

# Review faster, more efficiently and with greater confidence with an AI-powered agreement assistant inside Microsoft Word

Agreement review can be one of the most painful and time-intensive parts of negotiation.

The number of agreements requiring review often increases as companies scale, but the manual processes those companies rely on may not always mature with them. They're tedious, time-consuming and rife with opportunities for error. That imbalance between capacity and demand can become a bottleneck to getting agreements made quickly, resulting in everything from stunted revenue to increased tensions between teams and more.

To keep up with the demands of a modern organisation, reviewers need tools to help them work quickly and effectively without sacrificing compliance or introducing unnecessary risk. With DocuSign AI-Assisted Review, you can.

Easily automate review against your playbooks with AI and get redline suggestions where terms don't meet your requirements. Don't have a playbook? Iterate with conversational AI to answer questions, analyse terms, suggest targeted edits, draft new language from scratch or easily generate a new draft playbook based on your template to jumpstart your review.

No matter how you choose to review, AI-Assisted Review can help you get agreements made faster, more efficiently and more confidently.

## Accelerate agreements

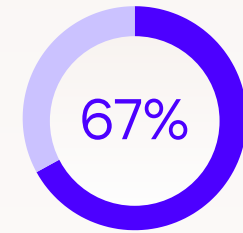
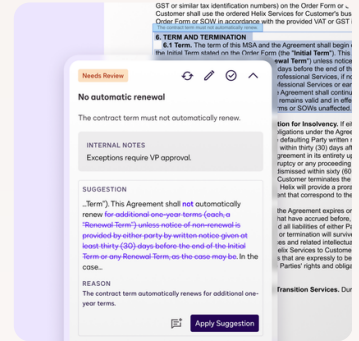
Turn agreements around faster with automation and DocuSign Iris directly inside Microsoft Word.

## Optimise resources

Free up team members to focus on more valuable agreements and more complex negotiations.

## Manage risk and compliance

Enforce consistency at scale by centralising your playbooks and standardising processes across teams.



of agreement productivity losses are due to poor governance and waiting for review\*

The average company can lose up to

# £1.5 million

due to delays caused by contracting inefficiencies\*

\*Deloitte and DocuSign, Unlocking the Value of Agreement Management (May 2024)

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## Accelerate agreements across your company for legal, procurement, sales and more

### Review, redline and draft new language with conversational AI

Review and analyse agreements, highlight potentially risky language, suggest targeted edits and draft new language from an intuitive AI-powered chat.

### Automate review against your organisation's playbooks with AI

Review agreements against your custom playbooks and get redline suggestions to align terms with your requirements.

### Empower more of your team to review and negotiate

Give legal, procurement and other team members the ability to review agreements and negotiate without jeopardising compliance with your organisational requirements.

### Leverage clause libraries

Docusign CLM users can recommend mark-ups from your clause library or browse and insert saved language directly to use preferred language and positions.

### Generate playbooks from your templates to jumpstart review

Leverage AI to easily create new contract review playbooks based on your standard templates or other reference documents.

### Negotiate with confidence

Beyond just recommendations, get reasoning behind AI-powered mark-ups to help you make more confident and informed decisions.

### Standardise review across growing teams

Ensure that legal and non-legal teams across your organisation – no matter how large – review agreements according to the same standards and negotiating positions.

### Simplify administration

Set permissions or create and update playbooks without the need for IT or third-party administrative support. Manage your playbooks to ensure they are always up to date as your business requirements change.

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**Contact us** to learn more about how Docusign can help streamline your entire agreement lifecycle.

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### About Docusign

Docusign brings agreements to life. Nearly 18 million customers and more than a billion people in over 180 countries use Docusign solutions to accelerate the way they do business and to simplify people's lives. With intelligent agreement management, Docusign unlocks business-critical data that is trapped inside documents. Until now, this information has been disconnected from core business systems of record, costing organisations time, money and opportunity. Using the Docusign Intelligent Agreement Management platform, companies can create, commit and manage agreements with solutions from the number one company in e-signature and contract lifecycle management (CLM).

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