

Compassion Australia ACN 001 692 566

Annual report – 30 June 2016

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This is a supplement of the full annual report.
For more information please refer to the full annual report, which is available at:
www.compassion.com.au/annualreport

Compassion Australia Directors' report

Compassion Australia is a company limited by guarantee and not having share capital, incorporated and domiciled in Australia. ABN 67 001 692 566.

Your directors present their report on the company for the year ended 30 June 2016.

Directors

The following persons were directors of the company at any time during the financial year and up to the date of this report:

Rev J Bond (Chairman of the Board, Board member since 2002)
Mr M Jeffs (Vice Chairman of the Board, Board member since 1995)
Ms M Chua (Secretary of the Board, Board member since 2012)
Mr I Moody (Board member since 2008)
Ms A Jackson (Board member from 2008 until October 2015)
Mr K Medwin (Board member since 2010)
Ms S Dewhurst (Board member since October 2015)
Mr M McCrindle (Board member since October 2015)

Directors' meetings

The below table details the number of directors' meetings held this financial year, as well as the number of meetings attended by each director of the company.

<i>Director</i>	<i>No. of meetings held *</i>	<i>No. of meetings attended</i>
Mr M Jeffs	4	4
Rev J Bond	4	4
Mr I Moody	4	4
Ms A Jackson	1	0
Mr K Medwin	4	4
Ms M Chua	4	4
Ms S Dewhurst	4	4
Mr M McCrindle	4	4

* Reflects the number of meetings held whilst the director was in office.

Objectives

Compassion's objectives stem from our global 2020 Vision. This vision is aimed at developing the systems and processes needed for future growth, and developing Compassion's four programs to fully realise our mission of releasing children from poverty.

Compassion's strategy for achieving our objectives

As part of the global Compassion network, each partner country has its own strategy to help achieve the 2020 Vision. For Compassion Australia, to help lead us toward the global 2020 Vision, this strategy has been divided across three distinct phases:

- Phase 1: Building Capacity
- Phase 2: Transition to Growth
- Phase 3: Growth

In financial year 2015 – 2016, Compassion Australia commenced the second of three years in Phase 2: Transition to Growth, with new technology systems, new ways to engage supporters and staff growth at the core of organisational activities. It was a year of consolidating growth.

Compassion Australia Directors' report (Continued)

Our overarching goals during the three-year phase include:

- Acquiring and engaging new supporters
- Delighting and retaining existing supporters
- Revolutionising systems and processes
- Developing people and culture

Financial year 2016-2017 will see Compassion Australia in the final year of phase two with emphasis on finishing this phase in a place of strength.

For more information please refer to the ministry goals pages within Compassion Australia's annual report for financial year 2015-2016, which can be found at www.compassion.com.au/annualreport

Principal activities

The principal activity of the company during the course of the financial year was releasing children from poverty in developing countries.

There were no significant changes in the nature of the activities of the company during the year.

Review and result of operations

Key results for the year include:

- The operating surplus for the year amounted to \$215,637 (2015 surplus: \$1,284,825).
- The total income for the year amounted to \$78,789,759 (2015 income: \$76,022,633). This is an increase of 3.64% (2015: 5.58%) in total income for the year. The primary drivers of this increase were increased sponsorship and support.
- The number of beneficiaries grew to 112,843 (2015: 108,243) which represents an increase of 4.25% (2015: 4.33%).
- The commitment of our sponsors and donors is evidenced by a low cancellation rate of 6.95% (2015: 7.26%) for the year.
- Within the year, 19.99% (2015: 19.70%) of the total expenses were spent on administration and fundraising expenses.

Compassion's Board appreciates the continuing dedication of staff, volunteers, advocates and advice of consultants, which has enabled the organisation to maintain a solid financial position.

Environmental regulations

The company is subject to environmental regulation in respect to ownership of land and buildings. These regulations are those that apply to all land holding businesses and had no significant impact on the operation of the organisation during the financial year.

The directors are not aware of any breaches of environmental regulations.

Significant changes in the state of affairs

In the opinion of the directors, there were no significant changes in the state of affairs of the company that occurred during the financial year under review.

Likely developments

In the opinion of the directors, the company is likely to pursue its policy of releasing children from poverty in developing countries. It is expected that the company will continue to grow at its rate of ordinary growth.

Compassion Australia Directors' report (continued)

Matters subsequent to the end of the financial year

There has not arisen, in the interval between the end of the financial year and the date of this report, any item, transaction or event of a material and usual nature likely, in the opinion of the directors of the company, to affect significantly the operations of the company, the results of those operations, or the state of affairs of the company in future financial years.

Information on Directors

Dr J Bond

Compassion Australia Director since June 2002

Experience and expertise

Minister of Religion; International experience in governance and formation with Youth for Christ International, Motor Racing Outreach, Sports and Leisure Ministries; currently serving as South Asia Pacific World Zone leader of Dynamic Church Planting International

Other current directorships

Founding Director of Sonlife Ministries Inc

Former directorships in the last three years

None

Special responsibilities

Chairman of the Board of Directors

Member of the Executive and Governance Committee

Member of the Supporter Engagement Committee

Mr M Jeffs

Compassion Australia Director since July 1995

Experience and expertise

Business involvement in either management or director roles for 38 years

Other current directorships

Founder and Director Network Communications Pty Limited and the Australian Christian Channel Pty Limited; Director Southern Cross Institute Pty Limited

Former directorships in the last three years

None

Special responsibilities

Vice Chairman of the Board of Directors

Member of the Ministry Services Committee

Member of the Board of Directors Compassion International

Mr I Moody

Compassion Australia Director since October 2008

Experience and expertise

Owner of a diverse suite of small businesses active in tourism, agricultural investments and property development in regional Queensland. Currently involved in a church plant in Toowoomba.

