

Connecting brands to the world at Amsterdam Airport

Schiphol



Welcome to Schiphol Media

Welcome to Schiphol Media's Facts & Figures brochure 2018, which contains our final statistics for 2017. As you look through the pages, you will find the passenger numbers and demographics that show why the airport is such an ideal place to advertise.

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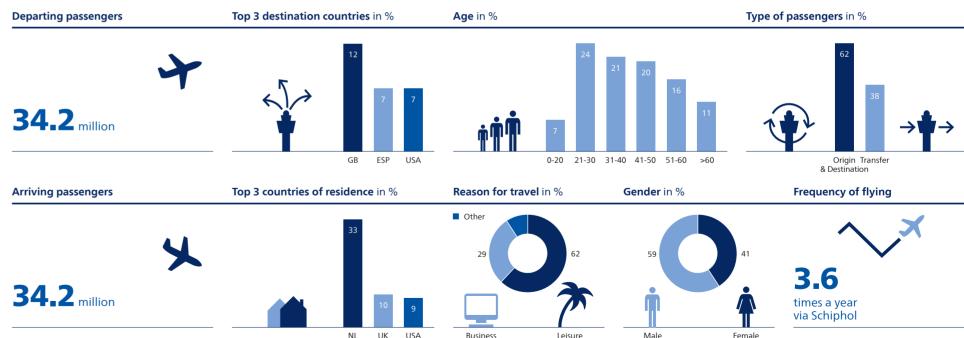
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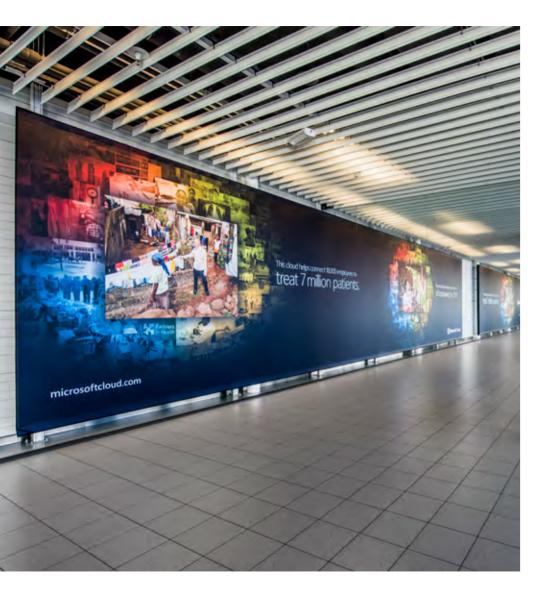




As you can see, Amsterdam Airport Schiphol again surpassed its previous record by hosting a grand total of 63.5 million passengers in 2016. In fact, Schiphol has grown to become the 3rd largest airport in Europe, and is now the fastest-growing airport in Europe. It's also the 4th largest international airport and the 2nd most important in terms of hub connectivity. Altogether, it's a pretty high score – and we'll continue to aim high in 2017. All facts and figures are based on Schiphol's Continuous Research 2016, unless otherwise stated.







Traffic

Top 5 European airports

	million passengers a year	Growth in %
London (Heathrow)	78.0	+ 3.0%
Paris (Charles De Gaulle)	69.4	+ 5.4%
Amsterdam Schiphol Airport	68.4	+ 7.9%
Frankfurt	64.5	+ 6.2%
Istanbul (Atatürk)	63.7	+ 5.8%

Source: ACI World Airport Traffic Report 2016

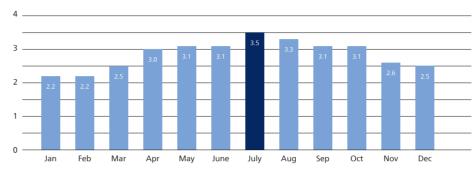
Historic overview per year, in millions

	2009	2010	2011	2012	2013	2014	2015	2016	2017
Departing	21.8	22.5	24.8	25.5	26.3	27.5	29.2	31.8	34.2
Arriving	21.7	22.7	24.9	25.5	24.9	27.5	29.1	31.7	34.2
Total	43.5	45.2	49.7	51.0	52.6	55.0	58.3	63.5	68.4

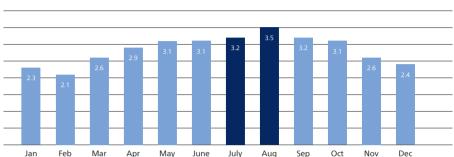
Passenger numbers per passenger type, in millions

	O&D	Transfer	Tota
Departing	21.6	12.6	34.2
Arriving	21.5	12.7	34.2
Total	43.1	25.3	68.4

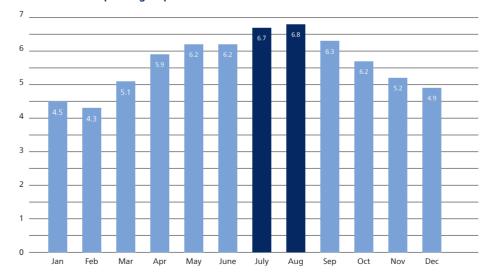
Departing passengers per month in millions



Arriving passengers per month in millions



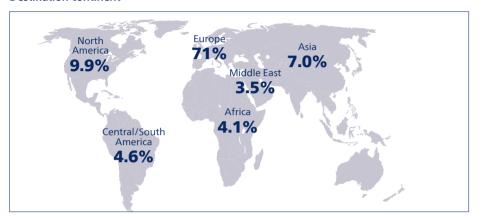
Total number of passengers per month in millions





Destinations

Destination continent



Airports of destination - Top 5 Airports of Destination



Total number of destination airports: 322

Country of destination - Top 3 country of destination









A large majority of our passsengers say that advertisements suit the airport environment





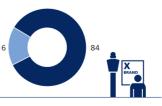
Reaching a captive audience

Travelers are happy to see advertising

When asked to what extent they agreed with various statements, passengers replied as follows:

The advertisements suit					
	at this air				
10%	Totally ag				
74%	Agree				
12%	Neither a				
3%	Disagree				
1%	Totally di				
	74% 12% 3%				

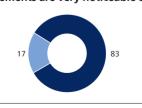
Most passengers think advertising fits well within the airport environment 84%



ne advertisements are noticeable this airport otally agree

Totally agree	14%
Agree	69%
Neither agree nor disagree	12%
Disagree	5%
Totally disagree	0%

Most passengers think that the advertisements are very noticeable 83%



Source: Schiphol Continuous Research 2015

Advertising Awareness

Have you seen any advertisements at the airport?

	2010	2012
Definitely	58.0%	75.0%
Probably	28.0%	7.0%
Definitely not	14.0%	18.0%

Where did you see advertisements?

	2010	201
Before check-in	53.0%	64.0%
During check-in	64.0%	53.0%
After security	75.0%	89.0%

dvj Insights campaign research 2012

Average time spent at Schiphol in minutes

	Travel time to Schiphol	Landside	Lounge	Pier/Gate	Total
ocal boarding passengers	63 min.	30 min.	44 min.	73 min.	210 min.
ransfer passengers			102 min.	86 min.	188 min.

dvj Insights campaign research 2012

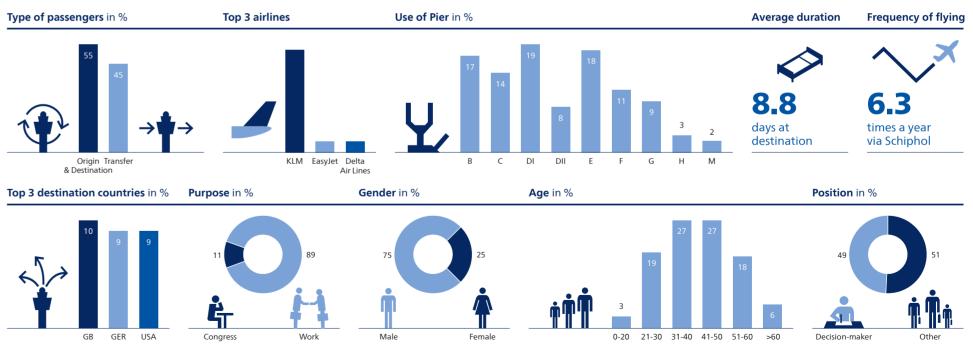








Business travelers

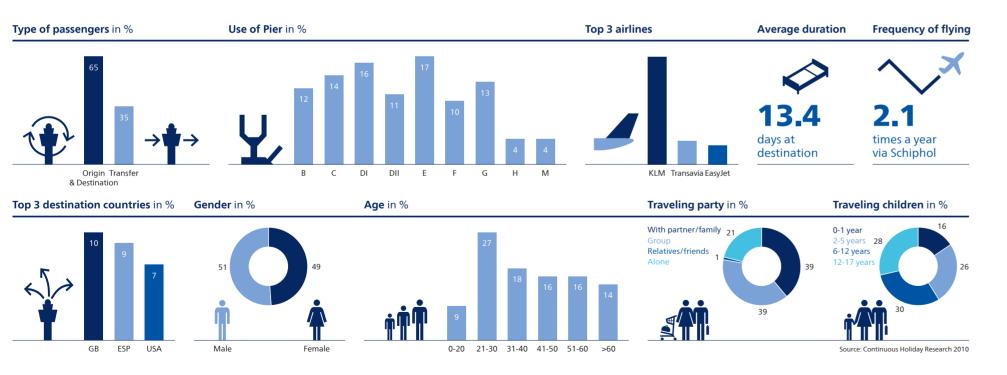








Leisure travelers





Typical family flyers

of all passengers at Schiphol

19% 7,000



Online media 83% are online every day Brand preferences Shop at **21%** Coolcat, Zalando, WE, Vingino, Pall Mall, G-star, Tommy Hilfiger, 71% Benetton, Sisley, PME Legend and Esprit C&A and H&M smart TV Zalando, Van Dalen, UGG, Van Bommel, Converse, Nelson and Van Haren Ecco and Tamaris Top 3 channels preparing for journey Intersport, Perry Sport Vichy, Hugo Boss, Kenzo, Esprit, L'Oreal Paris and Maybelline and Sport 2000 **33%** Schiphol 36% ▲ Hema, ICI Parix XL Johnnie Walker whisky, Licor 43 Google search Schiphol website Travel organization's and Douglas and craft beers ■ Ikea, the Bijenkorf

