

DISPATCH COFFEE

2023

WHOLESALE



DISPATCH COFFEE

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WHO WE ARE



DISPATCH COFFEE

WHO WE ARE



WE WANT YOU TO KNOW WHERE YOUR COFFEE COMES FROM.

We're a small (but ambitious!) Montreal-based roaster with a mission to bring positive change to coffee systems. Ultimately, we believe in the power of doing good. Our business is founded on the belief that coffee could be better: fairer for farmers, more delicious, transparent and educational for consumers.

We are a team of 40 coffee professionals with a combined 200+ years in the industry, spanning expertise in supply chain, brewing, roasting and customer service.

To qualify on our menu, a coffee needs to achieve a baseline quality score, and equally important, provide compensation and supply chain transparency straight to the farmer(s). Our buying approach is radically focused on exceptional quality, transparency, and (actual) fair trade practices. In 2022 we paid 50% higher than Fair Trade price for our coffee. See our 2022 Transparency report for more about how we approach responsible business.

DISPATCH COFFEE

WHO WE ARE

BETTER COFFEE, INSIDE OUT.



We roast on a Probat drum roaster. We strive to achieve a roast profile that produces a consistent level of solubility, is balanced in brightness and sweetness, and where the intrinsic sensory character and origin of each of the coffees on our menu is clean and clear.

We then roast in small batches, achieving our signature desired profile—which we describe as a balanced, medium-light roasted coffee that is designed to be suitable for all brew methods. We roast to order, to ensure your coffee is always tasting bright and fresh.

DISPATCH COFFEE

WHOLESALE

RESTAURANT AND CAFE



Team at restaurant Candide, one of our longstanding wholesale partners

DISPATCH COFFEE

WHOLESALE

AVAILABLE FORMATS

SINGLE-ORIGIN COFFEES & BLENDS

Seasonally rotating from traceable sources.

Menu is announced via weekly newsletter and order form.



333g (120 cups/bag)

Ideal for small teams or employees who want to discover a variety of origins every month.



2.2kg

Suitable for larger teams (more than 20 employees), looking for consistency and price savings.



Pack of 6 Instant

single-serve sachets

Perfect for the single-serve capsule drinkers.

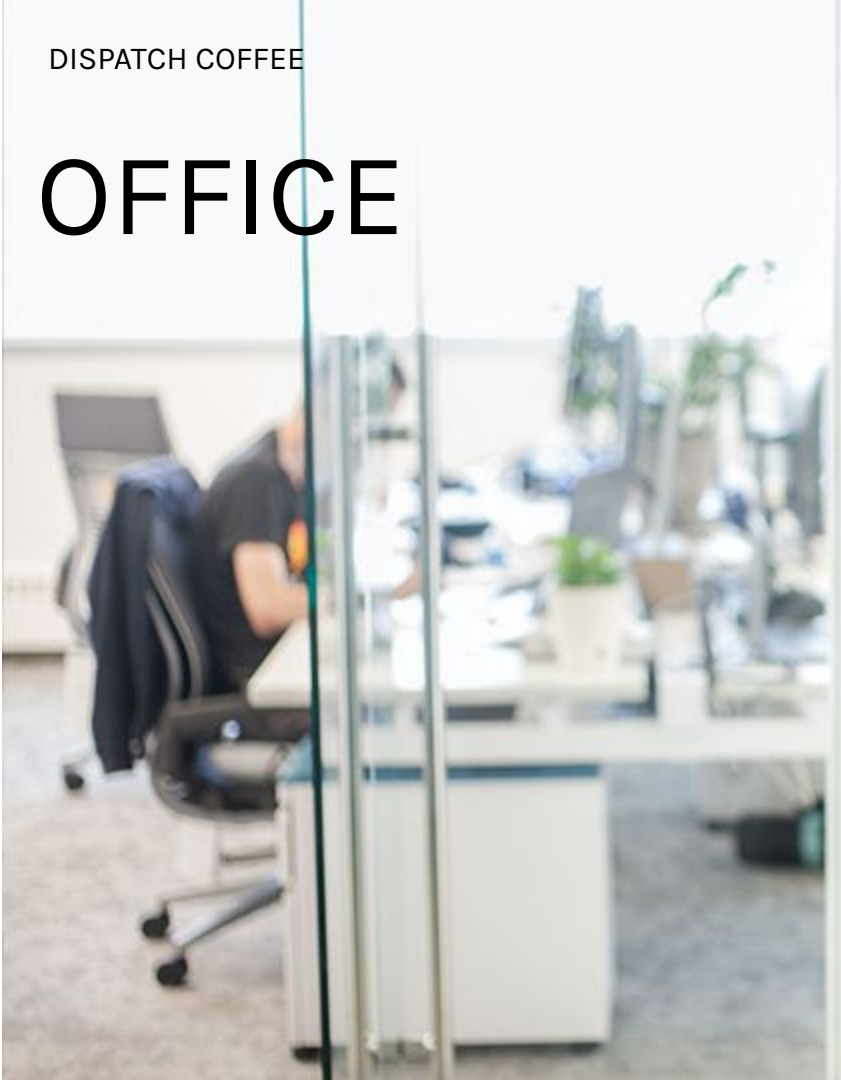
Available as whole bean or ground to your specification.

