

Investor Presentation

Second Quarter 2024

May 31, 2024

Forward-Looking Statements and Non-GAAP Financial Measures

Caution Regarding Forward-Looking Statements

From time to time, Laurentian Bank of Canada and, as applicable its subsidiaries (collectively referred to as the Bank) will make written or oral forward-looking statements within the meaning of applicable Canadian and United States (U.S.) securities legislation, including, forward-looking statements contained in this document (and in the documents incorporated by reference herein), as well as in other documents filed with Canadian and U.S. regulatory authorities, in reports to shareholders, and in other written or oral communications. These forward-looking statements are made in accordance with the "safe harbor" provisions of, and are intended to be forward-looking statements in accordance with, applicable Canadian and U.S. securities legislation. They include, but are not limited to, statements regarding the Bank's vision, strategic goals, business plans and strategies, priorities and financial performance objectives; the economic, market, and regulatory review and outlook for Canadian, U.S. and global economies; the regulatory environment in which the Bank operates; the risk environment, including, credit risk, liquidity, and funding risks; the statements under the heading "Risk Appetite and Risk Management Framework" contained in the 2023 Annual Report, including, the MD&A for the fiscal year ended October 31, 2023, and other statements that are not historical facts.

Forward-looking statements typically are identified with words or phrases such as "believe", "assume", "estimate", "forecast", "outlook", "project", "vision", "expect", "foresee", "anticipate", "intend", "plan", "goal", "aim", "target", and expressions of future or conditional verbs such as "may", "should", "could", "would", "will", "intend" or the negative of any of these terms, variations thereof or similar terminology.

By their very nature, forward-looking statements require the Bank to make assumptions and are subject to inherent risks and uncertainties, both general and specific in nature, which give rise to the possibility that the Bank's predictions, forecasts, projections, expectations, or conclusions may prove to be inaccurate; that the Bank's sassumptions may be incorrect (in whole or in part); and that the Bank's financial performance objectives, visions, and strategic goals may not be achieved. Forward-looking statements should not be read as guarantees of future performance or results, or indications of whether or not actual results will be achieved. Material economic assumptions underlying such forward-looking statements are set out in the 2023 Annual Report under the heading "Outlook", which assumptions are incorporated by reference herein.

The Bank cautions readers against placing undue reliance on forward-looking statements, as a number of factors, many of which are beyond the Bank's control and the effects of which can be difficult to predict or measure, could influence, individually or collectively, the accuracy of the forwardlooking statements and cause the Bank's actual future results to differ significantly from the targets, expectations, estimates or intentions expressed in the forward-looking statements. These factors include, but are not limited to general and market economic conditions; inflationary pressures; the dynamic nature of the financial services industry in Canada, the U.S., and globally; risks relating to credit, market, liquidity, funding, insurance, operational and regulatory compliance (which could lead to the Bank being subject to various legal and regulatory proceedings, the potential outcome of which could include regulatory restrictions, penalties, and fines); reputational risks; legal and regulatory risks; competitive and systemic risks; supply chain disruptions; geopolitical events and uncertainties; government sanctions; conflict, war, or terrorism; and various other significant risks discussed in the risk-related portions of the Bank's 2023 Annual Report, such as those related to: Canadian and global economic conditions (including the risk of higher inflation and rising interest rates); Canadian housing and household indebtedness; technology, information systems and cybersecurity; technological disruption, privacy, data and third party related risks; competition; the Bank's ability to execute on its strategic objectives; digital disruption and innovation (including, emerging fintech competitors); changes in government fiscal, monetary and other policies; tax risk and transparency; fraud and criminal activity; human capital; business continuity; emergence of widespread health emergencies or public health crises; environmental and social risks including, climate change; and various other significant risks, as described beginning on page 38 of the 2023 Annual Report, including the MD&A, which information is incorporated by reference herein. The Bank further cautions that the foregoing list of factors is not exhaustive. When relying on the Bank's forward-looking statements to make decisions involving the Bank, investors, financial analysts, and others should carefully consider the foregoing factors, uncertainties, and current and potential events,

