

# KROGER PRECISION MARKETING SPEC SHEET

VERSION 4.0 | 6 . 2025

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### **TONE OF VOICE**

Do not include copyrights or disclaimers, unless legally necessary (documentation required).

Brand and/or manufacturer logo can be featured.

Copy should be uplifting and upbeat, per Kroger Tone of Voice.

- > Suggestive rather than directive.
- > Avoid copy that assumes customer can be identified by: lifestyle,activities, demographics, or gender.
- > Avoid provocative statements.
- > Avoid competitive language (toward other products orretailers).
- > Do not direct customers to external websites, memberships, or rewards programs.
- > Do not include phone numbers or emailaddresses.
- > Avoid using phrases or taglines that may be trademarked by competing retailers (e.g. "Just for You"). SeeAppendix.
- > Avoid "So we've sent you these savings" or "We're sending you these savings."
- > Avoid capitalizing words with the exception of "OFF" and "NEW" in creative copy (capitalized words embedded into images are permitted)
- > Avoid mentioning specific product pricing and/or location unless approved by a Category Manager
- > Include digital coupon savings in headline, where applicable.
- > When driving media to a coupon, include a digital coupon callout in the copy (e.g. "Save \$X on Product with digital coupon") or use the "Clip Coupon" CTA. This helps prime our Customer to take the next step and load the offer to their card.
- > When calling out savings within any body copy, should say "with your Card" and "with your digital coupon" so copy sounds more personal/thoughtful

See Appendix for required CTA wording.

Krojis are not permitted to be used in creative.

### COMPETING RETAILER LANGUAGE TO AVOID

#### Ahold Delhaize

> Food Lion: MVP Customer, "Shop, Swipe, andSave"

> Giant: BONUSCARD®

> Hannaford: My Hannaford Rewards

> Stop & Shop: None

Albertsons: just 4 U, Club Card, Preferred Card, Grocery Rewards

Aldi: None

Amazon: Amazon Prime, Amazon Smile

CostCo: Gold Star Member, Gold Star Executive Member

H-E-B: Points Club Rewards®

Hy-Vee: Fuel Saver + Perks, Comeback Bonus Bucks, Hy-Vee Deal\$®, Hy-Vee Aisles Online®

Meijer: mPerks®

Price Chopper: AdvantEdge Card

Publix: None

Safeway: just 4 U, Gas Rewards

Target: REDcard, Target Restock (delivery), GiftNow®, Cartwheel (app, name being retired), "Expect More. Pay Less."

Trader Joe's: Fearless Flyer® (circular) Wakefern

Food Corp.:

ShopRite: Price Plus® Club Card, SavingStar® (3rd party partner), Downtime Dollar\$

Price Rite: MyPriceRite

The Fresh Grocer: Price Plus® Club

WalMart: Savings Catcher®, "Save Money. Live Better."

Sam's Club: None

Wegmans: Shoppers Club

Whole Foods: Rewards (defunct, replaced by Amazon Prime)

WinCo: None

Winn Dixie: SE Grocers rewards card, Winn-Dixie Customer Reward Card (defunct)

# SUGGESTED CTA WORDING

### **Preferred Coupon CTA**

Clip Coupon

### **Alternatives**

**Check Out Savings** 

Get the Savings

Get the Coupon

Get Your Coupon

Redeem Now

**Redeem Savings** 

Save Big

Save Now

Score Your Coupon

See Coupon Savings

**Start Saving** 

**View Your Savings** 

### Non-Coupon CTAs

Check it Out

Discover More

Find Out How

Find Out More

Get More Details

**Get Started** 

Learn More

Let's Explore

See What's New

**Shop Now** 

Start Shopping

Take a Look

Get Recipe(s)

### CO-BRANDED DIGITAL BANNER ADS

**SPECIFICATIONS** 

Dimensions: 160x600; 300x250; 300x600; 320x50; 728x90

Resolution: 72 dpi

Animated Ad Format: HTML5

Animation Run Time: 15 sec (max of 3 loops) Static Ad

Format: .jpg or .gif Color Mode: RGB File Size: < 150 kb Includes CTA: Yes

### **GUIDELINES**

Must include "Banner Bar" on all ads.

Banner logos must include the following text: Available At, New At, or

Exclusively At.

Must include 1 px border (#000000).

Must include click tag for functional click-thru.

Must provide static back-up images for banners/divisions.

Maximum of 5 creative versions

#### FILE NAME CONVENTION

KPM mediaLiveDate-YYMM KPM.clientname.productname.creativeversion division size.jpg

For Example:

KPM\_2009\_KPM.Kroger.PrivateSelection.Chips\_KRO\_300x250.jpg \*No additional spaces or underscores should be present in filename

### ORGANIZATION OF FINAL FILES

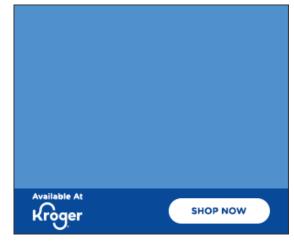
Zip: All Campaign Files

Folder: One folder for each creative version

Subfolders: One folder for each creative division banner Within subfolders: All sizes for each division banner

### ANIMATED TECHNICAL SPECS

See page 8



### **BUTTON**

Height: 30 px

Corner Radius: 20 px

Padding: 10 px

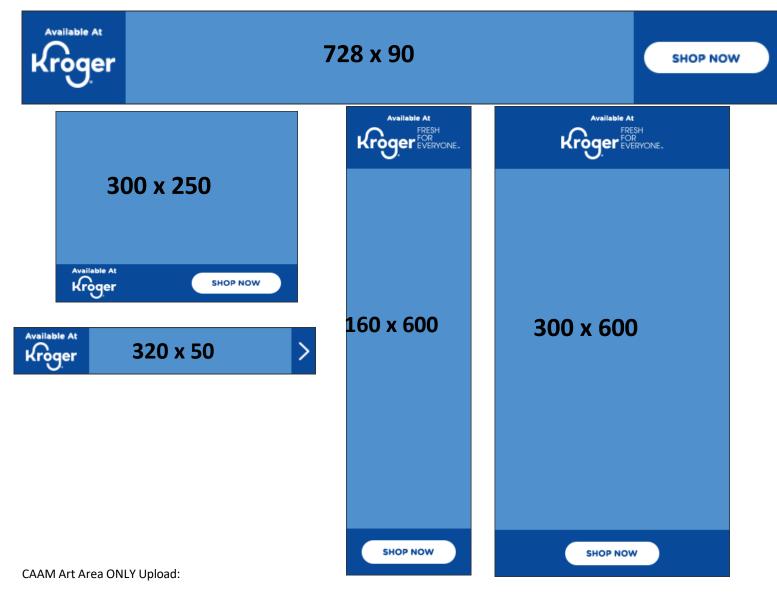
Kroger Version Button Color: #FFFFF Banner Version Button Color: #084999 Font: Gotham Rounded Bold, 12px

Case: Initial Case

Kroger Version Font Color: #084999
Banner Version Font Color: #FFFFFF

Character Limit: 25

CO-BRANDED BANNER BAR - USAGE & SPECS



CAAM will add the Kroger branding and call to action for you (most common)

All flat art files should be built using the supplied PSD templates via the KPM website and saved as a JPEG prior to upload.