Holiday behavior Flying behavior Characteristics Free time Media consumption **♣†;;** Age 30-50 Reading books Nickelodeon, NPO 1, SBS 6, 16% 39% Disney Channel and RTL 4 (or reading to children) sometimes fly travel agency Radio 538, NP O. 3FM. 2 times **Eating with** on business friends and family SkyRadio and Omusic average income, or higher **56%** 18% >**€1000** Regional newspapers, Zoo Semi-detached Reformatorisch Daublad and AD visits with family annual holiday fly from Schiphol city trip or terraced house expenditure Wij Jonge Ouders, Ouders van Nu, Autoweek, LINDA, Voetbal International and Donald Duck Sport At Schiphol Destinations The Netherlands,
Great Britain / **54% 51% | 83%** Turkey, France, Eastern - Europe, the Netherlands Ireland and Austria use catering facilities buy items at Schiphol and Germany intend to use shops Motivational **Obstacles Purchase motives** "Schiphol should offer **53%** 34% distractions and entertainment' "To ease the wait / out of boredom" "I didn't need anything" Schiphol Parking 2-year spend: €122 Transport to Schiphol

44%

18%

"Prices too high"

"Inconvenient to take with me"

i 33%

dropped off by car

17%

25%

use Schiphol Parking

70% use P3

(long-stay parking)

30%

24%

"I needed a specific product"

"I wanted to buy myself something nice"

16 17

"There needn't be any

"I want to be surprised by a

unique shopping selection"

exclusivestores'

Luxury frequent flyers

586 15% 17,000



Online media 79% are online every day Shop at Brand preferences Marc O'Polo, State of Art, Hugo Boss, 68% 66% Tommy Hilfiger and G-Star Ziengs, Van Dalen and Van Bommel, Clarks exclusive shoe stores L'Oreal Paris, Estee Lauder, Hugo Boss, Chanel, Lancome and Max Factor Top 3 channels preparing for journey Bever, Sport 2000 Schiphol 31% The Bijenkorf, ICI Paris Cognac, port, gin, wine Google search and Yves Rocher and champagne Schiphol website Travel organization's The Bijenkorf and other exclusive stores

Citata	tteristics	1100	time	IVICU	a consumption		Honday	Dellavi	<u> </u>	1 1 1 1	ing benavior
ŧŧi	Age 45-75 (head of household)	M	Exhibitions and museums	—	NPO 1, NPO 2, NPO and RTL 4)3	81		40%		3%
ŧŤ	Or without childeren	9	Theatre visits	Œ	NPO Radio 4, Class Nieuwsradio and N		holiday		travel agency		netimes fly business
€	>2x average income,	ŗ	Classical music concerts			Het Financieele Dagblad, regional daily newspapers	22 city trip		>€ 3000 annual holiday		9% from Schiphol
4	Own a home detached house		Reading books		Volkskrant Magazi Vrij Nederland, Els	d, Elsevier, ELLE			expenditure	,	
		广	Going for walks		Decoration and Re	izen Magazine					
At Sch	iphol						Destina	tions			
	82% use catering facilities		47% intend to use shops	SEE BUY FL	85% visit shops	45% buy items at Schiphol	÷	the M	n-East Asia, 1iddle East, gal, Italy and France	*	Middle/South America, the Canaries and Austr
Motiva	ational		Purchase motives		Obsta		Schipho	l Parkin	ng 2-year spend: €172	Transp	ort to Schiphol
"After	l arrive, I want to fly		39% "I needed a specific pr	roduct		3% In't need anything"	P		9%	İ	29%
off as	s soon as possible"							us	e Schiphol Parking		dropped off by car

16%

"Inconvenient to take with me"

Holiday behavior

35% park at

Schiphol Centre

Flying behavior

Media consumption

18

Characteristics

"I don't take time to enjoy

the atmosphere'

Free time

16%

"To ease the wait / out of boredom"

Youthful budget flyers

20



1.4 14% 1,500 of all passengers at Schiphol Online media 81% are online every day Brand preferences Shop at Calvin Klein, Esprit, Diesel **□ 86%** → H&M. Vero Moda/Only. Wibra and C&A and G-Star Gaming console Converse, Skechers, Birkenstock Bristol, Van Haren Top 3 channels preparing for journey Aktiesport, Sport 2000 Estee Lauder, Garnier, Armani, Calvin Klein, Dolce&Gabbana, Max Factor and Decathlon **G 46% 30%** and Maybelline Schiphol 42% Kruidvat, Hema, Etos Google search Schiphol website Travel organization's and Trekpleister Cider, rum, vodka, gin, berry genever, whisky and mixer drinks Kwantum, Blokker, Hema Xenos and Action

Holiday behavior Flying behavior Characteristics Free time Media consumption Aged up to 45 Cafés Comedy Central, MTV, Disney 11% 34% Channel, RTL4 and NPO1 (head of household) and bars sometimes fly travel agency **♣†**; May have children SLAM FM. OMusic Disco on business aged <5 or clubs and Radio 538 43% >**€1000** Gaming 1.5x average Online news sites and Metro or below-average with friends annual holiday fly from Schiphol income expenditure Men's Health, Ouders van Nu, Reading AAA Rent Wij Jonge Ouders, Glamour books and Vriendin house or apartment Eating with friends Destinations At Schiphol **54%** Middle East. Belgium, Luxembourg **| 83%** - the Netherlands. and France use catering facilities Germany, Spain and Italy intend to use shops Motivational **Obstacles** Purchase motives **53% 36%** "If I have another drink, I can keep an eye on my gate" "To ease the wait / out of boredom" "I didn't need anything" Schiphol Parking 2-year spend: €105 Transport to Schiphol 33% 44% 14% **№** 38% "I don't want to just sit

"Prices too high"

"Inconvenient to take with me"

18%

use Schiphol Parking

(long-stay parking)

dropped off by car

21

still and wait - I want to

"Special offers are a reason

to do some shopping"

do something"

"I saw an attractive offer"

"I needed a specific product"

24%

Urban high-flyers

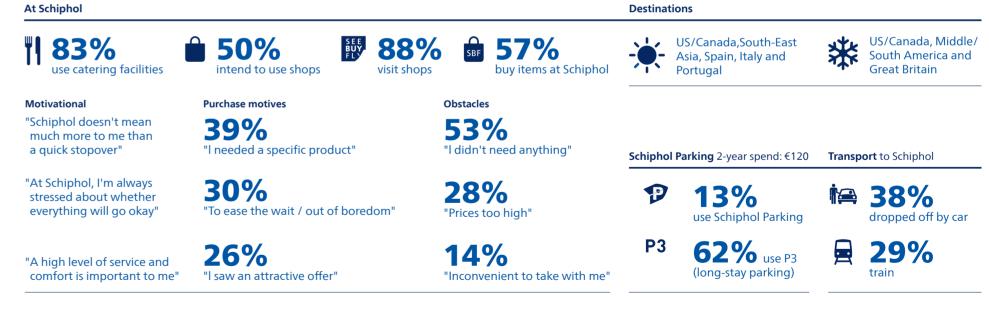
of all passengers at Schipho

774 17% 3,000



Online media 81% are online every day **Brand preferences** Shop at The Bijenkorf, Sissy Boy, Zara, H&M, Hema and C&A Calvin Klein, Ralph Lauren, **70%** Hugo Boss, Esprit and G-Star smartphone Invito, Manfield, Van Dalen Timberland, Converse, Geox and Ecco Top 3 channels preparing for journey Perry Sport, Decathlon Biodermal, Clinique, Lancome, L'Oreal Paris, Dolce & Gabbana and Aktiesport Calvin Klein, Gucci, Jean Paul **G 47% 35%** 39% The Bijenkorf, ICI Paris, Gaultier and Dior Douglas, Kruidvat and Etos Google search Schiphol website Travel organization's Disaronno, cider, Hema, Ikea, the Bijenkorf rum, vodka and gin and Action