Other current directorships

Managing Director of the PreThink group of companies

Former directorships in the last three years

Governor of St Andrews Hospital Toowoomba

Special responsibilities

Member of the Ministry Relations Committee

Compassion Australia Directors' report (continued)

Ms A Jackson

Compassion Australia Director from October 2008 until October 2015

Experience and expertise

Executive Director Women's Commission World Evangelical Alliance; Former International Campaigns and Advocacy Coordinator for Micah Challenge International; Former coordinator of Micah Challenge Australia and Jubilee Australia

Other current directorships

None

Former directorships in the last three years

None

Special responsibilities

Member of the Executive and Governance Committee

Mr K Medwin

Compassion Australia Director since July 2010

Experience and expertise

Managing Director of Rock Property, a residential property investment adviser company; Director of Medkes Unit Trust

Other current Directorships

Director of St Michaels Collegiate

Former directorships in the last three years

Chairman of Live Free Tassie, a residential drug rehabilitation facility; Chairman of Pathways Tasmania and Ultra 106.5 community radio station; Vice Chair of Common Ground Tasmania

Special responsibilities

Member of the Ministry Services Committee

Member of the Executive and Governance Committee

Ms M Chua

Compassion Australia Director since October 2012

Experience and expertise

Legal practice director

Other current Directorships

Managing Director of M 6:8 Legal Pty Ltd

Former directorships in the last three years

None

Special responsibilities

Secretary of the Board

Member of the Ministry Services Committee

Ms S Dewhurst

Compassion Australia Director since October 2015

Experience and expertise

Founder of Monostory, a value driven brand tool enabling organisations and individuals to live with purpose across every area of business and life. Over 20 years of industry experience in marketing and communications.

Other current Directorships

Director of Halogen Foundation

Former directorships in the last three years

None

Special responsibilities

Member of the Supporter Engagement Committee

Compassion Australia Directors' report (continued)

Mr M McCrindle

Compassion Australia Director since October 2015

Experience and expertise

Founder of McCrindle, an advisory, communications and research company, which count among its clients more than 100 of Australia's largest companies.

Other current Directorships

Director of the Australian Leadership Foundation

Former directorships in the last three years

None

Special responsibilities

Member of the Ministry Relations Committee

Members' Guarantee

The company (Compassion Australia) is limited by guarantee. Each member of the company undertakes to contribute to the property of the company in the event of the same being wound up while he/she is a member, or within one year after he/she ceases to be a member.

Each member's contribution covers the payment of the debts and liabilities of the company contracted before he/she ceases to be a member, and the costs, charges and expenses of winding up, and for the adjustment of the rights of the contributories among themselves, provided the required adjustment amount does not exceed one hundred dollars (\$100).

The number of members at 30 June 2016 was seven (and in 2015, six).

Indemnification and insurance of officers

Indemnification

The company has agreed to indemnify the following current directors of the company—Mr M Jeffs, Rev J Bond, Mr I Moody, Mr K Medwin, Ms M Chua, Ms S Dewhurst, and Mr M McCrindle—against all liabilities to another person (other than the company) that may arise from their position as directors of the company. The only exception is where the liability arises out of conduct involving a lack of good faith. The agreement stipulates that the company will meet the full amount of any such liabilities, including costs and expenses.

Insurance Premiums

Since the end of the previous financial year, the company has paid insurance premiums under an Association Liability Policy. The directors have not included the details of the nature of the liabilities covered or the amount of the premium paid in respect of the Association Liability Policy, as such disclosure is prohibited under the terms of the contract.

Auditors' independence declaration

A copy of the auditor's independence declaration, as required under section 307C of the Corporations Act 2001, is set out on page 6.

Signed at Newcastle in accordance with a resolution of the Directors:



John Bond
Director

20 October 2016

Mike Jeffs
Director

20 October 2016



**AUDITOR'S INDEPENDENCE DECLARATION
UNDER SECTION 307C OF THE CORPORATIONS ACT 2001 AND S 60.40 OF
THE AUSTRALIAN CHARITIES AND NOT-FOR-PROFITS COMMISSION ACT
2012**

TO THE DIRECTORS OF COMPASSION AUSTRALIA

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2016 there has been:

- (a) no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001*; and
- (b) no contravention of any applicable code of professional conduct in relation to the audit.



Bentleys Brisbane (Audit) Pty Ltd
Chartered Accountants



P M Power
Director
Brisbane
20 October 2016

Compassion Australia ACN 001 692 566

Financial report – 30 June 2016

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This financial report covers Compassion Australia as an individual entity. The financial report is presented in Australian currency.

Compassion Australia is a company limited by guarantee and not having share capital, incorporated and domiciled in Australia. Its registered office and principal place of business is:

Compassion Australia
30 Warabrook Boulevard, Warabrook NSW 2304

A description of the nature of the company's operations and its principal activities is included in the directors' report on page 1, which is not part of this financial report.

The financial report was authorised for issue by the directors on the date that the directors' declaration was signed. The directors have the power to amend and reissue the financial statements.

