

## DEFINITIONS

### Commissionable Volume (CV)

The assigned value of each purchased product on which commissions are paid. It is currency specific in the country where the order is placed.

### Qualifying Volume (QV)

The value of a commissionable product that is applied toward IBO qualifications in the compensation plan. QV is not currency specific so qualifications apply internationally.

### Personal Volume (PV)

The total Qualifying Volume (QV) from your personal purchases and your direct Associate IBO's purchases. This does NOT include the purchases of downline IBOs.

### Downline Volume (DV)

The total Personal Volume (PV) from you and all IBOs in your entire downline. This goes infinitely deep, regardless of titles. This will NEVER break away.

### Max Volume Rule

Applied to DV qualification only. Usually 50% of required DV will be counted from any one leg or from the IBO's PV. Applies only to qualification of rank — the IBO will be paid on all volume including the volume that exceeds the Max Volume Rule.

### Builder Leg (BL)

A Leg with at least one Active IBO (150 PV) and at least 1,000 DV in the entire leg.

### Newly Qualified First Generation (NewGenQ)

**Icon ranks and above:** At least once every 12 months, the Icon or above must help to promote someone in his or her personal group to Ace Royal, who then qualifies at that rank (or above) for at least 3 consecutive months. This rolling twelve month period will restart each time the Icon or above meets the above requirements. Attempting to circumvent this requirement by any means (including but not limited to creating false IBO accounts, purchasing Sunrider® products on behalf of another account, and the like) will be considered a violation of the Code of Ethics and the Business Guide.



## HOW TO JOIN SUNRIDER

**Associate Independent Business Owner (A.IBO)**—Sign up and enjoy 10% off retail price.

Visit us at [www.in.sunrider.com](http://www.in.sunrider.com) for more information.



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### SUNRIDER INDIA PRIVATE LIMITED

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TN-81/AC Basement First Floor,  
Rawna & Hmingi Building, Taitesena Section,  
Main Street North, Zarkawt,  
Aizawl - 796007 (Mizoram)  
Ph. # 0389 - 2346421, 9599186626

C-32, C. Denga Building, 1  
Floor Dawr Veng Vengthlan,  
Champhai-796321, Mizoram  
Ph. # 03831 - 234133,  
9599186627

Unit No 2A, Rich Home,  
2ndFloor, Property bearing  
No.5/1 Situated at Richmond  
Road, Ward No. 76,  
Banglore-560025, Karnataka.  
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**SUNRIDER®**  
The Art of Herbal Science®

## INFINITY COMPENSATION PLAN

A Plan for Your  
Next Adventure



## GETTING STARTED

The new Sunrider compensation plan streamlines a clear path to success. It's designed to get you off to a fast start and to progress steadily.

## GROWING YOUR BUSINESS

Share your passion and knowledge with your team to build a robust, sustainable business.

## DEVELOPING YOUR LEADERS

By inspiring and guiding rising stars to success, you reap the rewards of helping others. That's extraordinary.

## MAXIMIZING YOUR POTENTIAL

Reach the top levels to take full advantage of the plan's incentive-rich structure and unlimited earning potential.

Requirements	IBO/AIBO	STAR	STAR PRIME	STAR ELITE	ACE	ACE PRIME	ACE ELITE	ACE ROYAL 1st Generation	HERO	HERO ELITE	HERO ROYAL	ICON	ICON ELITE	ICON ROYAL
PV	ENROLL	100	100	100	150	150	200	200	400	400	400	400	400	400
DV		500	1,000	1,800	3,000	5,000	7,000	10,000	18,000	36,000	90,000	225,000	600,000	1,650,000
Max. Vol. Rule				900	1,500	2,500	3,500	5,000	9,000	18,000	45,000	112,500	300,000	825,000
Structure					1 Builder Leg (BL) 150/1000	2 BL	3 BL	4 BL	3 BL + 1 ACE Royal (Total of 4 legs)	2 BL + 2 ACE Royal (Total of 4 legs)	1 BL + 3 ACE Royal (Total of 4 legs)	3 ACE Royal+ Legs + 2 HERO+ Legs NewGenQ (Total of 5 legs)	3 ACE Royal+ Legs + 2 HERO E+ Legs NewGenQ (Total of 5 legs)	3 ACE Royal+ Legs + 2 HERO R+ Legs NewGenQ (Total of 5 legs)
Compensation	UNILEVEL COMMISSION PERCENTAGES				UNILEVEL COMMISSION PERCENTAGES				UNILEVEL COMMISSION PERCENTAGES			UNILEVEL COMMISSION PERCENTAGES		
Level 1	5%	7%	9%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%
Level 2			2%	4%	5%	6%	8%	8%	8%	8%	8%	8%	8%	8%
Level 3					2%	4%	5%	5%	5%	5%	5%	5%	5%	5%
Level 4						2%	2%	2%	2%	2%	2%	2%	2%	2%
Level 5							2%	2%	2%	2%	2%	2%	2%	2%

## RETAIL SALES BONUS

PV	0-149	150-399	400-999	1,000-1,999	2,000-2,499	2,500+
Personal Sales Commissions			3%	5%	8%	10%
Retail Profit	10%	10%	10%	10%	10%	10%
Retail Sales Bonus	10%	13%	15%	18%	20%	25%

## ACE ROYAL ADVANCEMENT BONUS

Advance or sponsor someone in your personal group who advances to Ace Royal for the first time and receive ₹25,000. There is NO time limit for this bonus. You must be paid as an Ace Royal or higher to receive the matching bonus.



