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## CORPORATE INFORMATION

**BOARD OF DIRECTORS** 

CHAIRMAN MEMBERS Muhammad Fahad Saleem Ovais Ather Yousuf Muhammad Usman Zeeshan Aamir Syed Jawaid Iqbal Zara Nadeem Ali

Saad Amarullah Khan

**AUDIT COMMITTEE** 

CHAIRMAN Syed Jawaid Iqbal

MEMBERS Muhammad Fahad Saleem

Zeeshan Aamir

HEAD OF INTERNAL AUDIT

Tabish Jaleel Shaikh

HUMAN RESOURCE & REMUNERATION COMMITTEE

CHAIRMAN Syed Jawaid Iqbal MEMBERS Ovais Ather Yousuf

Muhammad Fahad Saleem

CHIEF EXECUTIVE OFFICER Ovais Ather Yousuf

CHIEF FINANCIAL OFFICER Abdullah Saleh

**COMPANY SECRETARY &** 

SECRETARY TO THE AUDIT COMMITTEE Moosa Haroon

AUDITORS Yousuf Adil. Chartered Accountants

LEGAL ADVISORS Azeem Bashid

BANKERS

Citibank, N.A.

Habib Bank Limted

Standard Chartered Bank

SHARE REGISTRAR FAMCO Associates (Pvt) Ltd.

Management Consultants,

8-F, Next to Hotel Faran, Nursery, Block-6, P.E.C.H.S. Shahra-e-Faisal. Karachi

Tel: + (92 21) 34380101-2

**REGISTERED OFFICE**11th Floor, The Harbour Front, Dolmen City,

HC-3, Block-4, Abdul Sattar Edhi Avenue,

Clifton, Karachi - 75600, Pakistan.

Tel: + (92 21) 3520 5088 Fax: + (92 21) 3529 6150

Web: www.gillettepakistan.com







## DIRECTORS REPORT

For the Half Year Ended December 31, 2022

On behalf of the Board of Directors of Gillette Pakistan Limited ('the Company'), we are pleased to present the un-audited financial statements of the Company for the half year ended Dec 31, 2022. The summary of the financial results are as follows:

For the Half Year Ended Dec 31, 2022 Dec 31, 2021

Revenue from contract with customers	PKR in '000'	1,613,133	1,287,621
Gross Profit	PKR in '000'	718,600	317,409
GP	%	44.6%	24.7%
Profit before tax	PKR in '000'	104,790	87,417
Profit before tax	%	6.5%	6.8%
Profit after tax	PKR in '000'	16,289	6,834
Profit after tax	%	1.0%	0.5%
Earnings per share	PKR	0.51	0.21

The current revenue grew by 25% vs same period year ago behind smart pricing decisions taken by Company to adjust impact of commodity inflation. However due to macroeconomic head winds, the Company's profit before tax margin have remained same vs same period year ago. Further there was one off exercise conducted by management to write off near expire goods which also contributed in reducing our profit before tax margin.

The management foresee several challenges including higher cost of business due to global commodity inflation and FX devaluation in the country which might have adverse impact on the Company's profitability. However, management will ensure to remain competitive.

The structure of the Board and Committees:

<b>Board</b>	of	Dir	act	ore
Duaru	OI.	יווע	EGL	UIS

Muhammad Fahad Saleem
Ovais Ather Yousuf
CEO
Muhammad Usman
Zeeshan Aamir
Zara Nadeem Ali
Chairman
CEO
Director
Director
Director

Syed Jawaid Iqbal Independent Director Saad Amanullah Khan Independent Director

### **Audit Committee:**

Syed Jawaid Iqbal Chairman
Muhammad Fahad Saleem
Zeeshan Aamir Member
HR & Remuneration Committee:

Syed Jawaid Iqbal Chairman Muhammad Fahad Saleem Ovais Ather Yousuf Member

On behalf of the Board of Directors, we would like to express appreciation to our Shareholders for their absolute confidence, our valued Customers for their un-paralleled reliance in Company's illustrious product line and the Regulators and other stakeholders for their understanding and support.

On behalf of the Board.