Compassion Australia
Statement of profit and loss and other comprehensive income
For the year ended 30 June 2016

	Notes	2016 \$	2015 \$
Revenue from continuing operations	2	78,702,564	75,796,272
Other income	2	87,195	226,361
Program expenses		(51,338,150)	(48,450,881)
Program support expenses		(8,431,441)	(8,255,700)
Local program expenses		(2,150,778)	(2,206,043)
Administration expenses		(5,561,804)	(4,689,401)
Fundraising expenses		(10,144,665)	(10,036,320)
Advocacy expenses		(947,284)	(1,099,463)
		<hr/>	<hr/>
Operating surplus/(deficit)	3,4	215,637	1,284,825
Other comprehensive income		<hr/> -	<hr/> -
Total comprehensive income for the year		<hr/> 215,637	<hr/> 1,284,825
Total comprehensive income for the year is attributable to: Compassion Australia		<hr/> 215,637	<hr/> 1,284,825

The above statement of profit and loss and other comprehensive income should be read in conjunction with the accompanying notes.

Compassion Australia
Statement of financial position
As at 30 June 2016

	Notes	2016 \$	2015 \$
ASSETS			
Current assets			
Cash and cash equivalents	5	14,870,565	13,403,589
Other receivables	6	1,150,457	1,068,677
Total current assets		<u>16,021,022</u>	<u>14,472,266</u>
Non-current assets			
Property, plant and equipment	7	10,237,273	10,564,839
Investment properties	8	1,464,526	1,528,176
Intangible assets	9	2,009,059	851,049
Total non-current assets		<u>13,710,858</u>	<u>12,944,064</u>
Total assets		<u>29,731,880</u>	<u>27,416,330</u>
LIABILITIES			
Current liabilities			
Trade and other payables	10	12,975,593	10,926,394
Provisions	11	136,985	108,426
Total current liabilities		<u>13,112,578</u>	<u>11,034,820</u>
Non-current liabilities			
Provisions	11	397,006	374,851
Total non-current liabilities		<u>397,006</u>	<u>374,851</u>
Total liabilities		<u>13,509,584</u>	<u>11,409,671</u>
Net assets		<u>16,222,296</u>	<u>16,006,659</u>
Equity			
Retained earnings		<u>16,222,296</u>	<u>16,006,659</u>
Total equity		<u>16,222,296</u>	<u>16,006,659</u>

The above statement of financial position should be read in conjunction with the accompanying notes.

Compassion Australia
Statement of changes in equity
For the year ended 30 June 2016

	Notes	Retained earnings \$	Total equity \$
Balance at 30 June 2014		14,721,834	14,721,834
Total comprehensive income for the year ended 30 June 2015		1,284,825	1,284,825
Balance at 30 June 2015		16,006,659	16,006,659
Total comprehensive income for the year ended 30 June 2016		215,637	215,637
Balance at 30 June 2016		16,222,296	16,222,296

The above statement of changes in equity should be read in conjunction with the accompanying notes.

Compassion Australia
Statement of cash flows
For the year ended 30 June 2016

	2016	2015
Notes	\$	\$
Cash flows from operating activities		
Receipts (inclusive of goods and services tax)	78,448,429	75,448,466
Payments in the course of operations (inclusive of goods and services tax)	(75,628,007)	(72,765,939)
Net cash inflow from operating activities	<u>2,820,422</u>	<u>2,682,527</u>
Cash flows from investing activities		
Interest received	399,483	402,216
Proceeds from sale of plant and equipment	-	19,900
Payments for property, plant and equipment	(267,691)	(563,464)
Payments for Intangibles	(1,485,238)	(820,337)
Net cash inflow (outflow) from investing activities	<u>(1,353,446)</u>	<u>(961,685)</u>
Cash flows from financing activities		
Repayment of borrowings	-	-
Interest paid	-	-
Net cash inflow (outflow) from financing activities	<u>-</u>	<u>-</u>
Net increase (decrease) in cash held	1,466,976	1,720,842
Cash at the beginning of the financial year	13,403,589	11,682,747
Cash at the end of the financial year	<u>14,870,565</u>	<u>13,403,589</u>

The above statement of cash flows should be read in conjunction with the accompanying notes.

Compassion Australia
Notes to the financial statements
30 June 2016

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Note 1 Summary of significant accounting policies

(a) Basis of preparation

These general purpose financial statements have been prepared in accordance with the Australian Accounting Standards: Reduced Disclosure Requirements, other authoritative pronouncements of the Australian Accounting Standards Board, Australian Accounting Interpretations and the *Corporations Act 2001*, the Australian Charities and Not-for profits Commission Act 2012, the *Charitable Fundraising Act 1991*, the Charitable Collections Act 1946 (WA) and the Australian Council for International Development (ACFID) Code of Conduct.

Compliance with Australian Accounting Standards: Reduced Disclosure Requirements

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards – Reduced Disclosure Requirements of the Australian Accounting Standards Board (AASB) and the *Corporations Act 2001* under AASB 1053: “*Application of Tiers of Australian Accounting Standards.*” The company is a non-for-profit entity for financial reporting purposes under Australian Accounting Standards.

The financial statements of Compassion Australia comply with the Australian Accounting Standards: Reduced Disclosure Requirements as issued by Australian Accounting Standards Board (AASB) as they pertain to not-for-profit entities. Australian Accounting Standards set out accounting policies that the AASB has concluded would result in financial statements containing relevant and reliable information about transactions; events and conditions. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise.

The financial statements, except for the cash flow information, have been prepared on an accruals basis and are based on historical costs, modified where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities. The amounts presented in the financial statements have been rounded to the nearest dollar.

Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company’s accounting policies. The major estimates and judgments are as follows:

Estimation of useful lives of assets – the estimate of useful lives and related depreciation and amortisation charges are considered annually by the directors and adjusted if required to reflect changes in the useful life of assets. Details of useful life assessments are detailed in Note 1(g).

