

The HR Advantage: How Smart Agreements Transform People and Performance

The modern HR leader does it all, tasked with everything from attracting top-tier talent to meticulously managing the workforce, all while ensuring compliance. But in a world of evolving demands, outdated, manual processes complicate these tasks and prevent HR from empowering its people.

Fortunately, modern agreement management tools can transform the entire employee lifecycle. These advanced platforms enable HR teams to spend their time supporting employees by delivering frictionless experiences while managing risk and boosting productivity. A recent [Deloitte and Docusign report](#) demonstrates the benefits of modern agreement management tools.

The agreement intelligence gap in HR

Agreements are foundational to every stage of the employee lifecycle, from offer letters to benefits enrollment and international transfers. However, relying on inefficient, manual agreement management creates significant friction and operational drain. This can lead to delays in talent acquisition, increased compliance risks, and a less-than-ideal employee experience right from the start. Ultimately, this hinders HR's ability to operate strategically and effectively support the workforce.

Outdated agreements saddle HR teams with six common pain points, directly impacting their ability to meet their goals:

- Slower hiring and onboarding
- Compromised employee experience
- Operational inefficiency
- Scattered information
- Compliance and risk gaps
- Underperformance on goals

>70%

of HR leaders report benefits across the entire employee lifecycle.

33%

reduction in the time new hires spend on onboarding paperwork and agreements.

2.7x

more likely to outperform their employee productivity goals compared to peers.

What sets high performers apart

High-performing HR teams leverage advanced agreement management solutions to create a seamless experience for employees and drive significant productivity gains for HR service delivery.

With intelligent agreement management tools, HR teams achieve:

- **Effortless hiring & onboarding:** Get new hires started in record time with a seamless, intuitive experience
- **Enhanced employee experience:** Foster a more engaged workforce through clear, accessible agreements
- **Elevated HR service:** Transform HR into a proactive, strategic partner, focusing on high-value work
- **Stronger risk management:** Ensure ironclad compliance and reduced legal exposure
- **Streamlined global operations:** Unify your policies and internal experiences worldwide

Smarter agreements for HR

Intelligent agreement management solutions fundamentally redefine the HR function. They minimize administrative burden, provide data-backed insights into risks and obligations, and automate complex employee lifecycle processes.

Is your company's approach to agreement management helping your HR team deliver strategic impact?

[Take our advanced agreement management assessment](#)

to see how your strategy stacks up—and how to fix it.

2x

HR leaders using mature enterprise integrations exceed their targets by over 2x more than their competitors.

“Switching to our new systems gave me insight into how much financial exposure I had against different employee regulations across labor markets. We run payroll for 6,000 employees across 16 countries, so you can imagine how important limited mistakes and security are.”

- Global CHRO

About DocuSign

DocuSign brings agreements to life. Over 1.7 million customers and more than a billion people in over 180 countries use DocuSign solutions to accelerate the process of doing business and simplify people's lives. With intelligent agreement management, DocuSign unleashes business critical data that is trapped inside of documents. Until now, these were disconnected from business systems of record, costing businesses time, money, and opportunity. Using DocuSign IAM, companies can create, commit to, and manage agreements with solutions created by the #1 company in e-signature and contract lifecycle management (CLM).

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