Ovais Ather Yousuf
Chief Executive Officer

February 22, 2023 Karachi Muhammad Fahad Saleem
Director







# ڈائز یکٹرز رپورٹ

برائے ششماہی مختتمہ 31 دسمبر 2022

جیلیٹ پاکستان کمیٹٹر ("دی کمپنی") کے بورڈ آف ڈائز میٹرز کی جانب ہے ہم بسرت کمپنی کے غیر آڈٹ شدہ مالیاتی اسٹیٹمٹٹس برائے ششماہی گفتیہ 311دئمبر 2022 پٹی کے تابعی سال آن تا تھے کہا ہے ۔

کرنے ہیں۔ مالیاتی نہان کا خلاصہ درن دیں ہے:		eu	naii reai Eliueu	
		December 31, 2022	December 31, 2021	
سيز ـخالص	PKR in '000	1,613,133	1,287,621	
مجموعي منافع	PKR in '000	718,600	317,409	
مجموعي منفافع كى شرح	%	44.6%	24.7%	
نفع/(نقصان)قبل ازمیس	PKR in '000	104,790	87,417	
نفع/(نقصان)قبل از ٹیکس کی شرح	%	6.5%	6.8%	
نفع/(نقصان)بعدازنیس	PKR in '000	16,289	6,834	
نفع/(نقصان)بعداز ٹیکس کی شرح	%	1.0%	0.5%	
ای پی ایس	PKR	0.51	0.21	

موجودہ آمدنی گزشتہ ششاہی کے مقابلے میں25 فیصدے زائدرہی جس کی بڑی وجہ کمپنی کی جانب سے لیئے جانے والے قیمتوں کے فیصلے تھے جورویے <sub>.</sub> کی ناقدری کی وجہ سے لئے گئے۔البتہ میکر واکنا مک مسائل کی وجہ سے قبل از ٹیکس منافع گزشتہ ششاہی کےمواو**ن**ق رہا۔

انظامیکو بین الاقوا می افراط زراورزرمبادلہ کی قدر میں کی کے مسائل در پیش میں جن کا اثر مستقبل کے منافع پر پڑسکتا ہے۔ تا ہم انتظامیاس بات کو بینی بنائے گی کہ مسابقطی سطح برقر ارر ہے۔

بورڈآ ف ڈائز کیٹرز کی جانب ہے ہم اپنے شیئر ہولڈرز کے ہم پربحر پوراعتاد، اپنے معز زصار فین کے پینی کی معروف پروڈکٹ لائن برککسل اطمینان اور ریگولیٹرز اور دیگراسٹیک ہولڈرز کے ادراک اورتعاون کیلئے بے صشکر گزار ہیں۔اس کے ساتھ ہم بورڈ آف ڈائز کیٹر کی ہدایات ورہنمائی کیلئے اور پورے سال میں انتظامیا ورملاز مین مے سکسل اور مضبوط عزم ہخت محت اورتعاون کیلئے شکر میاداکرتے ہیں۔

> محرفهد مليم دُارُيكِرُ دُارُيكِرُ

مس کریلی) منجانب بورد آف ڈائر یکٹرز **اولیس اطہر ریسف** چیف ایگز یکٹوآ فیسر 22 فروری 2023 کراچی



## INDEPENDENT AUDITORS' REPORT

Yousuf Adil

Chartered Accountants Cavish Court A-35, Block 7 & 8 KCHSU, Shahrah-e-Faisal Karachi - 75350

Tel: +92 (0) 21 - 3454 6494-7 Fax: +92 (0) 21 - 3454 1314 Web: www.yousufadil.com

To the Members of Gillette Pakistan Limited Report on review of Condensed Interim Financial Statements

### Introduction

We have reviewed the accompanying condensed interim statement of financial position of Gillette Pakistan Limited (the Company) as at December 31, 2022, and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to the condensed interim financial statements for the halfyear then ended (here-in-after referred to as the "condensed interim financial statements"). Management is responsible for the preparation and presentation of these condensed interim financial statements in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these condensed interim financial statements based on our review.

