## **CURRICULUM VITAE**

Name: Eva Birgitte Bisgaard Nationality: Norwegian Born: 3 October 1971



## **PROFESSIONAL EXPERIENCE**

2020-	Maersk Tankers, Copenhagen - Chief Commercial Officer • Responsible for Maersk Tankers' commercial engagement with partners and customers, out of Copenhagen, Houston, Mumbai and Singapore
2016-2020	<ul> <li>YouSee (TDC) - Chief Commercial Officer, Senior Vice President YouSee</li> <li>Responsible for establishing and executing YouSee's sales and channel strategy towards consumers, antenna- and housing associations and retail division, comprising of 45 stores</li> <li>Responsible for YouSee's brand and commercial development and go to market strategy, with 500 employees in YouSee's commercial division</li> <li>Design and build-up of the enterprise transformation</li> </ul>
2013-2016	<ul> <li>TDC Business - Senior Vice President, Enterprise</li> <li>Responsible for establishing customer centric sales processes, educating and advising the customers on digital solutions, upgrading and adjusting the sales force and ensuring transparency in monitoring the customer development</li> </ul>
2010-2013	<ul> <li>TDC Wholesale - Vice President, International Wholesale</li> <li>Responsible for TDC's international communication business (mobile roaming and landline), sales of data access in the Nordic region and acquisition of data access outside of TDC's own network infrastructure</li> <li>Divestment incl. infrastructure sales of TDC Sweden</li> </ul>
2007-2010	<ul> <li>TDC Wholesale - Vice President, Head of International Voice &amp; Roaming</li> <li>Responsible for product development, procurement and sales of international telephony for the TDC Group</li> <li>Growing the roaming footprint to +200 destinations with more than 400 operators</li> </ul>
2004-2007	TDC Mobile - <b>Product Manager, International Roaming</b> <ul> <li>Responsible for the mobile roaming wholesale portfolio and launch of GPRS roaming</li> </ul>
2001-2004	<ul> <li>TDC Internet &amp; TDC Solutions - Project Manager, Marketing</li> <li>Responsible for leading major launch campaigns in the consumer market as TDC launched broadband in 2000 and later the gaming segment (Boomtown) as project manager</li> <li>Responsible for retention and resale activities aimed at consumers within the family segment</li> </ul>
1998-2001	IDG – Project Manager

## **EDUCATION & BOARD MEMBERSHIP**

2016-	VELUX, Board Member
2019	CBS Executive, Board education
2013-2014	CBS Executive, TDC corporate talent program
2009-2010	Executive Coach, The Leadership Company
1992-1997	Master in International Business, Aarhus Business School/University of Aarhus, Denmark
1991-1992	Bachelor of Business Administration, BI Norwegian Business School in Bergen, Norway
1990-1991	French literature, University of Bergen, Norway