Any forward-looking statements contained herein or incorporated by reference represent the views of management of the Bank only as at the date such statements were or are made, are presented for the purposes of assisting investors, financial analysts, and others in understanding certain key elements of the Bank's financial position, current objectives, strategic priorities, expectations and plans, and in obtaining a better understanding of the Bank's business and anticipated financial performance and operating environment and may not be appropriate for other purposes. The Bank does not undertake any obligation to update any forward-looking statements made by the Bank or on its behalf whether as a result of new information, future events or otherwise, except to the extent required by applicable securities legislation. Additional information relating to the Bank can be located on SEDAR+ at www.sedarplus.ca.

Non-GAAP and Other Financial Measures

In addition to financial measures based on generally accepted accounting principles (GAAP), management uses non-GAAP financial measures to assess the Bank's underlying ongoing business performance. Non-GAAP financial measures presented throughout this document are referred to as "adjusted" measures and exclude amounts designated as adjusting items. Adjusting items include the amortization of acquisition-related intangible assets, and certain items of significance that arise from time to time which management believes are not reflective of underlying business performance. Non-GAAP financial measures are not standardized financial measures under the financial reporting framework used to prepare the financial statements of the Bank and might not be comparable to similar financial measures disclosed by other issuers. The Bank believes non-GAAP financial measures are useful to readers in obtaining a better understanding of how management assesses the Bank's performance and in analyzing trends.

Non-GAAP ratios are not standardized financial measures under the financial reporting framework used to prepare the financial statements of the Bank to which the non-GAAP ratios relate and might not be comparable to similar financial measures disclosed by other issuers. Ratios are considered non-GAAP ratios if adjusted measures are used as components, refer to the non-GAAP financial measure section above. The Bank believes non-GAAP ratios are useful to readers in obtaining a better understanding of how management assesses the Bank's performance and in analyzing trends.

Management also uses supplementary financial measures to analyze the Bank's results and in assessing underlying business performance and related trends. Please refer to the Glossary on page 25 of the Second Quarter 2024 Report to Shareholders, including the MD&A for more information about the composition of supplementary financial measures disclosed in this document.

For more information, refer to page 23 of this presentation and to the Non-GAAP financial and other measures section beginning on page 5 of the Second Quarter 2024 Report to Shareholders, including the MD&A for the quarter ended on April 30, 2024, which pages are incorporated by reference herein. The MD&A is available on SEDAR+ at www.sedarplus.ca



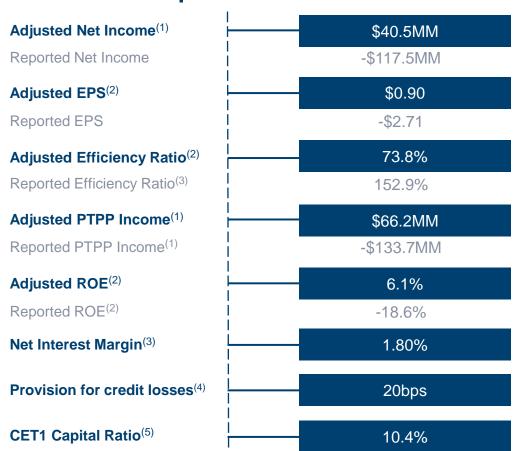


Éric Provost

President & Chief Executive Officer

Introduction & Strategic Overview

Introduction | Q2/24 Results



Highlights

- Reported results include \$197MM of impairment & restructuring charges
- Stable Adjusted Earnings per Share
- Maintained solid liquidity levels
- Strengthened CET1 capital ratio
- Prudent and disciplined approach to credit



