



**HARVEY SMITH**  
REAL ESTATE

W E L C O M E T O D U B A I



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REAL ESTATE

**WHERE TRADITION  
MEETS TOMORROW**

**WELCOME TO HARVEY SMITH.**

Before you make your big move to Dubai, please read this starter pack.

It gives you to a deeper insight into what you may or may not have been told about life as a real estate agent here.

Dubai is unique in terms of the earnings it can offer you, and we want to make your transition as easy as possible.

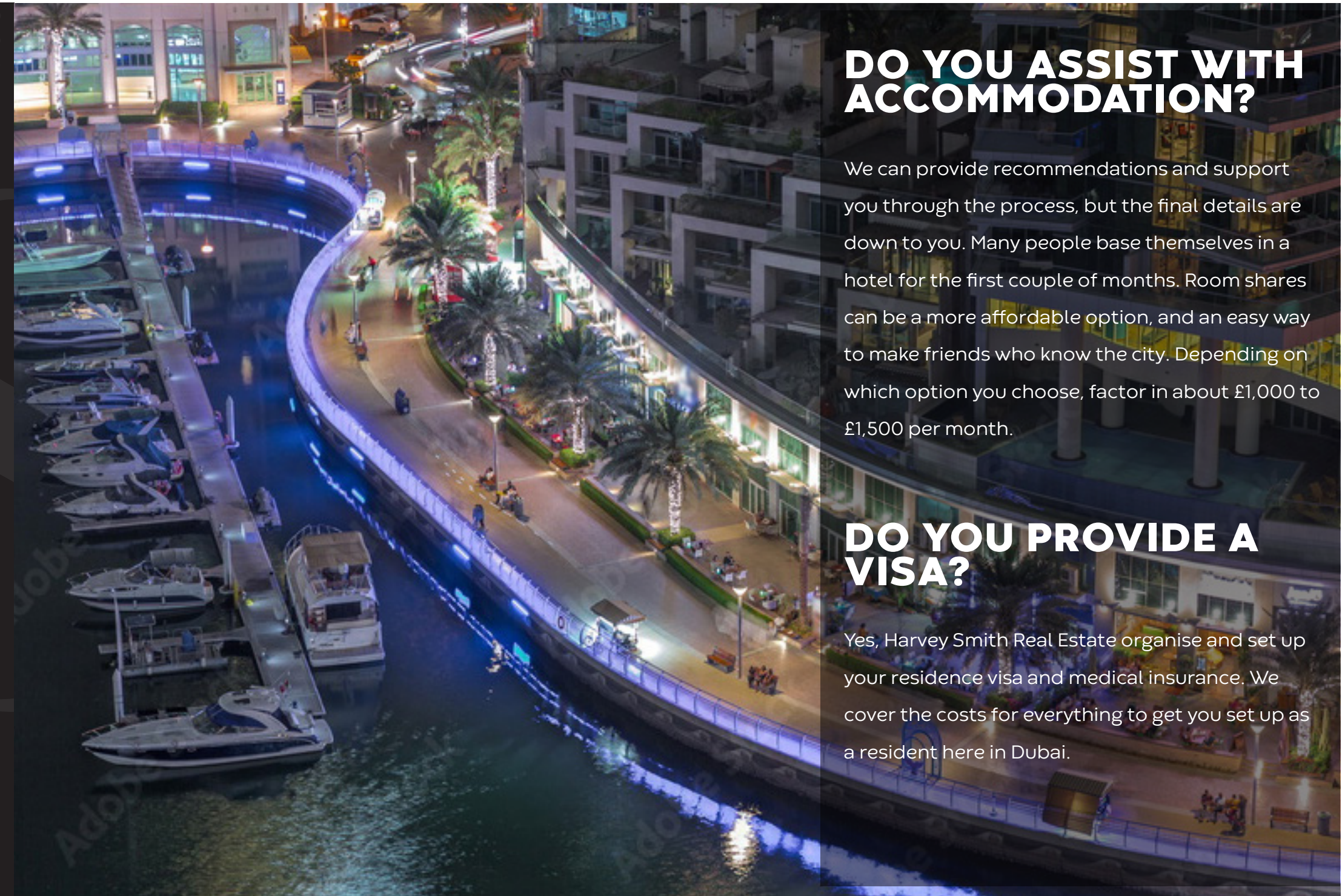


## WHAT DOES IT TAKE TO BE A REAL ESTATE AGENT IN DUBAI?

In a word, personality.

You need to be an outgoing and driven individual, constantly looking to better yourself. Networking is the key to your success here!

You'll find every day is different, so you need to be able to adapt quickly to different scenarios. Think of it as a lifestyle more than just a job and you'll understand that you'll get as much back as you're prepared to put in.



## DO YOU ASSIST WITH ACCOMMODATION?

We can provide recommendations and support you through the process, but the final details are down to you. Many people base themselves in a hotel for the first couple of months. Room shares can be a more affordable option, and an easy way to make friends who know the city. Depending on which option you choose, factor in about £1,000 to £1,500 per month.

## DO YOU PROVIDE A VISA?

Yes, Harvey Smith Real Estate organise and set up your residence visa and medical insurance. We cover the costs for everything to get you set up as a resident here in Dubai.





## HOW MUCH IS IT TO RENT A CAR?

A car is a must as you will be travelling back and forth to different areas frequently. Fortunately, renting a car is less expensive than you might think. It costs between 1700 AED - 2000 AED per month, depending on what company you go with and what car you choose. That's roughly £400-£500.



## HOW MUCH MONEY DO I NEED TO COME TO DUBAI WITH?

We would strongly recommend you have at least £6,000 to support you through your first couple of months. It can take some time to make your first deal, but we will be pushing and supporting you all the way as we want you to succeed.

### Average monthly costs

For your first month or two we recommend a spending target as follows:

Accommodation AED 5,000 (£1,250)

Car costs with petrol AED 2,000 (£500)

Food and essentials AED 2,000 (£500)

Disposable income AED 1,000 (£250)

Total AED 10,000 (£2,500)

Remember, you are investing in yourself and your future. Achieving your dreams doesn't happen overnight and most brokers find that their first year is all about survival.

We look forward to welcoming you to Dubai.