Please note: These templates are built at 200% of the final size which is required to achieve the optimal image quality once processed through the CAAM system.

ART AREA ONLY template sizes

ART AREA ONLY	
template sizes	
428 x 100 px	
320 x 920 px	
976 x 180 px	
600 x 920 px	
600 x 400 px	

### CO-BRANDED BANNER BAR - USAGE & SPECS

The provided templates are built to the size of the <u>ART AREA ONLY</u>. Kroger branding and call to action buttons will automatically be added in the CAAM system during the final outputs.

When uploading your art into CAAM, you will drag the flat art within the corresponding template size outlined in the chart below.

CAAM Template Size	ART AREA ONLY File	
	Size	
320 x 50 px	428 x 100 px	
160 x 600 px	320 x 920 px	
728 x 90 px	976 x 180 px	
300 x 600 px	600 x 920 px	
300 x 250 px	600 x 400 px	

#### **Manual Creative Build:**

You manually add the Kroger branding and call to action (less common)

If you prefer to build your creative and manually include the Kroger branding and call to action please use the dimensions below and send it via email instead of uploading it into CAAM.

Manual Build Final File Sizes
320 x 50 px
160 x 600 px
728 x 90 px
300 x 600 px
300 x 250 px

<u>Template Size:</u> Use these dimensions when you are building out the creative manually (including Kroger branding and call to action) and sending it via email instead of uploading it into CAAM (less common)

<u>Flat Art File Size:</u> Use these dimensions when you are submitting creative via CAAM (KPM's creative system) which will add the Kroger branding and call to action for you (most common)

### ANIMATED CO-BRANDED DIGITAL BANNER ADS – HTML 5 SPECS

Creative assets are uploaded to Google Campaign Manager (formerly DCM) in order to traffic display campaigns. This particular ad serving program has set requirements for developing HTML5 assets. Please keep the following in mind when developing creative:

- Please do not send PSD files, we are unable to use these.
- Please provide static back up assets for all banners/divisions.
  - Static back up assets must be .jpg, .jpeg, or .gif files.
  - Static back up assets must not be animated.
- HTML assets cannot use local or session storage
- Each creative HTML asset must be individually zipped and contain the following:
  - Must include a click tag for a functional click-thru
    - The URL should be <a href="https://www.kroger.com">https://www.kroger.com</a>
    - Due to time demands, we are unable to fix incorrect clicktags. When clicktags are not formatted correctly, the creative will be sent back for revision.
  - Must be able to load into an iFrame
  - o Any other assets referenced by the HTML file, including:
    - Javascript file(s)
    - Images
  - Must be under 5MB in size
  - Please zip the files before sending, do not send unzipped files.
  - Do not include any of the following within the zipped HTML asset:
    - o Any other zipped files
    - o No unreferenced files (including Thumbs.db)
    - Static files, unless specifically referenced by the HTML file
  - Reference file naming convention and organization of files found on page 6

A sample HTML5 .zip file is available for download here.

All files, once received, are checked using Google Campaign Manager (formerly DCM) HTML5 Validator, available here.

### **NATIVE ADS**

### ADVERTISER NAME/LOGO

Either the Advertiser name **OR** logo must be provided to be displayed on the ad. You do not need to provide both especially if your name is your logo.

Maximum Advertiser Name Characters: 25

Minimum Logo Size: 100x100 Maximum Logo Size: 200x200 Maximum Logo File Size: 1200kb

Logo Aspect Ratio: 1:1 Logo Color Model: RGB

#### CREATIVE IMAGE

Advertiser must provide an image to promote their product and/or brand message.

Do not include any text in your image. Different placements could distort and cut off any messaging included in the image".

Minimum Image Size: 1200x627 Maximum Image Size: 2000x1200 Image Format: JPEG or PNG Maximum Image File Size: 1200kb Image Aspect Ratio: 1.91:1 Image Color Model: RGB

#### TEXT

Advertiser must provide text to accompany their creative image. Please download the Native Creative Template from our website to input your text prior to sending it to your assigned Campaign Manager. The Kroger banner name must appear in either the headline or body copy. Instead of versioning out the text for each banner, include "BANNER NAME" where you would like it to appear, and we will version it out in our system.

Headline Maximum Characters: 25 Body Text Maximum Characters: 90 Call to Action Maximum Characters: 15

### FILE NAME CONVENTION

 $KPM\_mediaLiveDate-YYMM\_KPM.clientname.productname.creative version$ 

For Example:

KPM\_2009\_KPM.Kroger.PrivateSelection.Chips

\*No additional spaces or underscores should be present in filename

### **IN-IMAGE ADS**

Display ad sizes (728x90 and 300x250) can be repurposed to be used in an in-image placement. Final creative submitted for the display ad campaign will be sent to be used for in-image unless custom creative development is requested and approved.

In some cases, custom in-image creative can be developed by the service provider. If custom creative development has been approved, the Advertiser is responsible for providing the following:

### Hi-Res Layered PSD Files

- Background pattern or color
- Logo
- Tagline & Font
- Call to Action
- Campaign Artwork

Any additional creative direction on the look/tone/feel of the artwork should also be provided.

### ADDITIONAL EMAIL COPY GUIDELINES

Reference Page 2 for Kroger Tone of Voice Guidelines.

Instead of mentioning a specific division in copy, use the code xBannerdisplaynamex. This will automatically populate with Kroger, Fred Meyer, QFC, etc.

Do not stylize or format text in headlines or calls to action (no bolding, italicization or underlining).

Do not use exclamation points in copy. Do not use Oxford commas (or serial commas).

**Email Subject Lines:** 

Subject Line should call out the deal and savings amount without being deceptive (e.g. if it's a BOGO don't say "Free Product for You")

No taglines or registered trademarks allowed in the subject line. (Initial Case)

Examples: Special Savings on Pure-Squeezed Juice / Special Savings on Ethically Sourced Chocolate/ Savings on Organic Craft Yogurt / A Special Offer on a Delicious Dinnertime Classic

Email Preheader Text:

A short line of copy teasing the savings, which will appear under the subject line in most inboxes. Product names, taglines and registered trademarks are permitted. (Sentence Case)

*Examples include:* Exclusive offer for 100% orange juice. / Exclusive offer on premium chocolate. / Special savings to scoop up. / Savings on fast, flavorful rice.

