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# ONCAP is Onex's lower mid-market private equity platform

### **ONCAP Team**

 41 professionals located within Onex' Toronto and New York offices; ONCAP's senior leadership have worked together for an average of 17 years and have more than 120 collective years of private equity experience

### **Investment Focus and Philosophy**

- Targeting significant minority or control equity investments of \$20 \$250 million in North American businesses with EBITDA of \$5 \$50 million and total enterprise values of \$50 \$500 million
- Partner with exceptional managers to jointly build businesses over the long-term with a focus on multiple
  of capital and not IRR
- Focused portfolio we work to make each investment successful on a standalone basis
- ONCAP funds have never impaired capital on any realized investments since inception
- Invest in high quality businesses, with strong, sustainable free-cash-flow characteristics and market leadership in fragmented industries
- Ownership philosophy which mandates ONCAP and its management partners to personally invest in each transaction
- Long-term track record of serving as the first significant institutional investor in founder-owned businesses across North America
- Utilize an appropriate financial structure and leverage ONCAP's strong existing lending relationships

### **About Onex**

- Founded in 1984 and public since 1987 (TSX: ONEX), Onex is one of the oldest and most successful private equity firms in North America
- Approximately US\$57.2 billion of assets under management, including over US\$8.5 billion of Onex investing capital, in two private equity platforms (Onex Partners for larger transactions and ONCAP for middle-market transactions), and a private credit platform
- Onex and its management team are collectively the largest investors across Onex platforms

### **ONCAP Sectors of Emphasis**



### Consumer

- Automotive Aftermarket
- Multi-Location Consumer Services
- Health Wellness

### **Industrials**

- Engineered Products and Materials
- Systems, Aftermarket & Services

### **ONCAP Funds**

# ONCAP V (2024) US\$1.3 billion fund

5 platform investments and 2 follow-on acquisitions to date

# ONCAP IV (2016) US\$1.1 billion fund

13 platform investments and 50 follow-on acquisitions to date

### ONCAP III (2011) C\$800 million

8 platform investments and 47 follow-on acquisitions to date

### ONCAP II (2006) C\$574 million

8 platform investments and 97 follow-on acquisitions

# ONCAP I (2000) C\$400 million

6 platform investments and 15 follow-on acquisitions



### **Services**

- Education
- Facility Services
- Tech-Enabled Services

### **Active Investments**

### AUTOSAVVY

The largest branded title vehicle retailer in the U.S.



a leading provider of dealership technology solutions for the automotive industry

### Mayzon

Designer, manufacturer, and marketer of bath accessories and home fashion products



A leading North American corrugate box re-use platform.

### BIOMERICS

A vertically integrated medical device contract manufacturer focused on micro-plastics, micro-metals, imageguided-intervention, and final device assembly

### IMAGE

A specialty dental service organization focused on providing business and administrative services to specialty dental service providers

### merrithew.

A leading developer, manufacturer and retailer of Pilates equipment. accessories, content and education globally



A leading national provider of before and after school childcare in the U.S.

### **WUSE**

A leading network of automotive collision repair centres

Largest retailer of professional hair care products in Canada



ONTÍVITY

the United States

**VENANPRIgroup** 

AGRISOLUTIONS

A leading English language school that offers language, pathway and vocational college programs in its modern boutique campuses

A leading provider of wireless

infrastructure services to the

telecommunications industry in

A leading manufacturer of wear

components and hand tools for

the agriculture, constructionm and



A leading designer and manufacturer of industrial waste and recycling processing solutions.

## PRECISION'

A leading global designer and manufacturer of dispensing solutions



A leading provider of consumable surface technology solutions for industrial users

A leading provider of submetering and utility expense management solutions for the multi-residential, condominum and commercial markets in Canada



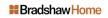
gardening industries

A regional provider of re-occurring maintenance, repair, and overhaul services for industrial equipment and infrastructure.

### **Exited Investments**











































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