161 Bay Street, Toronto, ON M5J 2S1 Tel: (416) 214-4300 www.oncap.com

712 Fifth Avenue, New York, NY 10019 Tel: (212) 582-2211

# **ONCAP** is Onex's lower mid-market private equity platform

## **ONCAP Team**

 41 professionals located within Onex' Toronto and New York offices; ONCAP's senior leadership have worked together for an average of 17 years and have more than 120 collective years of private equity experience

## **Investment Focus and Philosophy**

- Targeting significant minority or control equity investments of \$20 \$250 million in North American businesses with EBITDA of \$5 - \$50 million and total enterprise values of \$50 - \$500 million
- · Partner with exceptional managers to jointly build businesses over the long-term with a focus on multiple of capital and not IRR
- Focused portfolio we work to make each investment successful on a standalone basis
- ONCAP funds have never impaired capital on any realized investments since inception
- Invest in high quality businesses, with strong, sustainable free-cash-flow characteristics and market leadership in fragmented industries
- · Ownership philosophy which mandates ONCAP and its management partners to personally invest in each transaction
- Long-term track record of serving as the first significant institutional investor in founder-owned businesses across North America
- Utilize an appropriate financial structure and leverage ONCAP's strong existing lending relationships

## About Onex

- Founded in 1984 and public since 1987 (TSX: ONEX), Onex is one of the oldest and most successful private equity firms in North America
- Approximately US\$57.2 billion of assets under management, including over US\$8.5 billion of Onex investing capital, in two private equity platforms (Onex Partners for larger transactions and ONCAP for middle-market transactions), and a private credit platform
- Onex and its management team are collectively the largest investors across Onex platforms

## **ONCAP Sectors of Emphasis**

### Consumer

- Automotive Aftermarket
- Multi-Location Consumer Services
- Health Wellness

### **Industrials**

- Engineered Products and Materials
- Systems, Aftermarket & Services

## **ONCAP Funds**

## **ONCAP V (2024) US\$1.3 billion fund**

6 platform investments and 2 follow-on acquisitions to date

## **ONCAP IV (2016)** US\$1.1 billion fund

13 platform investments and 50 follow-on acquisitions to date

## **ONCAP III (2011)** C\$800 million

8 platform investments and 47 follow-on acquisitions to date

## **ONCAP II (2006)** C\$574 million

8 platform investments and 97 follow-on acquisitions

## **ONCAP I (2000)** C\$400 million

6 platform investments and 15 follow-on acquisitions

### **Services**

- Education
- Facility Services
- Tech-Enabled Services

## **Active Investments**

## AUTOSAVVY

The largest branded title vehicle retailer in the U.S.



a leading provider of dealership technology solutions for the automotive industry

## Mayzon

Designer, manufacturer, and marketer of bath accessories and home fashion products



A leading North American corrugate box re-use platform.

## BIOMERICS

A vertically integrated medical device contract manufacturer focused on micro-plastics, micro-metals, imageguided-intervention, and final device assembly

## IMAGE

A specialty dental service organization focused on providing business and administrative services to specialty dental service providers

## merrithew.

A leading developer, manufacturer and retailer of Pilates equipment. accessories, content and education globally



A leading national provider of before and after school childcare in the U.S.

## **WUSE**

A leading network of automotive collision repair centres

Largest retailer of professional hair care products in Canada



ONTÍVITY

the United States

**VENANPRIgroup** 

AGRISOLUTIONS

A leading English language school that offers language, pathway and vocational college programs in its modern boutique campuses

A leading provider of wireless

infrastructure services to the

telecommunications industry in

A leading manufacturer of wear

components and hand tools for

the agriculture, constructionm and



A leading designer and manufacturer of industrial waste and recycling processing solutions.

## PRECISION'

A leading global designer and manufacturer of dispensing solutions



A leading provider of consumable surface technology solutions for industrial users

A leading provider of submetering and utility expense management solutions for the multi-residential, condominum and commercial markets in Canada

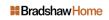
gardening industries

A regional provider of re-occurring maintenance, repair, and overhaul services for industrial equipment and infrastructure.

## **Exited Investments**











































### Contact Information

### **Michael Lay**

**Managing Partner** mlay@oncap.com

## **Gregory Baylin**

Senior Advisor gbaylin@oncap.com

## **Mark Gordon**

Senior Advisor mgordon@oncap.com

## Consumer

### **Wole James**

**Managing Director** wjames@oncap.com

### **Stephen Marshall**

**Managing Director** smarshall@oncap.com

### **Rene Boissonnault**

**Principal** 

rboissonnault@oncap.com

### **Hampton Webb**

Principal

hwebb@oncap.com

### **Industrials**

### **Ryan Mashinter**

Senior Managing Director rmashinter@oncap.com

### **Gietha Murugiah**

**Principal** 

gmurugiah@oncap.com

### Services

## **Adam Shantz**

**Managing Director** ashantz@oncap.com

### Jason Levy

Principal jlevy@oncap.com

## Nicholas Moritsugu

Principal

nmoritsugu@oncap.com