

# Co-op Power

Co-operating to leave our world in a better place



co  
op

It's what we do





## What is Co-op Power?

**Co-op Power is a unique energy buying group you can trust.**

Combining buying power to demand better value has always been at the heart of the Co-op movement. By working together and pooling our energy buying with other organisations, we can negotiate the best value for energy, plus a wide range of fantastic terms and benefits that only a handful of companies in the UK can achieve.

Alongside substantially cheaper bills, we offer fixed and flexible contracts, fair and transparent fees, accurate billing and insightful reporting.

We can help you reach your sustainability goals too, by only procuring 100% REGO certified renewable energy and advising you on ways to save energy across your operations.

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## How did Co-op Power start?

On the 21st December 1844, at 8pm, the Rochdale Pioneers opened the doors of the first Co-op store on 31 Toad Lane. But they couldn't turn the lights on.

They'd wheelbarrowed the stock from Manchester by hand, which was carbon neutral, but hard work.

Originally there were only four items for sale: flour, oatmeal, sugar and butter. But when the local gas company heard that a Co-op was renting the building, they refused to turn the supply on. As a result, candles were added to the list of items for sale - and used to light up the store.

The lights that illuminated the store that night in Rochdale now shine all around the world.

In 2003, Co-op Power was established to procure ethically-sourced green electricity for the Co-op. But news of what we were doing spread and businesses began asking if they could join us. As energy markets became more complex, demand for our transparent services grew.

Today, 1 Angel Square (Co-op's Support Centre in Manchester) is one of the most sustainable buildings in Europe, while Co-op Power is one of the largest energy buying groups in the UK, with a billion-pound framework agreement.

## Unbeatable buying power

At its heart, the Co-op Power offering is very simple.

Businesses who join will benefit from the sheer scale of our consortium. Buying together makes us the biggest customer of our electricity supplier. That buying power means we can reduce commercial risk whilst negotiating bigger and better discounts, savings that benefit everyone in the group.

The combined budgets of more than 40 members gives us £200m buying power per year, making us the largest co-operative energy buying group in the country.

We're contracting for the supply of 20,000 metering locations, providing 1.5TWh of power each year. That's the equivalent of powering 500,000 UK homes.

## Award-winning expertise

But procuring utilities is complex and simply 'bulk buying' isn't enough. We've cultivated an array of award-winning expertise in the sector.

Our procurement experts actively trade for the best value every day, maximising savings and managing risks to benefit our members.

Our power isn't only financial. Our expert team have developed and refined advanced systems for data analysis, monitoring and forecasting. That makes our energy-trading more competitive, our reporting more accurate, and our energy efficiency audits more insightful.

This approach isn't just good for business amongst our members - it's good for our energy suppliers.

By forecasting our needs at scale in advance, they are able to plan more confidently and we can grow a strong working relationship that benefits everyone.





## Accurate billing

One of the biggest problems our members used to face with their energy management was inaccurate billing. Our complete energy management offering takes that concern away.

Advanced invoice validation software spots inaccuracies, making sure there are no gaps in your invoice history. And if an invoice isn't correct, we won't collect payment for that and all subsequent invoices until it's resolved.

**Our complete energy management service includes:**

**All power purchased on your behalf with large group savings**

**All utilities included - including 100% renewable electricity, green gas, and water**

**Renewables expertise for the most sustainable provision possible**

**Smart daily monitoring and forecasting for further efficiencies**

**Flexible solutions tailored to your needs**

**Full management of every stage**

**Rigorous invoice checking**

**Detailed analytics and carbon reporting**

**Award-winning customer service**

## Fair. Transparent. Flexible.

Co-op Power is part of the Co-op Group, a society dating back to 1844 and with a reputation built on trust. It is owned by its 5 million members, which means that, unlike a traditional broker, we're in it with you.

We buy energy for ourselves, so our interests on procurement and delivery are completely aligned. Everyone gets the same terms, the same great deal, and you get 100% renewable energy from a partner that you trust.

We don't charge commissions or concealed margins - just a flat, transparent fee for the services you use. So you know you're getting value for money. We want to help you use less energy, so our fees are in no way linked to your consumption; one of the big benefits of Co-op Power.