Please provide the following files back to 84.51°/Kroger (Any missing items will result in delays to the deployment date)

- 1. Complete PSD mockup of your design, with layers intact. (template provided)
- 2. JPEG of your completed mock up
- 3. Complete Word document including all copy contained in mockup. (template provided)
- **4. Hero slice** see specs below for file size and dimensions (template provided)
- 5. Pack shot(s) see specs below for file size and dimensions (template provided)

### **EMAIL MODULE**

### **IMAGE SPECS**

Dimensions: 1120 x 920 (Retina)

Resolution: 72 dpi File

Format: .jpg

File Size: 80kb min; 180kb max

(robust photography)

Do not supply images with rounded

corners

NOTE: During email development, top right and left corners will have an 8 px corner radius applied. DO NOT SUPPLY IMAGE WITH ROUNDED CORNERS—this will be set up as HTML.

1120

### Headline

Supporting copy if needed.

Cta

Headline, body copy, call to action and gray background color are set up via HTML during email development.

Fonts used: Nunito with standard Helvectica, Arial, sans-serif HTML defaults.

Background color: #EFF0F1

### **COPY SPECS**

Subject Line Character Limit (including spaces): 20

Subject Line Case: Initial case

Headline Character Limit (Including Spaces): 30

Headline Copy: Title case (with no end punctuation)

Body Character Limit: 120

Body Copy: Complete Sentences (Sentence Case)

CTA Link Character Limit: 20

CTA Copy: Title case (Do not punctuate)

#### **EMAIL MODULE EXAMPLES**



### 50¢ OFF :ratio™ Yogurt

NEW :ratio™ Protein has 25g protein and 3g sugar. Discover a powerful new dairy snack in the yogurt aisle.

Clip Coupon



### Dip it. Sip it.

Put the "fast" in breakfast with BELVITA, the Dip it Sip it Breakfast Biscuit."

Shop Now

### **EMAIL MODULE**

CTA: If including coupon offer, you must use the CTA "Clip Coupon"

**DISCLAIMERS**: These are present in the footer of the email. Use only a single asterisk in the body copy of the email to direct customer to the footer, where the corresponding disclaimer begins with the same symbol. Do NOT include asterisk in image. **IMAGE**:

- No text allowed in images. There are two exceptions: a logo that includes text and the use of the word "NEW" in all-caps. "NEW" must be at least 40pt and follow the AA level accessibility standard that is set by Web Content Accessibility Guidelines (WCAG) with a 4.5:1 color contrast ratio.
- Any image copy should be captured in the copy document as part of the module's alt text. Image copy should not be redundant with the HTML headline
- Any products portrayed in the image MUST be present in the offer/curated list click through experience. No additional products in the image which are not part of the offer

**ALT TEXT:** This text is tied to image. It will display if images are displayed, fails to load, or email is being read using text-to-speech accessibility software. If an image contains text, the alt text should match the copy. If an image contains no text, the alt text should be "null".

BRAND NAMES: Stylized with initial caps and may contain registered mark or trademark symbols

**DELIVERY/PICKUP/SHIP**: In body copy, our shopping modalities are capitalized when paired with a banner name (Kroger Pickup) but are left lowercase when standing alone ("Order fresh favorites for pickup").

**OTHER WORDS**: The following words are all-capped when used in subject lines, preheader text, headlines or body copy; FREE, OFF and SAVE. Please do not all-cap words outside of these three instances.

### Logo Placement if applicable

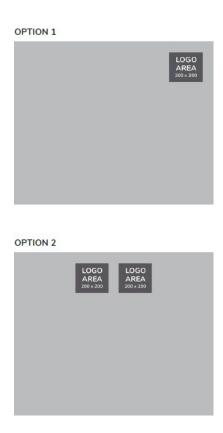
There are two options for logo placement:

### Option 1: One Logo

Logo placed in the top right corner and fit within 200x200 px size, with 64 px of surrounding padding.

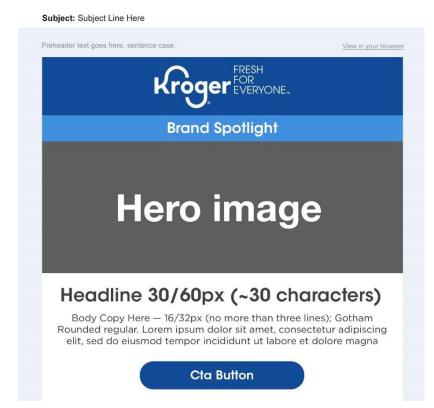
### **Option2: Two Logos**

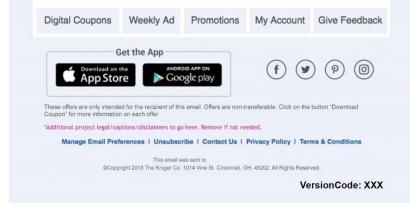
Logos placed in the top center with 64 px of padding in between each logo,  $200 \times 200 \text{ px}$  each max size, with 64 px of surrounding padding.



### NO OFFER TEMPLATE

### NOTE: Use of this template must be pre-approved by KPM





### SUBJECT LINE TEXT (SL)

Character Limit (Including Spaces): 50

Copy: Initial Case

### PRE-HEADER TEXT (PHT)

Character Limit (Including Spaces): 60

Copy: Sentence Case

#### **HERO IMAGE**

Dimensions: 1200x440 px

File Format: .jpg File size: > 200k

#### COPY

Headline Character Limit (Including Spaces): 30 Headline Copy: Title Case (no end punctuation) Body Character Limit (Including Spaces): 225 Body Copy: Complete Sentences (Sentence Case)

#### CTA

Only use CTA if linking to a shoppable page or other

destination. CTA copy can be changed.

CTA Character Limit: 20 CTA Copy: Lead Caps

#### **VERSION CODE**

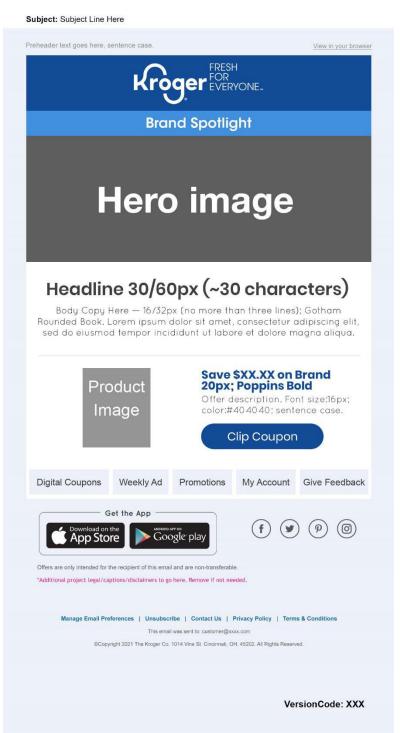
Will be supplied by the Campaign Manager

Standard legal in black text is required. Please do not edit.