## Scope of Review

We conducted our review in accordance with International Standard on Review Engagement - 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of condensed interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial statements is not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

## Other matters

The figures for the condensed interim statement of profit or loss and condensed interim statement of comprehensive income for the quarter ended December 31, 2022 have not been reviewed, as we are required to review only the cumulative figures for the half year ended December 31, 2022.

The engagement partner on the review resulting in this independent auditor's review report is Nadeem Yousuf Adil.

Chartered Accountants

Yoursey Adig

Place: Karachi

Date: February 27, 2023

UDIN: RR202210091lbYdqkcfv

Independent Correspondent Firm to Deloitte Touche Tohmatsu Limited





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8



185.874

198,132

911.761

264.936

90,949

733.161

26,795 177,700

20,558

19,730 2,245,590

2,443,722

400,000

318,720

593.403

912,123

2,201

34,999

1,043,884

350.000

76.986

12,362

13,368

1,496,600

2,443,722

400 32.398

12,043

215

## CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

As at December 31, 2022

Note December 31, June 30, 2022 2022 (Unaudited) (Audited)

181.120

184,286

933,935

516.321

1,470,419

165,283

31,626

341,416

3,465,831

3,650,117

400,000

318,720

609,692

928,412

1,753

1,270

33,226 36,249

1,601,794

930,000

151.354

2,685,456

3,650,117

951

1,357

1,831

5,000

2.951

215

(Unaudited) (Audited)

## **ASSETS**

Non-current	assets
-------------	--------

Property, plant and equipment Right-of-use asset Long-term deposits

**Current assets** 

Inventories Trade debts

Trade deposits

Other receivables and prepayments

Other financial assets Sales tax refundable

Advance tax Bank balances

## **Total Assets**

## **EQUITY**

## Share capital and reserves

 $40,\!000,\!000$  ordinary shares of Rs.10/- each

Issued, subscribed and paid-up share capital Unappropriated profit **Total Equity** 

## LIABILITIES

## Non-current liabilities

Lease liabilities Deferred tax liabilities Retirement benefit obligation - gratuity scheme

### **Current liabilities**

Trade and other payables Loan from associated company - unsecured Contract liabilities Current portion of lease liability Unclaimed dividend

## **Total Equity and Liabilities**

## Contingencies and commitments

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements

OVAIS ATHER YOUSUF Chief Executive Officer ABDULLAH SALEH Chief Financial Officer MUHAMMAD FAHAD SALEEM

Director

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# Condensed Interim Profit and Loss Account - (Unaudited) FOR THE HALF YEAR ENDED DECEMBER 31, 2022

	Half Year Ended		Quarter Ended	
	December 31, December 31, I		,	,
	2022	2021 (Rupees	2022 in '000)	2021
Revenue from contract with customers	1,613,133	1,287,621	771,627	669,817
Cost of goods sold	(894,533)	(970,212)	(330,963)	(481,698)
Gross profit	718,600	317,409	440,664	188,119
Selling, marketing and distribution expenses	(205,850)	(169,370)	(116,887)	(111,297)
Administrative expenses	(36,947)	(31,653)	(9,789)	(14,642)
Other operating expenses	(329,026)	(39,394)	(239,971)	(17,884)
Interest expense	(70,913)	(1,279)	(33,524)	(685)
Bank charges	(47)	(177)	(47)	(66)
	(642,783)	(241,873)	(400,218)	(144,574)
Other income	28,973	11,881	9,702	6,848
Profit before tax	104,790	87,417	50,148	50,393
Income tax expense	(88,501)	(80,583)	(42,138)	(41,354)
Profit after tax	16,289	6,834	8,010	9,039
	(Rupees)			
Earnings per share - basic and diluted	<u>0.51</u> <u>0.21</u> <u>0.25</u>		0.25	0.28

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

OVAIS ATHER YOUSUF Chief Executive Officer

ABDULLAH SALEH Chief Financial Officer MUHAMMA Director







# Condensed Interim Statement of Comprehensive Income -(Unaudited) FOR THE HALF YEAR ENDED DECEMBER 31, 2022

	Half Year Ended		Quarter	Ended
	December 31, Decem		2022	2021
Profit after tax	16,289	6,834	8,010	9,039
Other comprehensive income for the period	-	-	-	-
Total comprehensive income for the period	16,289	6,834	8,010	9,039

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.