## ADVANCE YOUR TITLE DURING YOUR REVISED FAST START PERIOD FOR MORE BONUSES!

### Rs. 2,500 BONUS

Earn Rs. 2,500 when you promote to **STAR PRIME** during your joining + first 1 full month with Sunrider, and your sponsor will earn Rs. 2,500 too! (Sponsor should be Star Elite or above to get the matching bonus)!\*

### Rs. 5,000 BONUS

Earn Rs. 5,000 when you promote to **STAR ELITE** during your joining + first 3 full months with Sunrider, and your sponsor will earn Rs. 5,000 too!\*

### Rs. 8,000 BONUS

Earn Rs. 8,000 when you promote to **ACE** during your joining + first 6 full months with Sunrider, and your sponsor will earn Rs. 8,000 too!\*

### Rs. 11,000 BONUS

Earn Rs. 11,000 when you promote to **ACE PRIME** during your joining + first 6 full months with Sunrider, and your sponsor will earn Rs. 11,000 too!\*

### Rs. 13,500 BONUS

Earn Rs. 13,500 when you promote to **ACE ELITE** during your joining + first 6 full months with Sunrider, and your sponsor will earn Rs. 13,500 too!\*

## DEVELOPMENT BONUS (2% CAP)

Each month, when you are qualified as an Ace Prime or higher, earn the Development Bonus on:

**1** Each leg in your personal group that has at least one qualified Ace+. This bonus is paid on the highest Ace to Ace Elite in each leg, not to exceed your own paid-as title.

**AND**

**2** Each leg in your organization that has at least one 1st Generation IBO who is paid-as an Ace Royal or higher in that month, anywhere in that leg. The amount is ₹6,000 when you qualify as Ace Royal or higher or equal to your own title of Ace Prime – Ace Elite.



Paid-as Title of Pay on IBO – 1 per leg in personal group  
+1 per leg w/ 1st Generation Ace Royal+

₹1,800 ₹3,600 ₹4,800 ₹6,000

Monthly Fixed Bonus Paid to Ace Prime and above (2% Cap)

\* Sponsor must be at equal or higher title in that month. This is a one-time bonus to both you and your sponsor.

## CHECK MATCH (8% COMPANY CV CAP)

When you are qualified as a Leader (Hero+), you can receive a match on the Unilevel Bonus and Turbo Infinity Bonus earnings of the generations below you. The amount of the match is based on the paid-as title of the individual on which you are receiving the match, but not to exceed your own paid-as title. The higher paid-as title you reach, the more generations deep you can receive a Check Match on. The per match cap is based on your own paid-as title.

Check Match %	10%	15%	18%	20%	22%	25%	27%	30%
Paid-as Title of Pay on IBO	ACE ELITE OR LOWER (Career Title Ace Royal+)	ACE ROYAL	HERO	HERO E	HERO R	ICON	ICON E	ICON R
Generation Depth			1	2	3	4	5	6
Per Match Cap	₹60,000	₹120,000	₹180,000	₹240,000	₹300,000	₹360,000		

## YOUR PAID-AS TITLE

HERO HERO E HERO R ICON ICON E ICON R

## TURBO INFINITY BONUS (3% COMPANY CV CAP)

When you are qualified as a Hero and above, you can receive a Turbo Infinity Bonus on the sales beginning with your 6th level and extending Infinitely Deep.

There is no blocking so you can have leaders with your same or higher title and still earn on the sales in their downline. If the total payout for the bonus exceeds 3% of total company CV, then all of these payouts will be reduced by an equal percentage to remain within budget (but you still earn on all of that volume).

**NO BLOCKING INFINITELY DEEP**

## ICON BONUS

The Icon Bonus recognizes extraordinary achievement in leadership and development.

When you become an Icon, Icon Elite, and Icon Royal for the first time, you will receive the corresponding Icon Bonus paid over a period of months. To qualify for your Icon Bonus during each month over the time period, you must be paid at that Icon rank.

₹3,000,000 paid over 12 mos.

₹600,000 paid over 5 mos.

₹1,200,000 paid over 8 mos.

ICON ICON ELITE ICON ROYAL