Introduction | Impairment and Restructuring Charges

Q2/24 (\$MM) ⁽¹⁾⁽²⁾	Pre-Tax Impact	After-Tax Impact	Impact (\$ / Share)	CET1 impact
Goodwill	\$84	\$73	\$1.66	Nil
Intangibles	66	49	1.12	-1
Premises & Equipment	6	4	0.10	-2
Personal & Commercial Banking Impairment	156	126	2.88	-3
AIRB ⁽³⁾ Impairment	23	17	0.39	Nil
Corporate Office footprint reduction	13	10	0.22	-4
Severances and other fees	4	3	0.07	-1
Total	\$197	\$156	\$3.56	-8 bps

Q3/24 (\$MM) ⁽⁴⁾	Pre-Tax	After-Tax	Impact	CET1
	Impact	Impact	(\$ / Share)	impact
Severances and other fees	\$7	\$5	\$0.12	-2 bps



Introduction | Our Path Forward

We will succeed by focusing on the execution of our strategy across the Bank







Compete where we have an edge and market opportunity



Efficiency and Simplification



Drive accountability for our progress



Harness the power of partnerships and collaboration





Yvan Deschamps

Executive Vice President & Chief Financial Officer

Financial Review

Financial Review | Q2/24 Financial Results

Reported (\$MM)	Q2/24	Y/Y	Q/Q
Total revenue	\$ 252.6	-2%	-2%
Provision for credit losses (PCL)	\$ 17.9	+11%	+6%
Non-interest expenses (NIE)	\$ 386.3	+112%	+95%
Pre-tax pre-provision (PTPP) income ⁽¹⁾	\$ -133.7	-279%	-321%
Net income	\$ -117.5	-338%	-415%
Diluted EPS	\$ -2.71	-344%	-461%
ROE ⁽²⁾	-18.6%	n.m	n.m
NIM	1.80%	-bp	-bp
Efficiency ratio ⁽³⁾	152.9%	n.m	n.m
CET1 capital ratio ⁽⁴⁾	10.4%	+110bps	+20bps

Adjusted (\$MM)	Q2/24	Y/Y	Q/Q
Adjusted NIE ⁽¹⁾	\$ 186.3	+4%	-1%
Adjusted PTPP income ⁽¹⁾	\$ 66.2	-15%	-5%
Adjusted net income ⁽¹⁾	\$ 40.5	-22%	-8%
Adjusted diluted EPS(2)	\$ 0.90	-22%	-1%
Adjusted ROE ⁽²⁾	6.1%	-200bps	+10bps
Adjusted efficiency ratio ⁽²⁾	73.8%	+410bps	+80bps

period ended April 30, 2024, which pages are incorporated by reference herein. The MD&A is available on SEDAR+ at www.sedarplus.ca.

Y/Y Highlights

- Total revenue decreased by \$4.6MM, mostly due to lower net interest income from lower loan volumes
- Adjusted NIE increased by \$7.1MM, mainly due to other non-interest expenses

- Total revenue decreased by \$5.7MM, mostly as a result of two fewer days in the quarter
- Adjusted NIE decreased by \$2.2MM, mainly due to lower salaries and employee benefits
- PCLs were up \$1.0MM, reflecting higher provisions on impaired loans due to credit migration in the commercial loan portfolio



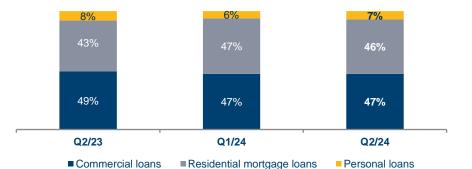


Financial Review | Net Interest Income and Net Interest Margin

Net Interest Income and Margin (\$MM, %)



Loan Portfolio Mix



Key Assets (\$B)	Q2/24	Y/Y	Q/Q
Liquid assets ⁽¹⁾	\$ 11.0	-4%	+9%
Personal loans	\$ 2.3	-21%	-5%
Residential mortgage loans	\$ 16.8	+2%	-1%
Commercial loans ⁽²⁾	\$ 17.2	-8%	-1%
Key Liabilities (\$B)	Q2/24	Y/Y	Q/Q
Deposits – Personal	\$ 21.0	-5%	-2%
Deposits – Business, banks and other	\$ 3.6	-20%	+1%
Debt related to securitization	\$ 13.2	+4%	+2%