# Condensed Interim Statement of Cash Flow - (Unaudited) FOR THE HALF YEAR ENDED DECEMBER 31, 2022

Note	December 31,	December 31,		
	2022	2021		
	(Dumana in (000)			

	(Rupees ir	1 '000)
Profit before tax	104,790	87,417
CASH FLOWS FROM OPERATING ACTIVITIES		
Adjustments for non-cash charges and other items:		
Inventories written down to net realizable value	1,434	411
Provision due to slow moving and obsolete inventory	545	418
Interest income	(26,232)	(8,333
Inventories written-off	155,527	1,494
Depreciation on right-of-use asset	1,401	7,23
Depreciation on operating assets	5,950	
Gain on de-recognition on termination of lease	(1,719)	
Interest expense	70,974	4,572
Expense recognized on employee benefits	4,993 212,870	2,537 8,334
WORKING CAPITAL CHANGES	212,070	0,332
(Increase) / decrease in current assets:		
Inventories	(179,678)	(4,722
Trade debts	(251,385)	(135,691
Trade deposits	89,118	(11,447
Sales tax refundable	12,417	(22,491
Other receivables and prepayments	(737,258) (1,066,787)	(146,477)
Increase/ (decrease) in current liabilities:	(1,000,707)	(020,020
Trade and other payables	558,925	(176,465
Contract liabilities	74,368	(61,969
	633,293	(238,434
Net cash used in operations	(115,834)	(463,511
Defined benefits paid	(3,136)	(4,694
Interest paid	(70,974)	(4,572
Income taxes paid	(98,301)_	(83,686
Net cash used in operating activities	(288,245)	(556,463
CASH FLOWS FROM INVESTING ACTIVITIES		
Additions to capital work-in-progress	(1,196)	(5,465
Interest income received	23,668	8,333
Net cash generated from investing activities	22,473	2,868
CASH FLOWS FROM FINANCING ACTIVITIES		
Lease payments - principal	(2,326)	(4,082
Dividend paid	(12,011)	(11
Loan from associated company - unsecured	580,000	
Net cash generated from / (used in) financing activities	565,663	(4,093
Net increase / (decrease) in cash and cash equivalents	299,891	(557,688
Cash and cash equivalent at the beginning of the period	41,525	534,379
Cash and cash equivalents at the end of the period	341,416	(23,309

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

OVAIS ATHER YOUSUF Chief Executive Officer

ABDULLAH SALEH Chief Financial Officer MUHAMMAD FA Director







## Condensed Interim Statement of Changes in Equity - (Unaudited) For the Half Year Ended December 31, 2022

For the Half Year Ended December 31, 2022			
	Issued, sub- scribed and paid- up capital	Unappropriated profit	Total
	(F	lupees in '000)	
Balance as at July 01, 2021	318,720	619,480	938,200
Profit after taxation for the period ended December 31, 2021	-	6,834	6,834
Other comprehensive income for the period ended December 31, 2021	-	-	-
Total comprehensive income for the period ended December 31, 2021	-	6,834	6,834
Balance as at December 31, 2021	318,720	626,314	945,034
Balance as at July 01, 2022	318,720	593,403	912,123
Profit after taxation for the period ended December 31, 2022	-	16,289	16,289
Other comprehensive income for the period ended December 31, 2022	-	-	-
Total comprehensive income for the period ended December 31, 2022	-	16,289	16,289
Balance as at December 31, 2022	318,720	609,692	928,412

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.



Chief Financial Officer







For the Half Year Ended December 31, 2022

### 1 STATUS AND NATURE OF BUSINESS

1.1 Gillette Pakistan Limited ("the Company") was incorporated on December 09, 1986 as a public limited company under the repealed Companies Ordinance, 1984 (now Company's Act, 2017) and is a subsidiary of The Series Acquisition B.V. Netherlands (which is a wholly owned subsidiary of The P&G Company, USA). The registered office of the Company is situated at 11th Floor, Harbour Front, Dolmen City, HC-3, Block 4, Abdul Sattar Edhi Avenue, Clifton, Karachi-75600, Pakistan and the Company is listed on Pakistan Stock Exchange Limited. The principal activities of the Company include marketing and selling of blades and razors.

