



Domestic Mobility Top 10 Buyer's Agent Interview Questions

When you're looking to find a Buyer's Agent, be sure to interview them to confirm they'll be the right fit for you and buying your new home. Use the questions below to help you get started.

1. Is this your full-time job?
2. Do you work independently or as part of a team?
3. How many homes did you sell as a buyer's agent last year?
4. On average, how many buyers are you actively working with?
5. What price range are buyers you are working with typically purchasing in?
6. What experience do you have in selling homes in my target areas?
7. What is your strategy to find homes that meet my wants and needs?
8. How do you provide information on possible homes to me?
9. How will you keep me informed? By what communication method and how frequently?
10. What resources can you provide us throughout our home buying process and as we settle in to our new location and home (Neighborhood information, inspectors, licensed contractors, networking opportunities, etc.)?

Additional things to consider:

- Select an agent you connect with and whose style of communication matches what you are most comfortable with.
- Do you feel confident they can be your representative and advocate when you may not be present (i.e., inspections, appraisal, walk-through)?
- The right, highly skilled agent for you should have knowledge and experience in the neighborhoods/communities you are interested in.
- Will they provide a concerned but objective voice to guide you through the home buying process?