Y/Y Highlights

NII decreased by \$4.6MM mainly due to lower loan volumes

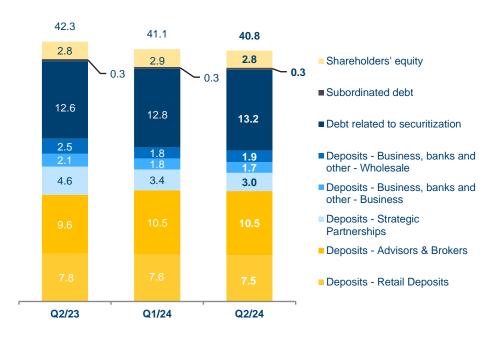
- NII decreased by \$5.6MM, mainly reflected the negative impact of two fewer days in the quarter
- NIM was stable at 1.80%



⁽¹⁾ This is a supplementary financial measure. (2) Including customers' liabilities under acceptances.

Financial Review | Optimizing Funding Structure and Costs

Funding (\$B)(1)(2)



Y/Y Highlights

Total funding decreased by \$1.5B

- Deposits were down \$1.9B
- This was partially offset by a \$0.5B increase of cost-efficient long-term debt related to securitization activities

Q/Q Highlights

Total funding decreased by \$0.3B, aligned with loan volume reductions as well as our previously disclosed objective of gradually reducing the elevated liquidity level

- Personal deposits sourced through the retail channel decreased by \$0.1B
- Strategic partnership deposits decreased by \$0.4B as customers allocate funds back into market activity or term products
- This was partially offset by a \$0.3B increase of cost-efficient long-term debt related to securitization activities
- The Bank maintained a healthy Liquidity Coverage Ratio (LCR) through the quarter, materially above the industry average

(2) Numbers may not add due to rounding.

Financial Review | Other Income

Other Income (\$MM) ⁽¹⁾	Q2/24	Y/Y	Q/Q
Lending fees	\$ 13.3	-21%	-6%
Income from mutual funds	\$ 10.1	-8%	+1%
Fees and securities brokerage commissions	\$ 11.0	+1%	+6%
Card service revenues	\$ 6.8	-11%	-24%
Income from financial instruments	\$ 15.5	+71%	+27%
Service charges	\$ 7.0	-4%	+1%
Fees on investment accounts	\$ 2.8	-15%	-8%
Insurance income, net	\$ 1.5	-13%	-19%
Other	\$ 5.1	-5%	-10%
	\$ 73.0	-%	-%

Y/Y Highlights

- · Other income was unchanged
- Higher income from financial instruments offset by lower lending fees due to tempered commercial real estate activity

- · Other income was unchanged
- Higher income from financial instruments offset by seasonally lower card service revenues



Financial Review | Non-Interest Expenses (NIE)

NIE (\$MM)	Q2/24	Y/Y	Q/Q
Salaries and employee benefits	\$ 99.5	-1%	-3%
Premises and technology	\$ 50.1	+3%	-4%
Other	\$ 40.0	+20%	+7%
Impairment and restructuring charges	\$ 196.8	n.m	n.m
Non-interest expenses	\$ 386.3	+112%	+95%
Adjusted non-interest expenses ⁽¹⁾	\$ 186.3	+4%	-1%

Adjusted Efficiency Ratio



Y/Y Highlights

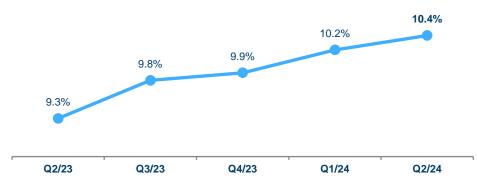
- Reported NIE increased by \$203.9MM and include \$196.8MM of impairment and restructuring charges in Q2
- Adjusted NIE increased by \$7.1MM, mainly due higher regulatory expenses and other costs related to various compliance projects, as well as higher expenses to support the Bank's strategic priorities

