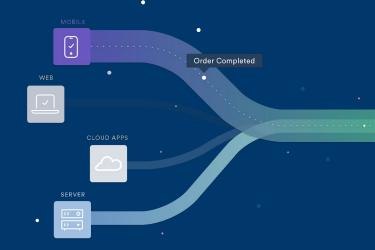


# Become a Segment Solution Partner

# Join our trusted network of agencies and consultants.

Segment's Solution Partner Network is for consultants who provide digital services such as growth consulting, tool stack selection, software development, advanced analytics, and machine learning consulting.

If your company is a leader in such areas, consider becoming a Segment Solution Partner.



# A quick overview of Segment

# Your customer data infrastructure



### COLLECT

Observe customer interactions from every first-party touch point.

### CLEAN

Ensure data is clean, correct, and filtering to the correct location.

### SYNTHESIZE

Resolve into user profiles and surface signals about each customer.

# ACTIVATE

Send data to more than 200+ tools for analytics, growth, and more.



# Key benefits of Segment



## **COMPANY**

Standardize data collection, so team trusts and uses data



## **ENGINEERING**

Focus on core products and personal experiences



### **MARKETING**

Improve lifecycle performance



## **ANALYTICS**

Understand complete customer journey

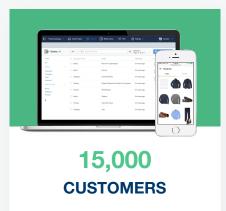


# **PRODUCT**

Build sticky products and improve engagement



# Segment company snapshot





2.9M END USERS



5
GLOBAL OFFICES





# Are you a good fit?

Perfect for the new generation of digital consultants



### SYSTEM INTEGRATORS

Who help companies architect and deploy customer data infrastructure across multiple business units, making reliable data a focus for business performance.



# **GROWTH & ANALYTICS CONSULTANTS**

Who advise on growth & analytics best practices and adoption of modern data infrastructure and tools.



### **DEVELOPMENT FIRMS**

Who design and build innovative digital experiences, across web and mobile, and want to equip products with state-of-the-art customer data infrastructure.



# Why partner with Segment?

Don't miss the chance to grab a share of the customer data revolution







## **BECOME A SEGMENT EXPERT**

Gain expertise in the CDP industry and Segment's software to provide expert advisory services as well as growth & analytics consulting. You'll work closely with your dedicated Partner Manager, who will provide in-depth business support.

# **HELP YOUR CLIENTS SUCCEED**

Utilize Segment's powerful customer data infrastructure to help your clients thrive. In turn, build loyalty, improve engagement, and expand your relationship with your clients.

# **GROW YOUR BUSINESS**

Get exposure to more potential customers through your own listing in Segment's agency partner directory and leverage our free marketing resources to help you generate more leads for your agency.



# Partner program benefits



Dedicated product training



Dedicated Partner Manager



Insight into the product roadmap and early access to features



Fully featured demo workspace



Support from Segment's sales organization for setting up and running pilots



10% referral fee on first-year revenue from referred deals



Business Tier access to customer support (incl. 24hr SLA on tickets)



Sales & marketing collateral



Your listing on our upcoming agency partner directory & use of Segment Partner Badge



# **Process**

# It's simple



# SUBMIT APPLICATION

Fill out this form

# PHONE SCREEN

If you're a fit, we'll contact you within **3 weeks to set up a call** to discuss the program.

# Be prepared to discuss:

- 2-3 current customer problems you're looking to solve with Segment
- Your level of Segment expertise
- How partnering with Segment can help your business

# SIGN PARTNER AGREEMENT

If qualified, execute a **Partner Agreement** 

# **ENABLEMENT**

Then we'll dive into a product demo and provide you with technical training

# **GROW**

Unlock new revenue streams and lead sources for your agency while helping your clients harness their data to accelerate growth



# Become a Segment expert

(P) prolific interactive



"Segment understands the value of having their end-users be experts on the platform, and that remains a top priority for them. Instead of simply doing it for you, they take the time to guide you to a deeper level of understanding of the nuances of their platform."

DAVID REYNEKE, SR. GROWTH MANAGER

Prolific Interactive



# Power your clients' growth

ELECTRIC 3



"Segment unlocks access to clean, actionable data and enables us and our clients to easily connect to Segment's catalogue of 3rd party destinations without needing a 100 person data & engineering team. This allows us to iterate quickly via our test-and-learn experiments and make data-informed decisions, driving real impact to our clients' growth metrics."

KIYAN FOROUGHI, HEAD OF GROWTH

Electric8



# Unlock new revenue streams D\\$42



"Segment provides our clients with a reliable and robust data pipeline that allows us to focus our consulting projects on delivering insights from clients' customer data without writing tons of custom data warehousing code. Working with Segment lets us deliver higher-quality projects faster and with deeper insights than other tools increasing our revenue and customer success."

Nick Amabile, CEO DAS42



# Becoming a partner is easy. And free.

Apply for your free partner account to get access to all the tools you need. Start referring clients to Segment's service, and transform how your clients use data.

**Become a Partner** 