Impairment of assets – the directors determine annually whether there are any indicators of impairment by evaluating conditions applicable to financial and non-financial assets. If an impairment trigger exists, the recoverable amount of the asset is determined as either fair value less costs to sell or value-in-use calculations. Details of useful life assessments are detailed in Note 1(i).

Employee benefits – As discussed in Note 1(j), the liability for employee benefits expected to be settled more than 12 months from the reporting date are recognised and measured at the present value of the estimated future cash flows to be made in respect of all employees at the reporting date. In determining the present value of the liability, estimates of attrition rates and pay increases are taken into account.

(b) Taxation

The company, being a Public Benevolent Institution, is currently exempt from income tax under Section 50-5, Item 1.1 of the *Income Tax Assessment Act 1997*.

(c) Foreign currency translation

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss, except when they are deferred in equity as qualifying cash flow hedges and qualifying net investment hedges or are attributable to part of the net investment in a foreign operation.

Note 1 Summary of significant accounting policies (continued)

(d) Acquisitions of assets

The historical cost method of accounting is used for all acquisitions of assets. Cost is measured as the fair value of the assets given up or liabilities undertaken at the date of acquisition plus incidental costs directly attributable to the acquisition.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value as at the date of the acquisition. The discount rate used is the incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions.

(e) Revenue recognition

Revenues are recognised at fair value of the consideration received net of the amount of goods and services tax (GST) payable to the Australian Tax Office (ATO).

Sponsorships and donations

Sponsorship income is recognised in the period in which it is received in cash contributions. Donation income is recognised in the period in which it is received.

Endowment operations and undesignated funds

Income from endowment operations and undesignated funds is recognised in the period in which it is received.

Sale of non-current assets

The net profit arising from non-current asset sales is included as other income at the date control of the asset passes to the buyer, usually when an unconditional contract of sale is signed. The gain or loss on disposal is calculated as the difference between the carrying amount of the asset at the time of disposal and the net proceeds on disposal.

Interest revenue

Interest revenue is recognised as it accrues.

(f) Property, plant and equipment

Freehold property

Freehold land and buildings are recorded at cost less accumulated depreciation. Freehold land and buildings that have been contributed at no cost or for nominal cost are valued and recognised at the fair value of the asset at the date it is acquired.

Plant and equipment

Plant and equipment are measured on the cost basis and are therefore carried at cost less accumulated depreciation and any accumulated impairment losses. In the event the carrying amount of plant and equipment is greater than the estimated recoverable amount, the carrying amount is written down immediately to the estimated recoverable amount and impairment losses are recognised either in profit or loss or as a revaluation decrease if the impairment losses relate to a revalued asset. A formal assessment of recoverable amount is made when impairment indicators are present (refer to Note 1(i) for details of impairment).

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably. All other repairs and maintenance are recognised as expenses in profit or loss in the financial period in which they are incurred.

Plant and equipment that have been contributed at no cost or for nominal cost are recognised at the fair value of the asset at the date it is acquired.

Note 1 Summary of significant accounting policies (continued)

(g) Depreciation

Land is not depreciated. Depreciation on other assets is calculated using the straight-line method to allocate their cost or revalued amounts, net of their residual values, over their estimated useful lives. The expected useful lives are as follows:

	2016
Buildings	50 years
Motor Vehicles	5 years
Office Furniture and equipment	5-10 years
Computer equipment	3-6 years
Fundraising equipment	3.3 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

Where items of plant and equipment have separately identifiable components which are subject to regular replacement, those components are assigned useful lives distinct from the item of plant and equipment to which they relate.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are recognised in profit or loss in the period in which they arise. When revalued assets are sold, amounts included in the revaluation surplus relating to that asset are transferred to retained surplus.

(h) Investment property

Investment property, principally comprising freehold land and buildings, is held for long-term rental yields and is not occupied by the company. Investment property is stated at historical cost less depreciation. Land is not depreciated. Depreciation is calculated using the straight-line method to allocate the cost over the useful life of the buildings. The expected life of the building is 10 years.

(i) Impairment of assets

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

(j) Employee benefits

Wages, salaries and annual leave

Liabilities for wages and salaries, including non-monetary benefits and annual leave expected to be settled within 12 months of the reporting date are recognised in other creditors in respect of employees' services up to the reporting date and are measured at the amounts expected to be paid when the liabilities are settled.

Long service leave

The liability for long service leave expected to be settled within 12 months of the reporting date is recognised in the provision for employee benefits and is measured in accordance with 'wages, salaries and annual leave' above. The liability for long service leave expected to be settled more than 12 months from the reporting date is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service.

Note 1 Summary of significant accounting policies (continued)

(k) Cash and cash equivalents

For cash flow statement presentation purposes, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, term deposits, and other short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

(l) Goods and services tax

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), unless the amount of GST incurred is not recoverable from the Australian Tax Office (ATO). In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the statement of financial position.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

(m) Derivatives

From time to time, Compassion enters into forward exchange contracts to make payments overseas for charitable purposes. For forward contracts, funds are transferred overseas either at the contracted exchange rate or the rate of exchange ruling at the date of the transaction, depending on whether certain conditions are satisfied under the forward exchange contract.

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured to their fair value at the end of each reporting period. The accounting for subsequent changes in the fair value depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. Compassion have not designated any derivative contracts as hedging instruments and as such changes in the fair value of the instruments are taken to the profit and loss.

Compassion did not enter into any derivative contracts during the 2016 financial year (2015: nil).

(n) Trade and other receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost, less provision for doubtful debts. The majority of trade receivables are for the prepayment of supporter group trips to Compassion projects overseas. These receivables are invoiced under specific payment terms which are settled before the goods and services are provided. All other trade receivables are expected to be settled no more than 30 days from the date of recognition.