- Reported NIE increased by \$188.5MM and include \$196.8MM of impairment and restructuring charges in Q2
- Adjusted NIE decreased by \$2.2MM, mainly due to lower salaries and employee benefits from the two fewer days in the second quarter, partly offset by higher other non-interest expenses as described above

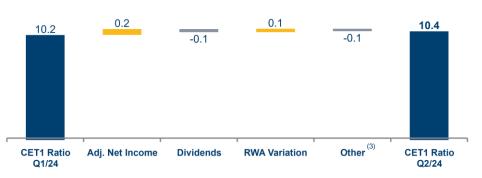


Financial Review | Strong Capital Position

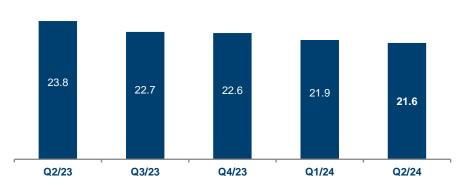
Common Equity Tier 1 Capital Ratio (CET1)(1)



Evolution of the CET1 Ratio (%)(2)



Risk-Weighted Assets (RWA) (\$B)(1)



Y/Y Highlights

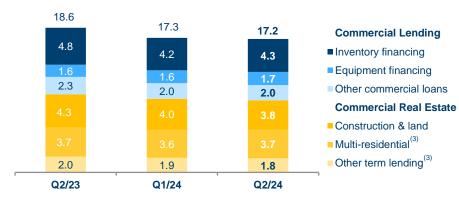
CET1 ratio up 110 bps to 10.4%

- CET1 ratio was up 20 bps to 10.4% due to a reduction in RWA
- Impairment and Restructuring charges impact of -8 bps

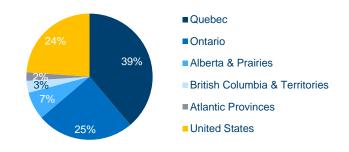


Financial Review | Strong and Diversified Commercial Loan Portfolio

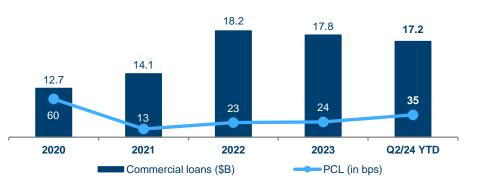
Commercial Loan Portfolio (\$B)(1)(2)



Pan-Canadian Portfolio and U.S. Presence (as at April 30, 2024)



Credit Quality



Y/Y Highlights

Decline of \$1.4B or 8%, mostly due to a decrease in Inventory Financing and Commercial Real Estate portfolios

Q/Q Highlights

Decline of \$0.1B or 1%, mostly due to a decrease in the Commercial Real Estate portfolio

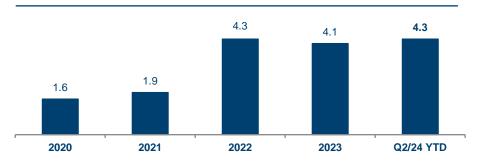


Financial Review | Diversified Inventory Financing Portfolio

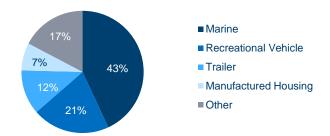
Inventory Finance Overview

- 6,000+ dealers in the U.S. and Canada
- \$700,000 average dealer line utilization
- Leading platform present in all 50
 U.S. states and Canada

Inventory Financing Portfolio (\$B)



Inventory Finance Main Product Lines (as at April 30, 2024)



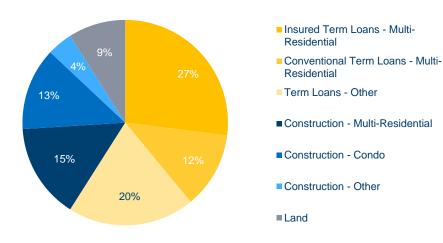
Credit Protection(1)

