

(eMod) EMAIL MODULE

Modules are email components that can be added to other emails.

They're flexible and typically self-contained.

HEADLINE

Headlines should be no longer than 30 characters, including spaces. Use title case.

BODY COPY

Use complete sentences. Limit 120 characters including spaces or three sentences, whichever is fewer.

CALL TO ACTION (CTA)

CTAs should be no more than 20 characters including spaces and should be descriptive of the content the customer will see (e.g., Clip Coupon, Watch the Video, Check Out Recipes). Use title case. Do not punctuate. Do not exceed four words in a CTA.

If your module includes a coupon offer, you must use the CTA "Clip Coupon" since this is the text customers see on our site and in the app when they add a coupon to their Shopper's Card.

Testing has shown that category-specific Shop X CTAs ("Shop Produce") outperform generic ones ("Shop Now").

The following is a list of pre-approved CTAs:

Coupon CTA

Clip Coupon

Non-Coupon CTAs

Check it Out

Discover More

Find Out How

Find Out More

Get More Details

Get Recipe

Get Recipes

Get Started

Learn More

Save Now

See What's New

Shop <CATEGORY>

Shop Now

Start Saving

Start Shopping

Take a Look

Jan.

DISCLAIMER

Disclaimers are present in the footer of the email. Use a single asterisk for each disclaimer to direct customers to the footer. In the footer, the corresponding disclaimer must be clearly labeled with an asterisk followed by bolded text for the claim it's disclaiming, in the format: *Specific Claim: Disclaimer details. (See example below.)

Do not combine disclaimer pointers. If there are multiple claims which need disclaimers, use an asterisk for each, and label individually within the footer.

Example Body Copy:

New Simple Truth™ Granola Bars are rich in protein*, and you can save \$1 each when you buy 5 or more.*

Example Footer Copy:

*Granola Bar Protein: 12 grams of protein per serving.
*Buy 5, Save \$1 Each: With Card and digital coupon. Offer valid through 1/1/26. Restrictions apply.

IMAGE

Avoid text in images to ensure readability across all devices. There are two exceptions: a logo that includes text and the use of the word "NEW" in all-caps. "NEW" MUST be at least 40pt and follow the AA level accessibility standard that is set by Web Content Accessibility Guidelines (WCAG) with a 4.5:1 color contrast ratio. Do not use an exclamation point with "NEW".

Any image copy should be captured in the copy document as part of the email's alt text (see below). Image copy should not be redundant with the HTML headline. Do not include disclaimer copy in an image.

Any products portrayed in the image MUST be present in the offer. There should be NO ADDITIONAL PRODUCTS in the image which are not part of the offer.

Images may include lifestyle photography but should not include animated or cartoon characters.

IMAGE BACKGROUND CONSIDERATIONS

Hero Images

Brand colors are acceptable to use for the image background but will be evaluated on a case-by-case basis to ensure accessibility and alignment with our color standards. Avoid use of bold textures, patterns, large shifts of color and pure white backgrounds. It's recommended to keep backgrounds simple and clean with only 1 flood color. Imagery should be product focused and/or lifestyle.

ALT TEXT

This text is tied to the image. It will display if images are disabled, if an image fails to load, or if the email is being read using text-to-speech accessibility software. If an image contains any text, the alt text should match that text. If an image contains no text, the alt text should be "null". DO NOT USE ALT TEXT TO REPEAT MESSAGES FROM THE SUBJECT LINE, PREHEADER TEXT OR BODY COPY. Alt text is an accessibility element and should not be used for additional marketing messaging.

EMOJIS

Emojis should be used sparingly, and only in subject lines and headlines. Use a maximum of 2 emojis per email. To ensure the best compatibility, we recommending using emojis from the Emoji Version 13.0 list or earlier: https://emojipedia.org/emoji-13.0/

Best Practices: All Copy

- Suggestive rather than directive.
- Avoid copy that assumes customer can be identified by: lifestyle, activities, demographics or gender.
- Avoid provocative statements.
- Avoid competitive language (toward other products or retailers).
- Do not direct customers to external websites, memberships or rewards programs.
- Do not include phone numbers or email addresses.
- Avoid using phrases or taglines that may be trademarked by competing retailers (e.g. "Just for You"). See Appendix.
- Avoid using line breaks; copy will render differently on different devices and forced breaks can create formatting issues.