Holiday behavior Flying behavior Characteristics Free time Media consumption **♣**†**•••** Aged 25-40 Cafés MTV, Comedy Central, TLC, **15%** 36% NPO 1 and RTL4 (head of household) and bars sometimes fly travel agency Sublime FM, NPO, Radio 3FM, Single Casino on business SLAM FM and Radio 538 or festivals 61% € >**€1000** Metro, Nrc.next, Het Financieele Average Reading Dagblad and NRC Handelsblad (below-average to books annual holiday fly from Schiphol 2x average income) expenditure Eating Volkskrant Magazine. with friends Vrii Nederland, Men's Health, Psychologie Magazine, Happinez apartment in the city and PS van de Week Sport At Schiphol Destinations **57% | 83%** ₩ 88% US/Canada,South-East - Asia, Spain, Italy and **Great Britain** use catering facilities buy items at Schiphol Portugal intend to use shops **Obstacles** Motivational Purchase motives



Over-55 travel lovers



23% 5,000 million households of all passengers at Schiphol Online media 72% are online every day Brand preferences Shop at First Lady, Piet Zoomers, State of Art, Gaastra, Lacoste, **59% 59%** Esprit, Tommy Hilfiger and Claudia sträter, C&A desktop PC and Hema McGregor Ara, Rieker, Geox, Ecco and Ziengs, Scapino and Van Haren Van Bommel Top 3 channels preparing for journey DA, Yves Rocher, Diadermine, Nivea, Gillette, Kruidvat and Etos Chanel and Lancôme **G 43% 39%** 38% Schiphol Google search Schiphol website Travel organization's Marskramer, Blokker, Whisky, gin, advocaat, bitters, Action, IKEA and gin, sherry and port Leen Bakker



25%

"To ease the wait / out of boredom"

18%

"Inconvenient to take with me"

24%

(long-stay parking)

24 25

"Special offers are no

reason to go shopping'

Older budget flyers

million households

of all passengers at Schiphol

11% 1,000



Online media 69% are online every day



58%



53% desktop PC

Top 3 channels preparing for journey

G 38% Google search

Schiphol 43% Schiphol website **40%** Travel organization's

Shop at

Miller & Monroe (previously Charles Vögele), Ulla Popken, MS Mode, C&A. Hema and Zeeman

Van Haren, Bristol, Nelson and Scapino

Trekpleister, DA, Kruidvat and Etos

Marskramer, Blokker, Kwantum and Leen Bakker

Brand preferences



own brands and budget brands

Ara, Rieker, Ecco, own brands and budget brands

> Diadermine, Olaz, Dove, Cacharel and Nivea

Gin, berry genever, advocaat and aged genever

Aged 50+ parents

Average income (below-average to 1.5x average

AAA Rent

At Schiphol

Characteristics

house or apartment

Plaving games online

Free time Media consumption

Reading books

for a family member

Volunteer

Jigsaw puzzles

broadcasters and Sky Radio

Het AD, De Telegraaf and

regional newspapers

Plus Magazine, Libelle,

and MAX Magazine

Margriet, Vorsten, Vrouw

Prive, Story, Weekend,

Regionale broadcasters, sports broadcasters, SBS6, RTL4 and NPO1

100% NL, NPO Radio 5, regional

<500 annual holiday expenditure

39%

travel agency

7%

Flying behavior

sometimes fly on business

35% fly from Schiphol

Destinations

11 86% use catering facilities



1 58% intend to use shops



54%

buy items at Schiphol

Scandinavia, Great Britain/Ireland. the Netherlands and Germany



the Netherlands

Motivational

"I take the time to enjoy the atmosphere at Schiphol"

"I want to be treated as an important customer'

"As soon as I've got through Customs, I look for where I've got to be"

Purchase motives

27%

"I wanted to buy myself something nice"

27% "I saw an attractive offer"

25% "I saw an attractive offer" **Obstacles**

46%

"I didn't need anything"

41% "Prices too high"

21% "Inconvenient to take with me"

Holiday behavior

56%

Schiphol Parking 2-year spend: €116 Transport to Schiphol



use Schiphol Parking

79% use P3 (long-stay parking)

№ 40% dropped off by car

23%







Terminal overview

Passenger flows - Two types of passengers

OD passengers	Transfer passengers
JD Square and highway	Piers
Schiphol Plaza	Lounges
Check-in	In-store
Lounges	Piers and gates
In-store	
Piers and gates	

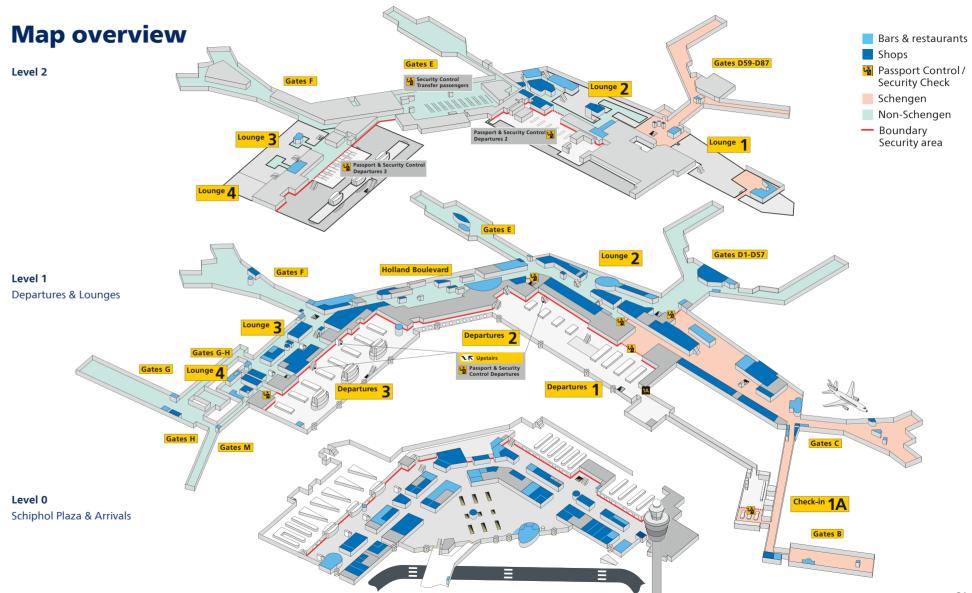
The difference between the Schengen and Non-Schengen areas

Schengen area

Enabling citizens to cross internal borders between several countries in and around the EU without being subject to border checks.

Non-Schengen area

All countries who are not a part of the above agreement and are therefore subject to border checks to access Schengen countries.















Overview of advertising areas

People passing through Jan Dellaert square and Schiphol Plaza in millions

Jan Dellaert square	23.9
Schiphol Plaza	56.8

Passengers per Lounge in millions

O&D NL - Business

O&D NL - Leisure

Lounge 1	Lounge 2	Lounge 3	Lounge 4	Holland Boulevard
Total 18.4	Total 15.5	Total 9.9	Total 1.4	Total 5.9



O&D Non-Dutch - Business

O&D Non-Dutch - Leisure

■ Transfer Non-Dutch - Business

■ Transfer Non-Dutch - Leisure

Passengers per Pier in millions

В	C	D1	D2	E1	E2	F1	F2	G1	G2	н	M	Total
9.0	13.0	12.4	8.1	5.6	3.9	2.8	1.8	3.0	2.4	3.4	2.8	68.4
13%	19%	18%	12%	8%	6%	4%	3%	4%	4%	5%	4%	100%

Passengers per reclaim hall in millions

Reclaim hall 1	Reclaim hall 2	Reclaim hall 3	Reclaim hall 4	Total
6.2	5.1	5.3	4.9	21.5
28%	24%	25%	23%	100%

Average time spent at Schiphol in minutes

	Travel time to Schiphol	Landside	Lounge	Pier/Gate	Total
Locally boarding passenger	rs 63	30	44	73	210
Transfer passengers			102	86	188
	†			Υ/	

Vehicles using A4 highway Per year

Passengers using A4 Schiphol South	31 million
Passengers using A4 Schiphol North	29 million



Jan Dellaert square

Jan Dellaert square is the main forecourt outside Schiphol from which passengers arriving by bus or coach enter the airport. Many Schiphol workers also cross this square on a daily basis. The square is therefore mainly used by people who live in the Netherlands.



Day Trippers



8.1 million

Meeters and Greeters





Schiphol workers

Passengers

Public Transport Traveler

Schiphol workers

Nationality in %

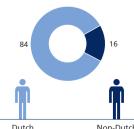
9.3 million



4.8 million



On average 65,505



Source: profile and behaviour 2015



Schiphol Plaza

Schiphol Plaza is located at the very heart of the airport, and forms a junction where numerous passenger flows intertwine. With the main entrance at the front, a large railway station below, arrivals halls and access to the departures level at the rear, meeting points in the middle, and luxury shops and food & beverage facilities all around, it's the place where everyone and everything comes together.