FORMAT	RETAIL PRICE	WHOLESALE PRICE ¹	YIELD
333g	\$24 - \$31.00	\$14.50 - 19.50	Cups: 18 cups
2.2kg	N/A	\$78.00 - \$105.00	Cups: 120 cups
Instant ²	\$3.33/sachet	\$2.60/sachet	1 sachet per cup

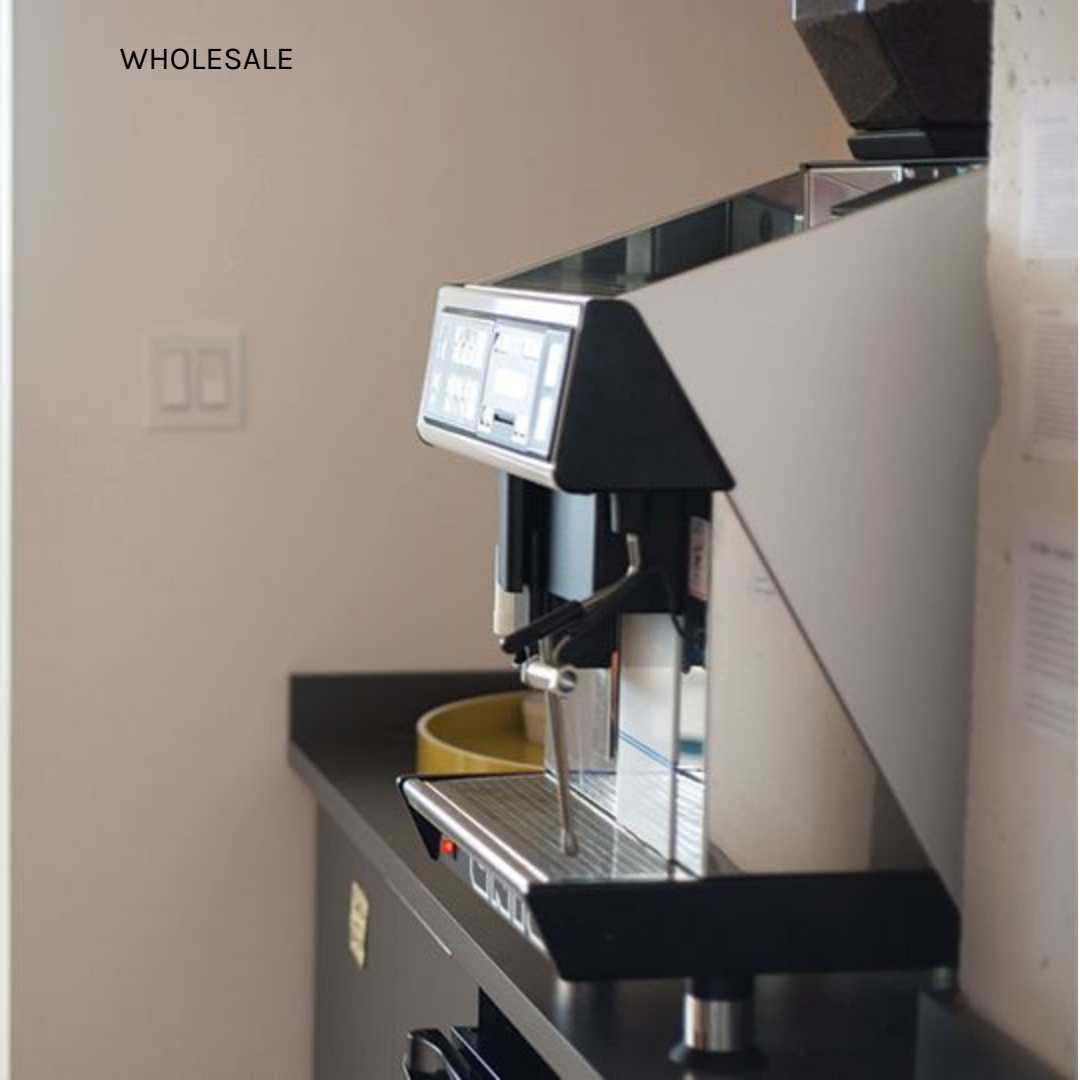
1 Price range based on coffee origin
2 Bulk pricing available for orders above 90 sachets