- 1. Collateral value of the asset at the wholesale price
- 2. Backing of dealership assets
- 3. Dealership owner personal guarantee
- 4. Curtailment payments if turnover is low
- 5. Repurchase agreement from the manufacturer



Financial Review | Strong Commercial Real Estate Portfolio

Commercial Real Estate Portfolio (as at April 30, 2024)

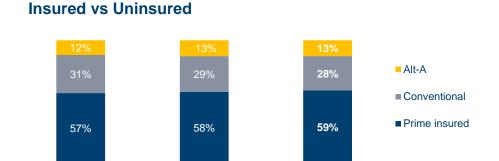


Portfolio Overview

- >67% of our portfolio is residential: 54% Multi-Residential and 13% Condos
 - LTV on uninsured multi-residential mortgage portfolio: 62%
- Office portfolio consists of Class A or B assets and financial recourse to strong and experienced sponsors
 - Majority of portfolio is in multi-tenanted properties
 - Office is 3% of our total Commercial lending portfolio



Financial Review | High Quality Residential Mortgage Loan Portfolio



Q2/24

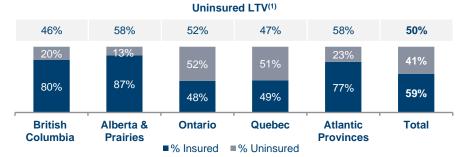


Credit Quality

Q2/23



Insured, Uninsured & Loan to Value (LTV) by Province

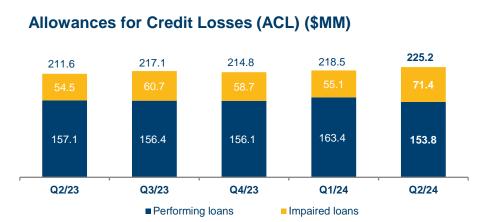


More than 80% of our residential mortgage portfolio is fixed rate of which ~80% will mature in 2025 or later



Q1/24

Financial Review | Allowances for Credit Losses

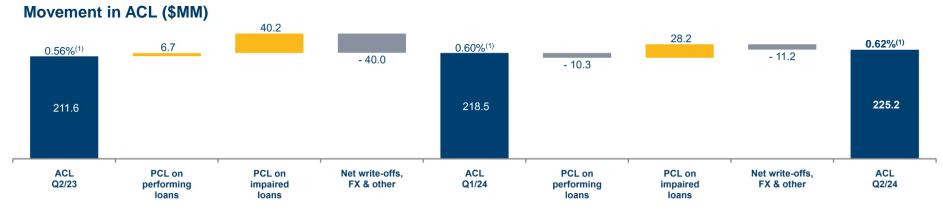


Y/Y Highlights

 ACL increased by \$13.6MM, mainly due to higher provisions on commercial and personal loans due to credit migration, partly offset by write-offs in the commercial and personal loan portfolios

Q/Q Highlights

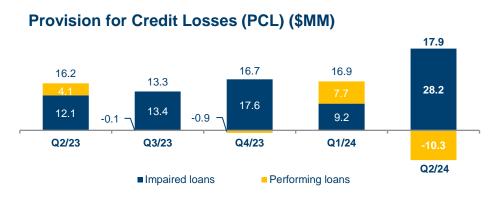
 ACL increased by \$6.7MM mainly as a result of higher allowances on impaired commercial loans due to credit migration





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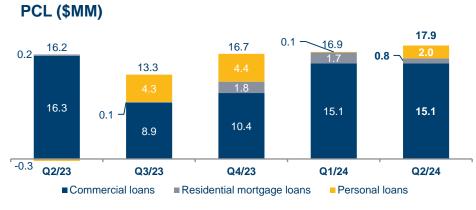
Financial Review | Provision for Credit Losses



