



SUMMER RESEARCH INTERNSHIP

LOCATION: TORONTO, ONTARIO

APPLICATION DEADLINE: 30 APRIL 2018, 5PM EST

Convergence is the institution for blended finance. We generate blended finance data, intelligence, and deal flow to increase private sector investment in emerging markets. Blended finance uses catalytic capital from public or philanthropic sources to increase private sector investment in emerging markets for global development impact. Convergence intends to play an important role in driving investment to close the estimated \$2.5 trillion gap in funding per year for the United Nation's Sustainable Development Goals (SDGs). Convergence has three main components:

- **Membership Content:** Original knowledge products such as case studies, data on deals, reports, training, and webinars.
- **Market Acceleration:** Convergence selectively offers grant funding for the design of new vehicles that could attract private capital to global development at scale.
- **Transaction:** A curated, online platform for members to connect with each other on live blended finance transactions.

Convergence launched in January 2016 and is headquartered in Toronto. The Research Associate will be primarily focused on building up Convergence's database of blended finance transactions, collecting new data through desk research, and developing data analysis tools (e.g., reports, dashboards, data visualizations, comp sets) for Convergence members. This is a unique opportunity for someone who is interested in learning more about the development finance landscape.

RESPONSIBILITIES

The Research Associate will be based in Toronto, working closely with the Members Content team. Key activities will include:

- Qualitative desk research on closed blended finance transactions
- Data cleaning and management, including data validation and additional desk research
- Qualitative and quantitative data analysis and written reports (e.g., research briefs, dashboards, data visualization, and competitive sets)

Through these activities, the Research Associate will develop strong research and analysis skills and an in-depth understanding of blended finance in emerging and frontier markets.

QUALIFICATIONS & EXPERIENCE

- Full-time post-graduate or undergraduate student returning to university in Fall 2018 (expected graduation in 2019 or 2020)
- Pursuing a degree in Economics, Business, Public Policy, International Relations, Science, Math, Engineering or a related field
- Excellent academic record
- Strong analytical abilities, both quantitative and qualitative
- Ability to present information in an insightful and structured manner, including written analysis and data visualization
- Understanding of development finance and the political and cultural realities of emerging markets
- Experience working with Salesforce valued but not required

APPLICATION

The Summer Associate can be shaped to fit within any 12-16-week window between the spring and fall academic terms. Please submit your application to hr@convergence.finance by 30 April 2018, 5pm EST. We expect to make final decisions regarding intern positions no later than 21 May 2018. Your application should include a one-page resume and a cover letter that describes your interest in development, blended finance, and Convergence and your suitability for the position.