# Claus Grønborg

#### **Background**

Claus Grønborg, born on 12 September 1980, is a Danish national with broad international experience as an operating and investment manager across shipping sectors working for the A.P. Moller – Maersk Group.



#### **Experience**

#### **Chief Investment Officer, Maersk Tankers**

Jan 2020 - present

#### **Chief Commercial Officer, Maersk Tankers**

Oct 2016 - Jan 2020 (3 year 4 months)

Responsible for chartering and operations of Maersk Tankers' fleet of 160 owned and operated product tankers.

#### Vice President, Head of Business Development, Maersk Tankers

January 2014 - Oct 2016 (2 years 10 months)

My team is in charge of portfolio management across our fleets and originate and execute on Maersk Tankers' investment and divestment hereunder new buildings, second hand tonnage, long term charter and M&A.

### Senior Director, Head of Gas & Brostrom A.P. Moller Maersk, Maersk Tankers

February 2012 - January 2014 (2 years)

Responsible for Maersk Tankers' Gas business which consists of a fleet of 18 VLGCs and 13 handy size vessels and Brostrom which have a fleet of 50 Intermediate size vessels.

#### Director, Head of Crude A.P. Moller - Maersk, Maersk Tankers

October 2010 - February 2012 (1 year 5 months)

Responsible for Maersk Tankers' Crude tanker business which consisted of a fleet of 20 VLCCs including new buildings.

### Senior General Manager, Head of Maersk Tankers China

October 2008 - October 2010 (2 years 1 month)

Responsible for spot and time chartering to Chinese based oil companies and owners across segments (VLCC, Aframax, MR/Handy, VLGC and LNG), developing direct relationships with Chinese shipyards and managing government relationship.

## General Manager, Head of Strategy & M&A A.P. Moller - Maersk, Maersk Tankers

January 2007 - October 2008 (1 year 10 months)

Responsible for the development of Maersk Tankers' strategy and execution of strategic initiatives hereunder acquisitions (SWIFT tankers and Brostrom).

## Commercial Manager A.P. Moller - Maersk, Maersk Logistics

January 2004 – January 2007 (3 years 1 month)

Responsible for all sales and business development in East China. Main services included ocean freight, air freight, trucking and customs clearance.

#### MISE Trainee A.P. Moller - Maersk

2001 - 2003

#### **Education**

MBA from Columbia Business School and London Business School Graduate Diploma (Part 2), Finance from Copenhagen Business School Number 1 student in the graduating class of 2008 BA, Chinese from Beijing Language and Culture University Graduate Diploma (Part 1), Finance from Copenhagen Business School