Collectability of trade receivables is reviewed on an ongoing basis. Debts which are known to be uncollectible are written off. A provision for doubtful receivables is established when there is objective evidence that the company will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. Cash flows relating to short-term receivables are not discounted if the effect of discounting is immaterial. The amount of the change in the provision is recognised in the statement of profit and loss and other comprehensive income.

(o) Trade and other payables

These amounts represent liabilities for goods and services provided to the company prior to the end of financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition.

Note 1 Summary of significant accounting policies (continued)

(p) Intangibles

Significant costs associated with software acquired are deferred and amortised on a straight-line basis over the period of their expected benefit and are classified as a finite life intangible asset. Software is amortised over a 3 to 5 year period, beginning once the asset is configured and available for use by the organisation.

Note 2 Revenue and other income

	2016	2015
	\$	\$
Revenue from continuing operations		
Sponsorships and donations	78,355,094	75,353,006
Interest received	347,470	443,266
	<u>78,702,564</u>	<u>75,796,272</u>
Other income		
Gifting policies	-	1,071
Other income	87,195	225,290
Profit on disposal of non-current assets	-	-
	<u>87,195</u>	<u>226,361</u>
Total Revenue and other income	<u>78,789,759</u>	<u>76,022,633</u>

Note 3 Expenses

	2016	2015
	\$	\$
Operating surplus/(deficit) includes the following specific expenses:		
Employee benefits expense	11,564,731	11,124,803
Interest expense	-	277
Depreciation and amortisation expense	939,062	721,666

Note 4 Auditor's Remuneration

During the year the following fees were paid or payable for services provided by the auditors:

	2016	2015
	\$	\$
Audit services:		
Audit and review of financial reports	29,500	29,500
Taxation services	-	1,850
Other services	-	-
	<u>29,500</u>	<u>31,350</u>

Note 5 Cash and cash equivalents

	2016	2015
	\$	\$
Cash on hand	19,770	31,034
Cash at bank and cash equivalent assets	14,850,795	13,372,555
	<u>14,870,565</u>	<u>13,403,589</u>

Note 6 Other receivables

	2016 \$	2015 \$
Other receivables	1,150,457	1,068,677

These amounts generally arise from transactions outside the usual operating activities of the Company. Other receivables are unsecured with no collateral obtained. There are no impaired receivables for the Company at 30 June 2016 (2015: Nil).

Note 7 Property, plant and equipment

(a) Carrying amounts at balance date

	2016 \$	2015 \$
Land at cost	409,490	409,490
Buildings		
At cost	10,145,684	10,145,684
Less: Accumulated depreciation	(1,011,338)	(812,764)
Buildings	9,134,346	9,332,920
Total land and buildings	9,543,836	9,742,410
Motor vehicles		
At cost	28,763	28,763
Less: Accumulated depreciation	(26,611)	(20,858)
Motor Vehicles	2,152	7,905
Fundraising equipment		
At cost	-	40,935
Less: Accumulated depreciation	-	(25,317)
Fundraising Equipment	-	15,618
Office furniture and equipment		
At cost	409,157	1,095,654
Less: Accumulated depreciation	(95,981)	(721,294)
Office Furniture and Equipment	313,176	374,360
Computer equipment		
At cost	781,862	894,229
Less: Accumulated depreciation	(403,753)	(469,683)
Computer Equipment	378,109	424,546
Total plant and equipment at net book value	10,237,273	10,564,839

Note 7 Property, plant and equipment (continued)

(b) Reconciliation of carrying amounts at the beginning and end of the period

	Land	Buildings	Motor Vehicles	Fundraising Equipment	Office Furniture	Computer Equipment	Total
	\$	\$	\$	\$	\$	\$	\$
2016							
Carrying amount opening balance	409,490	9,332,920	7,905	15,618	374,360	424,546	10,564,839
Add: additions					66,120	201,571	267,691
Less: carrying amount of disposals/other adjustments						(9,432)	(9,432)
Less: depreciation expense		(198,574)	(5,753)	(15,618)	(127,304)	(238,576)	(585,825)
Carrying amount closing balance	409,490	9,134,346	2,152	-	313,176	378,109	10,237,273

Note 8 Investment properties

	2016	2015
	\$	\$
At Cost		
Opening balance at 1 July	1,528,176	1,596,043
Less: carrying amount of disposals	-	(3,222)
Depreciation	(63,650)	(64,645)
Closing balance at 30 June	1,464,526	1,528,176

(a) Valuation basis

Investment properties are valued at cost. However, at the end of each reporting period the directors update their assessment of the fair value of each property, taking into account the most recent independent valuations, to ensure that this is not significantly different to the book value.

(b) Leasing arrangements

Investment properties are currently leased to tenants under monthly operating leases with rentals payable monthly. Minimum lease payments receivable on leases of investment properties are as follows:

	2016	2015
	\$	\$
Minimum lease payments under non-cancellable operating leases of investment properties not recognised in the financial statements are receivable as follows:		
Within one year	-	-

Note 9 Intangible assets

	2016	2015
	\$	\$
Software at cost	2,287,581	863,082
Accumulated amortisation	(278,522)	(12,033)
Carrying amount closing balance	2,009,059	851,049

Note 10 Trade and other payables

	2016 \$	2015 \$
Current		
Trade Creditors	184,248	168,061
Annual leave	928,153	888,737
Time off in lieu	-	80,905
Accruals	11,835,920	9,705,545
Holding fund	27,272	83,146
Total trade and other payables	12,975,593	10,926,394

Note 11 Provisions

	2016 \$	2015 \$
Current		
Long service leave	136,985	108,426
Total	136,985	108,426
Non- Current		
Long service leave	397,006	374,851
Total	397,006	374,851

Analysis of total provisions:

	Employee Benefits \$	Total \$
Opening balance as at 1 July 2015	483,277	483,277
Additional provisions raised during the year	73,618	73,618
Amounts used	(22,904)	(22,904)
Balance as at 30 June 2016	533,991	533,991

Employee Provisions

Employee provisions represent amounts accrued for long service leave.