Schiphol related workers Arriving passengers

Public Transport Travelers

Other



21.0 million

9.6 million





Departing passengers

Meeters and Greeters

Day Trippers









Passengers per check-in

Passengers per Check-in in millions

Check-in 1	Check-in 2	Check-in 3	Total
7.5	4.1	9.9	21.5
35%	19%	46%	100%

Schengen / Non-Schengen destination

Destination of passengers per check-in	Check-in
SCH: Schengen	39%
EUR: Non-Schengen	61%

Country of residence

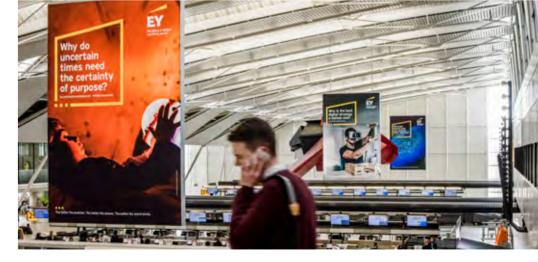
Passengers per check-in	Check-in 1	Check-in 2	Check-in 3	Total
The Netherlands	57%	48%	48%	52%
NW Europe	21%	22%	28%	24%
Europe Other	13%	5%	9%	10%
North America	4%	13%	6%	6%
ICA Other	5%	12%	9%	8%

Reason for travel

Passengers per check-in	Check-in 1	Check-in 2	Check-in 3
NL business travelers	16%	17%	8%
Non-Dutch business travelers	17%	20%	15%
NL leisure travelers	41%	31%	41%
Non-Dutch leisure travelers	26%	32%	36%
Total	39.2%	16.7%	44.1%

Transport used to the airport

	Public transport	Car parked	Brought by car	Taxi	Othe
Business travelers	42%	11%	15%	20%	12%
Leisure travelers	43%	11%	26%	14%	6%
Total Responses	43%	11%	23%	16%	7.5%



Source: Plaza profiel en gedrag 2015





Lounge 1 is visited exclusively by passengers flying to a Schengen destination and offers a wide selection of shops with international brands and traditional Dutch products. The lounge has a luxurious look & feel and a vibrant ambiance. Airport Park, Starbucks and Rituals Spa are just a few of the attractive names hosted in this lounge. Piers B, C and DII are connected to this lounge.

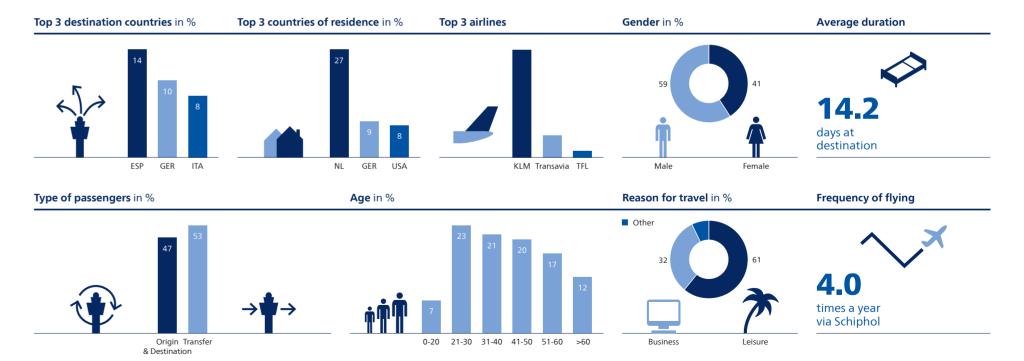
Schengen countries

Austria	Latvia
■ Belgium	Lithuania
Czech Republic	Luxembourg
Denmark	Malta
■ Estonia	Norway
■ Finland	■ Poland
■ France	■ Portugal
■ Germany	Slovakia
■ Greece	Slovenia
Hungary	■ Spain
Iceland	Sweden
■ Italy	Switzerland



- 63 minutes average dwell time
- 61 destination airports
- 19 airlines
- Top 3 destination airports:
- Barcelona
- Paris (Charles de Gaulle)
- Madrid





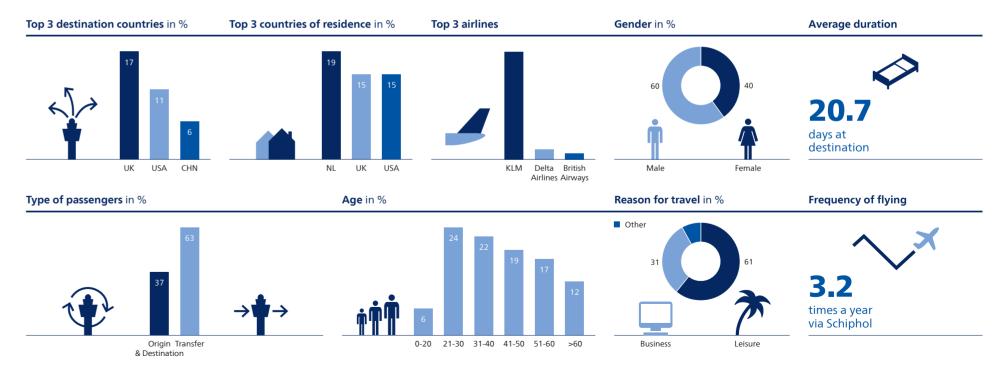


Lounge 2 is the busiest non-schengen lounge at Amsterdam Airport Schiphol due to the high number of passengers transferring from Schengen to non-Schengen destinations. It is connected to Lounge 3 via Holland Boulevard and has numerous shops and facilities. Lounge 2 has the highest number of business travelers since Pier DI is used by 34% of them. Piers DI, E and F are connected to this lounge.



- 81 minutes average dwell time
- 79 destination airports
- 14 airlines
- Top 3 destination airports:
- London (Heathrow)
- New York (JFK Airport)
- Atlanta (William B. Hartsfield)





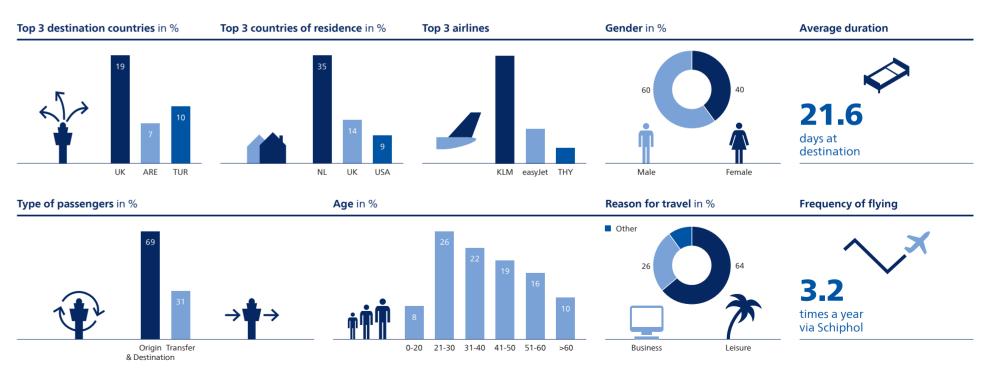


Lounge 3 provides an excellent retail proposition specifically designed to appeal to its upmarket passengers. Brand stores include Burberry, Hermès and Victoria's Secret. Passengers flying to China and the Middle East mainly use Lounge 3, and their numbers are growing rapidly. Piers F, G and H are connected to this lounge.



- 76 minutes average dwell time
- 59 destination airports
- 24 airlines
- Top 3 destination airports:
- London (Gatwick)
- London (Heathrow)
- Dubai





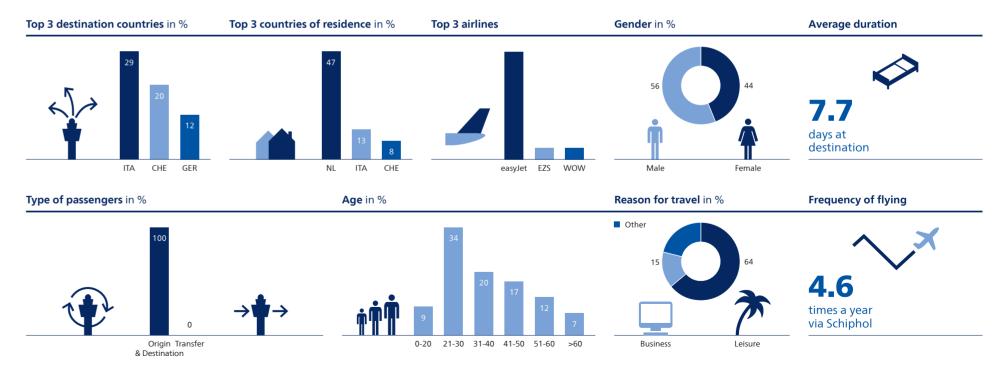


Lounge 4 is the low-budget departure lounge for the Schengen countries. Its facilities include a combined brand store concept with brands like Rituals, Tommy Hilfiger, Swatch, O.P.I., Desigual and Philosophy. A lounge café and an urban food market are there for a quick bite and a drink. Pier M is connected to this lounge.