## 2 SIGNIFICANT TRANSACTIONS AND EVENTS AFFECTING THE COMPANY'S FINANCIAL POSITION AND PERFORMANCE

Due to significant changes in economic factors the Company successfully negotiated a compensation from its sole finished product supplier, Procter and Gamble International Operations SA. The Company received credit notes amounting to Rs. 343.07 million in total from the above supplier in lieu of purchases made to ensure that prices remain competitive in the market.

### 3 BASIS OF PREPARATION

## 3.1 Statement of compliance

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprises of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

- 3.2 These condensed interim financial statements do not include all the information and disclosures required in the annual audited financial statements, and should be read in conjunction with Company's annual audited financial statements for the year ended June 30, 2022.
- 3.3 These condensed interim financial statements are unaudited. However, a limited scope review of these condensed interim financial statements have been performed by the external auditors of the Company in accordance with the requirements of Rule Book of Pakistan Stock Exchange Limited and they have issued their review report thereon. These condensed interim financial statements are being submitted to the shareholders as required by section 237 of the Companies Act, 2017.
- 3.4 The comparative statement of financial position presented has been extracted from annual financial statements for the year ended June 30, 2022, whereas comparative condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity are stated from the unaudited condensed interim financial statements for the half year ended December 31, 2021. Condensed interim statement of profit or loss and condensed interim statement of comprehensive income for quarter ended December 31, 2022 was not subject to review by external auditors.





For the Half Year Ended December 31, 2022

## 3.5 Functional and presentation currency

These condensed interim financial statements are presented in Pak Rupees which is also the Company's functional currency and figures presented in these condensed interim financial statements have been rounded off to the nearest thousand rupee.

## 3.6 Standards, interpretations and amendments to published approved accounting standards that are not yet effective

## (a) Amendments to published approved accounting standards which are effective during the six months period ended December 31, 2022

There are certain amendments to approved accounting standards which are mandatory for the Company's annual accounting period which began on July 1, 2022. However, these do not have any significant impact on the Company's financial reporting and, therefore, have not been detailed in this condensed interim financial statements.

## (b) Standards and amendments to published approved accounting standards that are not yet effective

Certain new standards and amendments to the approved accounting standards will be mandatory for the Company's annual accounting periods beginning on or after July 01, 2022. However, these amendments will not have any significant impact on the financial reporting of the Company and, therefore, have not been disclosed in these condensed interim financial statements.

## 3.7 Accounting Convention

These condensed interim financial statements have been prepared under the historical cost convention, except staff retirement benefits which have been carried at present values as determined under the International Accounting Standards (IAS) 19 (revised) 'Employee Benefits'.

## 3.8 Significant Accounting Estimates and Judgements

The preparation of these condensed interim financial statements in conformity with approved accounting standards as applicable in Pakistan requires management to make estimates, assumptions and use of judgments that affects the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revision to accounting estimates are recognized prospectively commencing from the period of revision.

In preparing these condensed interim financial statements, the significant judgments made by the management in applying the Company's accounting policies and the key source of estimation and uncertainty were the same as those applied to the financial statements for the year ended June 30, 2022.

### 4 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual audited financial statements of the Company for the year ended June 30, 2022.

## 5 FINANCIAL RISK MANAGEMENT

The Company's activities expose it to a variety of financial risks: market risk (including currency risk and interest rate risk), credit risk and liquidity risk.





For the Half Year Ended December 31, 2022

There have been no changes in the risk management policies during the period, consequently these condensed interim financial statements does not include all the financial risk management information and disclosures required in the audited annual financial statements.

#### 6 FAIR VALUE ESTIMATE

The Company does not hold any financial instruments, which can be categorized using fair value hierarchy as per the requirements of IFRS 13 "Fair Value Measurement". However, fair values of other financial assets and liabilities approximate their carrying values.

### 7 RIGHT OF USE ASSETS

The right of use assets comprise of lease of employees' cars from Deinfa Motors (Private) Limited.