CAPITALIZATION

Do not capitalize words which are not acronyms, such as save or off, as this creates an accessibility issue for customers using screen-reading software.

Brand Names

Brand names should be stylized with initial caps and may contain registered mark or trademark symbols (e.g. Folgers® Coffee). They should not be stylized in other ways unless the brand is legally required to do so.

Delivery and Pickup

In body copy, our shopping modalities are capitalized when paired with a banner name (Kroger Pickup, Ralphs Delivery) but are left lowercase when standing alone ("Order fresh favorites for pickup.").

DOLLARS AND CENTS

Use numerals (0-9) for dollar amounts, promotional quantities (such as Buy 2, Get 1 Free; Save \$1 Each When You Buy 2) and numbers greater than nine; otherwise, spell out numbers one through ten. Use \$1 instead of \$1.00 for dollar amounts. Use the cents symbol for amounts smaller than \$1 (e.g., 50¢ off).

TONE OF VOICE

Our tagline, Fresh for EveryoneTM, says it best: We're a brand whose goal is to make freshness accessible to all. Our brand voice should reflect that goal by always speaking through an approachable and optimistic tone. We are the opposite of the "highfalutin" foodie brand. Instead, our brand is a relatable and witty friend who understands our lives and our personality quirks and offers us solutions we'll actually like and need. It's a tone that also reflects our brand mission to feed the human spirit by always providing quality, convenience and value with our products, every day.

ur	Voice	ls	Our	Voice	Is NO	T

Approachable Preachy Cold Optimistic Witty Slapstick Friendly Salesy Relatable Pretentious Snobby Human Exclusive Fun Helpful Vanilla Inclusive Fake Confident

MODULE COPY SPECS

Subject line character limit (including spaces): 20 Subject line case: Title Case

Headline character limit (including spaces): 30 Headline case: Title Case

Body copy character limit (including spaces): 120 Body copy case: Sentence Case

CTA character limit (including spaces): 20 CTA case: Title Case

LOGO PLACEMENT

When applicable, there are 2 options for logo placement:

OPTION 1: 1 logo

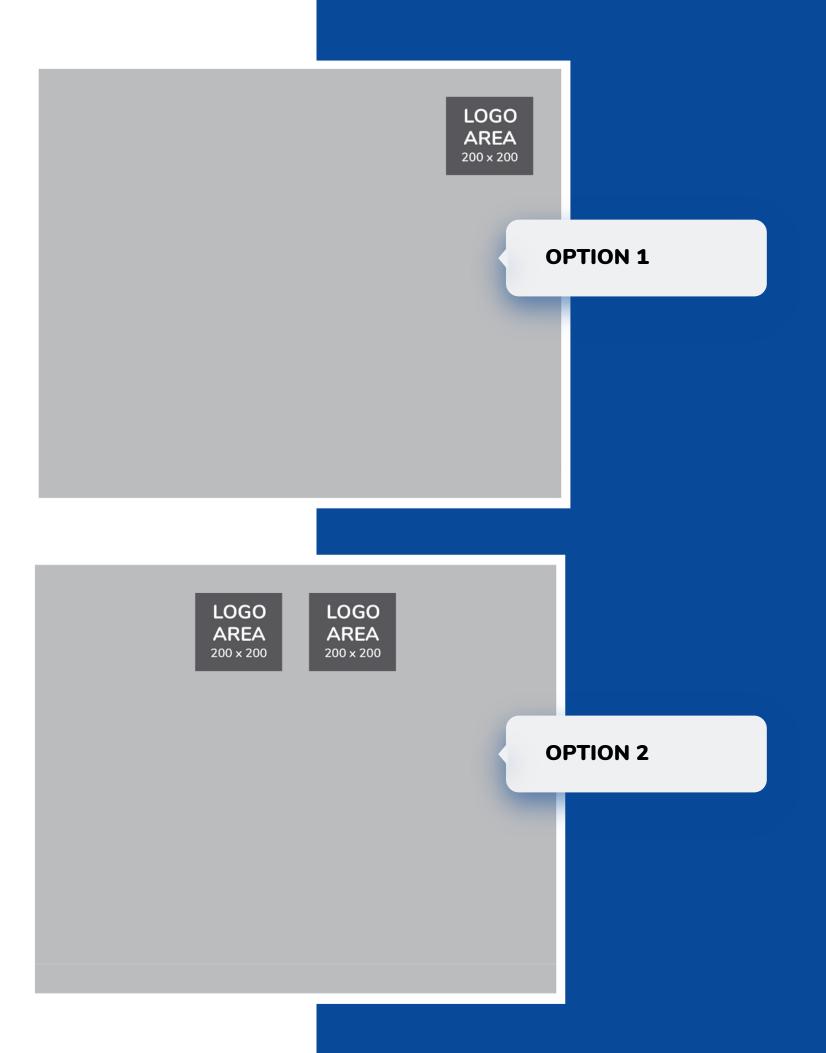
Logo placed in the top right corner and fit within $200 \times 200 \text{ px}$ size, with 64 px of surrounding padding.

