

MANAGED SERVICES PROVIDER (MSP) PROGRAM

THE ONLY HOLISTIC UNIVERSAL PAM PLATFORM TAILORED SPECIFICALLY FOR MSPS AND MSSPS



Go-To-Market Support

Our MSP program provides dedicated sales, sales engineering, technical support, training, and marketing support resources

Joint Enablement Plan

We work closely with you to develop an enablement plan, ensuring our goals align to help you achieve success

Sales/Technical Training

Get the help you need with free, hands-on sales, technical training and support

The BeyondTrust MSP Program empowers partners to offer an easy-to-deploy, comprehensive, flexible, scalable and collaborative PAM managed service deployed through on-prem, cloud or hybrid model.

Features and Capabilities

With the BeyondTrust MSP program, partners can deliver the following solutions as services:

- **Privileged Password & Session Management**
 - » Password Safe
 - » DevOps Secrets Safe
- **Endpoint Privilege Management**
 - » Privilege Management for Win Desktop
 - » Privilege Management for Mac Desktop
 - » Privilege Management for Win Server
 - » Privilege Management for Unix/Linux
 - » Privilege Management for Network Devices
 - » AD Bridge
- **Secure Remote Access**
 - » Privileged Remote Access
 - » Remote Support

With this integrated offering, MSP and MSSP partners have a foundation to significantly expand their managed security services and substantially grow profitability.

Anytime, Anywhere Secure Access

Deliver access across all devices and environments including traditional and virtual desktops, servers, databases, infrastructure, applications, internet of things (IoT), notebooks, tablets, and laptops.

With managed services for privileged access, an administrator or a contractor can authenticate against select assets remotely – or on premise – with full session recording and keystroke logging, control via workflow and granular access restrictions.



The BeyondTrust Solution

DISCOVERY • THREAT ANALYTICS • REPORTING • CONNECTORS • CENTRAL POLICY & MANAGEMENT



PRIVILEGED PASSWORD MANAGEMENT

Discover, manage, audit, and monitor privileged accounts and sessions of all types



ENDPOINT PRIVILEGE MANAGEMENT

Remove excessive end user privileges on Windows, Mac, Unix, Linux and network devices



SECURE REMOTE ACCESS

Secure, manage, and audit remote privileged access sessions for vendors, admins and the service desk



BEYONDINSIGHT PLATFORM

Maximize visibility, simplify deployment, automate tasks, improve security and reduce privilege-related risks with the industry's most innovative and comprehensive privileged access management platform.

ON-PREMISE

CLOUD

HYBRID

PROGRAM BENEFITS

Grow Footprint and Revenue

Deliver value-added services in privileged access to current and new clients.

Gain a Central View of Insider Threats

Use a single web-based management console to centrally manage the portfolio of privileged offerings.

Deliver Integrated Services

Integrate privileged solutions with leading IAM, MFA/SSO, SIEM, service desk, GRC, and systems management tools.

Scale to Meet Even the Largest Environments

Maintain a flexible single instance or multi-client deployment to match the scale and demands of a diverse customer base.

Improve Flexibility to Support Complex Customers

Support physical, virtual, cloud, and SaaS applications from a single (or multiple) MSP installed environment.

BeyondTrust is the worldwide leader in Privileged Access Management (PAM), empowering companies to secure and manage their entire universe of privileges. The BeyondTrust Universal Privilege Management approach secures and protects privileges across passwords, endpoints, and access, giving organizations the visibility and control they need to reduce risk, achieve compliance, and boost operational performance.

beyondtrust.com