### FINAL FILES

Hi-res working files with all images and layers included (file should not be flattened)

### SINGLE OFFER TEMPLATE



#### SUBJECT LINE TEXT (SL)

Character Limit (Including Spaces): 50

Copy: Initial Case

### PRE-HEADER TEXT (PHT)

Character Limit (Including Spaces): 60

Copy: Sentence Case

### HERO IMAGE (Please provide this as a separate jpeg no larger than

200k, see included template)

Dimensions: 1200x440 px

File Format: .jpg File size: > 200k

#### **COPY**

Headline Character Limit (Including Spaces): 30 Headline Copy: Initial Case (no end punctuation) Body Character Limit (Including Spaces): 225 Body Copy: Complete Sentences (Sentence Case)

### OFFER PRODUCT IMAGE (Please provide this as a separate jpeg no

larger than 120k, see included template)

Dimensions: 550x310 px

File Format: .jpg

File Size: 80kb min; 120kb max (robust photography)

### OFFER COPY

Headline Character Limit (Including Spaces): 30 Headline Copy: Title Case (no end punctuation)

Body Character Limit: 135

Body Copy: Complete Sentences (Sentence Case)

CTA Character Limit: 20 CTA Copy: Lead Caps

### **VERSION CODE**

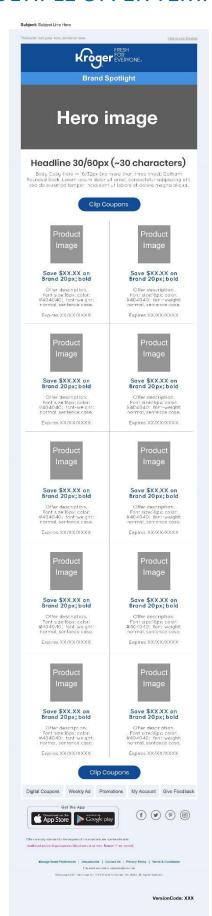
Will be supplied by the Campaign Manager

Standard legal in black text is required. Please do not edit.

#### **FINAL FILES**

Hi-res working files with all images and layers included (file should not be f

### **MULTIPLE OFFER TEMPLATE**



SUBJECT LINE TEXT (SL)

Character Limit (Including Spaces): 50

Copy: Initial Case

PRE-HEADER TEXT (PHT)

Character Limit (Including Spaces): 60

Copy: Sentence Case

HERO IMAGE (Please provide this as a separate jpeg no larger

than 200k, see included template)

Dimensions: 1200x440 pxFile

Format: .jpg File size: > 200k

COPY

Headline Character Limit (Including Spaces): 30 Headline Copy: Title Case (no end punctuation) Body Character Limit (Including Spaces): 225 Body Copy: Complete Sentences (Sentence Case)

OFFER PRODUCT IMAGE (Please provide this as a separate jpeg

no larger than 120k, see included template)

Dimensions: 260x260 px File Format: .jpg

File Size: 80kb min; 120kb max (robust photography)

OFFER COPY

Headline Character Limit (Including Spaces): 30 Headline Copy: Title Case (no end punctuation)

Body Character Limit: 135

Body Copy: Complete Sentences (Sentence Case)

CTA Character Limit: 20 CTA Copy: Lead Caps

**VERSION CODE** 

Will be supplied by the Campaign Manager

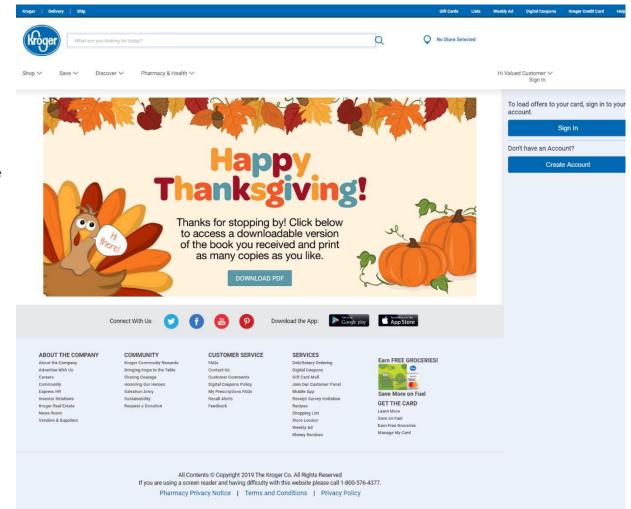
Standard legal in black text is required. Please do not edit.

**FINAL FILES** 

Hi-res working files with all images and layers included (file should not be flattened)

<sup>\*</sup>This template should be used for campaigns containing two to ten offers. Unused offer modules will collapse in final email creative. If an odd number of offers, a default message will appear in place of an offer.

### **CONTENT ONLY**



Dimensions: Variable height x 1020px wide File Format: .psd

Only use CTA if linking to a different page on Banner.com.
Otherwise, the button can be removed.

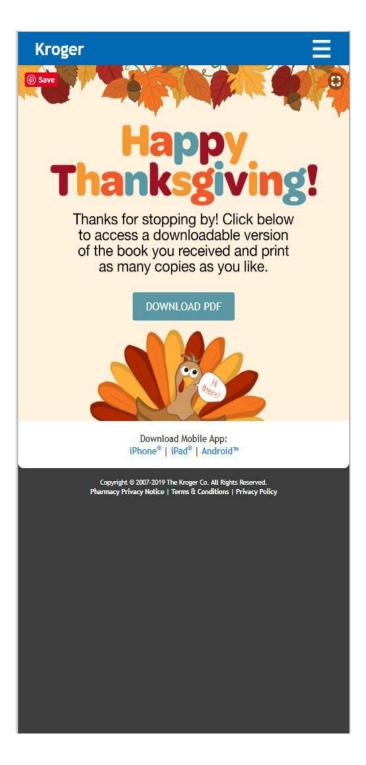
# MOBILE LANDING PAGE TEMPLATE

**CONTENT ONLY** 

Mobile image will need to be supplied second size/crop for mobile execution.

File Format: .psd

Dimensions: Variable height x 767px wide (designed to 320px wide)



SINGLE OFFER

Desktop image should allow for the coupon thumb area to fall on the right hand side.

Dimensions: Variable height x 1020px wide File Format: .psd

Only use CTA if linking to a shoppable page.
Otherwise, the button can be removed.