OPTION 2: 2 logos

Logos placed in the top center with 64 px of padding in between each logo, 200 x 200 px each max size, with 64 px of surrounding padding.

Horizontal Logos

Horizontal orientation can extend the 200 px width requirement but should follow the 200 px height requirement.



MSE MODULE

Headline, body copy, call to action and background color are set up via HTML during email development.

Fonts used: Nunito 16 px for body and 30 px for headline with standard Helvectica, Arial, sans-serif HTML defaults.

Background color: #eff0f1

NOTE: During email development, top right and left corners will have an 8 px corner radius applied. DO NOT SUPPLY IMAGE WITH ROUNDED CORNERS this will be set up as HTML. 920 1120 Headline Supporting copy if needed. Cta

IMAGE SPECS

Dimensions: 1120 px wide x 920 px high

Resolution: 72 dpi

File Format: jpg

File Size: 80kb min; 180kb max

NO TEXT IN IMAGE

Logo placement examples on pg. 10

ja.

MSE MODULE EXAMPLES



Be Your Own Barista

Everything you need for tasty cold brew at home. Pair Chobani[®] & La Colombe[®] for a sweet summer.

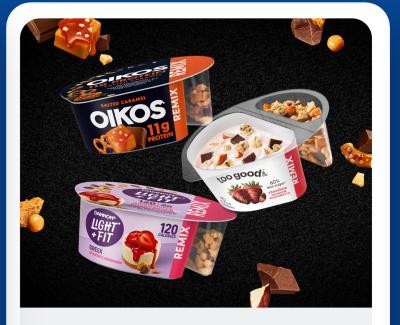
Shop Now



Sweets for Sunny Days

Make and enjoy these family-friendly Kellogg's[®] Cereal treats—perfect for your next summer outing.*

Get Recipe



Remix Your Snack

Take your snacking routine to the next level with Oikos, Too Good & Co., and Light + Fit.

The mixabilities are endless.

Start Shopping



Save \$10 on Blue Buffalo

Spend \$40 to Save \$10 on select BLUE dry and wet foods.* Nourish your pet with the natural nutrition they deserve.

Save Now



APPENDIX

COMPETING RETAILER LANGUAGE TO AVOID

Ahold Delhaize

 Food Lion: MVP Customer, "Shop, Swipe, and Save"

Giant: BONUSCARD®

• Hannaford: My Hannaford Rewards

• Stop & Shop: None

Albertsons

Albertsons 4 U, Club Card, Preferred Card, Grocery Rewards

Aldi

None

Amazon

Amazon Prime, Amazon Smile

CostCo

Gold Star Member, Gold Star Executive Member

H-E-B

Points Club Rewards®

Hy-Vee

Fuel Saver + Perks, Comeback Bonus Bucks, Hy-Vee Deal\$®, Hy-Vee Aisles Online®

Meijer

mPerks[®]

Price Chopper

AdvantEdge Card

Publix

None

Safeway

just 4 U, Gas Rewards

Target

REDcard, Target Restock (delivery), GiftNow®, Cartwheel (app, name being retired), "Expect More. Pay Less."

Trader Joe's

Fearless Flyer® (circular)

ShopRite

Price Plus® Club Card, SavingStar® (3rd party partner), Downtime Dollar\$

Price Rite

MyPriceRite

The Fresh Grocer

Price Plus® Club

WalMart

Savings Catcher®, "Save Money. Live Better."

Sam's Club

None

Wegmans

Shoppers Club

Whole Foods

Rewards (defunct, replaced by Amazon Prime)

WinCo

None

Winn Dixie

SE Grocers rewards card, Winn-Dixie
Customer Reward Card (defunct)