The current portion for this provision includes the total amount accrued for long service leave entitlements that have vested due to employees having completed the required period of service. Based on past experience, the company does not expect the full amount of long service leave balances classified as current liabilities to be settled within the next 12 months. However, these amounts must be classified as current liabilities since the company does not have an unconditional right to defer the settlement of these amounts in the event employees wish to use their leave entitlement.

The non-current portion for this provision includes amounts accrued for long service leave entitlements that have not yet vested in relation to those employees who have not yet completed the required period of service.

Note 12 Statement of cash flows information

(a) Reconciliation of excess/(shortfall) of revenue over expenditure from ordinary activities to net cash inflow from operating activities

	2016	2015
	\$	\$
Excess/(shortfall) of revenue over expenditure	215,637	1,284,825
Add/ (less) items classified as investing/financing activities:		
Interest received	(399,483)	(402,217)
Interest paid		
Add/ (less) non-cash items:		
Net (Profit) on sale of non-current assets	47,074	137,755
Depreciation and amortisation	939,062	721,666
Net cash provided by continuing activities before change in assets and liabilities	<u>802,290</u>	<u>1,742,029</u>
Change in assets and liabilities during the financial year:		
(Increase)/ decrease in receivables and derivative financial instruments	(81,781)	(420,683)
(Decrease)/increase in accounts payable and other provisions	2,099,913	1,361,181
Net cash provided by operating activities	<u>2,820,422</u>	<u>2,682,527</u>

(b) Reconciliation of cash and cash equivalents

For the purposes of the Statement of Cash flows, cash includes cash on hand, cash at bank, on demand deposits at call and deposits, term deposits and other short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value (net of outstanding bank overdrafts). Cash as at the end of the financial year as shown in the statement of cash flows is reconciled in the statement of financial position as follows:

	2016	2015
	\$	\$
Cash and cash equivalent assets (note 5)	<u>14,870,565</u>	<u>13,403,589</u>

Note 13 Additional disclosures required by the Charitable Fundraising Act 1991 and the Charitable Fundraising Regulations 1993

Fundraising appeals

Fundraising appeals conducted during the year consisted of:

Promotion of sponsorship of needy children including:

- Public meetings
- Conventions
- Paid advertising
- Compassion magazine
- Concerts
- Advocates
- Internet

NOTE 13 Additional disclosures required by the Charitable Fundraising Act 1991 and the Charitable Fundraising Regulations 1993 (continued)

Details of aggregate gross income and total expenses of fundraising appeals

	2016 \$	2015 \$
Income from fundraising		
Donations and gifts- monetary & non-monetary	78,184,408	75,114,402
Legacies & bequests	192,786	313,528
	<u>78,377,194</u>	<u>75,427,930</u>
Less: Total cost of fundraising appeals		
Fundraising costs	(10,144,665)	(10,036,320)
Net surplus obtained from fundraising appeals	<u>68,232,529</u>	<u>65,391,610</u>
Other income		
Interest, life insurance and other income	412,565	594,703
	<u>412,565</u>	<u>594,703</u>
Gross income	<u>78,789,759</u>	<u>76,022,633</u>

Statement showing how funds received were applied to charitable purposes

This was applied to charitable purposes in the following manner:

Programme expenditure	61,920,369	58,912,624
Administration	5,561,804	4,689,401
Advocacy	947,284	1,099,463
	<u>68,429,457</u>	<u>64,701,488</u>
Total expenditure	<u>78,574,122</u>	<u>74,737,808</u>
Surplus/(Loss)	215,637	1,284,825

Comparison of monetary figures and percentages:

	Total cost of fundraising	Gross income from fundraising	%
2016	\$10,144,665	\$78,377,194	13%
2015	\$10,036,320	\$75,427,930	13%

	Net surplus from fundraising	Gross income from fundraising	%
2016	\$68,232,529	\$78,377,194	87%
2015	\$65,391,610	\$75,427,930	87%

	Total cost of services	Total expenditure	%
2016	\$61,920,369	\$78,574,122	79%
2015	\$58,912,624	\$74,737,808	79%

	Total cost of services	Total income received	%
2016	\$61,920,369	\$78,789,759	79%
2015	\$58,912,624	\$76,022,633	77%

Note 14 Funds movements schedule

For the year ended June 30, 2016	Opening Balance	Income	Transfers	Expenses	Surplus / (Deficit)	Closing Balance
Child Development	3,000,387	60,542,609	(15,708,663)	44,788,130	45,816	3,046,203
Child Survival Program	1,203,191	1,571,330	(129,939)	1,658,676	(217,285)	985,906
Christmas Fund	4,427	2,407,713	(240,771)	2,160,000	6,942	11,369
Gifts	219,174	3,010,208	-	3,175,733	(165,525)	53,649
Living Sponsorship	975,440	318,439	-	-	318,439	1,293,879
CIV Fund	2,033,805	9,465,368	(2,533,219)	6,879,032	53,117	2,086,922
Relief	2,573	55,234	(5,523)	48,057	1,654	4,227
Un-sponsored Children	3,639	371,676	(99,795)	264,586	7,295	10,934
Future Fund	2,506,382	-	807,294	643,827	163,467	2,669,849
Operating Fund	2,645,966	361,204	17,983,798	18,160,705	184,297	2,830,263
Endowment Operations	2,688,456	70,895	-	-	70,895	2,759,351
LDP	658,960	471,391	(52,728)	629,295	(210,632)	448,328
Bibles	14,882	67,514	-	81,649	(14,135)	747
Indigenous	49,377	76,178	(20,454)	84,432	(28,708)	20,669
Total	16,006,659	78,789,759	-	78,574,122	215,637	16,222,296