DESKTOP EXAMPLE

### SINGLE OFFER

Mobile image will need to be supplied second size/crop for mobile execution.

File Format: .psd

Dimensions: Variable height x 767px wide

(designed to 320px wide)



Only use CTA if linking to a shoppable page. Otherwise, the button can be removed.

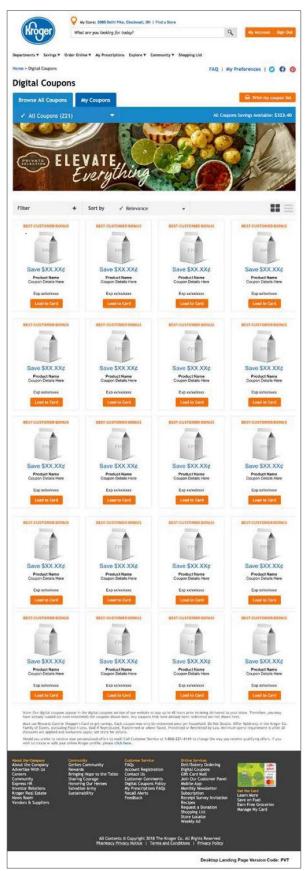
MOBILE LANDING PAGEEXAMPLE

### MULTIPLE OFFER

Dimensions: Variable height x 1020px wide File

Format: .psd

Coupons can stay FPO.



DESKTOP EXAMPLE; MULTIPLE OFFERS

Mobile image will need to be supplied as a second size/crop for mobile execution.

Dimensions: Variable height x 767px wide

(designed to 320px wide)

File Format: .psd

The mobile template is the same regardless of the number of coupons. Multiple offers show in a single column for a mobile execution.



MOBILE EXAMPLE; MULTIPLE OFFERS

### STATIC AND TARGETED ON-SITE AD

### In-Store Targeted Onsite Ads

Because in-store mode can only be triggered if a shopper is in/near the store, there are specific guidelines below to ensure we are not confusing the shopper or hindering their experience.

**CREATIVE** – No Pickup/Ship/Delivery modality message; cannot call out promotion unless confirmed by Category Manager; in-store location should be broad and applicable for all divisions reached (for example: product now located in produce section vs. product now located in aisle 8)

**CLICKTHROUGH** – Clickthrough must be app friendly and therefore only product lists should be used at this time (no brand shops)

#### Savings Placement Targeted Onsite Ads

Savings TOAs are displayed within the banner.com savings section where customers see other offers as well.

CREATIVE - To ensure the message is as relevant as possible for the shopper, TOAs running on the Savings Placement must have a savings/value message for the shopper (donations not included).

CLICKTHROUGH - TOA needs to have a Savings CTA such as "Save Now"

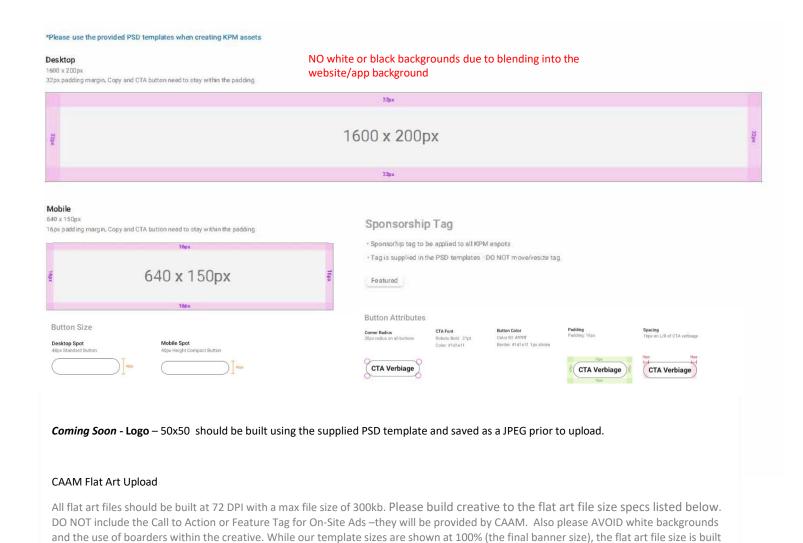
#### Promotional Messages within Targeted Onsite Ads

Promotional (TPR, Mega Events, etc.) messages within TOA creative are acceptable as long as the supplier receives Category Management approval in advance on the promotion, timing, featured products and eligible divisions and provides the approval to KPM. Category Manager approval is required to make sure the promotion has not changed and timing is accurate to avoid any customer confusion.

### Digital Coupon Savings Message within Targeted Onsite Ads

The specific amount of digital coupon savings or specific offer can be stated within TOA creative IF the click through experience is either directly to a General Coupon Pool coupon AND the coupon is uncapped OR Advanced Targeting is utilized and creative is clicking through to a Targeted Digital Coupon. If the TOA creative is linking to a brand shop or curated product list, only a broad message alluding generically to savings can be used. No specific language about the amount of savings or offer will be permitted.

### STATIC AND TARGETED ON-SITE AD



Static OSA Ad Dimensions		
Template Size	Flat Art Size	
640x150px – Mobile	1280x300px	
1600x200px – Desktop	3200x400px	

at 200% to ensure high quality creative can be reviewed by 84.51°.

Targeted OSA Ad Dimensions		
Template Size	Flat Art Size	
640x150px – Mobile	1280x300px	
1280x300px – Mobile App		
1600x200px – Desktop	3200x400px	
3200x400px – Tablet App		
624x1132px – Home Screen iOS	624x1132px	
50x50px – Logo (Coming Soon)	100x100px	

# HOME PAGE ICON AD

**IMAGE** 

Dimensions: 330 x 330 Resolution: 72 dpi Max File Size: 300 kb

File Format: .psd (working files) AND .jpg or PNG

\*Include no more than three products in the image – or – single brand logo

COPY

Headline Copy Character Limit (Including Spaces): 30

Headline Copy: Initial Case
File Format: Word Document

### Examples



10 for \$10 on School Faves!



20% OFF Home Chef with Card



Save on Tasty Everyday Wins

### **AUDIO**

### Audio and Companion Banner Ads

#### **AUDIO SPECIFICATIONS**

Web/Mobile Audio: :15 secs or :30 secs; Max File Size: 5mb; Animated Creative Accepted: NO; File Type: .mp3

Web Audio Banner: 300x600 or 300x250; Max File Size: 100kb; Animated Creative Accepted: YES; File Type: Static = .jpg (or .psd if leveraging support to bannerize art) or Animated = HTML5 (non-rich media/no sound, 3x loop, 15s max time) or .gif

Mobile Audio Banner: 300x250; Max File Size: 100kb: Animated Creative Accepted: YES; File Type: Static = .jpg (or .psd if leveraging support to bannerize art) or Animated = HTML5 (non-rich media/no sound, 3x loop, 15s max time) or .gif

Web/Mobile Banner includes CTA: YES

### **CREATIVE REQUIREMENTS**

Audio creative must mention ability to purchase advertised item/brand at applicable Kroger banners

For example: Find at your local Kroger store or Purchase at your local Fry's store

Must include "Banner Bar" on all ads.