The scale of our framework also means we're able to offer members more flexibility in the contract - so adding or removing metering locations isn't a problem.

**Unlike a traditional broker, we're in it with you**

## Service standards

We're just as transparent about the standards you can expect from us. We set out our service standards clearly and review performance with you regularly.

Our supply contracts have strict supplier performance SLAs which are monitored monthly. We can even manage payments for you, making it easier for you and our suppliers. We understand that your business and its portfolio will change over time. That's why we also process and track changes of tenancy, to take the headache of small changes away.

## Compliance and reporting

We know that you need to be able to share what you're spending - and how you're approaching sustainability - with stakeholders. Easy reporting means you can get an overview of your expenditure, or a deep dive into the site-by-site detail whenever you need to.

We'll manage and advise on your regulatory compliance requirements, so it's one less thing for you to worry about.

And we'll help you save money by saving energy too. Our energy efficiency experts will audit your locations and energy usage, and help identify opportunities to reduce and optimise your consumption.







## The Co-op Difference

It's been our point of difference since 1844 to champion a better way of doing business and use our buying power to get the best possible value for our members.

We have a long history of taking the lead on the issues that matter most, from being one of the first businesses recognising the need to tackle climate change, to our many 'Fairtrade firsts', and our campaigning for social justice.

### 100% renewable. It's what we do.

So it's no surprise we do this with our energy too. Our buying power means we can make sure our energy is 100% renewable, while still achieving healthy market discounts. It also means we are helping to build the UK's renewable energy capacity, while promoting ethical and sustainable practices.

As part of our commitment to zero carbon, we've invested in five new wind farms across the UK and we've already cut our direct carbon impact by 50%.

But we're not stopping there. We've committed to reducing our direct greenhouse gas emissions by a further 50%, and our product-related emissions by 11%, by 2025.

## In good company

Currently more than 40 organisations - as diverse in their needs as N Brown, Nationwide Building Society, the Royal National Lifeboats Institute, Emirates Airlines, the Press Association, Roadchef and the National Trust - use our award-winning service to save money and drive down their carbon footprint.

By pooling our resources and working together, we can do a whole lot more, getting even better value and making an even bigger difference to the planet. We've also saved our members over £100 million in energy costs.



**National  
Trust**

"Since joining Co-op Power in 2013, **we've saved over £1.5 million**. Having Co-op Power as a partner has helped us deliver our ambitious energy reduction target and we're delighted that the National Trust now runs exclusively on 100% renewable energy. We have a great relationship with Co-op Power and we couldn't have done it without them or their expertise."

**Claire Smart, Procurement Director,  
The National Trust**

# Six reasons to choose Co-op Power



## We're competitive

All Co-op Power members – including the Co-op itself – share the same competitive energy prices and fair terms, so you can save money whilst being more sustainable.



## We're clean

All the electricity we buy is 100% renewable from guaranteed REGO sources, including five wind farms which we've developed.



## We're ethical

We make sure our approach to contracts, members and service is good for everyone, especially our transparent management fees.



## We're easy

Our hassle-free support service makes sure you're looked after every step of the way. It's so good, we've won awards for it.



## We're great value

We don't use concealed margins like some brokers. Everything you pay is fair and transparent.



## We're innovative

We're pioneers in using renewable energy. We've also developed some amazingly smart systems to help you be as efficient as possible, from invoice validation and compliance to powerful analytics.

## Strength in numbers

When we work together, when we all pull in the same direction, great things can happen. It's what co-operation is all about, and it's what we do.

Every business that joins Co-op Power will make our buying power stronger and our impact even greater, now and long into the future.

## Get in touch

Whatever your current energy usage or location, our award-winning team are all on hand to help you save money on sustainable, green energy.

Get in touch today to find out more about bringing the benefits of Co-op Power into your organisation.

[coop.co.uk/power](https://coop.co.uk/power)

[power@coop.co.uk](mailto:power@coop.co.uk)

0161 692 2668



## It's what we do

Energy Buyer of the Year, Carbon Initiative of the Year, Major Project of the Year, BREEAM Awards



[coop.co.uk/power](https://coop.co.uk/power)

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