- 46 minutes dwell time
- 18 destination airports
- 4 airlines
- Top 3 destination airports:
- Milan
- Berlin
- Geneva





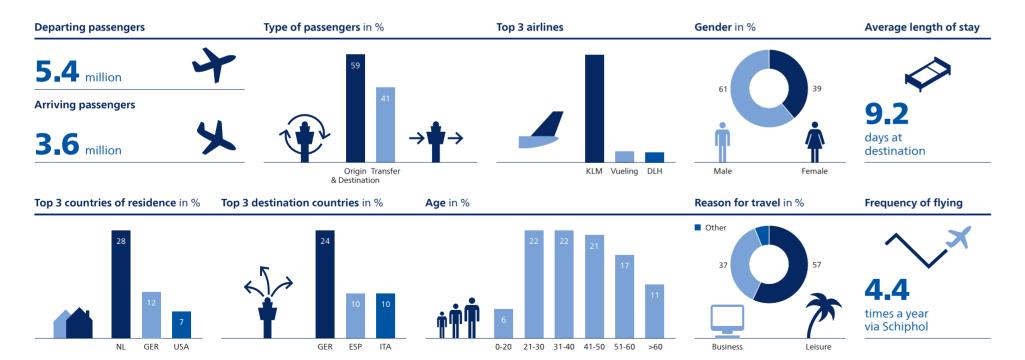






Pier B

Dwell time: **74** minutes

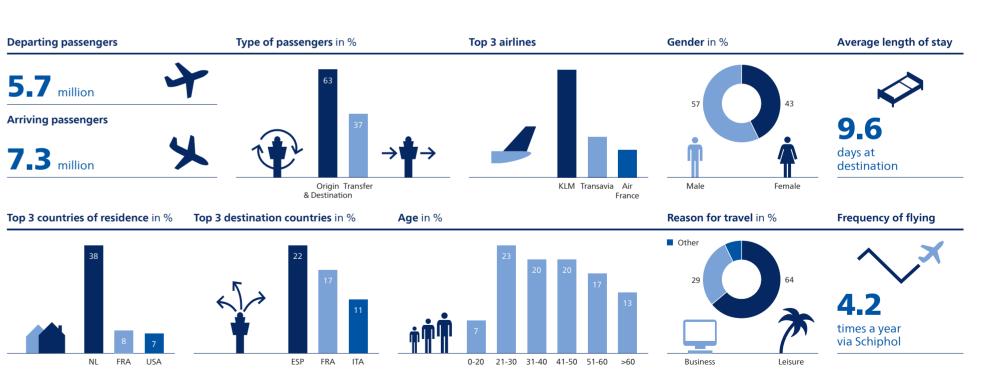




C6

Pier C

well time: **7** minutes







Pier D1

Dwell time: **76** minutes

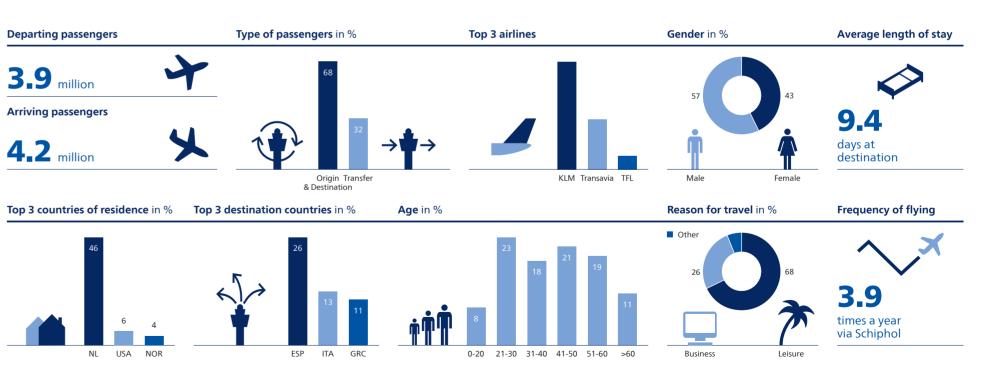




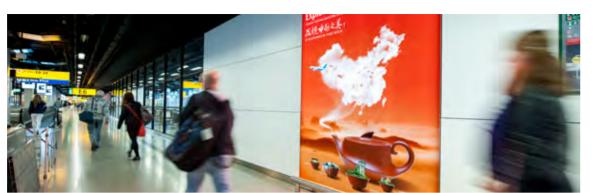
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Pier D2

well time: **4** minutes

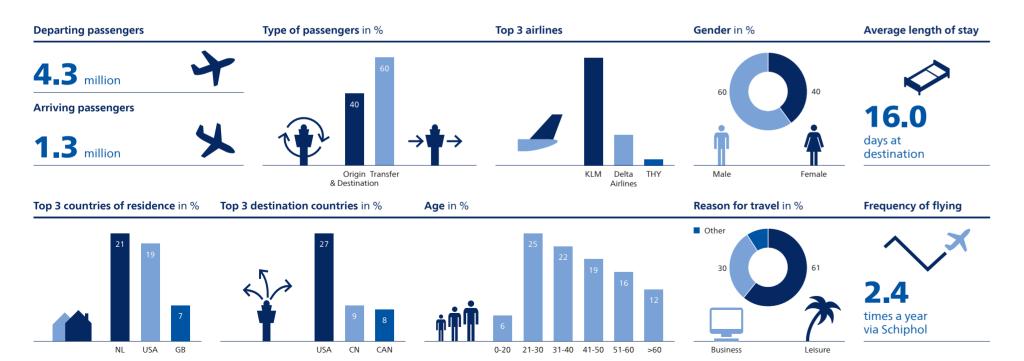






Pier E1

Dwell time: **90** minutes

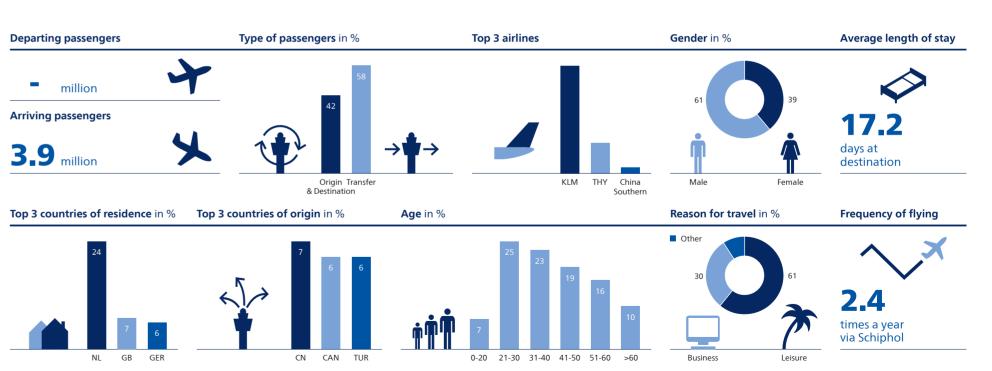




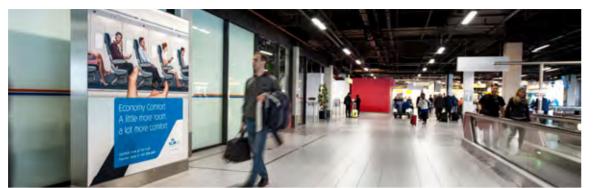
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Pier E2

