

# Insight Action

Q3 Current Events Data

### The location of where a company is based strongly influences trust.

### WHAT CAN YOU DO?

- Use targeted messaging to address skepticism, emphasizing ethics and global standards.
- Highlight local engagement and adherence to international norms.
- Track how bias impacts reputation metrics and adjust messaging and metric expectations accordingly.



### People define value by whether a product meets their real needs — not by affordability alone.

### WHAT CAN YOU DO?

- Communicate how offerings meet daily needs through tangible proof points.
- Reinforce product reliability and ease of access in all channels.
- Show consistency between marketing and citizenship messaging to build authenticity.



### Stakeholders expect companies to be socially responsible, balancing profit with positive impact on people.

### WHAT CAN YOU DO?

- Showcase proof of fair practices, fair wages, inclusion, and community investment.
- ★ Ensure purpose-led messaging is consistent across investor, customer, and employee communications.
- Communicate profit discussions carefully to avoid appearing tone-deaf during sensitive times.



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