Banner logos must include the following text: Available At, New At, or Exclusively At (reference PSD template)

Must include 1 px border (#000000).

Must include click tag for functional click-thru.

NOTE: Animated assets will need to be bannerized by the client. Creative support is unable to bannerize any animated assets.

# **AUDIO**

### Audio and Companion Banner Ads

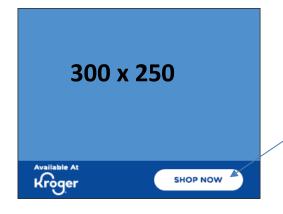
#### ORGANIZATION OF FINAL FILES

Zip: All Campaign Files

Folder: One folder for each creative version

Subfolders: One folder for each creative division banner Within subfolders: All sizes for each division banner

#### **COMPANION BANNER TEMPLATE**



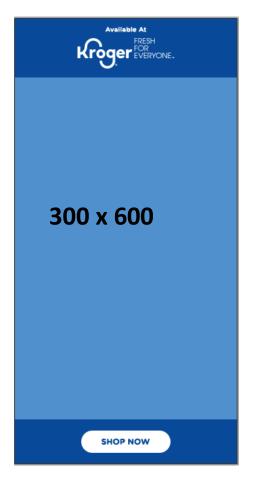
BUTTON
Height: 30 px
Corner Radius: 20 px
Padding: 10 px

Kroger Version Button Color: #FFFFFF Banner Version Button Color: #084999 Font: Gotham Rounded Bold, 12px

Case: Initial Case

Kroger Version Font Color: #084999 Banner Version Font Color: #FFFFFF

Character Limit: 25





### **PINTEREST**

#### **IMAGE**

File Type: PNG or JPG Max File Size: 32MB

Call to Action: Required (button or text overlay is acceptable)

\*Creative Versions: 1 to 3 versions (>1 version is needed for optimization)

\*\*Aspect Ratio: 2:3 (i.e. 1000px wide by 1500 px tall)

\*Must provide all creative versions with individual banner logos for all targeted divisions (Kroger, Bakers, Gerbes, Dillon's, City Market, Kings, Fred Meyer, Frys, QFC, Ralphs & Smiths)

\*\* Any pin that has an aspect ratio greater than 2:3 may be cut off at the bottom when shown and may be penalized in the auction.

### **VIDEO** (Standard Width)

File Type: .mp4, .mov or .m4v Encoding: H.264 or H.265

Max File Size: 2GB

Video Length: 4 seconds to 60 seconds (recommended 6-15 seconds)

Call to Action: Required (button or text overlay is acceptable)

\*Creative Versions: 1 to 2 versions

Aspect Ratio: Shorter than 1:2 (width:height), taller than 1.91:1

Recommended Aspect Ratio: 1:1, 2:3 or 9:16

\*Must use Kroger Family of Stores logo lock up at the end of the video or provide all creative versions with individual banner logos for all targeted divisions (Kroger, Bakers, Gerbes, Dillon's, City Market, Kings, Fred Meyer, Frys, QFC, Ralphs & Smiths)

### **COPY**

Title Copy Max Character Count: 100 (Title Copy is required)

Description Copy Max Character Count: 500 (Description Copy is required)

File Type: DOC or DOCX

Bolding, text formatting and line spacing is not an option

Prioritize the first 1-2 sentences (most likely to show up in feed)

#### CREATIVE BEST PRACTICES

- 1. Pick eye-catching imagery Platform users prefer high-quality, vertical images with a 2:3 aspect ratio (ex: 1000 x 1500 pixels)
- 2. Make the brand the focal point The focus product should be front and center. Avoid using abstract or lifestyle imagery that doesn't showcase the brand.
- 3. Provide high-impact experiences Show consumers how the product fits into their individual lifestyle. Contextualize the brand based on consumer need (examples: a key differentiator, a use-case, and/or functional benefit).
- 4. Utilize a logo to drive association Subtly place a logo on every Pin. Avoid the lower right corner, as Pinterest product icons occupy that area.
- 5. Text overlay provides a stronger story Text overlay is the copy included on the Pin, making it stand out, providing additional context and enhancing the brand message. Keep text concise so it's easy for people to read on their phones.
- Include an Actionable CTA in the Text Overlay of the Creative- Short, actionable phrases to drive engagement or conversion





### **PINTEREST**

#### **VIDEO BEST PRACTICES**

- 1. Start strong and make it actionable: We see top performance for videos that teach people how to do something or inspire people to try something new. Lead with a clear hook within the first few seconds to capture people's attention.
- 2. Tailor the length based on your goals: For Promoted Videos, we've found that 6–15 seconds works best. For videos that aren't promoted, you can choose any length that you'd like.
- 3. Don't rely on audio: Many videos play in people's feeds with the sound off. Make sure that you use text overlay or captions to help convey your message when the sound doesn't play.
- 4. Pick a strong cover image: Your cover image shows up in people's feeds and should provide a good sense of what they're about to watch. Cover images also help us show your video to the right audience.
- 5. Optimize your Pin copy: Clear titles, descriptions and hashtags help your video to get discovered in search. Spend some time getting your copy right before you publish a new video.

### PRE-ROLL VIDEO

### **VIDEO**

File Type: : .avi, .mov, .mp4, .m4v, .mpeg, .mpg,. oga, .ogg, .ogv, .webm, .wmv

File Size: Video creatives hosted by Bid Manager can be up to 1 GB. Always upload a source file with the highest possible specifications you have available, so that Bid Manager can transcode the asset into as many serving files as possible. However, individual exchanges may have different maximum file sizes, so plan accordingly.

Duration: Video inventory supports a variety of durations up to 90 seconds (e.g. 15, 20, 30, 60, 90 seconds). However, **it is recommended to keep video under 30 seconds** to ensure the best completion rates and most efficient CPMs. Sending multiple videos with different lengths is recommended.

Aspect Ratio: Landscape/horizontal videos must have an aspect ratio of 16:9 (for example,  $640 \times 360$ ) or 4:3 (for example,  $640 \times 480$ ).

Clickthrough URL: Make sure the creative has a clickthrough URL specified. Note that the clickthrough URL will be opened in a new window.