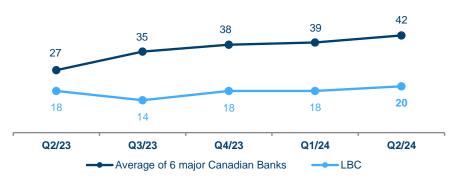
Y/Y Highlights

- PCL increased by \$1.7MM as a result of credit migration in commercial loans with higher provisions on impaired loans, partly offset by release on performing loans
- PCL as a % of average loans and acceptances increased by 2 bps

- PCL increased by \$1.0MM for the same reasons
- PCL as a % of average loans and acceptances increased by 2 bps



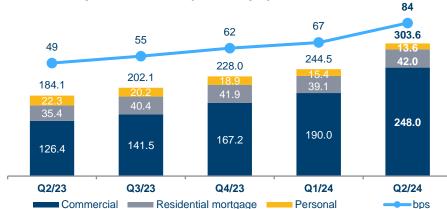






Financial Review | Impaired Loans

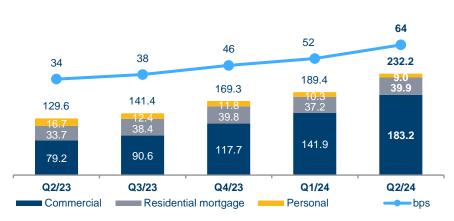
Gross Impaired Loans (\$MM, bps)



Gross Impaired Loans (GIL) Net Formation (\$MM)



Net Impaired Loans (\$MM, bps)



Y/Y Highlights

- Gross impaired loans increased by \$119.5MM, due to credit migration in commercial loans
- Net impaired loans increased by \$102.6MM

- Gross impaired loans increased by \$59.1MM, due to credit migration in commercial loans
- Net impaired loans increased by \$42.8MM





Appendices

Appendices | Adjusting Items

		Q2/24			Q1/24			Q2/23	
In \$MM ⁽¹⁾	Pre-Tax Impact	After-Tax Impact	Impact (\$ / Share)	Pre-Tax Impact	After-Tax Impact	Impact (\$ / Share)	Pre-Tax Impact	After-Tax Impact	Impact (\$ / Share)
P&C Banking impairment charges	\$155.9	\$125.6	\$2.87	_	_	_	_	_	_
Restructuring and other impairment charges	40.8	30.0	0.69	6.1	4.5	0.10	_	_	_
Amortization of acquisition-related intangible assets	3.2	2.4	0.05	3.2	2.4	0.06	3.2	2.4	0.05
Impact of adjusting items	\$200.0	\$158.1	\$3.61	\$9.3	\$6.9	\$0.16	\$3.2	\$2.4	\$0.05



Appendices | Non-GAAP Financial Measures

In \$MM ⁽¹⁾	Q2/24	Q1/24	Q2/23
Income (loss) before income taxes	-\$151.7	\$43.6	\$58.5
Provision for credit losses	17.9	16.9	16.2
Pre-tax pre-provision (PTPP) income (loss)	-133.7	60.5	74.7
Pre-tax impact of adjusting items(2)	200.0	9.3	3.2
Adjusted PTPP income (loss)	\$66.2	\$69.8	\$77.9
Net income (loss)	-\$117.5	\$37.3	\$49.3
After-tax impact of adjusting items ⁽²⁾	158.1	6.9	2.4
Adjusted net income (loss)	\$40.5	\$44.2	\$51.7
Net income (loss) available to common shareholders	-\$118.8	\$32.7	\$48.0
After-tax impact of adjusting items(2)	158.1	6.9	2.4
Adjusted net income (loss) available to common shareholders	\$39.2	\$39.6	\$50.4
Common shareholders' equity	\$2,744.8	\$2,886.5	\$2,845.3
Average common shareholders' equity	\$2,594.2	\$2,607.8	\$2,542.1



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⁽¹⁾ The impact of adjusting items may not add due to rounding. (2) Refer to page 22 of this presentation for detailed information about adjusting items.



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