



# Power Purchase Agreements (PPA)

A Power Purchase Agreement through Co-op Power provides you with a known, traceable source of the very best green electricity from 100% renewable schemes like wind, solar and hydro. We'll calculate your volume requirements, match you with a suitable renewable project then help you to get the best price for the term you choose.

## Your challenge

As demand for responsibly sourced electricity increases and 'green energy' claims from suppliers grow, there's continued pressure to make economic decisions that are both good for business and good for the planet. You're looking for long-term price certainty whilst demonstrating your serious sustainability commitments. You may already have a PPA in place but have doubts as to how financially competitive it really is. Or perhaps sourcing good quality renewable electricity just isn't as easy and hassle-free as it should be.

With so many unknowns involved with sourcing sustainable electricity, plus the perceived levels of complexity and cost associated with a PPA, you'll be forgiven for having one or two concerns. At Co-op Power, we can eliminate those worries. We'll match you with a renewable project and manage the entire process, saving you valuable time and money while reducing risk, saving CO<sub>2</sub> and helping you meet your CSR commitments.

## Our solution

We use our unrivalled expertise and know-how to recommend the best PPA options for your business. Whether you're a large-scale energy user looking to find a new, bespoke renewable project, or you're keen to understand the feasibility of a PPA but worry you may not have the size or resource and would like to understand how you can join our existing Co-op supply arrangements. Whichever you choose, one thing is guaranteed - a known, renewable source of electricity at a long-term price you can trust. No matter how volatile the market, you can have total peace of mind for the entire length of your contract.

By choosing to source your energy through a PPA, you're doing more than simply buying renewable energy. In fact, the good you're doing extends beyond your company's own CSR commitments. Your decision helps make a difference to the wider renewable energy sector, by helping to increase renewable capacity, you're making a big first step towards reducing climate emissions.



Guaranteed green volume



Assured provenance



Long-term budget certainty



Reduce costs



Meet CSR commitments



Support net zero targets



It's what we do

# The Co-op Power difference:

## We are evidence of our success

Everything we do for you has been tried and tested by us. We already buy, sell and use electricity produced by our own renewable energy projects, and have done for over 15 years. This unrivalled experience means we can confidently prove and trace where our electricity comes from and offer you real-world advice that we know works.

## Buying ahead

We give you the flexibility to buy electricity ahead of your supply contract. Not only does this guarantee budget certainty and a consistent price for the duration of your contract, but it also means you won't be subject to fluctuations in the market.

## Flexible arrangement options

You choose how to pay. We can cut you in on an existing PPA for long term support, or work with you to source a dedicated new one, efficiently shaped and integrated to your business. If you own or can acquire land and wish to

install your own source of renewable energy to use yourself or sell to others, we can advise on project feasibility, help make it happen, get you a great deal, and put you in control.

## Proven industry expertise

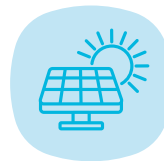
No provider knows the green energy market as we do. We were one of the first to recognise the need for green energy and have remained at the forefront of supply, generation and management ever since. This experience means we can ensure you get the best deal on 100% renewable electricity from a guaranteed source with known provenance. We manage the switching process and guide you through the complex legal paperwork. All while saving you time and money.

## Shared sustainability goals

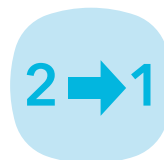
Like many businesses, including yours, we're consistently seeking to become even more sustainable. We've already cut our direct carbon impact by 50%. Plus we're committed to reducing our direct greenhouse gas emissions by a further 50% and our product-related emissions by 11%, by 2025.

## How we've helped others

“ Nationwide Building Society takes its environmental responsibilities very seriously. As a Society we buy Green electricity and a few years ago we went further by committing to purchase the output of a new Solar Array. This long-term Power Purchase Agreement (PPA's), provided the support required to develop this new additional renewable capacity. Unfortunately integrating this into our overall supply arrangements created a number of complications including duplicate suppliers, multiple payments, additional fees and ongoing financial reconciliations.



Integration of  
**46MW solar PPA**



Simplified supplier management  
**2 suppliers to 1**  
with no reconciliation



**Substantial  
cost saving**

**There were a number of positive reasons for joining Co-op Power, including their experience with procurement and PPA's, and the organisations sustainability strategy and ethics. Co-op Power transferred our existing energy supply and PPA into their arrangements handling all technical and legal aspects of the change. The Society has benefited from a reduced number of suppliers, clearer costs, improved green provenance and a simpler**

**payments model. In addition, Co-op Power's experience in managing shaping, has resulted in a substantial financial saving for the Society.**

**We are delighted to be working with Co-op Power and we are looking forward to a long-term partnership built on trust and transparency. ”**

Gary Thomas,  
Senior Consultant, Property Services  
Nationwide Building Society





# Why choose Co-op Power?

Our commitment to renewable energy goes deeper than most. We were leading the way in the supply and creation of green energy before many suppliers even set foot into the market. This depth of knowledge, insight and expertise mean we are ideally suited to help your business.

Everything we do is for the greater good of our customers and our planet and the more businesses like yours who join us; the more we can achieve together.

## High quality renewable energy

100% REGO\* certified renewable energy, traceable and independently audited by Deloitte

\*Renewable Energy Guarantees of Origin - provides transparency on the proportion of electricity suppliers source from renewable generation.

## Open and transparent pricing

Do not charge commissions or conceal margins - just a fair, transparent fee for the services you use. So, you know you're getting value for money.

## Service standards

We set out our service standards clearly and review performance with you regularly

## Compliance and reporting

We'll manage and advise on your regulatory compliance requirements and give you an overview of your expenditure.

Energy with integrity. Better value for all.

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It's what we do