Dwell time: **74** minutes

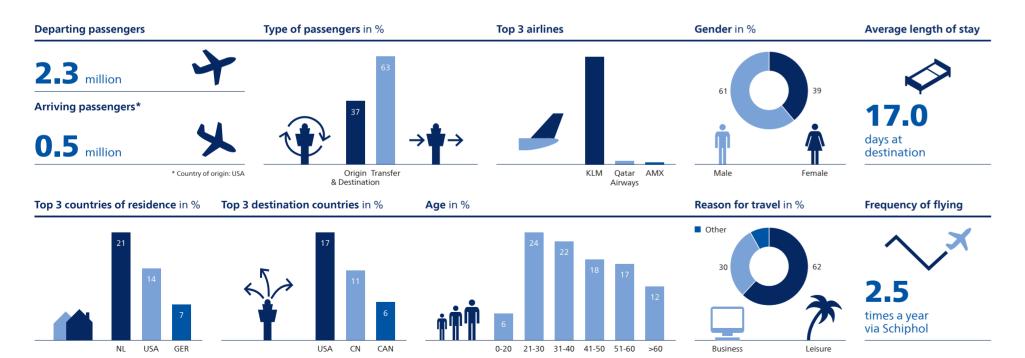






Pier F1

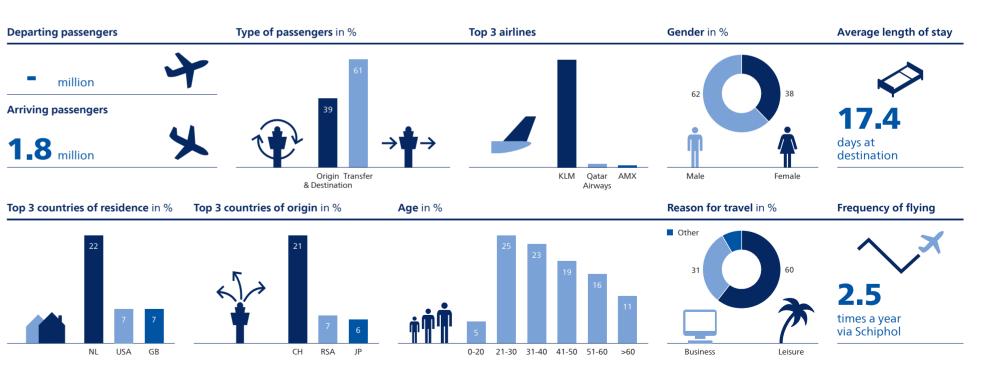
Dwell time: **86** minutes







Pier F2

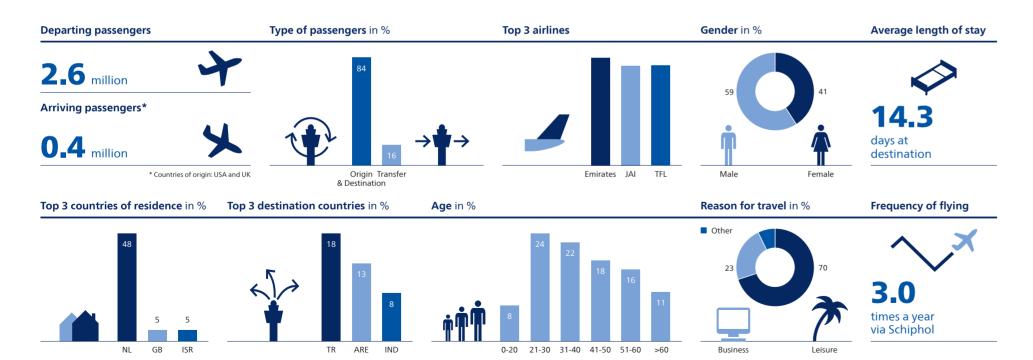






Pier G1

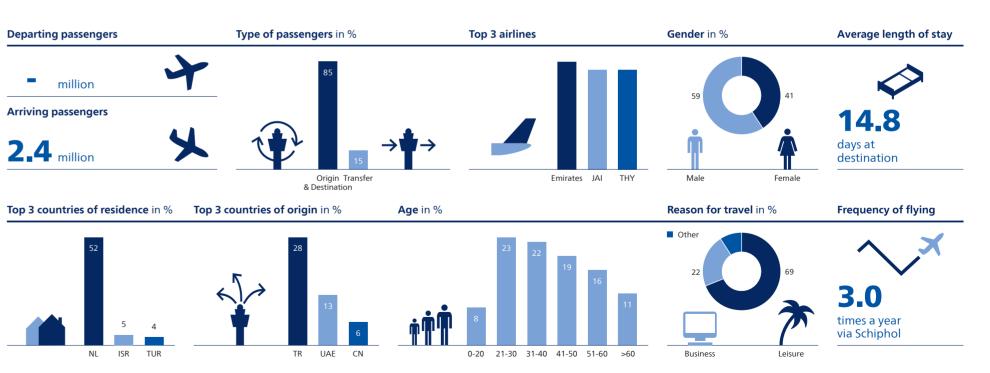
84 minutes







Pier G2

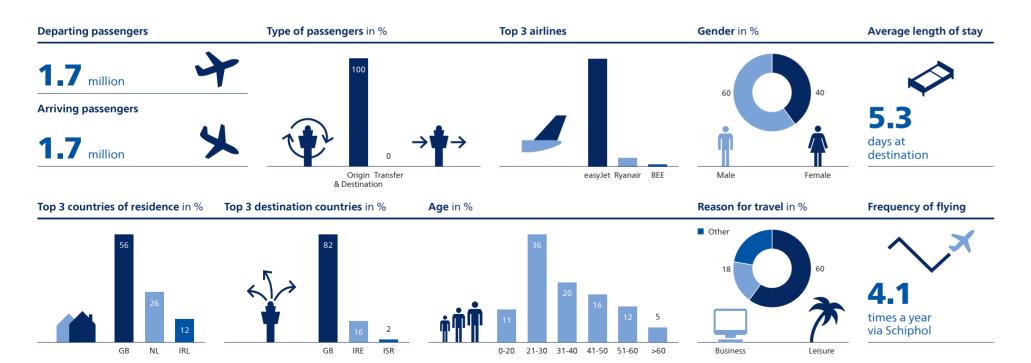






Pier H

Dwell time: **63** minutes





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Pier M

Departing passengers

Type of passengers in %

Top 3 airlines

Gender in %

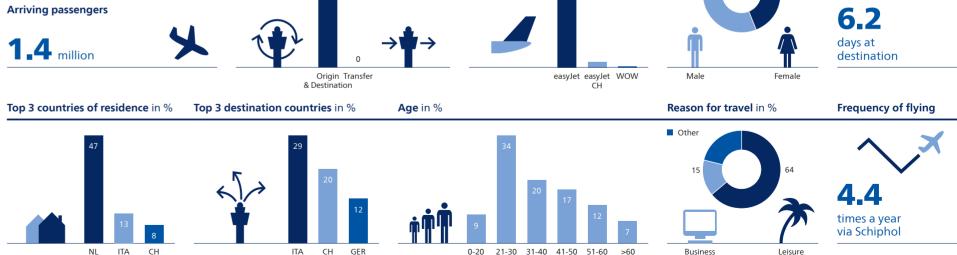
Average length of stay

Arriving passengers

Arriving passengers

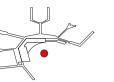
Arriving passengers

Dwell time:









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•								
Product code	Product name	Number of screens	2018 Rate (€)	Booking period	Size (H x W)	Length of commercial	Location	Total reach per booking period
AV ST	Astrovision	1	3,000	Week	648 x 1,152 cm	30 seconds; minimum of 10 showings per hour	Jan Dellaert Square	427,000
Promotions								
Product code	Product name		2018 Rate (€)	Booking period	Size (H x W)		Location	Total reach per booking period
PP JD 1508	Central Square Promo Point		10,000	Week	7 x 4 m		Jan Dellaert Square	427,000
Lightboxes								
Product code	Product name		2018 Rate (€)	Booking period	Size (H x W)		Location	Total reach per booking period
LO ST 0435	Central Square Giant Lightbox		18,000	Month	1,303 x 603 cm		Jan Dellaert Square	1,850,000
RM ST 0441	Central Square Advertising Mast		700,000	Year	Upper: 1,245 x 645 cm / Lower: 1,245 x 325 cm	ı	Jan Dellaert Square	2,200,000
VS ST 1328	Vision Square Lightboxes		24,500	Month	1,580 x 680 cm		Jan Dellaert Square	1,850,000
VS ST 1334	Vision Square Lightboxes		24,500	Month	1,580 x 680 cm		Jan Dellaert Square	1,850,000

Schiphol Plaza



4,384,000

Schiphol Plaza

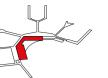
SPTLP

Schiphol Plaza Triangle Lightbox Package

Digital								•
Product code	Product name	Number of screens	2018 Rate (€)		Size (H x W)	Length of commercial	Location	Total reach per booking period
DM SP	Digital Meeting Point	1	1,500	Week	1,920 x 3,200 mm	30 seconds	Schiphol Plaza	1,012,000
DPP	Digital Plaza Package	63	4,250	Week	1,018 x 573 mm	7 seconds	Schiphol Plaza	1,012,000
Promotions								
Product code	Product name		2018 Rate (€)		Size (H x W)		Location	Total reach per booking period
PP SP 0493	Schiphol Plaza Central Promo Point		25,000	Month	6 x 4 m		Schiphol Plaza	4,384,000
PP SP 0503	Schiphol Plaza Premium Promo Point		35,000	Month	7 x 4 m		Schiphol Plaza	4,384,000
Lightboxes								
Product code	Product name		2018 Rate (€)		Size (H x W)		Location	Total reach per booking period
LO SP 0433	Schiphol Plaza Giant Lightbox		6,250	Month	8,200 x 2,380 mm		Schiphol Plaza	1,726,000
PLP1	Schiphol Plaza Landscape Package		2,500	Month	1,693 x 1,143 mm		Schiphol Plaza	1,234,000
PLPO1	Schiphol Plaza Portrait Package		3,000	Month	A: 1,143 x 1,693 mm / B: 1,185 x 1,770 mm		Schiphol Plaza	2,548,000
SPGLP1	Schiphol Plaza Giant Landscape Package		1,700	Month	4,970 x 1,132 mm		Schiphol Plaza	4,384,000

11,000 Month 1x 565 x 182 / 2x 410 x 182

Reclaim



Product code	Product name	Number of screens	2018 Rate (€)		Size (H x W)	Length of commercial	Location	Total reach per booking period
DBBN	Digital Business to Business Network	20	3,000	Week	473 x 1,018 mm & 685 x 1,218 mm	7 seconds	Various	200,000
DTPR	Digital Triangle Package Reclaim 1	9	1,500	Week	934 x 1,660 mm	15 seconds	Reclaim 1	114,000
DRN	Digital Reclaim Network	76	5,500	Week	930 x 523 mm	15 seconds	Reclaim	379,000
DSP	Digital Suitcase Package	12	6,500	Week	680 x 380 mm = suitcase 1,660 x 934 mm = Digital Triangle	7 seconds	Reclaim 1	114,000
Promotions								
Product code	Product name		2018 Rate (€)		Size (H x W)		Location	Total reach per booking period
PP A1 1071	Reclaim Hall 1 Corridor Promo Point		18,500	Month	7 x 4 m		Reclaim 1	517,000