### 8 INVENTORIES

Inventories includes goods costing Rs. 30.95 million (June 30, 2022: 77.75 million) written down by Rs. 1.43 million (June 30, 2022: Rs. 25.57 million) to net realizable value amounting to Rs. 29.52 million (June 30, 2022: Rs. 52.17 million).

### 9 CONTINGENCIES AND COMMITMENTS

## 9.1 Contingencies

The status of the contingencies which were reported in note 20 to the annual audited financial statements of the Company for the year ended June 30, 2022 have not changed materially in the current period.

## 9.2 Commitments

There are no commitments in the current period.

## 10. CASH AND CASH EQUIVALENTS

2022 (Unaudited	2022 l) (Audited)	December 31, 2021 (Unaudited) 00
341,416	19,730	21,977
-	21,795	5,000
-		(50,286)
341,416	41,525	(23,309)
	2022 (Unaudited 341,416	2022 2022 (Unaudited) (Audited) Rupees in '0' 341,416 19,730 - 21,795 -

### 11. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise the parent company (The Series Acquisition B.V., Netherlands), the ultimate parent company (The Procter and Gamble Company USA), related group companies, companies in which directors are interested, staff retirement benefit plans, directors, key management personnel and close member of the family of all the aforementioned related parties. The Company carries out transactions with various related parties at agreed terms. Significant transactions with related parties are as follows:







For the Half Year Ended December 31, 2022

## 11.1 Significant transactions with related parties are as follows:

Significant transactions with related parties are as follows:			Half Year Ended		
Name	Relationship with the Company	Nature of transaction	Decemebr 31, 2022 (Unaudited)	Decemebr 31, 2021 (Unaudited)	
			Rupees i	n '000	
Procter and Gamble International Operations, SA	Associate due to common parent Company	Purchase of finished goods	514.920	570,396	
Operations, or t	Company	r dionage of imigrica goods	014,020	070,000	
Procter and Gamble Pakistan	Associate due to common parent	Services received Unsecured loan	41,365 646,642	24,559	
(Private) Limited	Company	Services rendered	6,469	21,777	
P&G Philippines Business Services, Inc.	Associate due to common parent	Our interest and	0.500	0.000	
	Company	Services received	3,502	3,933	
Procter & Gamble International Operations S.A Singapore	Associate due to common parent Company	Purchases of finished goods	17,372		
S.A Siriyapore	Company	goods			
Gillette Pakistan Provident Fund	Retirement benefit plan	Contribution to provident fund	990	1,173	
Gillette Pakistan Pension Fund	Retirement benefits plan	Expense from pension fund	1,029	1,169	
Key management personnel		Short term compensation	16,486	23,605	

## 11.2 Amounts (due to) / due from related parties as at period end are shown as under:

Name	Relationship with the Company	September 30 2022 (Unaudited) Rupe	), June 30, 2022 (Audited) ees in '000
Procter and Gamble International Operations SA	Associate due to common parent Company	(955,735)	(504,946)
Procter and Gamble Pakistan (Private) Limited.	Associate due to common parent Company	(937,285)	(359,394)
Series Acquisition BV	Holding company	-	(12,011)
Procter and Gamble International Operations S.A. Singapore	Associate due to common parent Company	(140,462)	-
Procter and Gamble Distributing LLC	Associate due to common parent Company	(164,318)	(164,318)
P&G Philippines Business Services, Inc.	Associate due to common parent Company	(15,555)	(10,810)
Gillette Pakistan Pension Fund	Retirement benefit plan	(16,550)	(15,521)







For the Half Year Ended December 31, 2022

## 12 GENERAL

- 12.1 Figures have been rounded off to the nearest thousand of Pakistani Rupee, unless otherwise stated.
- 12.2 Comparative figures have been rearranged and / or reclassified, wherever necessary, for the purpose of comparison in these condensed interim financial statements. However, no material reclassification has been made.

## 13 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements were authorized for issue by the Board of Directors of the Company on February 22, 2023.

OVAIS ATHER YOUSUF Chief Executive Officer

ABDULLAH SALEH Chief Financial Officer MUHAMMAD FAHAD SALEEM Director