DISPATCH COFFEE

OFFICE



WHOLESALE



DISPATCH COFFEE

COFFEE AT THE OFFICE

AVAILABLE FORMATS

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WHOLESALE

EMPLOYER SUBSIDIZED SUBSCRIPTIONS



DISPATCH COFFEE

COFFEE AT HOME

OVERVIEW



Offer better coffee to your employees working from home with our customizable monthly coffee subscription.

This program is designed for:

- Employers with remote teams looking to extend office perks
- Companies with 5 to 5000 employees
- Canadian or American employers and employees
- Employers looking to offer corporate gifts to highlight special occasions or celebrate holidays

DISPATCH COFFEE

COFFEE AT HOME

WHAT EMPLOYEES RECEIVE FOR \$45/EMPLOYEE/MONTH

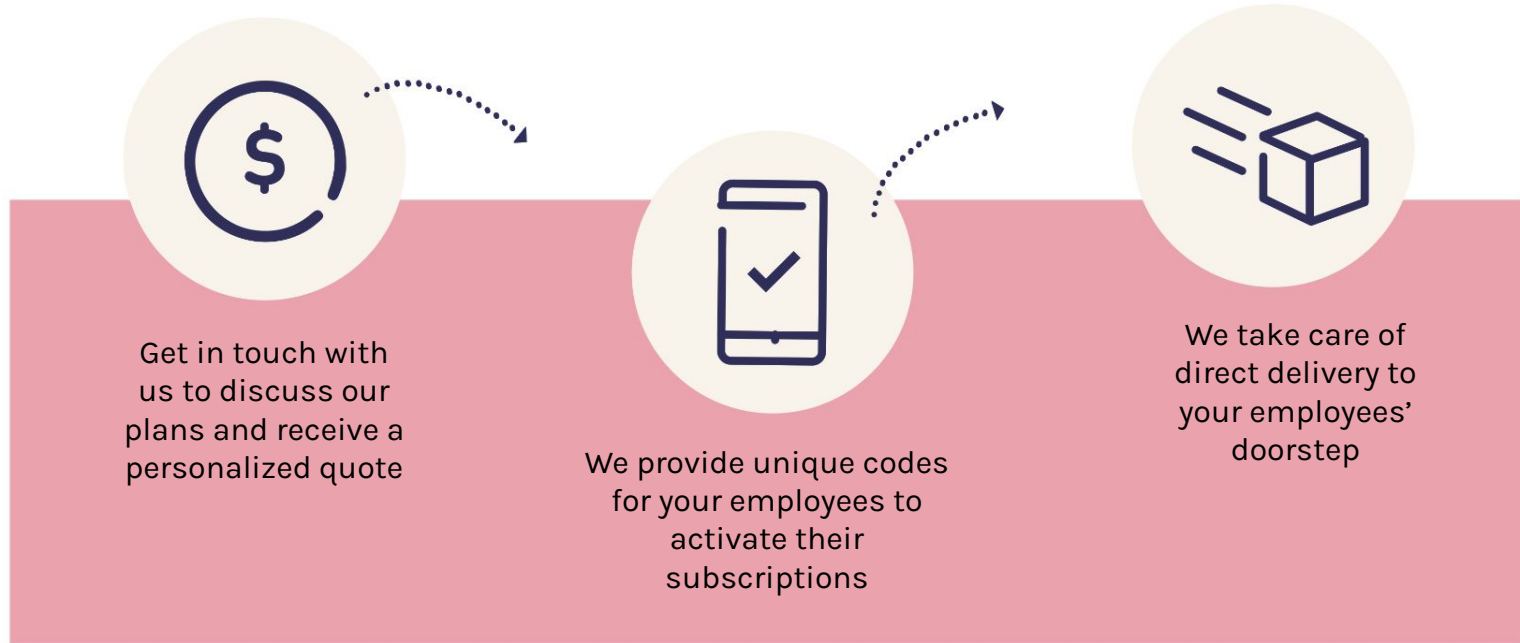
Your team is in control of their own coffee plans, and can select their own coffee each month.