Product code	Product name	2018 Rate (€)		Size (H x W)	Location	Total reach per booking period
O A1 1386	Reclaim 1 Corridor Lightbox	12,500	Month	8,225 x 2,695 mm	Reclaim 1	517,000
O A1 1483	Reclaim 1 Giant Lightbox	18,150	Month	7,580 x 2,720 mm	Reclaim 1	517,000
O A1 1533	Schengen Arrivals Giant Lightbox	21,000	Month	13,046 x 2,530 mm	Reclaim 1	729,000
O A2 1511	Reclaim 2 Giant Lightbox	7,500	Month	9,615 x 2,370 mm	Reclaim 2	392,000
O A2 1512	Reclaim 2 Giant Lightbox	7,500	Month	9,615 x 2,370 mm	Reclaim 2	392,000
O A2 1526	Reclaim 2 Giant Lightbox	7,500	Month	9,615 x 2,370 mm	Reclaim 2	392,000
O A2 1538	Pier E Arrivals Lightbox	5,250	Month	4,240 x 3,000 mm	Reclaim 2	299,000
RLN	Reclaim Lightbox Network	16,500	Month	3,150 x 670 mm	Reclaims 2, 3 and 4	1,151,000

Arrivals

Lightboxes

Product code	Product name	2018 Rate (€)	Booking period	Size (H x W)	Location	Total reach per booking period
AL 1	Lightbox Arrivals 1, 2, 3	5,000	Month	div.	Arrivals	3,059,000

Departures

Digita

Product code	Product name	Number of screens	2018 Rate (€)		Size (H x W)	Length of commercial	Location	Total reach per booking period
DBBN	Digital Business to Business Network	20	3,000	Week	473 x 1,018 mm & 685 x 1,218 mm	7 seconds	Various	200,000
DP SP	Digital Departure Panorama	1	1,500	Week	4,853 x 1,368 mm	15 seconds	Departures	204,000
FIND	Digital Flight Information Network Departures	23	4,000	Week	1,018 x 573 mm	7 seconds	Departures	381,000

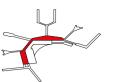
Giant banner

Product code	Product name	2018 Rate (€)	Booking period	Size (H x W)	Location	Total reach per booking period
GB ST 0432	Giant Departure Banner	13,250	Month	2,496 x 307 cm	Outdoor	913,000

Lightboxes

Product code	Product name	2018 Rate (€)		Size (H x W)	Location	Total reach per booking period
CLPC1	Check-in Lightbox Package Check-in 1	9,000	Month	2,000 x 3,000 mm	Check-in 1	592,000
CLPC2	Check-in Lightbox Package Check-in 2	11,000	Month	2,000 x 3,000 mm	Check-in 2	292,000
CLPC3	Check-in Lightbox Package Check-in 3	17,000	Month	3,000 x 4,500 mm	Check-in 3	767,000
LO V1 1503	Departures 1 Landscape Lightbox	7,000	Month	8,050 x 2,700 mm	Check in 1	592,000
LO V2 0820	Departures 2 Lightbox	6,500	Month	3,705 x 2,910 mm	Check-in 2	292,000
LO V2 1519	Privium Lounge Exterior Lightbox	11,000	Month	2,050 x 2,750 mm	Departures	292,000
LO V2 1530	Privium Lounge Interior Lightbox	6,000	Month	4,185 x 2,290 mm	Privium	12,000
LO V2 1531	Departures 2 Giant Landscape Lightbox	10,000	Month	5,350 x 2,750 mm	Check-in 2	292,000





Digital

Product code	Product name	Number of screens	2018 Rate (€)	Booking period	Size (H x W)	Length of commercial	Location	Total reach per booking period
DBBN	Digital Business to Business Network	20	3,000	Week	473 x 1,018 mm en 685 x 1,218 mm	7 seconds	Various	200,000
DGL L4	Digital Giant Landscape Lounge 4	1	250	Week	3,100 x 1,700 mm	15 seconds	Lounge 4	25,000
DGS L2	Digital Giant Screen Lounge 2	1	4,500	Week	4,000 x 4,000 mm	15 seconds	Lounge 2	281,000
DGS L1	Digital Giant Screens Lounge 1	3	4,500	Week	4,000 x 2,500 mm	15 seconds	Lounge 1	300,000
DSS	Digital Shopping Screen Lounge 2	1	5,000	Week	2,000 x 5,000 mm	30 seconds	Lounge 2	281,000
DDFN L1	Digital Duty-Free Network Lounge 1	22	6,500	Week	1,018 x 573 mm	7 seconds	Lounge 1	300,000
DDFN L2	Digital Duty-Free Network Lounge 2	40	8,000	Week	1,018 x 573 mm	7 seconds	Lounge 2	281,000
DDFN L3	Digital Duty-Free Network Lounge 3	20	3,000	Week	1,018 x 573 mm	7 seconds	Lounge 3	202,000
DDFN L4	Digital Duty-Free Network Lounge 4	3	250	Week	1,018 x 573 mm	7 seconds	Lounge 4	25,000
Giant banner								

Product code	Product name		Booking period	Size (H x W)	Location	Total reach per booking period
GB L1 1379	Entrance Banner Lounge 1	15,000	Month	4,000 x 7,250 mm	Lounge 1	1,007,000

Promotions

Product code	Product name	2018 Rate (€)		Size (H x W)	Location	Total reach per booking period
PP L1 1397	Lounge 1 Promo Point	42,500	Month	4 x 5 m	Lounge 1	1,300,000
PP L2 0983	Lounge 2 Central Promo Point	45,000	Month	5 x 5 m	Lounge 2	1,217,000
PP L2 1543	Luxury World Promo Point	15,000	Month	25 m ²	Lounge 2	1,217,000
PP L3 0496	Lounge 3 Promo Point	19,500	Month	6 x 4 m	Lounge 3	875,000

ghtboxes

Product code	Product name	2018 Rate (€)		Size (H x W)	Location	Total reach per booking period
DFLPL1	Duty-Free Lightbox Package Lounge 1	30,000	Month	2,000 x 3,000 mm	Lounge 1	1,430,000
DFLPL2	Duty-Free Lightbox Package Lounge 2	40,000	Month	2,000 x 3,000 mm	Lounge 2	1,319,000
DFLPL3	Duty-Free Lightbox Package Lounge 3	20,000	Month	3,350 x 2,100 mm	Lounge 3	787,000

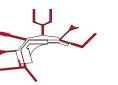
Lounges (cont.)



Lightboxes

Lightboxes						4
Product code	Product name	2018 Rate (€)	Booking period	Size (H x W)	Location	Total reach per booking period
GSLP L2	Lounge 2 Giant Skyline Lightbox Package	25,000	Month	1: 7,970 x 1,368 mm / 2: 8,968 x 1,368 mm	Lounge 2	1,200,000
LO L1 0533	Lounge 1 Giant Lightbox	6,500	Month	8,210 x 3,045 mm	Lounge 1	283,000
LO L1 0534	Lounge 1 Giant Lightbox	6,500	Month	8,210 x 3,045 mm	Lounge 1	283,000
LO L1 1459	Lounge 1 Perfumes & Cosmetics Lightbox	7,500	Month	1,502 x 2,587 mm	Lounge 1	1,007,000
LO L1 1587	Lounge 1 Travel Retail Lightbox	7,500	Month	2,453 x 2,583 mm	Lounge 1	1,007,000
LO L1 1588	Lounge 1 Travel Retail Lightbox	7,500	Month	1,702 x 2,586 mm	Lounge 1	1,007,000
LO L1 1589	Lounge 1 Travel Retail Lightbox	7,500	Month	2,745 x 2,845 mm	Lounge 1	1,007,000
LO L2 1595	Lounge 2 Giant Lightbox	7,000	Month	9,260 x 2,468 mm	Lounge 2	292,000
LO L2 1596	Lounge 2 Giant Skyline Lightbox	26,000	Month	10,295 x 2,425 mm	Lounge 2	898,000
LO L2 1597	Lounge 2 Travel Retail Lightbox	10,000	Month	2,300 x 2,735 mm	Lounge 2	1,014,000
LO L2 1598	Lounge 2 Travel Retail Lightbox	10,000	Month	2,300 x 2,735 mm	Lounge 2	1,014,000
LO L2 1599	Lounge 2 Perfumes & Cosmetics Lightbox	10,000	Month	2,535 x 2,740 mm	Lounge 2	1,319,000
LO L2 1701	Lounge 2 Travel Retail Lightbox	10,000	Month	2,535 x 2,740 mm	Lounge 2	1,319,000
LO L2 1702	Lounge 2 Travel Retail Lightbox	10,000	Month	4,120 x 2,473 mm	Lounge 2	1,319,000
LO L2 1707	Lounge 2 Giant Skyline Lightbox	15,000	Month	5,010 x 1,245 mm	Lounge 2	1,014,000
LO L3 0906	Lounge 3 Giant Skyline Lightbox	19,000	Month	14,170 x 2,840 mm	Lounge 3	875,000
LO L3 1497	Lounge 3 Portrait Travel Retail Lightbox	6,000	Month	2,320 x 2,680 mm	Lounge 3	875,000
LO L3 1498	Lounge 3 Giant Travel Retail Lightbox	6,000	Month	3,520 x 2,140 mm	Lounge 3	875,000
LO L3 1501	Lounge 3 Holland Boulevard Lightbox	6,000	Month	3,350 x 2,160 mm	Lounge 3	457,000
LO L3 1502	Lounge 3 Perfumes & Cosmetics Lightbox Package	12,000	Month	L: 3,190 x 2,790 mm / R: 2,790 x 2,790 mm	Lounge 3	787,000
LO L3 1514	Lounge 3 Lightbox	4,000	Month	1,720 x 2,140 mm	Lounge 3	787,000
LO L3 1515	Lounge 3 Lightbox	2,000	Month	3,050 x 2,160 mm	Lounge 3	367,000
LO L3 1523	Lounge 3 Seating Area Lightbox	3,000	Month	3,640 x 2,140 mm	Lounge 3	505,000
LO L3 1524	Lounge 3 Seating Area Lightbox	3,000	Month	3,520 x 2,140 mm	Lounge 3	505,000
LO L3 1541	Lounge 3 Watches & Jewelry Lightbox	6,000	Month	1,850 x 2,150 mm	Lounge 3	457,000
LO L4 1544	Lounge 4 Giant Lightbox	1,500	Month	3,195 x 1,895 mm	Lounge 4	109,000
STP 1	Schengen Three Pack	10,000	Month	2,000 x 3,000 mm	Lounge 1	898,000

