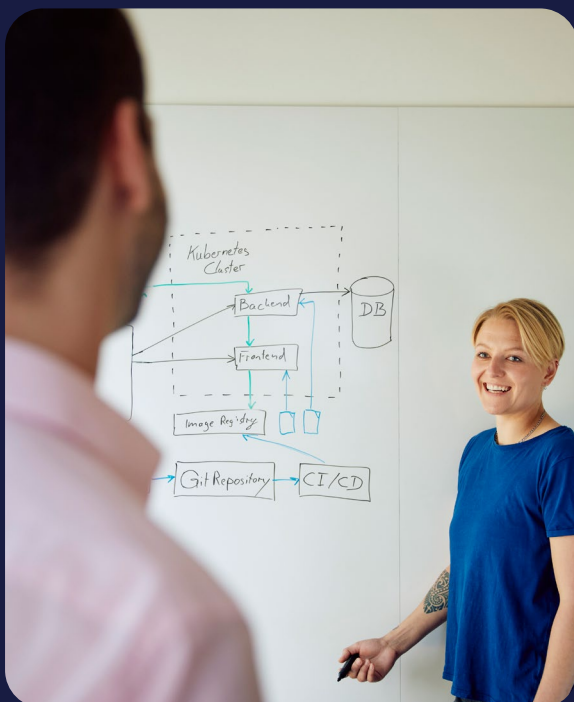

Frankfurt

Kassel

Teamwork on and off the field

Creativity and camaraderie are key to innovation. That's why in-person collaboration is at the core of how we work.

Outside the office, our Christmas and summer parties, and team events offer plenty of chances to connect with each other.

Continuous improvement

Self-reflection and continuous improvement are an essential pillar of our work. It's important to keep learning and experimenting; have a spirited debate over coffee, borrow a book from our library and participate in our Academy to deepen your knowledge in tech, communication, design, economics and more.

WHU

DFKI

Schulz von Thun Institut für Kommunikation

Berlitz®

...and we've got all the other perks and benefits

Flextime, fruit and fantastic coffee—not to mention our team breakfasts and parties—we have it all because someone like you took the initiative.

And if you need to relocate to join us, we support you through the entire process.

Technologies we excel with

We use...

Frontend technologies React · Angular · Sass · JavaScript · HTML5 · TypeScript

Backend technologies Python · Java · Kotlin · C++ · C#

Mobile app technologies Swift · Objective C · Ionic · Kotlin

Methods and processes Scrum · Kanban · V-Modell XT · Lean

Collaboration tools Jira · Confluence · Figma · Git · Slack · Jenkins

to build...

Cloud platforms & services
AWS · OpenShift · Kubernetes

Mobile apps
iOS · Android

Desktop applications
Windows · Mac · Linux

for enterprise applications and consumer software.

Domains

Banks & financial services

Automotive

Medical technology

Housing & energy

Research & education

Logistics

Telecommunications

Software, IT & developer tools

We develop and leverage our knowledge across many industries and sectors, but we always try to build software that serves real life.

Yatta is a tech startup and software company located in Kassel and Frankfurt (Germany). We believe that software is changing the world for the better. That's why we strive to improve software engineering. Our mission is to enable developers by providing them with state-of-the-art tooling, for now and tomorrow.

Contact

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Next steps

To get in touch, just drop us an email at careers@yatta.de.

You might want to include your CV and/or a link to your LinkedIn profile.

Yatta