Content Best Practices: Consistently deliver a single simple message. The way of communicating this message can change, but the core should remain the shame. Include your brand logo as a highly visible prop so viewers cannot miss the branding. Make sure to present the branding within the first 3-5 seconds of the video.

### VIDEO BEST PRACTICES

File Format: .mov or .mp4

Dimensions:

- Landscape/horizontal: 1280 × 720, 1920 × 1080, or 1440 × 1080

Aspect Ratio:

- Landscape/horizontal: 16:9 or 4:3

Codec: H.264

Frame Rate: 23.98 or 29.97 Bitrate: At least 20 Mbps Length: 15 or 30 seconds

File Size: Up to 1GB (per the DCM file size limit)

Black bars: No Letterboxing: No

### **AUDIO BEST PRACTICES**

Codec: PCM (preferred) or AAC Bitrate: At least 192 Kbps Bit: 16 or 24 bit only Sample Rate: 48 kHz Audio Settings: Required

#### COMPANION BANNER CREATIVE

Banner Size: 20K File Type: JPG or HTML Animation Time: 15 seconds

Banner Sizes: 300x250, 728x90, 300x60

Companion Banner 18-24 FPS

### VIDEO CONTENT REQUIREMENTS

Ads must be distinguishable from a publisher's content. Ads can't appear as if they are actual content or links on a publisher's site.

Kroger Logos: All Video must include the Kroger Family Circle of logo's (see below). This should be placed at the end of the video. High res image is available from 84.51°. The logo lock-up should not be manipulated in any manner. Logo lockup should be visible for at minimum 2 seconds of the video.

# **PRE-ROLL VIDEO**



Prohibited Content: Tobacco, weapons, nudity, defamatory/hate content, illegal activities, profanities, spyware, offers of free gifts, links to quizzes/surveys, misleading claims, references to sex or sexuality

### FILE NAME CONVENTION

 $YYMM (media Live Date)\_KPM\_brand name\_product name\_creative version\_size.mp4$ For Example: 2406\_KPM\_Kroger\_PrivateSelectionChips\_Version1\_15sec.mp4

### **FACEBOOK**

### Photo Ads-Facebook/Instagram

\*If including an Instagram placement, it is highly encouraged copy and image are identical across platforms (with the exception of technical spec differences). Banner names (including Kroger) cannot be included in copy, images or videos.

### **Design Recommendations**

File type: jpg or png

• Image ratio: 1.91:1 to 4:5

• Recommended resolution: Upload the highest resolution image available.

• Text: 90 characters recommended (125 character limit)

• Instagram Text: Two rows of text will display

### With Link:

Image ratio: 1.91:1 to 1:1

• Recommended resolution: at least 1080 x 1080px

Headline: 25 characters

Link Description: 30 characters

### **Technical Requirements**

### Desktop

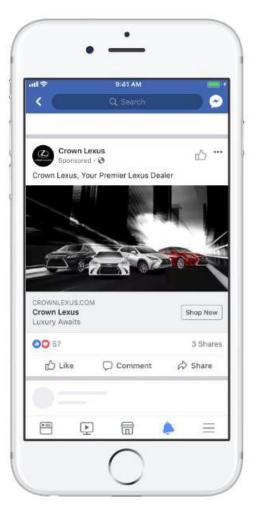
Minimum Aspect Ratio: 400x500
 Single Image Ad: 1080x1080 pixels

Image Aspect Ratio: 191x100

### Mobile

Minimum Aspect Ratio: 400x500
Single Image Ad: 1080x1080 pixels
Image Aspect Ratio: 191x100

Instagram Max Width: 500 pixels



### **FACEBOOK**

#### **Carousel Ads**

### **Design Recommendations**

The carousel format allows you to showcase up to 10 images or videos within a single ad, each with its own link. With more creative space within an ad, you can highlight different products, showcase specific details about one product, service or promotion, or tell a story about your brand that develops across each carousel card. Banner names (including Kroger) cannot be included in copy, images or videos.

Minimum number of cards: 2

• Maximum number of cards: 10

• Image file type: jpg or png

Video file type: see video section

• Video maximum file size: 4GB

• Video length: up to 240 minutes

• Video thumbnail: see video section

Image maximum file size: 30MB

Recommended resolution: at least 1080 x 1080px

• Recommended ratio: 1:1

• Text: 90 characters recommended (125 character limit)

Headline: 25 characters

Link Description: 20 characters

Technical Requirements: Aspect Ratio Tolerance: 3%



### **FACEBOOK**

### Video Ads- Facebook/Instagram

\*If including an Instagram placement, it is highly encouraged copy and image are identical across platforms (with the exception of technical spec differences)

### **Design Recommendations**

Upload the highest resolution source video available without letter or pillar boxing (No black bars). Most file types are supported. However, we recommend H.264 compression, square pixels, fixed frame rate, progressive scan, and stereo AAC audio compression at 128kbps+. Banner names (including Kroger) cannot be included in copy, images or videos.

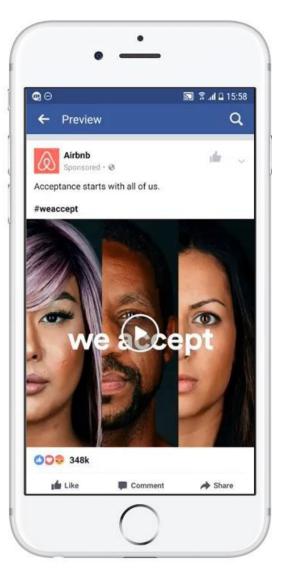
- Video Ratio: 9:16 to 16:9
- Video Thumbnail: 1200 x 675 pixels, 16:9 ratio
- Recommended Resolution: Upload the highest resolution video available that meets file size and ratio limits.
- Video File Size: 4GB Max
- Video Length Minimum: 1 second
- Video Length Maximum: 240 Minutes
- Instagram Video Length Maximum: 120 seconds
- Video Captions: Optional but recommended
- Video Sound: Optional but recommended
- Text: 90 characters recommended (125 character limit)
- Instagram Text: Two rows of text will display
- Vertical videos (with aspect ratio taller than 4:5) may be masked to 4:5
  - A video file version of 4:5 ratio or smaller/wider is required to accommodate all feed placements. Other vertical video ratios may be used secondarily if supplied

### With Link:

- Headline: 25 characters
- Link Description: 30 characters

#### **Instagram Mobile Technical Requirements:**

- Maximum Video Duration: 120 seconds
- Video & Thumbnail Minimum Width: 500 pixels
- Maximum Video File Size: 30 MB
- Video Aspect Ratio
  - Minimum Aspect Ratio: 400x500Maximum Aspect Ratio: 191x100
  - Aspect Ratio Tolerance: 0.01



# Connected TV (CTV) \*Including Disney

#### **VIDEO**

File Type: : .avi, .mov, .mp4, .m4v, .mpeg, .mpg,. oga, .ogg, .ogv, .webm, .wmv

File Size: Video creatives hosted by Bid Manager can be up to 1 GB. Always upload a source file with the highest possible specifications you have available, so that Bid Manager can transcode the asset into as many serving files as possible. However, individual exchanges may have different maximum file sizes, so plan accordingly.