Piers



Digital

Product code	Product name	Number of screens	2018 Rate (€)		Size (H x W)	Length of commercial	Location	Total reach per booking period
DGN	Digital Gate Network	435	8,750	Week	886 x 498 mm	15 seconds	All piers	612,000
DGPP BP	Digital Giant Pier B Portrait	2	3,000	Week	2,899 x 2,051 mm	7 seconds	Pier B	162,000
DGPP CP	Digital Giant Pier C Portrait	2	3,500	Week	2,899 x 2,051 mm	7 seconds	Pier C	229,000
DGPP D1P	Digital Giant Pier D1 Portrait	2	4,250	Week	2,899 x 2,051 mm	7 seconds	Pier D1	225,000
DGPP D2P	Digital Giant Pier D2 Portrait	2	2,250	Week	2,310 x 2,051 mm	7 seconds	Pier D2	141,000
DPPA	Digital Pier Package Arrival	79	7,000	Week	1,018 x 573 mm & 1,218 x 685 mm	7 seconds	All piers	610,000
DPPD	Digital Pier Package Departure	70	11,500	Week	1,018 x 573 mm	7 seconds	All piers	612,000

ant banners

Product code	Product name	2018 Rate (€)	Booking period	Size (H x W)	Location	Total reach per booking period
DO D1 0821	Giant Wraparound	21,500	Month	2,113 x 297 cm	Pier D1	975,000
GB BP 0817	Giant Pier B Banner - 20 meters	25,000	Month	1,929 x 302 cm	Pier B	700,000
GB BP 1200	Giant Pier B Banner - 20 meters	25,000	Month	1,929 x 302 cm	Pier B	700,000
GB BP 1456	Giant Pier B Banner - 13 meters	20,000	Month	1,300 x 302 cm	Pier B	700,000
GB BP 1485	Giant Pier B Banner - 13 meters	20,000	Month	1,300 x 302 cm	Pier B	700,000
GB BP 1486	Giant Pier B Banner - 20 meters	25,000	Month	1,929 x 302 cm	Pier B	700,000
GB GP 0430	Giant Pier G Banner - 25 meters	8,500	Month	2,537 x 325 cm	GH corridor	400,000
GB GP 1495	Giant Pier G Banner - 19 meters	8,000	Month	1,950 x 325 cm	GH corridor	400,000
GB GP 1496	Giant Pier G Banner - 25 meters	8,500	Month	2,597 x 325 cm	GH corridor	400,000
GB M1 0958	Giant Pier M Banner	4,500	Month	1,062 x 262 cm	Pier M	217,000

motion

Product code	Product name	2018 Rate (€)		Size (H x W)	Location	Total reach per booking period
PP BP 1755	Pier B Promo Point	20,000	Month	4,5 x 5,5 m	Pier B	700,000

Piers (cont.)

Lightboxes

70







Lightboxes

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Product code	Product name	2018 Rate (€)		Size (H x W)	Location	Total reach per booking period
LO FP 1560	Pier F1 Giant Portrait Lightbox	3,000	Month	2,051 x 2,319 mm	Pier F1	242,000
LO FP 1561	Pier F1 Giant Portrait Lightbox	3,000	Month	2,051 x 2,319 mm	Pier F1	242,000
LO FP 1576	Pier F1 Giant Portrait Lightbox	3,000	Month	2,051 x 2,319 mm	Pier F1	242,000
LO G2P 1723	Pier G2 Giant Portrait Lightbox	3,000	Month	2,050 x 2,750 mm	Pier G2	200,000
LO G2P 1724	Pier G2 Giant Portrait Lightbox	3,000	Month	2,050 x 2,750 mm	Pier G2	200,000
LO G2P 1725	Pier G2 Giant Portrait Lightbox	3,000	Month	2,050 x 2,750 mm	Pier G2	200,000
LO G2P 1726	Pier G2 Giant Portrait Lightbox	3,000	Month	2,050 x 2,750 mm	Pier G2	200,000
LO G2P 1727	Pier G2 Giant Landscape Lightbox	5,500	Month	7,790 x 2,750 mm	Pier G2	200,000
LO G2P 1729	Pier G2 Giant Portrait Lightbox	3,000	Month	2,051 x 2,319 mm	Pier G2	200,000
LO GHP 1721	Pier GH Giant Landscape Lightbox	8,000	Month	10,490 x 3,050 mm	Pier GH	355,000
LO GP 1562	Pier G1 Giant Portrait Lightbox	3,000	Month	2,051 x 2,899 mm	Pier G1	250,000
LO GP 1563	Pier G1 Giant Portrait Lightbox	3,000	Month	2,051 x 2,899 mm	Pier G1	250,000
LO GP 1571	GH-pier Corridor Giant Lightbox	5,000	Month	6,030 x 2,363 mm	Corridor Pier G & H	400,000
LO GP 1577	Pier G1 Giant Portrait Lightbox	3,000	Month	2,051 x 2,899 mm	Pier G1	250,000
LO GP 1578	Pier G1 Giant Portrait Lightbox	3,000	Month	2,051 x 2,899 mm	Pier G1	250,000
SB D1 1431	Pier D1 Landscape Lightbox	5,000	Month	4,529 x 1,973 mm	Pier D1	975,000

Additional

Lightboxes

Product code	Product name	2018 Rate (€)		Size (H x W)	Location	Total reach per booking period
ELP1	Excellence Parking Lightbox Package	3,250	Month	1,600 x 2,200 mm	Excellence Parking	4,000
RM ST 0440	Gateway Advertising Mast	22,000	Month	Upper: 1,102 x 572 cm / Lower: 1,102 x 284 cm	Outdoor	940,000
RM ST 0442	Departures Advertising Mast	22,000	Month	Upper: 1,102 x 572 cm / Lower: 1,102 x 284 cm	Outdoor	940,000
RM ST 0446	Motorway Advertising Mast Central	32,500	Month	Upper: 1,102 x 572 cm / Lower: 1,102 x 284 cm	Highway	6,584,000
RM ST 0449	Airport City Advertising Mast	12,000	Month	Upper: 1,102 x 572 cm / Lower: 1,102 x 284 cm	Highway	940,000
RM ST 0450	Motorway Advertising Mast South	32,000	Month	Upper: 1,102 x 572 cm / Lower: 1,102 x 284 cm	Highway	6,584,000
RM ST 0451	Motorway Advertising Mast North*	30,000	Month	Upper: 1,102 x 572 cm / Lower: 1,102 x 284 cm	Highway	7,750,000



List of terms

Arriving passengers

All passengers arriving at Amsterdam Airport Schiphol by aircraft, including both Transfer and O&D passengers.

Departing passengers

All passengers departing from Amsterdam Airport Schiphol by aircraft, including both Transfer and O&D passengers.

Country of residence

The most recent country where someone has resided on a long-term basis.

Dwell time

The amount of time a departing passenger spends at the airport between two flights (for Transfer passengers) or the time a departing passenger spends at Schiphol between check-in and boarding (for O&D passengers).

Intercontinental (ICA)

All non-European countries, mainly overseas destinations.

Meeters & Greeters

People collecting arriving passengers, or dropping off and saying goodbye to departing passengers.

Origin & Destination (O&D)

Passengers checking in at one of Schiphol's check-in halls, going through customs and departing by airplane from Amsterdam Airport Schiphol, and passengers arriving by airplane and having Amsterdam Airport Schiphol as their final destination.

Schiphol workers

Employees of companies that are established at Amsterdam Airport Schiphol.

Transfer

Passengers arriving by airplane and using Amsterdam Airport Schiphol as a transfer airport, departing within 24 hours of arrival with another aircraft and flying to a final destination elsewhere than Amsterdam Airport Schiphol.

Reclaim hall

The area with baggage belts where arriving O&D passengers pick up their luggage.

Disclaimer

Amsterdam Airport Schiphol Schiphol Media P.O. Box 7501 1118 ZG Schiphol Tel.: +31 (0)20 601 2713 advertising@schiphol.nl

www.schiphol.nl/media

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