For the year ended June 30, 2015	Opening Balance	Income	Transfers	Expenses	Surplus / (Deficit)	Closing Balance
Child Development	3,139,693	57,784,710	(16,205,374)	41,718,642	(139,306)	3,000,387
Child Survival Program	1,110,838	1,895,728	(239,376)	1,563,999	92,353	1,203,191
Christmas Fund	60,221	2,271,606	(227,161)	2,100,239	(55,794)	4,427
Gifts	249,707	2,947,896	-	2,978,429	(30,533)	219,174
Life Assurance	3,106	-	-	3,106	(3,106)	-
Living Sponsorship	961,787	13,653	-	-	13,653	975,440
CIV Fund	2,361,401	8,719,387	(2,233,949)	6,813,034	(327,596)	2,033,805
Relief	130,767	200,782	(20,078)	308,898	(128,194)	2,573
Un-sponsored Children	6,691	494,515	(138,672)	358,895	(3,052)	3,639
Future Fund	1,945,730	-	751,397	190,745	560,652	2,506,382
Operating Fund	1,713,781	587,229	18,409,058	18,064,102	932,185	2,645,966
Endowment Operations	2,374,494	72,407	-	(241,555)	313,962	2,688,456
LDP	780,384	736,721	(80,160)	777,985	(121,424)	658,960
Bibles	31,221	55,934	(15,685)	56,588	(16,339)	14,882
Indigenous	(147,987)	242,065	-	44,701	197,364	49,377
Total	14,721,834	76,022,633	-	74,737,808	1,284,825	16,006,659

Note 15 Related party transactions

Directors

The names of each person who held the position of Director of the company during the financial year are:

Dr J Bond
Mr M Jeffs
Mr I Moody
Ms A Jackson
Mr K Medwin
Ms M Chua
Mr M McCrindle
Ms S Dewhurst

	2016	2015
	\$	\$
There were transactions with directors during the year as follows:		
Mr M Jeffs – For television advertising	19,976	122,476
Mr I Moody – For venue hire	584	-
Mr M McCrindle – For research services	13,550	-

The above transactions were performed on arm's length commercial terms and conditions.

Note 16 Key management personnel compensation

Directors

The directors act in an honorary capacity and do not receive any remuneration from the company.

Key management personnel are those persons with the authority and responsibility for planning, directing and controlling the activities of the entity during the relevant financial year. Compensation includes the following staff:

Rev T Hanna (CEO)
Mrs B McQuillan (Director: Prayer)
Mrs D Adams (Executive Director: Ministry Services)
Mr D Ward (Director: Ministry Improvement and Technology)
Mr B Dodd (Executive Director: Finance)
Mrs S Johnson (Manager: Human Resources)
Mr D J Konz (Executive Director: Child Advocacy)
Mr P Mergard (Manager: Strategies and Tactics)
Mr D Zammit (Director: Supporter Ministries)
Mr J Kirk (Manager: Marketing)
Mr M Darvas (Manager: Communications and Creative)
Mr B Cannings (Area Manager: South East)
Mr A Holland (Executive Director: Ministry Relationships)
Mr S Hawkins (Area Manager: South)
Ms J Daly (Executive Director: Supporter Engagement)
Mr A Conomos (Area Manager: North East)
Mr D Gock (Area Manager: Sydney Metropolitan)
Mrs M French (Area Manager: West)
Mr J Horn (Executive Advisor)

	2016	2015
	\$	\$
Total Key Management Personnel Compensation	2,142,813	1,976,712

Note 17 Financial risk management

Compassion's financial instruments consist mainly of deposits with banks, receivables and payables, derivative instruments and borrowings.

The carrying amounts for each category of financial instruments, measured in accordance with AASB 139 as detailed in the accounting policies to these financial statements, are as follows:

	Note	2016 \$	2015 \$
Financial assets			
Cash on hand, at bank and cash equivalents	5	14,870,565	13,403,589
Accounts receivable and other debtors	6	1,150,457	1,068,677
Total financial assets		<u>16,021,022</u>	<u>14,472,266</u>
Financial liabilities			
Financial liabilities at amortised cost:			
- accounts payable and other payables	10	12,975,593	10,926,394
- borrowings		-	-
Total financial liabilities		<u>12,975,593</u>	<u>10,926,394</u>

Fair Value Disclosures

The company does not measure any other assets or liabilities at fair value on a recurring basis after initial recognition. The carrying amount of financial assets and financial liabilities as disclosed in the statement of financial position and notes to the financial statements approximates their fair value.

Note 18 Commitments and Contingencies

(a) Capital commitments

Capital expenditure contracted for at the report date but not recognised as liabilities is as follows: Nil (2015: Nil)

	2016	2015
	\$	\$
(b) Future Lease Commitments		
Lease Payable:		
Within one year	247,577	242,307
Greater than one year but less than five years	218,636	267,228
	<u>466,213</u>	<u>509,535</u>

(c) Contingent Assets

Members Guarantee

The company (Compassion Australia) is limited by guarantee. Each member of the company undertakes to contribute to the property of the company in the event of the same being wound up while he/she is a member, or within one year after he/she ceases to be a member.