Duration: Video inventory supports a variety of durations up to 90 seconds (e.g. 15, 20, 30, 60, 90 seconds). However, **it is recommended to keep video under 30 seconds** to ensure the best completion rates and most efficient CPMs. Sending multiple videos with different lengths is recommended.

Aspect Ratio: Landscape/horizontal videos must have an aspect ratio of 16:9 (for example,  $640 \times 360$ ) or 4:3 (for example,  $640 \times 480$ ).

Clickthrough URL: Make sure the creative has a clickthrough URL specified. Note that the clickthrough URL will be opened in a new window.

Content Best Practices: Consistently deliver a single simple message. The way of communicating this message can change, but the core should remain the shame. Include your brand logo as a highly visible prop so viewers cannot miss the branding. Make sure to present the branding within the first 3-5 seconds of the video.

#### VIDEO BEST PRACTICES

File Format: .mov or .mp4

Dimensions:

Landscape/horizontal: 1280 × 720, 1920 × 1080, or 1440 × 1080

Aspect Ratio:

- Landscape/horizontal: 16:9 or 4:3

Codec: H.264

Frame Rate: 23.98 or 29.97
Bitrate: 1,500 Kbps min

• Preferred range:
4,000 - 6,500 kbps
for optimal quality

High-

quality/mezzanine file (ideal): 15,000+

kbps

Length: 15 or 30 seconds

File Size: Up to 1GB (per the DCM file size limit)

Black bars: No Letterboxing: No

**AUDIO BEST PRACTICES** 

Codec: PCM (preferred) or AAC Bitrate: 1,500 Kbps minimum

Bit: 16 or 24 bit only Sample Rate: 48 kHz Audio Settings: Required

# Connected TV (CTV) \*Including Disney

### COMPANION BANNER CREATIVE

Banner Size: 20K File Type: JPG or HTML Animation Time: 15 seconds

Banner Sizes: 300x250, 728x90, 300x60

Companion Banner 18-24 FPS

#### VIDEO CONTENT REQUIREMENTS

Ads must be distinguishable from a publisher's content. Ads can't appear as if they are actual content or links on a publisher's site.

Kroger Logos: All Video must include the Kroger Family Circle of logo's (see below). This should be placed at the end of the video. High res image is available from 84.51°. The logo lock-up should not be manipulated in any manner. Logo lockup should be visible for at minimum 2 seconds of the video.



Prohibited Content: Tobacco, weapons, nudity, defamatory/hate content, illegal activities, profanities, spyware, offers of free gifts, links to quizzes/surveys, misleading claims, references to sex or sexuality

### FILE NAME CONVENTION

YYMM(mediaLiveDate)\_KPM\_brandname\_productname\_creativeversion\_size.mp4 For Example: 2406\_KPM\_Kroger\_PrivateSelectionChips\_Version1\_15sec.mp4 \*No additional spaces or underscores should be present in the filename

# TARGETED DIGITAL COUPON

### **CAAM Product Pack Shot Specs**

Image Dimensions: 900x900px Minimum Image Resolution: 300 dpi

Maximum File Size: 1mb

File Format: JPEG

Product pack shot(s) must be in focus and on a white background. Brand logos are not permitted within the image. It is highly encouraged that no more than three pack shots are included in the image to ensure Customers can visibily see the product.

### Offer Wording

Please refer to the Digital Coupon Guidelines document on the Kroger Precision Marketing website for the most updated guidelines for offer wording.

### **PUSH NOTIFICATION**

### **COPY**

Headline Copy Character Limit (Including Spaces): 25

Headline Copy: Title Case

Body Copy Character Limit (Including Spaces): 160

**Body Copy: Sentence Case** 

### **BEST PRACTICES**

Added	Discount	Handpicked	Offer
Apply	Don't miss	Нарру	Premium
Awesome	Earn	Hassle-free	Promo
Back	Ends soon	Hey	Remind
Best	Enjoy	Hurry	Reserve
Better	Exclusive	Indulge	Sale
Book Now	Explore	Latest	Save
Cashback	Grab	Limited	Soon
Celebrate	Free	Midnight	Special
Checkout	Friends	Missed	Today
Coupon Code	Get free	Next	Valid
Deal	Favorites	Now	Win

Power Words in Mobile Push Notification Copy

- Make it relevant Only send messages that matter to the user. If the user has previously indicated that they prefer specific content, limit notifications that aren't related to the requested content. One way of ensuring that your users receive relevant notifications is to let them select options or filters during an onboarding flow.
- Use personalization Personalize notifications to make them more relevant to the user. For example, in a message notification, include the sender's image and address the user directly. Personalization of the in-app content is also important and can lead to greater engagement and retention. Take into account the user's context, and offer them the opportunity to further customize content according to their interests.
- Take the time of day into account Consider the user's time zones and resulting behavior when planning when to send notifications. Further guard against timing issues by providing one-click alternative actions, such as "read later" or "remind me in an hour". Use notifications for time-sensitive events, but always allow the user to choose when to be notified.
- Prioritize your messaging Give urgent notifications a high priority so they stand out, but don't overdo it. Also, make use of the notification LED for higher priority notifications on devices that have one.
- Avoid notification fatigue Be mindful of how many notifications are being sent to the user, and avoid duplicate notifications for the same type of event. Instead, consider updating a previous notification, either by changing some of its values, adding to it, or both.
- Use stack notifications Aggregate similar messages into a summary, giving the user a stack of notifications that appear as a single card. Users can then expand the stack to view the details from each notification separately. This will help ensure they aren't overwhelmed with content and don't become inclined to turn notifications off.

#### THINGS TO CONSIDER WHEN DEVELOPING PUSH NOTIFICATIONS

- Determine your objectives. Notifications aren't just useful to boost short-term open rates. Also consider using them as part of a long-term user engagement and retention strategy.
- Consider whether push notifications are the best option for achieving your objectives or whether in-app messages or emails may
  be better channels.
- Check if you're sending the same message through multiple channels at the same time and consider whether they are all necessary.
- Segment your users into appropriate categories based on your objectives so that you can send the most relevant messages to
  each segment. Create segments by user persona and interest. Consider offering users the option to subscribe to segment
  message topics.
- Make sure you provide users with the benefit of opting in to notifications and the choice to opt out.
- Create relevant notification messages for each segment of users.