*Our coffee menu is as diverse as your employees tastes.

Shipping is free within Quebec and Ontario. \$10 flat rate shipping across North America.

No complicated sales process, no commitments or contracts.



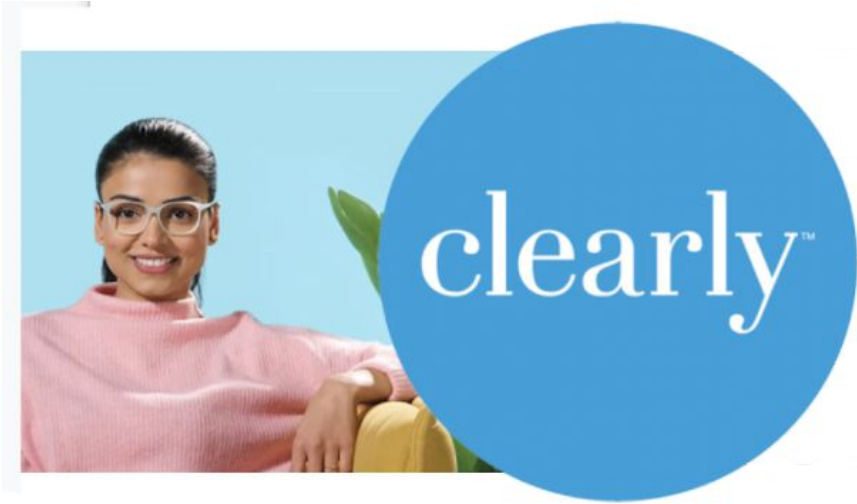
A flexible mix of company-funded or employee-funded plans.

EMPLOYER SUBSIDY	MONTHLY COST TO EMPLOYER PER EMPLOYEE ¹	MONTHLY COST TO EMPLOYEE
25%	\$11.25	\$33.75
50%	\$22.50	\$22.50
75%	\$33.75	\$11.25
100%	\$45	\$0.00 ²

- 1

Prices reflective of 2-bag subscriptions. Greater discounts available for 3+ bag subscriptions. Please contact orders@dispatchcoffee.ca for a quote.
- 2

Any additional coffee and equipment will be charged to the employee only.



# OF EMPLOYEES	200
EMPLOYER SUBSIDY	25%
EMPLOYER SUBSIDY PER EMPLOYEE	\$11.25
COST TO EMPLOYEE	\$33.75

DISPATCH COFFEE

WHOLESALE

A close-up photograph of a person's hand holding a white, rectangular box. The hand is positioned on the left side of the frame, with the thumb and index finger visible. A silver ring is worn on the ring finger. The box is tilted diagonally, and the word "DISPATCH" is printed in large, bold, black, sans-serif capital letters on its side. The background is a plain, light-colored surface.

DISPATCH

REQUEST A QUOTE

orders@dispatchcoffee.ca