# ONCAP

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# **ONCAP is Onex's mid-market** private equity platform

# **ONCAP** Team

 35 professionals located within Onex' Toronto and New York offices; ONCAP's senior leadership have worked together for an average of 16 years and have more than 120 collective years of private equity experience

# **Investment Focus and Philosophy**

- Targeting significant minority or control equity investments of **\$20 \$250 million** in North American businesses with EBITDA of **\$5 \$50 million** and total enterprise values of **\$50 \$500 million**
- Partner with exceptional managers to jointly build businesses over the long-term with a focus on multiple
  of capital and not IRR
- Focused portfolio we work to make each investment successful on a standalone basis
- ONCAP funds have never impaired capital on any realized investments since inception
- Invest in high quality businesses, with strong, sustainable free-cash-flow characteristics and market leadership in fragmented industries
- Ownership philosophy which mandates ONCAP and its management partners to personally invest in each transaction
- Long-term track record of serving as the first significant institutional investor in founder-owned businesses across North America
- Utilize an appropriate financial structure and leverage ONCAP's strong existing lending relationships

# **About Onex**

- Founded in 1984 and public since 1987 (TSX: ONEX), Onex is one of the oldest and most successful
  private equity firms in North America
- Approximately US\$48.7 billion of assets under management, including US\$8 billion of Onex investing capital, in two private equity platforms (Onex Partners for larger transactions and ONCAP for middle-market transactions), and a private credit platform
- Onex and its management team are collectively the largest investors across Onex platforms

# **ONCAP Sectors of Emphasis**



### Consumer

- Household Products
- Consumer Healthcare
- Multi-location Consumer Services
- Consumer Wellness



# Industrials

- Machinery & Equipment
- Advanced Manufacturing
- Industrial Electronics



### Services

- Facility Services
- Education & Training
- Utilities & Infrastructure Services
- Software & Data Enabled

# **ONCAP** Funds

ONCAP IV (2016) \$1.1 billion fund 13 platform investments and 40 follow-on acquisitions to date

### ONCAP III (2011) C\$800 million

8 platform investments and 47 follow-on acquisitions to date

### ONCAP II (2006) C\$574 million

8 platform investments and 98 follow-on acquisitions

ONCAP I (2000) C\$400 million 6 platform investments and 15 follow-on acquisitions

# **Active Investments**

# AUTOSAVVY

The largest branded title vehicle retailer in the U.S.



A leading English language school that offers language, pathway and vocational college programs in its modern boutique campuses

### ONTÍVITY

A leading provider of wireless infrastructure services to the telecommunications industry in the United States

#### RIGHTAT SCHOOL

A leading national provider of before and after school childcare in the U.S.

## BIOMERICS

A leading vertically integrated medical device contract manufacturer focused on micro-plastics, micro-metals, imageguided-intervention, and final device assembly



A leading designer and manufacturer of industrial waste and recycling processing systems

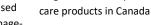
# PURE

A leading casino operator in Alberta, with four operating casinos

# VENANPRI group

gardening industries

A leading manufacturer of wear components and hand tools for the agriculture, constructionm and



# Mayzon

CHATTERS

Leading designer, manufacturer, and marketer of bath accessories and home fashion products

Largest retailer of professional hair

# 

A designer and manufacturer of specialty rigid packaging solutions, as well as a custom injection molder of plastic components

A leading provider of consumable surface technology solutions for industrial users



A specialty dental service organization focused on providing business and administrative services to specialty dental service providers

### S merrithew.

A leading developer, manufacturer and retailer of Pilates equipment, accessories, content and education globally



A leading global designer and manufacturer of dispensing solutions

# WUSE SOLUTIONS

A leading provider of submetering and utility expense management solutions for the multi-residential, condominum and commercial markets in Canada

# **Exited Investments**



# **Contact Information**

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