Each member's contribution covers the payment of the debts and liabilities of the company contracted before he/she ceases to be a member, and the costs, charges and expenses of winding up, and for the adjustment of the rights of the contributories among themselves, provided the required adjustment amount does not exceed one hundred dollars (\$100).

The number of members at 30 June 2016 was seven (and in 2015, six).

(d) Contingent Liabilities

The company has no contingent liabilities at 30 June 2016 (2015: nil)

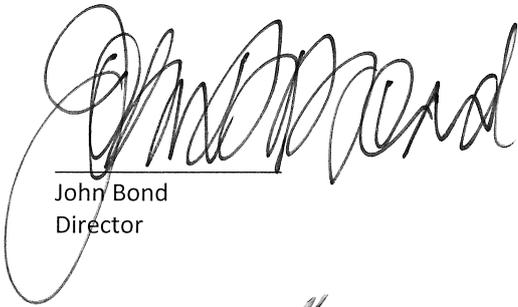
Nil	Nil
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**Compassion Australia
Directors' declaration**

In the directors' opinion:

- (a) the financial statements and notes set out on pages 7 to 26 are in accordance with the *Corporations Act 2001* and the *Australian Charities and Not-for-profits Commission Act 2012*, including:
 - (i) complying with Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements; and
 - (ii) giving a true and fair view of the company's financial position as at 30 June 2016 and of its performance for the financial year ended on that date; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the directors.



John Bond
Director



Mike Jeffs
Director

Newcastle
20 October 2016

**INDEPENDENT AUDITOR'S REPORT
TO THE MEMBERS OF COMPASSION AUSTRALIA**



Report on the financial report

We have audited the accompanying financial report of Compassion Australia (the company), which comprises the statement of financial position as at 30 June 2016, the statement of profit and loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, a summary of significant accounting policies, other explanatory notes and the directors' declaration.

Directors' responsibility for the financial report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards – Reduced Disclosure Requirements and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001* and the *Australian Charities and Not-for-profits Commission Act (2012)*.

Auditor's Opinion on the Financial Report

In our opinion, the financial report of Compassion Australia is in accordance with the *Corporations Act 2001* and the *Australian Charities and Not-for-profits Commission Act (2012)*, including:

- (c) giving a true and fair view of the company's financial position as at 30 June 2016 and of its performance for the year ended on that date; and
- (d) complying with Australian Accounting Standards – Reduced Disclosure Requirements and the *Corporations Regulations 2001*.
- (e) complying with the requirements of Division 60 of the *Australian Charities and Not-for-profits Commission Act (2012)*.



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Report on the requirements of the NSW Charitable Fundraising Act 1991 and NSW Charitable Fundraising Regulations 2008 (NSW)

We have audited the financial report as required by Section 24(2) of the *NSW Charitable Fundraising Act 1991*. Our procedures included obtaining an understanding of the internal control structure for fundraising appeal activities and examination on a test basis, of evidence supporting compliance with the accounting and associated record keeping requirements for fundraising appeal activities pursuant to the *NSW Charitable Fundraising Act 1991* and the *NSW Charitable Fundraising Regulations 2008* (Regulations).

The accounting records and data relied upon for the fundraising appeal activities are not continuously audited and do not necessarily reflect after the event accounting adjustments and the normal year end financial adjustments for such matters as accruals, prepayments, provisioning and valuations necessary for the year end financial report preparation. The performance of our statutory audit included a review of internal controls for the purpose of determining the appropriate audit procedures to enable an opinion to be expressed on the financial statements. This review is not a comprehensive review of all those systems or of the system taken as a whole and is not designed to uncover all weaknesses in those systems.

Auditor's Opinion on the NSW Charitable Funding Obligations

In our opinion:

- (a) the financial report of Compassion Australia has been properly drawn up, and associated records have been properly kept, during the financial year ended 30 June 2016, in accordance with:
 - (i) sections 20(1), 22(1-2), 24(1-3) of the *NSW Charitable Fundraising Act 1991*; and
 - (ii) sections 9(6) and 10 of the *NSW Charitable Fundraising Regulations 2008*.
- (b) the money received as a result of fundraising appeals conducted by the company during the financial year ended 30 June 2016 has been properly accounted for and applied in accordance with the above mentioned Act and Regulations.



Bentleys Brisbane (Audit) Pty Ltd
Chartered Accountants



P M Power
Director

20 October 2016

Bentleys Brisbane (Audit) Pty Ltd

Level 9, 123 Albert Street, BRISBANE QLD 4000

GPO Box 740, BRISBANE QLD 4001

T: +61 7 3222 9777, F: +61 7 3222 9250, www.bentleys.com.au

Compassion Australia
Declaration by Chief Executive Officer
30 June 2016

Declared Opinion

I, Timothy Hanna, Chief Executive Officer of Compassion Australia declare, in my opinion:

- (a) the financial report, set out on pages 7 to 26, gives a true and fair view of all income and expenditure of Compassion Australia with respect to fundraising appeals;
- (b) the statement of financial position gives a true and fair view of the state of affairs with respect to fundraising appeals conducted by Compassion Australia;
- (c) the provisions of the Charitable Fundraising Act 1991 and the Regulations under that Act and the conditions attached to the authority have been complied with for the year 1 July 2015 to 30 June 2016; and
- (d) the internal controls exercised by Compassion Australia are appropriate and effective in accounting for all income received and applied by Compassion Australia from all of its fundraising appeals.



Timothy Hanna
Chief Executive Officer

20 October 2016