



KEY OPERATING AND FINANCIAL DATA

Annexure "A"

		FY16/17	FY17/18	FY18/19	FY19/20	FY20/21	FY21/22
<b>INCOME STATEMENT</b>							
Net Sales	Rs. in '000	1,834,575	1,828,717	1,962,721	1,971,294	2,162,727	2,453,305
Cost of Goods Sold	Rs. in '000	-1,506,003	-1,233,559	-1,310,766	-1,313,294	-1,725,063	-1,834,462
Gross Profit	Rs. in '000	328,572	595,158	651,955	658,100	437,664	618,843
GP Ratio	%	17.9%	32.5%	33.2%	33.4%	20.2%	25.2%
Other income	Rs. in '000	11,562	2,910	30,244	59,972	65,209	9,226
Selling, marketing and distribution expense	Rs. in '000	-302,272	-336,221	-328,538	-287,045	-259,568	-302,107
Administrative expenses	Rs. in '000	-22,234	-29,132	-45,786	-47,132	-59,392	-77,405
Other operating expenses	Rs. in '000	-99,028	-107,217	-41,811	-26,473	-27,546	-91,341
Finance Cost	Rs. in '000	-17	-8,930	-7,593	-5,891	-3,101	-8,251
Net Profit before taxes	Rs. in '000	(83,417)	116,568	258,471	351,531	153,266	148,965
PBT Ratio	%	-4.5%	6.4%	13.2%	17.8%	17.8%	6.1%
Income tax expense	Rs. in '000	-110,045	-112,246	-94,078	-129,407	-114,883	-171,123
Net Earnings AT	Rs. in '000	-193,462	4,322	164,393	222,124	38,383	-22,158
PAT Ratio	%	-10.5%	0.2%	8.4%	11.3%	1.8%	-0.9%
EPS	(Rs./share)	-10.08	0.23	8.56	11.57	1.2	-0.7
Dividends	(Rs./share)	Nil	Nil	1.25	3.5	Nil	Nil

		FY16/17	FY17/18	FY18/19	FY19/20	FY20/21	FY21/22
<b>BALANCE SHEET</b>							
Cash & cash equivalents	Rs. in '000	108,400	1,092	562,937	493,515	534,379	46,525
Trade Receivables	Rs. in '000	248,020	168,062	156,356	193,290	131,198	264,936
Other Receivables	Rs. in '000	402,703	203,941	81,130	139,306	260,014	733,161
Inventory	Rs. in '000	582,269	382,081	326,792	511,860	648,844	911,761
Right of use assets	Rs. in '000	-	-	-	32,860	20,650	12,043
Property, Plant and Equipment	Rs. in '000	-	-	-	-	-	185,874
Other Assets	Rs. in '000	90,441	91,406	62,780	91,752	86,692	289,422
<b>Total Assets</b>	Rs. in '000	<u>1,431,833</u>	<u>846,582</u>	<u>1,189,995</u>	<u>1,462,583</u>	<u>1,681,783</u>	<u>2,443,722</u>
Trade Payables	Rs. in '000	221,809	727,722	43,997	532,129	517,012	1,043,884
Other Payables	Rs. in '000	121,578	172,999	114,736	4,380	117,205	102,716
Deferred liabilities	Rs. in '000	6,080	9,166	10,725	11,572	46,096	34,999
Short term running finance	Rs. in '000	-	-	144,774	-	-	-
Loan from associate company	Rs. in '000	-	-	-	-	-	350,000
Equity	Rs. in '000	716,585	521,946	532,350	641,914	782,269	912,123
<b>Total Liability and Equity</b>	Rs. in '000	<u>1,066,052</u>	<u>1,431,833</u>	<u>846,582</u>	<u>1,189,995</u>	<u>1,462,583</u>	<u>2,443,722</u>
Current ratio	Times	1.59	2.79	2.22	2.25	2.35	2.12
Quick ratio (inventory excluded)	Times	0.94	1.53	1.61	1.45	1.43	1.33
Book value per share	Rs. Per share	27.18	27.73	33.43	40.74	29.44	28.62
Receivable days	Days	49.35	33.54	29.08	35.79	22.14	39.42
Inventory days	Days	141.12	113.05	91.00	142.26	137.29	181.41
Payable days	Days	176.37	13.02	148.18	143.69	119.05	207.70